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LTI/SE/STAT/2019-20/09

April 30, 2019

National Stock Exchange of India Limited
Exchange Plaza, Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051
NSE Symbol: LTI

The BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001
BSE Scrip Code: 540005

Dear Sirs,

Subject: **Marketing Press Release**

We are sending herewith copy of the Press Release titled "LTI Ranks as the Top Service Provider in France for the Second Consecutive Year - Results based on 2018 French IT Outsourcing Study by Whitelane Research", which is self-explanatory.

Kindly take the above intimation on record and acknowledge the receipt of the same.

Thanking You.

Yours sincerely,
For Larsen & Toubro Infotech Limited

Manoj Koul
Company Secretary & Compliance Officer
Membership No. ACS 16902

Larsen & Toubro Infotech Ltd.

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A Larsen & Toubro
Group Company



LTI Ranks as the Top Service Provider in France for the Second Consecutive Year

Results based on 2018 French IT Outsourcing Study by Whitelane Research

Mumbai – April 30, 2019 – Larsen & Toubro Infotech Ltd. (NSE: LTI, BSE: 540005), a global technology consulting and digital solutions company ranked number one in the overall customer satisfaction, in the French IT outsourcing study conducted by Whitelane Research. This is the second consecutive year for LTI to be at the top of this research in France. The French study is part of Whitelane’s annual extensive IT outsourcing survey with more than 145 participants from the top IT spending organisations in France. Whitelane evaluated over 500 unique IT outsourcing relationships with 26 different IT service providers.

The study compared leading service providers on eight performance indicators viz. Service delivery, Account management, Proactivity, Price level, Contractual flexibility, Innovation, Transformation, & Business understanding. Based on client ratings, LTI scored an impressive average of 80% satisfaction. Whitelane’s IT Outsourcing study was conducted with senior-level executives that have an influence on corporate IT strategy and IT sourcing decisions. Both organizations with large IT budgets as well as organizations that have outsourced a significant amount of their IT processes, receive an invitation to participate in the research.

Chris Connors, Vice President and Country Head - France, LTI said, “Customer centricity is at the core of our strategy and this research is important because the evaluation and rank is based on the opinion of our customers. We will continue to invest in France and Europe strengthening our offerings that amplify outcomes for our customers.”

Jef Loos, Head Sourcing Research Europe, Whitelane Research said, “The findings of this research are based on the data received in the market study from the respondents surveyed. The fact that LTI has stayed at the top of the list shows the deep commitment that the company has for its customers in the region.”

LTI partners with some of the largest enterprises in France and Europe, across sectors. Company’s Innovation Center at its office in Paris enables customers to experience the impact of technologies before making a commitment. In February 2019, the company acquired Hamburg, Germany based NIELSEN+PARTNER (N+P), enhancing it’s footprint in Europe.





About LTI:

Larsen & Toubro Infotech (NSE: LTI, BSE: 540005) is a global technology consulting and digital solutions Company helping more than 300 clients succeed in a converging world. With operations in 30 countries, we go the extra mile for our clients and accelerate their digital transformation with LTI's Mosaic platform enabling their mobile, social, analytics, IoT and cloud journeys. Founded in 1997 as a subsidiary of Larsen & Toubro Limited, our unique heritage gives us unrivaled real-world expertise to solve the most complex challenges of enterprises across all industries. Each day, our team of more than 27,000 LTites enable our clients to improve the effectiveness of their business and technology operations, and deliver value to their customers, employees and shareholders. Find more at www.Ltinfotech.com or follow us at @LTI_Global

More information:

- [LTI to Acquire Germany Based NIELSEN+PARTNER](#)
- [LTI ranks as the Top Service provider in France, 2018 report by Whitelane](#)

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