

Date: July 19, 2024

To. **Listing Department BSE Limited** Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai-400 001

Listing Department National Stock Exchange of India Limited Bandra Kurla Complex Bandra East Mumbai - 400 051

BSE Scrip Code: 539289 **NSE Symbol: AURUM**

Dear Sir/Madam.

Sub.: Media Release - Consolidated and Standalone Unaudited Financial Results for the quarter ended June 30, 2024.

In continuation of our letter of July 19, 2024 on the Consolidated and Standalone Unaudited Financial Results for the guarter ended June 30, 2024, we send herewith a copy of Media Release being issued by the Company in this regard.

The Consolidated and Standalone Unaudited Financial Results for the quarter ended June 30, 2024, approved by the Board of Directors and the Media Release thereon will also be available on the Company's website www.aurumproptech.in.

You are requested to take the above on record.

Thanking you.

For Aurum PropTech Limited

Sonia Jain Company Secretary & **Compliance Officer**

MEDIA RELEASE 19th July 2024

CONSOLIDATED RESULTS FOR THE QUARTER ENDED 30th June 2024

Aurum PropTech continues its Sustained Growth with Path to Profitability

Total Income at ₹ 69.10 crores, up by 45% Y-o-Y

Y-o-Y CONSOLIDATED FINANCIAL HIGHLIGHTS (Q1 FY2025 vs Q1 FY2024)

Headline Result

- Total Income grew 45% year-on-year to ₹ 69.10 crore compared to ₹ 47.71 crores in Q1 FY2024.
- PBT margins improved 1950 bps year-on year, standing at negative ₹ 13.74 crores as compared to negative ₹ 18.79 crores in Q1 FY2024.
- EBITDA for Q1 FY2025 stood at ₹ 12.05 crores as compared to ₹ 1.80 crores in Q1 FY2024, marking an improvement of 6.7 times year-on-year.
- Adjusted EBITDA * loss was ₹ 4.00 crores for this quarter compared to a loss of ₹ 11.77 crore
 in Q1 FY2024 a year ago. This demonstrated an 1889 bps improvement in the Adjusted
 EBIDTA to Total Income ratio.
- Year on year the business demonstrated improving Expense to Total Income ratios.

	Q1FY24	Q1FY25	Y-o-Y Change
EBITDA to Income	3.8%	17.4%	1361 bps improvement
Adjusted EBITDA to Income	-24.7%	-5.8%	1889 bps improvement
PBT to Income	-39.4%	-19.9%	1950 bps improvement

Note: Adjusted EBITDA is defined as EBITDA as per Ind AS reporting (+) ESOP expenses (-) rental expenses pertaining to 'Ind AS 116 leases'.

19th July 2024 MEDIA RELEASE

Commenting on the results, Onkar Shetye, Executive Director, Aurum PropTech said:

Demonstrating our commitment to a balanced approach of robust growth and improving profitability, our business delivered a 45% Y-o-Y growth for Q1FY25 standing at an ARR of ₹ 276 crores. Our growth came at improvement in expense to total income ratios, most notably the PBT to total Income improvement by 1950 bps year-on-year.

Our rental platforms, that include Nestaway, now manage 30,000 rental units across student living, coliving and family rentals categories. The distribution cluster, which includes our B2B data analytics, marketing automation and sales automation products, maintained consistent

performance this quarter with robust Y-o-Y growth in revenue.

We welcome the recently introduced SM-REIT for creating a regulated space for the fractional

ownership business which shows a promising future.

About Aurum PropTech:

Aurum PropTech Limited (www.aurumproptech.in) is a company listed with BSE Limited (Scrip code: 539289) and National Stock Exchange of India Limited (Scrip code: AURUM). It aims to bring transparency, trust and digital transformation to the real estate sector through its

Integrated PropTech Ecosystem.

About Aurum Ventures:

Aurum Ventures (www.aurumventures.in) is a new age Real Estate Group with end-to-end capabilities from Acquisition, Design, Execution, Project Management, Property Management, Sales, Leasing and Hospitality. It is bringing digital transformation to the real estate sector through

its PropTech Ecosystem.

Forward looking statements:

Certain statements in this media release, concerning our future growth prospects are forwardlooking statements, which involve several risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. We do not undertake to update any forward-looking statement that may be made from time to time by us or on our

behalf.

For details please contact:

Company Secretary & Compliance Officer

Sonia Jain Akash Jagnani

Investor Relations Email: investors@aurumproptech.in