

TRISHAKTI INDUSTRIES LTD

INVESTOR PRESENTATION



- Trishakti Industries Ltd., established in 1985, is a premier infrastructure solutions provider in India, specializing in hiring heavy earth-moving equipment.
- With a diverse fleet of advanced machinery, large-scale projects are supported across sectors such as steel, cement, railways, construction, etc.
- Has successfully partnered with companies such as Tata Steel, Larsen and Toubro, RVNL, ONGC, ITD Cementation, Jindal Group, Adani Group, and many others to supply heavy equipment.
- The company is undergoing a Rs 400 crore CAPEX investment from FY25 to FY27, significantly enhancing its capabilities and reshaping its future outlook.



Strategic Shift



In Q1 FY25, the company strategically shifted its focus towards higher growth infrastructure sector by introducing crane hiring services.

Earlier, Trishakti was involved in supplying drilling equipment to ONGC for oil and gas exploration, participating in global tenders for foreign companies, and offering other related services.

1,500+

MT Lifting Capacity Standalone

100+

Satisfied Clients

20+

Industry Served

20+

Ongoing Projects





❑ Procurement Strategies

- Procure the best-in-class machinery with a client-centric approach that helps meet the client's specific requirements.

❑ Project Flow Timeline

- Target medium to large-sized projects, where only a few companies compete, and the average project lifespan is around 3 to 5 years.

❑ Development

- Successfully registered as an approved vendor with leading industry players across various sectors.
- Offer essential technical and manpower support to guarantee the smooth and efficient operation of the machinery.

❑ Machine Life Span

- The machinery offers exceptional durability, with an expected life cycle of 15 to 20 years.
- After 8 to 10 years, the machinery is planned for resale, with an estimated value of 40-50% of its market Price.



Crawler Cranes



Capacity: Currently offering tonnage from 45MT to 750MT

Key Features

- Track System (Crawlers)
- High Lifting Capacity
- 360° Rotation

Truck Mounted Cranes



Capacity: Currently offering tonnage from 45MT to 750MT

Key Features

- Easy to mobilised
- Telescopic Boom Hydraulic Power

All Terrain Cranes



Capacity: Currently offering tonnage from 250MT to 750MT

Key Features

- Dual-Purpose Mobility
- All-Wheel Suspension
- Hydraulic Telescopic Boom

Piling Rigs



Capacity: Currently offering tonnage from 185kNm to 285kNm

Key Features

- Versatile Pile Installation
- High-Powered Equipment
- Drilling Tools and Attachments

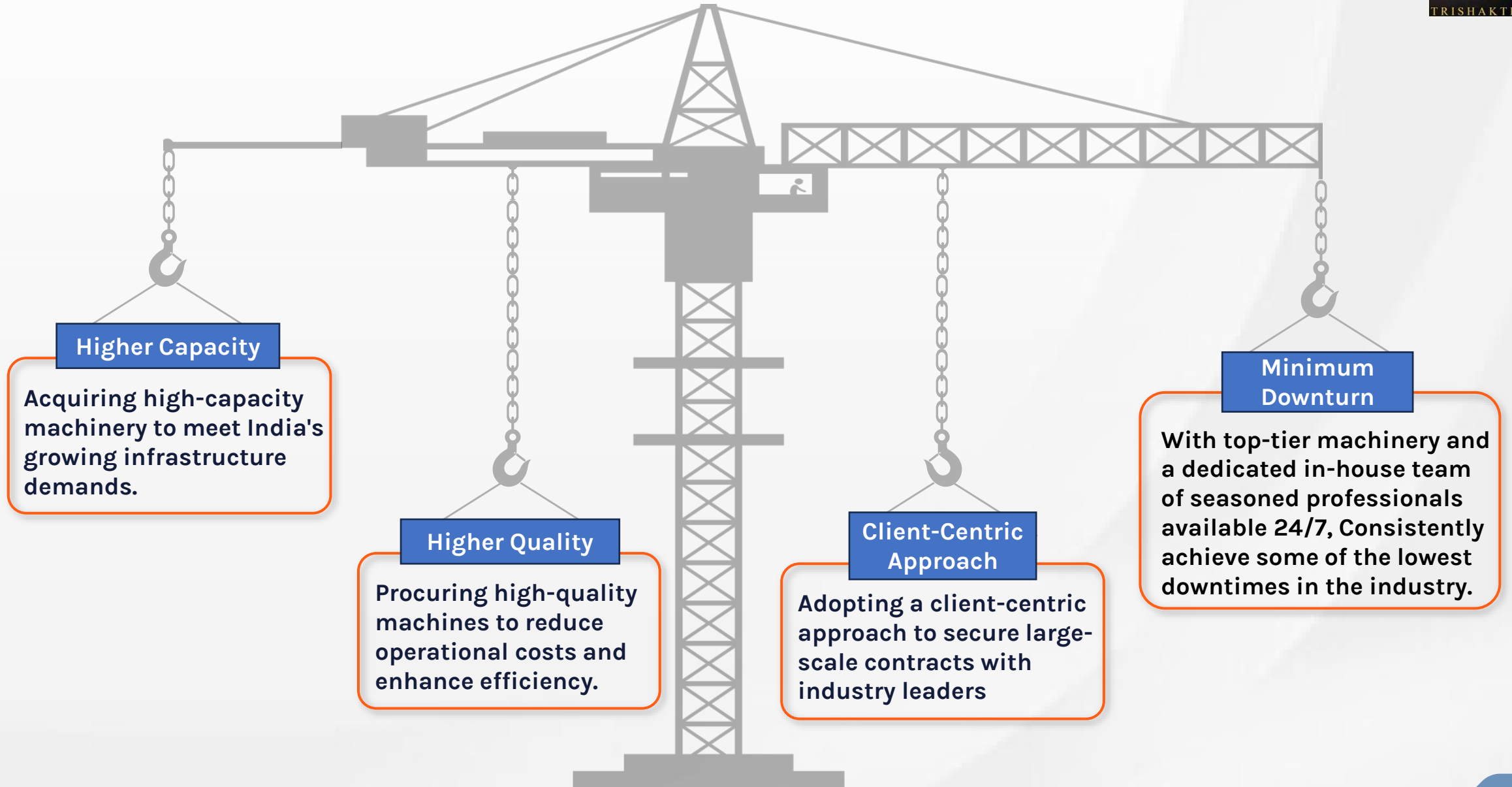
Manlifter / Boomlifter



Capacity: Currently offering from 60 feet to 220 feet

Key Features

- Scissor Lifts
- Boom Lifts
- Vertical Mast Lifts





Debt
Rs 162 Mn



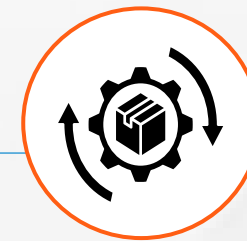
Expected ROCE on CAPEX
~22-25%



Interest Cost
8.8%



Average Blended Gross Yield (Per Month)
2.7%

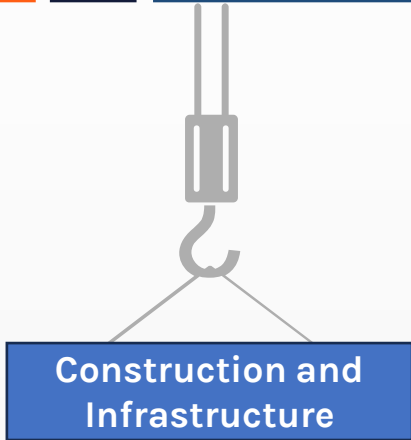


Average Capacity Utilisation (Per Month)
100%

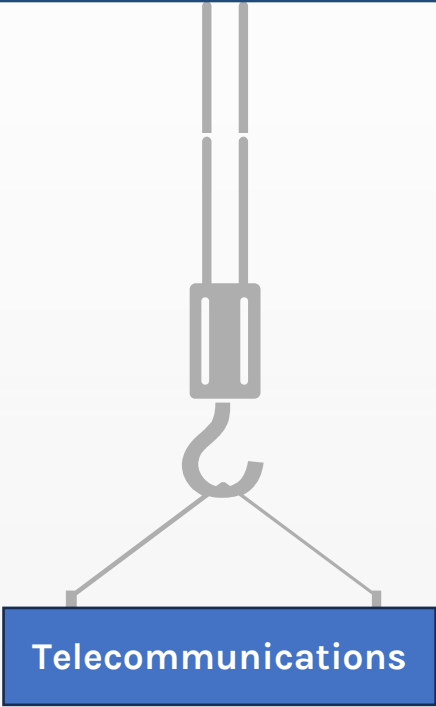
Key Customers



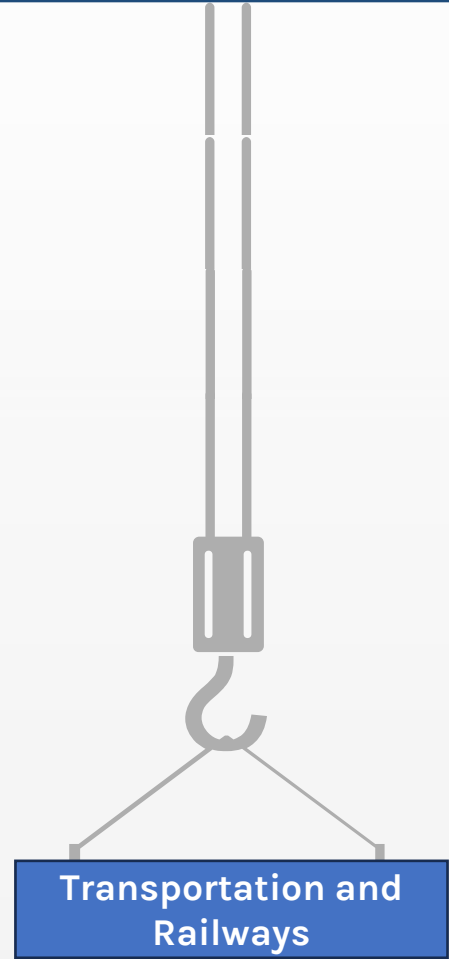
Sector Which Caters



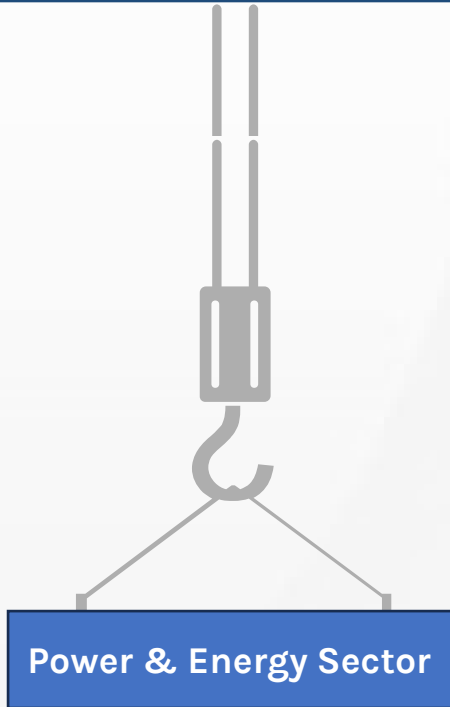
- Building Construction
- Infrastructure Projects
- Residential and Commercial Projects



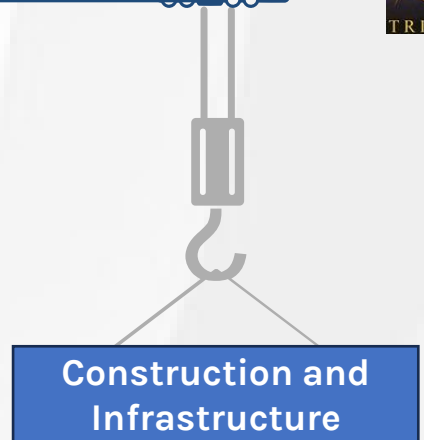
- Install and Service telecom towers
- Antennas, and communication infrastructure.



- Railway Infrastructure
- Airport Runways and Terminals



- Power Generation
- Wind
- Solar Energy
- Oil and Gas



- Power Line Installation
- Repair, Water and Gas Utilities

Looking to the Future: Sectors the Company Plans to Cater



Water Management

- Dams and Levees
- Coastal Defense

Mining and Quarrying

- Heavy Equipment Handling
- Infrastructure Development

Logistics and Transportation

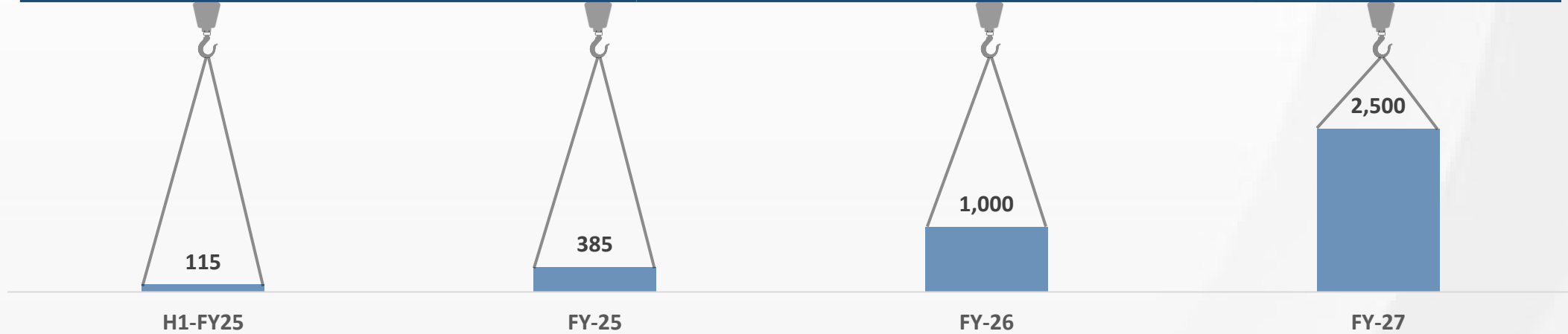
- Port Operations
- Freight Handling

Marine and Offshore Construction

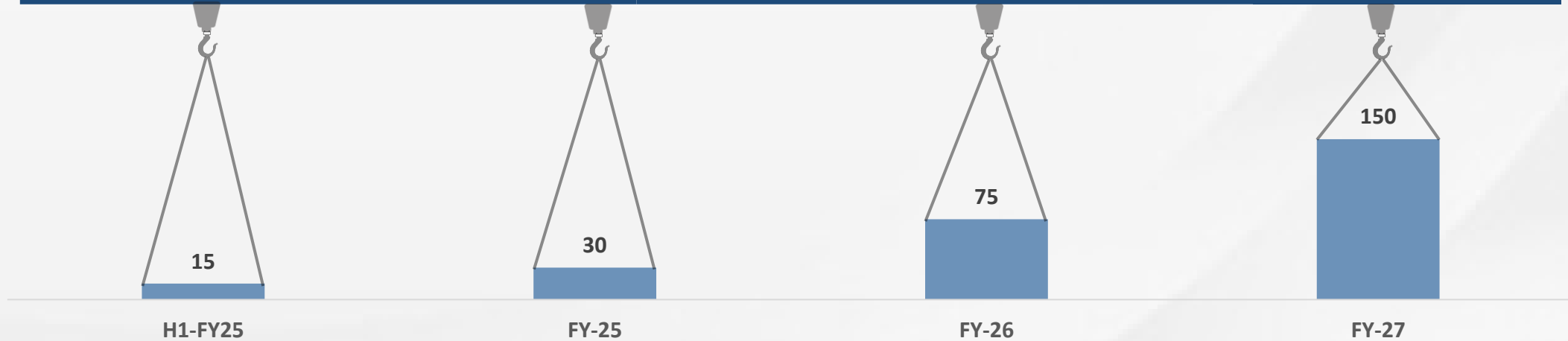
- Ports and Harbors
- Offshore Platforms



Capex Plan (INR Mn)



Fleet Size (No of Machinery)





As of the end of H1 FY25, the company has already purchased machinery valued at Rs. 115 million.

Whereas, as of Q3 FY25 to date, the company has completed the procurement of machinery worth Rs. 160 million.

The company is on track to achieve its FY25 target CAPEX of Rs. 500 million.

Machine to be delivered in Q3 FY25

Machines	Quantity
80 Ton	6
100 Ton	2
110 Ton	2
150 Ton	2
250 Ton	2



Maximizing business potential within the current segment by strengthening relationships with existing clients, while actively seeking to expand into high-growth sectors through new client acquisitions.

The ongoing Rs 400 Cr CAPEX initiative for FY25 to FY27 is in full swing, with Rs 275 Mn already spent.

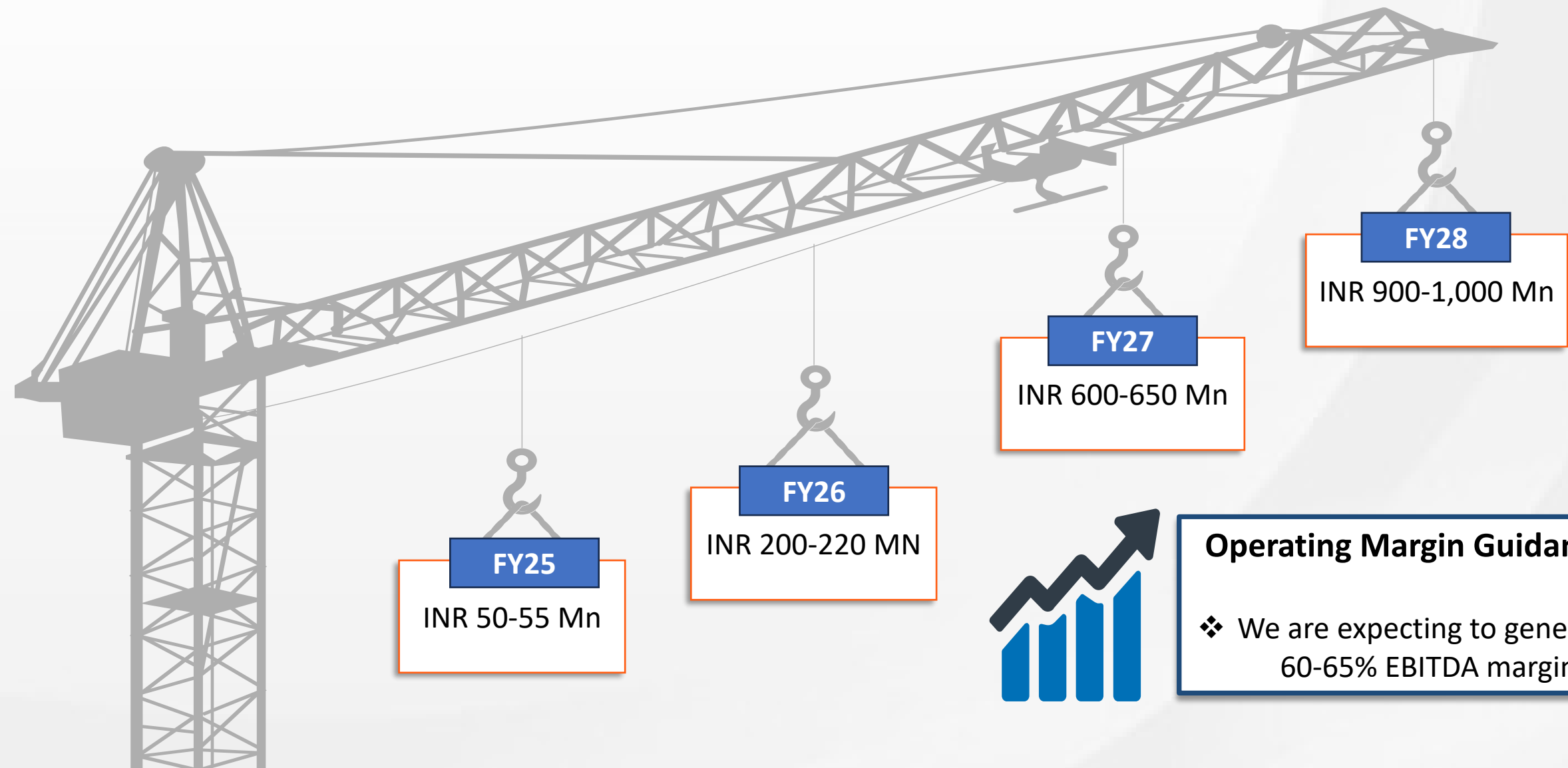
The ongoing CAPEX is predominantly fueled by internal accruals, with debt financing as a strategic option if needed

Expecting to generate ROCE on this CAPEX withing the range of ~22-25%

Currently achieving a 2.7% gross yield per month and a net yield of approximately 2.2%.

Driven by ongoing CAPEX and the company's strategy to leverage the infrastructure boom and growth across diverse sectors, we anticipate to achieve revenue of Rs 900-1000 Mn by FY28, with Operating margins surpassing 60-65%.





Operating Margin Guidance

- ❖ We are expecting to generate 60-65% EBITDA margin



Q2-FY25 Financial Performance

1

Revenue
INR 29 Mn

2

EBITDA
INR 15 Mn

3

EBITDA Margin
52.63%

4

PAT
INR 9 Mn

5

PAT Margin
30.53%

6

EPS
INR 0.58



Dhruv Jhanwar- CEO

He holds an MSc in Quantitative Finance from Singapore Management University and brings a wealth of knowledge and strategic insight to the infrastructure and equipment hiring business. His dynamic approach has been instrumental in steering the company toward expansion and increased market prominence. His experience and expertise continue to drive Trishakti's ongoing success.



Pranav Jhanwar CFO

He oversees both the financial strategy and on-ground operations. With hands-on experience in the crane hiring business, he plays a crucial role in managing daily operations and ensuring the seamless execution of projects. His combination of financial expertise and operational insight enables him to optimize resources and drive profitability, making him an essential figure in the company's ongoing success.



Suresh Jhanwar MD

He is the visionary behind Trishakti Industries Ltd., with over 25 years of experience in the infrastructure and oil & gas sectors. As the Chairman, he has been instrumental in shaping the company's growth and success. His deep understanding of industry dynamics, combined with his leadership and foresight, continues to drive the company's expansion and long-term goals.



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