



Muthoot Finance Limited

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Ref: SEC/MFL/SE/2022/4244

February 14, 2022

National Stock Exchange of India Limited
Exchange Plaza,
Plot No. C/1, G Block,
Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051
Symbol: MUTHOOTFIN

Department of Corporate Services
BSE Limited,
P. J. Tower, Dalal Street,
Mumbai - 400 001
Scrip Code: 533398

Dear Sir/Madam,

Sub: Newspaper Advertisement of Unaudited Financial Results for the Quarter and nine months ended December 31, 2021

We enclose herewith a copy of the Newspaper Advertisement published on February 13, 2022 in various editions of Business Standard and Metro Vartha in respect of the Unaudited Financial Results for the Quarter and nine months ended December 31, 2021.

We request you to take the same on record.

Thank You,

For **Muthoot Finance Limited**

Rajesh A
Company Secretary
ICSI Membership No. FCS 7106

TAKING COVER

Why health cover is a must for some

Certain groups of individuals stand to gain more than others when they buy a suitable policy

SAI PRABHAKAR YADAVALLI
BL Research Bureau

Health insurance is purchased to hedge health risks which can affect anyone. But certain groups of individuals, irrespective of their current fitness and health, stand to gain a lot by investing in a suitable health insurance. These include those with a family history of susceptibility to certain ailments, women of child-bearing age, individuals residing in zones of frequent communicable diseases, and frequent fliers or those in occupations with a higher propensity for disease exposure. These groups can derive maximum benefit by choosing the right insurance product. And as with any insurance product, the earlier the purchase the higher the benefits that accrue. The benefit can be further amplified by reaching for the right product or a right add-on, depending on the risk one is looking to hedge against.

Family history

The list of ailments, chronic or acute, that have a genetic pre-disposition are growing by the day and now include, cardiac ailments, diabetes, and myriad oncological conditions which are the top three killers across countries. Individuals whose family history has evidence of such conditions are now able to financially insure themselves, if health insurance is purchased before the genetic dice is rolled. Pre-existing diseases (PED) are not covered for a period of two to four years across products, and this is the key hurdle for this group which must be overcome. When the policyholder gets affected with any ailment while still in the waiting period, he/she misses the prime benefits of insurance.

A few policies offer lower waiting periods of one to two years and others offer buyback of the waiting period. These can be priced significantly higher (70-80 per cent) along with tougher underwriting (pre-issuance medical checkup). Buying insurance earlier to complete the waiting period and get coverage at attractive



rates is critical (and not just advantageous) for this group. Plans are also available for cancer and heart ailment survivors providing day one coverage (30 day waiting period) but will cost 4-5 times the regular insurance with four-year PED waiting.

The average sum assured in health insurance across products - ₹5 lakhs, may be insufficient in some specific risks for instance oncological ones. Increasing the sum assured is not proportionally expensive but will still be on the higher side. Few policies are offering ₹50 lakhs-₹1 crore at 30-40 per cent higher premium compared to ₹5 lakhs sum insured. Policyholders also have the option of choosing benefits plans. These plans payout the entire sum insured on being diagnosed with specific critical ailments and terminate the policy, allowing for discretionary spending by the policyholder.

Heat zones

Depending on location and season, various regions in India witness sudden surge in diseases, for instance Malaria, Dengue or Chikungunya. Residents of such regions should hold insurance with emphasis on outpatient (OPD) coverage, in addition to in-patient focused health insurance. Hospitalization charges are well covered with most health insur-

ance, but out-patient charges slip through the net, which can be a significant amount in any year. But most insurance providers are now recognizing the gap in service and providing OPD cover as part of the basic policy or as an add-on. ICICI Lombard's BeFit, Reliance General Insurance's Digital Care, or other policies cover OPD charges ranging from ₹1,000 to ₹10,000 per annum at a cost of ₹300 to ₹3,000 for the add-on or with charges included in the basic policy. OPD covers are also being paired with tele-medical consultations and yearly check-ups which further improve the functionality of the cover.

Frequent travellers

Hazardous occupations find tough underwriting standards and may not be insurable. But occupations which involve significant travel are fortunately insurable, even as the risk of exposure to any disease is on the higher side compared to regular occupations. The ideal policy for such policyholders would be the one with the highest network of cashless hospitals. Procedures in hometowns can be financed out of hand and later reimbursed, the same comfort may not be available for policyholders who are hospitalized while on the go.

The problems faced while travelling gets more complex if international des-

tinations are involved. While travel insurance addresses a wide basket of exigencies, health insurance purchased domestically with international cover would be an ideal back-up. ManipalCigna's Lifetime Health plan covers 27 critical illnesses when abroad, and Aditya Birla's Activ Health Plan covers 16 major illness, in a cashless manner abroad. Policyholders must opt for higher amount, upwards of ₹1 crore to meaningfully cover health emergencies while abroad.

Women of childbearing age

Most health insurance may not provide maternity cover as part of the basic policy and may need careful reading of terms to ensure the same is covered along with the relevant waiting periods. Group policies offered by employers start coverage very early compared to individual policies. Sub-limits, which limit the compensation to specific procedures, should also be checked for suitability. For instance, for normal coverage Star Health's Young Star Gold plan, Tata AIG's Medicare premiere plan and Future Generali's ProHealth Plus plans offer maternity cover for ₹30,000-50,000 per instance with waiting period in the range of 2-4 years. Policyholders who desire an extra level of protection including for the newborn can look for such specific policies. For instance, Bajaj Allianz's maternity specific plans - Health Supreme covers pre & post-natal hospitalization, medical expenses for the treatment of the newborn, and mandatory vaccinations for a period of 90 days. Most family floater plans will include provision to include the newborn on intimations within 90 days of the being born.

Depending on an individual's priorities in insuring against health risks, the plethora of product options can be scanned and a suitable product can be arrived at. Group insurance offered by employers provides a wide mix of options and starts from Day-1. But for further customization, an individual health policy may be required.



PICK N CHOOSE

Depending on an individual's priorities in insuring against health risks, the plethora of product options can be scanned and a suitable product can be arrived at



BANDU'S BLOCKBUSTERS

On April 1, four years back, piqued by the incessant jokes in the village at his expense, Bandu Barve decided he'd had enough. It was time for him to turn 'smart'. His dead granny's voice rang in his ears - "Read the papers, Bandu, they tell you all." So, off went Bandu to the stash of newspapers on his father's desk. As luck would have it, the first paper Bandu got his hands on was The Hindu BusinessLine. The stock recos, in particular, had him in thrall. Soon Bandu metamorphosed into an ace investor and trader.

BANDU'S PICKS

- CreditAccess Grameen
- Adani Power
- JSW Energy
- Rajesh Exports
- Aurobindo Pharma

These days, Bandu picks five stocks each Sunday, which he believes will be blockbusters over the next week

Here's your chance to match step with Bandu. Guess the stock that will give the best return by next Friday (BSE prices). By Wednesday noon, mail us your pick and its expected price rise to bandublockbuster@gmail.com with your name, mobile number and address. One lucky winner will get a prize of ₹2,000.

Last week's prize winner
Prateek Parimal
Last week's winning stock
TVS Motor Company

Closing price (February 4): ₹652.95
Closing price (February 11): ₹659.65
Return: 1.03 per cent

Company Fixed Deposit Rates

| Company name | Credit rating | Interest rate per annum (%)* | | | Additional interest rate for senior citizens (%) |
|--|--------------------------------|------------------------------|---------------|---------------|--|
| | | 1-year tenure | 3-year tenure | 5-year tenure | |
| Bajaj Finance | CRISIL-FAAA ICRA-MAAA | 5.65 | 6.80 | 6.80 | 0.25 |
| HDFC** (Regular Deposit up to ₹2 cr) | CRISIL-FAAA ICRA-MAAA | 5.45 | 6.10 | 6.50 | 0.25 |
| ICICI Home Finance | CRISIL-FAAA ICRA-MAAA CARE-AAA | 5.25 | 6.10 | 6.55 | 0.25 |
| Kerala Transport Development Finance Corp | Guaranteed by Kerala Govt. | 6.00 | 6.00 | 5.75 | 0.25 |
| LIC Housing Finance | CRISIL-FAAA | 5.15 | 5.90 | 6.00 | 0.25 |
| Mahindra Finance (Samruddhi Cumulative Scheme) | CRISIL-FAAA | 5.50 | 6.30 | 6.45 | 0.25 |
| PNB Housing Finance | CRISIL-FAAA ICRA-MAAA | 5.75 | 6.60 | 6.85 | 0.25 |
| Shriram City Union Finance* | ICRA-MAA+ | 6.31 | 7.25 | 7.48 | 0.30 |
| Shriram Transport Finance* | CRISIL-FAAA ICRA-MAAA | 6.31 | 7.25 | 7.48 | 0.30 |
| Sundaram Home Finance | CRISIL-FAAA ICRA-MAAA | 5.50 | 5.80 | 5.80 | 0.50 |

*Monthly rests. Additional interest of 0.25% p.a. on all renewals, where the deposit is matured. **Additional ROI of 0.05% p.a. will be applicable on individual deposits placed/renewed through HDFC's online system and auto-renewed deposits. #Cumulative payout rates. Note: This is solely for informational purposes and should not be construed as recommendation. Data as on February 10, 2022. Source: Paisabazaar.com

SIMPLY PUT

Portfolio yield reset in debt MFs

In a longer maturity fund, the adverse impact of yields moving up is higher

JOYDEEP SEN

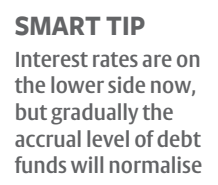
We all know that interest rates are set to move up, rate cycle reversal is a matter of time. Since interest rates and bond prices move inversely, as long as interest rates are moving up, returns from bond funds will not be good. There is another popular practice, of looking at the portfolio YTM (yield to maturity, the accrual level of the bonds in the portfolio) and taking it as a proxy for the expected return from a debt fund. Now let us put all these together.

Rate upmove

When interest rates move up in 2022, the portfolio YTM of debt funds will move up. So when will the benefit of higher yields (interest rates) in the market flow to investors? Herein comes the relevance of debt fund portfolio reset.

The coupon rate of a bond is a constant and is not contingent upon interest rate movements in the market. If the face value and issue price of a

bond is say ₹100 and the coupon rate (interest rate) is 5 per cent, interest payout is ₹5, no conditions attached. Also, let's say the weighted average YTM of all the bonds in the portfolio of a debt fund is 5 per



SMART TIP

Interest rates are on the lower side now, but gradually the accrual level of debt funds will normalise

cent. Thereafter, interest rates in the market move up and the YTM for daily valuation of NAV moves up to say 6 per cent. The relevance of this is, that the price of the bonds for daily NAV computation, will be taken as that corresponding to 6 per cent, which will be a lower than the face value, since yield and price move inversely.

But, as the coupon accrual in the fund portfolio is happening at 5 per cent and not 6 per cent, how does one reconcile that?

Portfolio maturity matters

Over a period of time, as and when the instruments in the portfolio mature, the face value comes back, and the portfolio gets the benefit. How?

Let us say for the bond with a face value of ₹100 that was being valued at ₹99 due to yields moving up, on maturity, the portfolio gets the benefit of ₹1, to the extent of holding in the portfolio. Hence the whole question is, what is the length of the cycle for the entire portfolio of bonds or other in-

struments to mature? The indication for that is the portfolio maturity of the fund, which is the weighted average of all the instruments in the portfolio, which we can refer to in the fund factsheet. Though, technically the port-

folio maturity is subject to change due to maturities and purchase of fresh instruments, we get the indication.

In a Liquid Fund, if the portfolio maturity is say 1 month, in a month or so, the portfolio gets reset. In a longer ma-

turity fund, it takes that much longer, while the adverse impact of yields moving up is higher.

The writer is a corporate trainer and author



Muthoot Finance

EXTRACT OF UNAUDITED STANDALONE & CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2021

(₹ in Millions except EPS)

| Particulars | Standalone | | | | Consolidated | | | |
|---|---------------|-------------|-------------|-------------|---------------|-------------|-------------|-------------|
| | Quarter Ended | | Year Ended | Year Ended | Quarter Ended | | Year Ended | Year Ended |
| | 31.12.2021 | 31.12.2020 | 31.12.2021 | 31.03.2021 | 31.12.2021 | 31.12.2020 | 31.12.2021 | 31.03.2021 |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| Total Income from Operations | 28,682.07 | 27,648.60 | 84,124.36 | 1,05,572.12 | 31,557.81 | 30,007.84 | 91,637.74 | 1,15,307.86 |
| Net Profit for the period (before Tax, Exceptional and Extraordinary items) | 13,776.67 | 13,314.32 | 40,175.72 | 50,065.13 | 13,969.83 | 13,505.63 | 40,583.60 | 51,314.80 |
| Net Profit for the period before Tax (after Exceptional and Extraordinary items) | 13,776.67 | 13,314.32 | 40,175.72 | 50,065.13 | 13,969.83 | 13,505.63 | 40,583.60 | 51,314.80 |
| Net Profit for the period after tax (after Exceptional and Extraordinary items) | 10,288.62 | 9,913.74 | 29,940.27 | 37,221.78 | 10,436.39 | 10,066.32 | 30,250.97 | 38,188.70 |
| Total Comprehensive Income for the period (Comprising Profit for the period (after tax) and Other Comprehensive Income (after Tax)) | 10,394.37 | 9,810.71 | 29,750.29 | 36,648.85 | 10,516.18 | 9,949.17 | 30,043.46 | 37,567.26 |
| Paid Up Equity Share Capital (Face value of Rs.10/- each) | 4,013.45 | 4,011.89 | 4,013.45 | 4,011.96 | 4,013.45 | 4,011.89 | 4,013.45 | 4,011.96 |
| Other Equity (excluding Revaluation Reserve) as shown in the Audited Balance Sheet of Previous Year(as on 31.03.2021) | | | 1,48,376.97 | | | | 1,51,738.29 | |
| Securities Premium Account as shown in the Audited Balance Sheet of Previous Year (as on 31.03.2021) | | | 15016.44 | | | | 15016.44 | |
| Earnings Per Share (of Rs. 10/- each) | | | | | | | | |
| Basic | 25.64 | 24.72 | 74.62 | 92.79 | 25.91 | 25.15 | 75.26 | 94.84 |
| Diluted | 25.63 | 24.69 | 74.58 | 92.71 | 25.90 | 25.02 | 75.22 | 94.76 |

Additional disclosures required under Regulation 52 (4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

| Sl. No. | Particulars | Regulations, 2015 (₹ in Millions except Debt-Equity Ratio) | |
|---------|--|--|-------------------|
| | | Quarter Ended | Nine Months Ended |
| | | 31.12.2021 | 31.12.2021 |
| 1 | Networth | 1,74,122.69 | 1,74,122.69 |
| 2 | Paid Up Debt Capital / Outstanding Debt | 4,70,639.11 | 4,70,639.11 |
| 3 | Outstanding Redeemable Preference Shares | Nil | Nil |
| 4 | Debt-Equity Ratio | 2.70 | 2.70 |
| 5 | Capital Redemption Reserve | Nil | Nil |

Note:

1. The above is an extract of the detailed format of Unaudited Financial Results filed with Stock Exchanges under Regulation 33 & 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The full format of the Unaudited Financial Results are available on the website of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com) where the Securities of the Company are listed and on the website of the Company at www.muthootfinance.com
2. For the other line items referred in Regulation 52 (4) of the Listing Regulations, pertinent disclosures have been made to the Stock Exchanges at BSE Limited and National Stock Exchange of India Limited and can be accessed on the URLs www.bseindia.com and www.nseindia.com

Place : Kochi
Date : 12.02.2022

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CIN:L65910KL1997PLC011300, Ph.No. 0484 2396478, Fax No. 0484 2396506. Website: www.muthootfinance.com, Email: mails@muthootgroup.com.

Muthoot Finance Limited

By and on behalf of the Board of Directors
For Muthoot Finance Limited
Sd/-
George Alexander Muthoot
Managing Director
(DIN: 00016787)

