



05<sup>th</sup> August, 2023

**BSE Limited**

Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai 400 001

**National Stock Exchange of India Limited**

Exchange Plaza, Plot No. C/1,  
G Block, Bandra – Kurla Complex,  
Bandra (East),  
Mumbai 400 051

Scrip Code: **507779**

Trading Symbol: **KANPRPLA**

**Sub.: Investor Presentation**

Dear Sir,

Pursuant to Regulation 30(1) of the SEBI (Listing Obligation and Disclosure Requirements) Regulations 2015, please find enclosed herewith Investor Presentation on the Unaudited Financial Results of the Company for the Quarter ended 30.06.2023.

Kindly take this on record and oblige.

Thanking you,

Yours Faithfully,  
For **KANPUR PLASTIPACK LTD.**

**(Ankur Srivastava)**  
**Company Secretary**

D19-20 Panki Industrial Area, Kanpur - 208022, India  
tel.no: +91 (512) 2691113-116 | fax: +91 (512) 2691117  
email: [info@kanplas.com](mailto:info@kanplas.com) | web: [www.kanplas.com](http://www.kanplas.com)

**Manufacturers & Exporters: HDPE/PP Circular  
Woven Fabrics, Sacks and FIBCS/Jumbo Bags  
Multifilament Yarn**

CIN L25209UP09UP1971PLC003444

*ISO 9000:2008 ISO 22000 AIB BRC Certified*

# INVESTOR PRESENTATION



Providing Solutions for Industrial Bulk Packaging

**Dated: 4<sup>th</sup> August, 2023**

**For the quarter ended  
(30<sup>th</sup> June, 2023)**

**Evolving From Legacy to  
being Future-ready**

Established in 1971, KPL is in the service of the nation for 50+ years.

A fully integrated end-to-end Industrial Bulk Packaging Solution Provider.

Diversified product offering including Flexible Intermediate bulk containers (FIBCs), Woven sacks to Polypropylene (PP) high tenacity Multifilament yarn (MFY) & UV Master Batch.



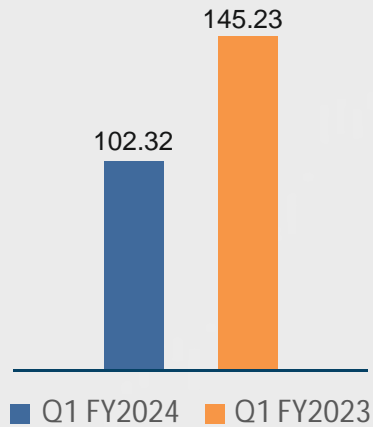
One of the world's leading manufacturers and exporters of FIBCs, bulk bags and MFY delivering a diverse range of superior quality products to its global customer.

World-class facilities, proven expertise and deep technical knowledge enable the Company's manufacturing processes to match international standards, reaffirming our commitment to excellence.

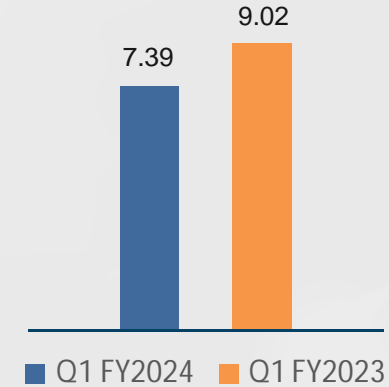


# Quarter on Quarter Analysis

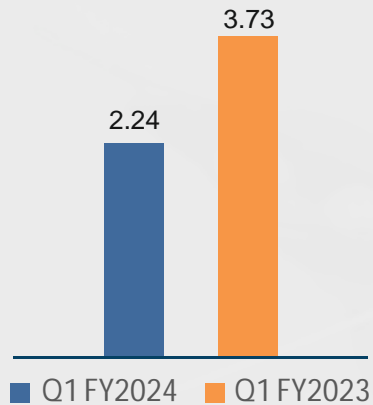
## Revenue (in crore)



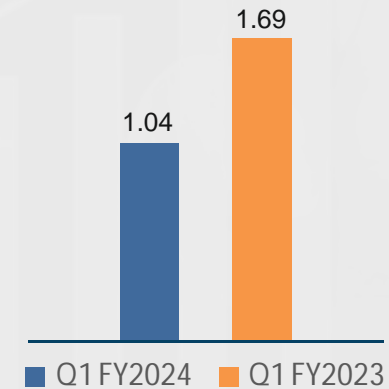
## EBITDA (in crore)



## PAT (in crore)



## EPS (in ₹)





## Financial Results Highlights

- The total Revenue during the quarter was ₹ 102.32 Cr. as against ₹ 145.23 Cr. in the previous year corresponding quarter.
- Quarter recorded a Net Profit of ₹ 2.24 Cr. as against ₹ 3.73 Cr in the FY 2022-23.
- Production declined by 3%.
- Sales in Quantity terms declined by 13%.

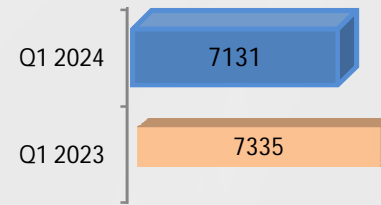


- Exports market of EU countries and North America are under revival mode during Q1 2023-24. Fabric sales to Brasil during Q1 2023-24 was still impacted. This has resulted into lower sales quantity.
- Raw Material prices were at their lowest, hence, selling prices were correspondingly reduced.
- Margins were under pressure.

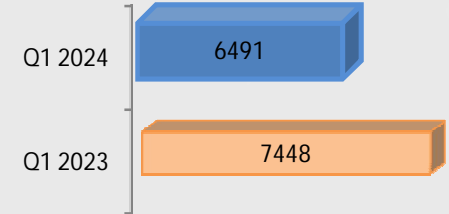
## Trading Activities:-

The Dealer Operating Polymers Warehouse activity of Indian Oil Corporation Limited improved by 7.5% during the Q1 2023-24 in comparison to previous corresponding Quarter.

### Production in MT



### Sales in MT



## Renewable Energy:-

During the Q1 2023-24, the Company used approximately 56% power needs through renewable resource (Solar Power).

The Company is further planning to expand its dependency on Renewable Energy sources.



The Company is leveraging its state of art facility to make complex and value added bags.

Leveraging Artificial Intelligence and Digitalization to improve Operational efficiency.

The Company's export order book for FIBC's remains robust with strong customer loyalty.

Our participation in Interpack' 23, Dusseldorf, Germany has led to increased customer visits.

Order flow of fabric from Brasil has started again aiding the performance of the Company.

The new project of Cast Polypropylene Film (CPP) is all set to be commissioned in Q2 2023-24. This will further contribute to both the top and bottom line.

The Company is progressively increasing its dependency on Renewable Energy sources.



Providing Solutions for Industrial Bulk Packaging

**For Detailed Information And Updates On Financial Statements**

**VISIT US AT**

[www.kanplas.com/en/](http://www.kanplas.com/en/)

[www.nseindia.com](http://www.nseindia.com)

[www.bseindia.com](http://www.bseindia.com)

**Thank you!**