

R SYSTEMS INTERNATIONAL LIMITED

Corporate Identity Number: L74899DL1993PLC053579
[CMMI Level 5, PCMM Level 5, ISO 9001:2015 & ISO 27001:2013 Company]
C-40, Sector-59, NOIDA, Distt. Gautam Budh Nagar, U.P. India-201307

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REF: SECT/11/2020/02

November 03, 2020

| To, | To, | | |
|----------------------------------|-----------------------------------|--|--|
| The Managing Director | The General Manager | | |
| National Stock Exchange of India | BSE Limited | | |
| Limited | Department of Corporate Services, | | |
| Exchange Plaza, | Rotunda Building, 1st Floor, | | |
| Bandra Kurla Complex, | Mumbai Samachar Marg, Fort, | | |
| Bandra – East, Mumbai – 400 051 | Mumbai - 400 001 | | |
| NSE Symbol - RSYSTEMS | BSE Scrip Code - 532735 | | |

Dear Sir.

SUB: CORPORATE DISCLOSURE UNDER SEBI (LISTING OBLIGATIONS & DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 FOR BUSINESS APPROVED AT THE BOARD MEETING

This is with reference to the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 (the "Listing Regulations"). We wish to inform you as required in terms of Regulation 30, 33 and other applicable provisions of the Listing Regulations that the Board of Directors of R Systems International Limited (the "Company"/ "R Systems") at its meeting held on November 03, 2020 commenced at 12:19 P.M. and concluded at 01:18 P.M. has inter alia transacted the following businesses:

- 1. Approved the audited standalone financial results of the Company for the quarter and nine months ended September 30, 2020.
- 2. Approved the unaudited consolidated financial results of the Company for the quarter and nine months ended September 30, 2020.
- 3. Re-designation of Mr. Satinder Singh Rekhi, Managing Director of the Company as Managing Director & Chief Executive Officer (MD & CEO) of the Company.
- 4. Approved the appointment of M/s. Sanjay Grover & Associates, Company Secretaries as Secretarial Auditor of the Company for the financial year ending on December 31, 2020 pursuant to Section 204(1) of the Companies Act, 2013 and rules made thereunder.

Please find enclosed herewith the following:

- 1. Unaudited consolidated financial results for the quarter and nine months ended September 30, 2020 in the format prescribed under Regulations 33 of Listing Regulations along with the Limited Review Report of the auditors thereon.
- 2. Audited standalone financial results for the quarter and nine months ended September 30, 2020 in the format prescribed under Regulations 33 of Listing Regulations along with the report of the auditors thereon.

- 3. Copy of the press release to be issued for declaration of the financial results for the quarter and nine months ended September 30, 2020.
- 4. Extract of the financial results which will be published in the newspapers as per the applicable provisions of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.

This is for your information and record.

Thanking you.

Yours faithfully,

For R Systems International Limited

Bhasker Dubey

(Company Secretary & Compliance Officer)

Chartered Accountants

7th Floor, Building 10 Tower B DLF Cyber City Complex DLF City Phase-II Gurugram-122 002 Haryana, India

Tel: +91 124 679 2000 Fax: +91 124 679 2012

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF R SYSTEMS INTERNATIONAL LIMITED

- We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of R SYSTEMS INTERNATIONAL LIMITED ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter and nine months ended September 30, 2020 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 for "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the entities listed in Annexure A.
- 5. Based on our review conducted and procedures performed as stated paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



Place: New Delhi

Date: November 03, 2020

- 6. We did not review the interim financial information of 22 subsidiaries included in the consolidated unaudited financial results, whose interim financial information reflect total revenues of Rs. 794.90 million and Rs. 2,233.34 million for the quarter and nine months ended September 30, 2020, total net profit after tax of Rs. 56.86 million and Rs. 147.96 million for the quarter and nine months ended September 30, 2020 and total comprehensive income of Rs. 56.70 million and Rs. 183.52 million for the quarter and nine months ended September 30, 2020 as considered in the Statement. These interim financial information have been reviewed by other auditors whose reports have been furnished to us by the Parent's Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of this matter
- 7. The interim financial results of 25 subsidiaries have been prepared under accounting principles generally accepted in their respective countries. The Parent's Management has converted the financial information of these subsidiaries, from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We reviewed the adjustments that were applied to prepare the unaudited consolidated financial results for the quarter and nine months ended September 30, 2020 made by the Parent's Management to convert the financials information of these subsidiaries, from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. Our report is not modified in respect of this matter.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

JITENDRA AGARWAL

Partner

(Membership No. 87104) UDIN: 20087104AAAAGN6743

Annexure A

List of Entities Consolidated

- 1. R Systems International Limited (the Parent)
- 2. R Systems, Inc. ("RSI") (wholly owned subsidiary of the Parent) and results of its subsidiary Innovizant LLC, (100% membership interest held by RSI effective January 1, 2019)
- 3. R Systems Technologies Limited (wholly owned subsidiary of the Parent)
- 4. RSYS Technologies Ltd. (wholly owned subsidiary of the Parent)
- 5. R Systems Computaris International Limited (formerly known as Computaris International Limited) ("RSCIL") (wholly owned subsidiary of the Parent) and results of its subsidiaries :
 - i. ICS Computaris International Srl (wholly owned subsidiary of RSCIL)
 - ii. R Systems Computaris Malaysia Sdn. Bhd. (formerly known as Computaris Malaysia Sdn. Bhd.) (wholly owned subsidiary of RSCIL)
 - iii. Computaris Polska sp z o.o.(wholly owned subsidiary of RSCIL)
 - iv. R Systems Computaris Europe SRL (formerly known as Computaris Romania SRL) (wholly owned subsidiary of RSCIL)
 - v. Computaris Philippines Pte. Ltd. Inc. (wholly owned subsidiary of RSCIL)
 - vi. Computaris Suisse Sarl (wholly owned subsidiary of RSCIL)
- 6. R Systems (Singapore) Pte Limited ("RSS") (wholly owned subsidiary of the Parent) and results of its subsidiaries :
 - R Systems IBIZCS Pte. Ltd. (formerly known as IBIZ Consulting Pte. Ltd., Singapore) ("RS IBIZCS") (wholly owned subsidiary of RSS) and results of its subsidiaries:
 - a. IBIZ Consulting Services Pte Ltd (wholly owned subsidiary of RS IBIZCS)
 - b. R Systems IBIZCS Sdn. Bhd., (formerly known as IBIZ Consulting Services Sdn. Bhd.,) (wholly owned subsidiary of RS IBIZCS)
 - c. PT. RSYSTMS IBIZCS INTERNATIONAL (formerly known as PT. IBIZCS) (wholly owned subsidiary of RS IBIZCS)
 - d. IBIZ Consulting Services Limited ("IBIZ HK") (wholly owned subsidiary of RS IBIZCS) and results of its subsidiary:
 - o IBIZ Consulting Services Shanghai Co., Ltd (wholly owned subsidiary of IBIZ HK)
 - e. IBIZ Consulting (Thailand) Co. Ltd. (wholly owned subsidiary of RS IBIZCS)
- 7. R Systems Consulting Services Limited (formerly known as ECnet Limited) ("RSCSL") (subsidiary of the Parent) and results of its subsidiaries :
 - i. R Systems Consulting Services (M) Sdn. Bhd. (formerly known as ECnet (M) Sdn. Bhd.) (wholly owned subsidiary of RSCSL)
 - ii. R Systems Consulting Services (Hong Kong) Ltd. (formerly known as ECnet (Hong Kong) Ltd.) (wholly owned subsidiary of RSCSL)
 - iii. R Systems Consulting Services (Thailand) Co. Ltd. (formerly known as ECnet Systems (Thailand) Co. Ltd.) (wholly owned subsidiary of RSCSL)
 - iv. R Systems Consulting Services Kabushiki Kaisha (formerly known as ECnet Kabushiki Kaisha) (wholly owned subsidiary of RSCSL)
 - v. ECnet (Shanghai) Co. Ltd. (wholly owned subsidiary of RSCSL)
- 8. IBIZ Consulting Services India Private Limited (wholly owned subsidiary of the Parent)



R SYSTEMS INTERNATIONAL LIMITED

CIN: L74899DL1993PLC053579

Registered Office : GF-1-A, 6, Devika Tower, Nehru Place, New Delhi- 110019

Tel: +91 120 4303500; Fax: +91 120 4082699

Website: www.rsystems.com; Email: rsll@rsystems.com

Statement of Consolidated Unaudited Financial Results for the Quarter and Nine Months Ended September 30, 2020

| S.No. | Particulars | Three months ended | | | Nine mont | Year ended | |
|------------|---|--------------------|-------------|-------------|-------------|-------------|------------|
| | | 30.09.2020 | 30,06,2020 | 30.09.2019 | 30.09.2020 | 30.09.2019 | 31.12.2019 |
| | (Refer notes) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Income | | | | i | İ | |
| (a) | Revenue from operations | 2,243.03 | 2,103.84 | 1,973.95 | 6,439.50 | 5,965.05 | 8,093.7 |
| (b) | Other income | 56.52 | 39.42 | 35.67 | 83.86 | 123.27 | 153.8 |
| | Total income | 2,299.55 | 2,143.26 | 2,009.62 | 6,523.36 | 6,088.32 | 8,247.60 |
| 2 | Expenses | | | | | | |
| (a) | Employee benefits expense | 1,529.21 | 1,507.17 | 1,360.23 | 4,521.37 | 4,063.08 | 5,462.1 |
| (b) | Finance costs | 14.92 | 14.76 | 4.29 | 42,24 | 12,28 | 15,6 |
| (c) | Depreciation and amortisation expense | 64.41 | 66.16 | 45.14 | 196.31 | 132,75 | 148.8 |
| (d) | Other expenses | 358.02 | 365.60 | 460.64 | 1,129.87 | 1,389.82 | 1,901.6 |
| | Total expenses | 1,966.56 | 1,953.69 | 1,870.30 | 5,889.79 | 3,597.93 | 7,528.2 |
| 3 | Profit before tax | 332.99 | 189,57 | 139.32 | 633.57 | 490.39 | 719.3 |
| 4 | Tax expense | | | | | | |
| (a) | Current tax | 60.37 | 45.03 | 31.56 | 142.52 | 128.13 | 134.8 |
| (b) | Deferred tax charge / (credit) | 1.14 | (16.74) | (1.30) | (37.04) | 13.33 | 3.2 |
| | Total tax expense | 61,51 | 28.29 | 30.26 | 105,48 | 141.46 | 138.1 |
| 5 | Net profit for the period / year | 271.48 | 161.28 | 109.06 | 528.09 | 348.93 | 581.2 |
| 6 | Other comprehensive income / (loss) | | | | | | |
| | Items that will not be reclassified to profit or loss | | 1 | | | | |
| (a) | Re-measurements of the defined benefit plans | 5.99 | (7.07) | (2.48) | (9.42) | (14.06) | (12.7 |
| (b) | Deferred tax relating to re-measurements of the defined benefit plans | (1.74) | 2.06 | 0.72 | 2.74 | 4.77 | 4.3 |
| | Items that will be reclassified to profit or loss | | | 1 | 1 | | |
| (a) | Foreign Currency Translation reserve | (14.02) | 27.23 | 16.38 | 52.40 | (1.46) | 35.6 |
| | Total Other comprehensive income / (loss) | (9.77) | 22.22 | 14,62 | 45.72 | (10.75) | 27.29 |
| 7 | Total comprehensive income for the period / year (5+6) | 261.71 | 183.50 | 123,68 | 573.81 | 338.18 | 608.5 |
| 8 | Profit attributable to | | | | | | |
| | Equity shareholders to the company | 271.48 | 161.28 | 109.06 | 528.09 | 348.93 | 581.2 |
| | Non controlling interest | | | | (2) | | |
| | | 271,48 | 161,28 | 109.06 | 528.09 | 348.93 | 581.2 |
| 9 | Total comprehensive income attributable to | | | | | | |
| | Equity shareholders to the company | 261.71 | 183.50 | 123,68 | 573,81 | 338.18 | 608,5 |
| | Non controlling interest | | | | - | 3. | |
| | | 261.71 | 183.50 | 123.68 | 573.81 | 338.18 | 608.53 |
| 10 | Earnings per share (Face value of Re. 1/- each) (not annualised) | | | | | | |
| (2) | Basic | 2,27 | 1.35 | 0.91 | 4.42 | 2,89 | 4.8 |
| (a) (b) | Diluted | 2.27 | 1.35 | 0.91 | 4.42 | 2,89 | 4.8 |

For R Systems International Limited

Lt. Gen. Balde Singh (Reid.)
President & Senior Executive Director
Director Identification No. 00006966

FOR IDENTIFICATION ONLY

DELOITTE HASKING SELLS LLP

Notes:

- 1 The financial results for the guarter and nine months ended September 30, 2020 have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'). The above results were reviewed by the Audit Committee and have been approved by the Board of Directors at their meetings held on November 03, 2020.
- 2 The Limited Review as required under Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 has been completed by the Statutory Auditor for the quarter and nine months ended September 30, 2020 and September 30, 2019, quarter ended June 30, 2020 and audit for the year ended December 31, 2019 and expressed an unmodified opinion on the aforesaid results.
- 3 The Group has adopted Ind AS 116 effective annual reporting period beginning January 01, 2020 and applied the standard to its leases, retrospectively, with the cumulative effect of initially applying the Standard, recognised on the date of initial application (January 01, 2020). Accordingly, the Group has not restated comparative information, instead, the cumulative effect of initially applying this standard has been recognised as an adjustment to the opening balance of retained earnings as on January 01, 2020.

This has resulted in recognising a right-of-use asset of Rs. 360.60 million (net of accumulated depreciation of Rs. 9.11 million) and a corresponding lease liability of Rs. 362.93 million by adjusting retained earnings (debit) of Rs. 14.43 million, net of taxes. This includes reclassification of assets and liabilities previously classified under finance leases and prepaid rent. In the statement of financial results for the quarter and nine months ended September 30, 2020 and quarter ended June 30, 2020, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the right-to-use asset and finance cost for interest accrued on lease liability.

4 Estimation of uncertainties relating to the global health pandemic from COVID-19:

In assessing the recoverability of receivables including unbilled receivables, contract assets and contract costs, goodwill, intangible assets, and certain investments, the Group has considered internal and external information upto the date of approval of these consolidated financial results including credit reports and economic forecasts. The Group has performed sensitivity analysis on the assumption used and based on certain indicators of future economic conditions, the Group expects to recover the carrying amounts of these assets. The impact of the global health pandemic may be different from that estimated as at the date of approval of these consolidated financial results and the Group will continue to closely monitor any material changes to future economic conditions.

5 During the quarter and nine month ended September 30, 2020 , the Company has issued 22,500 and 37,500 equity shares, respectively of Re. 1/- each pursuant to exercise of employee stock options under the R Systems International Limited Employee Stock Option Scheme 2007.

During the nine months ended September 30, 2019 and year ended December 31, 2019, the Company had issued 37,500 equity shares of Re. 1/- each pursuant to exercise of employee stock options under the R Systems International Limited Employee Stock Option Scheme 2007.

- 6 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.
- 7 Refer Annexure A for consolidated segment information.

For and on behalf of the Board of Directors of R SYSTEMS INTERNATIONAL LIMITED

Lt. Gen Balley Singh (Retd.)

President & Senior/Executive Director

DIN: 00006966

Place : NOIDA

Date # November 03, 2020

For IDENTIFICATION ONLY DELOITTE HASKING & SELLS LI

Annexure A

R SYSTEMS INTERNATIONAL LIMITED Consolidated Segment Information

| C No | / Security Control | | | (Rs. in million | | | | |
|-------|--|-------------|--------------------|-----------------|-------------|-------------|------------|--|
| S.No. | Particulars | | Three months ended | | | hs ended | Year ended | |
| | | 30.09.2020 | 30.06.2020 | 30.09.2019 | 30.09.2020 | 30.09.2019 | 31.12.2019 | |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | |
| 1 | Segment revenue | | | | | | | |
| | - Information technology services | 2,076.43 | 1,953.10 | 1,813.27 | 5,954.91 | 5,433.20 | 7,406.43 | |
| | - Business process outsourcing services | 172.87 | 157.13 | 167.64 | 503.41 | 556.71 | 718.20 | |
| | Total | 2,249.30 | 2,110.23 | 1,980.91 | 6,458.32 | 5,989.91 | 8,124.63 | |
| | Less: Elimination of intersegment sales | 6.27 | 6.39 | 6.96 | 18.82 | 24,86 | 30.88 | |
| | Revenue from operations | 2,243.03 | 2,103.84 | 1,973.95 | 6,439.50 | 5,965.05 | 8,093.75 | |
| 2 | Segment results before tax, interest and exceptional items | | | | | | | |
| | - Information technology services | 305.95 | 209.97 | 140.42 | 632.64 | 464.27 | 689.98 | |
| | - Business process outsourcing services | 51.22 | 19.18 | 6.22 | 83.14 | 43.65 | 57.93 | |
| | Total | 357.17 | 229.15 | 146.64 | 715,78 | 507.92 | 747.91 | |
| | (i) Finance costs | (14.92) | (14.76) | (4.29) | (42.24) | (12.28) | (15.65) | |
| | (ii) Interest income | 13.30 | 11.54 | 14.09 | 37.22 | 43.87 | 60.46 | |
| | (iii) Other unallocable income | 3.97 | 5.39 | 6.84 | 15.89 | 18.41 | 24.66 | |
| | (iv) Other unallocable expenses | (26.53) | (41.75) | (23.96) | (93.08) | (67.53) | (98.03 | |
| | Profit before tax | 332.99 | 189.57 | 139.32 | 633.57 | 490.39 | 719.35 | |

Note: Assets and Ilabilities of the Company are used interchangeably between segments and the Chief Operating Decision Maker (CODM) does not review assets and liabilities at reportable segment level. Accordingly, segment disclosure relating to assets and liabilities has not been provided as per Ind AS 108.

For R Systems International Limited

Lt. Gen. P. L. Singh (Retd.) President & Senior Executive Director Director Intentification No. 00006966

For IDENTIFICATION ONLY

DELOITTE HASKING SELLS LLP

Chartered Accountants

7th Floor, Building 10 Tower B DLF Cyber City Complex DLF City Phase-II Gurugram-122 002 Haryana, India

Tel: +91 124 679 2000 Fax: +91 124 679 2012

INDEPENDENT AUDITOR'S REPORT ON AUDIT OF INTERIM STANDALONE FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF R SYSTEMS INTERNATIONAL LIMITED

Opinion

We have audited the accompanying Statement of Standalone Financial Results of **R SYSTEMS INTERNATIONAL LIMITED** ("the Company"), for the quarter and nine months ended September 30, 2020 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the Listing Regulations).

In our opinion and to the best of our information and according to the explanations given to us, this Statement:

- a. is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended; and
- b. gives a true and fair view in conformity with the recognition and measurement principles laid down in the Indian Accounting Standard 34 and other accounting principles generally accepted in India of the net profit and total comprehensive income and other financial information of the Company for the quarter and nine months ended September 30, 2020.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Companies Act, 2013 (the Act). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the Standalone Financial Results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibilities for the Standalone Financial Results

This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related audited interim condensed standalone financial statements. The Company's Board of Directors are responsible for the preparation and presentation of the Standalone Financial Results that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles



generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Financial Results that give a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the Standalone Financial Results, the Board of Directors are responsible for assessing the Company's ability, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the financial reporting process of the Company.

Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Standalone Financial Results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Standalone Financial Results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Standalone Financial Results, whether
 due to fraud or error, design and perform audit procedures responsive to those risks, and obtain
 audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not
 detecting a material misstatement resulting from fraud is higher than for one resulting from error,
 as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override
 of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.



Place: New Delhi

Date: November 03, 2020

- Evaluate the overall presentation, structure and content of the Standalone Financial Results, including the disclosures, and whether the Standalone Financial Results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results of the Company and its branch to express an opinion on the Standalone Financial Results. We are responsible for the direction, supervision and performance of the audit of financial information of the business activities included in the Standalone Financial Results.

Materiality is the magnitude of misstatements in the Standalone Financial Results that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the Standalone Financial Results may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the Standalone Financial Results.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

For **DELOITTE HASKINS & SELLS LLP**

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

JITENDRA AGARWAL

Partner (Membership No. 87104) UDIN: 20087104AAAAGM2532

R SYSTEMS INTERNATIONAL LIMITED

CIN: L74899DL1993PLC053579

Registered Office : GF-1-A, 6, Devika Tower, Nehru Place, New Delhi- 110019

Tel: +91 120 4303500; Fax: +91 120 4082699

Website: www.rsystems.com; Email: rsil@rsystems.com

Statement of Standalone Audited Financial Results for the quarter and Nine months ended September 30, 2020

| S.No. | Particulars | Three months ended | | | Nine mont | Year ended | |
|-------|---|--------------------|------------|------------|------------|------------|------------|
| | | 30.09.2020 | 30,06,2020 | 30.09.2019 | 30.09.2020 | 30.09.2019 | 31.12.2019 |
| | (Refer notes) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
| 1 | Income | | | | | | |
| (a) | Revenue from operations | 1,080.05 | 1,037.98 | 979.89 | 3,177.57 | 2,908.00 | 3,917.69 |
| (b) | Other income | 59.93 | 45.31 | 27.85 | 75.48 | 116.39 | 146.71 |
| | Total Income | 1,139.98 | 1,083.29 | 1,007.74 | 3,253.05 | 3,024.39 | 4,064.40 |
| 2 | Expenses | | | | | | |
| (a) | Employee benefits expense | 714.30 | 739.73 | 665.65 | 2,189.64 | 1,954.25 | 2,641.84 |
| (b) | Finance costs | 9.51 | 9.64 | 1.20 | 27.62 | 3.05 | 4.26 |
| (c) | Depreciation and amortisation expense | 34.82 | 34,26 | 22.22 | 101.56 | 64.07 | 85.91 |
| (d) | Other expenses | 121.91 | 120.73 | 171.68 | 409.15 | 523.33 | 700.81 |
| | Total expenses | 880.54 | 904.36 | 860.75 | 2,727.97 | 2,544.70 | 3,432.82 |
| 3 | Profit before tax | 259.44 | 178.93 | 146.99 | 525.08 | 479.69 | 631.58 |
| 4 | Tax expense | | | | | | |
| (a) | Current tax | 45.50 | 31.38 | 31.90 | 106.95 | 108.07 | 104.22 |
| (b) | Deferred tax charge / (credit) | (6.88) | (0.89) | (9.13) | (26.59) | 15.04 | 12,41 |
| | Total tax expense | 38.62 | 30.49 | 22.77 | 80.36 | 123,11 | 116.63 |
| 5 | Net profit for the period / year | 220.82 | 148.44 | 124.22 | 444.72 | 356.58 | 514.95 |
| б | Other comprehensive income / (loss) Items that will not be reclassified to profit or loss | | | | | | |
| (a) | Re-measurements of the defined benefit plans | 5.99 | (7.07) | (2.48) | (9.42) | (14.06) | (12,70 |
| (b) | Deferred tax relating to re-measurements of the defined benefit plans | (1.75) | 2.06 | 0.72 | 2.74 | 4.77 | 4.37 |
| | Total Other comprehensive income / (loss) | 4.24 | (5.01) | (1.76) | (6.68) | (9.29) | (8.33 |
| 7 | Total comprehensive income for the period / year (5+6) | 225.06 | 143.43 | 122.46 | 438.04 | 347.29 | 506.62 |
| 8 | Earnings per share (Face value of Re. 1/- each) (not annualised) | | | | | | |
| (a) | Basic | 1.85 | 1.24 | 1.04 | 3.72 | 2.95 | 4.27 |
| (b) | Diluted | 1.85 | 1,24 | 1.04 | 3.72 | 2,95 | 4,27 |

See accompanying notes to the financial results

For R Systems International Limited

Lt. Gen Card Singh (Retd.)
President & Senior Executive Director
Director Identification No. 00006966

For IDENTIFICATION ONLY

DELOITTE HASKIND & SELLS LLP

Notes:

- 1 The financial results for the quarter and nine months ended September 30, 2020 have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'). The above results were reviewed by the Audit Committee and have been approved by the Board of Directors at their meetings held on November 03, 2020.
- 2 The Statutory Auditors have carried out an audit for the quarter and nine months ended September 30, 2020 and September 30, 2019, quarter ended June 30, 2020 and year ended December 31, 2019. The audit report for the aforementioned results is not modified.
- 3 The Company has adopted Ind AS 116 effective annual reporting period beginning January 01, 2020 and applied the standard to its leases, retrospectively, with the cumulative effect of initially applying the Standard, recognised on the date of initial application (January 01, 2020). Accordingly, the Company has not restated comparative information, instead, the cumulative effect of initially applying this standard has been recognised as an adjustment to the opening balance of retained earnings as on January 01, 2020.

This has resulted in recognising a right-of-use asset of Rs. 242.00 million (net of accumulated depreciation of Rs. 8.72 million) and a corresponding lease liability of Rs. 240.43 million by adjusting retained earnings (debit) of Rs. 10.49 million, net of taxes. This includes reclassification of assets and liabilities previously classified under finance leases and prepaid rent. In the statement of financial results for the quarter and nine months ended September 30, 2020 and quarter ended June 30, 2020, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the right-to-use asset and finance cost for interest accrued on lease liability.

4 Estimation of uncertainties relating to the global health pandemic from COVID-19:

In assessing the recoverability of receivables including unbilled receivables, contract assets and contract costs and certain investments, the Company has considered internal and external information upto the date of approval of these standalone financial results including credit reports and economic forecasts. The Company has performed sensitivity analysis on the assumption used and based on certain indicators of future economic conditions, the Company expects to recover the carrying amounts of these assets. The impact of the global health pandemic may be different from that estimated as at the date of approval of these standalone financial results and the Company will continue to closely monitor any material changes to future economic conditions.

5 During the quarter and nine month ended September 30, 2020, the Company has issued 22,500 and 37,500 equity shares, respectively of Re. 1/- each pursuant to exercise of employee stock options under the R Systems International Limited Employee Stock Option Scheme 2007.

During the nine months ended September 30, 2019 and year ended December 31, 2019, the Company had issued 37,500 equity shares of Re. 1/- each pursuant to exercise of employee stock options under the R Systems International Limited Employee Stock Option Scheme 2007.

- 6 The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the Code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.
- 7 The standalone segment information is set out in Annexure A.

For and on behalf of the Board of Directors of R SYSTEMS INTERNATIONAL LIMITED

Lt. Gen. Baldev Singh (Retd.)

President & Senio Executive Director

DIN: 00006966/

Place: NOIDA

Date: November 03, 2020

FOR IDENTIFICATION ONLY

Annexure A

R SYSTEMS INTERNATIONAL LIMITED Standalone Segment Information

(Rs. in million)

| S.No. | Particulars | Th | ree months end | ed | Nine months ended | | Year ended | |
|-------|--|------------|----------------|------------|-------------------|------------|------------|--|
| | | 30.09.2020 | 30.06.2020 | 30.09.2019 | 30.09.2020 | 30.09.2019 | 31.12.2019 | |
| | | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) | |
| 1 | Segment revenue | | | | | | | |
| | - Information technology services | 907.18 | 880.85 | 812,25 | 2,674.16 | 2,351.29 | 3,199.49 | |
| | - Business process outsourcing services | 172.87 | 157.13 | 167.64 | 503.41 | 556.71 | 718.20 | |
| | Revenue from operations | 1,080.05 | 1,037.98 | 979.89 | 3,177.57 | 2,908.00 | 3,917.69 | |
| 2 | Segment results before tax, Interest and exceptional Items | | | | | | | |
| | - Information technology services | 220.82 | 175.15 | 144.41 | 482.65 | 440.13 | 583.37 | |
| | - Business process outsourcing services | 51.22 | 19.18 | 6.22 | 83.14 | 43.65 | 57.93 | |
| | Total | 272.04 | 194.33 | 150.63 | 565.79 | 483.78 | 641.30 | |
| | (i) Finance costs | (9.51) | (9.64) | (1.20) | (27.62) | (3.05) | (4.26) | |
| | (ii) Interest income | 12.14 | 10.21 | 11.91 | 32.46 | 38.25 | 50.50 | |
| | (lii) Other unallocable income | 3.97 | 5.39 | 6.84 | 15.89 | 18.41 | 24,66 | |
| | (iv) Other unallocable expenses | (19.20) | (21.36) | (21.19) | (61.44) | (57.70) | (80.62) | |
| | Profit before tax | 259.44 | 178.93 | 146.99 | 525.08 | 479.69 | 631.58 | |

Note: Assets and liabilities of the Company are used Interchangeably between segments and the Chief Operating Decision Maker (CODM) does not review assets and liabilities at reportable segment level. Accordingly, segment disclosure relating to assets and liabilities has not been provided as per Ind AS 108.

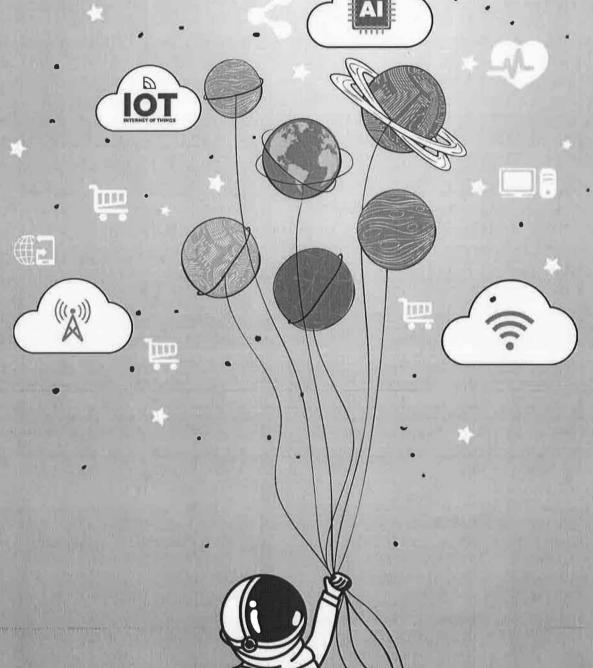
For R Systems Aternational Limited

Lt, Gen. Baider Singh (Retd.)
President & Senior Executive Director
Director Identification No. 00006966

For IDENTIFICATION ONLY

DELOITTE HASKIND SELLS LLP





Intensifying
Digital
Transformation

For R Systems International Ltd.





R Systems Reports Record Revenue with Strong Margins in Q3 2020 Q3 2020: Revenue: Rs. 224.3 Crores with 16% EBITDA

Noida, India – November 03, 2020

Highlights

Consolidated results for the quarter ended September 30, 2020

- Consolidated revenue from operations for Q3 2020 was Rs. 224.30 crores (US\$ 30.25 mn) compared to Rs. 197.39 crores (US\$ 28.09 mn) in Q3 2019 and Rs. 210.38 crores (US\$ 27.89 mn) in Q2 2020; YoY increase 13.63%.
- EBITDA for Q3 2020 was Rs. 35.59 crores (US\$ 4.81 mn) compared to Rs. 15.37 crores (US\$ 2.19 mn) in Q3 2019 and Rs. 23.11 crores (US\$ 3.07 mn) in Q2 2020. Q3 2020 EBITDA as % of revenue was 15.87 % as against 7.79 % for Q3 2019 and 10.98 % for Q2 2020.
- Net profit after taxes for Q3 2020 was Rs. 27.15 crores (US\$ 3.67 mn) compared to Rs. 10.91 crores (US\$ 1.55 mn) in Q3 2019 and Rs. 16.13 crores (US\$ 2.15 mn) in Q2 2020. YoY increase 148.92%

Others

- 7 Key wins during the quarter
- Net Addition of 175 plus associates during the quarter

Rekhi Singh, Managing Director stated "We had an outstanding quarter with record revenues. Quarterly revenue grew 13.6% year on year along with strong margin expansion resulting from broad based revenue growth, enhanced productivity, and continued cost savings due to WFH operations".

He added, "WFH has been quite effective and we have been able to meet customer's expectation with safe work environment for our employees. The business outlook has improved significantly over the last quarter on the back of new deal closures and traction towards digital services in this new normal."

He further added, "The growth in revenue and margins is also reflecting in constant cash generation. Our balance sheet continues to be strong with net worth of Rs 394 crores including liquid cash of Rs 262 crores."

Avirag Jain, Director and CTO said "Our investments over the last few years in digital technologies have fueled the revenue growth during these difficult times. We have notched one of the peak utilization levels while handling the challenges around virtual work environment." He added, "Over the quarter, we onboarded net 175 plus associates to take care of strong sales funnel specially towards digital offerings".

For R Systems International Ltd.



Key Operational Highlights

Established in 1993, R Systems is a leading provider of technology, artificial intelligence, analytics and knowledge services. We partner with customer to enable or elevate their digital transformation with our diversified digital offerings. Our technology offerings include product engineering, cloud enablement, QA testing and digital platforms and solutions. This includes solution offerings i.e. Microsoft, Infor, JDA and QlikView through our subsidiaries in South East Asia.

AI / Analytics services include advanced analytics, machine learning / artificial intelligence, business analytics and automation. R Systems' design services include UX engineering, visual design, and mobile user experience. Our knowledge service offerings cover revenue cycle management, back office service, technical support, and customer care using multi-lingual capabilities and global delivery platform.

Our services and solutions span over five major business verticals i.e. Technology, Telecom, Healthcare & Life Science, Finance & Insurance and Retail & e-commerce. R Systems maintains sixteen development and service centres to serve customers in North America, Europe, and the Far East

The brief of few key wins is listed below:

One of the leading real estate appraisal management company has mandated R Systems to digitalize their existing application suit for cloud and multitenancy for better user experience.

A Canada based leading software solution provider for water data management industry has engaged R Systems to migrate their existing solutions to AWS cloud using micro-service architecture. This will help in ensuring scalability and high availability of their products.

A Cloud based automotive retail marketing solutions provider has mandated R Systems to provide engineering and testing services to enable the automotive retailers to effectively manage their service operations.

One of the largest telecom service providers in Switzerland has engaged our European subsidiary to develop new voice services for their subscribers to enhance their experiences.

A Singapore based vertical farming company has awarded our APAC subsidiary to implement Microsoft Dynamics Cloud based ERP (Business Central) to automate and integrate their key business processes.

Liquidity and Shareholder Funds

Net cash balances as of September 30, 2020, were Rs. 261.87 crores compared to Rs. 198.60 crores as of December 31, 2019. Total shareholder funds as of September 30, 2020 were Rs. 394.23 crores compared to Rs. 338.23 crores as of December 31, 2019.

For R Systems International Ltd.

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Consolidated Profit & Loss Statement (Un-audited) for the Quarter Ended September 30, 2020 (As per Ind AS)

(Figures in mn, except per share data)

| Sr. | Particulars | (Figures in mn, excep | | | | |
|-----|--|-----------------------|------------------|------------------|--|--|
| No. | Farticulars | Septemb | Quarter Ended | | | |
| | | 2020 | 2019 | June 30, 2020 | | |
| 1 | Income | | | | | |
| (a) | Revenue from operations | 2,243.03 | 1,973.95 | 2,103.84 | | |
| (b) | Other income | 56.52 | 35.67 | 39.42 | | |
| | Total income | 2,299.55 | 2,009.62 | 2,143.26 | | |
| 2 | Expenses | | | | | |
| (a) | Employee benefits expense | 1,529.21 | 1,360.23 | 1,507.17 | | |
| (b) | Finance costs | 14.92 | 4.29 | 14.76 | | |
| (c) | Depreciation and amortisation expense | 64.41 | 45.14 | 66.16 | | |
| (d) | Other expenses | 358.02 | 460.64 | 365.60 | | |
| | Total expenses | 1,966.56 | 1,870.30 | 1,953.69 | | |
| 3 | Profit before tax | 332.99 | 139.32 | 189.57 | | |
| 4 | Tax expense | | | | | |
| (a) | Current tax | 60.37 | 31.56 | 45.03 | | |
| (b) | Deferred tax charge / (credit) | 1.14 | (1.30) | (16.74) | | |
| | Total tax expense | 61.51 | 30.26 | 28.29 | | |
| 5 | Net profit for the period | 271.48 | 109.06 | 161.28 | | |
| 6 | Earnings per share (Face value of Re. 1/- each) (not annualized) | | | | | |
| (a) | Basic | 2.27 | 0.91 | 1.35 | | |
| (b) | Diluted | 2.27 | 0.91 | 1.35 | | |

For R Systems International Ltd.



Consolidated Profit & Loss Statement (Un-audited) for the Nine Months Ended September 30, 2020 (As per Ind AS)

(Figures in mn, except per share data)

| Sr. No. | Particulars | Nine Month Ended September 30, | | | |
|------------|--|-----------------------------------|----------|--|--|
| | | 2020 | 2019 | | |
| 1 | Income | | | | |
| (a) | Revenue from operations | 6,439.50 | 5,965.05 | | |
| (b) | Other income | 83.86 | 123.27 | | |
| | Total income | 6,523.36 | 6,088.32 | | |
| 2 | Expenses | | | | |
| (a) | Employee benefits expense | 4,521.37 | 4,063.08 | | |
| (b) | Finance costs | 42.24 | 12.28 | | |
| (c) | Depreciation and amortisation expense | 196.31 | 132.75 | | |
| (d) | Other expenses | 1,129.87 | 1,389.82 | | |
| | Total expenses | 5,889.79 | 5,597.93 | | |
| 3 | Profit before tax | 633.57 | 490.39 | | |
| 4 | Tax expense | | | | |
| (a) | Current tax | 142.52 | 128.13 | | |
| (b) | Deferred tax charge / (credit) | (37.04) | 13.33 | | |
| | Total tax expense | 105.48 | 141.46 | | |
| 5 | Net profit for the period | 528.09 | 348.93 | | |
| 6 | Earnings per share (Face value of Re. 1/- each) (not annualized) | | | | |
| (a) | Basic | 4.42 | 2.89 | | |
| (b) | Diluted | 4.42 | 2.89 | | |

For R Systems International Ltd.



Consolidated Profit & Loss Statement (Un-audited) for the Quarter Ended September 30, 2020 (Contribution Analysis Format)

| | | | | | (Figu | res in min |
|-------------------------------|----------|--------|----------|--------|----------|------------|
| Particulars | Q3 2020 | | Q3 2019 | | Q2 2020 | |
| | INR | US\$ | INR | US\$ | INR | US\$ |
| Revenues | 2,243.03 | 30.25 | 1,973.95 | 28.09 | 2,103.84 | 27.89 |
| Cost of revenues | 1,392.61 | 18.78 | 1,305.25 | 18.58 | 1,349.22 | 17.88 |
| Gross margin | 850.42 | 11.47 | 668.70 | 9.51 | 754.62 | 10.01 |
| | 37.91% | | 33.88% | | 35.87% | |
| SG & A | | | | | | |
| Expenses | 494.54 | 6.66 | 515.00 | 7.33 | 523.54 | 6.94 |
| | 22.05% | | 26.09% | | 24.89% | |
| EBITDA | 355.88 | 4.81 | 153.70 | 2.18 | 231.08 | 3.07 |
| | 15.87% | | 7.79% | | 10.98% | |
| Depreciation and amortization | 64.41 | 0.87 | 45.14 | 0.64 | 66.16 | 0.88 |
| EBIT | 291.47 | 3.94 | 108.56 | 1.54 | 164.92 | 2.19 |
| Finance costs | (14.92) | (0.20) | (4.29) | (0.06) | (14.76) | (0.20) |
| Other income (net) | 56.44 | 0.76 | 35.05 | 0.50 | 39.41 | 0.54 |
| Income before income tax | 332.99 | 4.50 | 139.32 | 1.98 | 189.57 | 2.53 |
| Income tax expense | 61.51 | 0.83 | 30.26 | 0.43 | 28.29 | 0.38 |
| Net earnings | 271.48 | 3.67 | 109.06 | 1.55 | 161.28 | 2.15 |

For R Systems International Ltd.



Consolidated Profit & Loss Statement (Un-audited) for the Nine Months Ended September 30, 2020 (Contribution Analysis Format)

| 41 | 11711 | 1.62 | ın | mm |
|----|-------|------|----|----|

| Particulars | Jan to Se | p 2020 | Jan to Se | p 2019 | |
|-------------------------------|-----------|--------|-----------|--------|--|
| Tarticulars | INR | US\$ | INR | US\$ | |
| Revenues | 6,439.50 | 87.05 | 5,965.05 | 85.17 | |
| Cost of revenues | 4,101.29 | 55.44 | 3,927.82 | 56.08 | |
| Gross margin | 2,338.21 | 31.61 | 2,037.23 | 29.09 | |
| | 36.31% | | 34.15% | | |
| SG & A | | | | | |
| Expenses | 1,549.80 | 20.95 | 1,524.10 | 21.76 | |
| | 24.07% | | 25.55% | | |
| EBITDA | 788.41 | 10.66 | 513.13 | 7.33 | |
| | 12.24% | | 8.60% | | |
| Depreciation and amortization | 196.31 | 2.66 | 132.75 | 1.90 | |
| Income from operations | 592.10 | 8.00 | 380.38 | 5.43 | |
| Finance costs | (42.24) | (0.57) | (12.28) | (0.18) | |
| Other income (net) | 83.71 | 1.13 | 122.29 | 1.75 | |
| Income before income tax | 633.57 | 8.56 | 490.39 | 7.00 | |
| Income tax expense | 105.48 | 1.42 | 141.46 | 2.02 | |
| Net earnings | 528.09 | 7.14 | 348.93 | 4.98 | |

For R Systems International Ltd.



Consolidated Balance Sheet as at September 30, 2020 (As per Ind AS)

(Rs. in million)

| | | As at | | | |
|----|--|--------------------|-------------------|--|--|
| | Particulars | September 30, 2020 | December 31, 2019 | | |
| | ASSETS | | | | |
| A. | Non-current assets | | | | |
| | (a) Property, plant and equipment | 397.26 | 435.98 | | |
| | (b) Right-to-Use Assets | 496.22 | - | | |
| | (c) Capital work in progress | | 19.63 | | |
| | (d) Investment property | 20.73 | 21.84 | | |
| | (e) Goodwill | 201.23 | 195.94 | | |
| | (f) Other Intangible assets | 52.29 | 66.56 | | |
| | (g) Financial assets | | | | |
| | (i) Investment | 0.03 | 0.03 | | |
| | (ii) Other financial assets | 143.19 | 140.37 | | |
| | (h) Deferred tax assets (net) | 110.22 | 62.53 | | |
| | (i) Non-current tax assets (net) | 48.55 | 49.26 | | |
| | (i) Other non-current assets | 91.25 | 39.53 | | |
| В. | Total non-current assets (A) | 1,560.97 | 1.031.67 | | |
| | Current assets | | | | |
| | (a) Financial assets | | | | |
| | (i) Investments | 287.29 | 342.45 | | |
| | (ii) Trade receivables | 1,148.09 | 1,323.97 | | |
| | (iii) Cash and cash equivalents | 1,996.83 | 1,103.11 | | |
| | (iv) Other bank balances | 130,37 | 366.08 | | |
| | (v) Other financial assets | 888.70 | 501.93 | | |
| | (b) Other current assets | 289.68 | | | |
| | Total current assets (B) | 4,740.96 | | | |
| | Total assets (A+B) | 6,301.93 | 4,928.52 | | |
| | EQUITY AND LIABILITIES | | | | |
| A. | Equity | 110.64 | 110.60 | | |
| | (a) Equity share capital | 119.64 | 119.60 | | |
| | (b) Other equity | 3,822.68 | 3.262.74 | | |
| | (c) Non Controlling Interest | 2012.22 | 2 222 24 | | |
| | Total equity (A) | 3,942.32 | 3,382.34 | | |
| | Liabilities | | | | |
| В. | Non-current liabilities | | | | |
| | (a) Financial liabilities | | | | |
| | (i) Borrowings | 106.32 | 53.08 | | |
| | (ii) Other financial liabilities | 486.28 | 120.22 | | |
| | (b) Provisions | 162.42 | 133.20 | | |
| | (c) Deferred tax liabilities (net) | 3.72 | 1.32 | | |
| | (d) Other non-current liabilities | 14.47 | | | |
| | Total non-current liabilities (B) | 773,21 | 307.82 | | |
| C. | Current liabilities | | | | |
| | (a) Financial liabilities | | | | |
| | (i) Trade payables | | | | |
| | - total outstanding dues of micro enterprises and | + | - | | |
| | small enterprises | | | | |
| | total outstanding dues of creditors other than micro enterprises and small enterprises | 186.07 | 253.39 | | |
| | (ii) Other financial liabilities | 719.16 | 383.49 | | |
| | (b) Provisions | 226.71 | 166.60 | | |
| | (c) Current tax liability (Net) | 60.66 | | | |
| | (d) Other current liabilities | 393.80 | | | |
| | Total current liabilities (C) | 1,586.40 | | | |
| | Total liabilities (B+C) | 2,359.61 | | | |
| | Total equity and liabilities (A+B+C) | 6,301.93 | | | |



Consolidated Operational Data (Un-audited)

| D C. 131. 1 D | Quarter ended | | | | | |
|-----------------------------|---------------|--------------|--------------|--|--|--|
| Profitability in Percentage | Sep 30, 2020 | Sep 30, 2019 | Jun 30, 2020 | | | |
| Revenues | 100.00 | 100.00 | 100.00 | | | |
| Gross margin | 37.91 | 33.88 | 35.87 | | | |
| SG & A | 22.05 | 26.09 | 24.89 | | | |
| EBITDA | 15.87 | 7.79 | 10.98 | | | |
| EBIT | 12.99 | 5.50 | 7.84 | | | |
| EAT | 12.10 | 5.52 | 7.67 | | | |

| Revenue from Top 10 Clients Top 10 Clients | Quarter ended | | | | |
|---|---------------|--------------|--------------|--|--|
| | Sep 30, 2020 | Sep 30, 2019 | Jun 30, 2020 | | |
| | 28.73% | 31.31% | 29.87% | | |
| Top 5 Clients | 18.83% | 19.68% | 20.05% | | |
| Top 3 Clients | 14.10% | 14.18% | 15.14% | | |
| Largest Client | 8.01% | 5.84% | 8.83% | | |

| Revenues by Geographies North America | Quarter ended | | | | | |
|--|---------------|--------------|--------------|--|--|--|
| | Sep 30, 2020 | Sep 30, 2019 | Jun 30, 2020 | | | |
| | 66.82% | 66.25% | 68.26% | | | |
| Europe | 13.28% | 13.96% | 12.67% | | | |
| SEAC (South East Asia) | 17.79% | 16.05% | 16.37% | | | |
| India | 1.35% | 1.83% | 1.58% | | | |
| Others | 0.76% | 1.91% | 1.12% | | | |
| Total | 100.00% | 100.00% | 100.00% | | | |

| Utilization (excluding trainees) | Quarter ended | | | | |
|----------------------------------|---------------|--------------|--------------|--|--|
| | Sep 30, 2020 | Sep 30, 2019 | Jun 30, 2020 | | |
| Onsite | 95.65% | 94.96% | 96.06% | | |
| Offshore | 77.03% | 74.70% | 74.83% | | |
| Blended | 79.01% | 76.95% | 76.93% | | |

| Utilization (including trainees) | Quarter ended | | | | |
|----------------------------------|---------------|--------------|--------------|--|--|
| | Sep 30, 2020 | Sep 30, 2019 | Jun 30, 2020 | | |
| Onsite | 95.65% | 94.96% | 96.06% | | |
| Offshore | 75.66% | 73.17% | 74.21% | | |
| Blended | 77.76% | 75.55% | 76.35% | | |

For R Systems International Ltd.

Company Secretary

9



Consolidated Operational Data (Un-audited)

| Human resources | As at | | | | |
|-----------------------|--------------|--------------|--------------|--|--|
| | Sep 30, 2020 | Sep 30, 2019 | Jun 30, 2020 | | |
| Technical | 2,506 | 2,347 | 2,335 | | |
| Software services | | | | | |
| Onsite | 406 | 377 | 387 | | |
| Offshore | 1,611 | 1,454 | 1,495 | | |
| ВРО | | | | | |
| Offshore | 438 | 469 | 436 | | |
| Trainees | 51 | 47 | 17 | | |
| Sales & other Support | 425 | 402 | 416 | | |
| Total count | 2,931 | 2,749 | 2,751 | | |

(Rs. in mn, except DSO)

| Key Balance Sheet Data | As | As At | | | |
|----------------------------|--------------|--------------|--|--|--|
| | Sep 30, 2020 | Dec 31, 2019 | | | |
| Receivable | 1,148.09 | 1,323.97 | | | |
| Receivable in days ("DSO") | 53 | 53 | | | |
| Cash and bank balance # | 2,618.75 | 1,986.01 | | | |
| Shareholders' funds | 3,942.32 | 3,382.34 | | | |

Net of debt and like items

| | As on Sep 30, 2020 | | |
|--------------------------------------|-------------------------|--------------|--|
| Development/Service Centres Location | Covered areas in sq ft. | No. of seats | |
| India | | | |
| Noida | 152,400 | 2,567 | |
| Chennai | 5,905 | 65 | |
| | 158,305 | 2,632 | |
| North America | | | |
| Sacramento, CA, USA | 9,500 | 60 | |
| Milpitas, CA, USA | 1,787 | 12 | |
| Chicago, IL, USA | 3,003 | 15 | |
| Ontario, Canada | 600 | 10 | |
| | 14,890 | 97 | |
| South East Asia | | | |
| Singapore | 8,054 | 91 | |
| Malaysia | 6,434 | 81 | |
| Thailand | 592 | 6 | |
| Indonesia | 2,151 | 53 | |
| | 17,231 | 231 | |
| Europe | | | |
| Romania | 19,795 | 184 | |
| Poland | 9,006 | 8 1 | |
| Moldova | 3,398 | 43 | |
| | 32,199 | 308 | |
| Total | 222,626 | 3,268 | |

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For R Systems International Ltd.



Notes:

- 1. US\$ equivalent figures are derived by converting the Rupee figures using average rates for profit & loss items and closing rate for balance sheet items.
- Previous period's figures have been regrouped wherever applicable, to the extent possible, to conform to the current period presentation.

About R Systems International Limited

R Systems International Limited founded in 1993, is one of the leading providers of software product engineering and ITeS services and solutions. We partner with software product companies and businesses for their digital transformation by building scalable, configurable and secure products and applications using next-gen technologies and help our clients to support their customers worldwide for products and services using our global delivery model. R Systems rapidly growing customer list includes a variety of Fortune 1000, government and mid-sized organizations across a wide range of industry verticals including Banking and Finance, Independent Software Vendors, Telecom and Digital Media, Retail & E-commerce, Healthcare, and Manufacturing and Logistic Industries. R Systems maintains sixteen development and service centres to serve customers in North America, Europe, and the Far East.

Safe Harbor:

Investors are cautioned that this presentation contains forward looking statements that involve risks and uncertainties. The Company undertakes no obligation publicly to update or revise any forward-looking statements, whether because of new information, future events, or otherwise. Actual results, performance, or achievements could differ from those expressed or implied in such forward-looking statements.

For further information please contact:

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For R Systems International Ltd.

R SYSTEMS INTERNATIONAL LIMITED

CIN: L74899DL1993PLC053579

Registered Office: GF-1-A, 6, Devika Tower, Nehru Place, New Delhi- 110019

Tel: +91 120 4303500; Fax: +91 120 4082699

Website: www.rsystems.com; Email: rsil@rsystems.com

Extract of Standalone and Consolidated Financial Results for the Quarter and Nine months Ended September 30, 2020

(Rs. in million, except per share data)

| Particulars | Stan | Standalone Financial Results | | | Consolidated Financial Results | | |
|---|------------|------------------------------|------------|--------------------|--------------------------------|-------------------|--|
| | Three mon | Three months ended | | Three months ended | | Nine months ended | |
| | 30.09.2020 | 30.09.2019 | 30.09.2020 | 30.09.2020 | 30.09.2019 | 30.09.2020 | |
| (Refer notes) | (Audited) | (Audited) | (Audited) | (Unaudited) | (Unaudited) | (Unaudited) | |
| Revenue from operations | 1,080.05 | 979.89 | 3,177.57 | 2,243.03 | 1,973.95 | 6,439.50 | |
| Net profit before tax for the period* | 259.44 | 146.99 | 525.08 | 332.99 | 139.32 | 633.57 | |
| Net profit after tax for the period* | 220.82 | 124.22 | 444.72 | 271.48 | 109.06 | 528.09 | |
| Total comprehensive income for the period [comprising profit for the period (after tax) and other comprehensive income (after tax)] | 225.06 | 122.46 | 438.04 | 261.71 | 123.68 | 573.81 | |
| Paid - up equity share capital (Face value Re. 1/- each) | 119.64 | 119.60 | 119.64 | 119.64 | 119.60 | 119.64 | |
| Reserves excluding Revaluation Reserve # | 2,627.32 | 2,572.28 | 2,627.32 | 3,262.74 | 3,105.78 | 3,262.74 | |
| Earnings per share (Face value of Re. 1/- each) (not annualised)* | | | | | | | |
| Basic | 1.85 | 1.04 | 3.72 | 2.27 | 0.91 | 4.42 | |
| Diluted | 1.85 | 1.04 | 3.72 | 2.27 | 0.91 | 4.42 | |

^{*} The Company does not have any extraordinary item to report for the above periods.

Notes:

- 1. The financial results for the quarter and nine month ended September 30, 2020 have been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34'Interim Financial Reporting' ('Ind AS 34'). The above results were reviewed by the Audit Committee and have been approved by the Board of Directors at their meetings held on November 03, 2020.
- 2. The above is an extract of the detailed format of Quarterly Financial Results filed with the Stock Exchanges under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended. The full format of the Quarterly Financial Results are available on the Stock Exchange websites i.e. www.bseindia.com, www.nseindia.com and Company's website at www.rsystems.com.

For and on behalf of the Board of Directors of R SYSTEMS INTERNATIONAL LIMITED

Lt. Gen. Baldev Singh (Retd.)

President & Senior Executive Director

DIN: 00006956

Place: NOIDA

Date : November 03, 2020

[#] Represents balance as per the audited Balance Sheet of the previous year.