

SKY INDUSTRIES LIMITED



CIN No.: L17120MH1989PLC052645

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Tel.: +91 22 67137900, Website.: www.skycorp.in

SKY/SE/24-25/46

August 18, 2024

To,
Listing/Compliance Department
BSE Limited
P.J. Towers, Dalal Street,
Mumbai- 400 001
Scrip Code- 526479

Sub: Investor Presentation

Ref: Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“SEBI Listing Regulations”)

Dear Sir/Madam,

Please find enclosed Investor Presentation of the Company for the Quarter ended June 30, 2024.

This will also be hosted on the Company’s website viz. www.skycorp.in

Please take the same on your records.

Thanking you.

Yours faithfully,

For SKY INDUSTRIES LIMITED

MAIKAL RAORANI
WHOLE TIME DIRECTOR & CFO
DIN: 00037831

Encl.: a/a



Sky Industries Limited

Q1 FY25 Investor Presentation

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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

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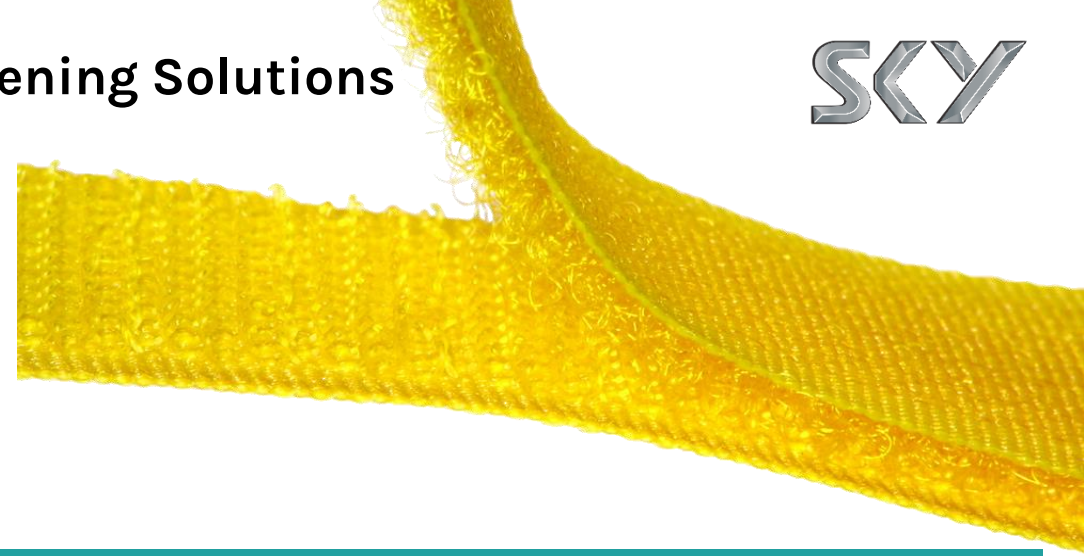
Company Overview

Established in 1989, Sky Industries Limited (Sky, The Company) stands as a prominent Hook and Loop manufacturer and supplier, with specialized experience to the provision of high-quality hook and loop fastening solutions.

As a distinguished hook and loop manufacturer and exporter based in India, the company has garnered trust as a reliable supplier, extending its product reach to numerous countries, including the USA, UK, Germany, Turkey, Bangladesh, Sri Lanka, and more.

The product range encompasses various types of hook and loop fasteners and value-added offerings such as self-adhesive hook & loop tapes, webbings, neoprene, velvet, functional elastics, etc. Catering to diverse industries such as Footwear, Orthopedic, PPE, Automobile, Garment, Sportswear, Packaging, Home furnishing, Aviation, Defense and more.

The company has been nominated in the BIS Committee for setting Standards of Hook and Loop Tape Fasteners in India and it is the only company in India which is licensed by BIS for using its mark in this industry. The accolades include "The Highest Exporter Award" by SRTEPC, sanctioned by the Ministry of Textiles, received multiple times in past.



35+

Years Of Experience

800+

Customers Across The Country

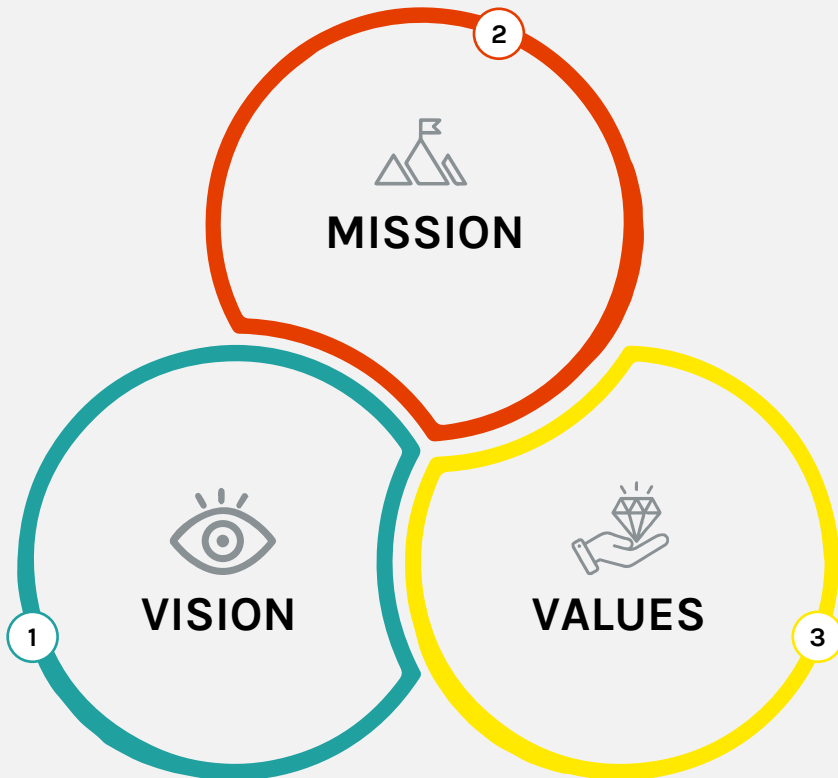
35+

Industry Outreach

10+

Exported To Countries

**ISO, IATF, OEKOTEX & Global
Recycled Standards**
Certifications



1

Be a leading company & preferred supplier for providing Hook & Loop Fastening Tape to customers & across the world.

2

To meet customer's Fastening wants by providing ingenious, cost-effective, optimized and eco-friendly solutions, continually adding value to their business.

3

Integrity, Commitment, Trust and Teamwork, Accountability, Customer Delight, Passionate.



BIS Committee for setting up Quality Standards pertaining to Hook and Loop Tape Fasteners



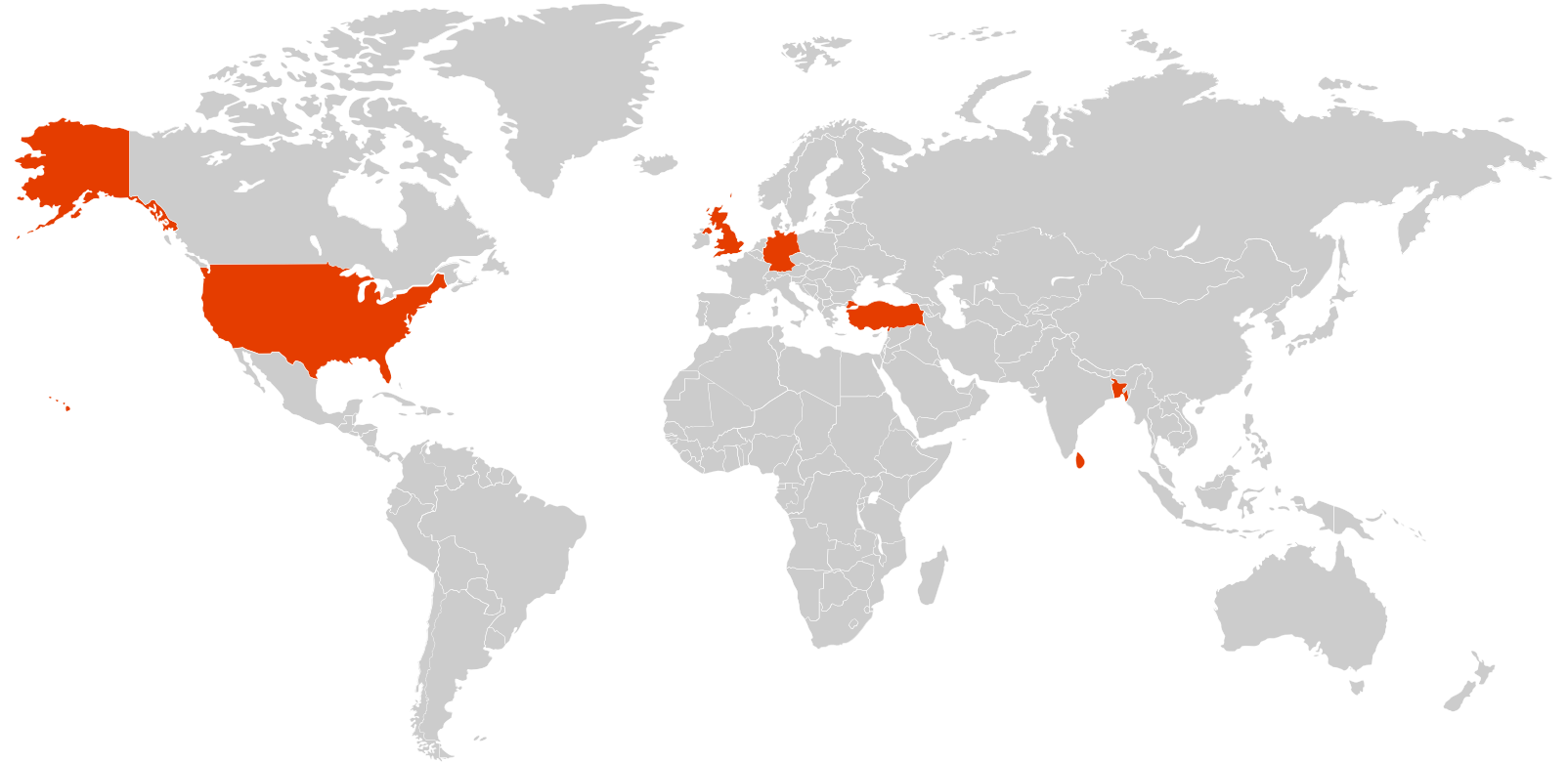
Highest Export Award winner for 7 years in past



Sky is a premium player of Hook and Loop Tape Fasteners in India

- USA
- Europe
- Turkey
- Bangladesh
- UK
- Germany
- Sri Lanka

Company operates in 7 countries spanning 4 continents.



Exports contribute to more than 15% of the company's revenue, coming from various countries worldwide.

Prime Collaborators With Proven Long-Term Relations



Footwear Segment:



RELAXO

Bata

Automobiles:



WOODBRIDGE®

HYUNDAI
TRANSYS

motherson



ADIENT

Defense:

RADNIK



SMPP

Indian Defense
Vendors

Orthopedic:

VISSCO
next

tynor

Ascent
HEALTHCARE

Leeford

Romsons
Sustaining the life force

DYNAMIC
TECHNO MEDICALS

UM®
Move Together

Home Textiles



PPE:



gokaldas exports ltd.

mallcom

Sports:



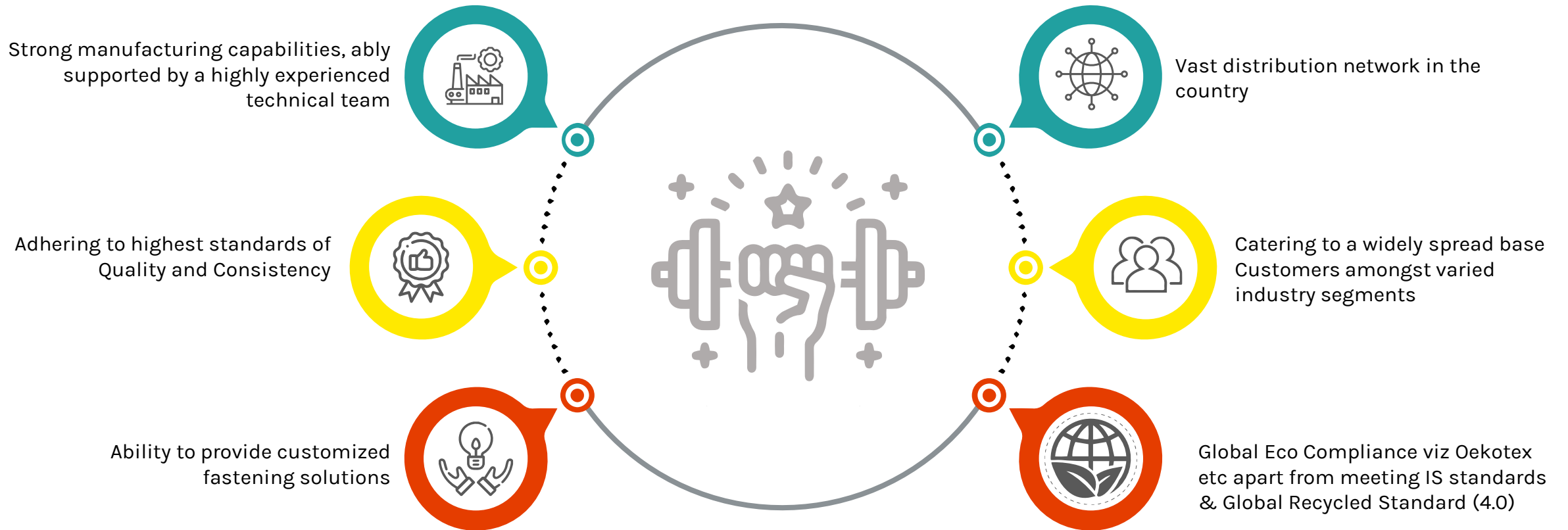
usi
UNIVERSAL

Others:

IndiGo

Grindwell Norton Railways





Business Overview





Hook and loop



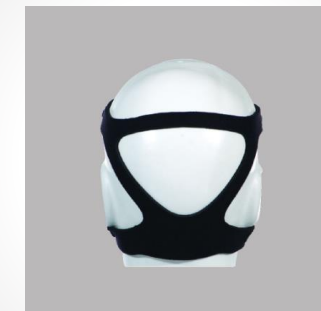
PSA



Moulded Hook



Straps



Headgear



Neoprene



Elastics



Webbing



Bobbin Tapes

Premium Rubber Based
Self Adhesive Hook & Loop



Production of Loop Tape for Hook and Fastener:



Manufacturing Location:

TTC Industrial Area, Pawne,
Navi Mumbai, Maharashtra



Area of Manufacturing unit:

Over 44,000 sq.ft.



Installed Capacity:

Hook & Loop – 9 million
meters/month

Webbings & Velvet – 3 million
meters/month



Operations:

Yarn to fabric (Technical Textile) manufacturing



Hook & Loop Value Added Products



Manufacturing Location:
Bhiwandi, Maharashtra



Area of Manufacturing Unit:
Over 36,000 sq. ft.





Hook And Loop Weaving



Effluent Treatment Plant



Quality Check



Packaging And Storage



Dispatch



Sky is committed to the cause of conservation of the environment and has made environmental protection a priority through:



Sustained Enhancement of Environmental Performance: Preventing Pollution Across Processes and Products.



Strictly complying with applicable environmental legislations & standards.



Ensuring effective use of resources in the areas of energy, fuels, chemicals, water, etc.



Reducing and recycling waste and packaging materials.



Promoting Eco-Friendly Technologies for Hazardous Material Elimination.



Fostering Environmental Awareness Among Employees and Stakeholders for Conservation Efforts.





Industry Overview

Global Hook & Loop Market is Expected to Continue its Growth Trajectory in the Coming Years, Making it an Exciting and Dynamic Industry.

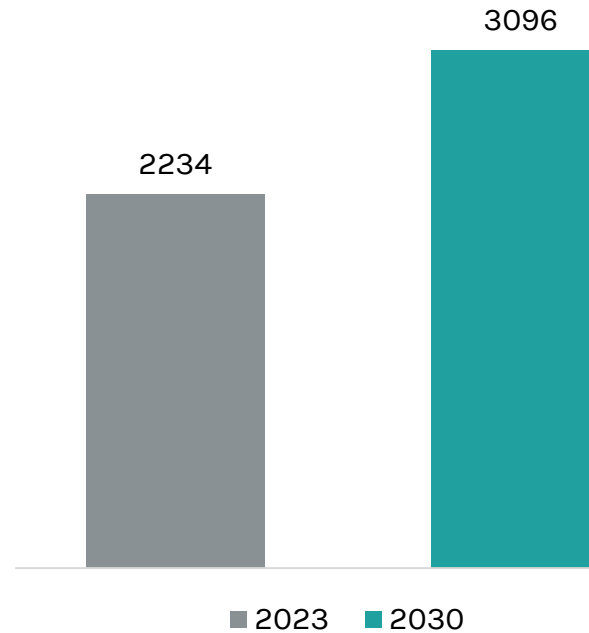
The Industrial Hook & Loop Fastener Market size is expected to develop revenue and exponential market growth at a remarkable CAGR of 4.7% during the forecast period from 2024-2030.

The growth of the market can be attributed to the increasing demand for Industrial Hook & Loop Fastener owing to the Footwear & Apparel, Transportation, Industrial Manufacturing, Medical, Other Applications across the global level.

The market outlook section also gives an indication of the trends influencing new business development and investment opportunities.

Forecast Period 2024-2030 (In US\$ Mn)

CAGR of 4.7%



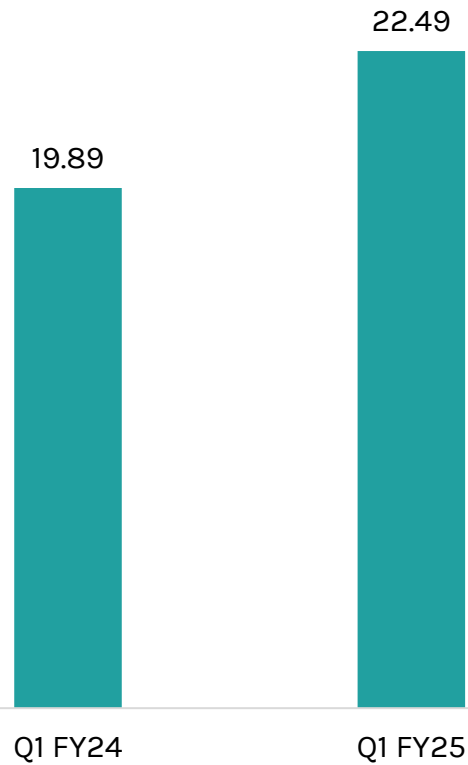
The Global Hook & Loop market was valued at US\$ 2234 million in 2023 and is anticipated to reach US\$ 3096.1 million by 2030, witnessing a CAGR of 4.7% during the forecast period 2024-2030.



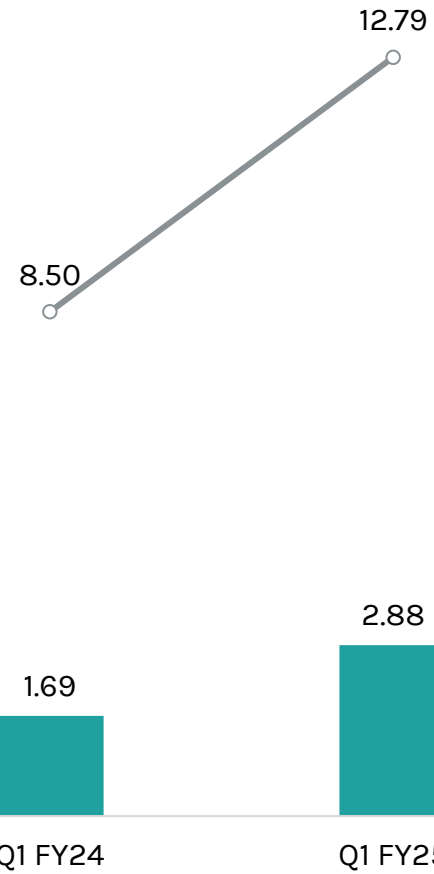


Financial Overview

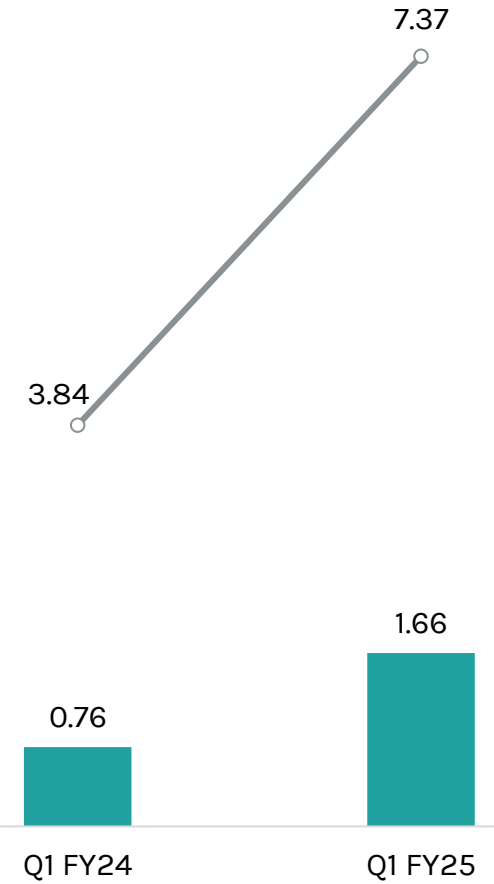
Total Income



EBITDA



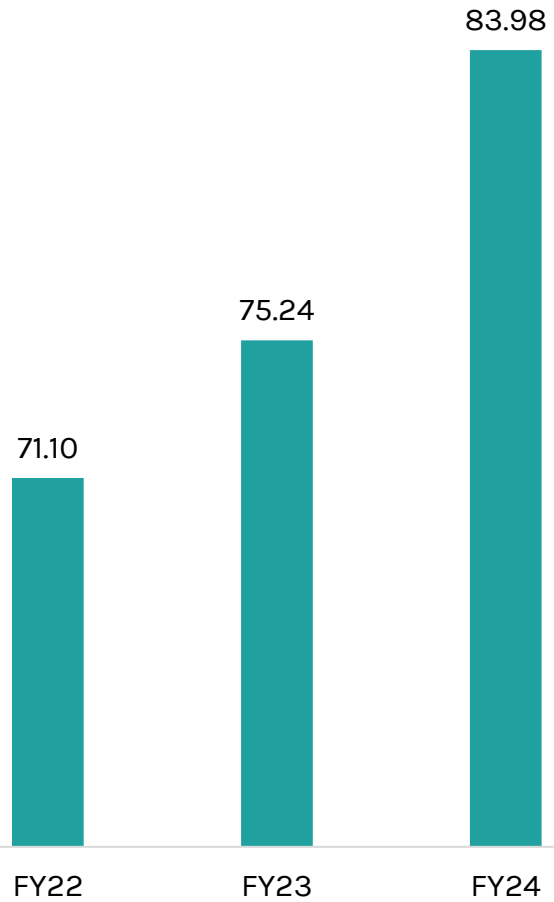
PAT



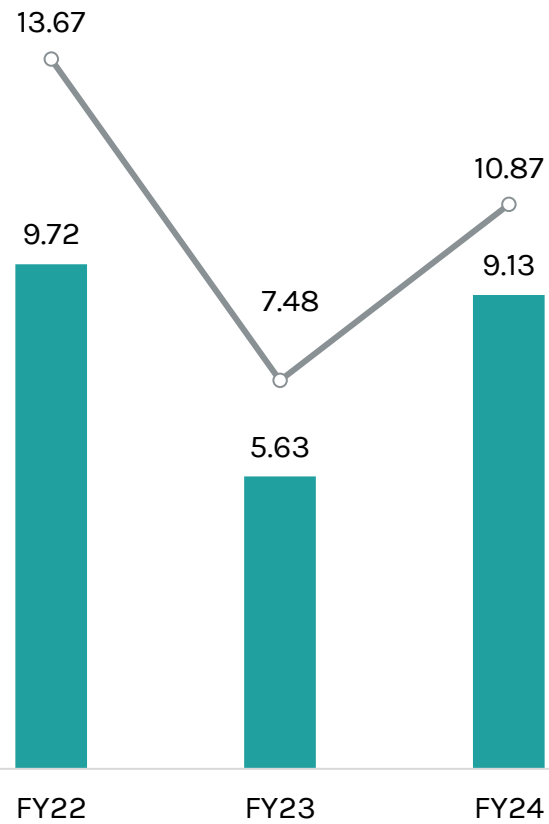
All Figures In ₹ Cr & Margin In %

Particulars	Q1 FY25	Q1 FY24	Y-0-Y
Revenues	21.84	19.58	
Other Income	0.65	0.31	
Total Income	22.49	19.89	13.08%
Raw Material Expenses	14.68	14.12	
Employee Benefits Expense	1.61	1.52	
Other Expenses	3.33	2.56	
Total Expenditure	19.62	18.20	
EBITDA	2.88	1.69	70.17%
Finance Costs	0.26	0.28	
Depreciation & Amortisation Expenses	0.44	0.44	
PBT	2.17	0.98	122.15%
Tax	0.52	0.22	
PAT	1.66	0.76	117.34%
EPS	2.10	0.97	116.49%

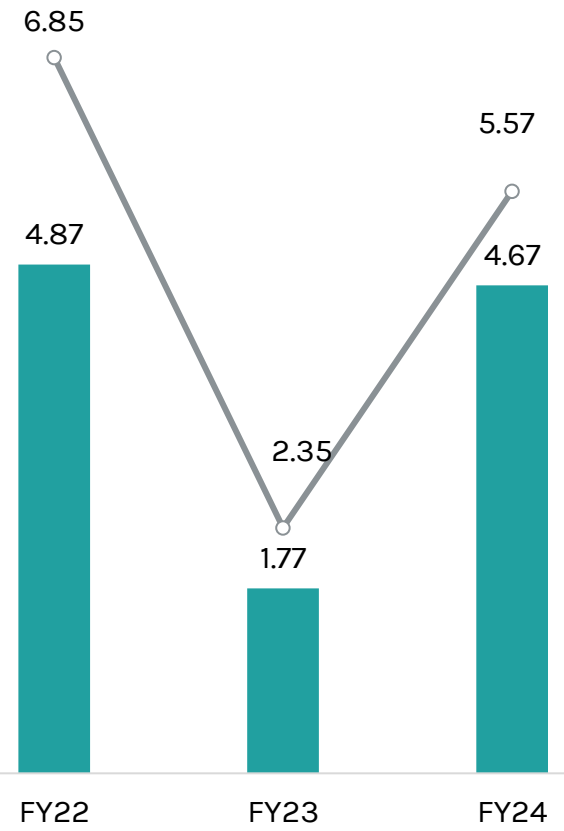
Total Income



EBITDA



PAT



All Figures In ₹ Cr & Margin In %

Particulars	FY24	FY23	FY22
Revenues	82.46	74.92	70.45
Other Income	1.52	0.31	0.65
Total Income	83.98	75.24	71.10
Raw Material Expenses	55.71	52.62	45.86
Employee Benefits Expense	5.90	5.57	4.90
Other Expenses	13.25	11.42	10.62
Total Expenditure	74.85	69.60	61.38
EBITDA	9.13	5.63	9.72
Finance Costs	1.29	1.60	1.26
Depreciation & Amortisation Expenses	1.74	1.70	1.89
PBT	6.10	2.34	6.56
Tax	1.42	0.57	1.70
PAT	4.67	1.77	4.87
Total Comprehensive Income	4.71	1.79	4.92
EPS	5.97	2.26	7.62

In ₹ Cr

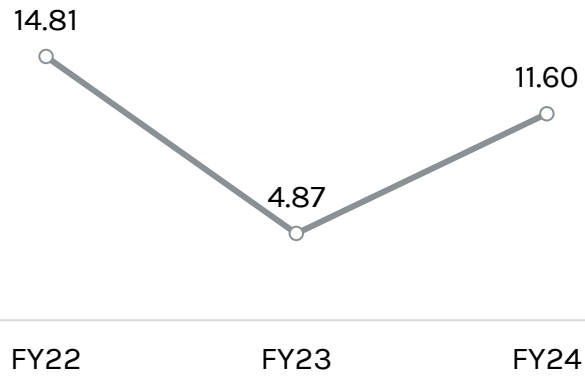
Equities & Liabilities	FY24	FY23	FY22
Equity	7.89	7.86	6.85
Reserves and Surplus	32.42	28.48	26.03
Net Worth	40.31	36.34	32.88
Non Current Liabilities			
Long-Term Borrowings	0.16	0.95	0.96
Deferred Tax Liabilities	0.86	0.85	0.88
Long Term Provision	0.10	0.12	0.18
Total Non Current Liabilities	1.12	1.92	2.02
Current Liabilities			
Short-Term Borrowings	12.86	13.03	12.98
Trade Payables	6.26	6.32	7.42
Short Term Provisions	0.67	0.33	0.36
Other Current Liabilities	1.46	1.37	1.20
Total Current Liabilities	21.26	21.04	21.95
Total Liabilities	62.69	59.30	56.86

Assets	FY24	FY23	FY22
Non Current Assets			
Fixed Assets	11.39	11.67	10.96
Deferred Tax Assets	0.00	0.00	0.00
Other Non Current Assets	5.77	4.50	4.01
Total Non Current Assets	17.16	16.16	14.97
Current Assets			
Cash & Bank Balance	5.32	1.27	1.31
Inventories	19.94	21.80	19.39
Trade receivables	12.00	12.28	12.08
Short-Term Loans and Advances	3.57	2.84	2.72
Other Current Assets	4.70	4.94	6.38
Total Current Assets	45.53	43.14	41.88
Total Assets	62.69	59.30	56.86

Particulars	FY24	FY23	FY22
Cash from Operation	8.54	1.82	-1.90
Cash from Investments	-6.13	-0.78	-2.67
Cash from Financing	-2.25	-0.89	3.41
Net Cash Flow	0.16	0.15	-0.01

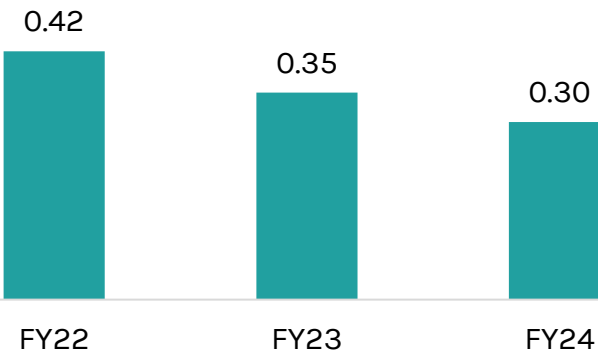
ROE

In %



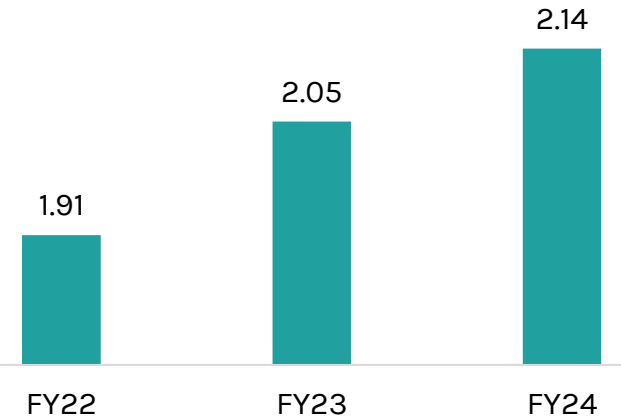
Debt to Equity

In Time



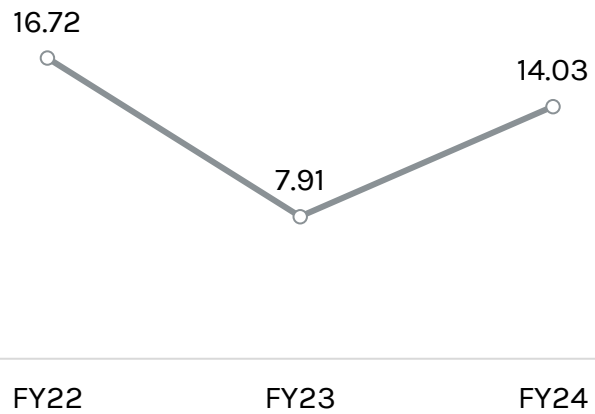
Current Ratio

In Time



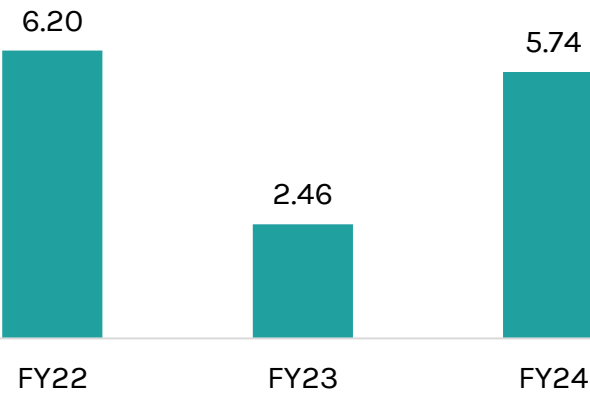
ROCE

In %



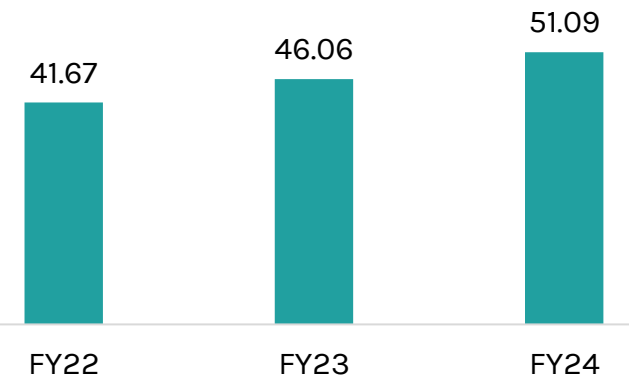
Interest Coverage

In Time



Book Value

In ₹

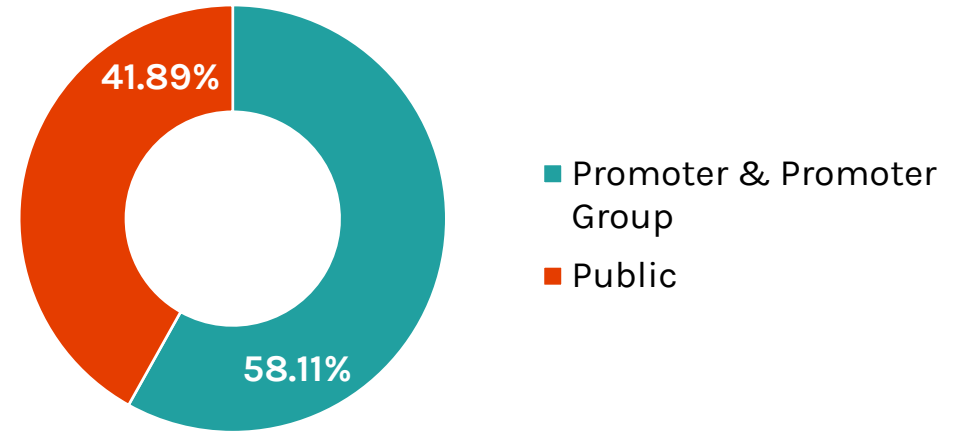


As on 16-08-2024

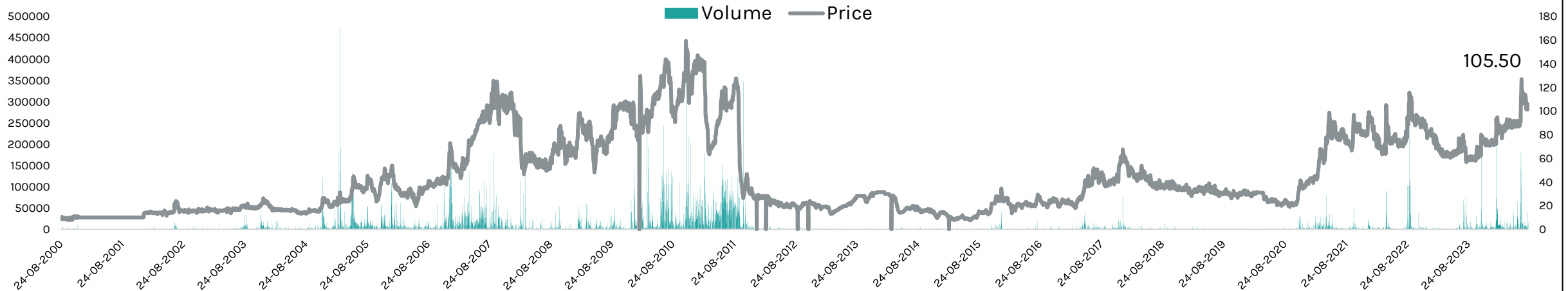
BSE: SKYIND

Share Price (₹)	105.50
Market Capitalization (₹ Cr)	83.25
No. of Shares Outstanding	78,90,541
Face Value (₹)	10.00
52 week High-Low (₹)	136.00 / 55.50

Share Holding Pattern

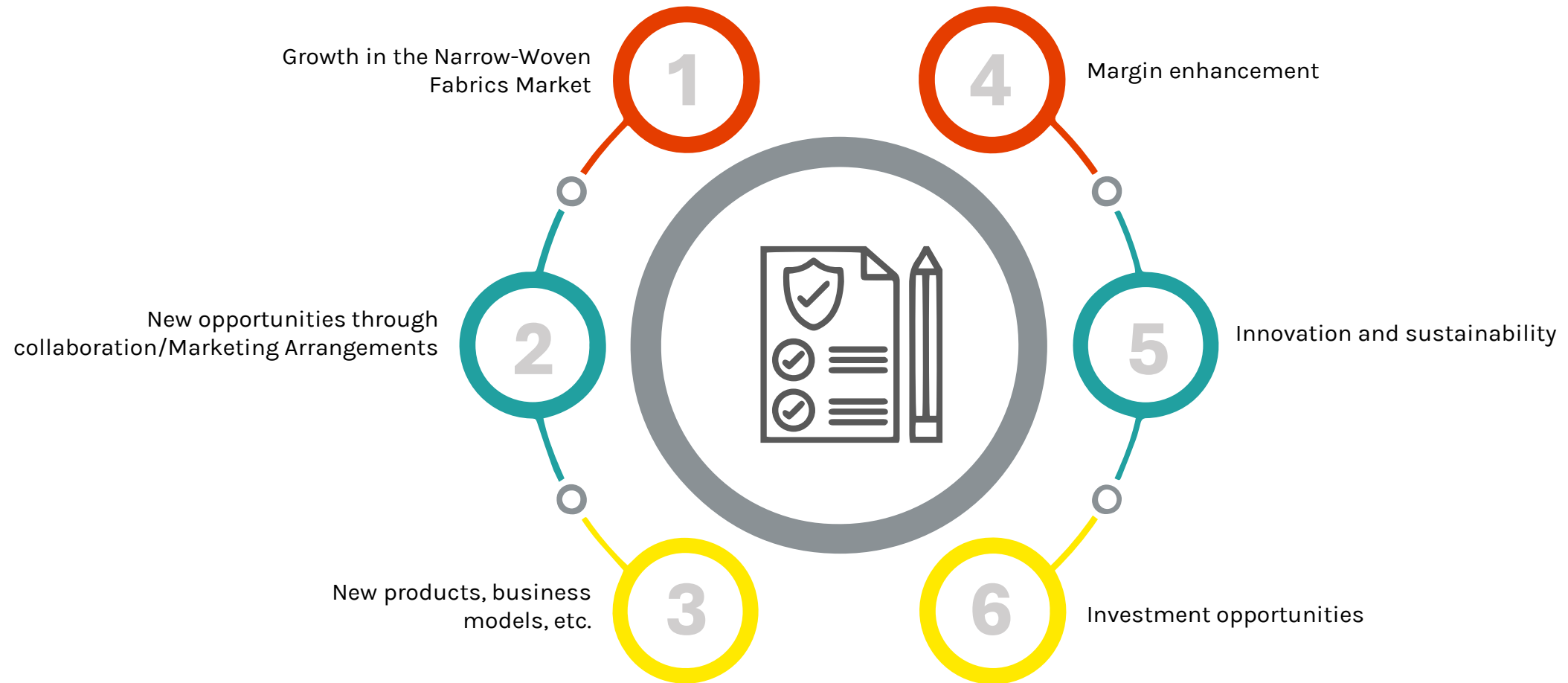


Share Performance From 24th August 2000 Till Date

Source: [BSE](#)

The Way Forward





- Following the outbreak of the COVID-19 pandemic, increasing awareness of health, safety and comfort in the medical and orthopaedic industry.
- The potential factor that it is an emerging industry in India and many Multinational Companies are interested in this field to work with Indian Companies.
- The Company would be looking to expand its facilities in future and capitalise on the trend by focussing on the exports and value-added products.
- The Indian government has permitted 100 per cent FDI in the Textile sector through automatic route.

With India's urbanisation, demand for footwear, sportswear, orthopaedic belts, medical equipment's is rising





Thank You



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