

MEGHMANI FINECHEM LTD.

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То,

National Stock Exchange of India Limited

"Exchange Plaza",

Bandra-Kurla Complex,

Bandra (East) Mumbai 400 051

SCRIP CODE: MFL

BSE Limited

Floor-25, P J Tower,

Dalal Street,

<u>Mumbai 400 001</u>

SCRIP CODE: 53332

Dear Sir,

Sub: Press release for Unaudited Financial Results of Q3 FY22

Ref: Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements)

Regulations, 2015

With reference to the above, Meghmani Finechem Limited (MFL) submits herewith Press release for Unaudited Financial Results of Q3 FY22.

You are requested to take the same on your record and disseminate to the members.

Thanking you.

Yours faithfully,

For Meghmani Finechem Limited

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K. D. Mehta

Company Secretary & Compliance Officer



Press Release

Meghmani Finechem's Revenue up 91% and PAT grew 184% in Q3FY22

Highlights: YoY comparison

₹ Cr

Particular	Q3FY21	Q3FY22	Growth	9MFY21	9MFY22	Growth
Revenue	222	422	91%	570	1,052	85%
EBITDA	68	141	107%	181	334	85%
PAT	25	70	184%	68	154	126%

The company has delivered a strong operating and financial performance in line with its commitment of growth. The key performance highlights are:

OPERATIONAL HIGHLIGHTS:

- Overall plant utilization is at 86% for 9MFY22 which is up by 8% on YoY basis
- o H2O2 production capacity increased by 190% for 9MFY22 on YoY, plant capacity ramped up to 76%
- o In Q3FY22, Caustic Soda ECU realisation up by 145% YoY; Caustic Potash up by 60% on a YoY basis
- o In Q3FY22, CMS sales realisation up by 106% on YoY basis; Hydrogen Peroxide up by 25% on YoY basis

9MFY22 FINANCIAL HIGHLIGHTS:

- o Revenue up by 85% to ₹ 1052 Cr on YoY, backed by increase in volume, higher utilization and higher realisation for all the products
- o EBITDA increased by 85% to ₹ 334 Cr on YoY; margins maintained at 32% despite surge in raw material prices
- o ROCE improved to 26% as on 9MFY22 due to higher profitability backed by improved realization in all products and contribution from new capacities of Hydrogen Peroxide and Caustic Soda

Q3FY22 FINANCIAL HIGHLIGHTS:

- Revenue up by 91% to ₹ 422 Cr backed by increase in revenue of Chlor-Alkali and Derivatives by 104% and 59% respectively
- o EBITDA increased by 107% to ₹ 141 Cr and EBITDA margin was up by 260 bps to 33.5%, despite high inflationary pressure on raw materials
- o PAT increased by 184% to ₹ 70 Cr and PAT margin was up by 540 bps to 16.5%

STRATEGIC UPDATE:

- Crisil upgraded credit rating from A+/Positive to AA-/Stable
- Expansion projects on track for completion as per schedule: ECH 90%, CPVC Resin 80% and Caustic Soda
 80%
- o In 9MFY22, the Company spent ₹ 365 Cr for expansion of all 3 projects
- We are expanding into Chlorotoluene & its value chain; establishing the R&D facility

Commenting on the results Mr Maulik Patel; Chairman and Managing Director – MFL said: We are glad to report a good performance during the quarter. We have achieved the highest ever topline for 9 months of $\stackrel{?}{\sim}$ 1,052 Cr. The commissioning and optimal utilisation of CMS & H2O2 drove our revenue & profit growth. The investments undertaken in the last couple of years for diversification of products continue to drive growth and increase our competitiveness.

The forward & backward integration expansion plan covering ECH, CPVC, Caustic soda and Captive power is progressing as per plan and will be commissioned as per schedule. We are simultaneously ensuring a sound financial, healthy cash generation and strong liquidity to ensure that we continue to meet all our obligations and commitments timely.

Further in line for continuous growth we have announced our expansion in Chlorotoluene & its value chain and setting up R&D facility, this will help to further strengthen our fully integrated complex. We continue to move forward in our strategic direction of scalability, strengthening integration & achieving lowest cost of operations.

About Meghmani Finechem Limited

Meghmani Finechem Limited ("MFL"), incorporated in 2007, is a leading manufacturer of Chlor-Alkali products and value-added Derivatives. The company has state of the art manufacturing facilities in Gujarat, Dahej - a leading PCPIR region in the country. MFL's Dahej facility is a fully integrated complex with a well-established infrastructure and Captive Power Plants. The company is India's 4th largest manufacturer of Caustic Soda, Chlorine and Hydrogen and a leading manufacturer of Caustic Potash, Chloromethanes and Hydrogen Peroxide. The company was a subsidiary of the listed entity Meghmani Organics Ltd and after the reorganisation; MFL got listed on August 18, 2021 as an independent entity.

MFL is now expanding its product base to include value added derivative products like Epichlorohydrin (ECH),

Chlorinated Polyvinyl Chloride (CPVC) and Chlorotoluene & its value chain, which are a key raw material for multiple end user industries, which are presently catered by 100% import. The company is focused on sustainable value creation for all its stakeholders and has been awarded with the Responsible Care certificate.