

January 27, 2021

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sir/Madam,

Sub: Press Release

Please find enclosed the press release, titled, “**Ramco Systems signs deal with DLF Limited for ERP Transformation**” is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com.

Kindly take on record the same.

Thanking you,

Yours sincerely,

For **RAMCO SYSTEMS LIMITED**


VIJAYA RAGHAVAN N
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

Corporate Headquarters : 64, Sardar Patel Road, Taramani, Chennai 600 113, India |
Tel: +91 44 2235 4510 / 66534000 Fax: +91 44 2235 2884 | CIN : L72300TN1997PLC037550 |
Registered Office: 47, P.S.K. Nagar, Rajapalayam 626 108, India

Global Offices: India | Singapore | Malaysia | China | HongKong | Philippines | Australia | Dubai | USA | Canada |
United Kingdom | Germany | Switzerland | South Africa | Sudan
www.ramco.com



Ramco Systems signs deal with DLF Limited for ERP Transformation

New Delhi / Chennai, INDIA – January 27, 2021 – Global enterprise software specialist **Ramco Systems** announced that it will implement **Ramco ERP Software** at **DLF Limited**, India's leading real estate provider to digitally transform DLF's business operations end to end.

Ramco Systems will implement its next-gen intelligent ERP with real estate specific modules including Finance, Procurement, Property Development & Sales, Leasing & Utility billing, Asset Management and Project Management. In addition to automating and integrating all construction, marketing, sales and rental operations, the project aims to redesign processes using the latest digital technologies. The solution will provide DLF management with real time information and control from anywhere and anytime, right from mobile.

The transformation program will aim at greatly enhancing the customer journey with an end-to-end digital experience. Pro-active alerts on mobile and friendly chat bots would automate routine customer interactions. Every aspect of the operations of DLF are being reviewed and a new process using Digital technologies will be implemented. Beyond harmonizing and standardizing data on a unified platform, Ramco's enterprise platform will focus on optimizing business processes and operations thus improving productivity.

Vivek Anand, Group CFO, DLF Limited said "We have a decade long relationship with RAMCO. The ERP solution will allow us to access highly predictive and prescriptive analytics as we enter the next phase of growth. The digitisation offers our customers and internal stakeholders a seamless ERP and digital experience."

Virender Aggarwal, CEO, Ramco Systems, said, "As a numero uno brand in Indian Real Estate, DLF is a name to reckon with and we are excited to partner with them in their digital transformation journey. Our understanding of the real estate process and DLF's business gives us great confidence that Ramco ERP will help DLF standardize on industry best practices while leveraging next gen technology for process optimization and delivering superior customer experience."

Ramco ERP has been delivering significant innovation, cost savings, and superior business processes to global organisations. Ramco's focus on usability, context-awareness, mobility, overall flexibility and comprehensive functionality has enabled smooth technological transitions for customers.

About DLF Ltd:

DLF is India's leading real estate developer and has more than seven decades of track record of sustained growth, customer satisfaction, and innovation. DLF has developed 153 real estate projects and developed an area of approximately 330 million square feet. DLF Group has 210 msf (approx.) of development potential across residential and commercial segment. The group has an annuity portfolio of over 35 msf (approx.). DLF is primarily engaged in the business of development and sale of residential properties (the "Development Business") and the development and leasing of commercial and retail properties (the "Annuity Business").

DLF Limited, has been recognised as an index component of the Dow Jones Sustainability Indices (DJSI) in Emerging markets category. This recognition demonstrates DLF's track record for its governance, social and environmental initiatives. While DLF is the only real estate company from India to be included in the DJSI index, it joins the ranks of just 11 companies from India to be recognised for the benchmark for Corporate Sustainability, it also received 16 Sword of Honour – by British Safety Council 2020 – The highest number received by any company globally in a single year.



ramco

About Ramco Systems

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transactions using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1800+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of 2020 ISG Paragon Awards Asia Pacific, for 'Transformation' with Cobham and 'Collaboration' with NorskeSkog

Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services;

Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association;

Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award

For more information, please visit <https://www.ramco.com/products/erp-software/>

Follow Ramco on Twitter [@ramcosystems](https://twitter.com/ramcosystems) / [@ramcoerp](https://twitter.com/ramcoerp) and stay tuned to <http://blogs.ramco.com>

For further information, contact:

Vinitha Ramani

+91 9840368048

vinitharamani@ramco.com