



May 07, 2020

The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 001 Tel No.: 22721233 Fax No.: 22723719/22723121/22722037/ BSE Scrip Code: 540776	The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051 Tel No.: 2659 8235 Fax No.: 26598237 NSE Symbol: 5Paisa
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Dear Sir/Madam,

Sub: Press Release on the Audited Financial Results

We enclose herewith the press release on the Audited Financial Results of the Company for the year ended March 31, 2020.

Thanking You,

Yours faithfully,

For **5paisa Capital Limited**

Sd/-

Namita Godbole

Company Secretary

Email ID: csteam@5paisa.com

Encl: as above

5paisa Capital Limited

Corporate Identity Number: L67190MH2007PLC289249

Corporate Office/Regd. Office: 5paisa Capital Limited, Sun Infotech Park, Road No. 16V, Plot No. B-23, Wagle Estate, Thane 400604.

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**5paisa Capital - Income for Q4FY20 at Rs35.3 Cr (up 69% y-o-y),
and for FY20 at Rs108.1 Cr (up 78% y-o-y)**

Financial Highlights:

For the quarter and year ended March 31, 2020 (as per INDAS)

- Total income stood at Rs 35.3 Cr for the quarter, up 69% y-o-y
- TCI stood at Rs (-1.9 Cr) for the quarter, up 126% y-o-y and Rs (-8.1 Cr) for the year, down 58% y-o-y

Summary: Quarter ended March 31, 2020, Standalone results as per IND AS

Rs Lakhs	Quarter ended March 31, 2020	Quarter ended March 31, 2019	Y-O-Y
Income	3,533	2,094	69%
Profit/(Loss) before Tax	(239)	(84)	183%
Total Comprehensive Income/(Loss)	(185)	(82)	126%

Summary: Year ended March 31, 2020, Standalone results as per IND AS

Rs Lakhs	Year ended March 31, 2020	Year ended March 31, 2019	Y-O-Y
Income	10,814	6,068	78%
Profit/(Loss) before Tax	(964)	(2,528)	(62%)
Total Comprehensive Income/(Loss)	(805)	(1,903)	(58%)

Mr. Prakarsh Gagdani, Whole-Time Director and CEO, 5paisa Capital Ltd., commented on the financial results:

“We are very happy to report a strong performance despite these troubled times. We on-boarded over 120,000 customers in the quarter, with March recording the highest single month acquisition. Trading and investment levels remained high even through volatile markets. We are seeing a positive shift in customer behaviour w.r.t. investment habits and expect promising trends in capital markets in the near future.”



Business Highlights

We maintained our swift pace of client acquisitions with over 120,000 acquisitions in the quarter, crossing 540,000 customers in total. 81% of new clients were from tier II/III cities.

The 5paisa Mobile App has about 41,00,000 downloads till date with a sustained 4.2 Star rating on Playstore.

Our income for the quarter has grown by 32% mainly owing to improved trading activity by existing customers, surge in new client acquisitions and higher cross-sell of financial products.

Our expenditure has increased by 27% q-o-q, predominantly due to higher marketing spends in favour of customer acquisitions.

Awards and accolades

- 'The Emerging Company of the Year in BFSI sector' at Business Leader of the Year awards by ETNow
- 'Digital Start-up of the Year', 'Best Trading App' and 'Best Mobile Marketing Campaign' at the Mobby's Awards, which recognizes achievements of brands across all aspects of the mobile landscape
- 'Brand Excellence in Broking Industry' at World Marketing Congress, which recognizes the work done by the marketing fraternity to take their brands to a whole new level
- 'Best Broking Fintech Product' for 5paisa Mobile app at ABP News - BFSI awards, which focus on the best practices of the BFSI industry
- 'Franchisor of the Year- Financial Services' at the Franchise India Awards -2019



About 5paise Capital

5paise Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an online technology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paise Capital is a technology driven company having mainly an online presence. The Company remains focussed on innovation, based on understanding customer behaviour, and constantly strives to achieve tech superiority as is visible through the developments of its robust trading platform, advanced mobile app, an Artificial-Intelligence powered Robo-Advisory platform, and the paperless account opening process.

This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. The results for the period ended March 31, 2020, are available on our website <https://www.5paise.com/>

Investor Relations

5paise Capital Limited

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