

10th July, 2019

The Listing Department, The Calcutta Stock Exchange Ltd. 7, Lyons Range Kolkata – 700 001	The Manager The Department of Corporate Services BSE Limited, P. J. Towers, Dalal Street, Mumbai – 400 001	The Manager, The Listing Department, National Stock Exchange of India Limited, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051
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Dear Sir,

Sub: Quarterly Update — Q1 of FY 2019-20

This is to provide the quarterly update for Q1 of FY 2019-20 as furnished in the attached document.

Thanking You,

Yours faithfully,

For LINC PEN & PLASTICS LTD.



N. K. DUJARI
Chief Financial Officer &
Company Secretary

Update on Q1 of FY 20

Linc pen achieved a sales turnover of Rs. 100.66 crores during the Q1 of FY20 as compared to Rs. 83.18 crores during the corresponding quarter in FY19, a growth of 21%.

While domestic turnover grew by 29% backed by large corporate orders, exports declined by 11%, mainly on account of delivery re-scheduling of a few export shipments to the following quarter, due to some production constraints.

Pentonic ball pen, which was launched last year, has been growing rapidly and has become the 2nd best selling product of the company in a very short period. It is slated to become the top revenue earner for the company in this financial year. More products are being launched in the Pentonic brand portfolio, which should help the company meet its both, topline & bottomline, objectives in this financial year as well as in the future.

For the first time in the Company's history, Linc pen crossed 100 crores of revenue during the first quarter, which is generally a low season months for the category.

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