



WHIRLPOOL OF INDIA LIMITED
(CIN No. : L29191PN1960PLC020063)

CORPORATE OFFICE : PLOT NO. 40, SECTOR-44, GURUGRAM (GURGAON) - 122002 (HARYANA), INDIA TEL. : (91) 124-4591300 FAX : (91) 124-4591301
REGD. OFF. : PLOT NO. A-4 MIDC, RANJANGAON, TAL. SHIRUR, DIST. PUNE-412 220 TEL. : (91) 2138-660100 FAX : (91) 2138-232376
Website : www.whirlpoolindia.com, E-mail : info_india@whirlpool.com

08th November 2019

The Manager Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Mumbai, Maharashtra - 400001 Scrip Code: 500238	The Manager Listing Department National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra East, Mumbai, Maharashtra – 400051 Symbol: WHIRLPOOL
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Dear Sirs

Subject Outcome of Analyst Meet

This is further to our intimation letter dated 06th November, 2019 wherein we had given you an advance intimation of the upcoming Analyst Meet in terms of Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We wish to inform you that the Analyst Meet was held today i.e 08th November, 2019 at Gurugram, Haryana. Please find attached herewith presentation shared with the analysts on the un-audited financial results of the Company for the quarter and half year ended on 30th September, 2019 . The same is also available on the Company's website at www.whirlpoolindia.com

Trust, this would meet with your requirements.

Yours faithfully,

For Whirlpool of India Limited

Roopali Singh

Sr. Director-Legal and Company Secretary

Plot No. 40, Sector 44,

Gurugram, Haryana

ANALYST MEET 2019

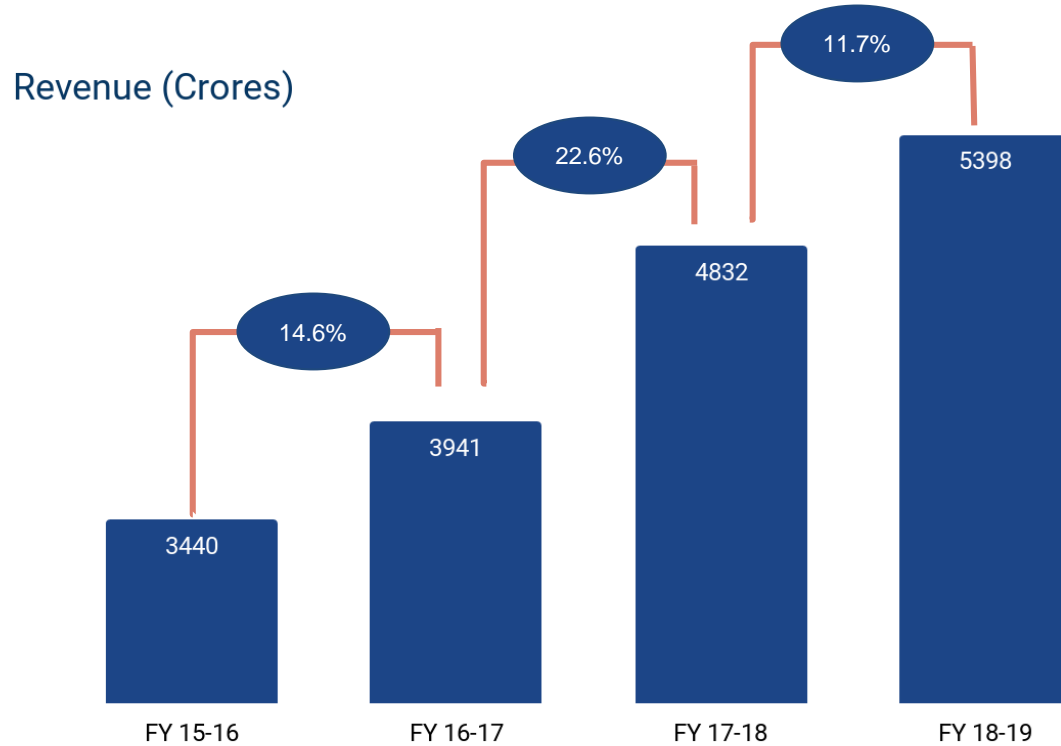
Nov 8, 2019

AGENDA

- ***PERFORMANCE UPDATE***
- ***LOOKING AHEAD***
- ***QUESTIONS***

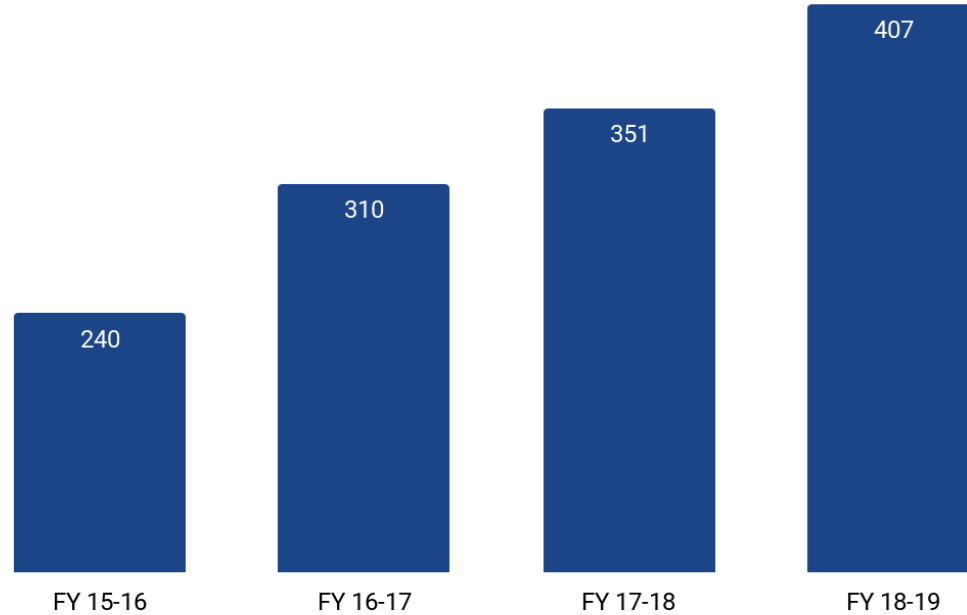
PERFORMANCE UPDATE

STRONG TOPLINE PERFORMANCE ... CAGR +16%

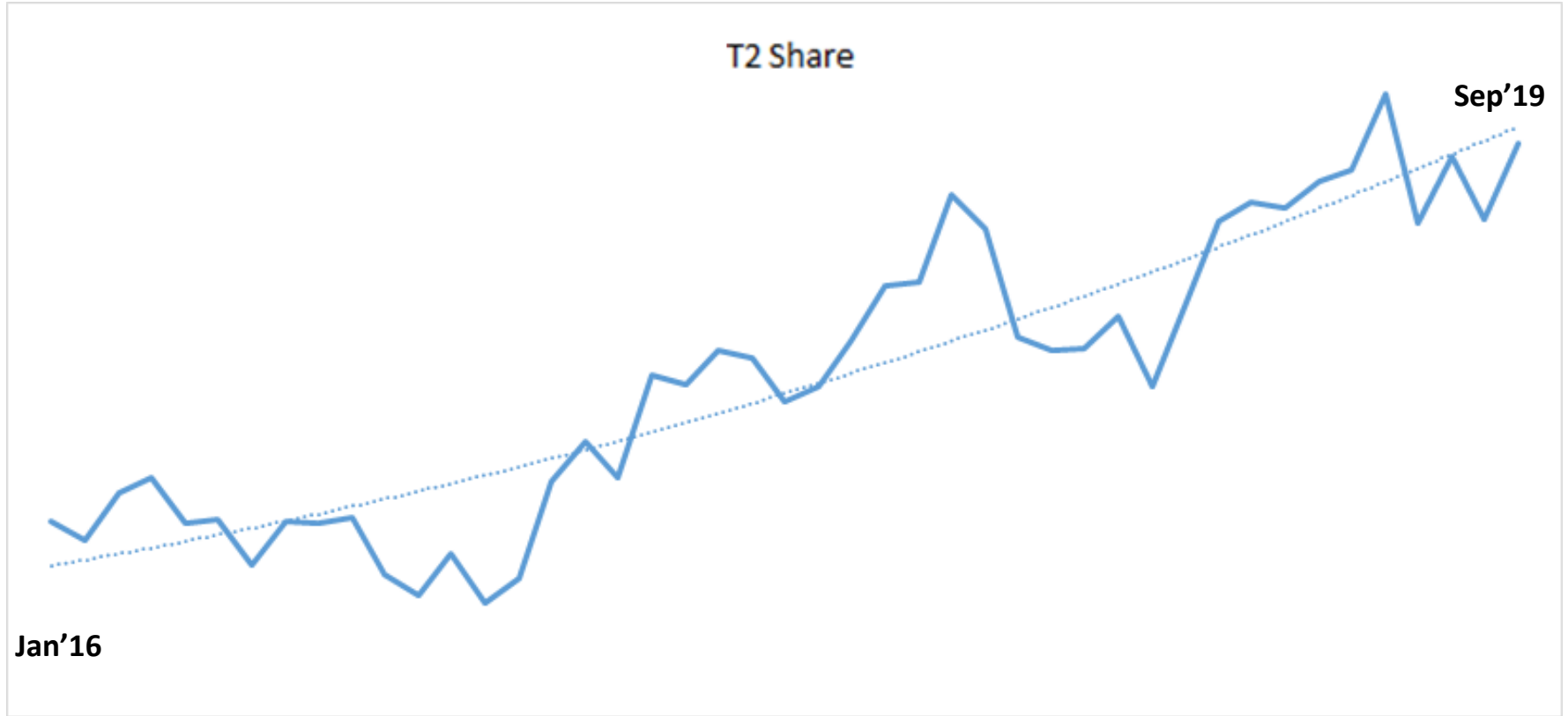


HEALTHY BOTTOMLINE DELIVERY ... CAGR +19%

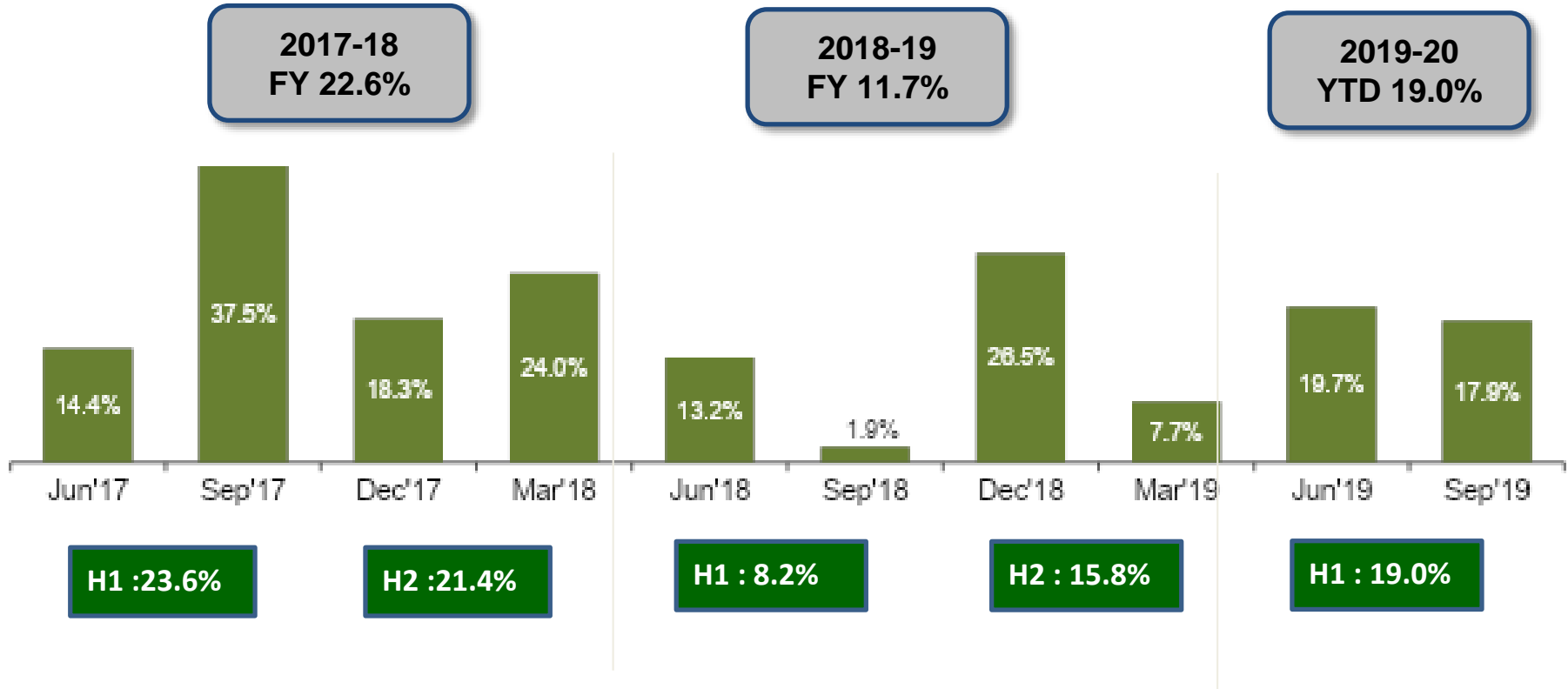
Profit After Taxes (Crores)



OUTPERFORMING THE INDUSTRY...



DELIVERING CONSISTENTLY



STRONG PERFORMANCE JUL-SEP '19

☐	Income from operation at 1393.5 Cr	...	+ 17.9% vs LY
☐	EBITDA at Rs 149.7 Cr	...	+ 22.2% vs LY
☐	PBT @ Rs 142.4 Cr	...	+ 18.3% vs LY
☐	PAT @ Rs 124.8 Cr	...	+ 58.9%* vs LY
☐	EPS @ 9.8	...	+ 58.9% vs LY

**Income
17.9%**

**PBT
18.3%**

**PAT
58.9%**

* New reduced income tax rate

BUSINESS SNAPSHOT

POSITIVES

Consistently strong performance

Market Share

Strong Execution

Geo/Portfolio Expansion

Stable Commodities/Currency

CONCERNS

Aggressive/New Competition

Short Term Softness

Global Macros & Volatility

Regulatory Changes

Capacity Challenges

ACTIONS

Costs

Continued Execution Focus

Manufacturing Footprint

Continue Innovation/Portfolio Expansion

Digital Consumer/Digitsation Efficiency

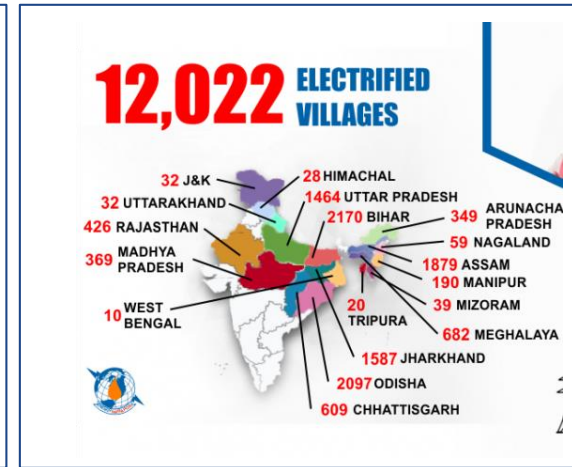
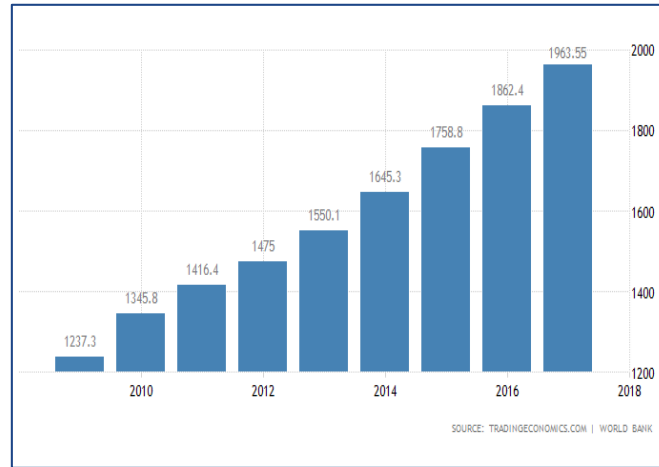
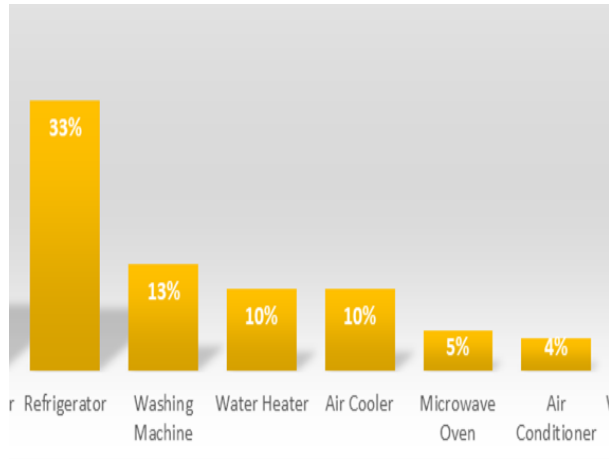
LOOKING AHEAD

INDIA'S ROLE IN WHR GLOBAL PORTFOLIO IS CLEAR ...

A COMMITMENT TO SHAREHOLDER VALUE CREATION



FACTORS CONDUCTIVE TO SUSTAIN GROWING DEMAND



Low Penetration

Rising Per Capita GDP

Rising Electrification

'Demand Growth Curve' may surprise many ...

OUR STRATEGIC FOCUS REMAINS UNCHANGED

**Revitalize our
Brands**



**Refresh Product
Portfolio**



**Create Growth
Opportunities**

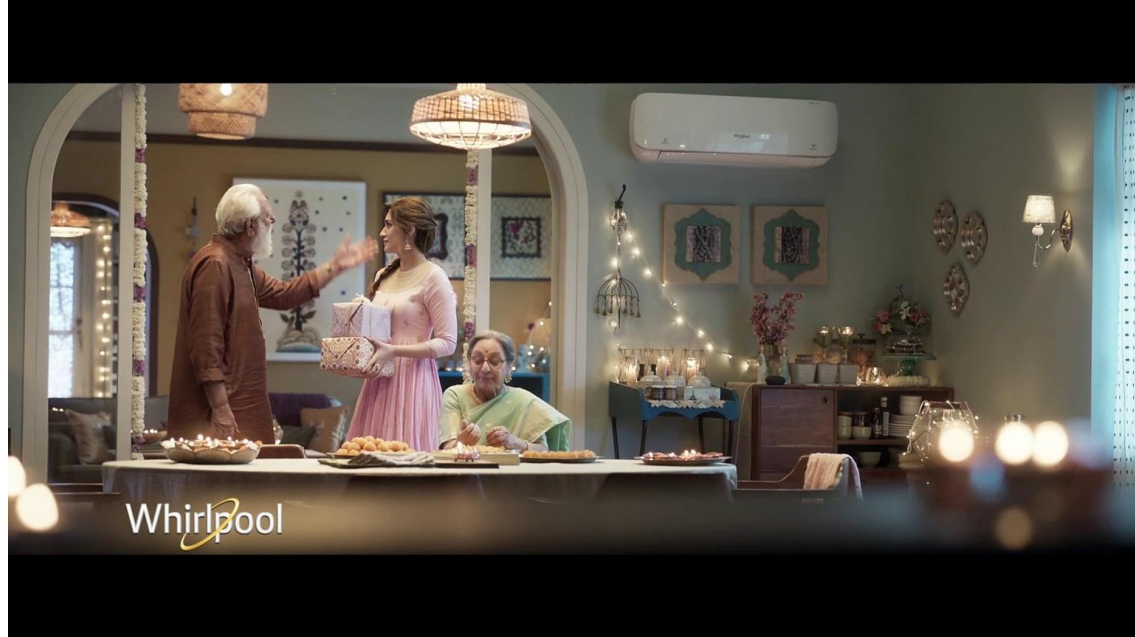


**Strengthen our
Foundation**



WE ARE FUELING OUR BRAND

EVERYDAY CARE



OUR MOVE INTO COOKING WITH ELICA IS PAYING OFF

..

WHIRLPOOL HOBS Designed For Indian Cooking



INTELLIGENT FEATURES CRAFTED FOR INDIAN COOKING

- MULTI-RING MULTI-CENTRAL BURNER**
The 6th Sense multi-ring burner is designed with a central burner ring and a secondary burner ring. Designed with a central burner ring, it provides an effective combustion and higher flame heat for better food cooking.
- TEMPERATURE RESISTANT KNOBS**
The knobs feature a high-temperature resin which is safe to use even when exposed to high temperatures during cooking.
- INDIAN DESIGN**
The hob is designed to comfortably place 2 kg vessels or more. The unique design also allows for better stability for heavy vessels.
- SUPERIOR DURABILITY**
The hob is designed to withstand up to 1000 cycles of use with heavy-duty knobs and a 10-year warranty.
- EXTRA SAFETY**
The hob is designed with a safety lock to prevent accidental use. It is also designed with a safety lock to prevent accidental use. It is also designed with a safety lock to prevent accidental use.

WHIRLPOOL HOODS Innovative & Differentiated



Make your kitchen smarter With 6th Sense TurboQuiet Technology & Intellisensors

Whirlpool SensoFresh

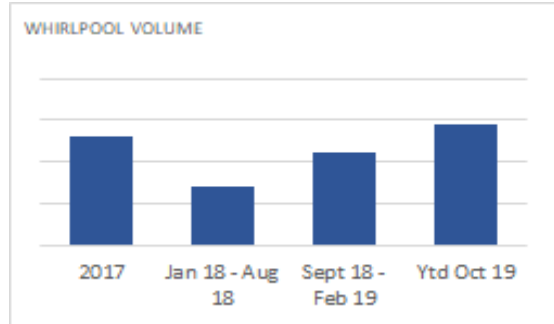
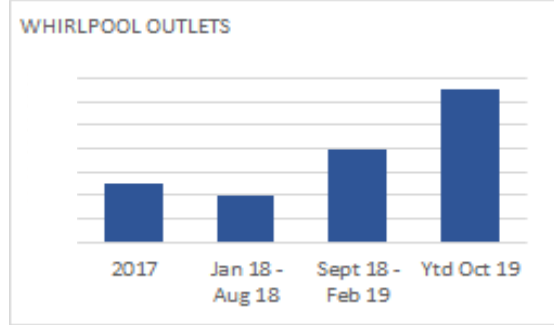
Intelligent performance. Silent operation. The power range of hood with 6th Sense TurboQuiet Technology for superior performance and smart features.

Whirlpool ProFresh

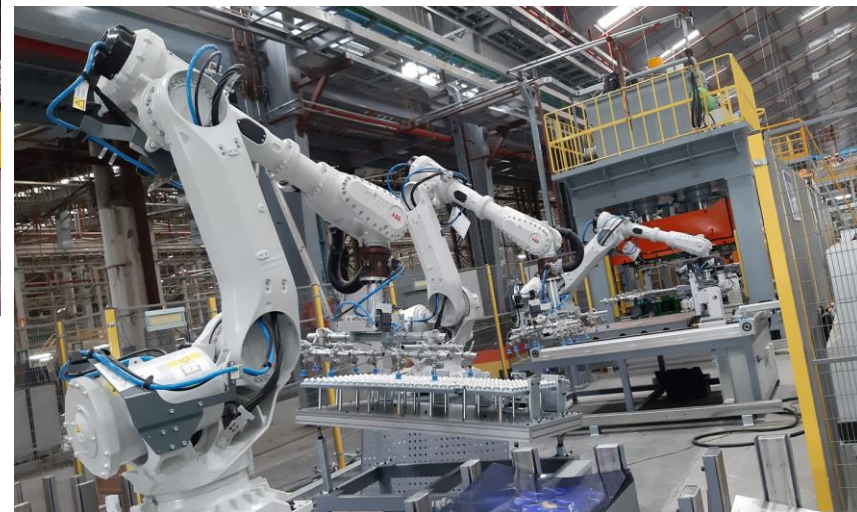
Effective performance. Silent operation. The power range of hood with 6th Sense TurboQuiet Technology for superior performance and smart features.

Whirlpool ActiFresh

Superior performance. Superior odor management. The power range of hood with 6th Sense TurboQuiet Technology for superior performance and smart features.



ADDING CAPACITY PRUDENTLY... UPGRADING TECHNOLOGY

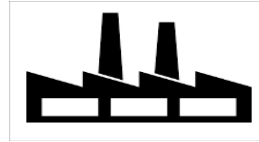


FOCUSED ON EXECUTING THE BASICS RIGHT



Upping The Ante on Products

Maximizing Production



Refreshing Brand

Raising Service Standards



Driving Reach

Digitization Across Functions



Connect with Last 3 Feet

Fit for Purpose Organization



INVESTORS BELIEVE IN OUR PLANS...AND THE TEAM...



KEY IS MAKING SURE WE DON'T TAKE EYES OFF THE BALL



Execute !

Execute !

Execute !

A person is silhouetted against a night sky filled with stars and the Milky Way galaxy. The person is standing on a small rock or mound of earth, looking up at the stars. The sky is dark with a vibrant purple and pink glow from the Milky Way. The text is overlaid on the upper half of the image.

Keep your eyes on the stars
and your feet on the ground

Theodore Roosevelt - www.quoteikon.com

QUESTIONS

