

October 27, 2021

To,

Corporate Communication Department
BSE Limited
Phiroze Jeejeeboy Towers,
Dalal Street, Mumbai - 400 001.
BSE Scrip Code: 532528

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai - 400 051.
NSE Code: DATAMATICS

Sub: Press Release

Dear Sir/Madam,

Please find attached herewith press release titled **“Datamatics Q2FY22 EBITDA up by 51.4% YoY at ₹ 499 million; PAT up by 129% YoY”** for your information and record.

Kindly take the above on your record.

For **Datamatics Global Services Limited**

Divya Kumat
EVP, Chief Legal Officer and Company Secretary
(FCS: 4611)

Enclosed: as above

DATAMATICS

Datamatics Q2FY22 EBITDA up by 51.4% YoY at ₹ 499 million; PAT up by 129% YoY

27th October, 2021, Mumbai: Datamatics Global Services Ltd. (DGSL), a global Technology, Business Process Management and Digital Solutions company, today announced the financial results for the second quarter and half year ended September 30, 2021.

Key Financial Highlights – Q2FY22

Particulars (₹ in Mn)	Q2 FY22	Q2 FY21	YoY %	Q1 FY22	QoQ %
(Q2FY21 financials excluding Cignex Datamatics divested in Q4FY21)					
Revenue from Operations	2,992.3	2,411.7	24.1%	2,877.5	4.0%
EBITDA	498.7	265.4	87.9%	414.2	20.4%
EBITDA Margin %	16.7%	11.0%	569bps	14.4%	227bps
PBT (Before Exceptional Item)	460.8	168.5	173.5%	367.0	25.6%
PBT*	460.8	168.5	173.5%	468.7	(1.7%)
PAT (After NCI)	353.0	130.0	171.5%	395.9	(10.8%)
EPS (Diluted) (Rs)	5.99	2.21	171.5%	6.72	(10.8%)

*PBT includes exceptional item on account of one-time exchange gains of ₹ 101.7 Mn, arising from buy back of equity share capital and redemption of preference share capital held in overseas subsidiaries.

Particulars (₹ in Mn)	Q2 FY22	Q2 FY21	YoY %	Q1 FY22	QoQ %
Reported Numbers					
Revenue from Operations	2,992.3	2,856.2	4.8%	2,877.5	4.0%
EBITDA	498.7	329.3	51.4%	414.2	20.4%
EBITDA Margin %	16.7%	11.5%	513bps	14.4%	227bps
PBT (Before Exceptional Item)	460.8	231.3	99.3%	367.0	25.6%
PBT*	460.8	231.3	99.3%	468.7	(1.7%)
PAT (After NCI)	353.0	154.2	128.9%	395.9	(10.8%)
EPS (Diluted) (Rs)	5.99	2.62	128.9%	6.72	(10.8%)

*PBT includes exceptional item on account of one-time exchange gains of ₹ 101.7 Mn, arising from buy back of equity share capital and redemption of preference share capital held in overseas subsidiaries.

DATAMATICS GLOBAL SERVICES LTD.

Registered Office: Knowledge Centre, Plot 58, Street No. 17, MIDC, Andheri (East), Mumbai - 400 093. INDIA

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Key Financial Highlights – H1FY22

Particulars (₹ in Mn)	H1 FY22	H1 FY21	YoY %
Reported Numbers			
Revenue from Operations	5,869.8	5,627.1	4.3%
EBITDA	912.8	615.0	48.4%
EBITDA Margin %	15.6%	10.9%	+462bps
PBT (Before Exceptional Item)	827.8	427.0	93.9%
PBT*	929.5	427.0	117.7%
PAT (After NCI)	748.9	289.3	158.9%
EPS (Diluted) (Rs)	12.70	4.91	158.9%

*PBT includes exceptional item on account of one-time exchange gains of ₹ 101.7 Mn, arising from buy back of equity share capital and redemption of preference share capital held in overseas subsidiaries.

Commenting on the results and financial performance, Rahul Kanodia, Vice Chairman and CEO said, “We are pleased to report another strong quarter backed by broad-based revenue growth and robust margin expansion. Despite headwinds from salary increases and supply side challenges we have managed to deliver a significant margin growth of 513bps on YoY basis. We are witnessing strong business momentum in the US and are well poised to capitalize this growth opportunity. I would like to congratulate all Datamaticians for the performance.”

Operational Highlights

- Added 33 new clients in Q2FY22
- Top 5 clients contributed 27%; top 10 clients contributed 39%, whereas contribution from top 20 clients to the revenue stood at 52% for quarter
- For Q2FY22, USA continues to be major contributor at 55%, India at 26%, UK & Europe at 15% and Rest of World at 4%
- In terms of sectorial contribution to the revenue, BFSI, Education & Publishers and Technology & Consulting were the top three sectors contributing 30%, 23% and 20% respectively

Datamatics signed new deals with the following key customers in Q2FY22

- A US based tire company for digital transformation of Finance & Accounting processes using Datamatics IDP product TruCap+
- A US based Credit Union for digital transformation of account deposits and loan payments processes



- A leading International Non-Profit Organization for managing and modernizing their legacy applications
- One of the largest mobile tower installation company to digitally transform and manage Shared Services
- Expanded relationship with a large bank to manage their entire loans and mortgage processes
- An Indian online commodity and derivative exchange to implement AWS Cloud
- A leading global life insurance company for managing back-office operations for entire insurance life cycle

Recognitions

- Everest Group recognizes Datamatics as “Star Performer” and “Major Contender” in its RPA Products PEAK Matrix® 2021
- Everest Group recognizes Datamatics as a "Major Contender" and "Star Performer" in its Finance and Accounting Outsourcing (FAO) Services PEAK Matrix® Assessment 2021
- Gartner recognizes Datamatics in the Hype Cycle for Natural Language Technologies, 2021

About Datamatics Global Services Limited

Datamatics (BSE: 532528 | NSE: DATAMATICS) a Digital Solutions company that provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Technology Solutions, Business Process Management and Engineering Services powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics does business with global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. To know more about Datamatics, visit www.datamatics.com

Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India



and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

For media queries, please contact:

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