



November 14, 2024

National Stock Exchange of India Limited
Exchange Plaza, C-1, G Block,
Bandra-Kurla Complex,
Bandra (East), Mumbai – 400 051
Symbol: AVG

BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code: 543910

Dear Sir/Madam,

Sub: Press release for the H1Q2 Financial Year 2024-25

We are enclosing herewith the revised press release for the H1Q2 Financial year 2024-25.

This is for your record and further dissemination.

Thanking You

Yours faithfully,
For AVG LOGISTICS LIMITED

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AVG LOGISTICS LIMITED

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AVG Net profit surges 112% in H1 FY25

Mumbai 14th November, 2024: – AVG Logistics Limited, (BSE – 543910, NSE – AVG), a leading multimodal logistics solutions provider, has announced its unaudited financial results for the H1 & Q2 FY25.

Consolidated Key Financial Highlights

Particulars (₹ Cr)	H1 FY25	H1 FY24	YoY Change
Total Income	263.25	218.73	↑ 20.35%
EBITDA	48.04	40.37	↑ 19.00%
Net Profit	10.59	4.24	↑ 149.42%
Net Profit Margin	4.05%	1.95%	↑ 210 BPS
EPS (₹)	7.75	3.61	↑ 114.68%

Particulars (₹ Cr)	Q2 FY25	Q2 FY24	YoY Change
Total Income	139.57	117.97	↑ 18.30%
EBITDA	24.42	21.38	↑ 14.19%
Net Profit	5.38	1.72	↑ 213.10%
Net Profit Margin	3.89%	1.46%	↑ 242 BPS
EPS (₹)	3.94	1.46	↑ 169.36%

Commenting on financial performance, Mr. Sanjay Gupta Managing Director & CEO, AVG Logistics Limited said, “We are pleased to share our strong financial performance for H1 FY25 and Q2 FY25, marked by substantial year-on-year growth in Revenue, EBITDA, Net profit and EPS. This growth underscores our commitment to excellence and our strategic approach to long-term value creation to our stakeholders.

New customer additions into new industry and business segments viz. Steel, Cement, appointment as an Authorized Partner for Express Parcel Services with UPSRTC reflect our strengthened position within the logistics sector.

The recent launch of our 20-foot electric trucks further highlights our commitment to sustainable logistics, and our adoption of EVs and LNG fleets aligns with our mission to support eco-friendly practices and meet the sustainability goals of our clients.

Our focus is on customer satisfaction, build strategic partnership with customers to provide unique solutions through multimodal infrastructure sets a new benchmark as responsible logistics partner in the industry.

Key Highlights Of Q2 FY25

Appointed as Authorized Partner for Parcel Services by UPSRTC	Appointment as authorized partner for Express Parcel Services by Uttar Pradesh State Road Transportation Corporation. Company has secured space in 9000 UPSRTC buses for Parcel Delivery Services, with an anticipate revenue of ₹ 60 Cr over 5 years.
Launched 20 Feet Electric Retrofit Truck	Launch of 20 feet electric truck for advancing sustainable logistics with their esteemed client.
Addition of Fleets	Addition of 121 Fleets in H1 FY 25

About AVG Logistics Limited

AVG Logistics Limited ('AVG Logistics' or 'The Company') is a leading multimodal logistics solutions provider based in India. Founded in 2010, the Company has rapidly grown to become a trusted partner for businesses across India. With a team of dedicated logistics experts and a modern fleet, AVG Logistics provides customized and technology-driven solutions across transportation, warehousing, distribution, and supply chain management. Furthermore, the Company also offers Third-Party Logistics Services (3PL), effectively complementing its wide range of logistics solutions.

The company specializes in road & rail transportation, reefers/cold chain, and warehousing segment with over 50+ fully automated branches pan India. AVG's esteemed customers include Nestle, HUL, DS Group, Godrej Consumers, Godrej Boyce, Apollo Tyres, JK Tyres, ITC, Airtel, MRF, Jubilant, UltraTech Cement, Coca Cola & many other retail and multinational companies.

The company's 500+ workforce comprising dedicated & skilled professionals provides 24x7 integrated logistics services in an efficient manner to customers across different industries in India. The company operates a 3000+ fleet of hired & owned vehicles along with 705,000 Sq. Ft. of warehousing space in India to provide several value-added services.

In FY24, the company reported Revenue of ₹491.07 Cr, EBITDA of ₹108.86 Cr and PAT of ₹31.92Cr.

Disclaimer

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

For Further Information Please Contact Corporate Communication Advisor

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