### > Our technology. Your success.

Pumps • Valves • Service



11<sup>th</sup> May, 2023

The General Manager The Corporate Relationship Department **BSE** Limited 1st floor, New Trading Ring, Rotunda Building P J Towers Dalal Street, Fort Mumbai 400 001

BSE Scrip Code: 500249

The Manager Listing Department National Stock Exchange of India Limited "Exchange Plaza", C-1, Block G Bandra-Kurla Complex Bandra (E) Mumbai 400 051

**NSE Symbol: KSB** 

Dear Sir/Madam,

# Sub: Press Release for the quarter ended 31st March, 2023

**Ref:** Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Please find enclosed herewith Press Release being issued by the Company for the first quarter ended 31st March, 2023.

Kindly take the same on your records.

Yours faithfully, For **KSB Limited** 

Shraddha Kavathekar **Company Secretary** 

: (Head Office) KSB Limited (Formerly KSB Pumps Limited), Mumbai - Pune Road, Pimpri, Pune - 411 018. (India)

Tel.: +91 20 2710 1000 Fax: +91 20 2742 6000 Visit us at: www.ksbindia.co.in

Registered Office: Office No. 601, Runwal R-Square, L.B.S. Marg, Mulund (West), Mumbai- 400 080, Tel.: +91 (022) 2168 1300 Zonal Offices: Chennai • Kolkata • Mumbai • NOIDA CIN:L29120MH1960PLC011635

Press Release: No. 8 / 31.03.2023 Quarter

## KSB Limited finishes the first quarter of 2023 with strong performance!

- The Sales value for Q1 2023 is registered at INR 4,896 million which is about 17% increase over the corresponding quarter of 2022
- Operating profit margin is at **12**%
- FGD orders worth INR 339 Mio received, of which INR 276 Mio from K C Cottrell.
- All India Dealer Conference held at Istanbul, Turkey
- Mechanical Seal Assembly Line inaugurated at IPD Pimpri.
- Ground-breaking ceremony of **Sinnar new shed**.

### **Business Highlights**

(All amounts in INR million)

Particulars	Q1 (Jan'23-Mar'23)	Q1 (Jan'22-Mar'22)	Q4 (Oct'22-Dec'22)	Jan'22 -Dec'22
Sales	4,896	4,177	5,246	18,220
Expenses	4,324	3,630	4,478	15,753
Operating Profit	572	547	768	2,467
OPM %	12%	13%	15%	14%
Other Income	93	95	87	454
Interest	8	9	25	61
Depreciation	117	105	120	453
PBT	540	528	710	2,407
Net Profit	400	390	542	1,793

Summarising the Q1'23 performance, **Mr. Farrokh Bhathena**, **Vice President of Sales and Marketing**, said, "This quarter we have registered stellar performance with highest ever order intake of **INR 6764 Mio** in Q1 2023 from conventional business. Our sales achieved for the quarter are **17**% higher than that of the corresponding Q1 2022. Despite the complex macroeconomic environment and shrinking margins, we are poised to leverage growth opportunities in our key markets. These impressive results are due to our strong focus on growth strategy. In addition, the greater customer trust in our product portfolio and our strong execution capabilities also add up to KSB's growth momentum. Our strong order backlog with new upcoming orders gives a flying start and confidence for fiscal 2023."

#### **About KSB Limited**

KSB Limited Founded in 1960 in India is a part of KSB SE & Co KGaA., - one of the world's leading suppliers of pumps, valves and systems. Combining innovative technology and excellent service to provide intelligent solutions, the company has been offering innovative and sturdy solutions to cater to the myriad needs of the Indian Customer may it be in power, oil, building services, process engineering, water treatment, water transport, etc. The activities of KSB's in-house research centre focus on the areas of hydraulics, sealing technology, materials, production technology and automation.

Today the KSB group has a presence on all the continents with its own sales and marketing companies, manufacturing facilities and service operations. More than 15,000 employees generate annual consolidated sales revenue of over Two billion Euros.

#### Contact:

KSB Limited, Mumbai-Pune Road, Pimpri, Pune 411 018.