



04th February, 2025

National Stock Exchange of India Ltd.
Exchange Plaza, C – 1, Block G
Bandra-Kurla Complex, Bandra (E),
Mumbai-400 051
Symbol: UNIECOM

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai 400 001
Scrip Code: 544227

Subject: UPDATE ON UNICOMMERCE ESOLUTIONS LIMITED CROSSES 1 BN ORDER ITEMS ANNUAL RUN RATE

Dear Sir/ Madam,

This is for your reference and records and not a disclosure in terms of the requirements of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Press Release titled:

~Unicommerce crosses 1 Bn order items annual run rate~

This information is available on the website of the Company: <https://unicommerce.com/>

You are requested to kindly take the abovementioned on record.

Thanking you.

For UNICOMMERCE ESOLUTIONS LIMITED

Name: Kapil Makhija
Designation: Managing Director & CEO
DIN: 07916109
Address: Sector 67, Gurugram, Haryana
Encl: As above

Uncommerce crosses 1 Bn order items annual run rate

New Delhi, Date: 04 Feb 2025

Uncommerce, one of India's leading e-commerce enablement SaaS platforms, has achieved an annualized transaction run rate of one billion order items on its platform. This key milestone achievement was disclosed in the Q3 FY25 results shared by the company.

These transactions include order management by brands and sellers to process orders received on their own websites & apps and across multiple marketplaces. The Uncommerce platform allows users to manage multiple warehouses and make automated inventory management decisions to optimise inventory utilisation and adhere to desired SLAs. It also allows brands to seamlessly serve customers across their physical and online stores through Uncommerce's omnichannel solutions.

At present, 7000+ clients in India, Southeast Asia, and the Middle East utilize the Uncommerce platform for comprehensive management of their e-commerce operations, including Some of Uncommerce's marquee clients include FabIndia, Lenskart, Timex, TCNS, Mamaearth, Sugar, Emami, Urban Company, Blue Star, Cello, Symphony, VIP Bags, Healthkart, GNC, boAt, Portronics, TMRW, Mensa, Landmark Group, Edamama and many more.

The Uncommerce platform currently powers 11860+ client facilities, including 8900+ warehouses and 2900+ omnichannel-enabled stores across India, the Middle East, and Southeast Asia.

The volumes on the Uncommerce platform have been rising rapidly and have doubled from over 500 Mn order items processed in FY 23. The current annualised run rate for Uncommerce is 1.036 Billion order items.

Unicommerce's platform enables automation across the entire value chain of e-commerce and retail, making it a one-stop shop for brands and businesses. Its product suite comprises three platforms, namely, **Convertway**, a marketing automation platform that enables customer engagement; **Uniware**, which streamlines operations by managing inventory across locations and processing orders for online and offline channels, and **Shipway**, a courier aggregation and shipping automation tool to power smart courier allocation, tracking and return & exchange management.

The company recently declared its Q3 FY25 results, highlighting a YoY revenue growth of 26.1% along with an adjusted EBITDA growth of 63.5% YoY. With a consistent track record of growing profitability since FY21, Unicommerce's Profit After Tax (PAT) recorded a 62.3% YoY increase as per the results, reaching INR 62.9 million compared to INR 38.8 million in Q3 FY24. The platform also added 180+ new enterprise clients to its portfolio, as per its Q2 and Q3 FY25 results.

Commenting on the key milestone, **Kapil Makhija, MD & CEO of Unicommerce**, said, *"Technology is a key enabler of modern-day trade. At Unicommerce, we are privileged to be helping build and advance e-commerce technology solutions that are driving business efficiencies and enhancing user experience not only in India, but also in the Middle East and South East Asia. Our 1-Billion-milestone is a reaffirmation of the power and potential of e-commerce and the role of technology in its growth."*

In 2025, Unicommerce acquired nearly 43% stake in Shipway Technology Private Limited, which offers full-service courier aggregation and shipping automation solutions that help brands and sellers reduce shipment costs. Unicommerce will be acquiring the remaining stake in Shipway as per agreed timelines.

Incorporated in 2012, Unicommerce is listed on the National Stock Exchange India and the Bombay Stock Exchange.