

May 29, 2019

The Manager Listing Department, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400 001	The Manager Listing Department, National Stock Exchange of India Limited, Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra-East, Mumbai- 400 051
Ref:- Scrip Code: 532953	Ref:- Symbol: VGUARD


Dear Sir / Madam,

Sub: Highlights of Audited financial results of FY 2019 to shareholders

Please find the attached highlights of audited financial results of FY 2019 to shareholders.

Thanking you

For V-Guard Industries Ltd.


Jayasree K
Company Secretary



Q4 FY 2019 Results Highlights

29th May, 2019



FY 19 & Q4 – South Vs Non South Growth

in crores

Region	Q4 FY19	Contribution (%)	Q4 FY18	Contribution (%)	YoY growth
South	464.0	62.7%	399.1	60.6%	16.3%
Non-South	275.7	37.3%	259.5	39.4%	6.3%
Total Revenue	739.7	100%	658.6	100%	12.3%

Region	FY19	Contribution (%)	FY18	Contribution (%)	YoY growth
South	1,576.1	61.4%	1,462.8	63.0%	7.7%
Non-South	990.3	38.6%	858.8	37.0%	15.3%
Total Revenue	2,566.4	100%	2,321.6	100%	10.5%



FY 19 Segment wise growth

in crores

Products	FY19	Contribution (%)	FY18	Contribution (%)	YoY growth
Electronics	759.9	29.6%	729.2	31.4%	4.2%
Electricals	1128.6	44.0%	1017.1	43.8%	11.0%
Consumer Durables	677.9	26.4%	575.0	24.8%	17.9%
Grand Total	2,566.4	100%	2,321.3	100%	10.6%

Products	FY19	Contribution (%)	FY18	Contribution (%)	YoY growth
Stabilizers	448.5	17.5%	443.2	19.1%	1.2%
UPS (Digital + Standalone)	311.4	12.1%	286.0	12.3%	8.9%
Pumps	275.2	10.7%	275.4	11.9%	-0.1%
Cables & Wires	765.6	29.8%	688.6	29.7%	11.2%
Water Heaters (Electric + Solar)	324.5	12.6%	284.5	12.3%	14.0%
Fans	259.5	10.1%	228.4	9.8%	13.6%
Kitchen Appliances	81.4	3.2%	58.4	2.5%	39.4%
Switchgears & Modular Switches	87.8	3.4%	53.1	2.3%	65.3%
Air coolers	12.6	0.5%	3.7	0.2%	240.8%
GRAND TOTAL	2,566.4	100.0%	2,321.3	100.0%	10.6%



FY 19 Q4 Segment wise growth

in crores

Products	Q4 FY19	Contribution (%)	Q4 FY18	Contribution (%)	YoY growth
Electronics	205.5	27.8%	207.7	31.5%	-1.1%
Electricals	355.2	48.0%	294.6	44.7%	20.6%
Consumer Durables	179.0	24.2%	156.3	23.7%	14.5%
Grand Total	739.7	100%	658.6	100%	12.3%

Products	Q4 FY19	Contribution (%)	Q4 FY18	Contribution (%)	YoY growth
Stabilizers	123.9	16.8%	120.5	18.3%	2.9%
UPS (Digital + Standalone)	81.5	11.0%	87.2	13.2%	-6.5%
Pumps	88.2	11.9%	87.2	13.2%	1.1%
Cables & Wires	236.9	32.0%	189.8	28.8%	24.8%
Water Heaters (Electric + Solar)	49.7	6.7%	43.7	6.6%	13.8%
Fans	102.4	13.8%	94.8	14.4%	8.0%
Kitchen Appliances	20.0	2.7%	14.1	2.1%	41.7%
Switchgears & Modular Switches	30.1	4.1%	17.5	2.7%	72.2%
Air Coolers	6.9	0.9%	3.7	0.6%	87.0%
GRAND TOTAL	739.7	100.0%	658.5	100.0%	12.3%



FY 19 Other financial highlights

	31st March 2019	31st March 2018	31st December 2018
Debtor Days	66	70	46
Inventory days	75	70	72
Creditor Days	72	74	64
Working capital turnover	69	66	55
RoE	18.4%	17.7%	16.0%
RoCE	21.7%	22.2%	18.6%



THANK YOU

29th May, 2019

