



NATH SEEDS®

Nath Bio-Genes (I) Ltd.

(CIN L01110MH1993PLC072842)

11th August 2020

The Manager-Listing,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

BSE Code-537291

The Manager Listing,
National Stock Exchange of India Limited,
Exchange Plaza, Bandra Kurla Complex,
Bandra (E),
Mumbai-400051

NSE Code-NATHBIOGEN

Sub- Clarification on Investor Concern.

Dear Sir/Madam,

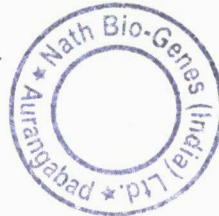
Please find the enclosed clarification for Q1 Earnings Call of the Company held on 10th August 2020.

This is for information and record purpose.

Thanking You,

Yours Faithfully,
For Nath Bio-Genes (India) Limited

Devinder Khurana
Chief Financial Officer



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Nath Bio Genes (I) Limited
Clarification on Investor Concerns

Nath Bio Genes (I) Limited ("NBL" or the "Company") has been receiving multiple investor queries on its portfolio strategy post its Q1 earnings call and would like to provide the following clarification:

- I. Future Growth Prospects of Cotton Portfolio:** Company would like to re-iterate that the Cotton Business continues to remain a key component of its product portfolio and as announced earlier would grow in-line with the company's overall growth rate of c.25%. **Expected Sales Return in Cotton Seeds:** While the company gave an outer limit on potential Sales return number at 22% in its Q1 earnings call, the company would like to clarify that the expected sales number is unlikely to exceed the stated number and it may reduce as such.
- II.** However, your company has over the years developed a strong portfolio of vegetable seeds and plant nutrition. Both these are high growth segments with much higher profitability. Moreover, these segments provide round the year sales leading to optimal utilization of team and trade. The model also insulate the company from seasonal fluctuations by providing round the year sales.
- III.** The company is committed to creating a de-risked and diversified business model and Cotton seeds would remain a key component of its portfolio.

For Further Information, please contact;

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