

16th June, 2021

The General Manager,
Corporate Relationship Dept.,
BSE limited,
1st Floor, New Trading Ring,
Rotunda Building,
P.J. Towers, Dalal Street, Fort,
Mumbai-400 001
(Stock Code: 531548)

The Secretary,
National Stock Exchange of India Ltd.,
Exchange Plaza, 5th Floor,
Bandra-Kurla Complex,
Bandra (E), Mumbai-400 051
(Stock Code: SOMANYCERA)

Sub: Investor Update for the Q4/ FY21.

Dear Sir,

Please find enclosed herewith Investor update of Somany Ceramics Limited highlighting the performance of the Company during the quarter and year ended on 31st March, 2021.

This is for your information and record.

Thanking you,

Yours faithfully,
For **Somany Ceramics Limited**



Amrish Julka
GM (Legal) and Company Secretary
M No.: F4484

Encl: as above





SOMANY CERAMICS LIMITED

Investor Update – Q4/FY21

June 16, 2021

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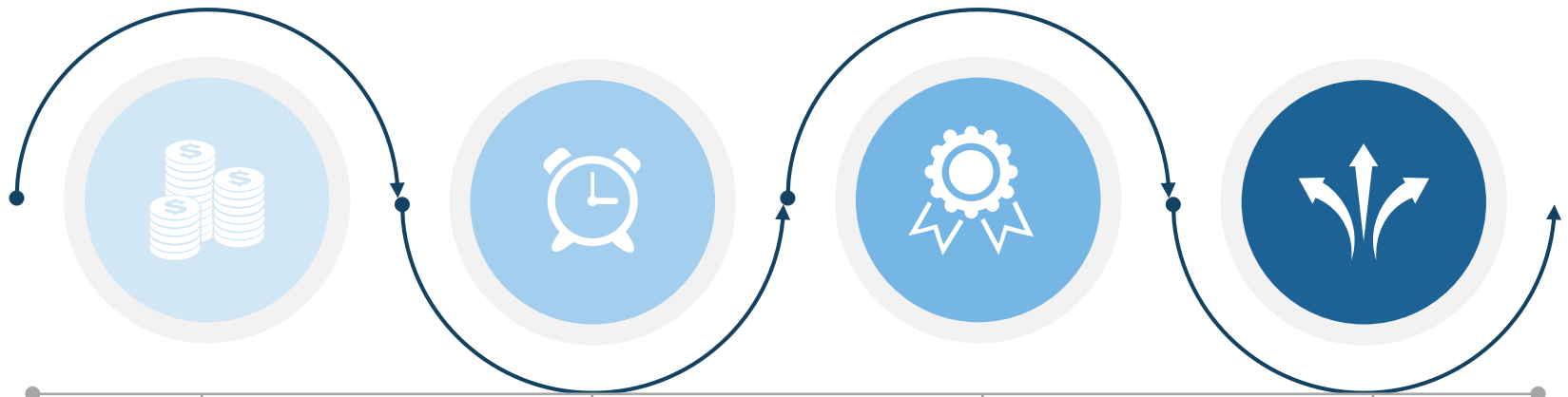
We have gone through an unprecedented year and witnessed an overall diverse economic environment. The start to the financial year was full of uncertainties amidst the outbreak of novel coronavirus pandemic; however, the resilience of Indian economy resulted in robust rebound within a remarkable timeline which helped us to close the year on a good note, in fact much better than our anticipation.

We have reported a growth of 58% in our topline during the quarter as compared to corresponding quarter of last year with consistent profit margin and healthier financial position.

The second wave of pandemic has caused obstruction to the vigorous recovery momentum of Indian economy. This has impacted adversely our sales and plant operations. As a result, majority of our plant operated at lower capacity during the months of May and June 2021.

We strongly believe that we will come out of this crisis again and hence maintain our cautious optimism on resurgence of overall economic environment.

Further, we are now eagerly looking forward to completion of our aggressive capex plan; this will help us to monetize emerging opportunities !!!



Capacity

- Tiles capacity of ~63 msm p.a. (including dedicated outsource tie ups)
- Sanitaryware capacity of 1.15 mn pcs p.a. (excluding outsource tie ups)
- Bath fittings capacity at 0.65 mn pcs p.a. (excluding outsource tie ups)

Production

- Tiles Production of 12.83 msm in Q4 from Own plant (6.26 msm) and JVs (6.57 msm)
- Capacity Utilisation in Q4 at: 97% in tiles; 66% in sanitaryware; 112% in faucets

Sales Mix

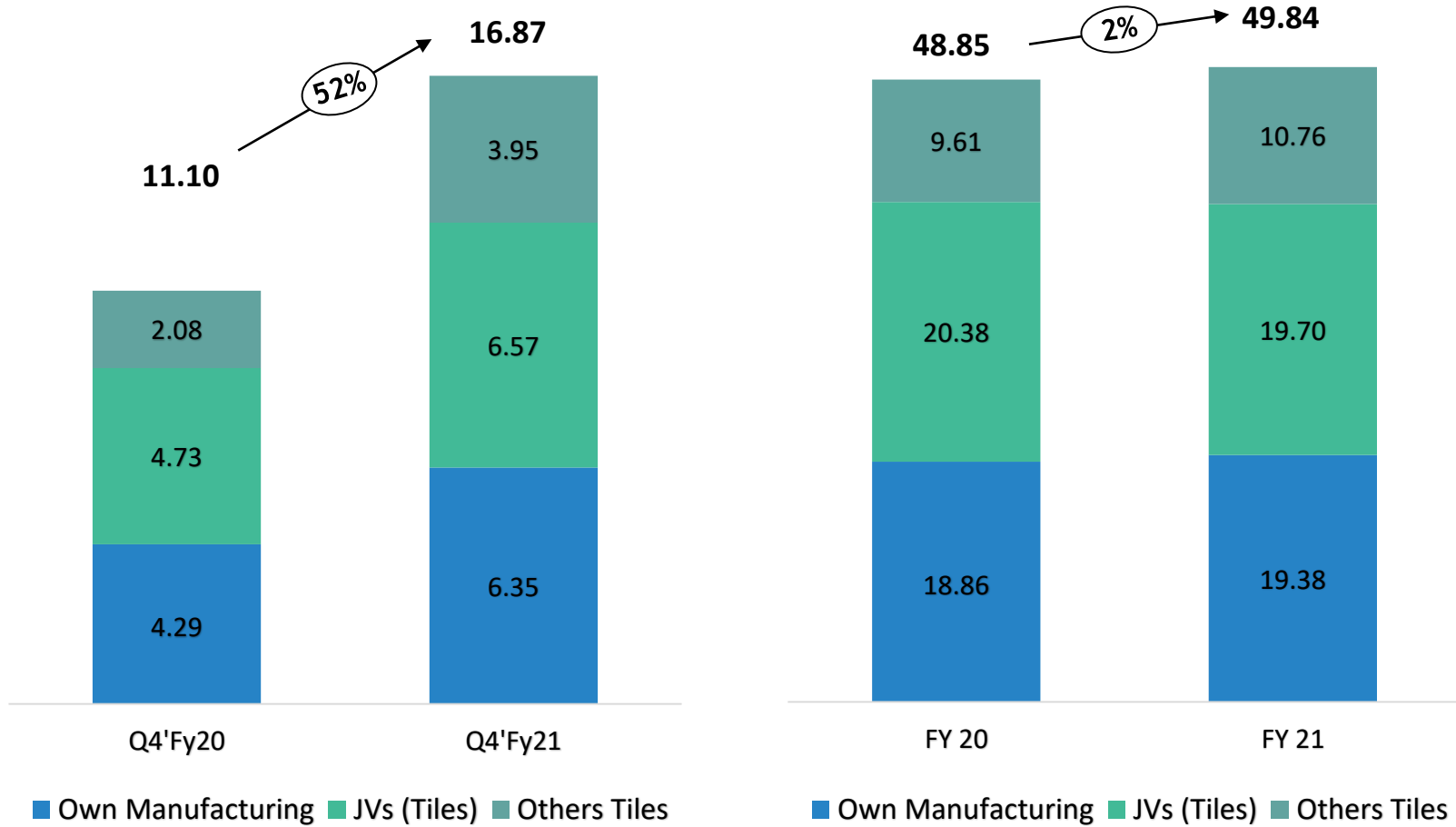
- Own manufacturing (34%), JVs (41%) & Others (25%)

Financial Snapshot (Standalone)

- Sales augmented to ₹ 552 crores in Q4
- PBT grew to ₹ 56 crores for Q4
- PAT stood at ₹ 27 crores for Q4

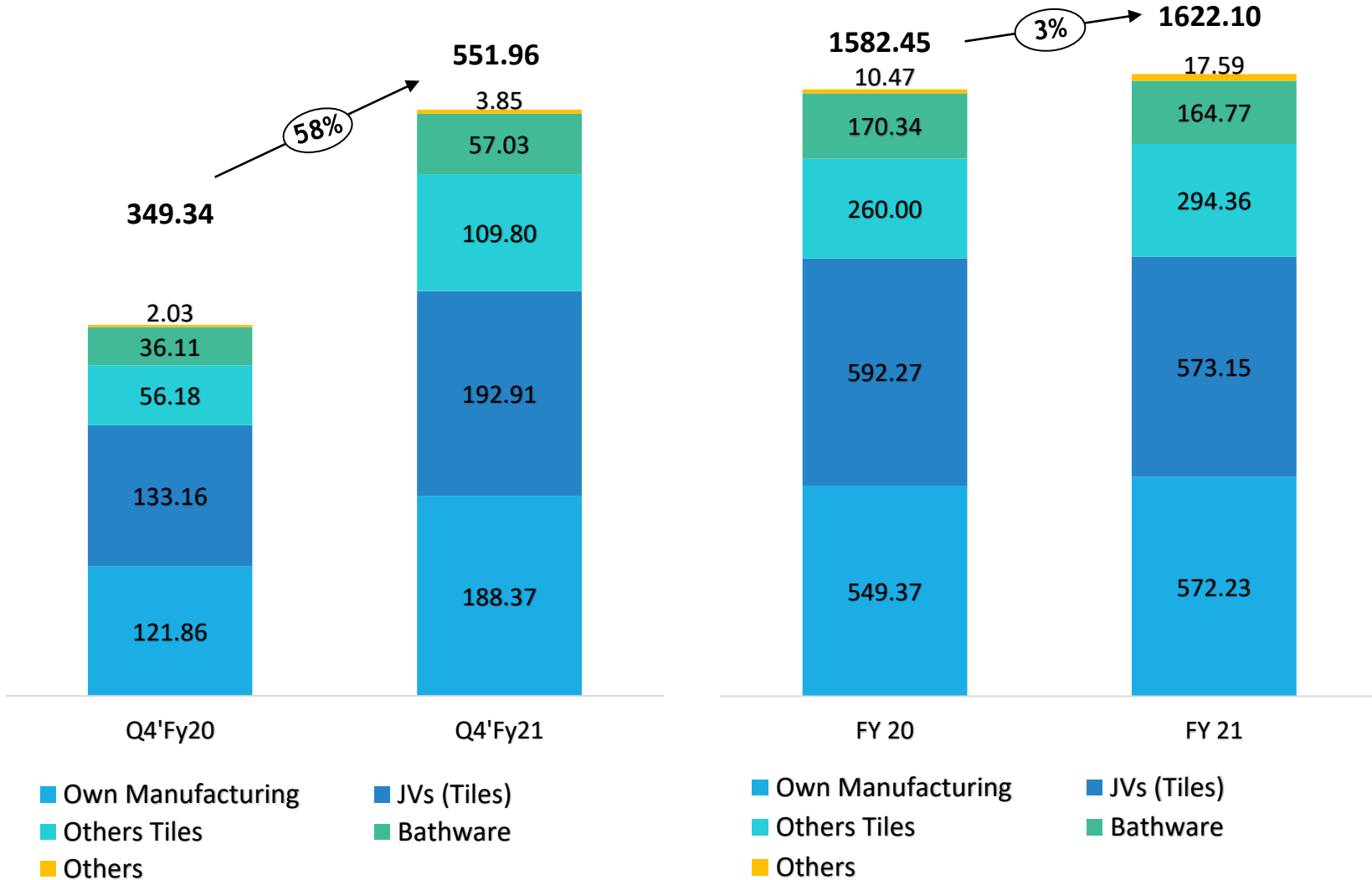
Sales Volume (Tiles)

Tiles Volume (msm)



Sales Value

₹ in crores



Profit & Loss (Standalone)

Particulars	Q4'Fy21	Q4'Fy20	Growth	FY 21	FY 20	Growth
Sales	552	349	58.0%	1622	1582	2.5%
EBIDTA	67	1	8983.8%	138	74	85.8%
<i>EBIDTA margin</i>	12.2%	0.2%	-	8.5%	4.7%	-
Profit Before Tax	56	(11)	592.9%	95	27	247.1%
<i>PBT margin</i>	10.2%	(3.3%)	-	5.9%	1.7%	-
Exceptional Item	18	0	-	18	26	-
PBT after Exceptional Item	38	(11)	431.8%	76	1	6437.6%
Tax expenses	11	(2)	536.8%	21	(12)	270.3%
Profit after tax	27	(9)	402.9%	56	13	321.6%
EPS (Rs.)	6.42	(2.12)	402.8%	13.19	3.12	322.8%

Figures in ₹ crores

Profit & Loss (Consolidated)

Particulars	Q4'Fy21	Q4'Fy20	Growth	FY 21	FY 20	Growth
Sales	562	354	58.8%	1644	1600	2.7%
EBIDTA	90	14	546.7%	191	131	45.2%
<i>EBIDTA margin</i>	16.0%	3.9%	-	11.6%	8.2%	-
Profit Before Tax	67	(11)	727.3%	102	36	185.5%
<i>PBT margin</i>	12.0%	(3.0%)	-	6.2%	2.2%	-
Exceptional Item	18	0	-	18	26	-
PBT after Exceptional Item	49	(11)	555.6%	84	10	773.3%
Tax expenses	14	(2)	884.0%	22	(10)	325.7%
Profit after tax	35	(9)	491.8%	61	19	214.2%
PAT - Controlling Interest	31	(9)	432.3%	58	15	284.7%
EPS (Rs.)	7.31	(2.20)	432.3%	13.62	3.54	284.7%

Figures in ₹ crores

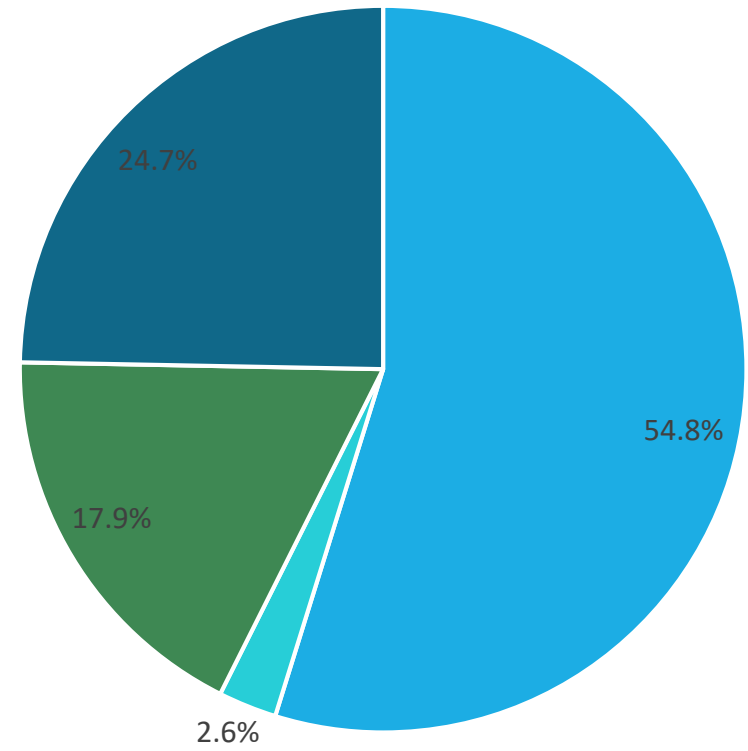
Balance Sheet

Particulars	Standalone		Consolidated	
	FY 21	FY 20	FY 21	FY 20
Net Worth	631	584	655	606
Non-Controlling Interest	-	-	100	94
Total Debt	214	281	412	498
Debtors	225	273	231	280
Inventories	136	192	245	328
Trade Payable	175	135	188	173
Net Current Assets	388	393	487	494

Figures in ₹ crores

Shareholding as on 31st Mar'21

Particulars	31 st Mar'21	31 st Dec'20
Promoters	54.8%	54.8%
FII	2.6%	1.9%
DII	17.9%	17.0%
Others	24.7%	26.3%
Equity Shares	42,379,426	42,379,426



■ Promoters ■ FII ■ DII ■ Others

For further information, please contact:

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