



Date: 26th November, 2024

To,
BSE Limited
P.J. Towers,
Dalal Street, Mumbai – 400 001
Ref: Scrip Code: 506687

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we enclose herewith Investor presentation for November, 2024.

The aforementioned presentation will also be uploaded on the Company's website viz. www.transpek.com.

We request you to take the above on your records and acknowledge receipt.

Thanking you,

**Yours faithfully,
For Transpek Industry Limited**

**Bimal V. Mehta
Managing Director
DIN: 00081171**



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Company Identification No.: L23205GJ1965PLC001343

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Transpek Industry Limited

Investor Presentation
November 2024

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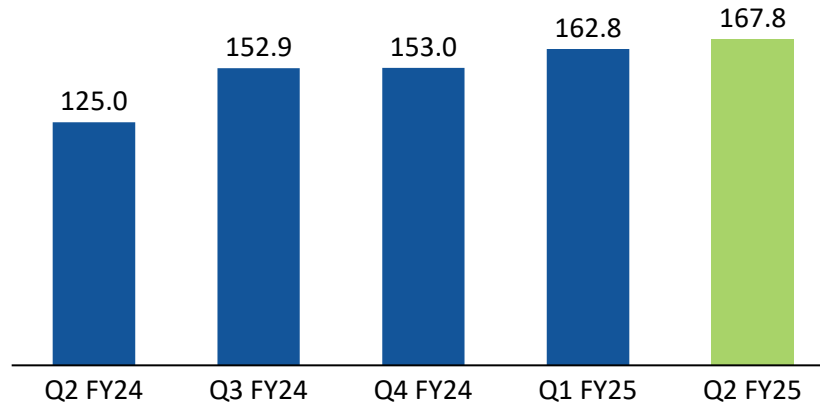


Q2 & H1FY25 - Financial Highlights

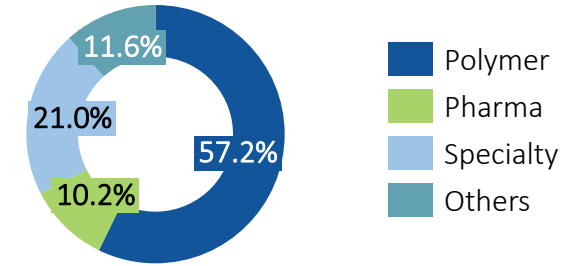
- The company achieved stable performance with total revenue of Rs. 167.8 crore for the quarter, a 34% year-on-year growth driven by demand recovery for key products like acid chlorides. Further stabilization expected in H2 and to continue in next financial year.
- The Company has successfully tested and validated three non-acid chlorides with select customers and are actively engaging with them to gauge demand and explore potential commercial supply opportunities.
- The company is focusing on new geographies such as Middle East, South America and Eurasia, aiming to expand its customer base by catering to unique requirements.
- Looking ahead, the product pipeline remains strong, and market prospects present significant opportunities across various sectors.
- Aligned with the strategic plan to diversify, the company is progressing toward introducing new non-chlorination products to its portfolio. The company is actively pursuing growth through both organic and inorganic opportunities.
- The Acid Chloride market has turned significantly competitive and price sensitive as there are many suppliers. The Company is able to continue to win customer confidence due to its long-standing, value-drive, customer-focused approach and strong reputation.

Performance Highlights

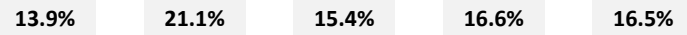
Revenue* (Rs. In Cr)



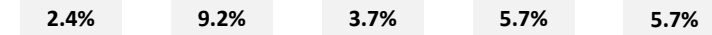
Q2 FY25 Sales Distribution based on Application



EBITDA* (Rs. In Cr)

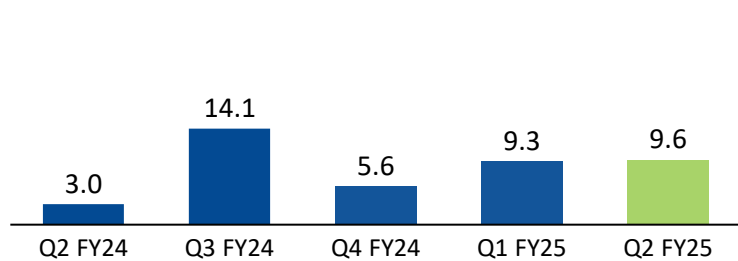
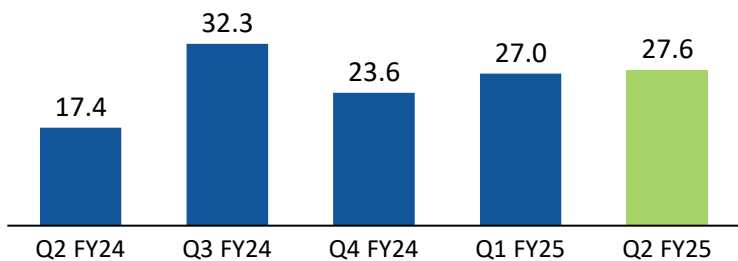
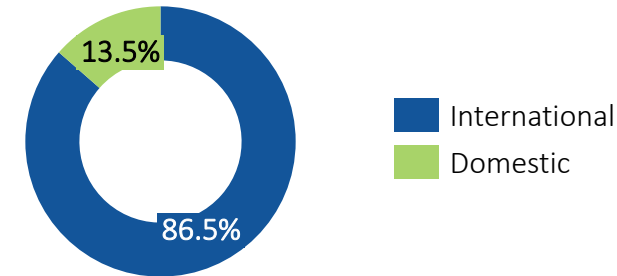


PAT (Rs. In Cr)

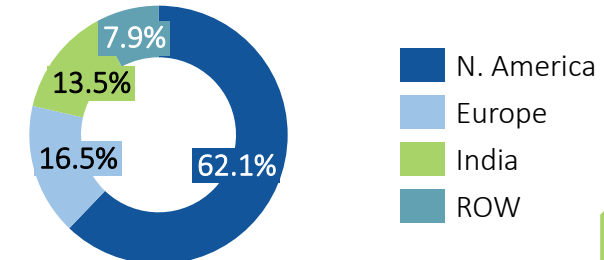


Margin

Q2 FY25 - Revenue Breakup



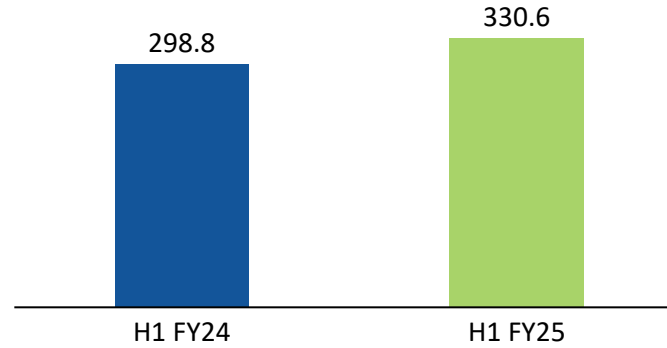
Q2 FY25 - Region wise break up



*Includes other income as major part of TIL's other income consists of Export incentives and duty drawbacks that are directly linked to the export sales

Performance Highlights

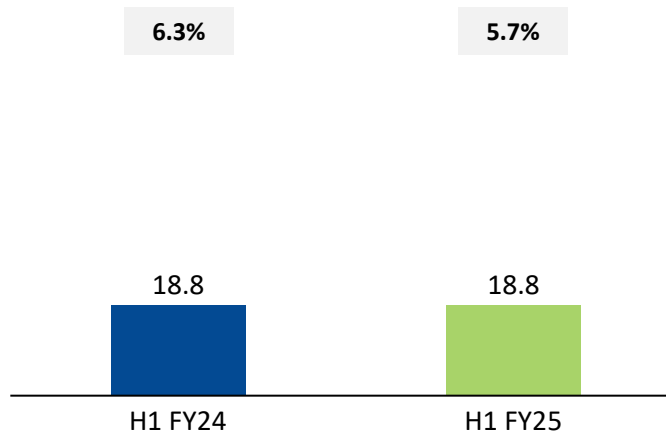
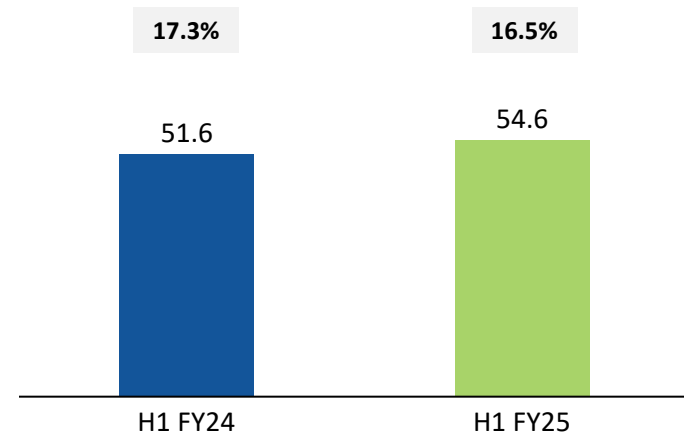
Revenue* (Rs. In Cr)



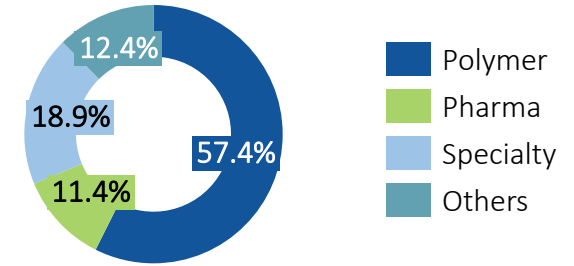
EBITDA* (Rs. In Cr)

PAT (Rs. In Cr)

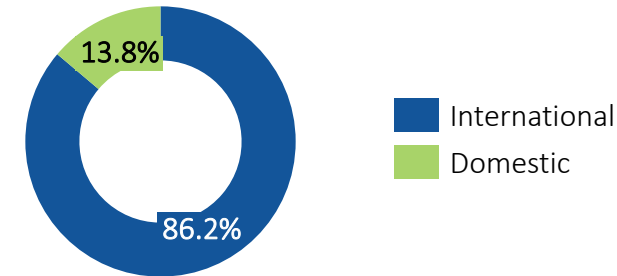
Margin



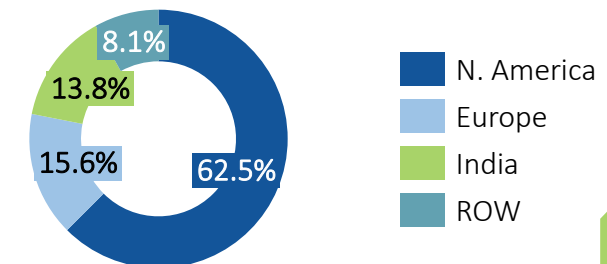
H1 FY25 Sales Distribution based on Application



H1 FY25 - Revenue Breakup



H1 FY25 - Region wise break up



*Includes other income as major part of TIL's other income consists of Export incentives and duty drawbacks that are directly linked to the export sales

Q2 & H1FY25 - Consolidated Profit & Loss Account

Particulars (Rs. Crores)	Q2 FY25	Q2 FY24	Y-o-Y	Q1 FY25	Q-o-Q	H1 FY25	H1 FY24	Y-o-Y
Revenue from Operations	162.7	120.9		151.9		314.6	283.1	
Other Income	5.1	4.1		11.0		16.1	15.7	
Total Revenue from operations	167.8	125.0	34.2%	162.8	3.0%	330.6	298.8	10.6%
Cost of materials consumed	86.5	50.4		68.2		154.7	134.8	
Purchases of stock-in-trade	0.0	0.0		0.0		0.0	0.0	
Changes in inventories	-1.2	11.9		10.5		9.3	10.7	
Total Raw Material	85.3	62.3		78.7		164.0	145.6	
Employee Expenses	16.8	14.1		16.8		33.5	30.1	
Other Expenses	38.1	31.2		40.4		78.5	71.6	
EBITDA (Including Other Income)	27.6	17.4	58.4%	27.0	2.3%	54.6	51.6	5.8%
EBITDA Margin (%)	16.5%	13.9%		16.6%		16.5%	17.3%	
Depreciation	12.9	8.8		12.3		25.2	17.6	
EBIT	14.7	8.6	71.2%	14.7	0.3%	29.4	34.0	-13.6%
EBIT Margin (%)	9.0%	7.1%		9.7%		9.3%	12.0%	
Finance Cost	2.8	3.0		3.0		5.8	7.2	
Exceptional Item	0.0	0.0		0.0		0.0	0.0	
Profit before Tax	11.9	5.6	113.9%	11.7	2.0%	23.6	26.8	-12.1%
Tax	2.3	2.6		2.4		4.7	9.0	
Profit After Tax	9.6	3.0	219.1%	9.3	2.8%	18.8	18.8	0.0%
PAT Margin (%)	5.7%	2.4%		5.7%		5.7%	6.3%	
EPS (in Rs.)	17.1	5.36		16.63		33.73	33.74	

Consolidated Balance Sheet

Liabilities (Rs. Crores)	Sep-24	Mar-24
Equity		
Equity Share capital	5.6	5.6
Other Equity	783.7	667.8
Total Equity	789.3	673.4
Financial liabilities		
(i) Borrowings	20.0	19.7
(ii) Lease liabilities	41.6	52.6
Provisions	3.2	3.1
Deferred tax liabilities (Net)	93.2	104.4
Total Non Current Liabilities	158.1	179.8
Financial liabilities		
(i) Borrowings	14.4	24.5
(ii) Trade Payables	68.8	45.8
(iii) Other financial liabilities	15.7	13.1
(iv) Lease liabilities	26.4	26.1
Provisions	1.6	0.6
Other current liabilities	3.4	2.5
Current tax liabilities (Net)	0.0	0.0
Total Current Liabilities	130.3	112.5
Total Equity and Liabilities	1,077.7	965.7

Assets (Rs. Crores)	Sep-24	Mar-24
Non Current assets		
Property, Plant and Equipment	309.0	319.7
Capital work-in-progress	12.9	6.1
Right to use of lease assets	64.5	77.6
Other Intangible assets	0.0	0.0
Financial Assets		
Investments	416.5	320.5
(ii) Loans	0.0	0.0
(iii) Other financial assets	6.4	16.4
Other non-current assets	14.0	11.7
Total Non Current Assets	823.4	752.0
Current Assets		
Inventories	59.8	64.4
Financial Assets		
(i) Trade receivables	118.1	91.9
(ii) Cash and cash equivalents	15.8	8.1
(iii) Bank balances other than above	40.9	22.5
(iv) Loans	0.1	0.0
(v) Other financial assets	3.3	2.8
Other current assets	16.2	24.0
Total Current Assets	254.2	213.6
Total Assets	1,077.7	965.7

Consolidated Cash Flow Statement

Particulars (Rs. Crores)	Sep-24	Sep-23
Net Profit Before Tax	23.6	26.8
Adjustments for: Non Cash Items / Other Investment or Financial Items	23.4	16.2
Operating profit before working capital changes	47.0	43.0
Changes in working capital	22.4	48.2
Cash generated from Operations	69.4	91.2
Direct taxes paid (net of refund)	-0.3	-5.0
Net Cash from Operating Activities	69.0	86.2
Net Cash from Investing Activities	-24.4	-20.1
Net Cash from Financing Activities	-36.9	-59.8
Net Decrease in Cash and Cash equivalents	7.7	6.3
Add: Cash & Cash equivalents at the beginning of the period	8.1	5.5
Cash & Cash equivalents at the end of the period	15.8	11.8

Capex

- The Capex for next two years will be based on the timing of the introduction of new products and any significant investment will be announced appropriately. Evaluating a couple of new products for investment in manufacturing capacity.

Logistic & Sourcing

- The cost of freight & logistics have increased due to uncertainty and volatility in global market besides increase in lead time. The Company has been actively managing the issues with good outcomes. At the same time, a significant part of logistics cost is borne by the customers directly.

Business Volumes

- While the overall business, economic & political situation continues to have significant uncertainties at present, the Company does not expect any major change in demand structure of its products in the long run.

EBITDA

- Average expected EBITDA is about 16% to 20%. However, this can go beyond this range up or down as it is dependent on product mix (based on the demand), pricing and volumes. Also, it can vary from quarter to quarter due to product mix, raw material prices and numerator/denominator effect.




Transpek at Glance



Environment
Protection

Founded by
Shri. Govindji
Shroff in 1965



Creative
Chemistry



Over three
decades of
presence in the
international
market

Part of Excel
group of
companies

Over 5 decades
experience in
Sulphur and
Chlorine
Chemistry

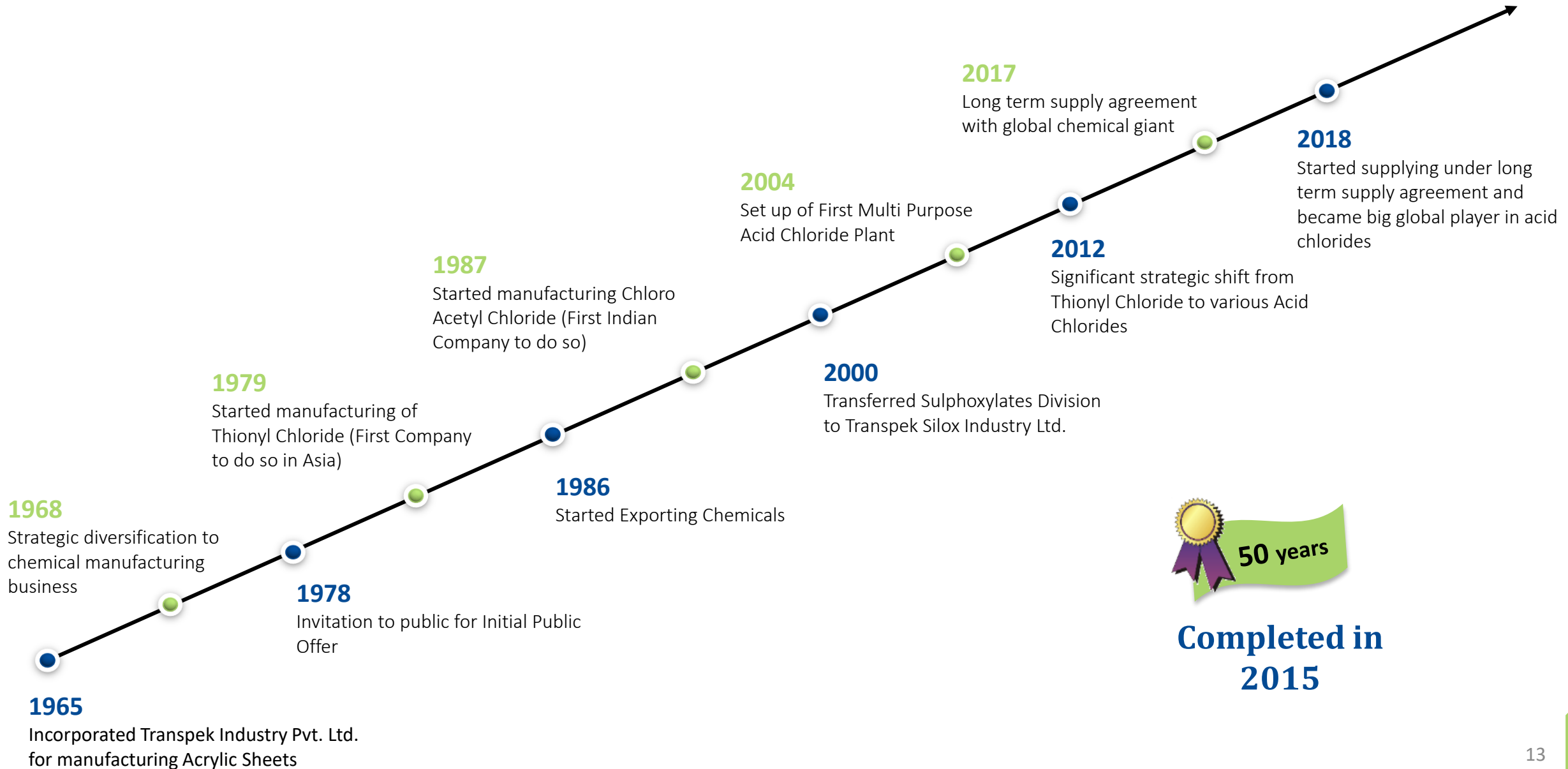


Customer
Focus

Exploring every
possible
compound
from Sulphur
and Chlorine

Headquartered
in Vadodara, -
approximately
400 kms from
Nhava Sheva

Our journey over five decades



Our products are supplied to varied industries

Leading global supplier for 'Chlorinated Products' to various industry sectors ranging from Pharmaceuticals, Agrochemicals and dyes to pigments.

Polymers



Pharma



Specialty Chemicals



Agro Chemicals



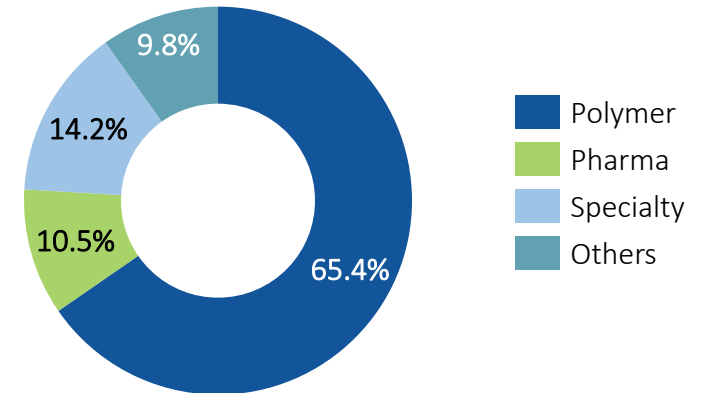
Cosmetics



Dyes



FY24 Sales Distribution based on Application



Our products have multiple applications

Diversified Products Across India's Fastest Growing Industries

- 2, 4, 6 Trimethyl Benzoyl Chloride
- Octanoyl chloride
- Propargyl Chloride Solution

Specialty Chemicals

- Cocoyl Chloride
- Diethylene Glycol Dichloride
- Isononanoyl Chloride
- Lauroyl chloride

Surfactants

- 2-Methoxyethyl chloride
- 2-Propoxyethyl chloride
- Methoxyacetyl chloride
- n-Butyryl chloride
- n-Valeroyl Chloride
- Octanoyl chloride
- Propargyl Chloride Solution
- Sulphur Dichloride
- Thionyl Chloride

Agrochemicals

- 2-Chloroethylamine Hydrochloride Solution
- Isophthaloyl Chloride
- m-Nitrobenzoyl chloride
- p-Nitrobenzoyl Chloride
- Sulphur Dichloride
- Sulphur Monochloride
- Terephthaloyl chloride
- Thionyl Chloride

Dyes

- 2-Ethylhexanoyl chloride
- Isononanoyl Chloride
- Isophthaloyl Chloride
- Neodecanoyl Chloride
- Octanoyl chloride
- Pivaloyl chloride
- Terephthaloyl chloride

Polymers

- 2-Chloroethylamine Hydrochloride Solution
- 4-Chlorobutyryl Chloride
- 2-Methoxyethyl chloride
- Diethylene Glycol Dichloride
- Isobutyryl chloride
- Lauroyl chloride
- Methoxyacetyl chloride
- n-Butyryl chloride
- n-Decanoyl chloride
- n-Octyl chloride
- n-Valeroyl Chloride
- o-Toluoyl chloride
- Octanoyl chloride
- Pivaloyl chloride
- p-Nitrobenzoyl Chloride
- Propargyl Chloride Solution
- Sulphur Dichloride
- Triethyleneglycol Dichloride
- Thionyl Chloride

Pharma



“The company has a **strong experience** in manufacturing of products using chlorinated chemistry presenting **unending opportunities** for supply of **intermediates and specialty chemicals** suitable for **multiple applications**”.

Our capabilities developed over years

Research & Development

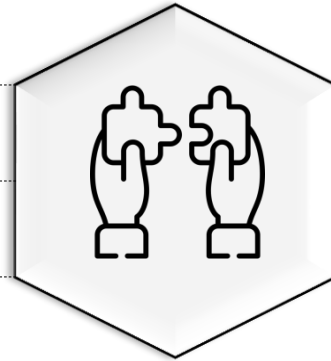
- ◇ In house development of products
- ◇ DSIR approved R&D Facility
- ◇ R&D Lab approved by MS University of Baroda for PhD research
- ◇ Kilo lab and Pilot plants for trials before commercializing plants

Logistics

- ◇ Over 600 ISO tank management with own ISO tank repairs and cleaning stations

Customer Base

- ◇ Long lasting and strong relationship with domestic and international buyers



Sustainability Ratings

- ◇ **ECOVADIS Sustainability platform** – the company is rated very high with **‘Silver Badge’**
- ◇ One of those few Indian companies to have a separate Process safety function which was set up many years back.



Manufacturing Capabilities

- ◇ Over 50 years of experience
- ◇ Unique recycling system with closed loop chemistry
- ◇ Expertise in chlorination chemistry

Supply Chain

- ◇ Stable association with vendors and service providers

Our clients trust in our capabilities & chemistries

Company has built an excellent reputation globally – Testament to our Reliability and Trustworthiness

Contract
Period



10 years
Exclusive contract with a
'MNC Giant'

Products



Supply of **'Acid Chlorides'**

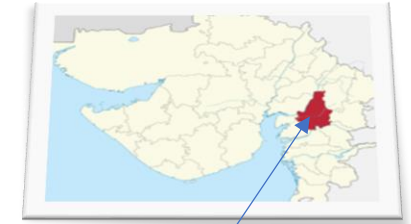
Global
Player



**'Global Recognition and
Visibility'**

- Long-term supply agreement commenced from 1st January 2018
- High performance product with dedicated manufacturing facility
- Positive effect on the turnover of the Company
- Augmented already solid reputation among Global Chemical Giants.
- EPS accretive

Our plants are multipurpose and multiproduct



Ekalbara

Located ~25 km away from the headquarter location at Vadodara, Gujarat.

- ★ Dedicated multipurpose and multiproduct plants spread over 100 acres with total production capacity of 66,000 MTPA.
- ★ Having an expert team of engineers for **Process Scale-up, Plant Design, Erection, and Commissioning**
- ★ Having a facility to take up **contract manufacturing** as well as job work facility for our customers to provide them **economically viable solutions.**
- ★ Handle projects for global clients in the areas of **pharmaceuticals, agrochemicals and specialty chemicals** by **deploying our expertise in chlorination technology along with other core technologies**

- Strategically located in largest chemical manufacturing zone
- ~ 400 kms away from Nhava Sheva Seaport, Mumbai
- Mundra, Pipavav and Hazira seaports are also well in reach
- Vadodara is also having ICD (Inland Container Depot) which is well connected to rail network with different regional ports



Research & Development

- Developed a comprehensive in-house R&D facility recognized by the Department of Science & Technology, Government of India, which is equipped with latest technology and equipment

- Every new and existing product undergoes a constant research at our lab

- Derived competitive edge in manufacturing of Acid Chlorides and Alkyl Chlorides, which have wide applications. We have developed several products and started its commercial production and supply.

- We have the facility of gram lab, kilo lab and pilot plant to scale up the process.

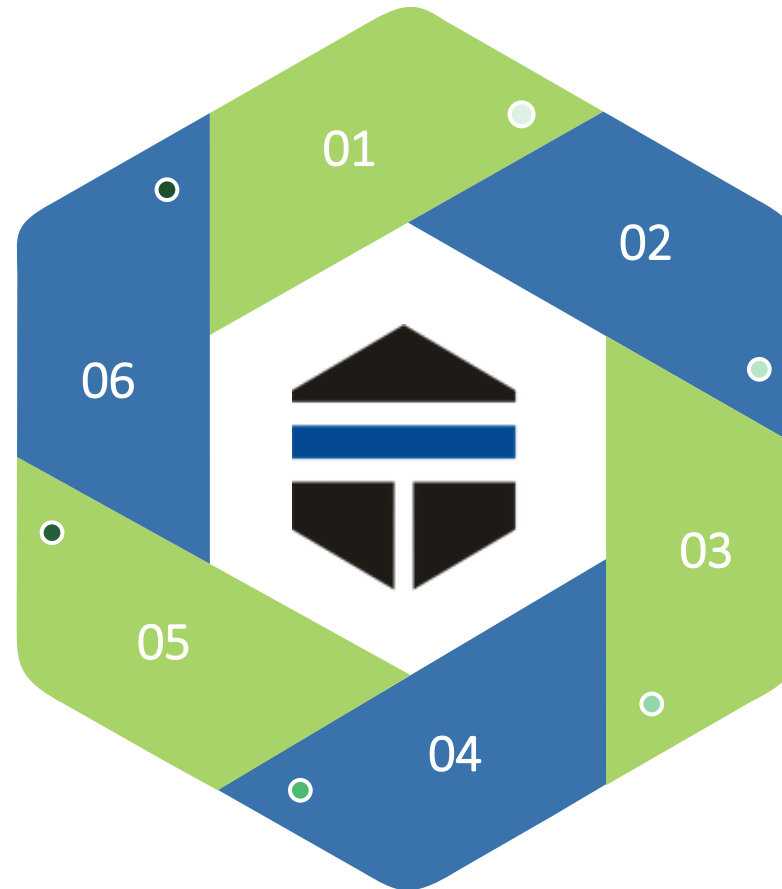
- It also approved by Maharaja Sayajirao University of Vadodara for allowing students pursuing Doctorate of Philosophy (Ph. D) to conduct research and experiments.

Our top management is committed to process safety

- PHA**
- Process Hazard Analysis conducted for all products and processes

- Top Management**
- Total commitment and involvement of the top management in process safety

- Compliance**
- Frequent and Regular Audits
 - Time bound corrective and preventive actions



Chemical Release

- Dispersion Modeling Studies
- Storage Quantity Reduction
- Mechanical Integrity of Equipment

PSSR

- Pre-Startup safety revisions for new and changed processes

Management of Change

- Well defined process for change
- Comprehensive Review for changes and pre implementation studies

Separate Process Safety Management Team

- Chemical Engineers
- Chemists
- Safety Professionals
- Automation Professionals

Our transportation is safe, systematic and sustainable

Logistics

- Safe, systematic and sustainable transportation is a **key challenge to ever changing global chemical industry**
- Pioneers in developing in-house ISO Tank station which is well equipped with state-of-the-art technology
- We manage over 600 ISO Tanks for safe and secure transportation of our products
- Each tank is closely monitored for its efficient utilization and periodically inspected by competent authority
- Our team provides end to end support to deliver the material in ISO Tanks
- Facilitated many customers in transitioning to use ISO Tanks using our technological competence

Packaging

- We offer different sizes of drum packing for our products which are **UN approved and certified by Indian Institute of Packaging**
- All packing, marking and labeling are prepare & ship **as per IMDG and IATA guidelines**

Our products are delivered across the globe

One of the Pioneering Global Exporters from India since 1986

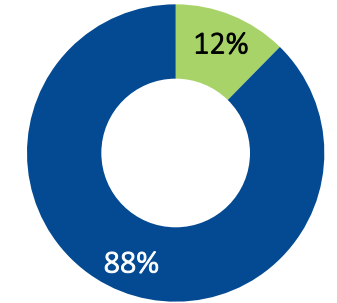
Long term relations with Leading Global Chemical Giants



For India & The World

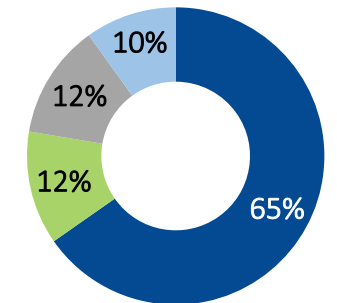
Presence across **16** Countries

FY24 - Revenue Breakup



Domestic International

FY24 - Region-wise Breakup



North America Europe
India Rest of Asia

Our board has vast industry experience



Mr. Ashwin C. Shroff | Chairman

A science graduate, Mr. Shroff has played a pivotal role in advancing the growth of industrial chemicals, agrochemicals, and environmental businesses. He served as the President of the Indian Chemical Council from 1996 to 1998 and is a current member of both the FICCI Environment Committee and the FICCI Chemicals Committee.



Mr. Bimal Mehta | Managing Director

Professionally qualified as a CA, Mr. Mehta has held senior level positions in both Indian and multinational companies. With 33 years of experience, he brings expertise in business strategy, market growth, customer relationships, and finance.



Mr. Avtar Singh | Joint Managing Director

With 41 years of extensive experience in chemicals, pharmaceuticals, and agrochemical products, Mr. Singh began his career at Gharda Chemicals Private Limited. In 1981, he joined Punjab Chemicals and Crop Protection Limited (PCCPL), where he worked in operations and managed plants in various capacities.



Mr. Dipesh K. Shroff | Director

Mr. Dipesh Shroff holds a Diploma in Civil Engineering, an M.E.P. from IIM Ahmedabad, and an OPM from Harvard Business School, Boston. He is currently the Managing Director of Agrocel Industries Private Limited.



Mr. Ravi A. Shroff | Director

Mr. Ravi Shroff holds a B.E. in Chemical Engineering and an M.S. in Chemistry. He is a director in several private limited companies and one investment company, and he is also a partner in multiple partnerships. Currently, he is serving as the Managing Director of Excel Industries Limited.



Mr. Rajeev Pandia | Independent Director

A Chemical Engineering graduate from IIT Bombay with a master's from Stanford University, served as President of the Indian Chemical Council (2000–2002) and led Herdillia Chemicals Limited (later SI Group – India Limited) as Vice Chairman and Managing Director from 1992 to 2008. He is also an independent director for several companies.



Mr. Anandmohan Tiwari | Independent Director

Mr. Tiwari has served for 34 years as a member of the Indian Administrative Service, dedicating 20 of those years to the social sector, focussing on women's empowerment, rural and tribal development, education, and CSR. His executive roles include serving as Managing Director at Gujarat Narmada Valley Fertilizers Company, Gujarat Alkalies and Chemicals Limited, Vadodara, and Gujarat State Fertilizers & Chemicals Limited, Vadodara.



Mr. Vijay Maniar | Independent Director

Shri Vijay Maniar, a fellow member of the Institute of Chartered Accountants of India with over 39 years of experience, ran his practice from 1985 to 1999. He then served with S.R. Batliboi & Co. LLP until 2021, specializing in statutory audits of large companies. Since January 2022, he has been an advisor and mentor at ASA & Associates' Mumbai branch and serves as an Independent Director for India Infradebt Limited and FDC Limited.



Ms. Rita Teatota | Independent Director

Ms. Rita Teatota, a 1981 batch IAS officer of the Gujarat cadre, has over 40 years of experience. She served as Managing Director of GIPCL, Commerce Secretary (2015–2018), and later Chairperson of the Food Safety and Standards Authority of India from November 2018.



Mr. Maulik D. Mehta | Independent Director

He holds a Bachelor of Business Administration, a Master's in Industrial and Organizational Psychology, and completed the Owner/President Management executive MBA program at Harvard Business School. Since June 2020, he has served as the Executive Director & CEO of Deepak Nitrite Limited. With 16 years of experience



Shri Ramkisan A. Devidayal | Independent Director

Mr. Ramkisan A. Devidayal, with a master's in commerce and management, has 36 years of experience in agrochemicals, including 20 years in senior management roles. He has been Vice Chairman of Baroda Citizen Council, actively involved with NGOs, and associated with organizations like the Vadodara Chamber of Commerce and Gujarat Pesticides Formulators. He also serves as a director in several companies.

Our company has adopted a sustainable method of doing business

Community Empowerment

Serving the society in various areas like health & hygiene, education, skill development, vocational training etc.



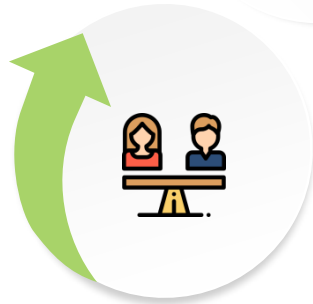
Biodiversity

Maintaining and enhancing green belt (flora and fauna) within the factory premises through afforestation and plantations



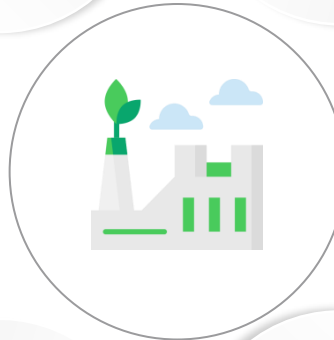
Human Rights & Gender Equality

Maintaining work culture that ensures right opportunities to all on basis of their abilities and values without any bias



Awareness about Environmental Footprint

Minimizing impact of our operations by creating sustainable value chain and conservation / recycle/ reuse of resources



Health and Safety

Conducting operations in manner that ensures safety, health & hygiene of the employees leading to better working environment



Water Conservation

Recycling and reusing water through various methods like Bio-Filter, Recharge well, etc



Well Established, Efficient & Effective Safety and Environmental Practices

Accredited with ISO 9001:2015, ISO 14001:2015, BS OHSAS 18001:2007 for Management System and ISO 50001:2011 for Energy Management System



ESG at the heart of all we do

Women Empowerment Workshops

Understanding the needs of communities, addressing them through need-based projects and making them work together to help create game changing development for sustainable growth



Vocational Training

Our vision is to actively contribute towards creating innovative and sustainable solutions in the fields of health, education, vocational training and skill building and in doing so, build a better sustainable way of life for the weaker sections of the society



Solidifying the base

Focus on all round development of children with special teaching classes for academic purpose and workshops having various activities



Health Awareness

Several sessions arranged for creating health awareness on issues like HIV, Anemia, Women's Health and hygiene, Cancer etc. Special medical check up camps are also arranged for addressing their health issues and for providing medicines and guidance to everyone



Strengthening the Foundation



Energy conservation award by Government of India



Company received an award from Ministry of Power for Energy Conservation Activities undertaken from 2018-2021.

This award was given by Hon'ble Minister of Power.

Awards and Recognitions – A glimpse

Government of Gujarat: Excellence in CSR Award



Shri Atul Shroff, Director & Union Leader Shri Ashok Narsinh receiving the award at the hands of Hon. O. P. Kohli – Governor of Gujarat

FGI Award for Excellence in the field of Environment Pollution Abatement & Preservation



Shri Bimal V. Mehta, MD, receiving Federation of Gujarat Industries Award at the hands of Shri Manohar Parrikar, Minister of Defence, Government of India

Indian Chemical Council: Best in Social Responsibility Award



Vice President (Marketing) and Dy. General Manager (HRM) receiving the Indian Chemical Council Award for Social Responsibility

Many Awards in Social Responsibility, Environment Protection & Water Conservation
Recognition for Company's Values, Ethics and Social Commitment



We have **Full-fledged Effluent management system** with a licensed discharge facility to the central Effluent channel
Our company has **100 acres of land** with a green belt of more than **30,000 trees** within its premises



Historical Financial Highlights

FY24 – Consolidated Profit & Loss Account

Particulars (Rs. Crores)	FY24	FY23	Y-o-Y
Revenue from Operations	579.6	826.9	
Other Income	25.2	17.8	
Total Revenue from operations	604.8	844.7	-28.4%
Cost of materials consumed	293.9	441.5	
Purchases of stock-in-trade	0.0	0.0	
Changes in inventories of finished goods, work-in-progress and stock-in-trade	-6.4	-3.5	
Total Raw Material	287.4	438.0	
Employee Expenses	61.6	60.3	
Other Expenses	148.3	181.4	
EBITDA (Including Other Income)	107.5	165.1	-34.9%
EBITDA Margin (%)	17.8%	19.5%	
Depreciation	37.6	33.0	
EBIT	69.9	132.0	-47.1%
EBIT Margin (%)	11.6%	15.6%	
Finance Cost	14.4	19.2	
Exceptional Item	0.0	0.0	
Profit before Tax	55.5	112.8	-50.8%
Tax	17.0	29.3	
Profit After Tax	38.6	83.5	-53.8%
PAT Margin (%)	6.4%	9.9%	
EPS (in Rs.)	69.03	149.45	

Mar'24 - Consolidated Balance Sheet

Liabilities (Rs. Crores)	Mar-24	Mar-23
Equity		
Equity Share capital	5.6	5.6
Other Equity	667.8	581.1
Total Equity	673.4	586.6
Financial liabilities		
(i) Borrowings	19.7	27.6
(ii) Lease liabilities	52.6	53.8
Provisions	3.1	3.3
Deferred tax liabilities (Net)	104.4	80.0
Total Non Current Liabilities	179.8	164.6
Financial liabilities		
(i) Borrowings	24.5	50.8
(ii) Trade Payables	45.8	54.3
(iii) Other financial liabilities	13.1	15.4
(iv) Lease liabilities	26.1	12.8
Provisions	0.6	0.3
Other current liabilities	2.5	2.2
Current tax liabilities (Net)	0.0	0.0
Total Current Liabilities	112.5	135.6
Total Equity and Liabilities	965.7	886.9

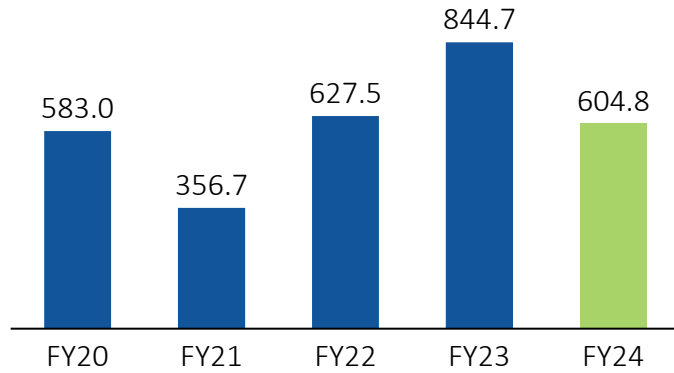
Assets (Rs. Crores)	Mar-24	Mar-23
Non Current assets		
Property, Plant and Equipment	319.7	303.9
Capital work-in-progress	6.1	24.2
Right to use of lease assets	77.6	61.3
Other Intangible assets	0.0	0.0
Financial Assets		
Investments	320.5	237.6
(ii) Loans	0.0	0.0
(iii) Other financial assets	16.4	13.9
Other non-current assets	11.7	11.5
Total Non Current Assets	752.0	652.5
Current Assets		
Inventories	64.4	65.2
Financial Assets		
(i) Trade receivables	91.9	118.2
(ii) Cash and cash equivalents	8.1	5.5
(iii) Bank balances other than above	22.5	20.0
(iv) Loans	0.0	0.0
(v) Other financial assets	2.8	1.5
Other current assets	24.0	24.0
Total Current Assets	213.6	234.4
Total Assets	965.7	886.9

Mar'24 - Consolidated Cash Flow Statement

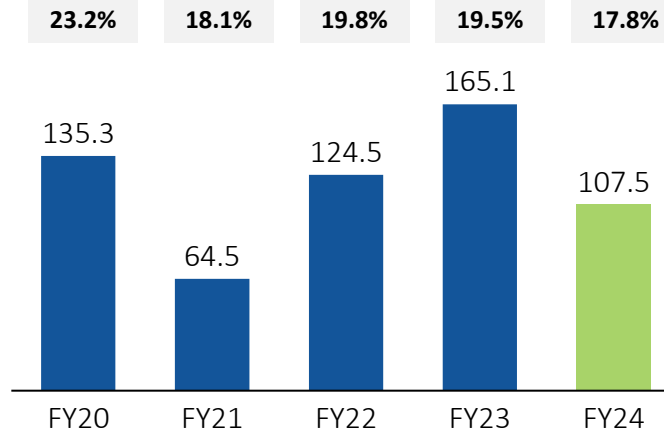
Particulars (Rs. Crores)	Mar-24	Mar-23
Net Profit Before Tax	55.5	112.8
Adjustments for: Non Cash Items / Other Investment or Financial Items	41.3	55.9
Operating profit before working capital changes	96.8	168.7
Changes in working capital	12.9	-22.1
Cash generated from Operations	109.7	146.6
Direct taxes paid (net of refund)	-11.9	35.7
Net Cash from Operating Activities	97.8	110.8
Net Cash from Investing Activities	-31.5	-13.0
Net Cash from Financing Activities	-63.7	-93.9
Net Decrease in Cash and Cash equivalents	2.6	3.9
Add: Cash & Cash equivalents at the beginning of the period	5.5	1.6
Cash & Cash equivalents at the end of the period	8.1	5.5

Consolidated Financial Highlights

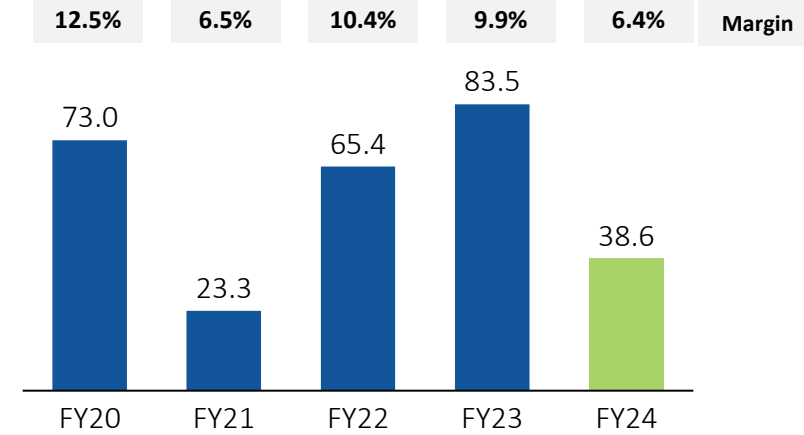
Revenue* (Rs. In Cr)



EBITDA* (Rs. In Cr)

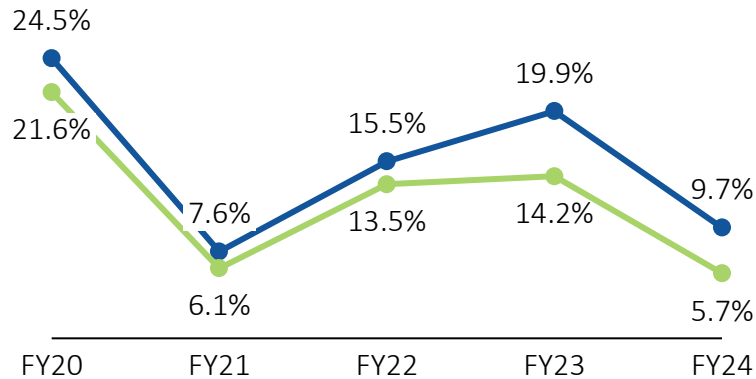


PAT (Rs. In Cr)

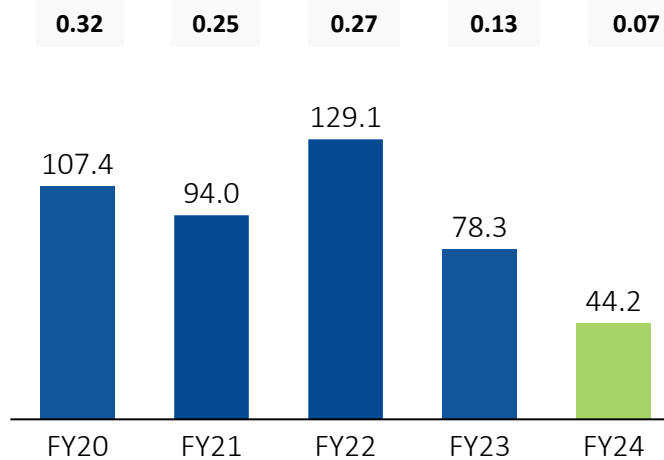


ROCE & ROE (%)

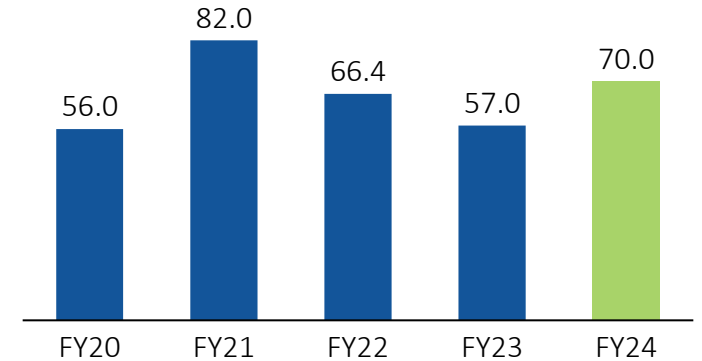
● RoCE ● RoE



Debt (Rs. In Cr) & Debt / Equity (x)



Net Working Capital^ (No. of days)

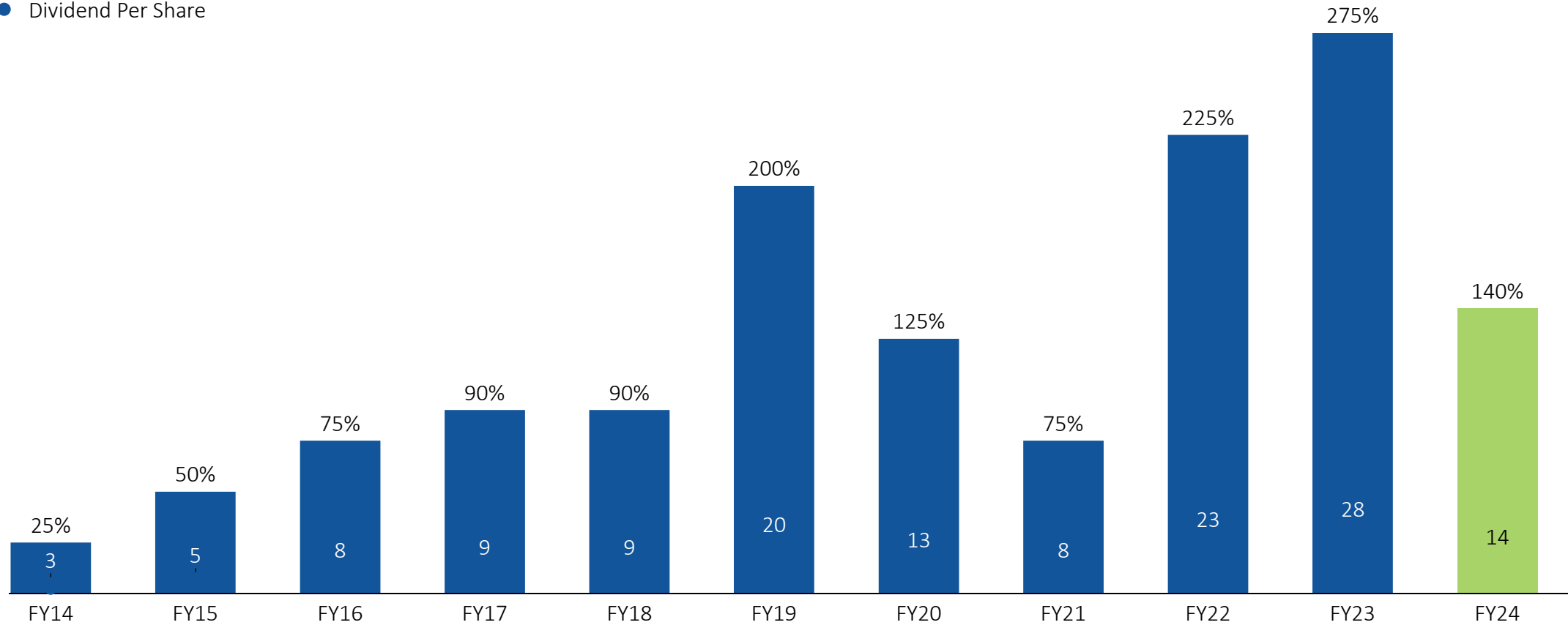


Debt includes Long term debt, short term debt and current maturities of long term debts payable to Banks & Financial Institutions. | ^Calculated on the basis of revenue from operations

Consistent Dividend Performance

Dividend

● Dividend Per Share





Way Forward

Product Development

While adding more Acid Chlorides, we have been focusing on other products that are under development at different stages. Once commercialized, these products shall provide further growth.

Geographic Expansion

The Company has been working to expand its customer base and geographical spread which will add to the overall business volumes in the coming period. Recently, business has been started with customers in Eurasia and South America.

Sustainability Practice

The Long-Term Strategic Growth shall be achieved through a combination of both the above, combined with intensive & continued focus on best sustainability practices and customer delight.

Contact Information

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THANK YOU

