



Gillette India Limited
CIN: L28931MH1984PLC267130
Registered Office:
P&G Plaza
Cardinal Gracias Road, Chakala
Andheri (E), Mumbai 400 099
Tel: (91-22) 2826 6000
Fax: (91-22) 2826 7337
Website: in.pg.com

August 29,2023

To,
The Corporate Relations Department
The BSE Limited
Department of Corporate Services
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai – 400001
Ref:- Scrip Code:- 507815

To,
The Listing Department
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051
Ref:- Scrip Code:- GILLETTE

Dear Sir / Madam,

Sub: Outcome of the Board Meeting held on August 29, 2023

We are pleased to inform you that a meeting of the Board of Directors of the Company held today (commenced at 12.51 pm and ended at 1.30 pm), the Audited Financial Results for the Financial Year ended June 30, 2023 were approved.

We are enclosing herewith the following:

- a. Audited Financial Results for the Financial Year ended June 30, 2023, as per format prescribed under Regulation 33 of Securities Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015;
- b. Auditor's Report, in respect of the aforementioned Financial Results, as furnished by the Statutory Auditors of the Company;
- c. A declaration with respect to Audit Report with unmodified opinion to the aforementioned Audited Financial Results

We are pleased to further inform you that the Board of Directors of the Company at its meeting held today, *inter alia*, have recommended a dividend of Rs. 50 per Equity Share (Nominal Value of Rs. 10/- each), for the Financial Year ended June 30, 2023. The dividend shall be paid between November 30, 2023 to December 26, 2023, on approval of the Members at the 39th Annual General Meeting.

Kindly take the same on record. Thanking you.

Yours faithfully,

For Gillette India Limited

Flavia Machado
Company Secretary



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 Chakala, Andheri (E),
 Mumbai - 400099
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(₹ in Lakhs)					
STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 30TH JUNE 2023					
Particulars	(1)	(2)	(3)	(4)	(5)
	Three Months Ended 30th June 2023	Preceding Three Months Ended 31st March 2023	Corresponding Three Months Ended 30th June 2022	Year Ended 30th June 2023	Previous Year Ended 30th June 2022
	(Audited) (Refer note 4 below)	(Unaudited)	(Audited) (Refer note 4 below)	(Audited)	(Audited)
1 Revenue from operations	61 944	61 907	55 289	2 47 705	2 25 616
2 Other income	478	1 177	152	2 218	774
3 Total income (1+2)	62 422	63 084	55 441	2 49 923	2 26 390
4 Expenses					
(a) Cost of raw and packing materials consumed	13 201	15 099	11 680	67 849	59 141
(b) Purchases of stock-in-trade (Traded goods)	14 518	12 736	7 061	49 987	43 951
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	4 026	1 248	3 988	977	1 854
(d) Employee benefits expense	3 703	5 323	3 393	16 976	15 011
(e) Finance costs	316	77	241	777	1 053
(f) Depreciation and amortization expense	2 164	2 184	1 858	8 069	6 836
(g) Advertising & sales promotion expenses	4 418	7 756	8 662	29 159	28 872
(h) Other expenses	7 712	6 374	9 336	28 839	28 539
Total expenses	50 058	50 797	46 219	2 02 633	1 85 257
5 Profit before tax (3-4)	12 364	12 287	9 222	47 290	41 133
6 Tax expense					
(a) Current tax	3 320	3 329	2 418	12 800	11 847
(b) Deferred tax	(131)	(854)	19	(725)	(553)
(c) Prior year tax adjustments	----	(458)	26	(353)	906
Income tax expense	3 189	2 017	2 463	11 722	12 200
7 Profit for the period (5-6)	9 175	10 270	6 759	35 568	28 933
8 Other comprehensive income					
Items that will not be reclassified to profit or loss:					
Re-measurement of the defined benefit plans	(275)	172	234	(364)	513
Income tax effect on above	70	(44)	(59)	92	(129)
Total other comprehensive income	(205)	128	175	(272)	384
9 Total comprehensive income for the period (7+8)	8 970	10 398	6 934	35 296	29 317
10 Paid-up equity share capital (Face Value ₹ 10 per Equity Share)	3 259	3 259	3 259	3 259	3 259
11 Other Equity				95 627	82 861
12 Earnings per share (Face value of ₹ 10/- per equity share) (not annualised):					
(a) Basic	28.15	31.52	20.74	109.15	88.79
(b) Diluted	28.15	31.52	20.74	109.15	88.79
See accompanying notes to the Financial Results					

Segment wise Revenue, Results, Assets and Liabilities under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

(₹ in Lakhs)

Particulars	(1)	(2)	(3)	(4)	(5)
	Three Months Ended 30th June 2023	Preceding Three Months Ended 31st March 2023	Corresponding Three Months Ended 30th June 2022	Year Ended 30th June 2023	Previous Year Ended 30th June 2022
	(Audited) (Refer note 4 below)	(Unaudited)	(Audited) (Refer note 4 below)	(Audited)	(Audited)
1. Segment Revenue					
- Grooming	48 537	49 135	42 627	1 96 062	1 72 306
- Oral Care	13 407	12 772	12 662	51 643	53 310
Total Income from Operations	61 944	61 907	55 289	2 47 705	2 25 616
2. Segment Results (Profit/(Loss)) before finance costs and tax					
- Grooming	8 993	9 145	7 090	37 774	33 830
- Oral Care	3 159	1 949	2 176	7 942	7 761
Total Segment Results	12 152	11 094	9 266	45 716	41 591
Less: Finance costs	(316)	(77)	(241)	(777)	(1 053)
Add/(Less): Unallocable Income net of Unallocable Expenditure	528	1 270	197	2 351	595
Total Profit Before Tax	12 364	12 287	9 222	47 290	41 133
3. Segment assets					
- Grooming	1 03 796	1 01 096	94 704	1 03 796	94 704
- Oral Care	11 064	10 073	11 529	11 064	11 529
Total Segment Assets	1 14 860	1 11 169	1 06 233	1 14 860	1 06 233
- Unallocated Corporate Assets	76 755	76 914	55 660	76 755	55 660
Total Assets	1 91 615	1 88 083	1 61 893	1 91 615	1 61 893
4. Segment liabilities					
- Grooming	57 015	63 754	46 110	57 015	46 110
- Oral Care	14 713	16 788	13 480	14 713	13 480
Total Segment Liabilities	71 728	80 542	59 590	71 728	59 590
- Unallocated Corporate Liabilities	21 001	17 797	16 183	21 001	16 183
Total Liabilities	92 729	98 339	75 773	92 729	75 773

Notes to Segment:

- Segments have been identified in line with the Indian Accounting Standard (Ind AS) 108- Operating Segments.
- Grooming segment produces and sells shaving system and cartridges, blades, toiletries and components. Oral Care segment produces and sells tooth brushes and oral care products.
- All assets are allocated to reportable segments other than loans, other financial assets and income and deferred tax assets. Assets used jointly by reportable segments are allocated on the basis of the revenues earned by individual reportable segments.
- All liabilities are allocated to reportable segments other than provisions, other current liabilities and current tax liabilities. Liabilities for which reportable segments are jointly liable are allocated in proportion to the segment cost ratio.

Notes :

1 Statement of Assets and Liabilities

Particulars	(₹ in Lakhs)	
	As at 30th June 2023 (Audited)	As at 30th June 2022 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	38 947	36 304
Capital work-in-progress	3 243	6 495
Financial assets		
(i) Loans	1 905	1 904
(ii) Other financial assets	544	493
Deferred tax assets (Net)	4 581	3 306
Non-current tax assets (Net)	12 939	12 747
Other non-current assets	4 469	4 351
Total non-current assets	66 628	65 600
Current assets		
Inventories	41 235	37 344
Financial assets		
(i) Trade receivables	32 016	26 701
(ii) Cash and cash equivalents	45 344	28 695
(iii) Bank balances other than (ii) above	212	212
(iv) Loans	274	344
(v) Other financial assets	1 086	410
Other current assets	4 820	2 387
Total current assets	124 987	96 293
Total Assets	191 615	1 61 893
EQUITY AND LIABILITIES		
EQUITY		
Equity share capital	3 259	3 259
Other equity	95 627	82 861
Total Equity	98 886	86 120
LIABILITIES		
Non-current liabilities		
Financial liabilities		
(i) Leased liabilities	5	7
Provisions	11 142	8 327
Total non-current liabilities	11 147	8 334
Current liabilities		
Financial liabilities		
(i) Leased Liabilities	---	5
(ii) Trade payables		
Total outstanding dues of micro enterprises and small enterprises	886	2 358
Total outstanding dues of creditors other than micro enterprises and small enterprises	67 127	53 168
(iii) Other financial liabilities	3 928	4 276
Other current liabilities	4 035	2 886
Provisions	4 306	3 858
Current tax liabilities (Net)	1 300	888
Total current liabilities	81 582	67 439
Total Liabilities	92 729	75 773
Total Equity and Liabilities	191 615	1 61 893

2 Statement of Cash Flows

Particulars	(₹ in Lakhs)	
	As at 30th June 2023 (Audited)	As at 30th June 2022 (Audited)
A. Cash Flows from Operating Activities		
Profit before tax	47 290	41 133
Adjustments for:		
Depreciation and amortization expense	8 069	6 836
Loss on disposal of property, plant and equipment	52	38
Finance costs	777	1 053
Provision for doubtful receivables (net)	(208)	(124)
Interest income	(1 361)	(525)
Net unrealised foreign exchange loss	103	24
Expense recognised in respect of equity settled share based payments	606	386
Operating profit before working capital changes	55 328	48 821
Working capital adjustments		
(Increase) in trade receivables	(5 233)	(5 606)
(Increase)/Decrease in financial assets	(604)	798
(Increase) in inventories	(3 891)	(686)
(Increase)/Decrease in other assets	(2 551)	1 242
Increase in trade and other payables	13 539	13 197
Increase in provisions	2 248	782
Cash generated from operations	58 836	58 548
Income taxes paid (net of refund)	(12 576)	(12 395)
Net cash generated from operating activities	46 260	46 153
B. Cash Flows from Investing Activities		
Payment to acquire property, plant and equipment	(7 873)	(11 641)
Proceeds from sale of property, plant and equipment	12	9
Interest received	1 193	518
Increase/(Decrease) in earmarked balances	1	(90)
Net cash (used in) investing activities	(6 667)	(11 204)
C. Cash Flows from Financing Activities		
Dividend paid	(23 136)	(22 484)
Principal payment of lease liabilities	(7)	(4)
Interest paid on lease liabilities	(1)	(1)
Net cash (used in) financing activities	(23 144)	(22 489)
Net increase in cash and cash equivalents	16 449	12 460
Cash and cash equivalents at the beginning of the year	28 895	16 435
Cash and cash equivalents at the end of the year	45 344	28 895

- 3 The above audited financial results for the quarter and year ended June 30, 2023 have been reviewed and recommended by the Audit Committee, and approved by the Board of Directors of the Company at their Meeting held on August 29, 2023.
- 4 The figures of last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the relevant financial year.
- 5 The Board of Directors at its meeting held on August 29, 2023 has recommended for the current year a final dividend of ₹ 50 per equity share (nominal value of ₹ 10 per equity share) aggregating to ₹ 16 293 lakhs subject to approval of members at the ensuing Annual General Meeting of the Company.

For and on behalf of the Board of Directors of
Gillette India Limited

Vaidyanathan
Viswanathan
Lalgudi

Digitally signed by
Vaidyanathan
Viswanathan Lalgudi
Date: 2023.08.29
13:12:59 +05'30'

L. V. Vaidyanathan
Managing Director

Place: Mumbai
Date: August 29, 2023

Independent Auditor's Report on Quarterly and Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

***INDEPENDENT AUDITOR'S REPORT
TO THE BOARD OF DIRECTORS
GILLETTE INDIA LIMITED***

Report on the Audit of the Financial Results

Opinion

We have audited the accompanying quarterly and annual Statement of Financial Results of ***GILLETTE INDIA LIMITED*** ("the Company") for the quarter and the year ended June 30, 2023, together with the notes thereon ("the Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (SEBI) (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations"), duly initialled by us for identification.

In our opinion and to the best of our information and according to the explanations given to us, these financial results:

- i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- ii) give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards ("Ind AS"), prescribed under Section 133 of the Companies Act, 2013 ("the Act"), read with relevant rules issued thereunder and other accounting principles generally accepted in India of the net profit and other comprehensive income and other financial information for the quarter and year ended June 30, 2023.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Results section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Companies Act, 2013 and the Rules thereunder and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Management's Responsibilities for the Financial Results

These quarterly and annual financial results have been prepared on the basis of the annual financial statements. The Company's Board of Directors are responsible for the preparation of these financial results that give a true and fair view of the net profit and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error. In preparing the financial results, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Results

Our objectives are to obtain reasonable assurance about whether the financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.



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(₹ in Lakhs)					
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Particulars	(1)	(2)	(3)	(4)	(5)
	Three Months Ended 30th June 2023	Preceding Three Months Ended 31st March 2023	Corresponding Three Months Ended 30th June 2022	Year Ended 30th June 2023	Previous Year Ended 30th June 2022
	(Audited) (Refer note 4 below)	(Unaudited)	(Audited) (Refer note 4 below)	(Audited)	(Audited)
1 Revenue from operations	61 944	61 907	55 289	2 47 705	2 25 616
2 Other income	478	1 177	152	2 218	774
3 Total income (1+2)	62 422	63 084	55 441	2 49 923	2 26 390
4 Expenses					
(a) Cost of raw and packing materials consumed	13 201	15 099	11 680	67 849	59 141
(b) Purchases of stock-in-trade (Traded goods)	14 518	12 736	7 061	49 987	43 951
(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	4 026	1 248	3 988	977	1 854
(d) Employee benefits expense	3 703	5 323	3 393	16 976	15 011
(e) Finance costs	316	77	241	777	1 053
(f) Depreciation and amortization expense	2 184	2 184	1 858	8 069	6 836
(g) Advertising & sales promotion expenses	4 418	7 756	8 662	29 159	28 872
(h) Other expenses	7 712	6 374	9 336	28 839	28 539
Total expenses	50 058	50 797	46 219	2 02 633	1 85 257
5 Profit before tax (3-4)	12 364	12 287	9 222	47 290	41 133
6 Tax expense					
(a) Current tax	3 320	3 329	2 418	12 800	11 847
(b) Deferred tax	(131)	(854)	19	(725)	(553)
(c) Prior year tax adjustments	---	(458)	26	(353)	906
Income tax expense	3 189	2 017	2 463	11 722	12 200
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8 Other comprehensive income					
Items that will not be reclassified to profit or loss:					
Re-measurement of the defined benefit plans	(275)	172	234	(364)	513
Income tax effect on above	70	(44)	(59)	92	(129)
Total other comprehensive income	(205)	128	175	(272)	384
9 Total comprehensive income for the period (7+8)	8 970	10 398	6 934	35 296	29 317
10 Paid-up equity share capital (Face Value ₹ 10 per Equity Share)	3 259	3 259	3 259	3 259	3 259
11 Other Equity				95 627	82 861
12 Earnings per share (Face value of ₹ 10/- per equity share) (not annualised):					
(a) Basic	28.15	31.52	20.74	109.15	88.79
(b) Diluted	28.15	31.52	20.74	109.15	88.79

See accompanying notes to the Financial Results

Segment wise Revenue, Results, Assets and Liabilities under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015:

(₹ in Lakhs)

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- Grooming	8 993	9 145	7 090	37 774	33 830
- Oral Care	3 159	1 949	2 176	7 942	7 761
Total Segment Results	12 152	11 094	9 266	45 716	41 591
Less: Finance costs	(316)	(77)	(241)	(777)	(1 053)
Add/(Less): Unallocable Income net of Unallocable Expenditure	528	1 270	197	2 351	595
Total Profit Before Tax	12 364	12 287	9 222	47 290	41 133
3. Segment assets					
- Grooming	1 03 796	1 01 096	94 704	1 03 796	94 704
- Oral Care	11 064	10 073	11 529	11 064	11 529
Total Segment Assets	1 14 860	1 11 169	1 06 233	1 14 860	1 06 233
- Unallocated Corporate Assets	76 755	76 914	55 660	76 755	55 660
Total Assets	1 91 615	1 88 083	1 61 893	1 91 615	1 61 893
4. Segment liabilities					
- Grooming	57 015	63 754	46 110	57 015	46 110
- Oral Care	14 713	16 788	13 480	14 713	13 480
Total Segment Liabilities	71 728	80 542	59 590	71 728	59 590
- Unallocated Corporate Liabilities	21 001	17 797	16 183	21 001	16 183
Total Liabilities	92 729	98 339	75 773	92 729	75 773

Notes to Segment:

- Segments have been identified in line with the Indian Accounting Standard (Ind AS) 108- Operating Segments.
- Grooming segment produces and sells shaving system and cartridges, blades, toiletries and components. Oral Care segment produces and sells tooth brushes and oral care products.
- All assets are allocated to reportable segments other than loans, other financial assets and income and deferred tax assets. Assets used jointly by reportable segments are allocated on the basis of the revenues earned by individual reportable segments.
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Notes :

1 Statement of Assets and Liabilities

Particulars	(₹ in Lakhs)	
	As at 30th June 2023 (Audited)	As at 30th June 2022 (Audited)
ASSETS		
Non-current assets		
Property, plant and equipment	38 947	36 304
Capital work-in-progress	3 243	6 495
Financial assets		
(i) Loans	1 905	1 904
(ii) Other financial assets	544	493
Deferred tax assets (Net)	4 581	3 306
Non-current tax assets (Net)	12 939	12 747
Other non-current assets	4 469	4 351
Total non-current assets	66 628	65 600
Current assets		
Inventories	41 235	37 344
Financial assets		
(i) Trade receivables	32 016	26 701
(ii) Cash and cash equivalents	45 344	28 895
(iii) Bank balances other than (ii) above	212	212
(iv) Loans	274	344
(v) Other financial assets	1 086	410
Other current assets	4 820	2 387
Total current assets	124 987	96 293
Total Assets	191 615	161 893
EQUITY AND LIABILITIES		
EQUITY		
Equity share capital	3 259	3 259
Other equity	95 627	82 861
Total Equity	98 886	86 120
LIABILITIES		
Non-current liabilities		
Financial liabilities		
(i) Leased liabilities	5	7
Provisions	11 142	8 327
Total non-current liabilities	11 147	8 334
Current liabilities		
Financial liabilities		
(i) Leased Liabilities	---	5
(ii) Trade payables		
Total outstanding dues of micro enterprises and small enterprises	886	2 358
Total outstanding dues of creditors other than micro enterprises and small enterprises	67 127	53 168
(iii) Other financial liabilities	3 928	4 276
Other current liabilities	4 035	2 886
Provisions	4 306	3 858
Current tax liabilities (Net)	1 300	888
Total current liabilities	81 582	67 439
Total Liabilities	92 729	75 773
Total Equity and Liabilities	191 615	161 893



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August 29, 2023

To,
The Corporate Relations Department
The BSE Limited
Department of Corporate Services
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Ref:- Scrip Code:- 507815

To,
The Listing Department
The National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400051
Ref:- Scrip Code:- GILLETTE

Dear Sir/Madam,

Sub: Declaration with respect to Audit Report with unmodified opinion to the Audited Financial Results for the Financial Year ended June 30, 2023

We hereby declare that Audited Financial Results for the Financial Year ended June 30, 2023 which have been approved by the Board of Directors of the Company at meeting held today, i.e., August 29, 2023, the Statutory Auditors, Kalyaniwalla & Mistry LLP have not expressed any modified opinion(s) in their Audit Report.

The above declaration is made pursuant to Regulation 33 (3) (d) of the Securities Exchange and Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.

Yours faithfully,

For Gillette India Limited

FLAVIA PETER MACHADO
Digitally signed
by FLAVIA PETER
MACHADO
Date: 2023.08.29
13:20:53 +05'30'

Flavia Machado
Company Secretary