

Ref No: RML/2024-25/486

Date: July 19, 2024

To,
BSE Limited
Scrip Code: 543228

National Stock Exchange of India Limited
Symbol: ROUTE

Dear Sir/Madam,

Sub: Press Release: Financial Results.

This is further to our intimation reference RML/2024-25/485 dated July 19, 2024 wherein we have submitted the financial results for the quarter ended on June 30, 2024.

A Press Release being issued in this regard is enclosed and the same is also available on the website of the Company at www.routemobile.com.

You are requested to take the above information on record.

Thanking You
Yours truly,
For Route Mobile Limited

Rathindra Das
Group Head-Legal, Company Secretary & Compliance Officer
M. No. F12663

Encl: as above

Press Release

Route Mobile Ltd. announces Q1 FY25 Results

Q1 FY25 Revenue from operations stands at Rs. 1,103.42 crore, PAT stands at Rs. 81.16 Crore

Mumbai, July 19, 2024: Route Mobile Limited (“Route Mobile”), a leading cloud communication platform service provider to enterprises, over-the-top (“OTT”) players, and mobile network operators has announced its financial results for the first quarter ended on June 30, 2024.

Highlights for Q1 FY25 (YoY) Consolidated Financials

- Revenue from operations stood at Rs. 1,103.42 crore as against Rs. 967.34 crore in Q1FY24
- Profit Before Tax stands at Rs 102.88 crore as against Rs. 110.23 crore in Q1FY24
- Profit After Tax reported was at Rs 81.16 crore as against Rs 91.69 crore in Q1FY24
- EPS stands at Rs. 12.51 (basic) and Rs. 12.51 (diluted)

Q1 FY25 Vs Q4 FY24 (Consolidated)

Revenue from operations for the quarter ended June 30, 2024, stood at Rs. 1,103.42 crore as compared to Rs. 1,017.03 crore in Q4 FY24

Profit Before Tax (PBT) stood at Rs. 102.88 crore for Q1 FY25 as compared to Rs. 109.39 crore in Q4 FY24. The company’s PBT margin stood at 9.3%

Profit After Tax (PAT) reported at Rs. 81.16 crore for Q1 FY25 as against Rs. 95.16 crore in Q4 FY24.

Talking about the results, **Mr. Guillaume Boutin, Chairman, Route Mobile Limited**, said, “I’m proud of Route Mobile’s first quarter results, making us one of the fastest growing companies in the CPaaS industry, thanks to the exposure to fast growing markets and economies. These results, along with our expectations for the year, underscore the advantages of our international strategy. The fact that these growth rates were reached during the integration phase with the Proximus Group is a clear testimonial of the team’s remarkable determination and adaptability”.

Commenting on the results, **Mr. Rajdipkumar Gupta, Managing Director & Group Chief Executive Officer, Route Mobile Limited**, said, “We have started the new financial year with a strong performance in Q1. This is our highest quarterly revenue so far. We became the largest enabler of WhatsApp based ticketing for metros in India and we continue to deploy such unique solutions at scale, across industries. We have also been featured in the Gartner Magic Quadrant for CPaaS 2024”.

He further added, “We are now a part of the Proximus group and the synergies are starting to emerge, like the deal between Proximus and Microsoft which will further expand the reach of our solutions and open new opportunities for us. We look forward to a successful year”.



Registered & Corporate Office:

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CIN No: L72900MH2004PLC146323

About Route Mobile Limited (www.routemobile.com) (BSE: 543228; NSE: ROUTE)

Established in 2004, Route Mobile Limited ("RML") is a cloud communications platform service provider catering to enterprises, over-the-top (OTT) players, and mobile network operators (MNO). RML's portfolio comprises solutions in messaging, voice, email, SMS filtering, analytics, and monetization. RML has a diverse enterprise client base across various industries, including social media companies, banks and financial institutions, e-commerce entities, and travel aggregators. RML is headquartered in Mumbai, India, with a global presence in Asia Pacific, the Middle East, Africa, Europe, and the Americas. Route Mobile is now a part of Proximus Group, a provider of digital services and communication solutions operating in Belgium and international markets.

Additional Resources

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