



RAJRATAN
OUTPERFORM

INDIA | THAILAND

www.rajratan.co.in



RGWL/23-24/

21st October, 2023

To BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai 400001 Scrip Code – 517522	To National Stock Exchange of India Limited ‘Exchange Plaza’, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Symbol - RAJRATAN
--	---

Sub: Investor Presentation

Dear Sir,

With reference to above subject, please find attached herewith Investor Presentation.

You are requested to kindly update the same on your website.

Thanking you,
Yours faithfully,
For **Rajratan Global Wire Limited**

Shubham Jain
Company Secretary & Compliance Officer

RAJRATAN GLOBAL WIRE LIMITED

Regd. Office: Rajratan House, 11/2, Meera Path, Dhenu Market, Indore-452003, Madhya Pradesh, India. Tel.: +91-731-2546401
Factory: 200-B, Sector-1, Pithampur-454775, Dist. Dhar, Madhya Pradesh, India. Tel.: +91-7292-253429, 253375

Email : investor.cell@rajratan.co.in CIN No. L27106MP1988PLC004778



RAJRATAN
OUTPERFORM

Navigating
challenges.
Staying
resilient.

Contents

03

Chapter

Executive
Summary

04

Chapter

Financial
Landscape

05

Chapter

Performance
highlights for
Q2FY24

06

Chapter

Our
strategy

07

Chapter

About
Rajratan

08

Chapter

Our Marquee
Clientele

09

Chapter

Safe
Harbour

Executive Summary



Consolidated Financials (Q2 FY24)

₹21,434 Lakhs

Operating revenue

₹3,392 Lakhs

EBITDA

24,794 MT

Sales Volume

₹2,594 Lakhs

Profit before tax (PBT)

₹1,948 Lakhs

Profit after tax (PAT)



Financial Landscape

	Rs. In Lakhs						
Consolidated	Q2 FY24	Q1 FY24	Q2 FY23	YoY%	H1FY24	H1FY23	YoY%
Sales Volume - India (in MT)	15537	14582	14733	5.46%	30119	29359	2.59%
Sales Volume - Thailand (in MT)	9257	7484	7583	22.08%	16741	16102	3.97%
Sales Volume - Total (in MT)	24794	22066	22316	11.10%	46860	45461	3.08%
Revenue	21434	20385	22456	-4.55%	41819	47599	-12.14%
EBITDA	3392	2512	3768	-9.98%	5904	9039	-34.68%
Other Income	118	130	198	-40.40%	248	339	-26.84%
Depreciation	436	417	431	1.16%	853	859	-0.70%
Interest	480	529	426	12.68%	1009	839	20.26%
Profit before tax	2594	1696	3109	-16.56%	4290	7680	-44.14%
Profit after tax	1948	1243	2331	-16.43%	3191	5785	-44.84%
Equity capital (Rs. 2 face value)	1015	1015	1015		1015	1015	
Earnings per share	3.84	2.45	4.59	-16.47%	6.28	11.39	
EBITDA margin (%)	15.83%	12.32%	16.78%	-95bps	14.12%	18.99%	-487bps
PBT margin (%)	12.10%	8.32%	13.84%	-174bps	10.26%	16.13%	-587bps
PAT margin (%)	9.09%	6.10%	10.38%	-129bps	7.63%	12.15%	-452bps

Performance highlights for Q2FY24

- In India, we have maintained customer counter shares, while in Thailand, our market share has increased to **25%**.
- Rajratan Chennai achieved the completion of civil construction. With machinery commissioning in progress, we anticipate trial production in H2FY24.
- Successfully commissioned the digital plating line monitoring system in Thailand, paving the way for seamless production process control without manual intervention.
- Rajratan India was honoured with the **'TPM Significant Award'** by the Confederation of Indian Industry (CII).
- Rajratan Thailand received the **'Green Star Award'** from the Industrial State Authority of Thailand (IEAT) for exemplary governance, safety practices, and social initiatives.



Our strategy

To implement a proactive sales strategy

This proactive sales strategy aims to leverage higher volumes led by market expansion in India and Thailand, and a strong emphasis on international opportunities, particularly in Europe and the USA.

Integrating TPM activities as vital components of Rajratan operations in India and Thailand

We are actively focusing on TPM activities as an integral component of our operation in India and Thailand to enhance production quality, eliminate inefficiencies, reduce wastage, and minimise costs.



▲ Chennai plant commissioning underway

About Rajratan

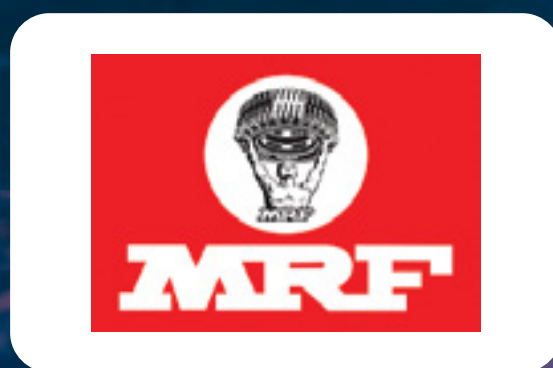
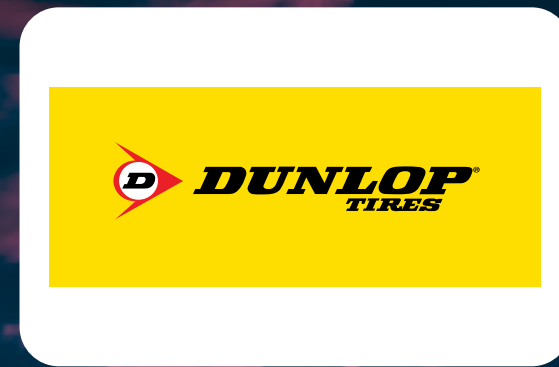
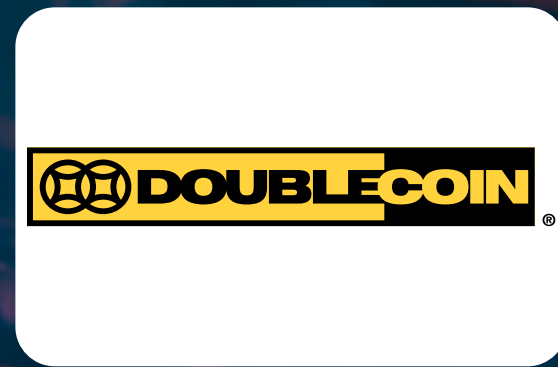
One of the world's leading and most trusted bead wire manufacturers, Rajratan Global Wire Ltd., supplies bead wire to marquee and discerning customers across geographies.

The Company has a capacity of 72,000 TPA (60,000 TPA for bead wire) in Pithampur and 60,000 TPA in Thailand. We are also setting up a greenfield unit in Chennai with a capacity of 60,000 TPA.

- Largest single bead wire manufacturing line in the world at the Pithampur plant.
- Only manufacturer of bead wire in Thailand.
- Growing market share of the bead wire industry in Thailand and India.
- 65% revenue share from India operations in Q2 FY24.
- 35% revenue share from Thailand operations in Q2 FY24.
- The market capitalisation stood at Rs. 3903.27* crores on September 30, 2023.

* Source BSE

Our Marquee Clientele



Safe Harbour



The presentation has been prepared by Rajratan Global Wire Limited (“Rajratan” or the “Company”) solely for information purposes and does not constitute an offer to sell or recommendation or solicitation of an offer to subscribe for or purchase any securities and nothing contained herein shall form the basis of any contract or commitment whatsoever. By accessing this presentation, you are agreeing to be bound by the trading restrictions. The information contained in this presentation should be considered in the context of the circumstances prevailing at the time and has not been, and will not be, updated to reflect material developments which may occur after the date of the presentation. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. This presentation is based on the economic, regulatory, market and other conditions as in effect on the date hereof. It should be understood that subsequent developments may affect the information contained in this presentation, which neither the Company nor its affiliates, advisors or representatives are under an obligation to update, revise or affirm.

Certain statements contained in this presentation may be statements of the Company’s beliefs, plans and expectations about the future and other forward-looking statements. The forward-looking statements are based on management’s current expectations or beliefs as well as a number of assumptions about the Company’s operations and factors beyond the Company’s control or third-party sources and involve known and unknown risks and uncertainties that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Forward-looking statements contained in this presentation regarding past trends or activities should not be taken as a representation that such trends or activities will continue in the future. There is no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You should not place undue reliance on forward-looking statements, which speak only as of the date of this presentation.

The Company, as such, makes no representation or warranty, express or implied, as to and does not accept any responsibility or liability with respect to, the fairness, accuracy, completeness or correctness of any information or opinions contained herein. You acknowledge and agree that the Company and/or its affiliated companies and/or their respective employees and/or agents have no responsibility or liability (express or implied) whatsoever and howsoever arising (including, without limitation for any claim, proceedings, action, suits, losses, expenses, damages or costs) which may be brought against or suffered by any person as a result of acting in reliance upon the whole or any part of the contents of this presentation and neither the Company, its affiliated companies nor their respective employees or agents accepts any liability for any error, omission or misstatement, negligent or otherwise, in this presentation and any liability in respect of the presentation or any inaccuracy therein or omission therefrom which might otherwise arise is hereby expressly disclaimed.



RAJRATAN

Thank You



RAJRATAN
OUTPERFORM

For more details please contact:

RajratanGlobal Wire Ltd

Shubham Jain

Company Secretary

investor.cell@rajratan.co.in

www.rajratan.co.in

KAPTIFY® Consulting

Strategy & Investor Advisory

Consulting

contact@kaptify.in

Tel: +91-8452886099

www.kaptify.in