



**AVT NATURAL
PRODUCTS LIMITED**

AVTNPL/SE/001/2019-20

May 28, 2019

The Listing Manager BSE Limited, Phiroze Jeejeebhoy Towers, 25 th Floor, Dalal Street, Mumbai - 400 001. <u>Stock Code – 519105</u>	The National Stock Exchange of India Ltd., “Exchange Plaza” Bandra Kurla Complex, Bandra East, Mumbai - 400 051 <u>Stock Code - AVTNPL-Eq</u>
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Dear Sir/Madam,

**Sub : Regulation 30 &33 of the SEBI (Listing Obligations and Disclosure)
Regulations, 2015 - Audited Results for the year ended 31.3.2019**

We write to inform that the board in its meeting approved the following:

- Audited financial results of the Company for the quarter and year ended 31st March 2019.
- Final Dividend of Re.0.20 per equity share (20%) with face value of Re.1/- each for the financial year 2018- 19.
- 33rd Annual General Meeting shall be held on Friday, the 9th August 2019.
- Register of Members and the Share Transfer books of the Company will remain closed from 3rd August 2019 to 9th August 2019 (both days inclusive) for the purpose of dividend and 33rd Annual General Meeting.
- Commercial operation of the wholly owned subsidiary viz., AVT Natural S.A. DE C.V, Mexico is planned from June 2019.
- The meeting of the Board of Directors concluded at 1.50 P.M.

Further, we enclose herewith the Audit Report issued by M/s PKF Sridhar & Santhanam LLP, Chartered Accountants, Statutory Auditors of the Company for the above results. This may please be taken on record.

Thanking you,
Yours faithfully,
For AVT Natural Products Ltd.,


Dileepraj P
Company Secretary

AVT Natural Products Limited

Registered Office: 60, Rukmani Lakshmiipathy Salai, Egmore, Chennai - 600 008

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AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31st MARCH 2019

(Rs. in Lakhs)

Sl.No.	Particulars	Quarter ended			Standalone for the year ended		Consolidated for the year Ended	
		31.03.19	31.12.18	31.03.18	31.03.19	31.03.18	31.03.19	31.03.18
		(Audited)	(Unaudited)	(Audited)	(Audited)		(Audited)	
1	Income:							
	a) Revenue from Operations	10,038.39	8,189.32	8,094.74	33,039.54	30,022.41	33,915.36	32,827.61
	b) Other Income	58.09	77.28	472.80	387.52	1,201.51	409.78	1,292.01
	Total Income (a + b)	10,096.48	8,266.60	8,567.54	33,427.06	31,223.92	34,325.14	34,119.62
2	Expenses:							
	a) Cost of materials consumed	6,357.82	5,172.21	3,742.62	18,153.13	17,631.90	18,153.13	17,631.90
	b) Purchase of Stock in Trade	-	-	-	-	-	471.11	1,115.78
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(1,723.74)	(2,156.96)	742.70	(3,111.90)	(1,094.00)	(3,245.67)	(261.98)
	d) Excise duty on sale of goods	-	-	-	-	28.19	-	28.19
	e) Employee benefits expense	1,208.91	1,331.44	775.12	4,268.09	3,337.00	4,643.69	3,814.90
	f) Finance Cost	144.78	145.70	126.49	419.90	165.29	508.98	253.67
	g) Depreciation and amortisation expense	324.79	415.61	213.79	1,083.90	713.37	1,085.32	716.26
	h) Other Expenditure	2,648.22	2,644.90	1,908.13	9,606.89	7,144.34	9,722.95	7,237.77
	Total Expenses (sum of a to h)	8,960.78	7,552.90	7,598.85	30,420.01	27,926.09	31,339.51	30,536.49
3	Profit before exceptional items and tax (1-2)	1,135.70	713.70	1,058.69	3,007.05	3,297.83	2,985.63	3,583.13
4	Exceptional items	-	-	-	-	-	-	-
5	Profit before tax (3+4)	1,135.70	713.70	1,058.69	3,007.05	3,297.83	2,985.63	3,583.13
6	Tax Expenses							
	(1) Current tax							
	- In respect of current year	178.26	254.61	437.00	825.87	1,170.00	830.38	1,173.51
	- In respect of prior year	(100.00)	-	-	(100.00)	-	(100.00)	-
	(2) Deferred tax	315.87	(81.00)	(14.22)	170.87	(11.22)	170.87	(11.22)
7	Net Profit after tax for the period (5-6)	741.57	540.09	635.91	2,110.31	2,139.05	2,084.38	2,420.84
8	Share of profit from Associates / Joint Venture	-	-	-	-	-	-	-
9	Net Profit after taxes, non controlling interest and share of profit of associates / joint venture (7±8)	741.57	540.09	635.91	2,110.31	2,139.05	2,084.38	2,420.84
10	Other Comprehensive Income (Net of taxes)							
	i) Items that will not be reclassified to Statement of Profit & Loss							
	Remeasurement of the net defined benefit plans	(89.28)	-	11.55	(89.28)	11.55	(89.28)	11.55
	Income tax relating to items that will not be reclassified to profit or loss	31.20	-	(4.03)	31.20	(4.03)	31.20	(4.03)
	ii) Items that will be reclassified to Statement of Profit & Loss							
	Exchange differences on translating the financial statement of foreign operations	-	-	-	-	-	4.15	(121.86)
	Deferred gains / (losses) on cash flow hedges	21.70	717.50	(237.50)	47.64	(237.50)	47.64	(237.50)
	Income tax relating to items that will be reclassified to profit or loss	(7.65)	(251.00)	82.98	(16.65)	82.98	(16.65)	82.98
	Other Comprehensive Income (Net of taxes)	(44.03)	466.50	(147.00)	(27.09)	(147.00)	(22.94)	(268.86)
11	Total Comprehensive Income for the period (9+10)	697.54	1,006.59	488.91	2,083.22	1,992.05	2,061.44	2,151.98
12	Paid-up equity share capital (Face Value of Rs. 1/- each)	1,522.84	1,522.84	1,522.84	1,522.84	1,522.84	1,522.84	1,522.84
13	Other Equity				24,634.59	23,285.72	23,639.05	22,311.96
14	Earnings per share (Rs.) (Face Value of Rs.1/- each) (not annualised for quarters)							
	- Basic EPS	0.49	0.35	0.41	1.39	1.40	1.37	1.59
	- Diluted EPS	0.49	0.35	0.41	1.39	1.40	1.37	1.59

AVT Natural Products Limited
Standalone and Consolidated statement of Assets and Liabilities

(Rs. in Lakhs)

STATEMENT OF ASSETS AND LIABILITIES Particulars	Standalone for the year ended		Consolidated for the year Ended	
	31.03.19	31.03.18	31.03.19	31.03.18
	(Audited)		(Audited)	
A. ASSETS				
1. Non Current Assets				
(a) Property, Plant and Equipment	9,823.43	5,604.92	9,826.83	5,607.42
(b) Capital Work in Progress	-	2,841.92	-	2,841.92
(c) Financial Assets -				
(i) Investments	949.25	941.63	1.00	1.00
(ii) Other financial assets	251.64	199.21	251.64	200.03
(d) Other Non Current Assets	454.17	1,958.06	454.17	1,958.06
Total Non Current Assets	11,478.49	11,545.74	10,533.64	10,608.43
2. Current Assets				
(a) Inventories	13,793.96	8,947.24	14,377.12	9,396.63
(b) Financial Assets				
(i) Investments	701.90	3,009.69	701.90	3,009.69
(ii) Trade Receivables	7,199.71	6,388.54	8,178.65	6,336.39
(iii) Cash and cash equivalents	663.23	451.41	970.80	691.20
(iv) Bank balances other than cash and cash equivalents	204.11	213.42	204.11	213.42
(v) Loans	11.75	8.25	11.75	8.25
(vi) Other financial assets	186.36	88.53	222.96	88.53
(c) Other current assets	3,320.67	2,276.77	3,677.57	2,606.65
Total current assets	26,081.69	21,383.85	28,344.86	22,350.76
Total Assets	37,560.18	32,929.59	38,878.50	32,959.19
B. EQUITY AND LIABILITIES				
1. Equity				
(a) Equity Share Capital	1,522.84	1,522.84	1,522.84	1,522.84
(b) Other Equity	24,634.59	23,285.72	23,639.05	22,311.96
Total Equity	26,157.43	24,808.56	25,161.89	23,834.80
2. Non Current Liabilities				
(a) Financial liabilities				
(i) Borrowings	1,591.15	-	1,591.15	-
(b) Provision	331.69	260.59	331.69	260.59
(c) Deferred Tax liabilities (net)	705.58	549.26	705.58	549.26
(d) Current tax liabilities (net)*	167.72	296.27	172.19	299.78
Total Non Current liabilities	2,796.14	1,106.12	2,800.61	1,109.63
3. Current Liabilities				
(a) Financial liabilities				
(i) Borrowings	4,566.77	2,337.16	6,219.48	3,607.26
(ii) Trade Payables				
Total outstanding dues of micro and small enterprises	36.44	52.58	36.44	52.58
Total outstanding dues of creditors other than micro and small enterprises	2,788.13	3,729.02	3,430.92	3,415.92
(iii) Other financial liabilities	697.76	349.75	711.65	349.75
(b) Other Current Liabilities	134.95	268.94	134.95	311.79
(c) Provisions	382.56	277.46	382.56	277.46
Total Current Liabilities	8,606.61	7,014.91	10,916.00	8,014.76
Total Liabilities	11,402.75	8,121.03	13,716.61	9,124.39
Total Equity and Liabilities	37,560.18	32,929.59	38,878.50	32,959.19

Notes:

- 1 The Company operates in solvent extracted products which is the primary reportable segment. Therefore, Segment reporting is not applicable.
- 2 The above audited financial results of the Company for the year ended March 31, 2019 have been reviewed by the Audit Committee and thereafter approved by the Board of Directors at their meeting held on May 28, 2019.
- 3 The company has prepared these Standalone and Consolidated financial results in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind AS) prescribed under Section 133 of the Companies Act, 2013.
- 4 Effective April 1, 2018, the Company has adopted Ind AS 115 "Revenue from contracts with customers" using modified retrospective method. There were no adjustments required to the retained earnings of Standalone and Consolidated Financial Statements. The application of Ind AS 115 did not have any significant impact on recognitions and measurement of revenue in the financial results of the Company.
- 5 The figures for the last quarter are the balancing figures between the audited figures in respect of full financial year upto March 31, 2019 / March 31, 2018 and the unaudited published year-to-date figures upto December 31, 2018 / December 31, 2017 being the date of the end of the third quarter of the financial year respectively which were subject to limited review.
- 6 Other Income (S.No. 1(b)) and Other Expenditure (S.No.2(h)) includes Net foreign exchange Gain / (Loss) respectively for the period as detailed below:

Particulars	Standalone for the quarter ended		Standalone for the year ended		Consolidated for the year Ended	
	31-Mar-19	31-Dec-18	31-Mar-19	31-Mar-18	31-Mar-19	31-Mar-18
Net exchange gain /(loss)	20.17	-212.95	(92.91)	933.28	(159.12)	1,007.45

- 7 Other income (S.No. 1(b)), Cost of materials consumed (S.No. 2 (a)) and Other expenditure (S.N. 2 (g)) also include the effect of:

Particulars	Standalone for the quarter ended		Standalone for the year ended		Consolidated for the year Ended	
	31-Mar-19	31-Dec-18	31-Mar-19	31-Mar-18	31-Mar-19	31-Mar-18
Provision no longer required	-	-	317.16	-	317.16	-
Insurance claim received	28.49	-	71.76	-	71.76	-

- 8 The Board of Directors in their meeting held on May 28, 2019 recommended a final dividend of Rs. 0.20 per share (20%) with face value of Rs.1/- each amounting to Rs.304.57 Lakhs (excluding dividend tax). This is in addition to interim dividend of Re. 0.20 per share (20%) with face value of Re.1/- each declared for the year 2018-19 by the Board amounting to Rs. 304.57 Lakhs (excluding dividend tax). The aggregate of dividend for the year 2018-19 including the final dividend amounts to Rs. 0.40 per share (40%) with face value of Rs.1/- each amounting Rs. 609.14 Lakhs (excluding dividend tax).
- 9 The statutory auditors have issued an unmodified opinion on the audited financial results of the Company for the quarter and year ended March 31, 2019.
- 10 Commercial operation of the wholly owned subsidiary viz., AVT Natural S.A. DE .C.V, Mexico is planned from June 2019.
- 11 Figures for the previous periods have been regrouped / reclassified to conform to the classification of the current period.

Place: Chennai
Date: 28th May 2019

AJIT THOMAS
CHAIRMAN



PKF SRIDHAR & SANTHANAM LLP

Chartered Accountants

Independent Auditor's Report

To the Board of Directors of AVT Natural Products Limited

1. We have audited the accompanying Standalone Financial Results of **AVT Natural Products Limited** (the "Company"), for the quarter and year ended 31 March 2019 ('the Statement'), being submitted by the company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5th July 2016, which has been initialed by us for identification.

Management's Responsibility

2. This Statement, which is the responsibility of the Company's Management and approved by the Board of Directors, has been compiled from the related standalone financial statements which has been prepared in accordance with the Indian Accounting Standards, prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder (Ind AS) and other accounting principles generally accepted in India.

Auditor's Responsibility

3. Our responsibility is to express an opinion on the Statement based on our audit of such standalone financial results.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation and fair presentation of the Statement, in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Statement.

Opinion

4. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
 - a) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5th July 2016, including the manner in which it is to be disclosed.
 - b) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, of the net profit and total comprehensive income and other financial information of the company for the quarter and year ended 31st March 2019.



Other Matter

5. Attention is drawn to the fact that the figures for the quarter ended 31st March 2019 and the corresponding quarter ended in the previous year as reported in these financial results are the balancing figures between audited figures in respect of full financial year and the published year to date figures up to the end of the third quarter of the relevant financial year.

For **PKF Sridhar & Santhanam LLP**
Chartered Accountants
Firm's Registration No. 003990S/S200018



T V Balasubramanian
Partner
Membership No. 027251



Place: Chennai
Date: 28th May 2019

PKF SRIDHAR & SANTHANAM LLP

Chartered Accountants

Independent Auditor's Report

To the Board of Directors of AVT Natural Products Limited

1. We have audited the accompanying Statement of Consolidated Financial Results of **AVT Natural products Limited** ("the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the group") for the year ended 31st March 2019 ('the Statement'), being submitted by the Holding Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5th July 2016, which has been initialed by us for identification.

Management's Responsibility

2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Board of Directors, has been compiled from the related financial statements which has been prepared in accordance with the Indian Accounting Standards, prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder (Ind AS) and other accounting principles generally accepted in India.

Auditor's Responsibility

3. Our responsibility is to express an opinion on the Statement based on our audit of such Statement.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the Statement in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in terms of their reports referred to in other matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the Statement.

Opinion

4. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors on separate financial statements and other financial information of subsidiaries referred to in other matters paragraph below, the Statement



- a) Includes the results of the following entities:
AVT Tea Services Limited, UK
AVT Tea Services North America LLC
AVT Natural S.A. DE C.V
- b) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as modified by Circular No. CIR/CFD/FAC/62/2016 dated 5th July 2016, including the manner in which it is to be disclosed, and it does not contain any material misstatement.
- c) gives a true and fair view in conformity with the aforesaid Indian Accounting Standards and other accounting principles generally accepted in India, of the consolidated profit and total comprehensive income and other financial information of the Group for the year ended 31st March 2019.

Other Matters

5. We did not audit the financial statements of two subsidiaries included in the consolidated financial results, whose financial statements reflect total assets of Rs. Rs.2,422.44 Lakhs as at 31st March, 2019, total revenues of Rs. 8,080.51 lakhs, total profit after tax of Rs. 25.36 Lakhs, total comprehensive income of Rs. 134.06 Lakhs and net cash inflows amounting to Rs. 67.79 Lakhs for the year ended on that date, as considered in the consolidated financial results, whose financial results have not been audited by us. These financial statements have been audited by other auditors whose report has been furnished to us by the Management, and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditor.

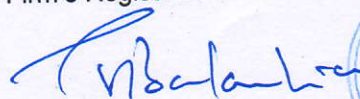
The consolidated financial results includes the unaudited financial statements/ financial information of one step down subsidiary company, whose financial statements/ financial information reflect total assets of Rs. Nil as at 31st March, 2019, total revenue of Rs. Nil, total net profit/(loss) after tax of Rs. Nil, and total comprehensive income/ loss of Rs. Nil for the year ended on that date, and cash flows (net) of Rs. Nil for the year ended on that date, as considered in the consolidated financial results. These financial statements/ financial information are unaudited and have been furnished to us by the Management and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this step down subsidiary company, is based solely on such unaudited financial statements/financial information. In our opinion and according to the information and explanations given to us by the Management, these financial statements / financial information are not material to the Group.

Our opinion on the Statement, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

For **PKF Sridhar & Santhanam LLP**

Chartered Accountants

Firm's Registration No. 003990S/S200018



T V Balasubramanian

Partner

Membership No. 027251



Place: Chennai

Date: 28 May 2019