

Date: 29<sup>th</sup> November, 2022

To,
Manager, Corporate Relations Department
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Fort, Mumbai - 400 001
Scrip Code: 500825

To,
The Manager, Listing Department
National Stock Exchange of India Limited,
Exchange Plaza, 5<sup>th</sup> Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400051
Scrip Code: BRITANNIA

Dear Sir/Madam,

## Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

We are pleased to inform you that, Britannia Industries Limited ('Britannia') has entered into a Joint Venture Agreement ('JVA') with Bel SA, France ('Bel') and Britannia Dairy Private Limited ('BDPL') on 29<sup>th</sup> November 2022 to undertake the development, manufacturing, marketing, distribution, trading and selling, etc., of cheese products in India and certain other countries ('Territory'). As a part of the JVA, Britannia shall sell and transfer 49% of its equity stake in its wholly owned subsidiary, BDPL, to Bel in accordance with the terms of the Share Purchase Agreement entered between Britannia and Bel, on 29<sup>th</sup> November 2022 ("SPA"). Consequently, Bel shall become the legal and beneficial owner of 49% (forty nine percent) of the entire issued, subscribed and paid-up equity share capital of BDPL and the balance 51% (fifty one percent) shall continue to be held by Britannia. BDPL will become a Joint Venture Company ('JV Company') of Britannia and Bel in India which will carry out/undertake the cheese business in the Territory. Further, as a part of the JVA, BDPL will allot equity shares to Britannia and Bel, in accordance with the terms of the Share Subscription Agreement entered between Britannia, Bel and BDPL, on 29<sup>th</sup> November 2022 ("SSA").

The detailed disclosure as required under Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular CIR/CFD/CMD/4/2015 dated 9<sup>th</sup> September 2015 is enclosed herewith as **Annexure-I**.

Request you to take the above information on records.

Yours faithfully,
For Britannia Industries Limited

T.V Thulsidass Company Secretary Membership No.: A20927

**Encl:** as above

CIN: L15412WB1918PLC002964

Registered Office: 5/1A, Hungerford Street, Kolkata - 700 017, West Bengal



## Annexure-I

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**A. Sale of equity shares of BDPL:** Brief details with respect to the sale of 49% equity stake in BDPL by Britannia to Bel in accordance with SPA are given below:

S.No	Particulars	Details
1.	The amount and percentage of the	1. Turnover of BDPL for FY 2021-22:
	turnover or revenue or income and	~Rs. 340 Crores; amounting to 2.4% of
	net worth contributed by such unit or	the consolidated sales of Britannia.
	division of the listed entity during the	This includes cheese turnover of
	last financial year;	~Rs. 207 Crores.
	,	2. Net Worth of BDPL as on 31st March
		2022: ~Rs. 130 Crores; amounting to
		5.1% of consolidated net worth of
		Britannia.
		3. BDPL is currently engaged only in
		cheese business which inter-alia
		includes the marketing, trading and
		selling, etc. of cheese products.
2.	Date on which the agreement for sale	29 <sup>th</sup> November, 2022
	has been entered into;	
3.	The expected date of completion of	2 <sup>nd</sup> December, 2022
	sale/disposal;	
4.	Consideration received from such	~INR 262 Crores
	sale/disposal;	Dol a Caciété Ananyma (C.A.) a Franch
5.	Brief details of buyers and whether any of the buyers belong to the promoter/promoter group/group companies. If yes, details thereof;	Bel, a Société Anonyme, (S.A.), a French public limited company, having its registered office at 2 Allée de Longchamp – 92150, Suresnes, France will be acquiring the legal and beneficial ownership of forty nine percent (49%) of the entire issued, subscribed and paid-up equity share capital of BDPL.  Bel does not belong to the promoter/
		promoter group/ group companies of Britannia.
6.	Whether the transaction would fall	No
	within related party transactions? If	
	yes, whether the same is done at	
	"arms length";	
7.	Additionally, in case of a slump sale,	Not Applicable
	indicative disclosures provided for	
	amalgamation/ merger, shall be	
	disclosed by the listed entity with	
	respect to such slump sale.	



## **B. Joint Venture Agreement**: Brief details of the JVA are given below:

S.No	Particulars	Details
1.	Name(s) of parties with whom the agreement is entered;	Joint Venture Agreement has been entered into between Britannia, Bel and BDPL.
2.	Purpose of entering into the agreement;	To form a joint venture in India for carrying out the development, manufacturing, marketing, distribution, trading and selling, etc., of cheese products in the Territory.
3.	Shareholding, if any, in the entity with whom the agreement is executed;	Neither Britannia nor BDPL hold any shares in Bel.
4.	Significant terms of the agreement (in brief) special rights like right to appoint directors, first right to share subscription in case of issuance of shares, right to restrict any change in capital structure etc.;	<ul> <li>i. Shareholding of BDPL: Britannia 51% and Bel 49%;</li> <li>ii. Board composition of BDPL: The Board shall consist of 5 Directors out of which 3 Directors will be nominated by Britannia and 2 Directors will be nominated by Bel;</li> <li>iii. Term of the Joint Venture: The JVA does not have a defined term. There is, however, a lock-in period of 20 years from its effective date for both parties. Other customary provisions relating to termination of the joint venture also form part of the JVA.</li> <li>iv. Fresh issue of equity shares: Britannia and Bel shall subscribe to fresh/additional issuance of equity shares of BDPL, if any, in proportion to their respective shareholding in BDPL.</li> <li>v. Significant Decision Matters of BDPL: Unanimous consent of Britannia and Bel will be required for certain matters including mergers &amp; acquisitions, investments / disinvestments, business plan/annual budget, changes in share capital, etc.</li> <li>vi. Parties will enter into certain ancillary agreements for the purposes of undertaking business of BDPL in the Territory (such as Trademark License Agreement, Technology License Agreement, Distribution Agreement and other operational agreements).</li> </ul>



5.	Whether, the said parties are related to promoter/promoter group/ group companies in any manner. If yes, nature of relationship;	Bel is not related to promoter/promoter group/ group companies of Britannia.
6.	Whether the transaction would fall within related party transactions? If yes, whether the same is done at "arms length";	The execution of JVA (including certain ancillary agreements) where Britannia and BDPL are parties fall under the ambit of related party transactions. These transactions are at arms' length.  Further, as on date, Bel is neither a related
		party of Britannia nor BDPL.
7.	In case of issuance of shares to the parties, details of issue price, class of shares issued;	Any fresh issuance of equity shares of face value of Rs.10/- each by BDPL to Britannia and Bel shall be in proportion to their respective shareholding in BDPL. The issue price shall be in compliance with applicable laws including the Foreign Exchange Management Act, 1999 and rules and regulations thereunder and the extant foreign direct investment policy of the Government of India.
8.	Any other disclosures related to such agreements, viz., details of nominee on the board of directors of the listed entity, potential conflict of interest arising out of such agreements, etc;	Not Applicable

## C. Subscription of Equity Shares of BDPL:

Britannia, Bel and BDPL have entered into a SSA for subscription of equity shares of BDPL by way of rights issue. The details of the proposed transaction are set out below:

S. No	Particulars	Details
1.	Name of the target entity, along with	Britannia Dairy Private Limited
	details such as turnover, size	
2.	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done	Yes, the subscription would fall under related party transaction and the promoter group is interested.  The transaction is on arms' length basis.

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3.	Industry in which the entity being acquired belongs	Dairy Industry
4.	Objects and effects of acquisition	Additional infusion of funds into BDPL for
	-	the purpose of its business
5.	Brief details of any governmental or	No
	regulatory approvals required	
6.	Indicative time period for completion	30 days from the execution date of SSA
	of acquisition	
7.	Nature of consideration	Cash consideration
8.	Cost of acquisition or price at which	Britannia: ~INR 214.9 Crores
	acquisition is made	Bel SA: ~INR 206.5 Crores
9.	Percentage of shareholding post	Britannia: 51%
	acquisition	Bel SA: 49%
10.	Brief background about the entity	BDPL is engaged in the business of
	acquired in terms of products / line of	development, manufacturing, marketing,
	business acquired, date of	trading, distribution and selling of dairy
	incorporation, history of last 3 years	products in the Territory.
	turnover, country in which the	
	acquired entity has presence and any	
	other significant information (in brief)	

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