



October 08, 2020

The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 001 Tel No.: 22721233 BSE Scrip Code: 540776	The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051 Tel No.: 2659 8235 NSE Symbol: 5PAISA
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Dear Sir/Madam,

Sub: Press Release on the unaudited Financial Results

We enclose herewith the press release on the unaudited Financial Results of the Company for the quarter ended September 30, 2020.

Thanking You,

Yours faithfully,

For 5paise Capital Limited

**Namita Godbole
Company Secretary**

Email ID: csteam@5paise.com

Encl: as above

5paise Capital Limited

Corporate Identity Number: L67190MH2007PLC289249

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Spaisa Capital – Consolidated Income for Q2FY21 at Rs. 52.6 Cr (up 126.2% y-o-y) and for H1FY21 at Rs. 95.1 Cr (up 105.9% y-o-y)

Financial Highlights:

For the quarter and half year ended September 30, 2020 (as per INDAS)

- Total consolidated income stood at Rs. 52.6 Cr for the quarter, up 126% y-o-y, and Rs. 95.1 Cr for the half year, up 106% y-o-y
- TCI stood at Rs 2.7 Cr for the quarter, up 175% y-o-y, and Rs. 5.4 Cr. for the half year, up 232% y-o-y

Summary: Quarter ended September 30, 2020, Consolidated results as per IND AS

Rs Lakhs	Quarter ended September 30, 2020	Quarter ended September 30, 2019	Y-o-Y
Income	5,262	2,327	126%
Profit/(Loss) before Tax	384	(383)	200%
Total Comprehensive Income/(Loss)	267	(355)	175%

Summary: Half Year ended September 30, 2020, Consolidated results as per IND AS

Rs Lakhs	Half year ended September 30, 2020	Half year ended September 30, 2019	Y-o-Y
Income	9,507	4,618	106%
Profit/(Loss) before Tax	758	(447)	269%
Total Comprehensive Income/(Loss)	539	(410)	232%

Mr. Prakarsh Gagdani, Whole-Time Director and CEO, Spaisa Capital Ltd., commented on the financial results:

“I am delighted to report strong revenue growth for yet another sequential quarter. Buoyancy in capital market activity backed by strong customer acquisition fueled growth. P2P lending, our new line of business also kick started this quarter. Initial response of this business is promising and I am confident that it will scale up significantly in coming quarters.”



Business Highlights

We recorded the highest ever client acquisition for us with over 2,45,000 acquisitions in the quarter, crossing 9,50,000 customers in total.

The Spaisa Mobile App had about 58,00,000 downloads at the end of the quarter with a 4.0+ Star rating on Playstore.

Capital Market Business (Standalone)

Our income from standalone capital market business for the quarter stood at Rs. 52.3 Cr, up 125% y-o-y and 24% q-o-q. Total Comprehensive income from the standalone business stood at Rs. 4.3 Cr, up 223% y-o-y and 48% q-o-q.

P2P Lending Business

Income for the quarter from P2P lending business, which we commenced in Q1FY21, has grown by 326% q-o-q to Rs. 0.3 Cr. Loss for the quarter stood at Rs. 1.6 Cr.

Consolidated

Our consolidated income for the quarter has grown by 24% q-o-q mainly owing to improved trading activity by existing customers, surge in new client acquisitions and higher cross-sell of financial products. Whereas our operating expenses for the quarter has grown by 26% q-o-q, mainly due to increased cost on account of higher customer acquisition; resulting in total comprehensive income of Rs 2.7 Cr for the quarter.

Awards and accolades

- Listed as top broker to watch in 2020 by Insight Success magazine.
- Recognised as one of the 'Fastest Growing Brands, 2019-20' by AsiaOne magazine
- 'The Emerging Company of the Year in BFSI sector' at Business Leader of the Year awards byETNow
- 'Digital Start-up of the Year', 'Best Trading App' and 'Best Mobile Marketing Campaign' at the Mobby's Awards, which recognizes achievements of brands across all aspects of the mobile landscape
- 'Brand Excellence in Broking Industry' at World Marketing Congress, which recognizes the work done by the marketing fraternity to take their brands to a whole new level
- 'Best Broking Fintech Product' for Spaisa Mobile app at ABP News - BFSI awards, which focus on the best practices of the BFSI industry
- 'Franchisor of the Year- Financial Services' at the Franchise India Awards -2019

5paise Capital Limited
Press Release
October 8, 2020
For immediate publication



About 5paise Capital

5paise Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an online technology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paise Capital is a technology driven company having mainly an online presence. The Company remains focused on innovation, based on understanding customer behaviour, and constantly strives to achieve tech superiority as is visible through the developments of its robust trading platform, advanced mobile app, an Artificial-Intelligence powered Robo-Advisory platform, and the paperless account opening process.

This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. Results and other details are available on our website <https://www.5paise.com/>.

Investor Relations

5paise Capital Limited

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