

मॉयल लिमिटेड

(भारत सरकार का उपक्रम)

मॉयल भवन, 1ए काटोल रोड, नागपुर - 440 013

☎ : 0712-2806100, 2806182/216

ई मेल : compliance@moil.nic.in

वेबसाईट: www.moil.nic.in टेलीफेक्स: 0712-2591661

सी.आय.एन नं.: L99999MH1962GOI012398



MOIL LIMITED

(A Government of India Enterprise)

MOIL Bhavan, 1A, Katol Road, Nagpur - 440 013

☎ : 0712-2806100, 2806182/216

E-Mail : compliance@moil.nic.in

Website: www.moil.nic.in Telefax: 0712-2591661

CIN No: L99999MH1962GOI012398

CS/NSE-BSE/2023-24/211

Date: 17.11.2023

To,
The GM (Listing),
National Stock Exchange of India Ltd,
Exchange Plaza, Plot No.C-1, G Block,
Bandra Kurla Complex, Bandra (East),
Mumbai – 400053

To,
Listing Department
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001

Sub: Investors' and Analysts' Meet – 2023- Presentation

Dear Sir/Madam,

Please refer our letter no. CS/NSE-BSE/2023-24/209 dated 09th November, 2023 intimating the schedule of “Investors' and Analysts' Meet – 2023”. In this regard, please find enclosed copy of the presentation (**Annexure-I**) is being made in the Investors' and Analysts' Meet – 2023 today.

This is for your kind information and record please.

Thanking you,

Yours faithfully/ भवदीय

For MOIL Limited/ कृते मॉयल लिमिटेड

Neeraj Dutt Pandey/

(नीरज दत्त पाण्डेय)

(Company Secretary & Compliance Officer)/

(कम्पनी सचिव सह अनुपालन अधिकारी)



INVESTORS' AND ANALYSTS' MEET NOVEMBER 2023

Disclaimer

- This presentation is prepared by MOIL Limited (the “Company”) for general information purposes only, without regard to specific objectives, suitability, financial situations and needs of any particular person and does not constitute any recommendation or form part of any offer or invitation or inducement to sell or issue, or any solicitation of any offer to purchase or subscribe for, any securities of the Company, nor shall it or any part of it or the fact of its distribution or offer form the basis of, or be relied on in connection with, any contract or commitment therefor. This presentation does not solicit any action based on the material contained herein. Nothing in this presentation is intended by the Company to be construed as investment, legal, accounting or tax advice.
- The information and opinions contained herein are provided as of date of this presentation and are subject to change without further notice. This presentation has been prepared by the Company based upon the company’s data and/or information available in the public domain. This presentation has not been approved and will not be reviewed or approved by any statutory or regulatory authority in any jurisdiction including India or by any stock exchange in India.
- This presentation is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any investor. The information contained herein does not purport to be all-inclusive or to contain all of the information, a prospective or existing investor may desire. All investors should conduct their own investigation and analysis of the Company and consider such factors as deemed appropriate while making an investment decision
- This presentation may contain certain forward-looking statements relating to the business, financial performance, strategy and results of the Company and/or the industry in which it operates. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "fore- sees", "anticipates", "targets", and similar expressions. The forward-looking statements, including those cited from third party sources, contained in this presentation are based on certain assumptions and are uncertain and subject to risks. A multitude of factors including, but not limited to, changes in global and domestic manganese ore prices, changes in demand, competition and technology, can cause actual events, performance or results to differ significantly from any anticipated development. Neither the Company nor its affiliates or advisors or representatives or any such person's officers or employees guarantees that the assumptions underlying such forward-looking statements are free from errors nor does either accept any responsibility for the future accuracy of the forward-looking statements contained in this presentation or the actual occurrence of the forecasted developments.
- Forward-looking statements speak only as of the date of this presentation. As a result, the Company expressly disclaims any obligation or undertaking to release any update or revisions to any forward-looking statements in this presentation as a result of any change in expectations or any change in events, conditions, assumptions or circumstances on which these forward-looking statements are based. In addition, this presentation also contains statements including information about the Company’s reserves that are based on the Company’s internal estimates and have not been independently verified by any third party or expert. Many of the factors, assumptions and variables involved in making such estimates may be beyond the control of the Company and may prove to be incorrect over time since they involve factoring multiple uncertainties.

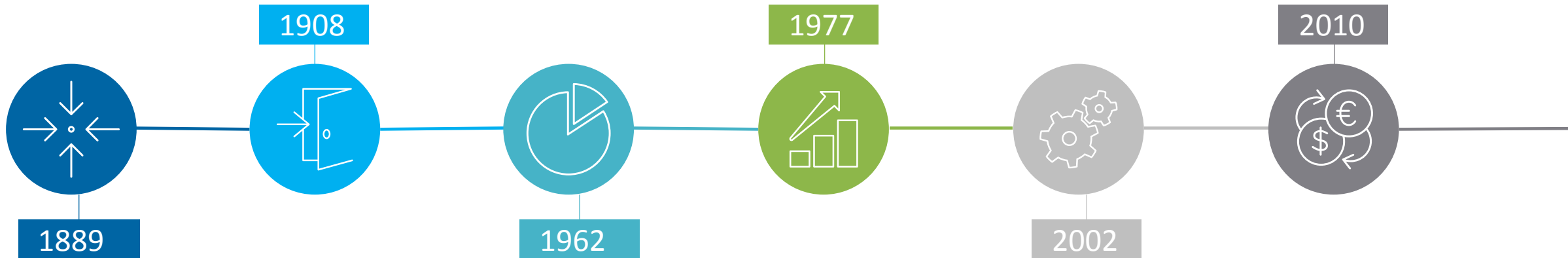
About MOIL

A glorious past

- Syndicate was converted in a Public Company as **Central Provinces Manganese Ore Company Limited (CPMO)**, incorporated in **UK**.
- Later, CPMO acquired mines in Nagpur, Bhandara and Balaghat districts.

- The remaining 49% shares were also acquired by Govt of India from CPMO and **MOIL** became a **100% Government Company**

- **Listed** in Dec-2010 with divestment of 10% shares by Govt of India and 5% each by State Govt of Maharashtra and M.P

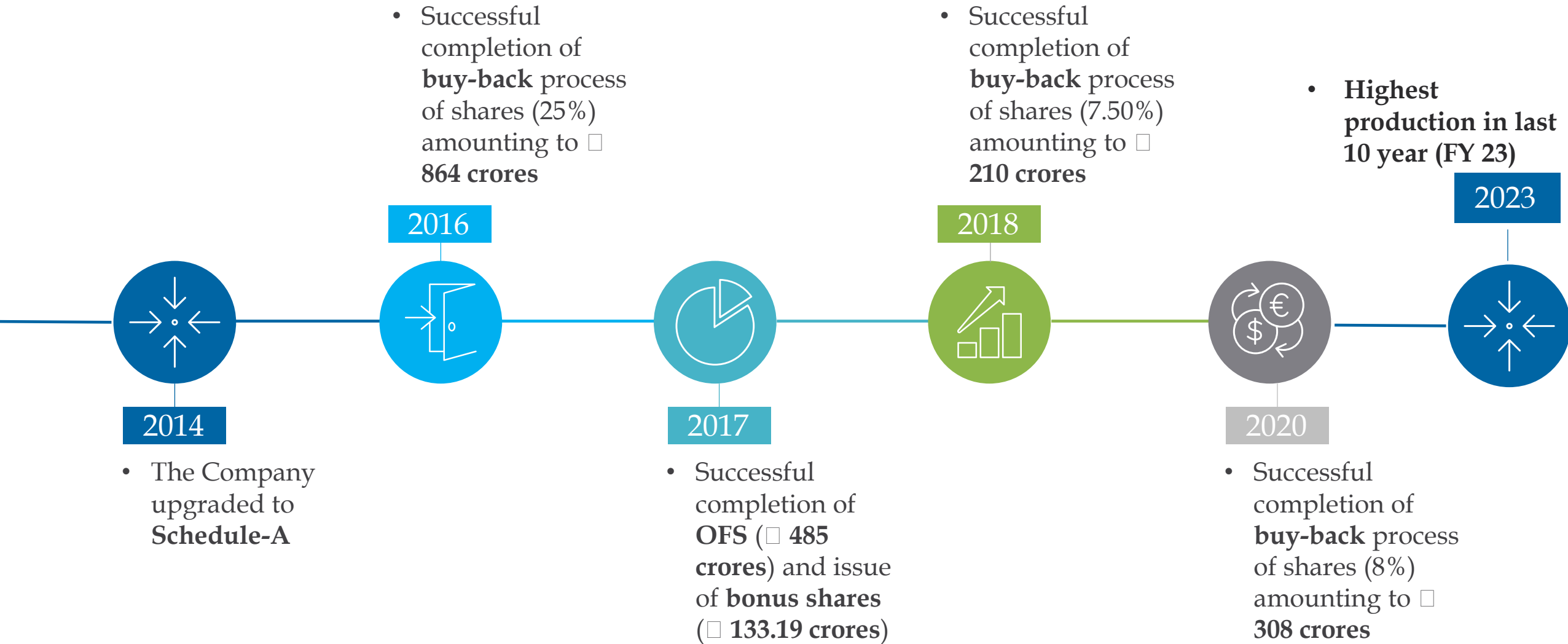


- Central Prospecting Syndicate was formed to prospect for manganese deposits.
- The first Prospecting License was taken in 1899 at Munsar and work commenced in the same year

- **MOIL** was formed on **22nd June, 1962** by taking over assets of CPMO.
- 51% of the capital was held by Govt of India, Govt of Maharashtra and Govt of MP.
- CPMO still held 49% shares.

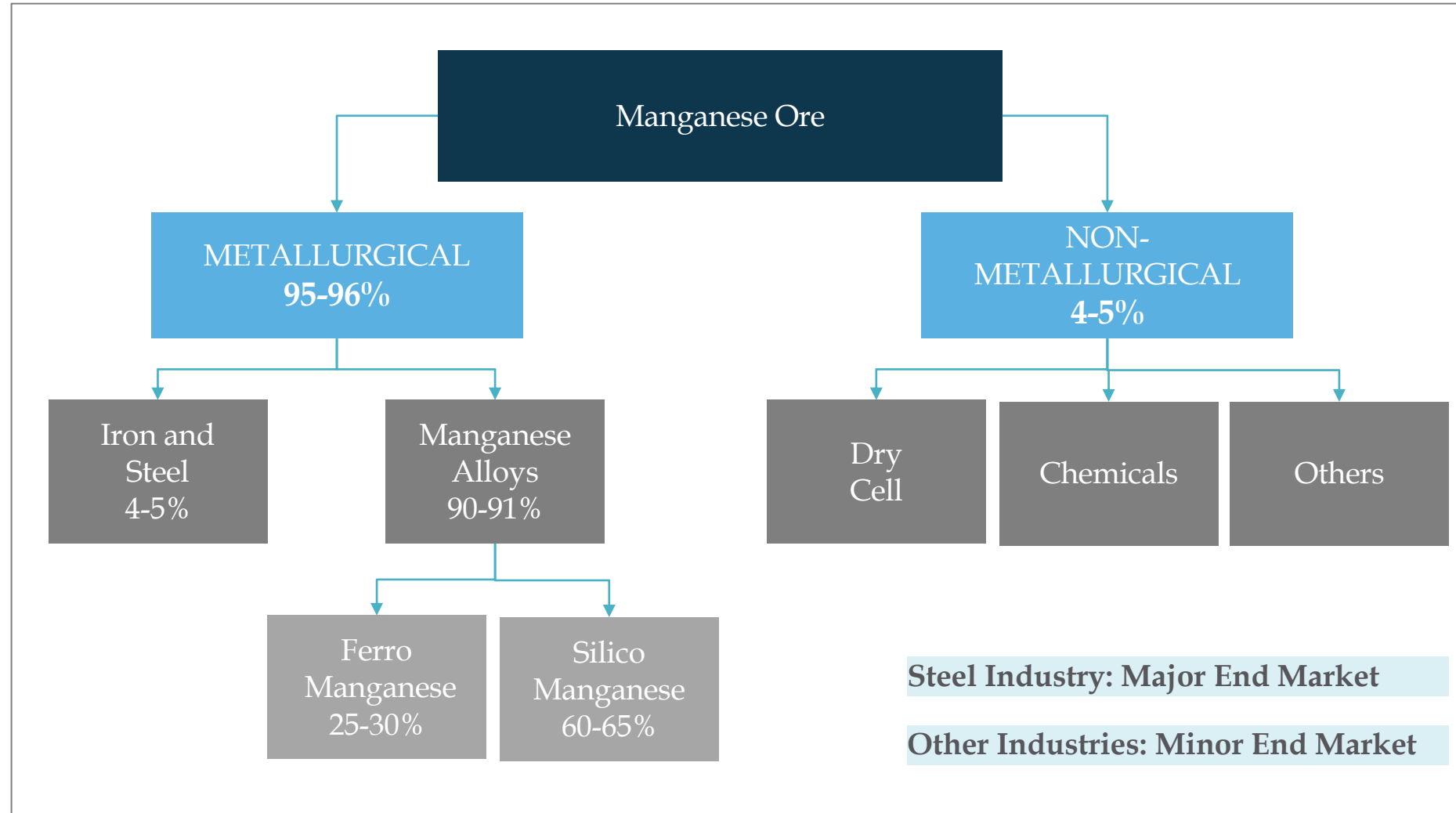
- The Company got **Schedule-B** status

A glorious past



Manganese Ore, a key ingredient in steel making

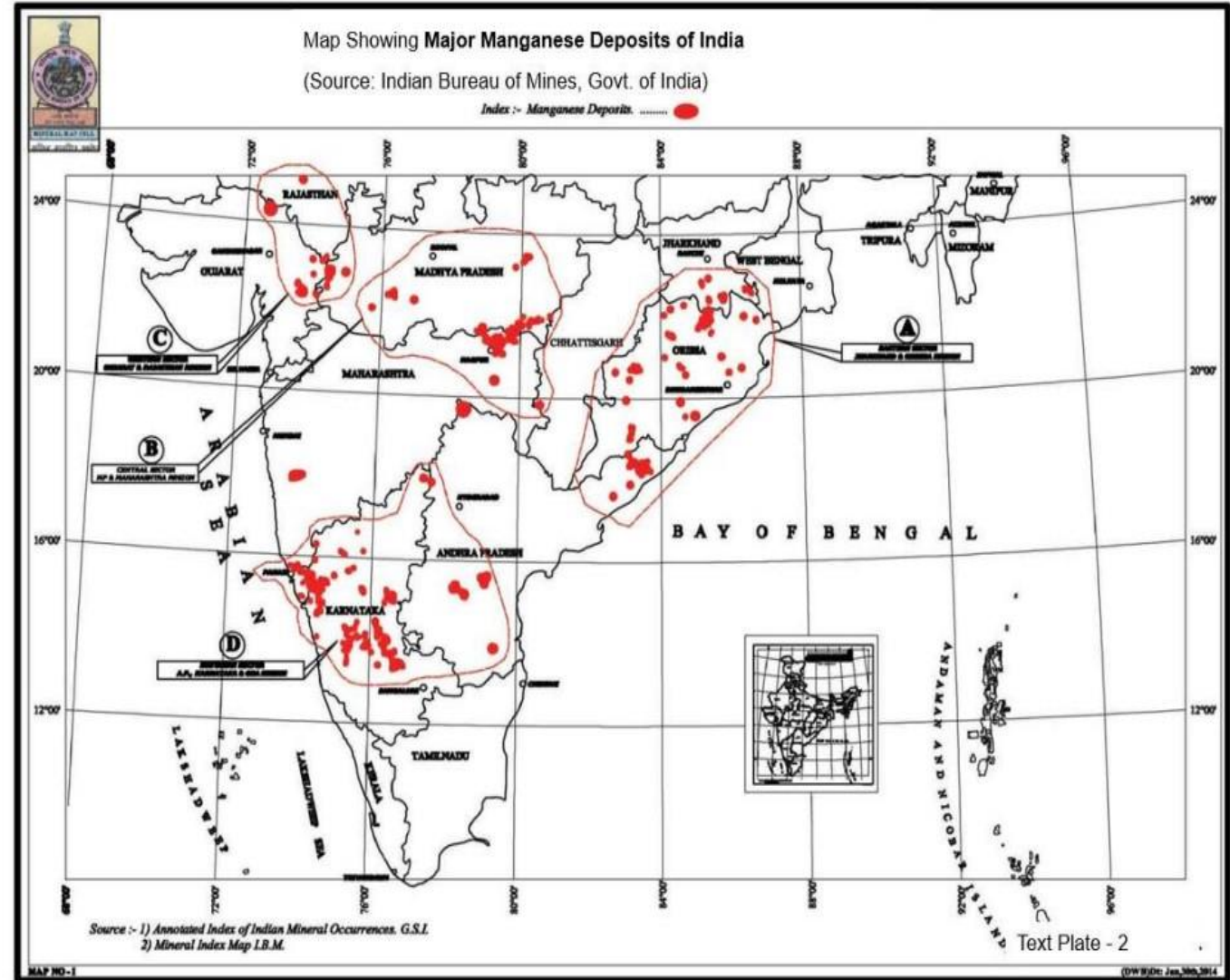
- Over 90% of manganese ore is converted into manganese alloys for use in steelmaking.
- Mn ore is essential for steelmaking, even though used in small quantity.
- ✓ Mn - Important raw material for steel industry.
- ✓ Improves strength, toughness and hardness of steel.
- ✓ Used in the form of Manganese based alloys
 - Ferro Manganese (FeMn)
 - Silico Manganese (SiMn)
- ✓ 30 Kgs Manganese ore required for 1 MT of Steel



MANGANESE ORE RESERVES IN INDIA

	MOIL	INDIA
Reserves	43.40	75.04
Resources	57.99	428.58
TOTAL	101.39	503.62

MOIL as on 01.04.2023
 India as on 01.04.2020
 Figures in million MT



Text Plate - 2: Location of various manganese deposits in India

Board of Directors

Shri A.K. Saxena
Chairman-cum-Managing Director

Experience in Steel Sector with wide experience in technical, operational and project management areas.

Shri Rakesh Tumane
Director (Finance)

Experience in diverse field of Financial Management, Corporate Accounts, Financial Strategy, Budgeting, Cost Management.

Smt. Usha Singh
Director (HR) &
I/C Director Commercial)

Experience in diverse fields of Human resources functions, Business Development and Corporate Planning functions, CSR.

Shri MM Abdulla
Director (Production & Planning)

Experience in underground & opencast mining such as mine planning, development, mineral extraction, Ore beneficiation, quality control, safety management.

Board of Directors

Dr. Sanjay Roy
Govt. of India Nominee Director

Indian Information Service (Cadre-1997), having vast experience in administration, Management, policy making, Communication.

Shri R.K. Singh
Govt. of M.P. Nominee Director

IAS of 1997 Batch, having experience in various fields like administration, urban development, foreign trade, public policy, finance.

CA Dinesh Kumar Gupta
Independent Director

Experience in Business Strategy, Financial Management, Corporate Accounts, Budgeting, Cost Management.

Shri Prashant Vashishtha
Independent Director

Experience in Auto, Finance, Sales and Marketing, Social activities and various operational areas.

Dr. Archana Majumdar
Independent Director

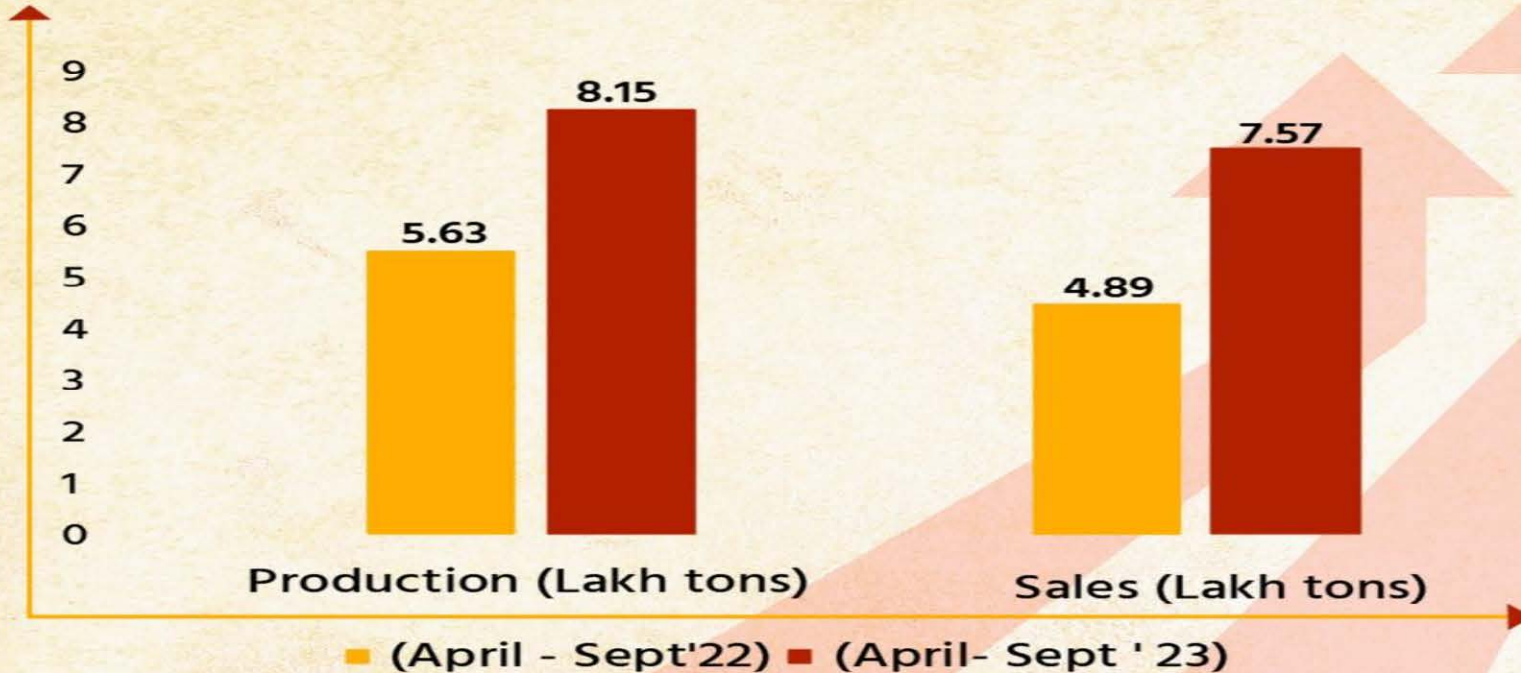
Experience in experience in Public Administration, Health, Research & Management.



MOIL

Achieves Remarkable Milestone

Record 6-Month Production and Sales Surge
by **45%** and **54%** Year-on-Year



Y-O-Y
Production - **45% ↑**
Sales - **54% ↑**

MOIL

Achieves Outstanding Sales Performance

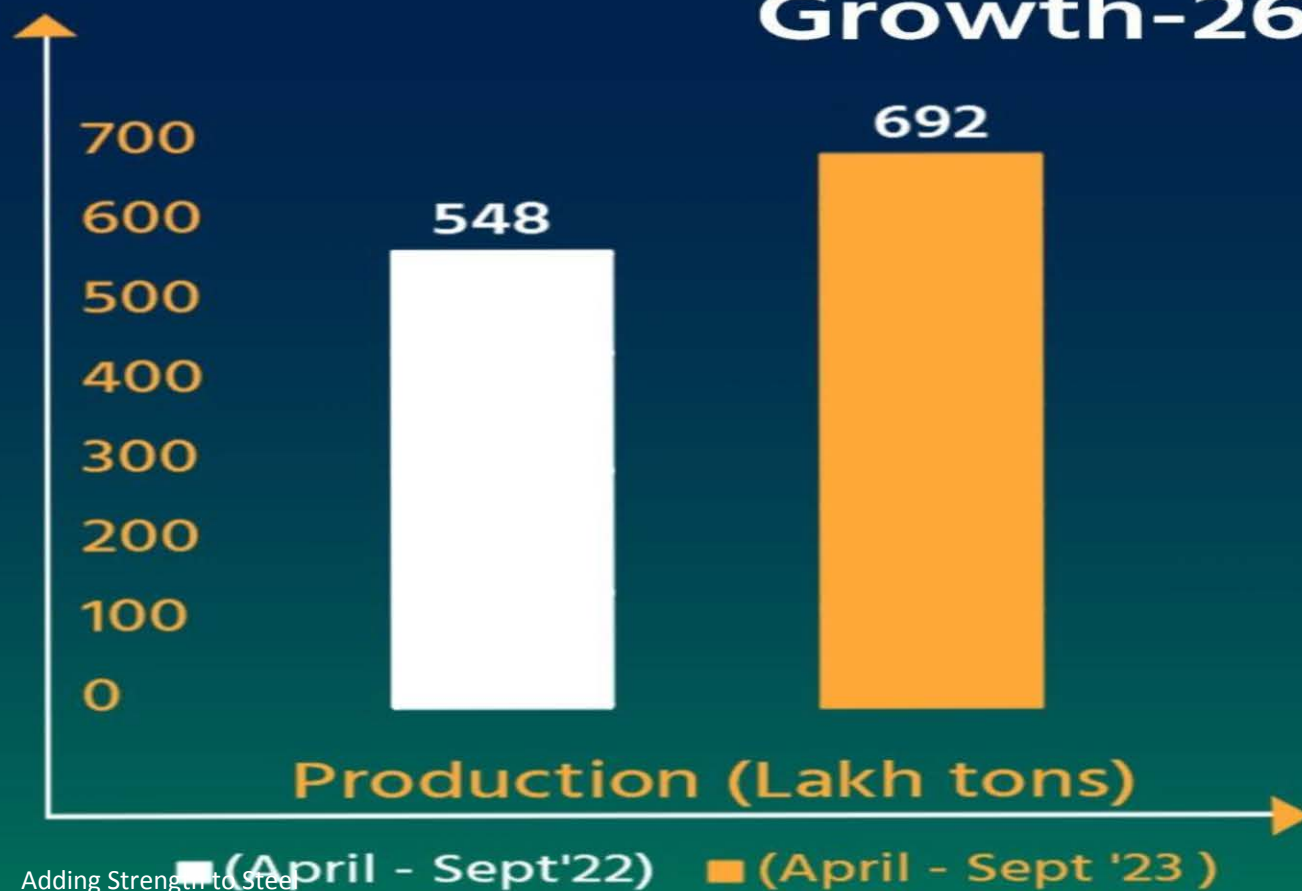
**Sales growth of 54% over CPLY in 6 months.
60% spike in September' 23 y-o-y.**

MOIL gives its best ever 6-monthly sales performance of **7.57 lakh tonnes** has been registered during April-September 2023, with a remarkable growth of **54%** percent over CPLY.

MOIL

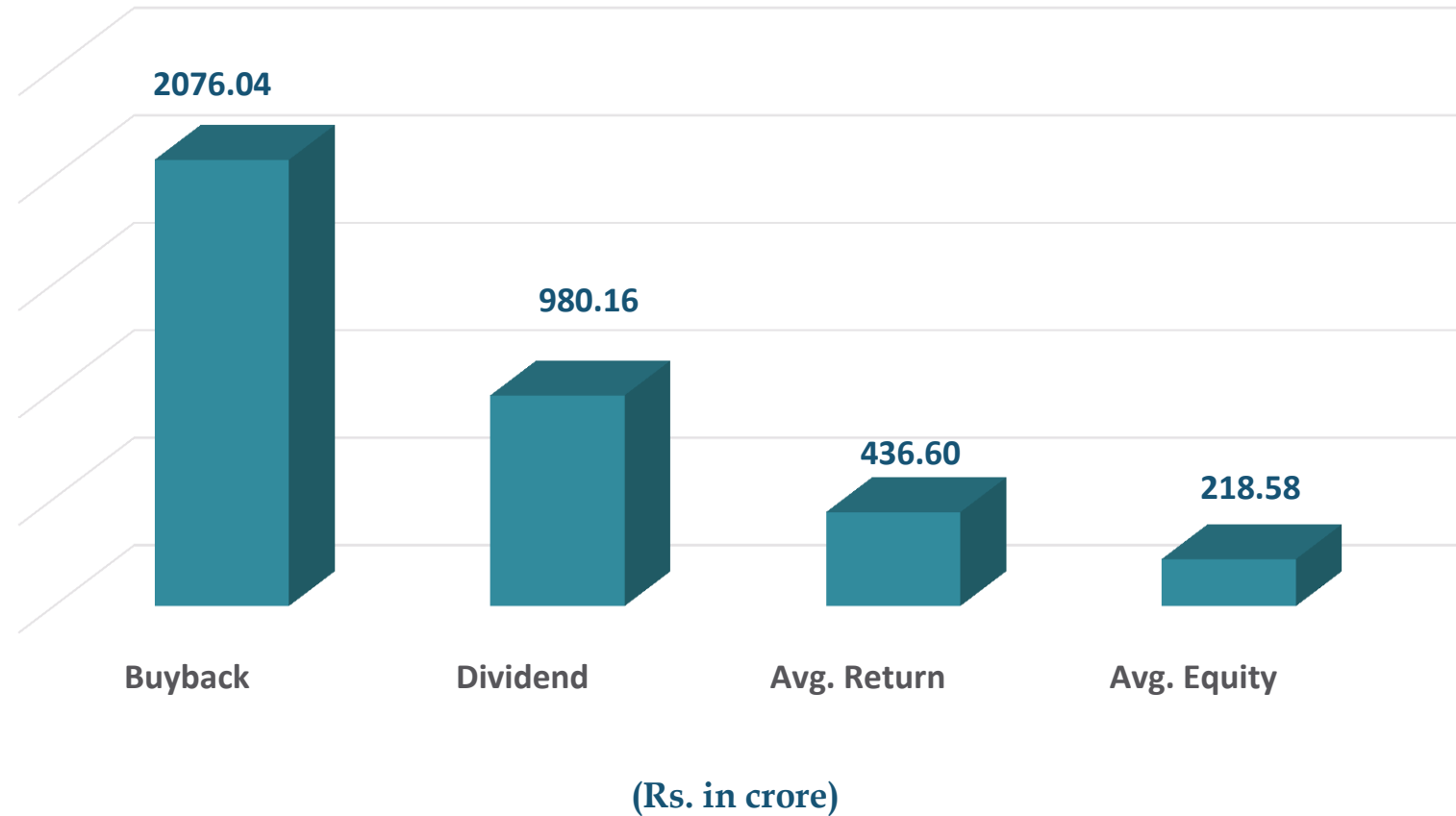
EMD Production

Growth-26.28%



Return on Equity During 7 Years

2016-17 to 2022-23



MOIL has given average annual return of Rs. 436.60 crores on average equity of Rs. 218.58 crores which amounts to average annual return of 200%.

CSR & Sustainability

Being a responsible corporate citizen, MOIL believe in giving back to the society what it has earned from them:

- Community Development Programme
- Health & Education
- Skill Development
- Rural Infrastructure Development
- Saksham Balika Programme



Sustainability

MOIL is committed to a sustainable future and to improving the social, economic and environmental well being of the community.

- Carbon Sequestration : 43% of total mine lease area covered by massive afforestation with nearly 22 lakhs plants
- Reduction of Carbon Footprint through production of Renewable Energy
- Waste Management and Bio-diversity: Scientifically recycling of hazardous & e-wastes
- Water Stewardship: Adopted zero discharge policy for protection of water environment



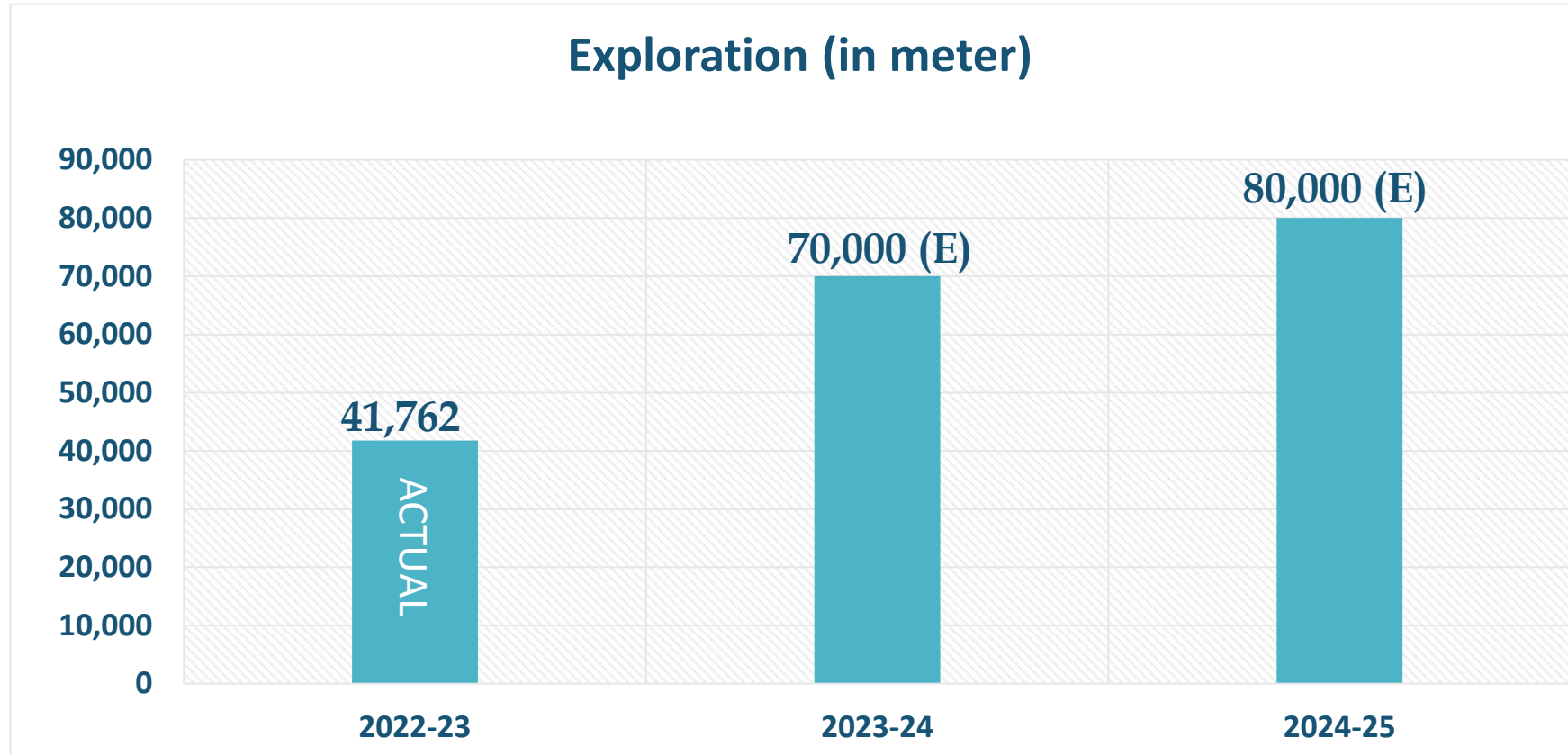


THE WAY FORWARD

Focus on...

- ❖ **Higher exploration to add into reserves/resources**
- ❖ **Taking up new shaft sinking projects**
- ❖ **Enhancement in EC limits**
- ❖ **Increase in production capacity**
- ❖ **Expansion of business operation in other states**

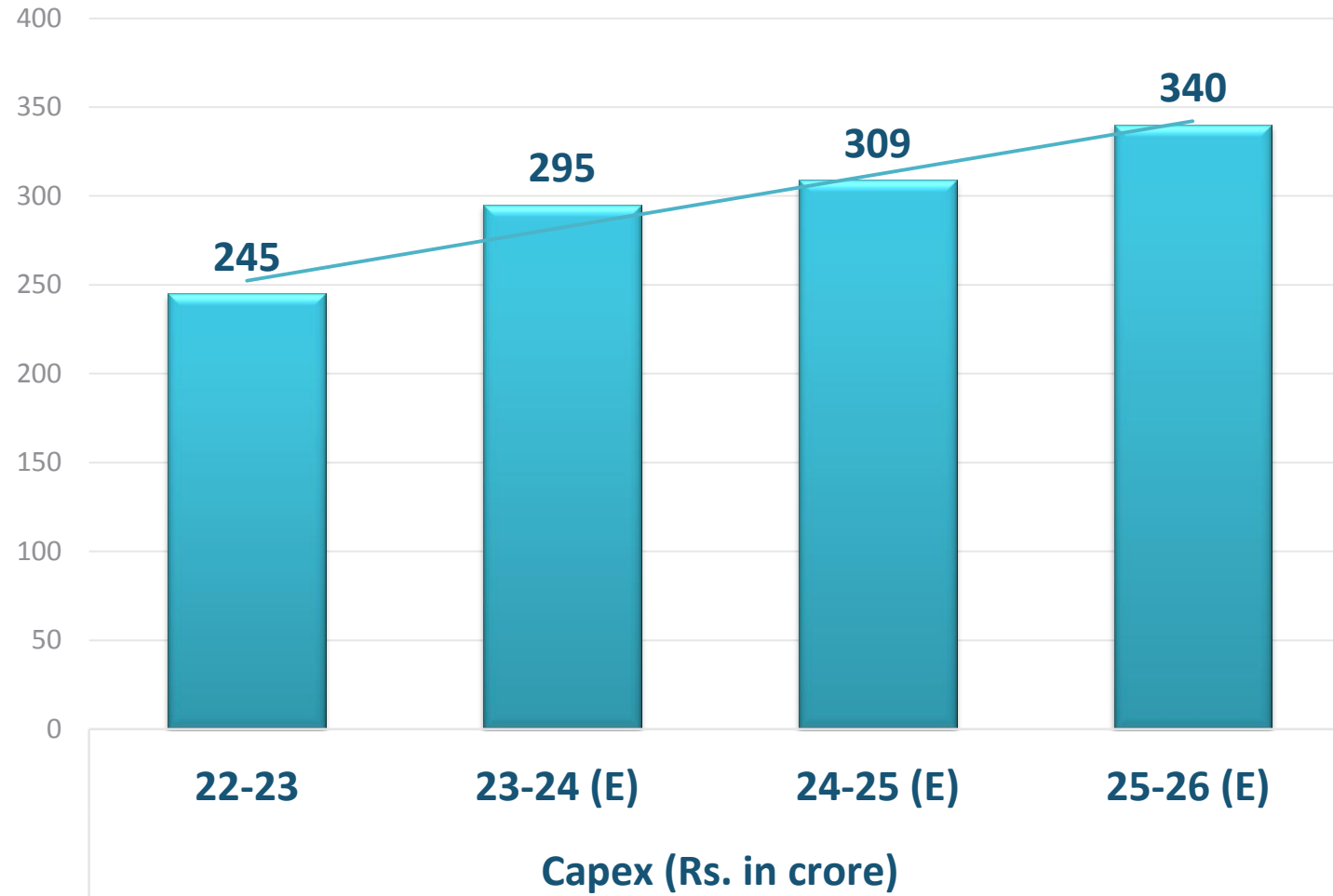
Emphasis on Higher Exploration to add Mn Ore reserves (Within leasehold areas and outside leasehold areas)



(A) = Actual, (E)= Estimated

In outside leasehold area, exploration is planned in MP, Gujrat, Chhattisgarh, Karnataka, Jharkhand, Andhra Pradesh, Goa, West Bengal and Rajasthan.

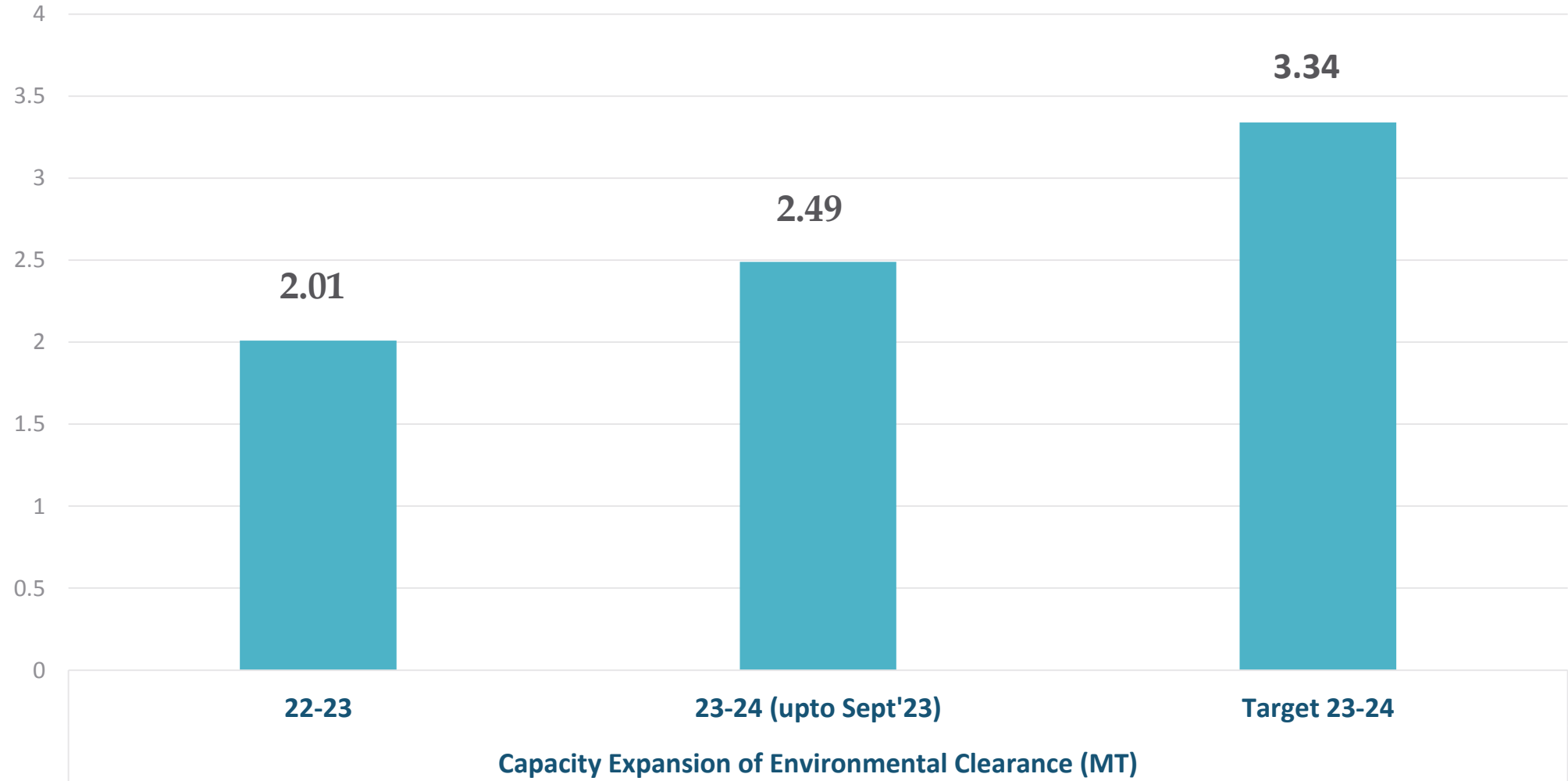
CAPITAL EXPENDITURE



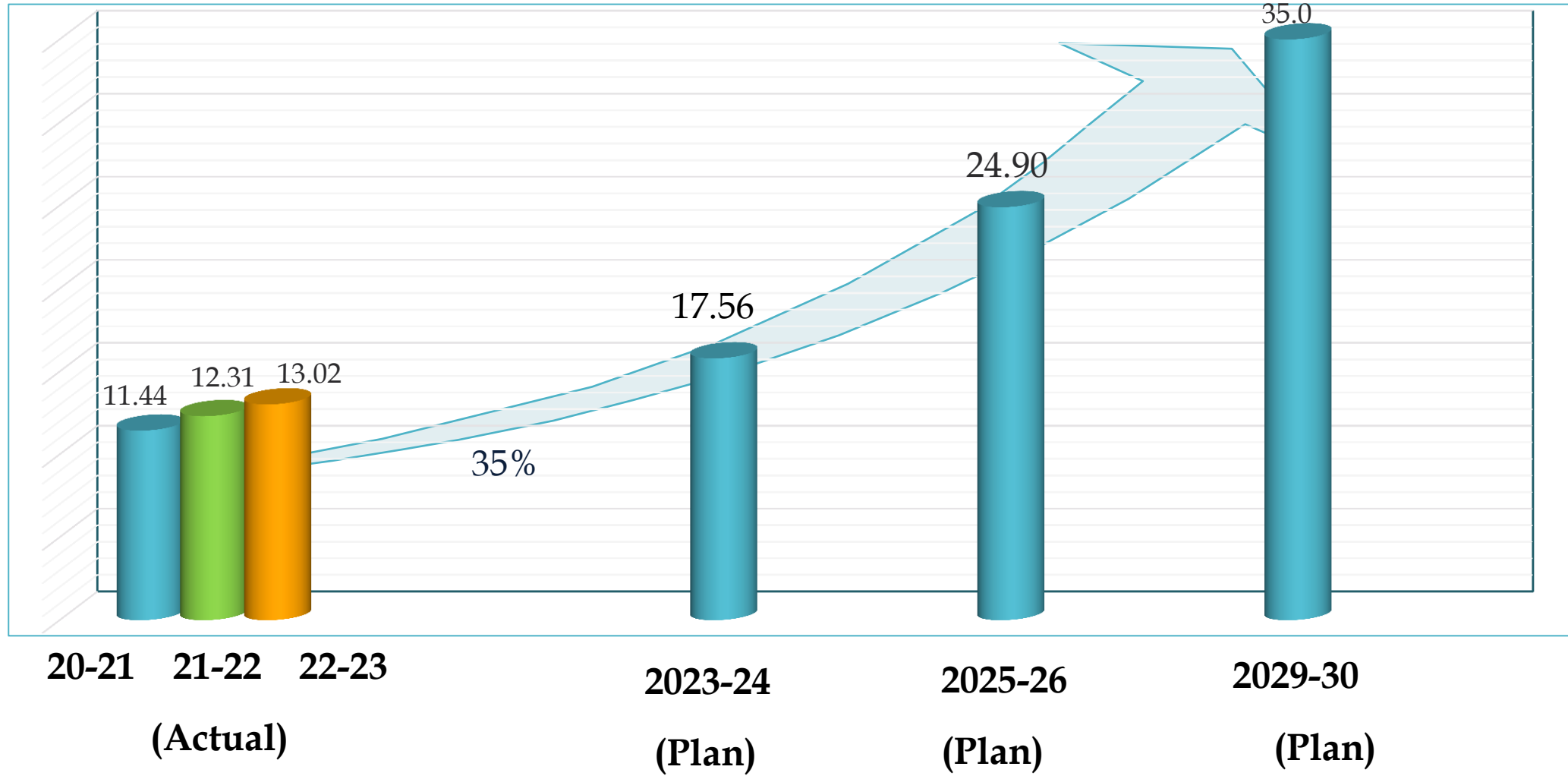
- Most of the retained profit is used for mechanization, modernization and capacity enhancement through Capex.
- Last year an amount almost equivalent to PAT spent on Capex.

Capacity Expansion of Environmental Clearance

(Figures in million ton - MT)

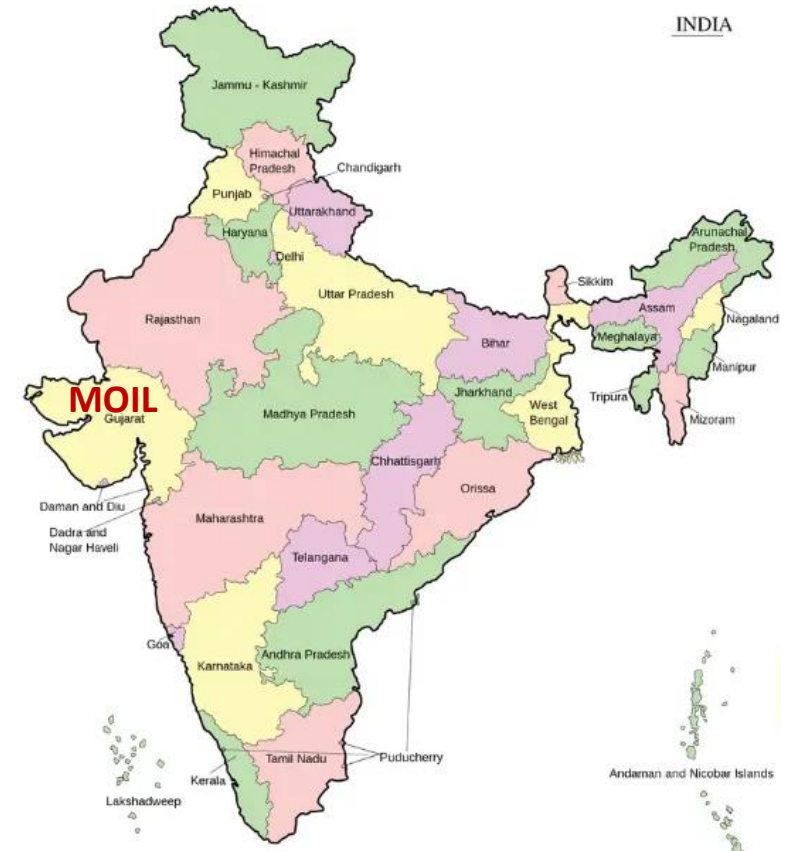


Production Target (in Lakh Tonnes)



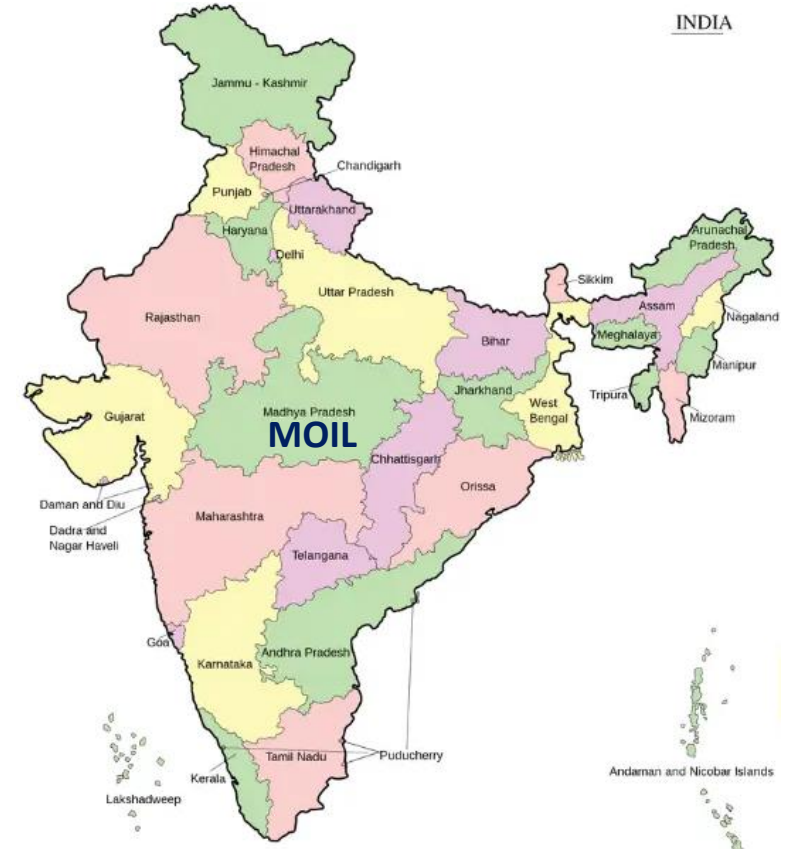
MoU between MOIL and GMDC (Gujarat)

- MOIL signed MoU with GMDC to explore the possibility of manganese ore mining in Gujarat.
- Resources base of 9.51 million tonnes of manganese ore established.
- MOIL and GMDC are in process of signing JV agreement – Financial and legal vetting completed.



MoU with MPSMC (M.P.)

- MoU signed with Madhya Pradesh State Mining Corp. Ltd. (MPSMC).
- Reservation granted in Balaghat, Chhindwara and Jabalpur districts.
- Exploration completed at Chhindwara & under progress at Balaghat.
- Based on the positive results of exploration, TEFR will be prepared.
- Proposed to form a JV Company between MOIL and MPMC.



MoU with CMDC (C.G.)

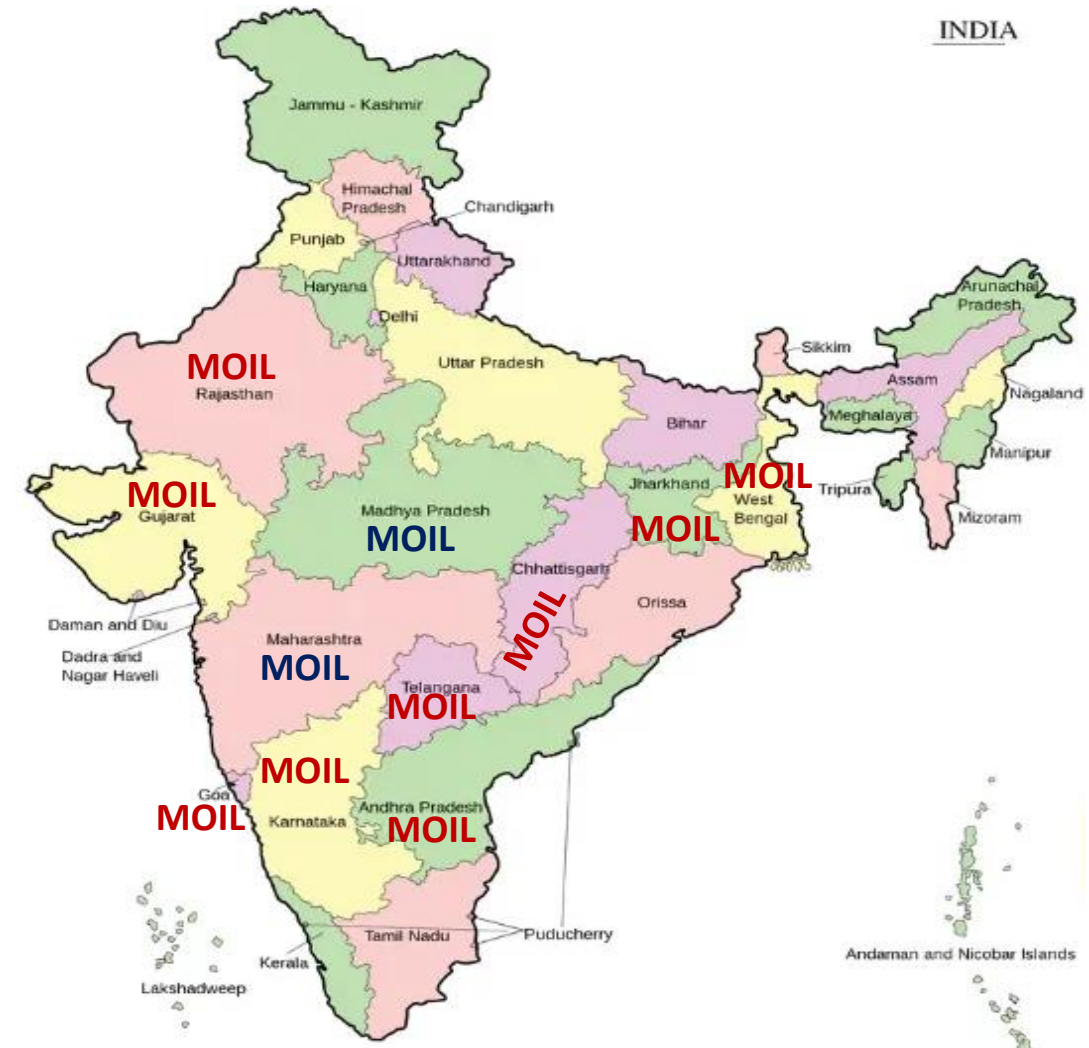
- MoU signed with Chhatisgarh Minerals Development Corp. Ltd (CMDC).
- In Oct.'23, 218 sq. k. m. area reservation granted in favour of CMDC.
- Exploration to be carried out by MOIL.
- Based on the positive results of exploration, TEFR will be prepared.
- Proposed to form a JV Company between MOIL and CMDC.



MoU with other State Governments

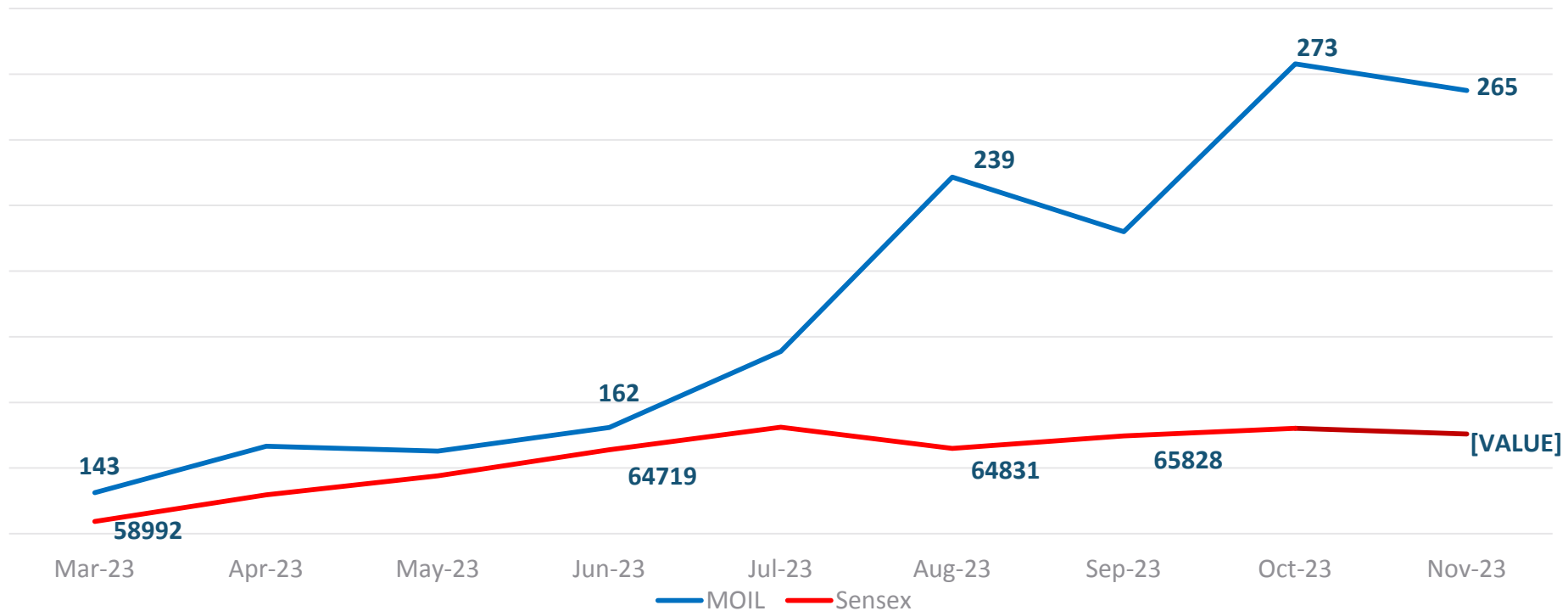
Discussion for signing similar MoUs with other States - Jharkhand, AP, Karnataka, West Bengal, Rajasthan, Telengana & Goa is in progress.

MOIL presence
post proposed expansion plans



MOIL v/s BSE Sensex

Performance of the Company is reflected in its share price



MOIL/Sensex (BSE 16.11.2023) ~	Price/Index ~
MOIL Share Price (In Rs) (Increase % from base)	265 (~86%)
BSE Sensex (Increase % from base)	65982 (~11%)

Thank You

MOIL LIMITED
MOIL Bhavan, 1-A, Katol
Road, Chhaoni,
Nagpur - 440 013

Website : <http://moil.nic.in>

Phone : 0712 2806216/181
Tele-Fax : 0712 25916613