

May 13, 2019

**BSE** Limited Department of Corporate Services Listing Department P J Towers Dalal Street Mumbai - 400001 Scrip Code: 535648

**National Stock** Exchange of India Limited Listing Department Exchange Plaza Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E) Mumbai - 400051 Scrip Symbol: JUSTDIAL Metropolitan Stock **Exchange of India Limited** 4th Floor, Vibgyor Towers, Plot No. C 62, G Block, Opp. Trident Hotel, Bandra Kurla Complex, Bandra (East). Mumbai - 400098 Scrip Symbol: JUSTDIAL

Dear Sir/Madam.

### Sub: Submission of Audited Financial Results of the Company for the quarter & year ended March 31, 2019.

With reference to the captioned subject and in accordance with the provisions of Regulation 33 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find enclosed copy of Audited Standalone Financial Results for the quarter and year ended March 31, 2019 and Consolidated Financial Results for the year ended March 31, 2019 and Auditor's Report thereon issued by the Statutory Auditors of the Company.

Please take the above information on record

Thanking You,

Yours faithfully,

For Just Dial Limited

Sachin Jain

Company Secretary

Encl: As above.

#### Just Dial Limited

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office: Palm Court Building M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064 Tel.: 022-28884060 / 39808795 Fax: 022-28893789

Chartered Accountants

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Auditor's Report on Consolidated Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

To Board of Directors of Just Dial Limited,

1. We have audited the accompanying statement of consolidated Ind AS financial results of Just Dial Limited (the "Company") and its subsidiaries (together, the "Group"), for the year ended March 31, 2019 (the "Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Regulation"), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (the "Circular").

The consolidated Ind AS financial results for the year ended March 31, 2019 have been prepared on the basis of the audited annual consolidated Ind AS financial statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company

Our responsibility is to express an opinion on these consolidated Ind AS financial results based on our audit of the consolidated Ind AS financial statements as at and for the year ended March 31, 2019 which was prepared in accordance with the applicable accounting standards and other accounting principles generally accepted in India; and the relevant requirements of the Regulation and the Circular.

- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of other auditors on separate financial statements and the other financial information of subsidiaries, these consolidated Ind AS financial results for the year:
  - i. Includes the year to date results of the following entities:
    - 1. Just Dial Inc; and
    - 2. JD International Pte. Limited
  - ii. are presented in accordance with the requirements of the Regulation read with the Circular, in this regard; and
  - iii. give a true and fair view of the consolidated net profit including other comprehensive income and other financial information for the year ended March 31, 2019.
- 4. We did not audit the financial statements and other financial information, in respect of one subsidiary Just Dial Inc, whose Ind AS financial statements include total assets of Rs 105 lakhs as at March 31, 2019, and total revenues of Rs 125 lakhs for the year ended on that date. These Ind AS mancial statements and other financial information have been audited by other auditors, which financial statements, other financial information and auditor's reports have been furnished to us by the management. Our opinion, in so far as it relates to the affairs of such subsidiary is based solely on the report of other auditors. Our opinion is not modified in respect of this matter.

Chartered Accountants

Just Dial Limited Page 2 of 2 Auditor's Report - March 31, 2019

5. The accompanying consolidated Ind AS financial results include unaudited financial statements and other unaudited financial information in respect of one subsidiary JD International Pte. Limited whose financial statements and other financial information reflect total assets of Rs 2 lakhs as at March 31, 2019, and Nil revenues for the year ended on that date. These unaudited financial statements and other unaudited financial information have been furnished to us by the management. Our opinion, in so far as it relates to the affairs of such subsidiary is based solely on such unaudited financial statement and other unaudited financial information. In our opinion and according to the information and explanations given to us by the Management, these financial statements and other financial information are not material to the Group. Our opinion is not modified/qualified in respect of this matter.

For S.R. Batliboi & Associates LLP Chartered Accountants ICAI Firm Registration Number: 101049W/E300004

per Govind Ahuja

Partner Membership No.: 048966 Place of Signature: Mumbai

Date: May 13, 2019



**Chartered Accountants** 

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

Tel: +91 22 6819 8000

Auditor's Report on Quarterly Financial Results and Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

To Board of Directors of Just Dial Limited,

 We have audited the accompanying statement of quarterly standalone Ind AS financial results of Just Dial Limited (the "Company") for the quarter ended March 31, 2019 and for the year ended March 31, 2019 (the "Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended (the "Regulation"), read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016 (the "Circular").

The standalone Ind AS financial results for the quarter ended March 31, 2019 and year ended March 31, 2019 have been prepared on the basis of the standalone Ind AS financial results for the ninemonth period ended December 31, 2018, the audited annual standalone Ind AS financial statements as at and for the year ended March 31, 2019, and the relevant requirements of the Regulation and the Circular, which are the responsibility of the Company's management and have been approved by the Board of Directors of the Company.

Our responsibility is to express an opinion on these standalone financial results based on our review of the standalone Ind AS financial results for the nine-month period ended December 31, 2018 which was prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard (Ind AS) 34 Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual standalone Ind AS financial statements as at and for the year ended March 31, 2019; and the relevant requirements of the Regulation and the Circular.

- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly standalone Ind AS financial results as well as the year to date results:
  - i. are presented in accordance with the requirements of the Regulation read with the Circular, in this regard; and
  - ii. give a true and fair view of the net profit including other comprehensive income and other financial information for the quarter ended March 31, 2019 and for the year ended March 31, 2019.



Chartered Accountants

Just Dial Limited Page 2 of 2 Auditor's Report - March 31, 2019

4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2019 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2019 and the published year-to-date figures up to December 31, 2018, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under the Regulation and the Circular.

For S.R. Batliboi & Associates LLP Chartered Accountants ICAI Firm Registration Number: 101049W/E300004

per Govind Ahuja

Partner

Membership No.: 048966 Place of Signature: Mumbai

Date: May 13, 2019





JUST DIAL LIMITED CIN: L74140MH1993PLC150054 Regd. Office: Palm Court, Building-M, 501/B, 5th Floor, Besides Goregaon Sports Complex, New Link Road, Malad (West), Mumbai 400064

## STATEMENT OF AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2019 AND CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2019

(₹ in Lacs except per share data) Standalone Consolidated Particulars Quarter ended Year ended Year ended 31-Mar-19 31-Mar-18 31-Dec-18 31-Mar-19 31-Mar-18 31-Mar-19 31-Mar-18 (Audited) (Unaudited) (Audited) (Audited) (Audited) (Audited) (Audited) Note 3 Note 3 1 Income a) Revenue from operations 23.226 22.678 20.047 89.150 78.177 89 150 78.177 b) Other income 3,408 3,224 1,662 9,296 9,296 6,584 Total Income 26,450 26,08 21,709 2 Expenses a) Employee benefits expense 11,888 12,960 12,582 49,714 44,158 49,714 44,158 b) Finance cost 3,365 3,365 3,642 c) Depreciation and amortisation expense 827 855 843 3,642 d) Other expenses Total expenses 18,179 18,016 16,312 69,635 65.377 69,630 65,373 3 Profit before tax (1-2) 8,271 8,070 5,397 28,811 19,386 28,816 19,388 4 Tax expense 3,978 1,713 1,750 716 5,989 3,978 5,989 Current tax expense Deferred tax expense Total tax expenses 2.016 2.336 1.501 8.131 5.068 8,131 5.068 5 Net Profit for the period/year (3-4) 6,255 3,896 20,680 20,685 14,320 6 Other comprehensive income a) Items that will not to be reclassified to profit or loss (98) (3) (106) (55) (106) (55) b) Income tax related to above items (69) (69) (36) (36) (2) Total other comprehensive income (64) 3,903 14,282 14,284 7 Total comprehensive income for the period/year (5+6) 6,191 5,732 20,611 20,616 8 Paid-up equity share capital (Face value ₹10/- each) 6,476 6,742 6,739 6,476 6,739 6,476 6,739 93,387 91,181 93,405 91,195 9 Other equity excluding revaluation reserve as per balance sheet of previous year 10 Earnings per share (of ₹ 10/- each) (Not annualised) a) Basic (₹) 8.50 20 97 20 97 b) Diluted (₹) 5.78 20.95 30.89 20.95 9.61 8.49 30.88

^ Represents amounts less than ₹1 lac





CIN NO: L74140MH1993PLC150054



#### Statement of standalone and consolidated assets and liabilities

Particulars					_	(₹ in Lacs)
A ASSETS			Standalone		Consolidated	
A ASSETS  1 Non-current assets Property, plant and equipment Capital work in progress Intangible assets Property, plant and equipment Capital work in progress Intangible assets Financial assets Investments Loans and Deposits Income tax assets (net) Other non-current assets Investments Income tax assets (net) Other non-current assets Investments Investm	1	Particulars				
A ASSETS  1 Non-current assets  Property, plant and equipment Capital work in progress Interest assets Investments Loans and Deposits Loans and Deposits Loans and Deposits Loans and Deposits Loans and Loans assets (net) Other non-current assets Investments Loans and Loans assets (net) Other assets Investments Loans and Loans Income tax assets (net) Other assets Income tax assets (net) Other assets Income tax assets Income tax assets Investments Income tax assets Income tax as	1			31-Mar-18	31-Mar-19	31-Mar-18
1 Non-current assets	-	LCCTMC	(Audited)	(Audited)	(Audited)	(Audited)
Property, plant and equipment   12,411						
Capital work in progress   1.594	1					
Intangible assets Financial assets Financial assets Financial assets Investments Loans and Deposits Loans and Deposits Cosh and cash equivalents Loans and Deposits Loans and Deposits Loans and Deposits Loans assets (net) Cother non-current assets Income tas assets (net) Total non-current assets Investments Loans assets Income tas assets (net) Total non-current assets Investments Loans assets Investments Cash and cash equivalents Loans and Deposits Loans and Liabilities Loans and			12,411	14,602	12,411	14,602
Financial assets Investments Loans and Deposits Deferred tax assets (net) Other non-current assets Income tax assets (net) Current assets Income tax assets (net) 28 618 28			594	-	594	-
Investments	1		204	288	204	288
Loans and Deposits   1,26,90   1,12,00   1,26,920   1,12,12   1,		,				
Loans and Deposits   1,269   1,184   1,281   1,			1,26,965	1,12,090	1.26.920	1,12,045
Deferred tax assets (net)   - 1.242   - 1.242     - 1.242			1,269	1,184	100000000000000000000000000000000000000	1.194
Other non-current assets Income tax assets (net)         948 content as assets (net)         567 content assets         948 content assets         28 content assets         3 content assets         1,42,419 content assets         1,30,591 content assets         1,42,386 content assets         1,30,591 content assets         2,143 content assets         2,214 content assets         1,221 content assets         2,214 content assets         2,214 content assets         1,221 content assets         2,214 content assets         2,214 content assets         1,221 content assets         2,214 content assets         2,216 content assets         2,216 content assets			-			1,242
Income tax assets (net)	1		948	Dec. (1997)	948	567
Total non-current assets		Income tax assets (net)	28	5.00	10 2001	619
Current assets   Financial Liabilities		Total non-current assets				1,30,557
Investments	2	Current assets		1,00,071	1,42,500	1,50,557
Cash and cash equivalents		Financial assets	1 1			= 1
Cash and cash equivalents		Investments	2 143	2 210	2 142	2 210
Bank balance other than cash and cash equivalents   1	-	Cash and cash equivalents				2,219
Loans and Deposits		Bank balance other than cash and cash equivalents				5,756
Other financial assets						11
Other current assets   1,021				Sec. 5.17.		245
Total current assets			1		100000000000000000000000000000000000000	874
Total assets		Total current assets				1,352
B   EQUITY AND LIABILITIES   Equity						10,457
1   Equity			1,34,909	1,41,030	1,54,880	1,41,014
1   Equity   Equity   Equity share capital	В	EOUITY AND LIABILITIES				
Equity share capital Other equity	1		1 1			
Other equity	-		6.476			16
Total Equity   93,387   91,181   93,405   93,805   97,920   99,881   97,920   99,8			1			6,739
Non-current liabilities						91,195
Financial Liabilities   276   - 276	2	•	99,863	97,920	99,881	97,934
Borrowings			1			
Other financial liabilities         2434         565         434         5           Other non-current liabilities         2,892         1,303         2,892         1,3           Deferred tax liabilities (net)         1,728         -         1,728         -           Total non-current liabilities         5,330         1,868         5,330         1,8           Sorrowings         144         -         144         -         144         -					-	
Other non-current liabilities						-
Deferred tax liabilities (net)			7.50		434	565
Total non-current liabilities			200.000.000.000.000	1,303	2,892	1,303
3   Current liabilities   Signature   Si					1,728	-
Financial Liabilities   Borrowings   144   -		Total non-current habilities	5,330	1,868	5,330	1,868
Financial Liabilities   Borrowings   144   -	2	C				
Borrowings   144   -	3	MANAGAMANA MANAGAMANA ANG MANAGAMANA ANG MANAGAMANA ANG MANAGAMANA ANG MANAGAMANA ANG MANAGAMANA ANG MANAGAMANA		1		
Trade payable   Total outstanding dues of micro enterprises and small enterprises   Total outstanding dues of other than micro enterprises and small enterprises   3.013   2.156   2.968   2						
Total outstanding dues of micro enterprises and small enterprises   Total outstanding dues of other than micro enterprises and small enterprises   3.013   2.156   2.968   2			144	-	144	
Total outstanding dues of other than micro enterprises and small enterprises and small enterprises and small enterprises   3.013   2.156   2.968   2.156   2				1		
Analysis		Total outstanding dues of micro enterprises and small enterprises	- 1	-		_
Analysis		Total outstanding dues of other than micro enterprises and small enterprises	3.013	2.156	2 968	2,122
Other current liabilities       40,038       34,233       40,043       34,22         Liabilities for current tax (net)       332       136       332       11         Provision for employee benefits       690       571       690       5         Total current liabilities       49,716       41,248       49,675       41,2		and small enterprises		250	2,550	2,122
Other current liabilities         40,038         34,233         40,043         34,22           Liabilities for current tax (net)         332         136         332         13           Provision for employee benefits         690         571         690         5           Total current liabilities         49,716         41,248         49,675         41,2			5,499	4.152	5.498	4,153
Liabilities for current tax (net)       332       136       332       1         Provision for employee benefits       690       571       690       5         Total current liabilities       49,716       41,248       49,675       41,2				50.60 96.500		34,233
Provision for employee benefits 690 571 690 57  Total current liabilities 49,716 41,248 49,675 41,2						133
Total current liabilities 49,716 41,248 49,675 41,2				The state of the s		571
110		Total current liabilities				41,212
			12,110	11,2-10	77,073	41,212
Total equity and liabilities 1,54,909 1,41,036 1,54,886 1.41,0		Total equity and liabilities	1,54,909	1.41.036	1 54 996	1.41.014





### Just Dial Limited

CIN NO: L74140MH1993PLC150054

Registered & Corporate Office : Palm Court Building M, 501/B, 5th Floor, New Link Road, Besides Goregaon Sports Complex, Malad West, Mumbai - 400064 Tel.: 022-28884060 / 66976666 • Fax: 022-28823789



#### Notes:

- 1 The Audit Committee has reviewed the above results and the Board of Director has approved the above results and its release at their respective meetings held on May 13, 2019.
- 2 Based on management operations as defined in Ind AS 108, the chief operating decision maker evaluated the company's performance as a whole. Accordingly, Search and related services are considered as a single operating segment.
- 3 The standalone figures of the quarter ended March 31, 2019 and March 31, 2018 are the balancing figures between audited figures in respect of the full financial year up to March 31, 2019 and March 31, 2018 and the unaudited published year-to-date figures up to December 31, 2018 and December 31, 2017 respectively being the date of the end of the third quarter of the financial year which were subjected to limited review.
- 4 Ind AS 115 Revenue from Contracts with Customers, mandatory for reporting periods beginning on or after April 1, 2018, replaces revenue recognition requirements as per Ind AS 18. The application of Ind AS 115 has impacted the Company's accounting for contract costs whereby sales linked incentive hereto accounted as period cost, are now deferred over the contract period, with consequential impact on tax. The Company has applied the modified retrospective approach and credited the retained earnings at April 1, 2018 by ₹ 1,609 lacs, net of tax effect. The following table summarizes the impact on application of Ind AS 115:

( in lakhs except for per share data)

	Quarter	Year ended March 2019	
Particulars	31-Mar-19	31-Dec-18	31-Mar-19
Employee benefit expense is lower by	778	32	1,235
Tax expense is higher by	273	11	432
Profit after tax is higher by	505	21	803
Before IND AS 115 impact			
Basic EPS	8.84	8.47	29.75
Diluted EPS	8.83	8 46	29.68
After IND AS 115 impact		51.10	27.00
Basic EPS	9.62	8.50	30.95
Diluted EPS	9.61	8.49	30.88

- 5 On May 4, 2018 the Company has granted 9,60,000 options under ESOP scheme, 2016 at the exercise price of ₹ 382.30/- per share to the employees. Further, during March 2019, the Company has implemented Just Dial Employees Stock Option Scheme 2019, authorising the Board of Directors to create, grant, offer, issue and allot employees stock option from time to time not exceeding 12,93,000 options representing nearly 2% of paid-up share capital of the Company exercisable to 12,93,000 equity shares of face value ₹10 each to its permanent employees of the Company including its subsidiaries. Subsequent to year end, on May 13, 2019, the Company has granted 1,61,890 options under ESOP scheme, 2016 at the exercise price of ₹ 10 /- per share to the employees.
- 6 On January 10, 2019 pursuant to the approval of directors and members of the Company for buyback of equity shares through the tender offer, the Company has completed buy-back of 27,50,000 equity shares of face value of ₹10/- each at a price of ₹800/- per share for an amount aggregating up to ₹2,20,00,00,000 from the shareholders of the Company.

For and on behalf of the board of directors of Just Dial Limited

V.S.S. Mani

Managing Director and Chief Executive Officer

DIN: 00202052 Place: Mumbai Date: May 13, 2019



CIN NO: L74140MH1993PLC150054



May 13, 2019

l	BSE Limited
	Department of
	Corporate Services
	Listing Department
	P J Towers
	Dalal Street
	Mumbai - 400001
	Scrip Code: 535648

### **National Stock** Exchange of India Limited Listing Department Exchange Plaza Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E) Mumbai - 400051 Scrip Symbol: JUSTDIAL

Metropolitan Stock **Exchange of India Limited** 4<sup>th</sup> Floor, Vibgyor Towers, Plot No. C 62, G Block, Opp. Trident Hotel, Bandra Kurla Complex, Bandra (East), Mumbai - 400098 Scrip Symbol: JUSTDIAL

Dear Sir/Madam.

## Sub: Declaration w.r.t. Audit Report with unmodified opinion to the Audited Financial Results for the financial year ended March 31, 2019.

With reference to the captioned subject and in accordance with the provisions of Regulation 33 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, we do hereby declare that the Statutory Auditors of the Company M/s. S.R. Batliboi & Associates LLP have issued an Audit Report with unmodified opinion on the Audited Financial Statements (Standalone and Consolidated) of the Company for the financial year ended March 31, 2019.

Please take the above information on record.

Thanking You,

Yours faithfully,

For Just Dial Limited

V.S.S. Mani **Managing Director** 



#### Just Dial Limited

CIN NO: L74140MH1993PLC150054