

LTIM/SE/STAT/2024-25/78

October 17, 2024

**National Stock Exchange of India Limited,**  
Exchange Plaza, Bandra-Kurla Complex,  
Bandra (E),  
MUMBAI - 400 051

**The BSE Limited,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
MUMBAI - 400 001

**NSE Symbol:** LTIM

**BSE Scrip Code:** 540005

Dear Sir(s)/Madam,

**Subject: Investor Presentation**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, we are enclosing a copy of Investor Presentation for performance of Q2FY-25 which will also be available on the Company's website viz. <https://www.ltimindtree.com/investors/>

Please take the same on your records.

Thanking you,

Yours faithfully,  
**For LTIMindtree Limited**

**Angna Arora**  
**Company Secretary and Compliance Officer**

Encl.: As above

LTIMindtree Limited  
(Formerly Larsen & Toubro Infotech Limited)

Corporate Office: L&T Technology Centre, Tower 1, Gate No. 5, Saki Vihar Road, Powai, Mumbai - 400072, India  
T: + 22 6776 6776 F: + 22 4313 0997

Registered Office: L&T House, Ballard Estate, Mumbai - 400 001, INDIA  
[www.ltimindtree.com](http://www.ltimindtree.com) | Email: [info@ltimindtree.com](mailto:info@ltimindtree.com) | CIN: L72900MH1996PLC104693

LTIMindtree Limited is a subsidiary of Larsen & Toubro Limited



# LTIMindtree Investor Presentation

October 17, 2024



# SAFE HARBOR

Certain statements in this release concerning the future prospects are forward-looking statements. These statements, by their nature, involve risks and uncertainties that could cause the actual results to differ materially from such forward-looking statements. The Company assumes no obligation to revise or update any forward-looking statements that may be made from time to time by or on behalf of the Company.

# Introducing LTIMindtree



REVENUE

**~\$4.4B**

*Last twelve months*



EMPLOYEES

**84,000+**

*Highly talented &  
entrepreneurial professionals*



CLIENTS

**700+**

*Leading global enterprises*



PRESENCE

**30+**

*Countries across 5 continents*

Full Stack digital powerhouse,  
getting to the future, faster. **Together.**

# Culture

Built with purpose, **our beliefs and values fuel our client-centric culture.**

## PURPOSE

Solve to unleash possibilities



## VISION

Enabling businesses and communities to flourish in a hyperconnected world



# Core Values



Be driven by purpose



Act with compassion



Be future-ready



Deliver impact



# Q2 FY25 Financials

## REVENUE (USD Mn)

▲ 2.8% Q-o-Q

▲ 4.7% Y-o-Y



## REVENUE (INR Mn)

▲ 3.2% Q-o-Q

▲ 5.9% Y-o-Y



## EBIT (INR Mn) / Margin (%)

▲ 6.4% Q-o-Q

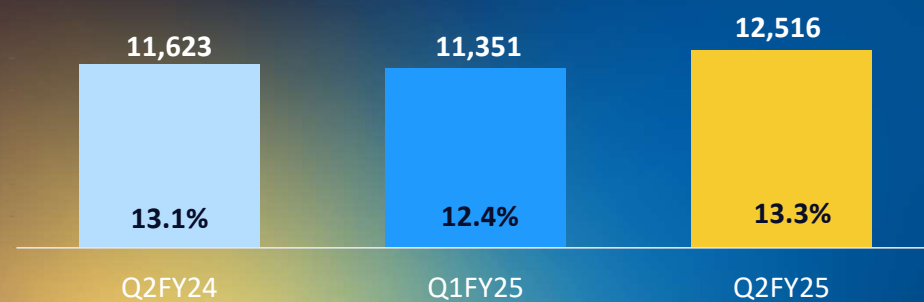
▲ 2.5% Y-o-Y



## PAT (INR Mn) / Margin (%)

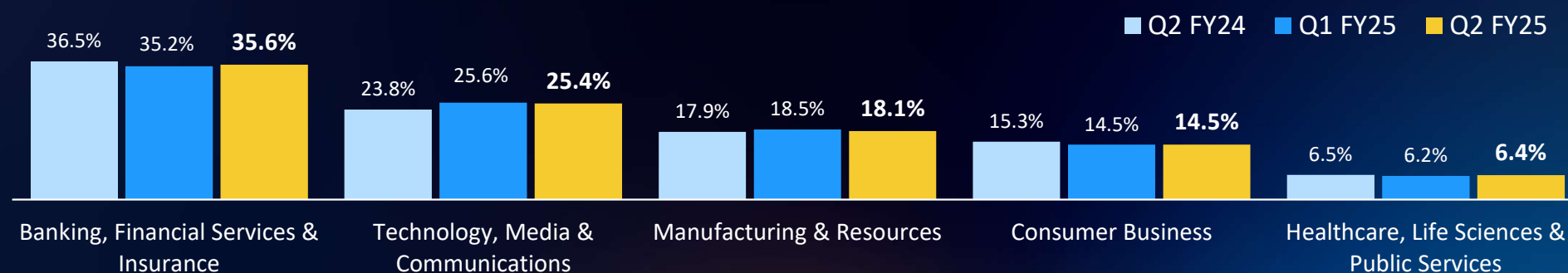
▲ 10.3% Q-o-Q

▲ 7.7% Y-o-Y

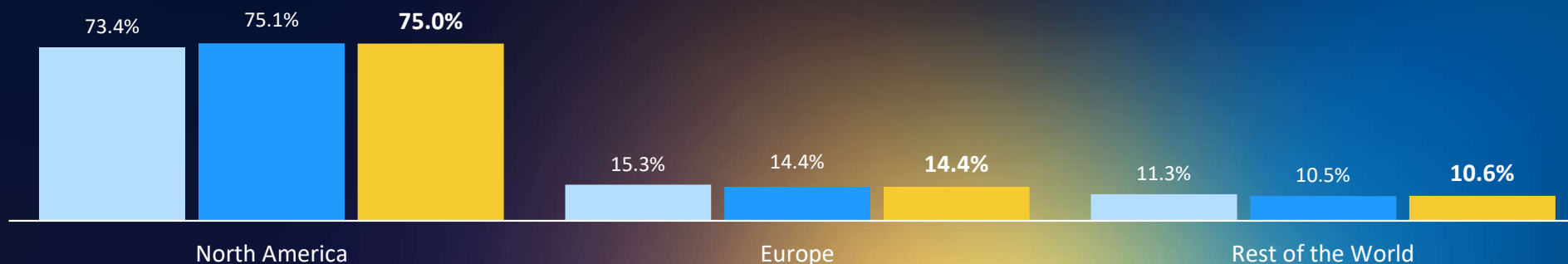


# Resilient Portfolio

## REVENUE BY INDUSTRY (%)



## REVENUE BY GEOGRAPHY (%)



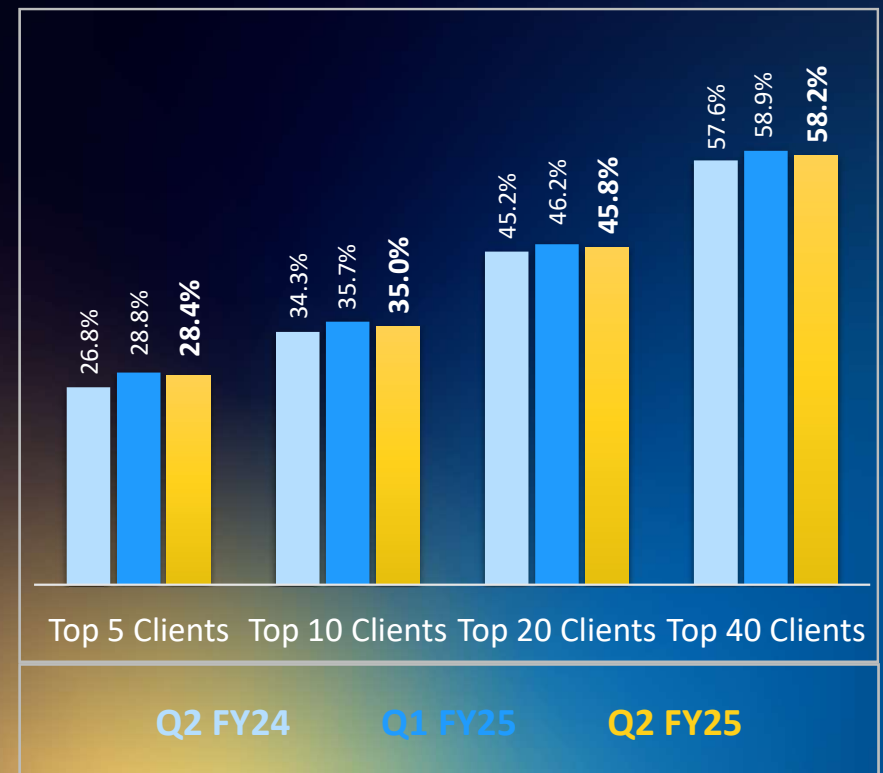


# Client Composition

## CLIENT METRICS

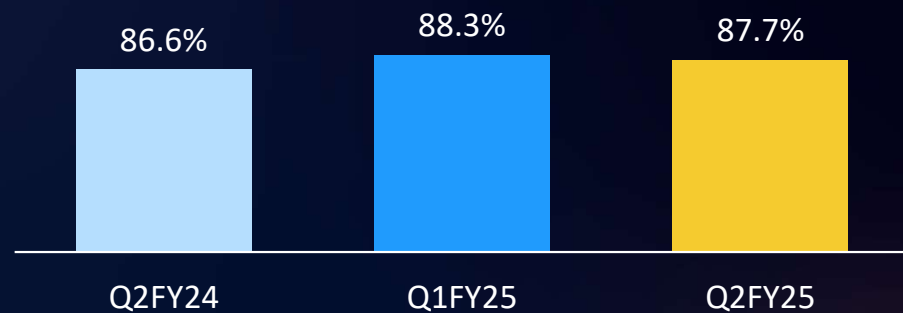


## CLIENT CONTRIBUTION TO REVENUE (%)

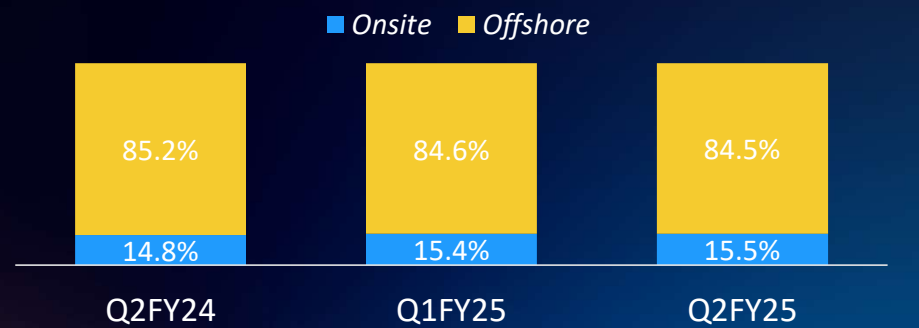


# Employee Metrics

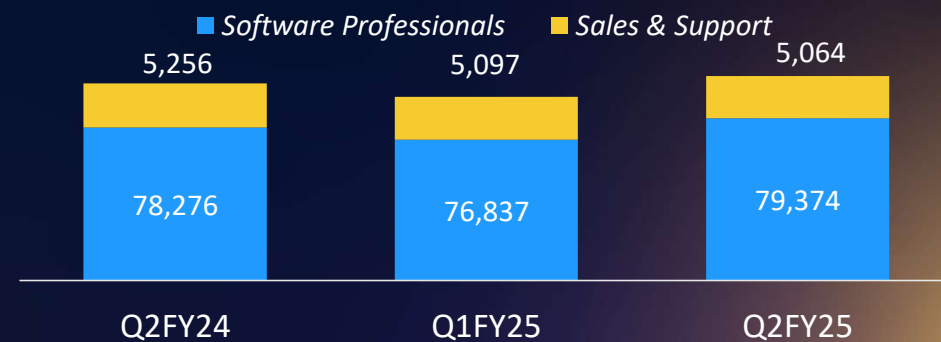
## Utilization (excl. trainees) (%)



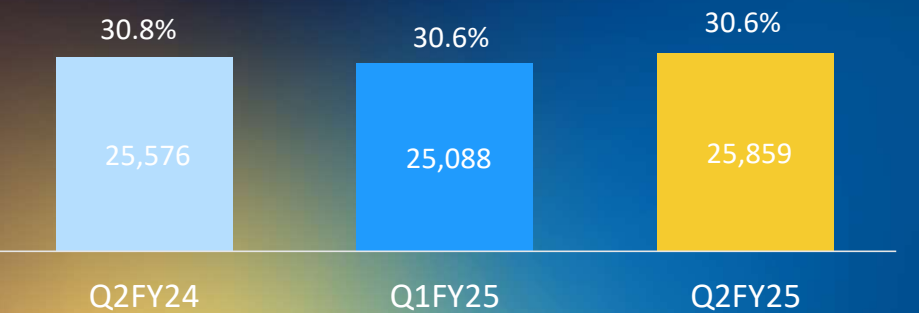
## Effort Mix (%)



## Total Employees



## Women Employees



Women employee % = Women employee Headcount / Total Headcount

# Key Deal Wins



## A US based Global Manufacturing leader

Has selected LTIMindtree as a preferred partner for its Global Application Management & Transformation services which includes enterprise AMS across domains like Sales, Manufacturing, Services, Finance etc. leveraging its AI First NextGen Operations framework driving efficiencies, innovation & accelerating transformation.



## A large Global Financial Institution

Has chosen LTIMindtree to refresh their wealth data platform encompassing the creation of a new data taxonomy, wealth, data consolidation, cloud adoption for swifter service delivery to customers and partners and cost reduction through advanced automation with Gen AI.



## A leading US based energy utility company

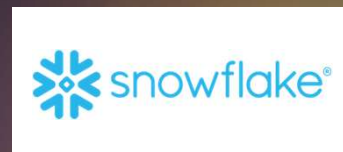
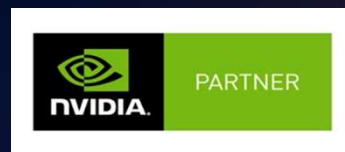
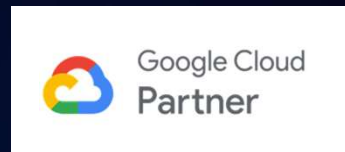
Has partnered with LTIMindtree for providing Infrastructure & Cloud Managed Services across multiple towers - Enterprise systems, End User Computing, Offshore Network Operations Center (NOC) and Off hours Service Desk



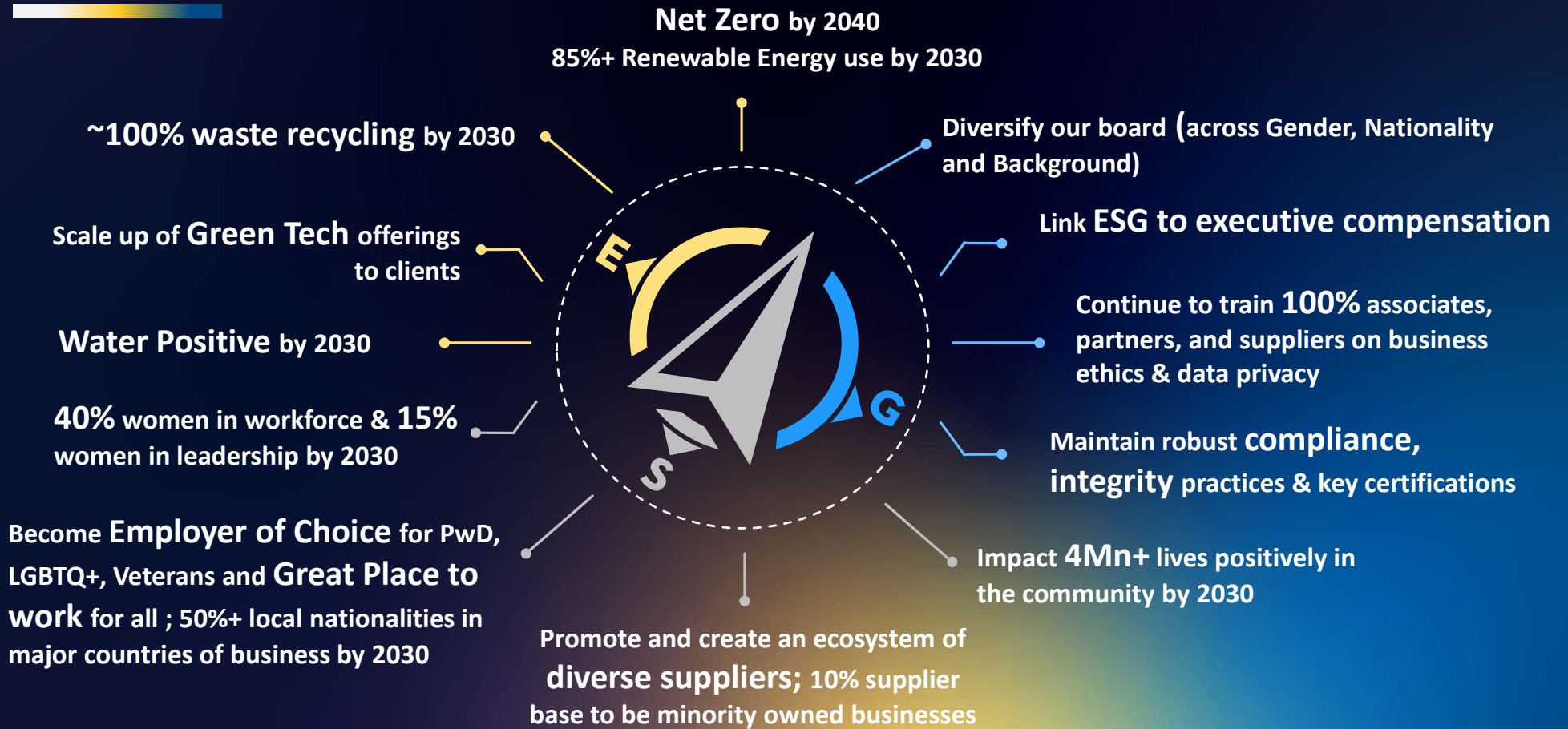
## A leading European automobile major

Has selected LTIMindtree for supporting its end-to-end Enterprise Application Operations through delivery teams across Poland and Germany.

# Robust Strategic Alliances



# ESG Goals



## In Summary

Digital Engineering Powerhouse  
Industry leading Profitable Growth

Let's get to the **Future, Faster.**

**Together.**