



April 20, 2021

The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 001 Tel No.: 22721233 BSE Scrip Code: 540776	The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051 Tel No.: 2659 8235 NSE Symbol: 5PAISA
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Dear Sir/Madam,

Sub: Press Release on the Audited Financial Results for the quarter and year ended March 31, 2021.

We enclose herewith the press release on the Audited Financial Results of the Company for the quarter and year ended March 31, 2021.

Thanking You,

Yours faithfully,

For 5paise Capital Limited

**Namita Godbole
Company Secretary**

Email ID: csteam@5paise.com

Encl: as above

5paise Capital Limited

Corporate Identity Number: L67190MH2007PLC289249

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Spaisa Capital – Consolidated Income for Q4FY21 at Rs. 49.9 Cr (up 41% y-o-y) and for FY21 at Rs. 194.6 Cr (up 80 % y-o-y)

Financial Highlights:

For the quarter and the year ended March 31, 2021 (as per INDAS)

- Total consolidated income stood at Rs. 49.9 Cr for the quarter, up 41% y-o-y, and Rs. 194.6 Cr for the year, up 80% y-o-y
- TCI stood at Rs 6.2 Cr for the quarter, up 452% y-o-y, and Rs. 14.7 Cr. for the year, up 282% y-o-y

Summary: Quarter ended March 31, 2021, Consolidated results as per IND AS

Rs Lakhs	Quarter ended March 31, 2021	Quarter ended March 31, 2020	Y-o-Y
Income	4,990	3,541	41%
Profit/(Loss) before Tax	782	(227)	444%
Total Comprehensive Income/(Loss)	621	(176)	452%

Summary: Year ended March 31, 2021, Consolidated results as per IND AS

Rs Lakhs	Year ended March 31, 2021	Year ended March 31, 2020	Y-o-Y
Income	19,458	10,828	80%
Profit/(Loss) before Tax	1,990	(965)	306%
Total Comprehensive Income/(Loss)	1,466	(805)	282%

Prakarsh Gagdani, Whole-Time Director and CEO, Spaisa Capital Ltd., commented on the financial results: *“I am delighted to report Profit after tax of Rs. 14.7 Cr for the full year ended March 31, 2021. Our sustained efforts on focusing on growth backed by revenues and cost efficiency has helped us to report full year profits in our 5th year of operations. I am equally thrilled and extremely excited for the new phase of growth Spaisa will embark on with the proposed capital infusion of Rs. 250 Cr. Spaisa as a part of our reorientation strategy will transform from being a mere discount broker to a digital financial platform in coming quarters. Our strategy of focusing on profitable growth, sustained revenue stream with multi product offering, organic growth of customer acquisition will be the driving force with technology as the sole means to achieve our goal”.*



Business Highlights

We on-boarded more than 2,00,000 new clients during the quarter, taking the total number of registered customers to 13.5 lacs. The 5paisa Mobile App had about 69,90,000 downloads at the end of the quarter with a 4.0+ Star rating on Playstore. Our income from standalone capital market business for the quarter stood at Rs. 49.8 Cr, up 41% y-o-y. Total Comprehensive income from the standalone business stood at Rs. 6.5 Cr, up 450% y-o-y. At consolidated level, total income has grown by 41% y-o-y and operating expenses increased by 17% y-o-y, resulting in total comprehensive income of Rs 6.2 Cr for the quarter.

Awards and accolades

- Listed as top broker to watch in 2020 by Insight Success magazine
- Recognized as one of the 'Fastest Growing Brands, 2019-20' by AsiaOne magazine
- 'Tech platform of the year' and 'Best Mobile App' at the Internet Entrepreneur Awards
- Mr. Prakash Gagdani was recognized as India's Greatest Leaders 2019-20 by AsiaOne
- 'The Emerging Company of the Year in BFSI sector' at Business Leader of the Year awards byETNow
- 'Digital Start-up of the Year', 'Best Trading App' and 'Best Mobile Marketing Campaign' at the Mobby's Awards, which recognizes achievements of brands across all aspects of the mobile landscape
- 'Brand Excellence in Broking Industry' at World Marketing Congress, which recognizes the work done by the marketing fraternity to take their brands to a whole new level
- 'Best Broking Fintech Product' for 5paisa Mobile app at ABP News - BFSI awards, which focus on the best practices of the BFSI industry



About 5paise Capital

5paise Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an online technology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paise Capital is a technology driven company having mainly an online presence. The Company remains focused on innovation, based on understanding customer behavior, and constantly strives to achieve tech superiority as is visible through the developments of its robust trading platform, advanced mobile app, an Artificial-Intelligence powered Robo-Advisory platform, and the paperless account opening process.

This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. Results and other details are available on our website <https://www.5paise.com/>.

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