



October 31, 2023

Listing Compliance Department
National Stock Exchange of India Limited.
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E), Mumbai 400051
Fax: 022-26598235/36

Listing Compliance Department
BSE Limited.
Phirozee Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001

NSE Symbol: VIKASECO

Scrip Code: 530961

Sub: Media Release: Vikas Ecotech Limited acquired 100% equity of an existing Plasticizer Manufacturing Business in all cash deal

Dear Sir/ Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, please find enclosed herewith copy of Media Release titled “**Vikas Ecotech Limited acquired 100% equity of an existing Plasticizer Manufacturing Business in all cash deal**”.

The details as required under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated 9th September, 2015 is attached as Annexure 1.

We request you to kindly take the above information on record and oblige.

Kindly take the above on your record.

Thanking you,

Yours Faithfully,
for **Vikas Ecotech Limited**

Rajeev Kumar
Executive Director
DIN: 10271754



Media Release

Vikas Ecotech Limited acquired 100% equity of an existing Plasticizer Manufacturing Business in all cash deal

New Delhi, October 31, 2023. Vikas Ecotech Limited is glad to share that the company has acquired 100% equity of an existing Plasticizer Manufacturing Business valued at enterprise value of ~Rs 270 Million in an all-cash deal. The acquisition is targeted to be completed by December 2023.

The company in the pursuit of broad-basing its business interests via adding newer Products, Markets and investments in vivid and vibrant business segments has finalised this acquisition and signed a definitive Share Purchase Agreement to buy 100% Equity from its existing shareholders. The products offering of the acquired Plasticizer Manufacturing Business perfectly complement and enhance company's existing product basket.

About Vikas Organics Pvt Ltd (VOPL):

VOPL is a well-established company for over 3 decades, a pioneer in manufacturing of Plasticizers and a well-known Brand Name amongst the Indian industrial Houses for almost 25 years. In 1992, industry veteran Dr. Lalit Batra promoted VOPL with a state of the Art plant operating in Daman near Mumbai, Maharashtra, India with an annual installed capacity of 12000 Metric Tons per annum of Plasticizers including:

- Di-Octyl Phthalate (DOP)
- Di-Ethyl Phthalate (DEP)
- Di-Butyl Maleate (DBM)
- Di-Butyl Phthalate (DBP)
- Di-Methyl Phthalate (DMP)
- Di-Octyl Maleate (DOM)
- Di-Octyl Adipate (DOA)

Technology Driven and Future Ready:

VOPL has always had a technical edge and has been continuously investing in Research and development activities developing technologies to produce new materials in accordance to the ever-changing scenarios vis-à-vis technical and environmental developments and laws.

VOPL deal carries the technical know-how to start producing the following materials to which will be added to The Product Portfolio during the next 6-12 months:

- Diisononyl Phthalate (DINP)
- Butyl Acetate (BA)
- Dioctyl Terephthalate (DOTP)

Market and Application Areas:

The customer base of the Company includes various users in manufacturing of Perfumes, Compounds, Cosmetics, Toiletries Incense, Sticks Pharmaceuticals, Leather Cloth, Vinyl, Floorings, PVC and Rubber Footwear, Cable, PVC Films/Sheets, Flexible Pipes, Paints, Safety Glass, Paper Coating, Adhesives and Pesticides.

VOPL is an ISO 9001:2008 Certified Company and enjoys Exports House Status. The Company has adopted the technology to manufacturer Plasticizers approved internationally and manufactures all their Products in line with the internationally accepted Specifications.

Domestic Market:

The Company has a network of highly skilled and motivated marketing team spread nation-wide consisting of agents & distributors and a growing list of industry leaders as customers.

Besides the direct dealings with the industry-leading consumers of Plasticizers through the Head Office Located in New-Delhi, VOPL has a strategically appointed network of dealers/ agents located strategically at Bangalore, Karnataka, (for Southern India); Mumbai and Nagpur, Maharashtra and Gujarat, (for Western India), Kolkata, West Bengal for (Eastern India). The Company caters to the demand from an ideally located Plant at Daman, in Western India, which is nonetheless an ideal location for Exports to the international markets as well.

Exports:

VOPL products have earned approvals and a wide acceptance across the globe. VOPL exports 17% of their current production to varied locations including the U.S.A., K.S.A. and other countries.

Justification for acquisition:

Post completion of this acquisition, this add Rs 1000 Million per annum to the top line on consolidated basis almost instantly, and shall strengthen Vikas Ecotech Limited's consolidated balance sheet and enhance value for the stakeholders.

Vikas Ecotech Limited working in close affinity with the team at the acquired business, will add more products to the plasticizer range currently manufactured by VOPL and at peak capacity, the newly acquired factory can add up to Rs 2500 Million to the gross revenues per annum.

About Vikas Ecotech Limited:

Vikas Ecotech Ltd. is a New Delhi based company engaged in the business of Specialty Polymers & Specialty Additives and Chemicals for Plastics & Rubbers industries, catering to a wide horizon of applications in Agriculture, Infrastructure, packaging, electrical, footwear, pharmaceuticals, automotive, medical devices and components and other consumer goods.

Vikas Ecotech is the only manufacturer of Organotin (Heat Stabilizers for Vinyl applications) in India with in-house R&D facilities and is one of the single digit number of manufacturers of this product worldwide, who have technology and expertise for manufacturing this material right from Tin Metal to the final product. Vikas Ecotech is expanding its business and product portfolio has added many niche materials and consumer (final) products to its conventional (raw material businesses) profile. The new business segments include Infrastructure Products like Steel Pipe Fittings, MDPE Pipes for Gas applications to its business lines.

The securities of the Company are listed on both the Stock Exchanges, BSE (Scrip Code: 530961) and NSE (Scrip Code: VIKASECO).

Disclaimer: *Certain statements, words in this document that are not historical facts are forward looking statements. Such forward looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks and many other factors that could cause actual result to differ materially from those contemplated by these forward-looking statements. Vikas Ecotech Limited shall not be in any way responsible for any action taken based on such statement.*

Annexure -1

The details as required under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with SEBI Circular No. CIR/CFD/CMD/4/2015 dated 9th September, 2015 are as under:

a)	Name of the target entity, details in brief such as size, turnover etc.;	Vikas Organics Pvt Ltd (CIN No. U74899DL1992PTC050138), a company incorporated under Companies Act, 1956/2013 and having its registered office at 34/ 1, East Punjabi Bagh, New Delhi - 110026. Turnover for March 31, 2023 was 9915.24 Lakhs.
b)	Whether the acquisition would fall within related party transaction(s) and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at “arms length”;	Not Applicable
c)	Industry to which the entity being acquired belongs;	Manufacturing of Plasticizers and a well-Known Brand Name amongst the Indian industrial Houses for over 3 decades.
d)	objects and effects of acquisition (including but not limited to, disclosure of reasons for acquisition of target entity, if its business is outside the main line of business of the listed entity);	<p>The company in the pursuit of broad-basing its business interests via adding newer Products, Markets and investments in vivid and vibrant business segments has finalised this acquisition and signed a definitive Share Purchase Agreement to buy 100% Equity from its existing shareholders. The products offering of the acquired Plasticizer Manufacturing Business perfectly complement and enhance company’s existing product basket.</p> <p>Post completion of this acquisition, this add Rs 1000 Million per annum to the top line on consolidated basis almost instantly, and shall strengthen Vikas Ecotech Limited’s consolidated balance sheet and enhance value for the stakeholders.</p> <p>Vikas Ecotech Limited shall work in close affinity with the team at the acquired business, to add more products to the plasticizer range currently manufactured by VOPL and at peak capacity, the newly acquired factory can add up to Rs 2500 Million to the gross revenues per annum.</p>
e)	Brief details of any governmental or regulatory approvals required for the acquisition;	NA
f)	Indicative time period for completion of the acquisition;	December, 2023

g)	Nature of consideration - whether cash consideration or share swap and details of the same;	Cash
h)	Cost of acquisition or the price at which the shares are acquired;	Rs 270 Million
i)	Percentage of shareholding / control acquired and / or number of shares acquired;	100%
j)	Brief background about the entity acquired in terms of products/line of business acquired, date of incorporation, history of last 3 years turnover, country in which the acquired entity has presence and any other significant information (in brief);	<p>VOPL is a well-established company for over 3 decades, a pioneer in manufacturing of Plasticizers and a well-Known Brand Name amongst the Indian industrial Houses for almost 25 years. In 1992, industry veteran Dr. Lalit Batra promoted VOPL with a state of the Art plant operating in Daman near Mumbai, Maharashtra, India with an annual installed capacity of 12000 Metric Tons of Plasticizers</p> <p>The Company was incorporated on September 01, 1992 under the provisions of the erstwhile Companies Act, 1956.</p> <p>Turnover for March 2023 was 9915.24 lakhs, March 2022 was 7004.16 lakhs and March, 2021 was 3789.80 lakhs.</p>