



KP Green Engineering Limited

(Formerly known as K P Buildcon Pvt. Ltd.)

A COMPANY TO SOLVE THE DIFFICULTIES



KPGE/INV/PPT/H2FY24/08

Date: April 19, 2024

BSE Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001

Scrip Code: 544150

Sub.: Investor Presentation - Key highlights of H2FY24 performance

Dear Sir,

Apropos the captioned subject, please find attached herewith the Investor Presentation stating key highlights of H2FY24 performance of the Company.

This is for your information and records.

Thanking You,

Yours faithfully,

**For KP Green Engineering Limited
(Formerly Known as K P Buildcon Private Limited)**

**Saurabh Sharma
Company Secretary & Compliance Officer**

Encl.: a/a



Registered Office :

'KP House', Near KP Circle, Opp. Ishwar Farm Junction BRTS, Canal Road, Bhatar, Surat – 395017, Gujarat, India
Telephone No : 0261-2244757 | **Fax No. :** 0261-2234757 | **E-mail :** info@kpgroup.co

Factory Office :

146-147, Ekalbara Road, Dabhasa, Ta - Padra, Dist. - Vadodara - 391440, Gujarat, India.
Telephone No : 0266-2244112 | **E-mail :** sales.brd@kpgroup.co

CIN : U40100GJ2001PLC039763 | **Website :** www.kpgreenengineering.com



Since 1994
**KP GREEN
ENGINEERING
LIMITED**



CIN: U40100GJ2001PLC039763 | BSE: 544150, KPGEL

MARCH 2024

INVESTOR PRESENTATION

One Stop Solution for Sustainable Renewable Energy Infrastructure

www.kpgreenengineering.com

About KP Group



One amongst the Leading Conglomerate in Renewable Energy Market

- The Group is one of the fast-growing companies in India by Turnover and Profits.
- The Group aims and is contributing to nation's renewable energy sector.



History of Wealth creation of KP Group

- KP Energy Limited successfully listed in 2016 in SME Platform of BSE and migrated to Main Board Platform of BSE Limited in 2018.
- KPI Green Energy Limited successfully listed in 2019 in SME Platform of BSE and migrated to Main Board Platform of BSE Limited as well as on National Stock Exchange of India Limited (NSE) in 2021.



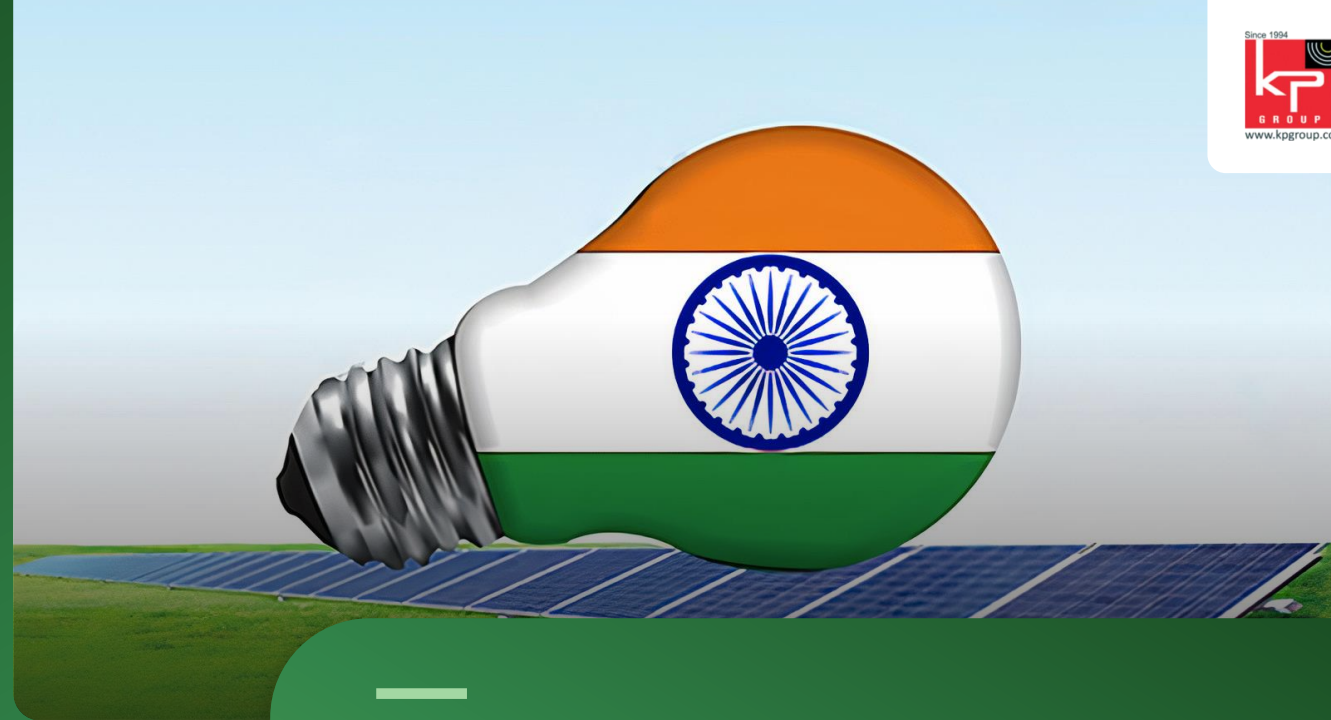
Renewable Energy Portfolio Size

- 1.20+ GW Cumulative Green Energy energized.
- Ambitious Target of 10+ GW by Year 2030.



First Generation Entrepreneur

- Dr. Faruk G Patel the driving force behind the success of KP Group since 1994.



Vision

Powering INDIA
by the power of Nature

Mission

Accelerate the adoption of renewable technology across India to conserve Our environment and provide an environment friendly and sustainable source of energy through economical and sustainable solar renewable energy generating models for our customers and thereby transit them from fossil fuel energy to renewable energy

Values

- Ethical
- Equal Opportunity to all
- Respect for the individual
- Transparent
- Respect for Diversity
- Environmentalism

About KP Green Engineering Limited



2 LAKH SQ.FT.

STATE-OF-ART FACILITY
ENCOMPASSING AN AREA OF
2 LAKH SQ.FT.

53,000 MT/PA

EXISTING MANUFACTURING
CAPACITY

90,000 MT/PA

PROPOSED CAPACITY EXPANSION
IN HOT DIP GALVANIZING PLANT
(AUTOMATED & ENCAPSULATED)

2,94,000 MT/PA

PROPOSED GREENFIELD
CAPACITY EXPANSION AT MATAR,
GUJARAT

KP Green Engineering Limited (Formerly known as K P Buildcon Private Limited) is the flagship company of the KP Group.

Dr. Faruk G. Patel started his business journey with KP Green Engineering Limited in 1994 as a proprietorship concern and later converted into private limited in 2001.

We provide in-house fabrication and Hot Dip Galvanizing facilities enabling tailor-made solutions to our clients and end-to-end solutions by carrying out engineering, designing, fabrication, galvanization, and deployment.

The company is equipped to cater the heavy engineering sectors like renewable energy, transmission and telecom. The company proposes to build large capacity of 90,000 MT/P.A. Hot Dip Galvanizing Plant (Automated and encapsulated) thereby expanding presence in Road and Rail Infrastructure Sector.

KP Green Engineering Limited has understood the art of providing customized solutions in engineering and steel structures.

The company has state-of-the art manufacturing facility with area of 2 Lakh Sq. Ft along with Hot Dip Galvanizing plant with the production capacity of 53,000 MT/P.A.

The company will enhance technological upgradation of capacity by 2,94,000 MT /P.A in the area of Matar, Gujarat with 6.94 Lakh Sq. ft. Post enhancement the total capacity will be 3,47,000 MT /P.A with 8.94 Lakh Sq. Ft.

KP Green Engineering **Snapshot**

24

Years of Excellence



**ISO
9001:2015**

Company holds 9001:2015
Certification



**GREAT
PLACE TO
WORK**

Company holds Great place to
work certified by KP Group



**Approved
Vendor of
GETCO**

The company is an approved
vendor of GETCO for HDG
Transmission line up to 440kV, GI
Earthing Strips measuring 75X10
mm & 50X6 mm, and HDG Cable
Trays.



**Approved
Vendor of
BSNL**

The company is an approved
vendor of BSNL for cellular
tower systems ranging from 20,
30 & 40 meters



**Approved
Vendor of
GNFC**

The company is an approved
vendor of GNFC for GI Earthing
Strips and Cable Trays.



**Approved
Vendor of
EIL**

The company is an approved vendor
of Engineers India Limited (EIL) for
Cable Trays.



**Approved
Vendor of
MAHATRANSCO**

The company is an approved vendor
of MAHATRANSCO for
manufacturing and supply of HDG
transmission line towers,
substation gantries and equipment
support structures, earthing strips
& cable trays up to 220 kV.



Current Product Verticals



Solar Module
Mounting Structure



Windmill
Lattice Tower



Metal Beam
Crash Barrier



Solar Rooftop
Installation



Optical Fiber
Fault Rectification



Sub-Station
Equipment Structure



Transmission
Line Tower



Telecom
Tower Structure



Pooling Sub-Station
Development



Galvanization
Job Work



Isolator
(HV Disconnectors)

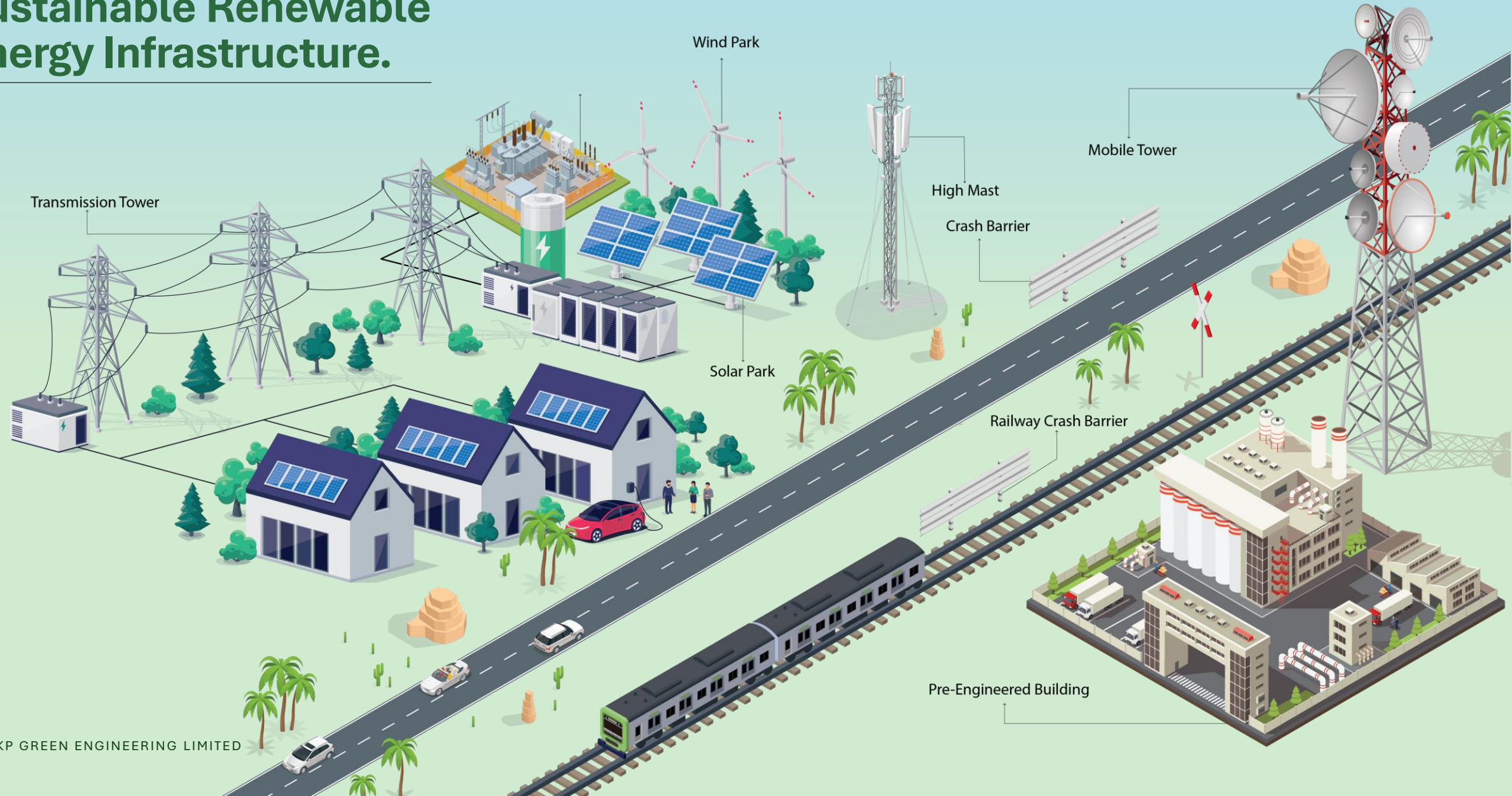


Cable Tray &
Earthing Material



C & Z Purlin
for PEB

One Stop Solution for Sustainable Renewable Energy Infrastructure.



Proposed Product Verticals



Windmill Tubular Tower



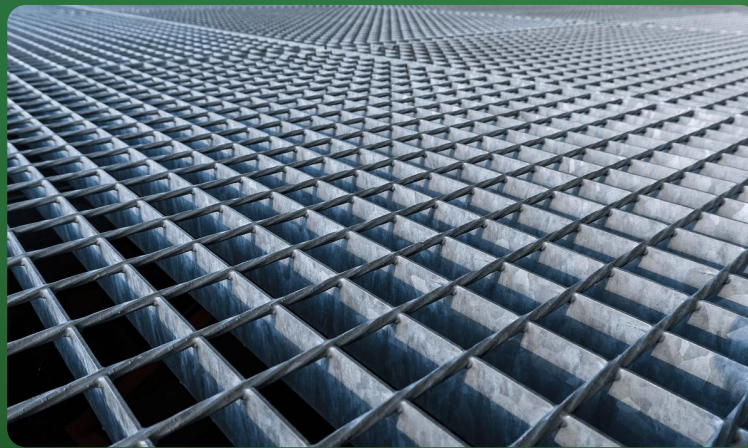
Transmission line Monopoles



High Mast Poles & Lighting Poles



Heavy Fabrication



Gratings



Pre-Engineered Building

Income Statement Summary (Consolidated)

(₹ IN CR)

Particulars	H2FY24	H2FY23	YOY% change	FY24	FY23	YOY% change
REVENUE FROM OPERATIONS	245.12	52.64	365.66%	349.05	114.21	205.62%
TOTAL INCOME	247.83	52.91	368.44%	351.97	114.79	206.63%
TOTAL OPERATING EXPENSE	211.67	43.60	385.48%	297.80	93.38	218.91%
EBITDA	36.17	9.31	288.63%	54.17	21.40	153.07%
INTEREST COST	2.53	1.81	39.82%	4.48	3.46	29.42%
DEPRECIATION AND AMORTISATION	0.96	0.76	26.74%	1.83	1.51	20.98%
PROFIT BEFORE TAXES	32.67	6.74	384.83%	47.67	16.34	191.73%
PROFIT AFTER TAXES	24.20	5.03	380.74%	35.39	12.12	192.08%
EPS (₹)	6.52	1.40	364.49%	9.70	3.38	187.05%

↑ **366%**

H2FY24 Revenue from Operations at ₹245.12 Crore as compared to ₹52.64 Crore in H2FY23

↑ **381%**

H2FY24 PAT at ₹24.20 Crore as compared to ₹5.03 Crore in H2FY23

↑ **364%**

H2FY24 EPS at ₹6.52 as compared to ₹1.40 in H2FY23

Balance Sheet Summary (Consolidated)

(₹ IN CR)

Particulars	FY24	FY23
SHAREHOLDERS FUND	266.75	32.68
NON-CURRENT LIABILITIES	20.55	6.90
CURRENT LIABILITIES	126.41	55.19
TOTAL	413.71	94.77
NON-CURRENT ASSETS	47.02	25.67
CURRENT ASSETS	366.69	69.10
TOTAL	413.71	94.77

↑ **716%**
 FY24 Shareholders
 Fund at ₹266.75
 Crore as compared
 to ₹32.68 Crore in
 FY23

Cashflow Statement Summary (Consolidated)

(₹ IN CR)

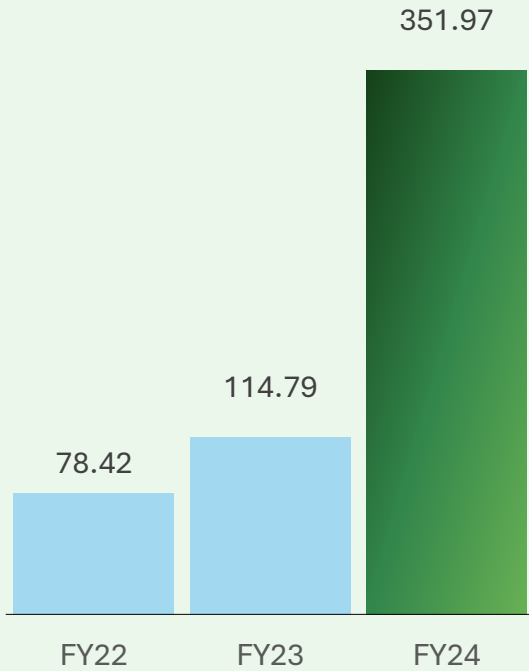
Particulars	FY24	FY23
CASHFLOW FROM OPERATING ACTIVITIES	-42.14	11.86
CASHFLOW FROM INVESTING ACTIVITIES	-13.23	-5.40
CASHFLOW FROM FINANCING ACTIVITIES	213.89	-6.12
TOTAL	158.52	0.34
CASHFLOW AT START OF THE YEAR	3.55	3.21
CASHFLOW AT END OF THE YEAR	162.07	3.55

↑ **44.6x**

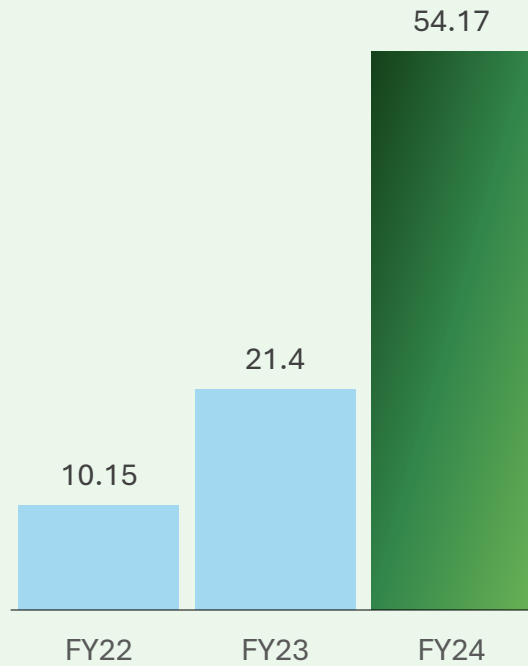
FY24 Cash and Cash Equivalent at the end of year at ₹162.07 Crore as compared to ₹3.55 Crore in FY23

Financial Highlights

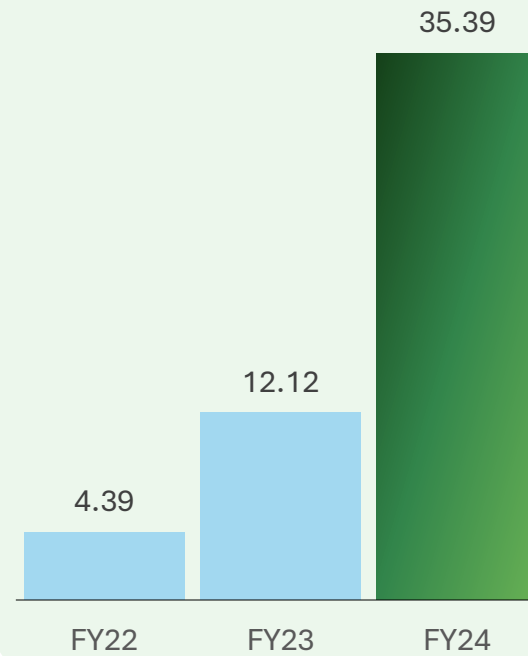
TOTAL INCOME (₹ IN CR)



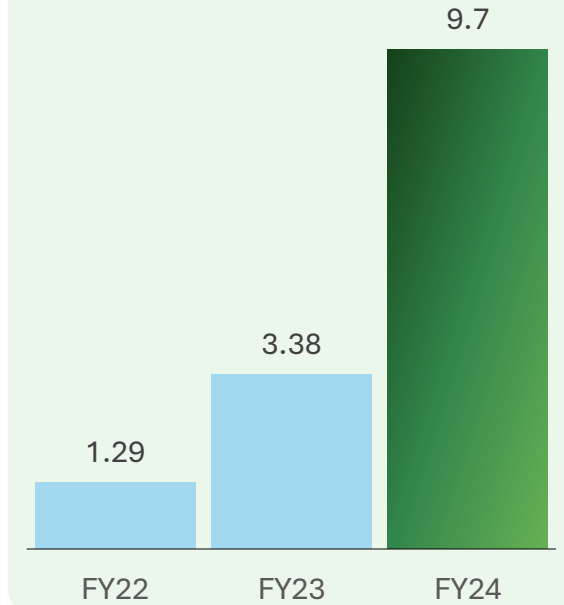
EBITDA (₹ IN CR)



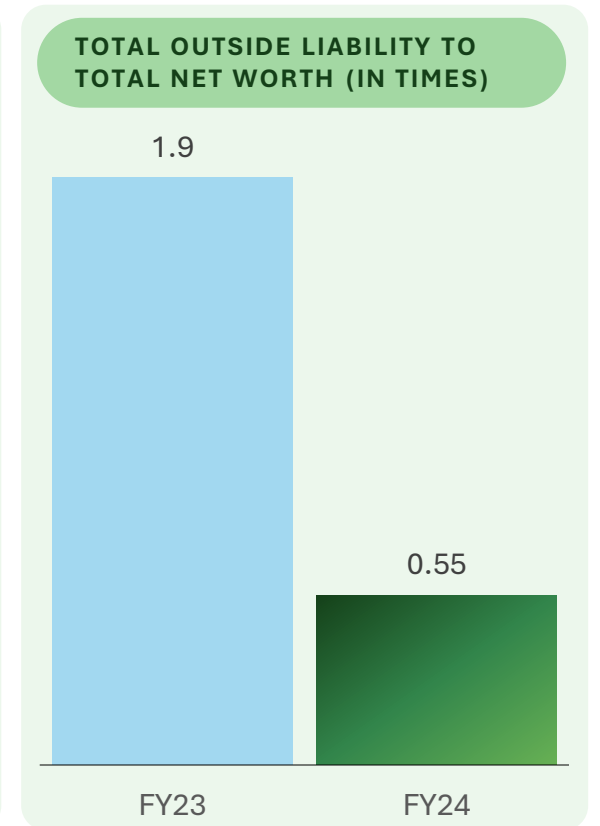
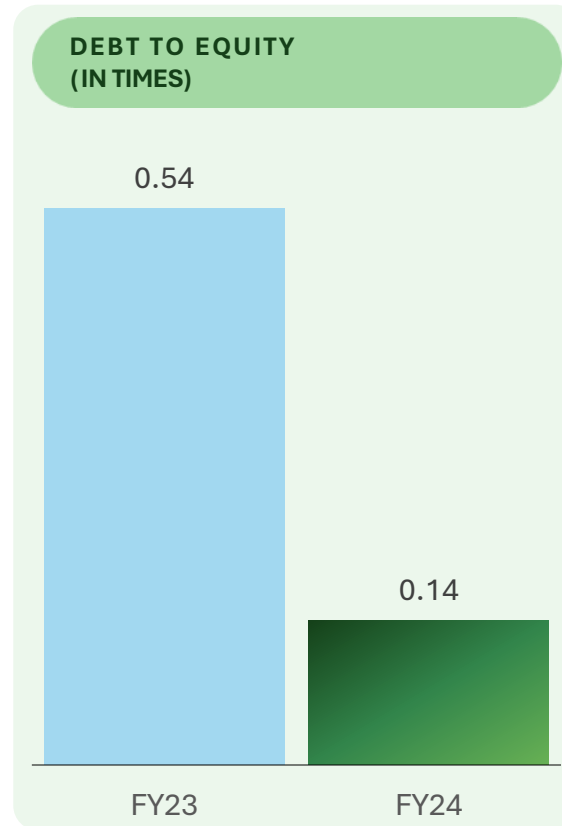
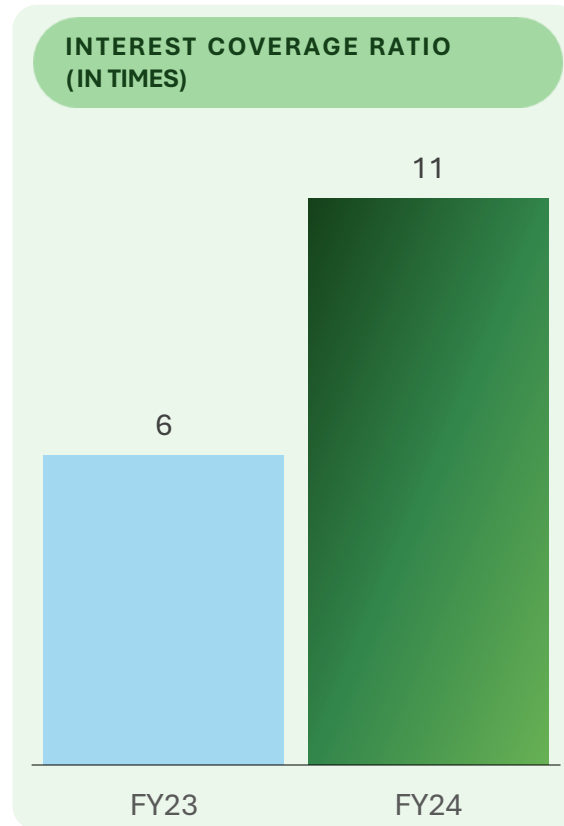
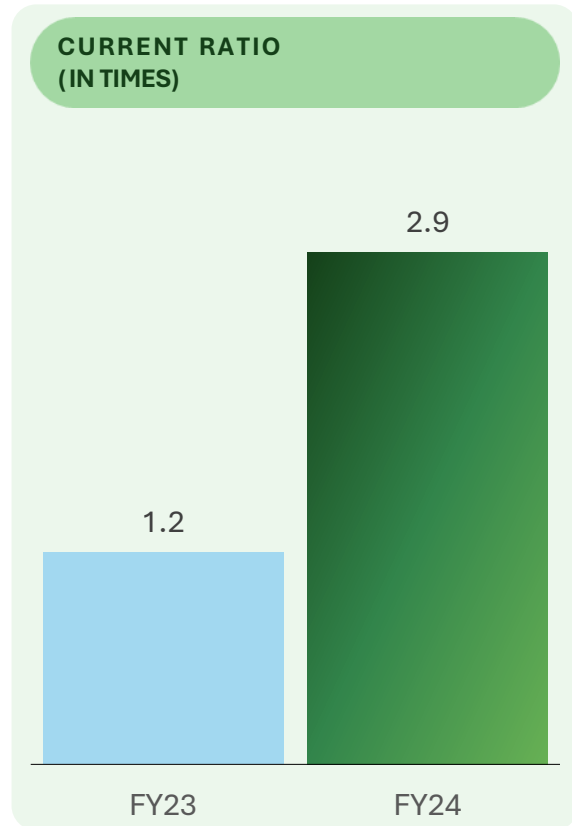
PAT (₹ IN CR)



EPS (₹)



Ratios Summary



Revenue Performance Highlights

- In a year marked by strategic triumphs, our consolidated Total Income surged by an extraordinary growth of 206.63%, reaching a majestic sum of INR 351.97 Crore, up from INR 114.79 Crore the previous year.
- Our EBITDA grew by 153.23% to INR 53.98 Crore, reflecting strong operational efficiency and effective cost management.
- PAT surged by an impressive 192.08%, thereby clocking INR 35.39 Crore, reflecting our robust profitability and sound fiscal practices.
- EPS reached a remarkable Rs. 9.70, marking a substantial increase from Rs. 3.38, underlining our commitment to delivering shareholder value.

Investment Rationale

Strong Leadership



Founded by Dr. Farukbhai Gulambhai Patel, the company benefits from experienced leadership and a professional team with a solid track record in renewable energy.

Robust Execution Capabilities



With a significant manufacturing facility in Vadodara and plans for expansion, KP Green Engineering showcases strong execution capabilities and growth potential.

Consistent Financial Growth



The company has shown strong financial performance, with significant growth in income and profit over recent years.

Diversified Business Strategy



KP Green Engineering plans to diversify its product and service portfolio, including new high-demand products, enhancing operational efficiency and customer satisfaction.

Competitive Edge & Customer Focus

The company aims to maintain its competitive edge through quality products and optimal resource utilization while prioritizing customer satisfaction.



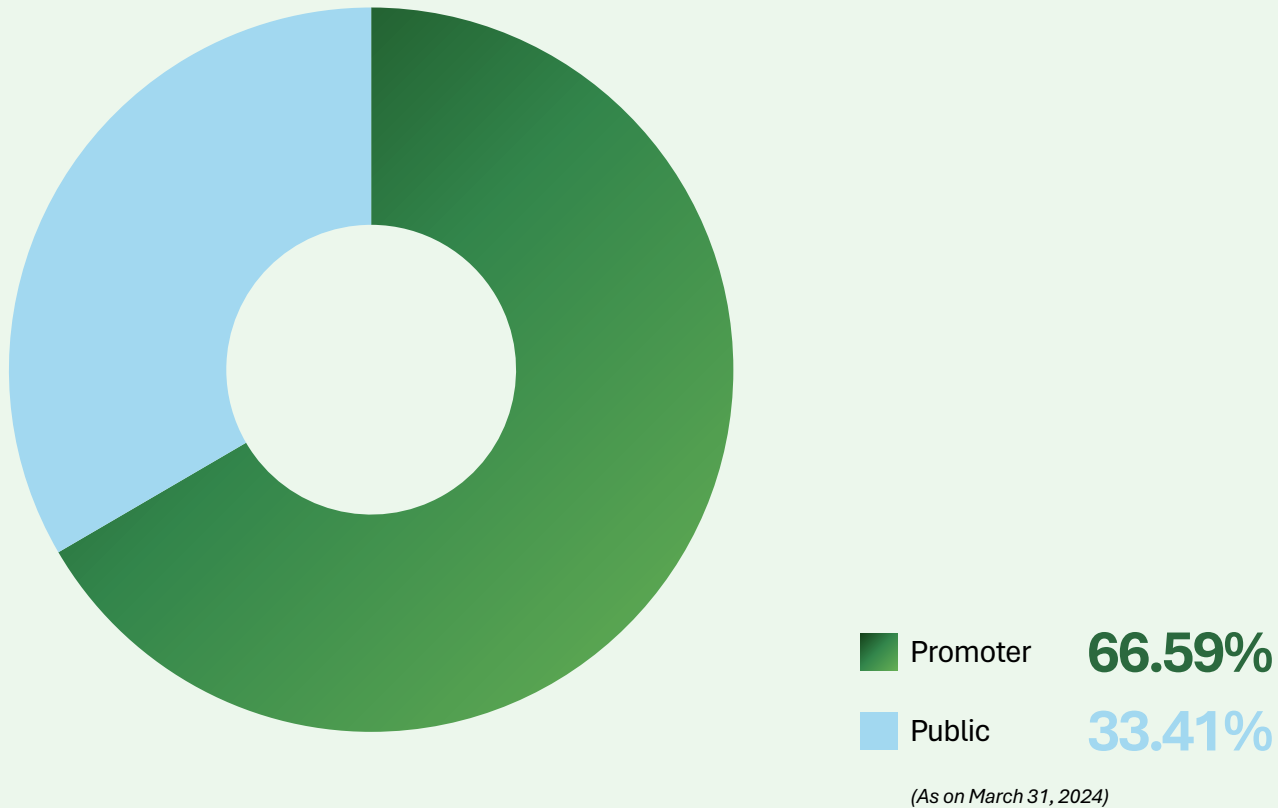
Glimpse of Upcoming **Expansion of Facilities**



Image Captions:

1. Land parcel at the Matar site
2. Site preparation & civil works started at the new site
3. Artistic impression of the new facility
4. Artistic impression of the new facility
5. Artistic impression of the new facility

SHAREHOLDING SUMMARY FOR KP GREEN ENGINEERING LIMITED



CURRENT MARKET PRICE
(AS ON APRIL 19, 2024)

₹ 481.30

52 WEEK HIGH/LOW

₹ 501/200

MARKET CAPITALIZATION
(AS ON APRIL 19, 2024)

₹ 2406.50 Cr

SHARES OUTSTANDING

5 Cr

BSE SCRIP CODE

544150



KP GREEN
ENGINEERING
LIMITED

Thank You

MARCH 2024

INVESTOR PRESENTATION

COMPANY DETAILS

KP GREEN ENGINEERING LIMITED

'KP House', Near KP Circle, Opp. Ishwar Farm
Junction BRTS, Canal Road, Bhatar, Surat -
395017, Gujarat, India.

Tel: 0261-2244757

E-mail: compliance@kpgroup.co



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