

#### SUCCESS WITH SCIENCE

**30<sup>th</sup>** ANNUAL REPORT 2023-24 Lincoln Pharmaceuticals Limited

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### **A LEGACY OF QUALITY AND INNOVATION** Lincoln Pharmaceuticals, established in 1979, has carved a distinct niche in the global

Lincoln Pharmaceuticals, established in 1979, has carved a distinct niche in the global pharmaceutical landscape. This article highlights the company's unwavering commitment to quality, innovation, and expansion, backed by impressive numbers.

#### Manufacturing Excellence: A Hallmark of Lincoln

**ABOUT THE COMPANY** 

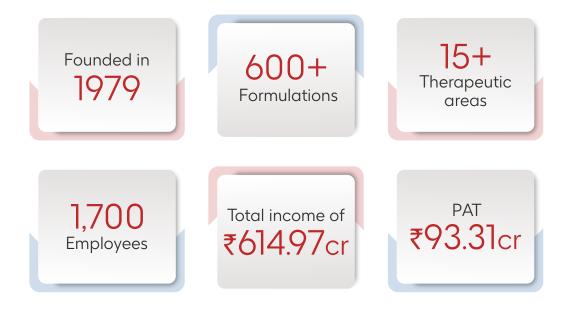
Lincoln takes pride in its state-of-the-art manufacturing facility at Khatraj, Gujarat. The 45-year-old facility adheres to stringent international standards, including EU-GMP, WHO-GMP, TGA, ISO-9001:2015, ISO-14001:2015 and ISO-45001:2018 certifications. This unwavering dedication to quality ensures the safety and efficacy of Lincoln's diverse product portfolio, encompassing different dosage forms, including non-betalactum tablets, capsules, ointments, injectables, and more.

#### A Flourishing Journey of Innovation

Since its inception, Lincoln has been a seedbed of innovation. The company's commitment to research and development has resulted in an impressive track record. With a team 75 researchers, 30 scientists and a workforce of 700 committed people, we are addressing critical therapeutic areas, driving innovation and accessibility.

#### **Expanding Horizons: A Global Vision**

Lincoln's vision extends beyond borders. The company has strategically expanded its domestic market presence, now covering over 80% of India. Additionally, Lincoln has made significant inroads into regulated markets across Africa, Latin America, and Australia. With the recent completion of the Cephalosporin plant expansion in Mehsana, Gujarat, the company is aggressively pursuing product registration. This strategic move is expected to generate approximately Rs 150 crore in sales over the next three years, underscoring Lincoln's commitment to serving a global patient population of billions.





# ANNUAL OVERVIEW AT A GLANCE



#### **Product Portfolio**

- 1700+ registered products
- Another 700 in the pipeline

The focused area includes anti-infective, respiratory system, gynecology, cardio & CNS, anti-diabetic, anti-malaria, among others.



#### **Manufacturing Facilities**

• 2 Units at Khatraj and 1 unit at Mahesana

The manufacturing facility is located at Khatraj, Dist. Gandhinagar and Mehsana, Gujarat. The company has EU-GMP, WHO-GMP, TGA, ISO-9001:2015, ISO-14001:2015 and ISO-45001:2018 certifications. It has a green facility producing 65% of energy consumption through renewable solar and wind projects.



#### FY 2024 Sales

- Exports contribution: 62.4%
- Domestic contribution: 37.6%

The company exports to 60 plus countries and plans to expand to 90 countries in the next 2-3 years. Major export markets include East & West Africa, Central, North & Latin America, and South East Asia.



5 years net profit

• Over 13.9% CAGR

The cash and cash equivalents stood at Rs. 5.74 crore as on 31 Mar 2024. The Book Value is Rs. 295.98 per share as on 31 Mar 2024.



#### **Research & development**

- 7 patented products
- 25+ patent applications filed

We have DSIR approved R&D facilities. The R&D team comprises 75+ professionals, including 30 scientists.



#### **Credit Rating**

CRISIL & ICRA

CRISIL has upgraded the company's bank facilities to CRISIL A/Stable and CRISIL A1. ICRA has reaffirmed the company's long-term and short-term bank facilities to A and A1, respectively.

# VISION

To be a leading force in global healthcare, revolutionizing medicine through relentless research and development, forging strategic alliances to accelerate breakthroughs, and ensuring affordability and accessibility. We envision a world where innovative treatments conquer diseases, empowering healthier lives for all.

# We are driven by a singular mission: to

We are driven by a singular mission: to transform healthcare globally. We achieve this by relentlessly pursuing groundbreaking medicines through focused research and development. Our unwavering commitment to the highest quality standards is reflected in our robust quality control processes and unwavering adherence to industry regulations. Ultimately, we strive to deliver life-saving therapies that are not only innovative but also affordable, empowering healthier lives for people around the world.

Annual Report 2023-24

# REVIEW BY THE MANAGING DIRECTOR



#### Dear Stakeholders,

I am pleased to share with you Lincoln Pharmaceuticals Ltd.'s journey over the past year. We navigated a dynamic market landscape, but thanks to your unwavering support and trust, we achieved significant milestones. This review highlights our strategic vision, key achievements, and the driving forces behind our success.

#### **On Statregy**

Lincoln Pharmaceuticals prioritizes providing affordable healthcare solutions that address real needs. This customer-centric approach, alongside prudent investments that maximize shareholder returns, has fueled our growth and market presence.

Our net debt-free status offers a financial advantage, allowing us to minimize interest expenses and utilize internal funds for strategic acquisitions. This strong financial position positions us for continued expansion.

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#### Performance Highlights

Despite market challenges, Lincoln Pharmaceuticals delivered outstanding performance. We achieved remarkable revenue and market share growth, driven by a dedicated team of 1,700 employees. Our fiscal year 2023-2024 results showcase this commitment, with a total income of ₹614.97 Crore and a profit after tax of ₹93.31 Crore.

Our product portfolio saw consistent growth, with key products performing exceptionally well. Strategic marketing, sales initiatives, and a robust distribution network solidified our brand recognition and market reach. New market entries and strategic partnerships further diversified our revenue streams and global footprint.

#### **Our Strength - Research & Development**

R&D is the cornerstone of Lincoln Pharmaceuticals' future. We invested heavily in expanding R&D capabilities, fostering innovation, and driving scientific advancements. Our dedicated team is committed to discovering and developing life-changing treatments for unmet medical needs. We actively explore emerging technologies and forge scientific collaborations to fuel our innovation pipeline.

#### **Key Drivers of Success**

Lincoln Pharmaceuticals attributes its accomplishments to several key factors. We maintain the industry's highest quality and compliance standards, earning trust through advanced manufacturing facilities and rigorous quality control. Our exceptional team is empowered to innovate through talent development and a culture of learning.

Customer focus remains central to our approach. We prioritize understanding needs to deliver superior products and services, exceeding expectations through valued partnerships with healthcare professionals. Collaboration with healthcare providers enables us to develop innovative solutions for improved patient outcomes.

Lincoln Pharmaceuticals is deeply committed to sustainability and social responsibility. Our initiatives minimize environmental impact, support local communities, and ensure employee well-being – creating a positive and lasting impact beyond our core activities.

#### **Green Initiatives**

We are dedicated to reducing our carbon footprint and implementing sustainable practices. We've invested significantly in renewable energy, transitioning to solar power and implementing stringent waste management practices. Additionally, we optimize supply chains and collaborate with environmentally responsible suppliers, supporting biodiversity preservation and local communities. We strive to be a leader in the pharmaceutical industry for sustainable practices and responsible business operations.

#### **Global and Digital Collaborations**

Strategic global expansion initiatives have yielded remarkable outcomes. By carefully selecting markets and establishing crucial partnerships, we've broadened our presence and extended the reach of our healthcare solutions to a wider audience.

Embracing digital technologies is core to our growth strategy. We've invested in digital transformation across R&D, manufacturing, marketing, and customer engagement. By utilizing advanced analytics, AI, and automation, we optimize operational efficiency, extract valuable insights, and provide personalized customer experiences.

#### Supply Chain, Compliance & Partnerships

We prioritize strengthening our supply chain to ensure uninterrupted access to essential medicines worldwide. Agile inventory management, robust supplier relationships, and diversified sourcing fortify our resilience.

Navigating complex regulations is crucial. We stay vigilant, proactively complying with evolving regulations through our dedicated regulatory affairs team. This dedication strengthens our reputation as a trusted pharmaceutical company.

Collaboration drives innovation and success. We actively partner with research institutions, academia, and industry players to foster knowledge sharing and accelerate R&D efforts, paving the way for groundbreaking advancements in healthcare.

I am proud of our achievements and our commitment to excellence. Through digital innovation, resilient supply chains, regulatory compliance, and meaningful collaborations, we strive to positively impact the pharmaceutical industry and beyond. Thank you for being a part of our journey and for your continued belief in Lincoln Pharmaceuticals Ltd.

Sincerely,

#### Shri Mahendra G. Patel

Managing Director



# GLOBAL EXPANSION, INVESTMENT & FUTURE TRAJECTORY



#### **Global Expansion**

**International Presence :** The company exports to over 60 countries, including regions in East and West Africa, Central and North America, Latin America, and Southeast Asia.

**New Market Entries :** Recent entries into the Canadian market and approvals from TGA Australia and EU GMP position the company for further global expansion, targeting over 90 countries.



#### Investment

**Institutional Investment:** As of March 2024, Foreign Institutional Investors have increased their holdings in the company to 3.93%, up from 1.27% in March 2023.



#### **Future Focus Areas:**

**Enhanced Offerings:** The company aims to enhance its offerings in lifestyle, chronic, women's healthcare, and dermatology, alongside its existing acute care lineup.

**Growth Outlook:** Lincoln is poised to sustain and accelerate its growth momentum with plans for new product launches in both domestic and export markets. Strategic expansions into new markets aim to solidify its market presence further.

**Revenue Target:** These initiatives align with the company's ambitious revenue target of ₹ 750 crore for FY26, underscoring its commitment to delivering value to shareholders.

Lincoln's strategic vision, combined with its robust financial performance and commitment to innovation, positions it strongly for continued growth and global expansion.



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#### Presence over 60+ countries in Europe, Canada, Latin & North America, Africa, Asia Pacific, South East Asia, and 26 states across India.





# **GREEN POLICY REDUCING CARBON FOOTPRINT** WITH RENEWABLE ENERGY INITIATIVES

Embracing the green energy revolution, we began with a small windmill and have since advanced to generate 65% of our power from renewable sources. To bridge the remaining gap aligned with government policies, we have established a 4-megawatt solar park.

This strategic move not only reduces our carbon footprint but also positions us for a future where our electricity bills are nearly eliminated. By prioritizing sustainable energy solutions, we reinforce our commitment to environmental stewardship and contribute to a cleaner, greener tomorrow.



## **OVERVIEW NUMBERS AT A GLANCE**

The company has demonstrated exceptional operational and financial performance for the fourth quarter and fiscal year 2023-24, concluding in March 2024. Continuing its trend of improving profit margins, the company achieved year-on-year profit growth for an impressive 11 consecutive years, from FY13 to FY24. In FY24 alone, the company reported a net profit of Rs. 93.31 crore, marking a substantial 27.98% increase from the previous year. EBITDA for FY24 rose to Rs. 134.33 crore, reflecting a commendable growth rate of 20.28%. Total income for FY24 reached Rs. 614.97 crore, growing by 15.43% year-over-year.

The company's strong performance is further substantiated by its 5-year Compound Annual Growth Rate (CAGR), which stands at 10.6% for net profit, 13.0% for EBITDA, and 13.9% for total income, with a notable spike of 22.5% in the latest period. This consistent growth trajectory underscores Lincoln Pharma's resilience and ability to navigate competitive market dynamics effectively. Moreover, the company's commitment to shareholder value is evident in its recommendation of an 18% dividend, amounting to Rs. 1.80 per share for FY 2023-24. This dividend distribution reflects confidence in its financial health and strategic initiatives to deliver sustainable returns to investors.

**EBITDA** 

FY24 134.33

FY23 111.65

FY22 105.5

92.8

FY21

(₹ in crores)

These achievements underscore Lincoln Pharma's robust financial performance, strategic foresight, and strong market positioning. With a solid foundation and a clear growth strategy, the company is poised for continued success and value creation in the pharmaceutical sector.



**Total Income** 

532.8

FY23

428.1

FY22

FY24 614.9

428.7

FY2]

(₹ in crores)

Lincoln Pharma has shown a consistent upward trajectory in net profit over the past four fiscal years. Starting from ₹62.3 Cr. in FY21, the company's net profit increased to ₹93.31 Cr. in FY24. This steady growth reflects Lincoln Pharma's effective financial strategies and operational efficiency, consolidating its position as a profitable player in the pharmaceutical sector.

62.3

FY2]

69.4

FY22

**NET Profit** 

(₹ in crores)

FY24 93.31

FY23 72.9

Lincoln Pharma has consistently improved its **EBITDA** (Earnings Before Interest, Taxes, Depreciation, and Amortization) over the past four fiscal years. The company's EBITDA has risen steadily from ₹92.8 Cr. in FY21 to ₹134.33 Cr. in FY24. This upward trend highlights Lincoln Pharma's effective operational strategies and financial management, contributing to its sustained profitability and positioning in the pharmaceutical sector.

Lincoln Pharma's financial journey exhibit a progressive net worth trend, exemplifying an improved financial position and also upswing healthy & long term relationship with their valuable stakeholders.

366.4

FY2]

**Net Worth** 

(₹ in crores)

592.8

FY24

502.5

FY23

432.9

FY22

**Corporate** Overview





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# **AFFORDABLE HEALTHCARE** THE LINCOLN PHARMACEUTICALS DIFFERENCE

Established in 1979, Lincoln Pharmaceuticals embarked on its journey during a period when smaller pharmaceutical enterprises were not widely prevalent in the industry. True to its namesake, the company aspires to leave an indelible mark on society and cultivate a distinct identity within the pharmaceutical landscape.



#### **Company Philosophy and Growth Strategy**

At the core of Lincoln Pharmaceuticals' rapid growth lies its unwavering commitment to providing need-based products at affordable prices. While not every company in the industry adopts this approach, Lincoln recognizes the diverse needs of its customers and endeavors to develop products that cater to those needs while ensuring affordability. This customer-centric strategy has been instrumental in driving the company's growth and establishing a strong presence in the market.

#### **Customer Focus and Affordability**

Lincoln Pharmaceuticals understands that affordability is a crucial factor for many customers, and it has made it a priority to address this concern. By offering need-based products at accessible prices, the company has been able to reach a broader customer base and establish itself as a reliable and affordable source of pharmaceutical products.

### **INTERNATIONAL STANDARDS, DOMESTIC FOCUS** THE LINCOLN APPROACH

At the core of our philosophy lies the commitment to **"Healthcare for All"**. Since our inception, our primary emphasis has been on delivering pharmaceutical products of exceptional quality at affordable prices.



While holding the Drug Authority of India's license would have sufficed for domestic sales, we proactively obtained the World Health Organization's (WHO) license for exports right from the outset, in tandem with our domestic license. This strategic decision was driven by our unwavering dedication to upholding international standards in both our domestic and international offerings. From the outset, our steadfast adherence to international standards has been the cornerstone of our operations, ensuring that our products meet the highest quality benchmarks for the benefit of all our stakeholders.





# **THE FUTURE OF PHARMA** LINCOLN'S EMBRACE OF CONTINUOUS INNOVATION

As global requirements continue to evolve, we remain committed to adapting and evolving alongside them. Our proactive approach extends beyond mere technical adjustments to encompass various intangible elements such as documentation, dossier management, product line diversification, and the continuous development of our technical personnel as well.



In this dynamic environment, what was once known as GNP has now seamlessly transitioned into CNP (Continuously Evolving Pharmaceutical). This transition underscores our unwavering dedication to meeting and exceeding global standards, ensuring that we remain at the forefront of the pharmaceutical industry and effectively address the evolving needs of our stakeholders.

Overall, the company by leveraging its strengths, embracing technological advancements, and nurturing collaboration can continue to play a fundamental role in shaping its future both domestically and internationally.

# **AWARDS & RECOGNITION**



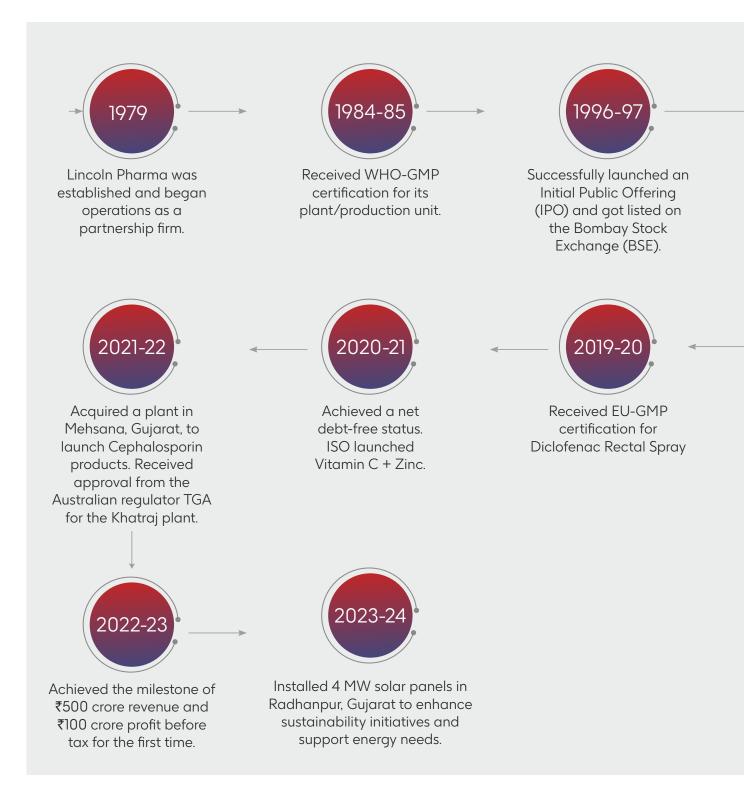
Pharma Cricket League-2023 Trophy

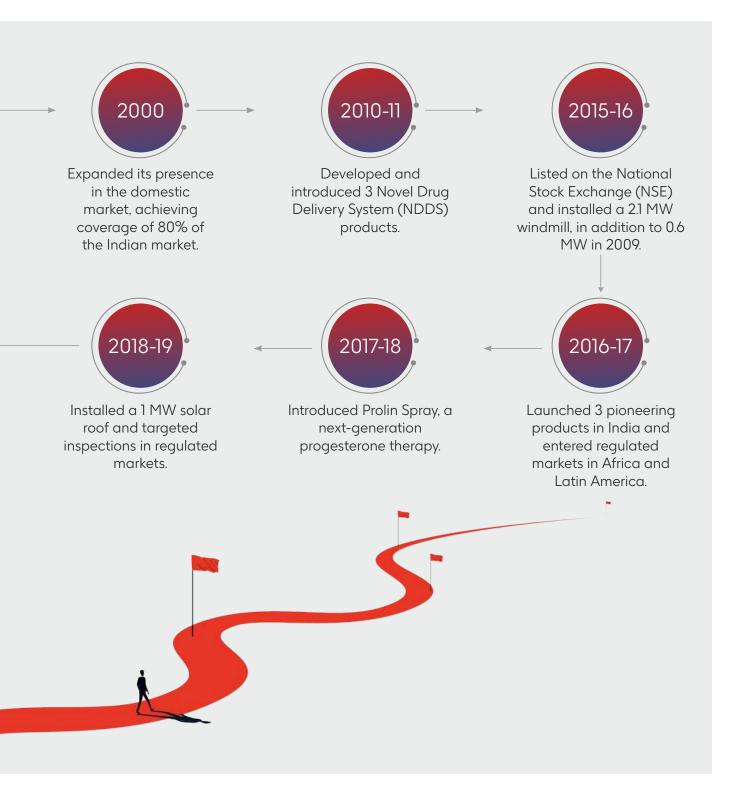
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# KEY MILESTONES That define lincoln pharma







# VISION 2026 Lincoln Strategic Roadmap For Expansion

In our pursuit of growth and expansion, we have several key initiatives planned for the future;

**Completion and Production:** The company has completed the expansion of its Cephalosporin plant in Mehsana, Gujarat, and has commenced commercial production, with initial sales initiated in domestic markets.

Export Registration: Plans are underway to register Cephalosporin products for export to multiple countries, with the plant expected to contribute approximately ₹150 crore in sales over the next three years.

**New Markets:** The company has begun exporting to Canada and plans to start exports to other EU countries in the near future, aiming to increase its export network from 60 to over 90 countries.

**Regulatory Approvals:** Lincoln has received approval from Australia's Therapeutic Goods Administration (TGA) for its Khatraj plant. Both TGA and EU GMP approvals will help strengthen the company's presence in global markets.

Liquidity and Debt Status: Lincoln's liquidity position is strong, supported by healthy cash accruals, a net debt-free status, and healthy return ratios. As of March 31, 2024, the company reported cash and cash equivalents of ₹ 5.74 crore.

**Return Metrics:** For FY24, the company reported a Return on Capital Employed (ROCE) of 20.35% and a Return on Net Worth (RONW) of 15.74%. The book value per share stood at ₹ 295.98.

**Profit Milestone:** Lincoln has consistently improved its profit margins, achieving the milestone of profit growth every single year for the last 11 years, from FY13 to Fy24.

**WHO-GMP Approval:** The company received WHO-GMP approval for its Tablet, Capsule, and Dry-Powder Suspension products at the Cephalosporin plant in Mehsana, Gujarat.

**Portfolio Diversification:** Going forward, the company plans to enhance its offerings in lifestyle, chronic, women's healthcare, and dermatology segments, alongside its existing acute care lineup.

**Future Plans:** Lincoln is poised to sustain and accelerate its growth momentum with plans for new product launches in both domestic and export markets. The company aims for strategic expansions into newer markets to solidify its market presence and deliver value to shareholders.

**Revenue Target:** The company has set a target to achieve ₹ 750 crore in revenue by FY26 while maintaining or improving its margins and sustaining a net debt-free status.

**Commercial Operations:** Commercial operations of the Cephalosporin plant and exports to the EU and Australia are set to commence in the near future, which will fuel further growth.

**Sales and Profit Growth:** The company aims to maintain healthy growth in sales, EBITDA, and net profit margins, ensuring continued financial robustness and shareholder value.

Lincoln Pharmaceuticals' Vision 2026 outlines a strategic roadmap focusing on operational excellence, global market expansion, robust financial health, and continuous innovation, positioning the company for sustained success and growth.

### **ROOTED IN COMMUNITY ENGAGEMENT CSR ACTIVITIES FOR SOCIETAL IMPACT**

We believe in actively participating in community well-being and fostering partnerships that make a meaningful difference. Lincoln Pharmaceuticals is deeply rooted in community engagement, striving to create positive impacts beyond the realm of healthcare.

Lincoln Pharmaceuticals collaborates with 50 diverse organizations, aiming to contribute to society's joys and challenges. Our commitment extends to supporting schools, hospitals, and nonprofit groups dedicated to aiding children with disabilities.

















# EMBRACING FESTIVITIES CULTIVATING UNITY AND JOY AT LINCOLN PHARMA

At Lincoln Pharma, we embrace festive celebrations as integral to our vibrant workplace culture. Throughout the year, these occasions serve not only as moments of joy and relaxation but also as opportunities to strengthen team bonds and foster camaraderie. By celebrating diverse festivals, we promote cultural appreciation and inclusivity among our employees. These festivities provide a welcome break from routine, allowing our teams to come together, unwind, and celebrate shared achievements. Engaging in festive activities not only rejuvenates spirits but also builds enduring connections across departments, reinforcing a sense of unity and belonging. Lincoln Pharma's commitment to festive celebrations underscores our dedication to cultivating a supportive and harmonious work environment, enhancing employee satisfaction and bolstering our collective success.

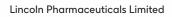












# TALENT HUNT SHOW & Employee Appreciation at Lincoln Pharma



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# BOARD OF DIRECTORS

#### Mr. Kishor M. Shah

Non-Executive Director & Chairman

- With a rich experience of around three decades, Mr. Kishor Shah's visionary leadership and dedication inspire the Board and its committees.
- His extensive experience in international marketing and project management across various industries is invaluable.

#### Mr. Mahendra G. Patel

**Managing Director** 

- A law graduate with vast experience in corporate planning, Mr. Mahendra Patel has been with the company since its founding.
- Under his guidance, the company has thrived, reaching its current standing.
- He oversees exports, business development, legal matters, and finance, including strategic planning, policy decisions, and corporate finance.
- His expertise and knowledge have significantly contributed to the company's success.

### Mr. Rajinikant G. Patel

Non-Executive Director

- With his rich experience in the pharmaceutical industry, Mr. Rajnikant Patel has been with the company since its inception.
- He leads product development, manufacturing, and research & development, playing a key role in the company's growth.

#### Mr. Hasmukh I. Patel Whole-Time Director

- Mr. Hasmukh Patel has extensive experience in pharmaceuticals, and manages the entire domestic marketing and sales distribution network.
- His vide experience and knowledge have been instrumental in the company's success.

#### Mr. Ashish R. Patel

Whole-Time Director

- Mr. Ashish Patel brings extensive knowledge and experience in domestic marketing which has significantly benefited the company.
- He oversees domestic marketing operations, including sales & operations, strategy development, and policy decisions.



#### Mr. Munjal M. Patel

Whole-Time Director

- With a finance degree from the USA and a diploma in investment and financial analysis, Mr. Munjal Patel possesses vast knowledge and experience in global finance.
- He manages international operations, strategy formulation, and policy decisions. His expertise has significantly contributed to the company's growth.

#### Mr. Saurin J. Parikh

Independent Director

- With over 25 years of experience in cotton trade manufacturing and exports, Mr. Saurin Parikh plays a key role in formulating business policies, strategic planning, and implementation.
- His strong leadership skills position the company for future success.

#### Mr. Naresh Suthar Independent Director

- Mr. Nareshkumar Suthar has extensive experience in the business of electric stampings and transformer laminations.
- His expertise in manufacturing and marketing skill has significantly benefited the company.

#### Ms. Seema Mehta Independent Director

- A postgraduate from Gujarat University, Ms. Seema Mehta has had a distinguished career in Finance.
- Her career spans over 38 years at BSNL, a government company showcasing extensive experience and expertise in the field.
- Her vide experience in the finance field has significantly contributed to the company's growth.

Statutory Reports

**Corporate** Overview

# SENIOR MANAGEMENT

The Particular of senior management of the Company including therein since the close of the previous financial year are as under:

Name	Designation
Mr. Darshit Shah	CFO
Ms. Trusha Shah	CS
Mr. Mayur Khakhar	Vice President- Global International Marketing
Mr. Laxmikant Harsola	Vice President- Technical
Mr. Jayesh Panchal	Vice President- Production
Mr. Dhaval Gandhi	I.T Head
Mr. Sanjiv Patel	Senior Manager-Planning & Administration
Mr. Sanjay Bhatt	Senior Manager- operation
Mr. Amit Dwivedi	Group Marketing Manager
Mr. Anil Verma	Sales and Distributor Head
Mr. Bipin Suthar	Senior Manager –Purchase (P.M)
Mr. Ritesh Patel	Senior Manager- Purchase (R.M)
Mr. Sujitprasad Venugpoal Pillai*	Assistant G.M- H.R
Mr. Bhavesh Patel	Manager- Sales & Admin
Mr. Manoj Rai	Head- Q.A
Mr. Hiren Sonani	Senior Manager-IRA
Mr. Jayesh Patel	Manager- Costing
Mr. Jimit Desai	Senior manager- Import & Export
Mr. Rakesh Vijaykumar Singh	Deputy General Manager- Q.C
Mr. Manubhai Hargovandas Patel**	General Manager- Engineering & Maintenance

\* Mr. Sujitprasad Venugopal Pillai appointed as Assistant General Manager-HR w.e.f 01.05.2023.

\*\* Mr. Manubhai H. Patel appointed as General Manager-E&M w.e.f 18.04.2023.

# **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

**Mr. Kishor M. Shah** Non-Executive Chairman

Mr. Mahendra G. Patel Managing Director

Mr. Hashmukh I. Patel Whole Time Director

Mr. Munjal M. Patel Whole Time Director

Mr. Ashish R. Patel Whole Time Director

Mr. Rajnikant G. Patel Non-Executive Director

Mr. Pirabhai R. Suthar Independent Director (ceased w.e.f 31/03/2024)

**Ms. Meha Patel** Independent Director (Resigned w.e.f 16/02/2024)

Ms. Seema Mehta Independent Director (Appointed w.e.f 01/04/2024)

Mr. Nareshkumar Suthar Independent Director (Appointed w.e.f 01/04/2024)

Mr. Saurin J. Parikh Independent Director

#### CHIEF FINANCIAL OFFICER

Mr. Darshit A. Shah

### COMPANY SECRETARY & COMPLIANCE OFFICER

Ms. Trusha K. Shah

#### **AUDITORS**

- M/s. Samir M. Shah & Associates Chartered Accountants, [Statutory Auditor]
- M/s. Kiran J. Mehta & Co. Cost Accountants [Cost Auditor]
- M/s. Vishwas Sharma & Associates

Practicing Company Secretary [Secretarial Auditor]

#### BANKER

- State Bank of India
- Yes Bank

#### CORPORATE IDENTITY NUMBER (CIN)

L24230GJ1995PLC024288

#### ISIN

INE405C01035

#### **REGISTERED OFFICE**

"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060. Tel. : +91-79-4107-8000 Email : info@lincolnpharma.com Website : www.lincolnpharma.com

#### REGISTRAR AND SHARE TRANSFER AGENT (RTA)

#### Link Intime India Private Limited

5th Floor, 506-508, Amarnath Business Centre-1, Beside Gala Business Centre, Near St. Xavier's Collage Corner, Off C. G. Road, Navrangpura, Ahmedabad-380009. Tel. : +91-79-30002684 +91-79-26465179 Email : ahmedabad@linkintime.co.in

#### PLANT

#### PLANT 1

10,11,12,13 Trimul Estate, At. Khatraj, Ta-Kalol, District-Gandhinagar, Gujarat. Tel. : +91-79-4913-5000 Email : khatraj@lincolnpharma.com

#### PLANT 2

Survey no. 410/1, Baliyasan, B/h, Sanku's Water Park, Mehsana-Ahmedabad Highway Road, Mehsana-382732 Gujarat, India. Tel. : +91-7096523657 Email : info@lincoInpharma.com Corporate Overview





#### **Global Pharmaceutical Industry :**

The global medicine spending forecast shows a shift but steady growth, reaching \$1.9 trillion by 2027 despite the COVID-19 pandemic. Excluding pandemic-related costs, spending will increase 3-6% annually. Emerging markets like Latin America and Asia will experience significant growth in both volume and spending, while developed markets like the US will see slower growth due to high patient costs. Oncology, immunology, and anti-diabetics will be the top spending categories, with biosimilars impacting growth in the immunology segment. This outlook reflects a focus on shifting product mixes and increasing access to innovative drugs in emerging markets.

#### Indian Pharmaceutical Industry:

India's pharmaceutical industry has earned the nickname "Pharmacy of the World" for a reason. It's a global leader in providing affordable generic medications, making vital treatments accessible to a wider population. This explainer dives into the factors that have propelled India to the forefront of the generic drug market and explores the future potential of this powerhouse industry.

India is the world's largest supplier of generic drugs, accounting for a staggering 20% of global exports. These generic versions of brand-name drugs are significantly cheaper, making essential healthcare more attainable for people across the globe. This dominance can be attributed to several factors:

**Cost Advantage:** India boasts a strong infrastructure of USFDA - compliant manufacturing facilities. However, the cost of production and labor is significantly lower compared to developed nations. This translates to cheaper generic drugs for consumers.

**Thriving R&D Ecosystem:** India has a robust research and development (R&D) environment. This allows pharmaceutical companies to develop and manufacture high-quality generic versions of existing drugs efficiently.

India's pharmaceutical industry is not just a domestic giant; it's a major exporter as well. The US, Belgium, and South Africa are some of the top destinations for Indian pharmaceuticals. Notably, India plays a critical role in global health by supplying a staggering 65-70% of the World Health Organization's vaccine needs.

The Indian government actively supports the growth of the pharmaceutical industry through various schemes. These initiatives focus on:

- Infrastructure Development: The government allocates funds to upgrade existing manufacturing facilities and ensure they meet international standards.
- **Production-Linked Incentives:** Through financial incentives, the government aims to encourage higher investments and production within the Indian pharmaceutical sector.
- Promoting Exports and Research: The government actively promotes pharmaceutical exports and research activities through various initiatives. The Indian pharmaceutical sector is expecting to generate incremental sales of ₹ 2,94,000 crores in 6 years from 2022-23 to 2027-28.

Despite its impressive track record, the Indian pharmaceutical industry faces some challenges:

- Focus on Chronic Disease Drugs: As chronic diseases like diabetes and heart conditions become more prevalent globally, Indian companies that cater to these therapeutic areas are well-positioned for growth.
- Continued Innovation: Maintaining a robust R&D ecosystem and investing in innovation will be crucial for India to sustain its leadership position in the generic drug market.
- Skilled Workforce and Technology: Developing a skilled workforce and embracing cutting-edge technologies in manufacturing will be key factors in ensuring future success.

By addressing these challenges and capitalizing on its strengths, the Indian pharmaceutical industry is well on its way to remaining a major player in the global market for years to come. According to the Indian Economic Survey 2020-21, the pharma industry is expected to reach US\$ 64 billion in value by 2024 and US\$ 130 billion by 2030. Its commitment to affordability, focus on innovation, and government support position India as a leader in making healthcare more accessible worldwide.

#### Pharma Exports from India :

India's pharmaceutical exports continued their robust growth trajectory in May 2024, registering a 10.45% increase to reach \$2.3 billion compared to the same period in the previous fiscal year. This positive momentum extends to the first two months of the current fiscal year, with exports exhibiting an 8.85% year-on-year growth to \$4.73 billion. Notably, the pharmaceutical sector emerged as a bright spot in India's overall export performance in 2023-24, achieving a commendable 9.6% growth to reach \$27.8 billion. The industry association, Pharmexcil (under the aegis of the Ministry of Commerce), has set an ambitious target of \$31 billion for pharmaceutical exports in the current fiscal year.

Concerns regarding the potential disruption of exports due to geopolitical crises and associated logistical challenges appear to be unfounded at present. While the Russia-Ukraine war did have a minor negative impact, a more significant long-term challenge could be Russia's policy of import substitution, which prioritizes domestic manufacturing of pharmaceuticals. This trend, termed "localization," has resulted in declining exports to Russia for the past two years.

However, there are promising countervailing factors. Exports to the United Arab Emirates (UAE) are experiencing a positive uptick, positioning the UAE as a potential gateway for Indian pharmaceuticals to access other markets. Industry leaders remain optimistic about achieving the \$31 billion export target this year, citing factors such as drug shortages in the US market, rising demand in the UK, and an expanding pharmaceutical market in Africa.

#### About the Company :

Lincoln Pharmaceuticals Limited is a dynamic and forward thinking pharmaceutical manufacturer dedicated to driving progress within the industry through groundbreaking innovation, adept business strategies, and utmost customer satisfaction. As a leading producer of pharmaceuticals, we specialise in manufacturing and promoting a wide range of therapeutic molecules in line with WHO-GMP guidelines, catering to both domestic and international markets. Our premium-quality drugs are developed with the highest standards and are made available at highly competitive prices to serve the wider population.

Established in 1979, our company has emerged as a prominent player in the field of branded generics, renowned for providing affordable and innovative medicines that contribute to healthier lives. With our state-of-the-art R&D and manufacturing facilities in Ahmedabad, we are steadfastly working towards our vision of "Healthcare for All." Notably, our manufacturing units have been granted European Union (EU) GMP certification, granting us marketing rights for our products in all 27 EU member nations and access to the European Economic Area (EEA) countries.

Lincoln Pharmaceuticals Limited sets itself apart in the industry with its cutting-edge R&D capabilities, spearheaded by a team of over 40 highly qualified scientists and researchers. Our ongoing commitment to research has resulted in the filing of 25+ patents and the receipt of 7 patents. Recognised by the Department of Science & Technology and the Government of India, our advanced devices and equipment enable comprehensive internal physical, chemical and microbiological analyses of all our products. Our unwavering focus on innovation and development has resulted in a robust product pipeline, constantly evolving to address the unmet medical needs of the global community.

At the forefront of pharmaceutical manufacturing, we specialise in a diverse portfolio of products, including tablets, capsules, dry syrups, liquid vials, Injectables and ointments. In addition to our strong presence in the acute segment, we are alsoexpanding our portfolio in lifestyle and chronic segments, particularly focusing on women's healthcare and dermatology.

Our dedication to global outreach is evident through oupresencein over 60 countries, with a well-established export network and a robust domestic market presence. With a strong field force and strategic partnerships, we continue to serve numerous markets worldwide. Moreover, our commitment to innovation is reflected in our numerous patent applications and awarded patents.

At our cutting edge R&D centre, our skills formulation development team works diligently on new active substances and generics, troubleshooting existing products, and developing patent non-infringing products, particularly tailored for emerging markets and the domestic markets. We have a comprehensive range of pharmaceutical dodge forms, including Immediate Hard gelatin Capsules, Soft gelatin capsules, liquid orals - syrups , dry syrups, powder in sachet, suspension, semi-solid - creams, gel, ointments, small & large volume parenteral, oral & topical spray formulations, etc.

#### **Business performance :**

#### Expanding Global Footprint: The Pharmacy to the World

Lincoln Pharma has solidified its position as a key player in the global pharmaceutical landscape, supplying affordable medicines to over 60 countries. Our motto is 'Healthcare for All' and our commitment is to make essential drugs accessible, aligning with India's larger role as the "Pharmacy to the World" in the global healthcare ecosystem.

#### Leveraging India's Pharmaceutical Prowess

As part of India's robust pharmaceutical sector, which contributes 1.72% to the nation's GDP, Lincoln Pharma



benefits from the country's reputation for high-quality, costeffective medications. We operate from WHO GMP and ISO 9001:2015 facilities, ensuring our products meet the highest international standards.

#### Fighting the Lifestyle Diseases

A major health crisis looms for India, with the World Health Organization (WHO) estimating a staggering \$6 trillion economic burden by 2030 due to the rise of lifestyle diseases. The WHO's estimate highlights the urgency of addressing this issue, as NCDs are already responsible for over 61% of deaths in the country. This means that a significant portion of India's population is battling chronic illnesses like heart disease, diabetes, and cancer, placing a considerable strain on individuals, families, and the healthcare system as a whole.

Lincoln Pharma is well-positioned to fight this evil with our Sentinel Division offering chronic Lifestyle disease products like Anti-diabetic, Anti-hypertensive & Dyslipidemic drugs. Our focus on developing and manufacturing these costeffective and easily administrable drugs aligns perfectly with market demands, particularly in key therapeutic areas such as hypertension, diabetes, and cholesterol.

#### Small Problems. Big Impact

Lincoln Pharmaceuticals Limited combats a variety of health issues with significant global impact. With over 1 billion common colds occurring annually, our flagship Pharma division plays a crucial role in symptom relief through medications like Nam Cold. Children under 5 are particularly susceptible to ear infections, with millions diagnosed each year. Our product portfolio contains otolaryngology medications which can help children, especially those who come from underprivileged background. Pain management is another key focus within our flagship division, as chronic pain affects an estimated 20% of adults globally, reducing quality of life and productivity.

#### Combating Diarrhoeal Diseases & Malaria

Lord's - a division of LPL tackles two major health concerns, diabetes and malaria. Diarrhoeal diseases claim over 2 million lives annually, highlighting the importance of their antidiarrheal medications. Malaria remains a major public health threat, particularly in tropical and subtropical regions, with over 200 million people infected globally each year. Lords' potential anti-malarial drugs can help prevent and treat this devastating disease.

#### **Empowering Women's Health**

Our another division, Teresa focuses exclusively on women's health, offering a diverse range of medications to address a wide range of issues. Over 230 million women worldwide have an unmet need for gynaecological problems and millions experience menstrual disorders. Teresa's comprehensive portfolio helps meet these critical needs.

#### Managing Common Skin Concerns

Skin conditions are another global concern, with over 100 million people suffering from chronic conditions like psoriasis

or eczema. Fungal infections are also common worldwide, but especially so in developing countries. Our another division - Nextgen addresses these issues with antifungal creams, medications, and corticosteroids to manage inflammatory conditions. Additionally, we offer cosmeceutical products for various other skin concerns.

#### **Balancing Affordability and Profitability**

Despite the ever-present pressure to maximize profits within the pharmaceutical industry, Lincoln Pharma remains steadfast in its commitment to affordability. We constantly strive to achieve a delicate balance: ensuring production costs are controlled, maintaining profitability, and, most importantly, guaranteeing that our medications remain accessible to those who need them the most.

This dedication to affordability aligns perfectly with India's thriving pharmaceutical export sector. In May 2024 alone, India's pharma exports surged by 10.45% to reach \$2.3 billion compared to the previous year. This momentum extends to the first two months of the current fiscal year, with a year-on-year growth of 8.85%, bringing the total to \$4.73 billion.

Notably, pharmaceuticals emerged as a bright spot in India's overall export performance in 2023-24, achieving a commendable 9.6% growth to reach \$27.8 billion. Looking ahead, the industry association, Pharmexcil, has set an ambitious target of \$31 billion for pharmaceutical exports in the current fiscal year.

Recognizing the immense potential of emerging markets, Lincoln Pharma sees these regions, with their large populations, rising disposable incomes, and increasing healthcare needs, as key drivers of growth in the coming years. We are strategically positioning ourselves to cater to the specific needs of these diverse markets.

#### Pushing the Boundaries of Cost-Effective Solutions

Our R&D efforts are focused on developing innovative, yet affordable drug formulations. By staying at the forefront of pharmaceutical technologies and embracing the trend of biologics, we aim to offer more targeted and effective treatments without compromising on our commitment to accessibility.

In conclusion, Lincoln Pharma stands at the intersection of global health needs and pharmaceutical innovation. Our unwavering commitment to affordability, coupled with our expanding global reach, positions us uniquely to make a significant impact on global health outcomes while driving sustainable business growth.

#### **Research & Development:**

- Awarded **7 patents** and **filed 25+ patent applications**
- DSIR-approved R&D facilities
- 75+ R&D professionals including 30 scientists.
- Focused areas include the anti-infectives, respiratory system, gynaecology, cardio & CNS, anti-diabetic, and anti-malaria among others



#### Financials & Ratings:

- Market capitalization of ₹ 1173 crores as of 31 Mar 2024
- 5-year net profit CAGR of 13.9%
- Cash and cash equivalents at ₹**5.74 crore** as of 31 Mar 2024
- Book Value is ₹295.98 per share as of 31 Mar 2024
- Team strength of approx 1,700 employees
- FY24 Total Income at ₹614.97 Crore & PAT at ₹93.31 crore
- CRISIL upgraded ratings to CRISIL/A/Stable/CRISIL A1
- ICRA reaffirmed long-term and short-term bank facilities ratings to A and AI respectively

#### **Global Presence :**

- Exports to 60 countries currently, with plans to expand to 90 countries in the next 2-3 years.
- Major export markets include East & West Africa, Central & Latin America, and South East Asia.
- The company has EU GMP, WHO GMP, TGA, and ISO 9001:2015 certifications.

#### Sustainability & Green Initiatives:

The company has a green facility that produces 65% of its energy consumption through a renewable Solar Wind Project.

#### **Domestic & Export Sales:**

In FY24, the Company demonstrated a well balanced revenue distribution between domestic and export markets. Domestic sales amounted to ₹218.04 Cr. whereas Export Sales amounted to ₹362.50 Cr.

#### **Financial Performance :**

Lincoln Pharma's FY24 performance showed steady growth across various financial metrics, including Total Income, EBITDA, PBT, PAT, and Basic EPS. The company's ability to adapt to market dynamics and capitalize on opportunities is credited for maintaining its growth trajectory. However, for a comprehensive understanding of Lincoln Pharma's performance compared to the broader pharmaceutical sector, further in-depth analysis, including industry peer comparisons and market trends, would be necessary.

#### Total Income :

The total income for FY24 increased to ₹614.97 Crore, showing a significant growth of 15.43% compared to FY23

#### EBITDA :

The EBITDA for FY24 reached ₹134.33 Crore registering a growth of 20.28% compared to FY23.

#### PBT :

The PBT for FY24 reached ₹122.24 Crore , representing a growth of 21.66% compared to FY23.

#### PAT :

The PAT for FY24 reached ₹93.31 Crore, representing a growth of 27.98% as compared to FY23.

#### **Basic EPS :**

The Basic EPS for FY24 stood at ₹46.58, reflecting a growth of 27. 98% compared to FY23.

#### Ratios :

EBITDA Margin:	PAT Margin:
Fy23 : 21.0%	FY23: 13.7%
Fy24 : 21.8%	FY24: 15.2%
Return of Capital Employed:	Return on Net Worth:
Fy23 : 19.9%	FY23: 14.5%

#### **Growth Plans & Outlook:**

We at Lincoln Pharmaceuticals are thrilled to share the positive momentum we're experiencing. Our FY24 performance reflects this success, with a healthy return on capital employed (ROCE) of 20.4% and return on net worth (RONW) of 15.7%. This financial strength allows us to invest in strategic growth initiatives. A key highlight is the expansion of our Cephalosporin plant in Mehsana, Gujarat. This state-of-the-art facility is already producing for the domestic market, and we anticipate significant contributions in the coming years. We project sales from this plant to reach approximately ₹150 crore in the next three years.

Further solidifying our global presence, we've secured approvals from both Australia's TGA and WHO-GMP for our facilities. These certifications open doors to new markets and allow us to serve a wider patient population. We maintain a strong financial position with consistent cash flow, zero net debt, and continual improvement in profit margins. This is particularly exciting as it marks the eleventh consecutive year of profit growth (FY13 to FY24). Looking ahead, we're committed to expanding our product offerings in lifestyle, chronic care, women's healthcare, and dermatology, while remaining steadfast in our commitment to acute care.

New product launches, both domestically and internationally, alongside strategic market expansion, will further strengthen our market presence. Delivering value to our shareholders remains a top priority. The commencement of commercial operations at the Cephalosporin plant, coupled with upcoming exports to the EU and Australia, will fuel our growth trajectory. Maintaining healthy growth in sales, EBITDA, and net profit margins while upholding our "Net Debt Free" status is another key objective. Finally, we've set an ambitious target of achieving Rs. 750 crore in revenue by FY26, all while maintaining or improving our margins. We are confident in our ability to achieve this goal and become a leading player in the pharmaceutical industry.



#### **Risk Management:**

Beyond standard business and industry risks, Lincoln Pharmaceuticals acknowledges the presence of additional challenges, including fluctuations in foreign exchange rates and potential regulatory policy changes.

Our proactive approach involves identifying risks at the departmental level. Once identified, these risks are either addressed directly by the department or escalated to management for resolution. This ensures all potential threats are known and effectively managed, fostering confidence among our stakeholders.

Furthermore, Lincoln Pharmaceuticals prioritizes environmental protection and actively promotes sustainability awareness. We are additionally committed to implementing various cost-control measures to maintain efficient operations.

#### **Statement on Internal Control Systems:**

Lincoln Pharmaceuticals Limited takes immense pride in its unwavering commitment to ethical business practices. A cornerstone of this dedication is our meticulously designed internal control framework, as outlined in this statutory statement. This comprehensive system plays a crucial role in safeguarding the integrity of our entire operation. It's meticulously designed to achieve several key objectives: ensuring the accuracy and reliability of financial reporting, protecting our valuable assets from fraud, waste, or abuse, and promoting operational efficiency by adhering to all applicable legal and regulatory requirements.

The foundation of this robust internal control framework is built on several key pillars. We foster a positive control environment that prioritizes ethical behavior and emphasizes the importance of internal controls. We conduct thorough and ongoing risk assessments to proactively identify and mitigate potential threats. Once identified, we implement strong control activities that address these risks and ensure proper procedures are consistently followed. Maintaining clear and open communication channels is paramount, ensuring all personnel are aware of their roles and responsibilities within the internal control framework. Finally, we diligently monitor the system's effectiveness and make adjustments as needed to guarantee its ongoing efficacy.

The ultimate responsibility for the success of this framework rests with our dedicated Board of Directors and capable senior management team. They provide consistent oversight and ensure the system is effectively developed, implemented, and maintained at its peak performance. While the system is designed to provide reasonable assurance, we acknowledge that unforeseen circumstances and evolving risks can influence its efficacy. Despite this inherent challenge, we remain unwavering in our commitment to maintaining a robust internal control framework, as evidenced by this statement. Our goal is to provide stakeholders with clear insights into our steadfast dedication to upholding a strong and reliable internal control framework.

We recognize that external factors like foreign exchange fluctuations and potential regulatory policy changes can

pose additional challenges. Our proactive approach involves identifying these risks at the departmental level. Once identified, these risks are either addressed directly by the department or escalated to management for resolution. This ensures all potential threats are known and effectively managed, fostering confidence among our stakeholders. Furthermore, Lincoln Pharmaceuticals prioritizes environmental protection and actively promotes sustainability awareness. We are additionally committed to implementing various cost-control measures to maintain efficient operations. By taking these additional steps, we strive to be a responsible and forward-thinking leader within the pharmaceutical industry.

#### **Human Resources**

At Lincoln Pharma, we recognize that our employees are the cornerstone of our success. Throughout the year, our Human Resources department has focused on initiatives to support and develop our workforce. We have implemented programs aimed at enhancing employee skills, promoting wellness, and fostering a positive work environment. Our efforts have centered on attracting and retaining top talent, as well as nurturing leadership capabilities within the organization. We remain committed to creating a diverse and inclusive workplace where innovation thrives. As we move forward, Lincoln Pharma will continue to invest in our human capital, ensuring that our team is well-equipped to meet the challenges and opportunities in the pharmaceutical industry.

#### **Cautionary Statement:**

This report contains forward-looking statements based on Lincoln Pharmaceuticals Limited management's current expectations and beliefs. These statements describe the company's objectives, estimates, and future plans. It's important to recognize that forward-looking statements inherently involve risks and uncertainties that could cause actual results to differ materially from those expressed or implied.

Several factors could influence the company's operations, including its dependence on telecommunication and information technology systems, potential changes in government policy, and unforeseen circumstances. The Company assumes no responsibility for any decisions made based on these forward-looking statements and is under no obligation to update them in the future.

#### **Key Financial Ratios :**

Particulars	2023-2024	2022-2023
Debtor Turnover (Days)	101	97
Inventory Turnover (Days)	101	106
Interest Covrage Ratio (Times)	91.84	55.03
Current Ratio (Times)	4.85	5.10
Debt Equity (Times)	NIL	NIL
Operating Profit Margins (%)	41.4%	41.9%
Net Profit Margin (%)	16.1%	14.3%
Return on Net Worth (%)	15.7%	14.5%

Trusha K. Shah

Company Secretary Membership No. A59416 **Financial Statements** 

#### NOTICE

NOTICE is hereby given that the **30<sup>th</sup> (Thirtieth)** Annual General Meeting ("AGM") of the members of Lincoln Pharmaceuticals Limited ("the Company" or "LPL") will be held on Monday, September 30, 2024 at 11:00 a.m. (IST) through Video Conference ("VC") or Other Audio Visual Means ("OAVM") to transact the following businesses. The venue of the AGM shall be deemed to be the registered office of the Company i.e. at "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad-380060.

#### **ORDINARY BUSINESSES:**

1. **To receive, consider and adopt** the audited Standalone and Consolidated financial statements of the Company for the financial year ended March 31, 2024, the reports of Board of Directors and Auditors thereon; and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT the Standalone and Consolidated Audited Financial Statements of the Company for the financial year ended March 31, 2024, the reports of Board of Directors and the Auditors thereon, be and are hereby received, considered and adopted."

- 2. To declare dividend of ₹ 1.80/- (i.e.18%) per equity share for the financial year 2023-2024.
- 3. To appoint a Director in place of Mr. Munjal Mahendrabhai Patel [DIN: 02319308], who retires by rotation and being eligible offers himself for re-appointment as a Director:

To consider and, if thought fit, to pass the following Resolution as an Ordinary Resolution:

"RESOLVED THAT Mr. Munjal Mahendrabhai Patel [DIN: 02319308], Whole Time Director of the Company, who shall be liable to retire by rotation at 30<sup>th</sup> Annual General Meeting of the Company and being eligible for re-appointment, be and is hereby re-appointed as a Director of the Company."

4. To appoint a Director in place of Mr. Kishor Meghji Shah [DIN: 02769085], who retires by rotation and being eligible offers himself for re-appointment as a Director:

To consider and, if thought fit, to pass the following Resolution as an Ordinary Resolution:

"RESOLVED THAT Mr. Kishor Meghji Shah [DIN: 02769085], Non-Executive Non-Independent Director of the Company, who shall be liable to retire by rotation at 30<sup>th</sup> Annual General Meeting of the Company and being eligible for reappointment, be and is hereby re-appointed as Director of the Company."

#### SPECIAL BUSINESS:

5. To consider and if thought fit, to pass with or without modification(s), the following resolution as an ORDINARY RESOLUTION:-

RESOLVED THAT pursuant to provisions of section 148 (3) and other applicable provisions, if any, of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014 and the Companies (Cost Records and Audit) Rules, 2014, (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), the consent of the members be and is hereby accorded to ratify the payment of remuneration of ₹ 2,50,000/- (Rupees Two Lakh Fifty Thousand Only) p.a. plus goods and service tax and out of pocket expense at actual to Kiran J. Mehta & Co., Cost Accountants (FRN: 000025), Ahmedabad who were appointed by the board of directors as cost auditors to conduct the audit of cost records maintained by the Company pertaining to products manufactured by the Company for the financial year ended on March 31, 2025.

By Order of the Board For Lincoln Pharmaceuticals Limited

Place : Ahmedabad Date : August 8, 2024

Registered Office: "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad, Gujarat – 380 060, India.

Annual Report 2023-24

#### NOTES:

- 1. Ministry of Corporate Affairs in India (MCA) vide its General Circular No. 09/2023 dated 25<sup>th</sup> September, 2023, extended the relaxation to the companies to conduct their AGM due in the financial year 2024 through video conferencing (VC) or other audio-visual means (OAVM) dispensing personal presence of the members at the meeting provided that such companies shall follow the procedures as prescribed in MCA General Circular No. 20/2020 dated 5<sup>th</sup> May, 2020 ('MCA Circulars'). To continuously encouraging wider participation of the shareholders at the AGM, Company is pleased to provide facility to attend and participate in the AGM through VC/OAVM. Thus, Members can attend and participate in the meeting through VC/OAVM from their respective locations following the instructions given herein.
- 2. As AGM is being held pursuant to the MCA and SEBI Circulars through VC / OAVM, the facility to appoint proxy will not be required for the AGM and hence the proxy form and attendance slip are not annexed to this Notice. Also, the route map is not annexed to this Notice. However, in pursuance of Section 112 and Section 113 of the Act, representatives of the Members such as the President of India or the Governor of a State or Body Corporates is entitled to appoint authorised representative to attend the AGM through VC / OAVM and participate thereat and cast their votes through e-voting.
- 3. Members attending the AGM through VC/OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Companies Act, 2013.
- 4. Institutional / corporate shareholders (i.e. other than individual / HUF, NRI etc.) are required to send a scanned copy of board resolution / authorization letter for authorizing the representative to attend the AGM of the Company through VC / OAVM on its behalf and to cast their vote through remote e-voting. The said board resolution / authorization letter shall be sent to Parikh Dave & Associates, the Scrutinizer, appointed by the Board, by email on their registered email address to evoting@parikhdave.com.
- 5. The Explanatory Statement pursuant to provision of section 102(1) of the Act, Secretarial Standard 2 on General Meetings and SEBI Listing Regulations in respect of the special businesses is annexed hereto.
- 6. In compliance with the MCA and SEBI Circulars, Notice of the 30<sup>th</sup> AGM along with the Annual Report 2023-2024 is being sent through electronic mode only to those Members whose E-Mail address is registered with the Company's Registrar and Share Transfer Agent ("RTA") / Depository Participants ("DPs") as on Friday, August 30, 2024. Members may note that the Notice of AGM and the Annual Report of the Company for the financial year 2023-2024 is uploaded on the Company's website www.lincolnpharma.com and may be accessed by the members and will also be available on the website of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com respectively. Members who have not registered their email addresses are requested to register the same with the Company / RTA / respective DPs. This may be treated as an advance opportunity in terms of proviso to Rule 18 (3) (i) of the Companies (Management and Administration) Rules, 2014.
- 7. To support the "Green Initiative", the members who have not registered their e-mail addresses so far, are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically.
- 8. Members are requested to intimate changes, if any, pertaining to their name, postal address, email address, telephone / mobile numbers, Permanent Account Number (PAN), mandates, nominations, power of attorney, bank details such as, name of the bank and branch details, bank account number, MICR code, IFSC code, etc.
  - a) For shares held in electronic form: to their Depository Participants ("DPs")
  - b) For shares held in physical form: to the Company/RTA in prescribed Form ISR-1 and other forms pursuant to SEBI Master Circular No. SEBI/HO/MIRSD/SECFATF/P/CIR/2023/169 dated October 12, 2023. To mitigate unintended challenges on account of freezing of folios, SEBI vide its Circular No. SEBI/HO/MIRSD/POD-1/P/CIR/2023/181 dated November 17, 2023, has done away with the provision regarding freezing of folios not having PAN, KYC, and Nomination details.
- 9. SEBI vide its circular dated 31<sup>st</sup> July, 2023, introduced an Online Dispute Resolution Portal (ODR Portal) for resolving disputes of the investors in the Indian Securities Market. The ODR Portal integrates time bound online conciliation and arbitration methods to facilitate dispute resolution effectively. Investors are encouraged to initially address their concerns with market participants and may escalate to the Company through the SEBI SCORES guidelines, if not satisfied with the resolution provided earlier. If they are remain unsatisfied with the resolutions exhausting all options, they have the opportunity to seek resolution through the ODR Portal. The ODR Portal is available only when complaint is not under consideration with market participants or the Company or pending before the judicial or quasi-judicial body. Such circular is available on the website of the BSE and the Company for reference.

- 10. The Register of Members and Share Transfer Book of the Company will remain closed from Saturday, September 14, 2024 to Monday, September 30, 2024 (both days inclusive) for the purpose of AGM and to determine the list of members entitled to receive dividend, if approved by the shareholders at the AGM. In view of the above book closure date, the members holding shares as on September 13, 2024 will be entitled to receive the Dividend.
- 11. The Board of Directors has recommended a dividend of ₹ 1.80/- per fully paid-up equityshare (i.e. 18%) of ₹ 10/- each for the financial year ended on March 31, 2024. The members holding shares on record date i.e. the date prior to the commencement of the book closure, will only be entitle to receive the final dividend, if approve by the members at the AGM. The dividend, once approved by the members at the AGM, will be paid within statutory time limit of 30 days, through direct credit to the bank account or send demand drafts / cheques as per permitted mode.
- 12. Members may note that the Income Tax Act, 1961, ("the IT Act") as amended by the Finance Act, 2020, mandates that dividends paid / distributed by a company after April 01, 2020 shall be taxable in the hands of members. The Company shall therefore be required to deduct tax at source (TDS) at the time of making the payment of final dividend. In order to enable us to determine the appropriate TDS rate as applicable, members are requested to submit the following documents in accordance with the provisions of the IT Act. For resident shareholders, taxes shall be deducted at source under Section 194 of the IT Act as follows:
  - Members having valid PAN 10% or as notified by the Government of India
  - Members not having PAN / Inoperative PAN 20% or as notified by the Government of India

However, no tax shall be deducted on the dividend payable to a resident individual if the total dividend to be received by them during financial year 2023-2024 does not exceed ₹ 5,000 (Rupees five thousand) and also in cases where members provide Form 15G / Form 15H (applicable to individuals aged 60 years or more) subject to conditions specified under the IT Act. Resident shareholders may also submit any other document as prescribed under the IT Act to claim a lower / NIL with holding tax. Registered members may also submit any other document as prescribed under the IT Act to claim a lower / NIL with holding tax. PAN is mandatory for members providing Form 15G /15H or any other document as mentioned above.

For non-resident shareholders, taxes are required to be withheld in accordance with the provisions of Section 195 and other applicable sections of the IT Act, at the rates in force. The withholding tax shall be at the rate of 20% (plus applicable surcharge and cess) or as notified by the Government of India on the amount of dividend payable. However, as per Section 90 of the IT Act, non-resident shareholders have the option to be governed by the provisions of the double tax avoidance agreement (DTAA) between India and the country of tax residence of the member, if they are more beneficial to them. For this purpose, i.e. to avail the benefits under the DTAA, non-resident shareholders will have to provide the following: Copy of the PAN card allotted by the Indian Income Tax authorities duly attested by the member Copy of Tax Residency Certificate (TRC) for the FY 2023-2024 obtained from the revenue authorities of the country of tax residence, duly attested by member Self declaration in Form 10F Self-declaration by the shareholder of having no permanent establishment in India in accordance with the applicable tax treaty Self declaration of beneficial ownership by the non resident shareholder Any other documents as prescribed under the IT Act for lower with holding of taxes if applicable, duly attested by member.

In case of Foreign Institutional Investors / Foreign Portfolio Investors, tax will be deducted under Section 196D of the IT Act @ 20% (plus applicable surcharge and cess).

The aforesaid documents such as Form 15G / 15H, documents under section 196, 197A, FPI Registration Certificate, Tax Residency Certificate, Lower Tax certificate etc. can be uploaded on the link <u>https://liiplweb.linkintime.co.in/client-downloads.html</u> on or before September 12, 2024 to enable the Company to determine the appropriate TDS / with holding tax rate applicable. Any communication on the tax determination / deduction received post September 12, 2024 shall not be considered.

- 13. The Board of Directors of the Company has appointed Mr. Umesh Parikh (FCS No. 4152; CP No. 2413), or failing him Mr. Uday Dave (FCS No. 6545; CP No. 7158) Partners of M/s. Parikh Dave & Associates, Practicing Company Secretaries as the Scrutinizer to scrutinize the remote e-voting process and voting through electronic voting system at the AGM in a fair and transparent manner.
- 14. The Scrutinizer will, after the conclusion of e-voting at the AGM, scrutinize the votes casted at the Meeting, votes casted through remote e-voting, make a consolidated scrutinizer's report and submit the same to the chairperson or a person authorized by him in writing, who shall countersign the same and declare the results (consolidated) within two working days from the conclusion of the AGM.



- **15.** The result declared along with the scrutinizers report displayed on the Company's website at <u>www.lincolnpharma.com</u> and upload on the website of BSE Limited at <u>www.bseindia.com</u> and the website of National Stock Exchange of India Limited at <u>www.nseindia.com</u> also on the website of CDSL e-voting at <u>www.evotingindia.com</u> immediately after the declaration of results.
- 16. In terms of Regulation 40(1) of SEBI Listing Regulations, as amended from time to time, transfer, transmission and transposition of securities shall be effected only in dematerialized form. In view of the same and to eliminate all risks associated with physical shares and avail various benefits of dematerialization, Members are advised to dematerialize the shares held by them in physical form. Members can contact the Company or Link Intime Private Limited, for assistance in this regard.
- 17. All the relevant documents referred to in this Notice will be available for inspection in the electronic mode up to the date of AGM and will also be available for inspection electronically by the Members during the AGM. Members seeking to inspect such documents can send the e-mail to investor@lincolnpharma.com by mentioning the details of Folio No. / Client ID DP ID wherein the shares of the Company are held by the Member(s). The required registers and documents are open for inspection at the registered office of the Company on all working days except Saturdays, Sundays, and public holidays between 11.00 a.m. to 4.00 p.m. up to the date of the AGM and also available electronically on the website of the Company.
- 18. Members are requested to note that pursuant to the provisions of Section 124 of the Act, the dividend remaining unclaimed / unpaid for a period of seven years from the date it becomes due for payment shall be transferred to the Investor Education and Protection Fund (IEPF) set up by the Central Government. Those Members who have not, so far, encashed the dividend warrants or any subsequent dividend warrants may claim or approach to the RTA or to the Company for payment thereof. Members are hereby informed that the unclaimed / unpaid dividend amount shall be transferred by the Company to IEPF within the period of thirty (30) days from the due date(s) or such other period as may be specified under the Act and rules made thereunder, from time to time. Further, no claims will be entertained by the Company for any unclaimed / unpaid dividend transferred to IEPF thereafter. Pursuant to the Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 ("IEPF Rules"), the Company has uploaded the information in respect of the unclaimed / unpaid dividends on its website www.lincolnpharma.com and also on the website of the IEPF i.e. on www.iepf.govin. The unclaimed / unpaid dividends for the financial year 2016-17 is due to be transferred to IEPF in the current financial year. Members who have not encashed their dividend warrants for the financial year 2016-17 onwards are advised to write to the Company immediately for claiming dividends declared by the Company.

Financial Year	Date of declaration of dividend	Dividend payment %	Last date for claiming unpaid dividend
2016-2017	September 29, 2017	12	November 05, 2024
2017-2018	September 29, 2018	15	November 05, 2025
2018-2019	September 30, 2019	15	November 06, 2026
2019-2020*	September 30, 2020	15	April 04, 2027
2020-2021	September 30, 2021	15	November 06, 2028
2021-2022	September 30, 2022	15	November 06, 2029
2022-2023	September 30, 2023	15	November 06, 2030

\* Interim Dividend

19. Members may please note that SEBI vide its Circular No. SEBI/HO/MIRSD/MIRSD\_RTAMB/P/CIR/2022/8 dated January 25, 2022 has mandated the Listed Companies to issue securities in dematerialized form only while processing service requests viz. Issue of duplicate securities certificate; claim from unclaimed suspense account;renewal/exchange of securities certificate; endorsement; sub-division/splitting of securities certificate; consolidation of securities certificates/ folios; transmission and transposition. Accordingly, Members are requested to make service requests by submitting a duly filled and signed Form ISR – 4, the format of which is available on the Company's website at : <a href="https://www.lincolnpharma.com/lnvestor/Other%20Disclosures/15.%20KYC%20Compliance/Form%20ISR-4%20-%20SEBI%20Format.pdf?\_t=1721812557">https://www.lincolnpharma.com/lnvestor/Other%20Disclosures/15.%20KYC%20Compliance/Form%20ISR-4%20-%20SEBI%20Format.pdf?\_t=1721812557</a> and on the website of the Company's RTA, Link Intime at <a href="https://linkintime.co.in/">https://linkintime.co.in/</a>. It may be noted that any service request can be processed only after the folio is KYC Compliant.

20. As per the provisions of Section 72 of the Act, the facility for making nomination is available for the Members in respect of the shares held by them. Members who have not yet registered their nomination are requested to register the same by submitting Form No. SH-13. If a Member desires to opt out or cancel the earlier nomination and record a fresh nomination, he/she may submit the same in Form ISR-3 or SH-14 as the case may be. The said forms can be downloaded from the Company's website add link: <a href="https://www.lincolnpharma.com/investor/other-disclosures/kyc-compliance/">https://www.lincolnpharma.com/investor/other-disclosures/kyc-compliance/</a>. Members are requested to submit the said details to their DP in case the shares are held by them in dematerialized form and to Link Intime in case the shares are held in physical form.

#### 21. INSTRUCTION FOR E-VOTING AND JOINING THE AGM:

- a) Pursuant to the provisions of Section 108 of the Act read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI Listing Regulations (as amended), and MCA Circulars, the Company is providing facility of remote e-voting to its Members in respect of the business to be transacted at the AGM. For this purpose, the Company has appointed Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-voting's agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by CDSL.
- b) The Members can join the AGM in the VC / OAVM mode 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the AGM through VC/OAVM will be made available to at least 1,000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.
- c) Shareholders holding equity shares shall have one vote per share as shown against their holding. The shareholders can vote for their entire voting rights as per their discretion.

#### d) THE INTRUCTIONS OF SHAREHOLDERS FOR REMOTE E-VOTING AND E-VOTING DURING AGM AND JOINING MEETING THROUGH VC/OAVM ARE AS UNDER:

The Company is pleased to provide remote e-voting facility for the Members of the Company to enable them to cast their votes electronically on the resolutions mentioned in this Notice of AGM of the Company.

- i. The voting period will begin on Thursday, September 26, 2024 at 10:00 am (IST) and will end on Sunday, September 29, 2024 at 5:00 pm (IST). During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of Monday, September 23, 2024 may cast their vote electronically. The e-voting module shall be disabled by CDSL for voting thereafter.
- ii. Shareholders who have already voted prior to themeeting date would not be entitled to vote at the timeof meeting.
- Pursuant to SEBI Circular No. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated December 09, 2020, under Regulation 44 of SEBI Listing Regulations, 2015, listed entities are required to provide remote e-voting facility to its shareholders, in respect of all shareholders' resolutions.

Currently, there are multiple e-voting service providers (ESPs) providing e-voting facility to listed entities in India. This necessitates registration on various ESPs and maintenance of multiple user IDs and passwords by the shareholders.

In order to increase the efficiency of the voting process, pursuant to a public consultation, it has been decided to enable e-voting to all the demat account holders, by way of a single login credential, through their demat accounts / websites of Depositories / Depository Participants. Demataccount holders would be able to cast their vote without having to register again with the ESPs, thereby, not only facilitating seamless authentication but also enhancing ease and convenience of participating in e-voting process.

iv. In terms of SEBI circular no. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated December 09, 2020 on e-voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts in order to access e-voting facility.

Type of shareholders	Login Method
Individual Shareholders holding securities in Demat mode with CDSL	<ol> <li>Users who have opted for CDSL Easi / Easiest facility, can login through their existing user id and password. Option will be made available to reach e-Voting page without any further authentication. The users to login to Easi / Easiest are requested to visit cdsl website <u>www.cdslindia.com</u> and click on login icon &amp; New System Myeasi Tab.</li> </ol>
	2) After successful login the Easi / Easiest user will be able to see the e- Voting option for eligible companies where the evoting is in progress as per the information provided by company. On clicking the evoting option, the user will be able to see e-Voting page of the e-Voting service provider for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting. Additionally, there is also links provided to access the system of all e-Voting Service Providers, so that the user can visit the e-Voting service providers' website directly.
	3) If the user is not registered for Easi/Easiest, option to register is available at cdsl website <u>www.cdslindia.com</u> and click on login & New System Myeasi Tab and then click on registration option.
	4) Alternatively, the user can directly access e-Voting page by providing Demat Account Number and PAN No. from a e-Voting link available on <u>www.cdslindia.com</u> home page. The system will authenticate the user by sending OTP on registered Mobile & Email as recorded in the Demat Account. After successful authentication, user will be able to see the e- Voting option where the evoting is in progress and also able to directly access the system of all e-Voting Service Providers.
Individual Shareholders holding securities in Demat mode with NSDL	<ol> <li>If you are already registered for NSDL IDeAS facility, please visit the e- Services website of NSDL. Open web browser by typing the following URL: <u>https://eservices.nsdl.com</u> either on a Personal Computer or on a mobile. Once the home page of e-Services is launched, click on the "Beneficial Owner" icon under "Login" which is available under 'IDeAS' section. A new screen will open. You will have to enter your User ID and Password. After successful authentication, you will be able to see e-Voting services. Click on "Access to e-Voting" under e-Voting services and you will be able to see e-Voting page. Click on company name or e-Voting service provider name and you will be re-directed to e-Voting service provider website for casting your vote during the remote e-Voting period or joining virtual meeting &amp; voting during the meeting.</li> </ol>
	<ol> <li>If the user is not registered for IDeAS e-Services, option to register is available at <u>https://eservices.nsdl.com</u>. Select "Register Online for IDeAS "Portal or click at <u>https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp</u></li> </ol>
	3) Visit the e-Voting website of NSDL. Open web browser by typing the following URL: <u>https://www.evoting.nsdl.com/</u> either on a Personal Computer or on a mobile. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/ Member' section. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number hold with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting page. Click on company name or e-Voting service provider name and you will be redirected to e-Voting service provider website for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.

Pursuant to above said SEBI Circular, Login method for e-voting and joining VC / OAVM for Individual shareholders holding securities in Demat mode is given below:

CDSL Depository site after successful authentication, wherein you can see e-Voting feature. Click on company name or e-Voting service provider name and you will be redirected to e-Voting service provider website for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.

Important note: Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at above mentioned website.

Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. CDSL and NSDL

Login type	Helpdesk details
Individual Shareholders holding securities in Demat mode with CDSL	Members facing any technical issue in login can contact CDSL helpdesk by sending a request at <u>helpdesk.evoting@cdslindia.com</u> or contact at toll free no. 1800 22 55 33.
Individual Shareholders holding securities in Demat mode with NSDL	Members facing any technical issue in login can contact NSDL helpdesk by sending a request at <u>evoting@nsdl.co.in</u> or call at toll free no.: 1800 1020 990 and 180022 44 30.

v. Login method for e-voting and joining virtual meeting for Individual shareholders holding shares in Physical Form and shareholders other than individual shareholders holding shares in Demat form / physical form.

- 1) The shareholders should log on to the e-voting website <u>www.evotingindia.com</u>.
- 2) Click on "Shareholders" module.
- 3) Now enter your User ID

Individual Shareholders

(holding securities in Demat mode) with login through

their Depository Participants

- a. For CDSL: 16 digits beneficiary ID,
- b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
- c. Shareholders holding shares in Physical Form should enter Folio Number registered with the Company.
- 4) Next enter the Image Verification as displayed and Click on Login
- 5) If you are holding shares in demat form and had logged on to <u>www.evotingindia.com</u> and voted on an earlier e-voting of any company, then your existing password is to be used.
- 6) If you are a first-time user follow the steps given below:

	For Physical shareholders and other than individual shareholders holding shares in Demat
PAN	<ul> <li>Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)</li> <li>Shareholders who have not updated their PAN with the Company/ Depository Participant are requested to use the sequence number sent by Company/RTA or contact Company/RTA.</li> </ul>
Dividend Bank Details OR Date of Birth (DOB)	<ul> <li>Enter the Dividend Bank Details or Date of Birth (in dd/mm/yyyy format) as recorded in your demat account or in the company records in order to login.</li> <li>If both the details are not recorded with the depository or company, please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v).</li> </ul>

- 7) After entering these details appropriately, clickon "SUBMIT" tab.
- 8) Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- 9) For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- 10) Click on the EVSN for the relevant <Lincoln Pharmaceuticals Limited> on which you choose to vote.
- 11) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/ NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- 12) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- 13) After selecting the resolution, you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- 14) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- 15) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- 16) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- 17) There is also an optional provision to upload BR/POA if any uploaded, which will be made available to scrutinizer for verification.

#### vi. ADDITIONAL FACILITY FOR NON - INDIVIDUAL SHAREHOLDERS AND CUSTODIANS

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to <u>www.evotingindia.com</u> and register themselves in the "Corporates" module.
- 2) A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to <u>evoting@parikhdave.com</u> and <u>helpdesk.evoting@cdslindia.com</u>.
- 3) After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- 4) The list of accounts linked in the login will be mapped automatically & can be delink in case of any wrong mapping.
- 5) It is Mandatory that, a scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- 6) Alternatively Non Individual shareholders are required mandatory to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz; <u>cs@lincolnpharma.com</u>, if they have voted from individual tab & not uploaded same in the CDSL e-voting system for the scrutinizer to verify the same.

#### vii. PROCESS FOR THOSE SHAREHOLDERS WHOSE EMAIL ADDRESSES ARE NOT REGISTERED WITH THE DEPOSITORIES FOR OBTAINING LOGIN CREDENTIALS FOR E-VOTING FOR THE RESOLUTIONS PROPOSED IN THIS NOTICE:

- For Physical shareholders- please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self-attested scanned copy of PAN card), AADHAR (self-attested scanned copy of Aadhar Card) by email to Company/ RTA email id.
- 2) For Demat shareholders Please update your email id & mobile no. with your respective Depository Participant (DP)
- 3) For Individual Demat shareholders Please update your email id & mobile no. with your respective Depository Participant (DP) which is mandatory while e-Voting & joining virtual meetings through Depository.

# viii. PROCESS INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE AGM THROUGH VC/OAVM ARE AS UNDER:

- 1) Shareholders are encouraged to join the Meeting through Laptops / IPads for better experience.
- 2) Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 3) Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- 4) Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance atleast 7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at <u>investor@lincolnpharma.com</u>. The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance 10 days prior to meeting mentioning their name, demat account number, email id, mobile number at <u>investor@lincolnpharma.com</u>. These queries will be replied to by the company suitably by email.
- 5) Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.
- 6) If you have any queries or issues regarding attending AGM & e-voting from the CDSL e-Voting System, you can write an email to <u>helpdesk.evoting@cdslindia.com</u> or contact at 1800 22 55 33.
- 7) All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Sr. Manager, (CDSL) by electronic means may be addressed to Mr. Rakesh Dalvi, Sr. Manager, (CDSL) Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai 400013 or send an email to <u>helpdesk.evoting@cdslindia.com</u> or call on toll free no. 1800 22 55 33.

#### ix. INSTRUCTIONS FOR SHAREHOLDERS FOR E-VOTING DURING THE AGM ARE AS UNDER:-

- 1) The procedure for attending meeting & e-voting on the day of the AGM is same as the instructions mentioned above for Remote e-voting.
- 2) The link for VC/OAVM to attend meeting willbe available where the EVSN of Company will be displayed after successful login as per the instructions mentioned above for Remote e-voting.
- 3) Only those shareholders, who are present in the AGM through VC/OAVM facility and whohave not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible tovote through e-Voting system available during the AGM.

- 4) If any Votes are cast by the shareholders through the e-voting available during the AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.
- 5) Shareholders who have voted through Remote e-voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.
- x. OTHER INSTRUCTIONS / INFORMATION FOR SHAREHOLDERS:-
  - Any person(s), who acquires shares of the Company i.e. becomes Member(s) after Notice is sent by the Company, and holds shares as of the cut-off date i.e. September 23, 2024 should follow the same procedure of e-voting as mentioned in this Notice. In case such Member(s) has not updated the respective PAN with the Company/ DPs, the Member may approach the Company/RTA as per details provided in the Notice.

By Order of the Board For Lincoln Pharmaceuticals Limited

> Trusha K. Shah Company Secretary Membership No. A59416

Place : Ahmedabad Date : August 8, 2024

#### Registered Office:

"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad, Gujarat – 380 060, India.



#### ANNEXURE TO THE NOTICE:

I. Information on Directors being appointed / re-appointed as required under Regulation 36 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standards-2 on General Meetings:

Name of Directors	Mr. Munjal Mahendrabhai Patel	Mr. Kishor Meghaji Shah
DIN	02319308	02769085
Date of Birth	June 26, 1982	March 04, 1944
Date of Appointment on the Board	November 14, 2014	August 16, 1995
Qualification	MBA- Finance & PGDIFA	Matriculates
Remuneration last drawn	₹ 66.47 Lakhs	N.A.
Nature of expertise in specific functional areas	International Trade & Financial Matters	He is associated with the company since more than two decades. He carries immense experience in the area of International marketing and directing projects across diverse industries and magnitudes.
Relationship with other Directors, Manager and other Key Managerial Personnel	Mr. Munjal M.Patel is son of Mr. Mahendra G. Patel, Managing Director	None
Directorship held in other Public Companies as on March 31, 2024	None	None
Chairmanship / Membership of Committee in other Companies, if any	None	None
No. of Shares held in the Company as on March 31, 2024	26,30,300	4,78,400
Name of listed entities from which the person has resigned in the past three years.	SERA INVESTMENTS & FINANCE INDIA LIMITED	NIL
In case of independent directors, the skills and capabilities required for the role and the manner in which the proposed person meets such requirements.	N.A.	N.A.



#### II. Explanatory Statement pursuant to Section 102 of the Companies Act, 2013:

#### Item No. 5

The Board of Directors on the recommendation of the Audit Committee, has appointed M/s. Kiran J. Mehta & Co., Cost Accountants (FRN No.: 000025), Ahmedabad to conduct the audit of cost records relating to the products, manufactured by the Company for the financial year ending on March 31, 2025 at a remuneration as mentioned in the resolution attached to the Notice.

As per the provisions of section 148 (3) of the Act read with Rule 14 of The Companies (Audit and Auditors) Rules, 2014, the remuneration fixed by the Board of Directors is to be ratified by the Members of the Company. Accordingly, consent of the Members of the Company is sought for ratification of remuneration payable to the Cost Auditors for the financial year ending on March 31, 2025.

The Board recommends the Ordinary Resolution at Item No. 5 of the accompanying Notice for approval of the Members of the Company.

None of the Directors, Key Managerial Personnel of the Company, and/or their relatives are in any way concerned or interested financially or otherwise, in the resolution set out at Item No. 5.

By Order of the Board For Lincoln Pharmaceuticals Limited

> Trusha K. Shah Company Secretary Membership No. A59416

Place : Ahmedabad Date : August 8, 2024

#### **Registered Office:**

"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad, Gujarat – 380 060, India.

# **BOARD'S REPORT**

Τo,

The Shareholders,

Your Directors have pleasure in presenting the **30<sup>th</sup> (Thirtieth)** Annual Report together with the Audited Financial Statements of the Lincoln Pharmaceuticals Limited ("the Company" or "LPL") for the year ended March **31**, 2024.

In compliance with the applicable provisions of Companies Act, 2013, (including any statutory modification(s) or re-enactment(s) thereof, for time being in force) ("the Act") and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), this report covers the financial results and other developments during the financial year ended March 31, 2024, in respect of the Company.

#### 1. FINANCIAL AND OPERATIONAL HIGHLIGHTS:

The Standalone & Consolidated financial performance of the company for the financial year ended March 31, 2024 are summarised below:-

				• •
	Stando	Consolidated Basis		
	For the	For the	For the	For the
Particulars	Year Ended	Year Ended	Year Ended	Year Ended
	March 31,	March 31,	March 31,	March 31,
	2024	2023	2024	2023
Revenue from Operations	58,054.96	51,030.88	58,054.96	51,030.88
Other income	3,442.25	2248.35	3,442.25	2,247.29
Total Income	61,497.21	53,279.23	61,497.21	53,278.17
Profit before Depreciation, Finance Costs and Taxation	13,432.99	11,165.03	13,433.22	11,167.60
Less: Depreciation	(1,062.47)	(916.61)	(1,062.47)	(916.61)
Less: Finance Cost	(146.26)	(202.89)	(146.49)	(203.01)
Profit before Taxation	12,224.26	10,045.53	12,224.26	10,047.98
Less: Tax Expenses	(2,893.77)	(2,755.59)	(2,893.77)	(2,758.05)
Profit after Tax	9,330.49	7,289.94	(9,330.49)	7,289.93
Other Comprehensive Income	6.11	(29.78)	6.11	(29.78)
Total comprehensive income for the year	9,336.60	7,260.16	9,336.60	7,260.15

#### 2. STATE OF COMPANY'S AFFAIRS / OPERATIONS:

The Highlights of the company's performance (standalone) for the year ended March 31, 2024 are as under:

The Company reports 13.76% rise in the revenue from operations of ₹ 58,054.96 Lakhs (Domestic ₹ 21804.01 Lakhs and Exports ₹ 36250.95 Lakhs) as against ₹ 51,030.88 Lakhs (Domestic ₹ 21,720.35 Lakhs and Exports ₹ 29,310.53 Lakhs) in the previous year. EBITDA for the year was ₹ 13,432.99 Lakhs (increase 20.31%) as against ₹ 11,165.03 Lakhs in the previous year. The profit after tax has increased to ₹ 9330.49 Lakhs on a standalone basis as against profit after tax of ₹ 7289,94 Lakhs in previous year representing growth rate of 27.99% during the financial year ended March 31, 2024. EPS for the year was ₹ 46.58 (increase 27.97%) per share as compared to ₹ 36.40 in the previous year. Detailed working on operation of the Company is provided in the management discussion and analysis report as forms part of this.

#### 3. CONSOLIDATED FINANCIAL STATEMENTS:

In accordance with the provisions of the section 133 of the Act and the SEBI Listing Regulations read with IND AS – 110 – consolidated financial statement, the consolidated audited financial statement for the financial year ended March 31, 2024 forms part of this annual report.

#### 4. CREDIT RATING:

The ratings given by CRISIL for long term bank loan facilities and short term bank loan facilities of the Company are 'CRISIL A/Stable and CRISIL AI' respectively. There was no revision in the said ratings during the year under review.

(₹ In Lakhs)



#### 5. DIVIDEND:

Your company has an incessant dividend payment history and considering the financial performance of the Company, the Board of Directors on May 16, 2024 has recommended a dividend of ₹1.80/- (Rupees One and Paise Eighty only) per equity share on 2,00,29,728 equity shares of face value of ₹10/- each (i.e. 18%) for the financial year ended March 31, 2024 [Previous Year ₹1.50 (Rupees Rne and Paise fifty only) per equity share (i.e. 15%)]. Dividend is subject to approval of members at the ensuing annual general meeting ("AGM"). The said dividend is in line with the Dividend Distribution Policy of the Company. In view of the changes made under the Income-Tax Act, 1961, by the Finance Act, 2020, dividends paid or distributed by the Company shall be taxable in the hands of the shareholders. The Company shall, accordingly, make the payment of Dividend after deduction of tax at source, as may be applicable.

#### 6. DIVIDEND DISTRIBUTION POLICY:

In terms of Regulation 43A of the SEBI Listing Regulations, the Board of the Company has adopted a Dividend Distribution Policy, which can be accessed on the Company weblink:

https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/ 8.%20Dividend%20Distribution%20Policy.pdf?\_t=1676643338.

#### 7. TRANSFER TO RESERVES:

During the year under review, your company has transferred a sum of ₹ 50.00 Lakhs to the general reserve out of the amount available for appropriation for the financial year ended March 31, 2024 (Previous Year transferred a sum of ₹ 50.00 Lakhs was transferred to general reserve).

#### 8. TRANSFER OF UNCLAIMED DIVIDEND TO THE INVESTOR EDUCATION AND PROTECTION FUND (IEPF):

In accordance with the provisions of sections 124 and 125 of the Act and Investor Education and Protection Fund (Accounting, Audit, Transfer and Refund) Rules, 2016 ("IEPF Rules"), and relevant circulars and amendments thereto, the amount of dividends of the company which remain unpaid or unclaimed for a period consecutive seven years from the date of transfer to the unpaid dividend account shall be transferred by the company to the Investor Education and Protection Fund ("IEPF"), constituted by the Central Government.

In terms of the foregoing provisions of the Act, the company will transfer outstanding unpaid or unclaimed dividend and corresponding shares for the financial year 2016-2017 to the IEPF authorities during the year under review.

#### 9. TRANSFER OF SHARES TO IEPF:

Pursuant to the provisions of IEPF Rules, all equity shares in respect of which dividend has been unpaid / unclaimed since last seven consecutive years shall be transferred by the Company to the designated demat account of the IEPF Authority within a period of thirty days of such shares becoming due to be transferred.

The Company has sent reminders to all such shareholders who have not claimed their dividends. Members who have not en-cashed dividend for the FY 2016-17 or any subsequent dividend declared by the Company, are advised to write to the Company Secretary of the Company immediately.

Any shareholder whose dividend/shares are transferred to IEPF can claim the shares by making an online application in Form IEPF-5 (available on <u>www.iepf.gov.in</u>).

#### 10. SHARE CAPITAL STRUCTURE:

During the year under review, there has been no change in the authorised share capital of the Company. The authorised share capital of the Company as on 31 March, 2024 stood at ₹ 20,02,97,280 divided into 2,00,29,728 equity share of ₹ 10/-each.

During the year under review, the Company has neither issued shares with differential voting rights nor sweat equity shares.

#### 11. DIRECTORS AND KEY MANAGERIAL PERSONNEL:

#### I. Retire by Rotation of Director:

In accordance with the provisions of Section 152 of the Act and the rules framed there under, Mr. Kishor Meghji Shah, Non-Executive Director and Mr. Munjal M. Patel, Whole Time Director of the Company retire by rotation at the ensuing AGM and they being eligible offer themselves for re-appointment. The Board recommends their reappointment. Necessary resolutions have been proposed in notice convening ensuing AGM for approval of shareholders.

The brief profile of the Directors appointing / reappointing has been detailed in the Notice convening the AGM of the Company. Your Directors recommend all appointment / rotation / re-appointment of Directors mentioned in the notice.

#### II. Appointment / Re-appointment of Director:

During the year under review there is no appointment/re-appointment of Directors.

Post March 31, 2024, pursuant to recommendation of the Nomination and Remuneration Committee, the Board had, on April 01, 2024 appointed Mr. Naresh P. Suthar (DIN:03261937) and Ms. Seema Mehta (DIN:10540549) as Additional Directors in the category of Independent Directors for a term of 5 yearswith effect from April 01, 2024 to March 31, 2029, subject to approval of the shareholders of the Company.

The said appointments were approved by shareholders of the Company vide special resolution passed through postal ballot by e-voting on May 20, 2024.

#### III. Resignation/Cessationof Director:

- During the year under the review, Mr. Anand Arvindbhai Patel (DIN:00103316), resigned w.e.f. May 25, 2023 as a Whole Time Director of the company due to personal reasons.
- During the financial year, Ms. Meha Patel (DIN:07254852), Non-Executive Independent Director of the Company has resigned from the position of Woman Independent director of the Company w.e.f. February 16, 2024 due to personal commitments.
- During the year, Mr. Pirabhai Suthar (DIN: 00453047) ceased to be an Independent Director of the Company upon completion of his second and final term w.e.f. closing of business hours on March 31, 2024.

The Board expresses their appreciation to all the three directors for the valuable guidance and services rendered by them during their tenure as a Director of the Company.

#### IV. Key Managerial Personnel:

There is no change in the Key Managerial personnel of the Company during the year under review.

Pursuant to the provisions of Section 203 of the Act, the KMPs of the Company as on March 31, 2024, are:

- 1. Mr. Mahendra G. Patel, Managing Director
- 2. Mr. Darshit A. Shah, Chief Financial Officer
- 3. Ms. Trusha Shah, Company Secretary & Compliance Officer

#### 4. DECLARATION GIVEN BY INDEPENDENT DIRECTORS:

The Company has received the necessary declarations from all the independent directors of the Company in accordance with Section 149 (7) of the Act and Regulation 16 (1) (b) and 25 (8) of the SEBI Listing Regulations confirming that they meet the criteria of independence prescribed under the Act and the SEBI Listing Regulations. All the Independent Directors have also confirmed that in terms of Rule 6(3) of the Companies (Appointment and Qualification of Directors) Rules, 2014, they have registered themselves with the Independent Director's database as prescribed under the Act. Further, in terms of Rule 6(4) of the Companies (Appointment and Qualification of Directors) Rules, 2014, out of two Independent Directors of the Company as on March 31, 2024, one Independent Director has passed the Online Proficiency Self-Assessment Test conducted by Indian Institute of Corporate Affairs (IICA) and one Independent Directors was exempted from appearing for Online Proficiency Self-Assessment Test as required by IICA.

In the opinion of the board, there has been no change in the circumstances which may affect their status as independent directors and the board is satisfied of the integrity, expertise and experience (including proficiency in terms of Section 150 (1) of the Act and applicable rules thereunder) to all independent directors on the board.

The Board is of opinion that all the Independent Directors of the Company possess required integrity, expertise and experience (including the proficiency).

#### 5. PERFORMANCE EVALUATION OF THE BOARD AS WHOLE, COMMITTEE AND INDIVIDUAL DIRECTORS:

Pursuant to the provisions of the Act and the SEBI Listing Regulations, the Board has carried out an annual evaluation of its own performance and that of its Committees as well as performance of the Directors individually. Feedback was sought by way of a structured questionnaire covering various aspects of the board's functioning such as adequacy of the composition of the board and its committees, board's culture, execution and performance of specific duties, obligations and governance and the evaluation was carried out based on responses received from the directors.

The evaluation is performed by the board, nomination and remuneration committee and independent directors with specific focus on the performance and effective functioning of the Board and individual directors. In line with SEBI Circular No. SEBI/HO/CFD/CMD/CIR/P/2017/004, dated January 5, 2017, the Company adopted the criteria recommended by the SEBI. The performance evaluation of the chairman and non-independent directors was also carried out by the independent directors. The performance of the directors, the board as a whole and committee of the board were found to be satisfactory.

During the year under review, the performance evaluation of the Board, Committees and Directors was conducted based on the criteria, frame work and questionnaires approved by the Nomination and Remuneration Committee and the Board. The details of the performance evaluation exercise conducted by the Company are set out in the Corporate Governance Report.

#### 6. CHANGE(S) IN THE NATURE OF BUSINESS:

There was no change in the nature of business of the Company during the FY ended March 31, 2024.

#### 7. POLICY ON DIRECTORS' APPOINTMENT AND REMUNERATION:

In terms of the requirements under the Act and SEBI Listing Regulations, the Company has in place a Nomination & Remuneration Policy, inter-alia, detailing the director's appointment, remuneration, criteria for determining qualifications, attributes, independence of a director and other matters. The remuneration paid to the Directors, Key Managerial Personnel and Senior Management is as per the Nomination & Remuneration Policy of your Company. The said Nomination & Remuneration Policy which can be accessed on the Company weblink:

https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/ 13.%20Nomination%20and%20Remuneration%20Policy.pdf?\_t=1676711629\_.

#### 8. DIRECTORS' RESPONSIBILITY STATEMENT:

In accordance with the provisions of Section 134(5) (c) of the Actand based on the information provided by the management, the Directors state that:

- a) in the preparation of the annual accounts for the year ended March 31, 2024, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- b) the directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year on March 31, 2024 and of the profit of the Company for the year under review;
- c) the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) the annual accounts have been prepared on a going concern basis;
- e) the directors had laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively; and
- f) the directors had devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### 9. NUMBER OF MEETINGS OF THE BOARD:

During the FY 2023-2024, 4 (Four) meetings of the Board of Directors of the Company were held and the details of Board and Committee meetings held are provided in the Report on Corporate Governance, which forms part of this report.

#### **10. SECRETARIAL STANDARDS:**

The Company has followed the applicable secretarial standards issued by the Institute of Company Secretaries of India (ICSI).

#### 11. INTERNAL FINANCIAL CONTROL AND ITS ADEQUACY:

The internal control framework is intended to ensure proper safeguarding of assets, maintaining proper accounting records and providing reliable financial information and other data. This system is accompanied by internal audit, reviewed by the management and performed as per documented policies, guidelines and procedures.

The Company has a well-defined organizational structure, authority levels, internal rules and guidelines for conducting business transactions. The Company intends to undertake additional measures as necessary in line with its intent to adhere to procedures, guidelines and regulations as applicable in a transparent manner. The internal audit department of the Company carries out the internal audit of the Company operations and reports its finding to the audit committee.

In this process, the internal audit also evaluates the functioning and quality of internal controls and provides assurance of its adequacy and effectiveness through periodic reporting. The internal audit is carried out as per risk based internal audit plan which is reviewed by the audit committee of the Company.

The committee periodically reviews the findings and suggestions for improvement and is apprised of the implementation status in respect of the actionable items.

#### 12. MATERIAL CHANGES AND COMMITMENTS, IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY:

There are no material changes and commitments affecting the financial position of the Company which occurred between the financial year ended March 31, 2024 to which the financial statements relates and the date of signing of this report.

#### 13. DEPOSITS:

The Company has not accepted any deposits from the public in terms of Section 73 and 74 and Chapter V of the Actread with the Companies (Acceptance of Deposits) Rules, 2014. Hence, no amount on account of principal or intereston public deposits was outstanding as on the date of the balance sheet.

#### 14. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS:

Pursuant to provision of the Section 186 of the Act, the details of loans and investment have been disclosed in notes to the financial statements.

#### 15. SUBSIDIARY / JOINT VENTURES / ASSOCIATE COMPANIES:

The Company has only one subsidiary as on March 31, 2024. There are no associates or joint venture companies within the meaning of Section 2(6) of the Act. There has been no material change in the nature of the business of the subsidiaries.

Pursuant to the provisions of Section 129 (3) of the Act, the statement containing salient features of the financial statements and performance of subsidiary and its contribution to the overall performance of the Company during the period is attached with the audited financial statements in form AOC-1 forms part of this directors' report (Annexure – 1). The audited financial statements of subsidiary has also been placed on the website of the Company at www.lincolnpharma.com.

During the year under review, no companies became or ceased to be the subsidiary, joint ventures or associate companies of the company.

#### 16. INSURANCE:

The Company has taken adequate insurance to cover the risks to its directors, senior key managerial personnel, employees, property (land and buildings), plant, equipment and other assets.

#### 17. RISK MANAGEMENT POLICY:

The Company has built a comprehensive risk management framework that seeks to identify all kinds of anticipated risks associated with the business and to take remedial actions to minimize any kind of adverse impact on the Company. The



Company understands that risk evaluation and risk mitigation is an ongoing process within the organization and is fully committed to identify and mitigate the risks in the business. The identification of risks by Internal Audit Department is done at strategic, business and operational levels and the risk management process of the Company focuses mainly on five elements, viz. (i) Risk Identification (ii) Risk Assessment (iii) Risk Monitoring (iv) Risk Mitigation; (v) Risk Reporting.

The Company has a risk management policy consistent with the provisions of the Act and the SEBI Listing Regulations. The Risk Management committee is responsible for assisting the board in understanding existing risks and reviewing the mitigation and elimination plans for those. The major risks identified by the businesses and functions are systematically addressed through mitigating actions on a continuing basis. The audit committee is also looking after the area of financial risks and controls. The said policy and constitution of the committee is available on the website of Company and can be accessed at company weblink:

https://www.lincoInpharma.com/Investor/Other%20Policies/5%20Risk%20Management%20Policy.pdf?\_t=1691127263\_

#### 18. RELATED PARTY TRANSACTIONS:

All related party transactions are entered into only after receiving prior approval from the Audit Committee. Omnibus approvals are obtained each year for transactions which are repetitive in nature. A statement of all related party transactions entered into is placed before the Audit Committee and Board of Directors for its review on a quarterly basis, specifying the nature, value and terms of the transaction.

During the year under review, the Company has entered into transactions with related parties as defined under Section 2(76) of the Act read with Companies (Specification of Definitions Details) Rules, 2014, SEBI Listing Regulations and applicable accounting standards, which were in the ordinary course of business and on arms' length basis and in accordance with the policy on related party transactions of the Company. During the year, there was no material transaction with any related parties as per the related party transactions policy of the Company and/or any other related party transaction entered into by the Company that requires disclosure in Form AOC-2, hence, disclosure in Form AOC-2 is not applicable to the Company.

The disclosures pertaining to related party transactions as per the applicable Accounting Standards form part of the notes to the financial statements provided in this Annual Report.

In terms of Regulation 23 (9) of the SEBI Listing Regulations, the Company has submitted related party transaction within prescribed time limit with the stock exchange(s) for the each half year. The policy on related party transactions is placed on the Company's website at

https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/ 6.%20Policy%20on%20Related%20Party%20Transactions.pdf

#### 19. CORPORATE SOCIAL RESPONSIBILITY (CSR):

The Company has adopted a CSR Policy incompliance with the provisions of the Act inter alia to give directions and assistance to the Board for leading the CSR initiatives of the Company. The Committee formulates and reviews the Annual Action Plan and also monitors the progress of the CSR activities. The Company has spent ₹ 193.19 Lakhs towards the CSR projects for the Financial Year 2023-24. The Company believes in undertaking business in a way that will lead to overall development of all stakeholders and society. The projects have been continuously monitored by the Board on a quarterly basis.

In accordance with Section 135 of the Act and Rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014 the report on CSR activities along with its annexure as forms part of this directors' report (Annexure – 2).

#### 20. HUMAN RESOURCES MANAGEMENT:

Lincoln has consistently focused on providing its employees a work environment that promotes diversity and inclusion, free of any discrimination. It has a robust employee engagement policy that helps it develop and retain a highly motivated team.

Your Company continued to build sustenance around various aspects of employee work life as well as organic ways of enhancing its image as an employer of choice.

#### 21. VIGIL MECHANISM / WHISTLE BLOWER POLICY:

Pursuant to Rule 7 of the Companies (Meetings of Boardand its Powers) Rules, 2014 read with Section 177(10) of the Companies Act, 2013 ("Act") and Regulations 22 of the Listing Regulations your Company has adopted a Vigil Mechanism Framework ("Framework"), policy for directors and employees to report genuine concerns has been implemented. The policy safeguards whistleblowers' rights to report concerns or grievances and provides direct access to the chairman of the audit committee.

The said policy is available on the website of the Company and can be accessed at <a href="https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/5.%20Details%20of%20establishment%20of%20Whistle%20Blower%20Policy.pdf">https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/5.%20Details%20of%20establishment%20of%20Whistle%20Blower%20Policy.pdf</a>.

# 22. DISCLOSURE UNDER SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

The Company is committed to provide a safe and secure working environment for all employees and create ambience in which all employees can work together without any apprehension of sexual harassment.

In accordance with the requirements of the sexual harassment of women at workplace (prevention, prohibition & redressal) Act, 2013 ("POSH Act") and Rules made thereunder, the Company has formulated and implemented a policy which mandates no tolerance against any conduct amounting to sexual harassment of women at workplace. During the year under review, the Company has not received any complaint under the policy. Appropriate reporting mechanisms are in place for ensuring protection against Sexual Harassment and the right to work with dignity.

#### 23. PARTICULARS OF EMPLOYEES:

The information required under Section 197(12) of the Actread with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as forms part of this directors' report (Annexure – 3). The information required under Rule 5(2) and (3) of the Companies (Appointment and Remunerationof Managerial Personnel) Rules, 2014, including amendment thereto, is provided in the Annexure forming part of the Report. In terms of the second proviso to Section 136(1) of the Act, the Report and Accounts are being sent to the shareholders excluding the aforesaid Annexure. Any shareholder interested in obtaining the same may write to the Company Secretary at the registered office of the Company.

#### 24. AUDITORS AND AUDITORS' REPORT:

#### A. STATUTORY AUDITORS:

M/s. Samir M. Shah & Associates, Chartered Accountants (Firm Registration No.: 122377W) have been appointed as the Statutory Auditors of the Company for a term of five years until the conclusion of 33<sup>rd</sup> Annual General Meeting of the Company. The Auditors fulfil the eligibility and qualification norms as prescribed under the Act, the Chartered Accountants Act, 1949 and rules and regulations issued thereunder. In addition, the auditors hold a valid certificate issued by the Peer Review Board of the Institute of Chartered Accountants of India (ICAI), a prerequisite for issuing quarterly Limited Review reports.

The Auditor's Report on the standalone and consolidated financial statements of the Company for the year ended 31<sup>st</sup> March, 2024 forms part of this Annual Report and there are no qualifications, reservations, adverse remarks or disclaimer made by the statutory auditors in their report.

#### B. COST AUDITOR:

As per the requirements of the Section 148 of the Act read with the Companies (Cost Records and Audit) Rules, 2014 as amended from time to time, your Company is required to maintain cost records for few of its products and accordingly, such accounts are made and records have been maintained by the Company.

The board of directors on the recommendation of the audit committee, appointed M/s. Kiran J. Mehta & Co., Cost Accountants (Firm Registration Number 000025), as the cost auditors of the Company to audit the cost records for the financial year ended on March 31, 2024 as per Section 148 of the Act. M/s. Kiran J. Mehta & Co., Cost Accountants have confirmed that their appointment is within the limits of Section 141 (3) (g) of the Act and have also certified that they are free from any disqualifications specified under Section 141 (3) and proviso to Section 148 (3) read with Section 141 (4) of the Act.

As per the provisions of the Act, the remuneration payable to the cost auditor is required to be placed before the members in a general meeting for their ratification. Accordingly, a resolution seeking members' ratification for the remuneration payable to M/s. Kiran J. Mehta & Co., cost auditors forms part of the notice convening the AGM.

Relevant cost audit report for the year 2022-23 was submitted to the Central Government within stipulated time and was free from any qualification or adverse remarks.

#### C. SECRETARIAL AUDITOR:

As required by Section 204 of the Act, read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Board has appointed M/s. Vishwas Sharma & Associates, Practicing Company Secretaries (Certificate of Practice Number: 16942) to conduct Secretarial Audit for the Financial Year 2023-24. The Report of the Secretarial Audit in Form MR – 3 for the financial year ended on March 31, 2024, is annexed to this Report **(Annexure – 4)**.

#### COMMENT OF BOARD ON SECRETARIALAUDITORS' OBSERVATIONS:

With respect to the observations of the Secretarial Auditors':

Non Compliance under Regulation 17 of SEBI (LODR) Regulations, 2015 arose without any malafide intention and on account of Company taking fraction into nearest integer as against Stock Exchange taking nearest higher integer in respect requirement of minimum Independent director on the board being 1/3<sup>rd</sup> of total strength. The Company has further remitted the fine on 22.08.2023 to NSE and BSE Limited and intimate to the both exchanges regarding payment confirmation. And from 26<sup>th</sup> May, 2023 the composition of the Board is in compliance with Regulation 17(1) of SEBI (Listing Obligations & Disclosure Requirement) Regulations, 2015.

On the basis of advisory issued by NSE, company has revised shareholding pattern of the company from the quarter ended December 31, 2015 to September 30, 2023 on account of misinterpretation while disclosing the names of Mr. Ishwarlal Ambalal Patel and Mrs. Manguben Ishwarlal Patel, a Person Acting in Concert under the category of Promoter Group.

#### a) ANNUAL SECRETARIAL COMPLIANCE REPORT:

Pursuant to SEBI Circular CIR/CFD/CMD1/27/2019 dated February 08, 2019, Company has undertaken an audit for the financial year ended March 31, 2024 for all applicable SEBI Regulations and circulars / guidelines issued thereunder. The annual secretarial compliance report issued by M/S. Vishwas Sharma & Associates, Practicing Company Secretaries have been submitted to the stock exchanges within prescribed time limit.

#### 25. REPORTING OF FRAUDS BY AUDITORS:

During the year under review, the statutory auditors, cost auditors and secretarial auditor have not reported any instances of frauds committed in the Company by its officers or employees to the audit committee under Section 143 (12) of the Act.

# 26. MAINTENANCE OF COST RECORDS SPECIFIED BY THE CENTRAL GOVERNMENT UNDER SECTION 148 OF THE ACT:

Pursuant to Section 148 (1) of the Act, read with the Companies (Cost Records and Audit) (Amendment) Rules, 2014, the cost audit records maintained by the Company in respect of drug and pharmaceuticals products of the Company are required to be audited by a cost accountant.

# 27. THE DETAILS OF APPLICATION MADE OR ANY PROCEEDING PENDING UNDER THE INSOLVENCY AND BANKRUPTCY CODE, 2016:

During the financial year ended on March 31, 2024, there is no application made or any proceeding pending under the Insolvency and Bankruptcy Code, 2016 (31 of 2016) against the Company.

# 28. THE DETAILS OF DIFFERENCE BETWEEN AMOUNT OF THE VALUATION DONE AT THE TIME OF ONE TIME SETTLEMENT AND THE VALUATION DONE WHILE TAKING LOAN FROM THE BANKS OR FINANCIAL INSTITUTIONS ALONG WITH THE REASONS THEREOF:

During the Year under the review, there was no One Time Settlement of Ioan taken from Banks or any financial Institutions. Hence, the difference in valuation does not arise.

**Financial Statements** 

Pursuant to the Regulation 34 (2) (f) of the SEBI Listing Regulations, the initiatives taken by the Company from an environmental, social and governance perspective, are provided in the Business Responsibility and Sustainability Report which is forms part of this directors' report (Annexure – 5).

#### 30. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO:

The information pertaining to conservation of energy, technology absorption, foreign exchange earnings and outgo as required under Section 134 (3) (m) of the Act read with Rule 8 (3) of the Companies (Accounts) Rules, 2014 forms part of this Report (Annexure – 6).

#### 31. PROHIBITION OF INSIDER TRADING:

In terms of the provisions of the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, as amended ("SEBI PIT Regulations"), the Company has adopted the revised "Code of Conduct to Regulate, Monitor and Report Trading by Insiders" ("the Code"). The Code is applicable to promoters, all directors, designated persons and connected persons and their immediate relatives, who are expected to have access to unpublished price sensitive information relating to the Company. The Company has also formulated a 'Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information (UPSI)' in compliance with the PIT Regulations. The aforesaid codes are available on the website of the Company and can be accessed at

https://www.lincolnpharma.com/Investor/Other%20Policies/6.%20Policy%20on%20Code %20of%20Practices%20and%20Procedures%20for%20Fair%20Disclosure%20of%20Unpublished%2 0Price%20Sensitive%20Information.pdf?\_t=1691566912

#### 32. ANNUAL RETURN:

Pursuant to provision of Section 92 (3) read with Section 134 (3) (a) of the Act, the annual return as on March 31, 2024 is available on the website of the Company at

https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/ 23.%20MGT-7%20Annual%20Return/Final-MGT-7-of-Lincoln-Pharma-for-the-FY-2023-24.pdf?\_t=1694515735

#### 33. MANAGEMENT DISCUSSION & ANALYSIS REPORT:

A separate section on Management Discussion and Analysis Report ("MD&A") forms part of this report as required under Regulation 34 (2) of SEBI Listing Regulations.

#### 34. CORPORATE GOVERNANCE REPORT:

The Company has a rich legacy of ethical governance practices and committed to implement sound corporate governance practices with a view to bring about transparency in its operations and maximize shareholder's value. A separate section on corporate governance along with a certificate from the practicing company secretary regarding compliance with the conditions of corporate governance as stipulated under Schedule V of the SEBI Listing Regulations as forms part of this directors' report (Annexure –7).

#### 35. AUDIT COMMITTEE:

The details pertaining to the composition of the audit committee are given in the report on corporate governance forming part of this Report. Further, all the recommendations made by the audit committee were accepted by the Board.

#### 36. SIGNIFICANT OR MATERIAL ORDER PASSED BY THE REGULATORS OR COURTS:

There are no significant and material orders passed during the year by the regulators or courts or tribunals impacting the going concern status and operations of the Company in future.

#### 37. CAUTIONARY STATEMENT:

The annual report including those which relate to the directors' report, management discussion and analysis report may contain certain statements on the Company's intent expectations or forecasts that appear to be forward-looking within the meaning of applicable securities laws and regulations while actual outcomes may differ materially from what is expressed herein. The Company bears no obligations to update any such forward looking statement. Some of the factors





that could affect the Company's performance could be the demand and supply for Company's product and services, changes in government regulations, tax laws, forex volatility etc.

#### 38. ACKNOWLEDGEMENTS:

The Board of Directors acknowledges and places on record their sincere appreciation of all stakeholders, customers, vendors, banks, Central and State Governments and allother business partners, for their continued co-operationand for the excellent support received from them.

The Board also wishes to place on record its appreciation to the esteemed investors for showing their confidenceand faith in the management of the Company.

Your Directors recognize and appreciate the efforts and hard work of all the employees of the Company and their continued contribution to promote its development.

For and on behalf of the board For Lincoln Pharmaceuticals Limited

Mahendra G. Patel Managing Director DIN: 00104706 Hashmukh I. Patel Whole-Time Director DIN: 00104834

Ahmedabad, August 8, 2024



#### ANNEXURE - 1 TO THE DIRECTORS' REPORT

# FORM AOC-1

(Pursuant to first proviso to sub-section (3) of section 129 read with rule 5 of Companies (Accounts) Rules, 2014)

Statement containing salient features of the financial statements of subsidiaries / associate companies / joint ventures

Part "A": Subsidiaries (as per section 2 (87) of the Act)

	(₹ in Lo
Particulars	Details
Name of the Subsidiaries	Zullinc Healthcare LLP
	(Wholly-Owned Subsidiary)
The date since when subsidiary was acquired.	October 16, 2008
Reporting period for the subsidiary concerned, if different from the holding company's reporting period	April 1, 2023 to March 31, 2024
Reporting currency and Exchange rate as on the last date of the relevant	N.A.
Financial Year in the case of foreign subsidiaries	
Share Capital / Partners Contribution	5.00
Reserves and Surplus	121.81
Total Assets	140.86
Total Liabilities	14.05
Investments	NIL
Turnover	NIL
Profit Before Taxation	(0.54)
Provision for Taxation	NIL
Profit After Taxation	(0.54)
Proposed Dividend	NIL
% of shareholding	100%

Notes:

1. There is no subsidiary which is yet to commence its operation.

2. The amounts given in the table above are from the annual accounts made for the respective financial year end for each of the company.

Part "B": Associates / Joint Ventures (as per Section 2(6) of the Act) – None

As per our report of even date attached herewith. For, Samir M Shah & Associates **Chartered Accountants** (Firm Regd. No.122377W)

[Samir M Shah] Partner (M.No. 111052)

Place : Ahmedabad Date : 08/08/2024 For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited

(Mahendra G. Patel) (Managing Director) (DIN: 00104706)

(Darshit A. Shah) (Chief Financial Officer)

Place : Ahmedabad Date : 08/08/2024 (Hasmukh I. Patel) (Whole Time Director) (DIN: 00104834)

(Trusha K. Shah) (Company Secretary) (M. No. A59416)

Corporate Overview

## ANNEXURE – 2 TO THE DIRECTORS' REPORT REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES

#### 1. Brief outline on CSR Policy of the Company.

Company focus on areas like providing education, imparting skills, promoting entrepreneurship and employment. It seeks to help people and communities bridge the opportunity gap. The Company also supports health, wellness, water, sanitation and hygiene needs of communities, especially those that are marginalized. By applying its resources towards communities that need it the most, company ensures equitable access. The Company's CSR strategy incorporates an inclusive approach into the design of every program. Company aims to create innovative solutions to societal challenges applying its contextual knowledge; execute and scale programs using its technology capabilities; engage its large employee base to volunteer their time, skills. The projects undertaken are within the broad framework of schedule VII of the Act. Details of the CSR policy and projects or programs undertaken by the Company are available on the website of the Company at www.lincolnpharma.com.

#### 2. Composition of CSR Committee:

Sr. No.	Name of Director	Designation / Nature of Directorship	Number of meetings of CSR Committee held during the year	Number of meetings of CSR Committee attended during the year
1.	Mr. Mahendra G. Patel	Member, Executive Director	3	3
2.	Mr. Munjal M. Patel	Member, Executive Director	3	3
3.	Ms. Meha Patel*	Member, Non-Executive Independent Director	3	3
4.	Mr. Pirabhai Ramjibhai Suthar**	Member, Non-Executive Independent Director	-	-

\*Ms. Meha Patel has resigned from the position of the Independent Director of the Company with effect from the 16<sup>th</sup> February, 2024.

\*\* Mr. Pirabhai Ramjibhai Suthar has been appointed as a Member of the committee w.e.f February 16, 2024 on account of resignation of Ms. Meha Patel.

\*\*\*The CSR Committee was reconstituted by inducting Ms.Seema Mehta as a member on April 01, 2024, on account of Cessation of Mr. Pirabhai Suthar from Directorship of the Company.

3. Provide the web-link where Composition of CSR committee, CSR Policy and CSR projects approved by the board are disclosed on the website of the company:

https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/ 3.%20Composition%20of%20Various%20Committees%20of%20Board%20of%20Directors.pdf.pdf?\_t=1712902451.

- 4. Provide the executive summary along with web-link(s) of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8, if applicable: Not applicable
- 5. a) Average net profit of the Company as per Section 135 (5): ₹ 9142.17 Lakhs
  - b) Two percent of average net profit as per section 135(5): ₹ 182.84 Lakhs
  - c) Surplus arising out of the CSR projects or programmes or activities of the previous financial years: ₹ 1.91 Lakhs
  - d) Amount required to be set off for the financial year, if any: ₹ 1.91 Lakhs
  - e) Total obligation for the financial year [(b)+(c)-(d)]: ₹ 180.93 Lakhs

#### 6. a) Amount spent on CSR Projects (both Ongoing Project and other than Ongoing Project).

Implementation Implementing the project (₹ in Lakhs) Amount transferred to Unspent CSR Account Amount allocated for activities in Schedule Location of Amount spent in the current financial Year for the project as per Name of the Project the project – Through Item from the list of Local area (Yes/No) Mode of Implementation – Agency **Project duration** Direct (Yes/No) Section 135(6) VII to the Act (₹ in Lakhs) (₹ in Lakhs) Mode of Sr. No. District Registrnumber State Name ation CSR

Details of CSR amount spent against ongoing projects for the financial year:

#### Nil

#### Details of CSR amount spent against other than ongoing projects for the financial year:

Name of the Project	ltem from the list of activities in Schedule VII to the Act	t (Yes/No)		Location of the project	Amount allocated for the project (₹ in Lakhs)	Amount spent for the Project (₹ in Lakhs)	ementation – (es/No)	Mode of Implementation – Through	Implementing Agency
Name of t	ltem from the lis Schedule VI	Local area (Yes/No)	State	District	Amount allocate (₹ in L	Amount spent (₹ in L	Mode of Implementation Direct (Yes/No)	Name	CSR Registr-ation number
Providing support to the differently abled	Clause (ii) Promoting education to differently abled people	Yes	GJ	АНМ	12.52	12.52	No	Blind People's Association	CSR00000936
Contribution towards educatior activities	Clause (ii) n Promoting Education	Yes	GJ	AHM	4.00	4.00	No	Dr. Jit Mehta Balshala Trust	CSR00010884
Contribution towards educatior activities	Clause (i) Promoting Education	Yes	GJ	AHM	21.00	21.00	No	Shardaben Gulabdas Patel Public Charity Trust	CSR00007105
Contribution towards educatior activities	Clause (i) Promoting Education	Yes	GJ	Mehsana	16.70	16.70	No	Shri Sarswati Kanya Kelavani Mandal	CSR00008338
Contribution towards educatior activities	Clause (i) Promoting Education	Yes	GJ	AHM	11.00	11.00	No	Shri Daran Juth Kelvani Uttejak Mandal	CSR00045270
Contribution towards educatior activities	Clause (i) Promoting Education	No	DL	DL	0.36	0.36	No	Smile Foundation	CSR00001634
Contribution towards healthcar activities	Clause (i) e Promoting healthcare	Yes	GJ	AHM	40.83	40.83	No	Sri Sathya Sai Heart Hospital	CSR00007410
Contribution towards hunger, education & healthcare activities	Clause (i) & (ii) Eradicating hunger, poverty and malnutrition and promoting education	Yes	GJ	АНМ	3.55	3.55	No	Tathastu Foundation	CSR00005063

Name of the Project	ltem from the list of activities in Schedule VII to the Act	Local area (Yes/No)		Location of the project	Amount allocated for the project (₹ in Lakhs)	Amount spent for the Project (₹ in Lakhs)	of Implementation – Direct (Yes/No)	Mode of Implementation – Through	Implementing Agency
	ltem from the lis Schedule V	Local arec	State	District	Amount allocate (₹ in L	Amount spent (₹ in L	Mode of Implementation Direct (Yes/No)	Name	CSR Registr-ation number
Contribution towards hunger, education & healthcare activities	Clause (i) & (ii) Eradicating hunger, poverty and malnutrition and promoting education	Yes	GJ	АНМ	15.90	15.90	No	Vicharta Samuday Samarthan Manch	CSR00001129
Contribution towards healthcare activities	Clause (i) Promoting healthcare	Yes	GJ	AHM	12.63	12.63	No	Setu Charitable Trust	CSR00029527
Contribution towards education activities	Clause (ii) Promoting Education	Yes	GJ	AHM	0.40	0.40	No	Saptak School of Music	CSR00010400
Contribution towards education activities	Clause (ii) Promoting Education	Yes	GJ	AHM	10.00	10.00	No	Sardardham	CSR00003148
Providing facilities for senior citizens	Clause (iii) Providing facilities for senior citizens	Yes	GJ	AHM	3.50	3.50	No	Manav Seva Samaj Kalyan Trust Bank	CSR00015827
Contribution towards hunger, education & healthcare activities	Clause (i) & (ii) Eradicating hunger, poverty and malnutrition and promoting education	No	DL	DL	2.00	2.00	No	Maharaja Agrasen Jan Kalyan Samiti Manch	CSR00027160
Contribution towards healthcare activities	Clause (i) Promoting healthcare	Yes	GJ	Mehsana	2.00	2.00	No	Kadi Taluka Public Charitable Trust	CSR00015465
Contribution towards education activities	Clause (ii) Promoting Education	Yes	GJ	Mehsana	32.29	32.29	Yes	Irana Primary School	N.A
Contribution towards healthcare activities	Clause (i) Promoting healthcare	No	GJ	АНМ	2.00	2.00	No	CIMS Foundation	CSR00003995
Providing support to the differently abled	Clause (ii) Promoting education to differently abled people	Yes	GJ	ВН	2.51	2.51	No	Ankur School For Mentally Retarded Children	CSR00001417

b) Amount spent in administrative overheads: Nil

LPL

- c) Amount spent on Impact Assessment, if applicable: Nil
- d) Total amount spent for the Financial Year (a+b+c): ₹ 193.19 Lakhs

Total Ar	mount		Amoun	Amount Unspent (in ₹)										
Spen	Spent for Total An		transferred to	Amount transf	ferred to any	fund specified								
the Fine	ancial	Unspent CSR /	Account as per	under Schedule	VII as per se	-								
Yeo	ar.	section	n 135(6)	9	section 135(5	)								
(in	₹)	Amount	Date of Transfer	Amount	Date of Transfer									
₹ 193.19	Lakhs			Not Applicable										
Excess a	xcess amount for set off, if any:													
Sr. No.	Particul	ar				₹ in Lakhs								
i.	Two per	cent of average ne	t profit of the company	y as per section 135(5)		182.84								
ii.	Total am	nount spent for the	financial year			193.19								
iii.	Excess c	amount spent for th	ne financial year [(ii)-(i	)]		12.26								
iv.	•	arising out of the C financial years, if	CSR projects or program	mmes or activities of th	ne	NI								
٧.	Amount	available for set o	ff in succeeding financ	ial years [(iii)-(iv)]		12.26								

e) CSR amount spent or unspent for the financial year:

7. a) Details of unspent CSR amount for the preceding three financial years:

No. Fir	eceding nancial Year	Amount transferred to Unspent CSR Account under subsection (6) of section 135 (6)	Balance Amount in Unspent CSR Account under subsection(6)	Amount spent in the Financial Year (₹ in	Amount tr to a fund as sy Schedule VII o proviso to su of section	becified under as per second b section (5)	Amount remaining to be spent in succeeding financial	Defici ency, if any
		(₹ in Lakhs)	of section 135 (in ₹)	Lakhs)	Amount (₹ in Lakhs)	Date of transfer	years (₹ in Lakhs)	
	FY-1							
	FY-2		Ν	ot Applicat	ole			
	FY-3							

b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s):

Sr. No.	Project ID	Name of Project	Financial Year in which the project was commenced	Project duration	Total amount allocated for the project (₹ in Lakhs)	Amount spent on the project in the reporting Financial Year (₹ in Lakhs)	Cumulative amount spent at the end of reporting Financial Year (₹ in Lakhs)	Status of the project – Completed / Ongoing
					Not Applicabl	e		

- 8. Whether any capital assets have been created or acquired through Corporate Social Responsibility amount spent in the Financial Year:
  - Yes 3 No

If yes, enter the number of Capital assets created/ acquired

N.A

Furnish the details relating to such asset(s) so created or acquired through Corporate Social Responsibility amount spent in the Financial Year:

Short particulars of the property or	Pincode		Amount	Details of entity/ Authority/ beneficiary of the registered owner			
asset(s) [including complete address and location of the property]	cation or asset(s)	Date of creation	of CSR amount spent	CSR Registration Number, if applicable	Name	Registered address	
(2)	(3)	(4)	(5)	(6)	(7)	(8)	
		N/					

 Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per section 135(5) Not Applicable

> For and on behalf of the board For Lincoln Pharmaceuticals Limited

M. G. Patel H. I. Patel Managing Director & Whole-Time Director member of CSR Committee DIN: 00104834 DIN: 00104706

Ahmedabad, August 8, 2024



# STATEMENT OF PARTICULARS AS PER RULE 5 OF COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014.

The remuneration and perquisites provided to the employees and management are at par with the industry levels. The remunerations paid to the directors and key managerial personnel are reviewed and recommended by the nomination and remuneration committee.

## 1) The Ratio of the remuneration of each director to the median remuneration of the employees of the company for the

Fina	ncial Year Ended March 31, 2024;		(₹ in Lakhs)
SN	Name of Directors	Remuneration (Per Annum)	Ratio
1.	Mr. Mahendra G. Patel	49.25	8:1
2.	Mr. Hashmukh I. Patel	38.05	6:1
3.	Mr. Ashish R. Patel	66.44	11:1
4.	Mr. Munjal M. Patel	66.47	11:1

# 2) The percentage increase in remuneration of each Director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the Financial Year Ended March 31, 2024;

SN	Name of Directors / KMP	Designation	% Increase		
1.	Mr. Mahendra G. Patel	Managing Director	52.84		
2.	Mr. Hashmukh I. Patel	Whole-Time Director	14.44		
3.	Mr. Ashish R. Patel	Whole-Time Director	24.54		
4.	Mr. Munjal M. Patel	Whole-Time Director	93.12		
5.	Mr. Anand A. Patel	Whole-Time Director (Resigned w.e.f 25.05.2023)	NA		
6.	Mr. Darshit A. Shah	Chief Financial Officer	12.22		
7.	Ms. Trusha Shah*	Company Secretary	NA		

The other directors are non-executive directors and they are not receiving remuneration and sitting fees during the financial year ended March 31, 2024.

\*Trusha Shah designated as Company Secretary and Compliance Officer w.e.f. 10 <sup>th</sup> November, 2022. Hence remuneration paid during 2022-23 was for part of the year and not comparable with 2023-24.

- 3) The percentage increase in the median remuneration of employees in the financial year ended March 31, 2024: 12.27%
- 4) The number of permanent employees on the rolls of company; There are 1,687 permanent employees on the rolls of the Company.
- 5) Average percentile increase already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration;

The average increase in salaries of employees other than managerial personnel in 2023-2024 was about 12.22%. Percentage increase in the managerial remuneration for the year was 43.70%. The increase in managerial remuneration is as per the resolution approved by shareholders in the general meeting and inconsistent with the overall performance of the company. Annual increment in the salary is based on the different grades, industry pattern, qualification, expertise and experience of individual employee. As such the annual increment in remuneration is as per the terms of appointment and is in conformity with the remuneration policy of the Company.

### 6) the key parameters for any variable component of remuneration availed by the directors;

No such variable component is included in the remuneration paid to directors.

### 7) Affirmation that the remuneration is as per the remuneration policy of the Company:

Annual Report 2023-24

The remuneration paid to key managerial personnel is as per the remuneration policy of the Company.

	d on behalf of the board Pharmaceuticals Limited		
M. G. Patel H. I. Pat			
Managing Director Whole-Time Direct			
DIN: 00104706	DIN: 00104706 DIN: 00104834		
	For Lincoln F M. G. Patel Managing Director		

Corporate Overview

#### ANNEXURE - 4 TO THE DIRECTORS' REPORT

Form No. MR-3

## SECRETARIAL AUDIT REPORT

#### FOR THE FINANCIAL YEAR ENDED 31st March, 2024

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To, The Members, Lincoln Pharmaceuticals Limited, (CIN: - L24230GJ1995PLC024288), "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad – 380060

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **the applicable statutory provisions and the adherence to good corporate practices by Lincoln Pharmaceuticals Limited (CIN: - L24230GJ1995PLC024288)** (hereinafter called "the Company"). Secretarial Audit was conducted in amanner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on **March 31,2024** ('Audit Period')complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2024 according to the provisions of:

- i. The Companies Act, 2013 (the Act) and the rules made there under.
- ii. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- iii. The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- iv. Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowing.
- v. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;.
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018;.
  - (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2021 (Not Applicable to the company during the audit period);
  - (e) The Securities and Exchange Board of India (Issue and Listing of Non-convertible Securities) Regulations, 2021 (Not Applicable to the company during the audit period);
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding companies Act and dealing with client;
  - (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2021 (Not Applicable to the company during the audit period);
  - (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018 (Not Applicable to the company during the audit period);

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**Financial Statements** 

I have relied on the representations made by the Company and its officers for systems and mechanism formed by the Company for compliances system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof, on test-check basis, the Company has complied with the provisions of The Drugs and Cosmetics Act, 1940 and The Factories Act, 1948 and rules made thereunder, as is specifically applicable to the Company.

I have also examined compliance with the applicable Clauses of the following:

- i. Secretarial Standards issued by The Institute of Company Secretaries of India;
- ii. Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. subject to following observations.

- 1) The Company has failed to complied /delayed complied with Regulation 17(1) of SEBI (LODR)Regulations 2015 as the composition of Board was not incompliance with the Regulation till 25.05.2023. Both the Exchanges (i.e NSE &BSE) has imposed fine of ₹ 3,24,500/- respectively on the Company after June 30, 2023. However, The Company has paid the requisite fine.
- 2) The Company has disclosed the names of Mr. Ishwarlal Ambalal Patel and Mrs. Manguben Ishwarlal Patel, a Person Acting in Concert under the category of Promoter Group on account of misinterpretation while filing the Shareholding Pattern from the quarter ended December 31, 2015 to September 30,2023. National Stock Exchange (NSE) has advised the company to revise the Shareholding Pattern for the aforesaid period and company has revised the same which was taken on record by the exchange.

#### I further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors including one Woman Independent Director. The changes in the composition of the Board of Directors, if any, that took place during the period underreview were carried out in compliance with the provisions of the Act.

Adequate notice is given to all the directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Board takes decision by majority of directors while the dissenting directors' views are captured and recorded as part of the minutes.

#### I further report that:

There are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable Laws, Rules, Regulations and guidelines.

I further report that, during the period, the Company has recommended the dividend of Rs. 1.80/- (i.e. 18% per share) per equity share of face value of Rs. 10/- for the year ended on March 31, 2024.

Note: This report is to be read with my letter of even date which is annexed as Annexure herewith and forms and integral part

#### I further report that during the audit period, the Company has no other instances of:

- i. Public/Rights of Shares/Preferential Issue of Shares/debentures/sweat equity;
- ii. Redemption/buy-back of securities;
- iii. Major decisions taken by the members in pursuance to section 180 of the Companies Act, 2013;
- Merger/ amalgamation etc.; iv.
- Foreign technical collaborations. v.

For, Vishwas Sharma and Associates, Company Secretaries,

Vishwas Sharma Proprietor FCS: 12606,COP No.:16942 UDIN: F012606F000935682 PR No.:854/2020

Place : Ahmedabad Date : August 08, 2024

of this report.





To, The Members, LINCOLN PHARMACEUTICALS LIMITED, "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad – 380060

My report of even date is to be read along with this letter.

- 1. Maintenance of secretarial records is the responsibility of the management of the Company. My responsibility is to express an opinion on these secretarial records based on my audit.
- 2. I have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. I believe that the processes and practices, I followed provide a reasonable basis for my opinion.
- 3. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Wherever required, I have obtained the Management representations about the compliance of Laws, Rules and Regulations and happening of events etc.
- 5. The compliance of the provisions of corporate and other applicable Laws, Rules, Regulations, Standards is the responsibility of management. My examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For, Vishwas Sharma and Associates, Company Secretaries,

Vishwas Sharma Proprietor FCS: 12606,COP No.:16942 UDIN: F012606F000935682 PR No.:854/2020

Place : Ahmedabad Date : August 08, 2024

**Financial Statements** 

## ANNEXURE - 5 TO THE DIRECTORS' REPORT

## BUSINESS RESPONSIBILITY AND SUSTAINABILITY REPORT

(Pursuant to Regulation 34 (2) (f) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015)

#### SECTION A: GENERAL DISCLOSURE:

#### I. Details of the Listed Entity

Sr. No.	Particulars	Company Information
1.	Corporate Identity Number (CIN) of the Company	L24230GJ1995PLC024288
2.	Name of your Company	Lincoln Pharmaceuticals Limited
3.	Year of Incorporation	20-01-1995
4.	Registered Office address	"LINCOLN HOUSE", Behind Satyam Complex,
		Science City Road, Sola, Ahmedabad – 380 060,
		Gujarat, India.
5.	Corporate Address	Same as above
6.	E-Mail ID	investor@lincolnpharma.com
7.	Telephone	079-41078081
8.	Website	www.lincolnpharma.com
9.	Financial Year reported	April 01, 2023 to March 31, 2024
10.	Name of the stock exchange(s) where	BSE Ltd. (Bombay Stock Exchange) and the
	shares are listed	National Stock Exchange of India Ltd. (NSE).
11.	Paid-up capital	₹ 2,002.97 Lakhs
12.	Name and contact details (telephone, email address)	Name: Ms. Trusha K. Shah
	of the person who may be contacted in case of any	Designation: Company Secretary
	queries on the Business Responsibility and	Telephone no.: 079-41078081
	Sustainability Report	Email ID: trushashah@lincolnpharma.com
13.	Reporting boundary	Standalone Basis
14.	Name of Assurance Provider	Not Applicable
15.	Type of Assurance Provider	Not Applicable

#### II. Product/Services sold by the entity:

16. Details of business activities (accounting for 90% of the turnover):

S. No.	Description of Main Activity	Description of Business Activity	% of Turnover of the entity
1.	Manufacturing & Trading	Chemical and chemical products, pharmaceuticals, medicinal chemical and botanical products	100%

#### 17. Products/Services sold by the entity (accounting for 90% of the entity's Turnover):

SR No	<ul> <li>Product/Service</li> </ul>	NIC Code (last 3 digits)	% of Total Turnover contributed
1.	Manufacturing and trading of pharmaceuticals products like medicines, injections and other related products	210	100%



#### III. Operations

18. Number of locations where plants and/or operations/offices of the entity are situated:

Location	Number of plants	Number of offices	Total
National	2	1	3
International	Nil	Nil	Nil

- 19. Markets Served by the Entity:
  - 1. No. of Locations:

Locations	Number
National (No. of States)	26
International (No. of Countries)	60

- 2. What is the contribution of exports as a Percentage of the total turnover of the Entity? 62.44%
- 3. A brief on types of Customers Customers are important stakeholders in our business.

Our company's customer base includes:

- Super Stockists,
- Medical agency,
- Health Care Professionals ('HCPs'),
- Hospitals and Government Institutions to whom your company sells its products.

#### IV. Employees

- 20. Details as on end of Financial Year:
  - a. Employees and workers (including differently abled):

S.No.	Particulars	Total (A)	Ma	le	Female		
			No. (B)	% (B / A)	No. (C)	% (C / A)	
		EMPL	OYEES				
1.	Permanent (D)	1687	1588	94.13%	99	5.87%	
2.	Other than Permanent (E)	Nil	Nil	Nil	Nil	Nil	
3.	Total employees (D + E)	1687	1588	94.13%	99	5.87%	
		WORK	(ERS				
4.	Permanent (F)	Nil	Nil	Nil	Nil	Nil	
5.	Other than Permanent (G)	232	126	54.31%	106	45.69%	
6.	Total workers (F + G)	232	126	54.31%	106	45.69%	



#### b. Differently abled Employees and workers:

S.No.	Particulars	Total (A)	Mo	ale	Female		
			No. (B)	% (B / A)	No. (C)	% (C / A)	
	DIFF	ERENTLY AE		OYEES			
1.	Permanent (D)	Nil	Nil	Nil	Nil	Nil	
2.	Other than Permanent (E)	Nil	Nil	Nil	Nil	Nil	
3.	Total differently abled employees (D + E)	Nil	Nil	Nil	Nil	Nil	
	DIFF	ERENTLY A		KERS			
4.	Permanent (F)	Nil	Nil	Nil	Nil	Nil	
5.	Other than permanent (G)	Nil	Nil	Nil	Nil	Nil	
6.	Total differently abled workers(F + G)	Nil	Nil	Nil	Nil	Nil	

#### 21. Participation/Inclusion/Representation of Women:

	Total (A)	No. and percen	ntage of Females	
		No. (B)	% (B / A)	
Board of Directors	8	0	-	
Key Management Personnel (other than Executive Directors)	2	1	50.00%	

#### 22. Turnover rate for permanent employees and workers (Disclose trends for the past 3 years)\*:

	FY 2023-24				FY 2022-23			FY 2021-22		
	Male Female		Total	Male	Female	Total	Male	Female	Total	
Permanent Employees	42.52%	42.72%	42.53%	33.37%	46.24%	33.42%	32.30%	34.04%	32.95%	
Permanent Workers	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL	

#### V. Holding, Subsidiary and Associate Companies (including joint ventures):

#### 23. (a) Names of holding / subsidiary / associate companies / joint ventures

Sr No.	Name of the holding/subsidiary/ associate companies/ jointventures (A)	Indicate whether it is a holding/Subsidiary/ Associate/or Joint Venture	% of shares held by listed entity	Does the entity indicated at column A, participatein the Business Responsibility initiatives of the listed entity?(Yes/No)
1.	Zullinc Healthcare LLP	Wholly Owned Subsidiary	100%	Νο

#### VI. CSR Details:

- 24. (i) CSR is applicable as per section 135 of Companies Act, 2013. Your company's total spending on CSR is 2% of the average net profit in the previous three financial years. The CSR expenditure for the reporting year is INR 193.19 lakhs.
  - (ii) Turnover: INR 58,054.96 Lakhs
  - (iii) Net worth: INR 59,283.59 lakhs

The detailed report on the CSR programmes undertaken during the year has been provided in Annexure 'D' to the Director's Report.

#### VII. Transparency and Disclosures Compliances:

25. Complaints/Grievances on any of the principles (Principles 1 to 9) under the National Guidelines on Responsible Business Conduct:

Stakeholder	Grievance Redressal		FY 2023-24			FY 2022-23					
group from whom	Mechanism in Place	Curr	ent Financia	l Year	Previous Financial Year						
complaint is received	(Yes/No) (If Yes, then provide web-link for grievance redress policy)	<b>n provide</b> complaints complaints compl g <b>rievance</b> filed pending Remarks file <b>policy)</b> during resolution duri			No. of complaints pending resolution at close of the year	Remarks					
Communities	Yes (Ref. Note 1)	Nil	Nil	NA	Nil	Nil	NA				
Investors (other than shareholders)	*Yes	Nil	Nil	NA	Nil	Nil	NA				
Shareholders	Yes (Ref. Note 2)	Nil	Nil	NA	Nil	Nil	NA				
Employees and workers	Yes (Ref. Note 3)	Nil	Nil	NA	Nil	Nil	NA				
Customers	Yes (Ref. Note 4)	Nil	Nil	NA	Nil	Nil	NA				
Value Chain Partne	ers *Yes	Nil	Nil	NA	Nil	Nil	NA				
Other (please spec	ify) -	Nil	Nil	NA	Nil	Nil	NA				

\*The Whistle Blower policy of the Company also includes all the stakeholders of the Company and accordingly the grievance of all the stakeholders are covered under the said policy. The Whistle Blower policy is available on the website of the Company at

https://lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/ 5.%20Details%20of%20establishment%20of%20Whistle%20Blower%20Policy.pdf

#### Notes:

- 1. The CSR team makes frequent field visits, discusses any issues directly with the beneficiaries and NGO partners, and takes corrective and preventive actions.
- 2. Shareholders Complaints are dealt by the Secretarial Department of the Company and its reporting on quarterly basis are done with Stock Exchanges where the shares of the Company are listed.
- 3. Employees of the Company may report their grievances / complaints to their respective Head of Departments / immediate superior which is escalated to the HR department of the Company in case of non-satisfactory resolution.
- 4. Customers Complaints are dealt with by a separate team and are resolved within the committee time.

#### 26. Overview of the Entity's Material Responsible Business Conduct Issues

Material Issues	Risk / Opportunity	Rationale for Identifying as Risk	Management Approach	Implications of the Risk or Opportunity (Negative/Positive)
Product Quality	Risk	Not providing high standard of quality products adversely impact the health & safety of patients. Other consequences like financial, reputational can become critical aspects for the company.	manufacturing high quality	Negative
Human Rights	Risk	rights can lead to reputational damages and	The Company along with ou value chain are committed to support the human rights Hence company work with ou business Partners along the value chain to prevent o mitigate human rights risks.	p r e

Material Issues	Risk / Opportunity	Rationale for Identifying as Risk		Implications of the Risk or Opportunity (Negative/Positive)		
Employee Safety	Risk	Hazardous chemicals in the factories can impact health of workers.	The Company is continuously makes efforts to identify unsafe acts and has taken utmost care of their employees, workers by providing medicalcheck-upsat regular intervals. For additional women safety, they have policy on "prevention of sexual harassment".	Negative		
Business Ethics & Corporate Governance	Opportunity	Performance of the company in unethical way can damage the reputation and further leads to loss of customers.	Company is serving principles of good corporate governance an value of ethics in the organisatio to their employees and workers b conducting various trainings an programmes.	d on oy		
Climate Change	Risk	Sudden change in climate could increase the business risk which may affect the operation and profits of the organisation.	To identify risk and contro measures for the sudden climat change and to create a infrastructure to address th extreme weather condition.	n		

#### SECTION B: MANAGEMENT AND PROCESS DISCLOSURES:

Sr. No.	Dis	sclosure Questions	Pl	P2	P3	P4	P5	P6	P7*	P8	P9
Poli	cy a	nd Management Processes									
1.	a.	Whether your entity's policy/policies cover each principle and its core elements of the NGRBCs. (Yes/No)	Y	Y	Y	Y	Y	Y	NA	Y	Y
	b.	Whether your entity's policy Has the policy been approved by the Board? (Yes/No)	Y	Y	Y	Y	Y	Y	NA	Y	Y
	с.	Web link of the policies, if available	OhDL222 - PhDtP - PhDtP - Ph35	f Unpul t t p s: / isclosure DDR/4. Dof%20 D Persor I,P4:-Div t t p s: / isclosur he%201 Dlicy.pd I,P4,P5:- ttps://w nder%2	olished (/ w w v s%20ur %20Co Direct nnel.pd //dend //w w v res%20 .ODR/ f?_t=16 Whistle ww.linc 20Regu ails%20	Price S v.lin c hder%2 de%20 ors%2 f distribu v.lin c v.lin c	Sensitive olnph ORegula Of%20 Oand% Ution po olnph %20 Re Olivie 3338 er Polic arma.co %2046	e Inform a r m c ation%2 Conduc 20Senio 20Seni 20Senio 20Senio 20Senio 20Senio 20Senio 20Senio 20Senio	1.com/ 046%20 ct%20o or%20M	<u>/Inve</u> <u>oof%20</u> <u>f%20E</u> <u>lanage</u> <u>/Inve</u> <u>46%20</u> <u>ributio</u> <u>sclosur</u> <u>e%20</u>	<u>stor/</u> the%20 coard% ment% stor/ lof%20 on%20 es%20 _ODR/

Sr. No.	Disclosure Questions	Pl		P2	P3	P4	P5	P6	P7*	P8	P9
		<ul> <li>P4,P6,P7:-Corporate Social Responsibility Policy: https://www.lincolnpharma.com/lnv. Other%20Policies/1.%20Corporate%20Soc Responsibility%20(CSR)%20 Policy.pdf?_t=16812</li> <li>P1,P4:-Policy on related Party Transactions: h www.lincolnpharma.com/lnve Disclosures%20under%20Regulation%2046%20of%2 LODR/6.%20Policy%20on%20Related%20Pa Transactions.pdf</li> <li>P4:-Policy on determination of materiality of eve Information: https://www.lincolnpharma.com/lnve Disclosures%20under%20Regulation%2046%20of% 20LODR/20.%20Policy%20for%20determin 20of%20materiality%20of%20events.PDF?_t=169</li> <li>P1,P8:-Nomination &amp; Remuneration Policy: https://www.lincolnpharma.com/lnve Disclosures%20under%20Regulation%2046%20of%2 LODR/13.%20Nomination%2046%20ef%2</li> <li>P1,P9:-Archival Policy: https://www.lincolnpharma.com/lnve</li> </ul>					/ In v e 0 Soci 1681210 ons: ht n v e s 0of%20 20Par of ever 20of%2 20of%2 20of%2 0 (In v e 20of%20	<u>ial%20</u> <u>16146</u> nttps:// <u>stor/</u> 0the%20 <u>irty%20</u> ents and <u>estor/</u> <u>%20the%</u> 03024190 <u>estor/</u> 0the%20 tion%20			
		<u>(</u>		er%20	OPolic	ies/Arc	hival-Po	olicy.pd	<u>f?_t=167</u>	777409	99
2.	Whether the entity has translated the policy into procedures. (Yes / No)	Y		Y	Y	Y	Y	Y	NA	Y	Y
3.	Do the enlisted policies extend to your value chain partners?	No									
4.	Name of the national and international codes/ certifications/labels/ standards (e.g., Forest Stewardship Council, Fairtrade, Rainforest Alliance, Trustee) standards (e.g., SA 8000, OHSAS, ISO, BIS) adopted by your entity and mapped to each principle.	EU-GMP, WHO-GMP, TGA, ISO-9001:2015, ISO-14001:2015 an ISO-45001:2018 certifications for Khatraj plant and WHO-G Certified; BOMRA Certified; ISO 9001:2015; ISO-14001:2015 c ISO-45001:2018 Certified. for Mehsana plant.					O-GM				
5.	Specific commitments, goals and targets set by the entity with defined timelines, if any.								ellbeing year 203		loyees
6.	Performance of the entity against the specific commitments, goals and targets along-with reasons in case the same are not met.	NA		NA	NA	NA	NA	NA	NA	NA	NA
7.	Statement by director responsible for the business responsibility report, highlighting ESG related challenges, targets and achievements.	in t as gro app Gov in c soc	he e resp owtl prop verr drivi siety	era of g ponsib n by r priate nance ng init	global ole cor maint actic challe tiative provid	challen rporate aining on agai enges. F s forthe ing all	nges. We citizen health inst the Further, e benefi the ba	e firmlyk with c y envir e Envirc as a co t of diff sic, ed	has take believe in others for onment onmento rporate, ferent se ucation , underp	n partic or the r al, Soc we are egment al and	cipation nation' to tak ial and persis cs of th healt

Sr. No.	Disclosure Questions	Pl		P2		P3	1	P4	Ρ	95		P6	P7	7*	P8	;	P9	
8.	Details of the highest authority responsible for implementation and oversight of the Business Responsibility policy/policies.	Name: Mr. Mahendra G. Patel Designation: Managing Director DIN: 00104706 Email id: cs@lincolnpharma.com																
9.	Does the entity have a specified Committee of the Board / Director responsible for decision making on sustainability issues? If yes, provide details	Yes, your company's Risk Management committee has been provided with the mandate of managing all issues with respect to sustainability and Environment, Social and Governance (ESG) issues.							ect									
10.	Details of Review of NGRBCs by your company:																	
	Subject for Review	Indicate whether review was undertaken by Director / Half yearly/ Quarterly/ Committee of the Board Any other - please specify) Any other Committee							1)									
		Ρ	Ρ	Ρ	Ρ	Ρ	Ρ	Ρ	Ρ	Ρ	Ρ	Ρ	ΡI	P	P	Ρ	Ρ	Ρ
		1	2	3	4	5	6	7	8	9	1	2	3 4	45	6	7	8	9
	Performance against policies and follow up action	During the Quarterly Committee Quarterly meetings, members of the committee review the policy and set the applicable objectives.																
	Compliance with statutory requirements of relevance to the principles, and rectification of any non- compliances	e The Company has vigorous Monthly management system to track the applicable compliance. During the year, no penalty or fine were levied on the company with relevance to the principles.																
11.	Has the entity carried out independent assessment/ evaluation of the working of its policies by an external agency? (Yes/No). If yes, provide name of the agency.	<b>P1</b> The age	e ind ency	<b>P2</b> epe . Hc	end owe	P3 ent c ver, f	l audi the	P <b>4</b> t ha polic	P s no cies	<b>95</b> ot b	req	uire	P rried d, are /hene	out e ev	alua	xte tec	l in-	I
	* Presently, the Company is not actively engaged in infl	uenc	ing	any	pu	blic	and	l reg	ula	tory	/ po	olicy						
12.	If answer to question (1) above is "No" i.e. not all Princip	les a	re co	ove	red	by a	ро	licy,	rea	son	s to	o be	state	ed:				
	Questions	Pl		P2		P3	I	P4	Ρ	95		P6	P	7	P8	}	P9	
	The entity does not consider the Principles material to its business (Yes/No)																	
	The entity is not at a stage where it is in a position to formulate and implement the policies on specified principles (Yes/No)	to Not Applicable																
	The entity does not have the financial or/human and technical resources available for the task (Yes/No)																	
	It is planned to be done in the next financial year	-																
	(Yes/No)																	



#### SECTION C: PRINCIPLE-WISE PERFORMANCE DISCLOSURE

PRINCIPLE 1: Businesses should conduct and govern themselves with integrity, and in a manner that is Ethical, Transparent and Accountable.

#### ESSENTIAL INDICATORS

1) Percentage coverage by training and awareness programmes on any of the Principles during the financial year:

Segment	Total Number of Training and Awareness Programmes held	Topics/Principles covered under the Training and its Impact	% of persons in a respective category Covered by the Awareness Programmes
Board of Directors	2	Corporate Governance, Business growth and quality products Mfg.	80%
Key Managerial Personnel	2	Leader ship and skill development	100%
Employees other than Board of Directors and KMPs	4	Work ethics and Skill Development	52%
Workers	3	Technical, Health & Safety	82%

2) Details of fines/penalties/punishment/award/compounding fees/settlement amount paid in proceedings (by the entity or by directors/KMPs) with regulators/law enforcement agencies/judicial institutions, in the financial year, in the following format : (Note: the entity shall make disclosures on the basis of materiality as specified in Regulation 30 of SEBI (Listing Obligations and Disclosure Obligations) Regulations, 2015 and as disclosed on the entity's website)

		Monetar	у		
Monetary Category	NGRBC Principle	Name of Regulatory/ Enforcement Agencies/ Judicial Institutions	Amount (in INR)	Brief of the Case	Has an Appeal been preferred?
Penalty/ Fine	Principle-1	National Stock Exchange of India Limited and BSE Limited	4,89,700/- each	The Company has delayed complied with Regulation 17(1) of SEBI (LODR) Regulations 2015 as th composition of Board wa not in compliance with th Regulation till 25.05.2023 Both the Exchanges (i.e NS &BSE) has imposed fine of 1,65,200 for Quarter ende March-23 and ₹ 3,24,500 for Quarter ended June-202 respectively on th Company. However, Tha Company has paid th requisite fine.	e s e 3. E ₹ d or 3 e e
Compounding Fee			NIL		
		Non-Monetar	у		
Monetary Category	NGRBC Principle	Name of Regulatory/ Enforcement Agencies/ Judicial Institutions	Amount (in INR)	Brief of the Case	Has an Appeal been preferred?
Imprisonment			NIL		
Punishment			NIL		

- 3) Of the instances disclosed in Question 2 above, details of the Appeal/Revision preferred in cases where monetary or non-monetary action has been appealed : Not Applicable
- 4) Does the entity have an anti-corruption or anti-bribery policy? If yes, provide details in brief and if available, provide a web-link to the policy. : No
- 5) Number of Directors/KMPs/employees/workers against whom disciplinary action was taken by any law enforcement agency for the charges of bribery/ corruption.

There were no instances of disciplinary action against Directors/KMPs/employees/workers for FY 2023-24 and FY 2022-23.

6) Details of complaints with regard to conflict of interest.

All related party transactions are pre-approved by the Audit Committee and the Board of Directors. No complaints with regard to conflict of interest were received in FY 2023-24.

7) Provide details of any corrective action taken or underway on issues related to fines/penalties/action taken by regulators/ law enforcement agencies/judicial institutions, on cases of corruption and conflicts of interest:

During FY 2023-24, there were no such reported cases on the Company.

8) Number of days of accounts payables (Accounts payable\*365/cost of goods/services procured) in the following format:

	FY 2023-24 Current Financial Year	FY 2022-23 Previous Financial Year
Number of days of accounts payable	69 days	57 days

9) Openness of business:

Provide details of concentration of purchases and sales with trading houses, dealers, and related parties along with loans and advances & investments, with related parties, in the following format:

Parameter	Metrics	FY 2023-24 Current Financial Year	FY 2022-23 Previous Financial Year
Concentration of	a) Purchases from trading houses as % of total purchases	9.37%	11.77%
purchases	b) Number of trading houses where purchases are made	110	120
	<ul> <li>c) Purchases from top 10 trading houses as % of total purchases from trading houses</li> </ul>	53.77%	47.32%
Concentration of Sales	a) Sales to dealers/distributors as % of total sales	Nil	Nil
	b) Number of dealers/distributors to whom sales are made	Nil	Nil
	c) Sales to top 10 dealers/ distributors as % of total sales to dealers/distributors	Nil	Nil
Share of RPTs in	a) Purchases (Purchases withrelated parties/total purchases)	) Nil	Nil
	b) Sales (Sales to related parties/Total Sales)	Nil	Nil
	<ul> <li>c) Loans &amp; advances (Loans &amp; Advances given to related parties/Total loans &amp; advances)</li> </ul>	Nil	Nil
	<ul> <li>d) Investments (Investments in related parties/ Total Investments made)</li> </ul>	0.036%	0.055%

#### LEADERSHIP INDICATORS

1) Awareness programmes conducted for value chain partners on any of the principles during the financial year:

Total number of awareness programmes held	Topics / principles covered under the training	% age of value chain partners covered (by value of business done with such partners) under the awareness programmes
1	Quality Products, Ethics & Governance	40%

- 2) Processes in place to avoid/ manage conflict of interests involving members of the Board:
  - Yes, Lincoln has processes in place to avoid/manage conflicts of interests involving members of the Board. Directors are required to disclose their interests upon appointment and promptly update any changes throughout the fiscal year, ensuring transparency and accountability in governance.
  - Company has implemented a policy for identifying Material Related Party Transactions. This policy serves as a safeguard against conflicts arising from directors' involvement in external entities or other business engagements. All related party transactions undergo scrutiny by the Audit Committee, ensuring compliance with principles and standard business practices.
  - Independence declarations from Independent Directors, as mandated by Section 149(7) of the Companies Act, 2013 and Regulation 16(1)(b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, further underscore their autonomy and impartiality.
  - Annual evaluations conducted by the Board reaffirm their independence status, aligning with statutory provisions and reinforcing the company's commitment to sound governance practices. Furthermore, Independent Directors affirm their ability to discharge their duties objectively and independently, as stipulated by Regulation 25(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015.
  - I. <u>Code Of Practices And Procedure For Fair Disclosure:</u> <u>https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/</u> 4.%20Code%20of%20Conduct%20of%20Board%20of%20Directors%20and%20Senior%20Management%20Personnel.pdf
  - II. <u>Policy on related Party Transactions:</u> <u>https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/</u> <u>6.%20Policy%20on%20Related%20Party%20Transactions.pdf</u>
  - III. <u>Code of conduct for Board of Directors & Senior Management Personnel:</u> <u>https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/</u> 4%20Code%20of%20Conduct%20of%20Board%20of%20Directors%20and%20Senior%20Management%20Personnel.pdf

#### PRINCIPLE 2: Businesses should provide goods and services in a manner that is sustainable and safe.

#### **ESSENTIAL INDICATORS**

1) Percentage of capital expenditure (capex) investments in specific technologies to improve the environmental and to total capex investments made by the entity.

	Current Financial Year	Previous Financial Year	Details of improvements in environmental and social impacts
R&D	1.89%	1.95%	Improvement in medicine effectiveness
Сарех	0.04%	0.80%	health & safety Improvement.

2) Does the entity have procedures in place for sustainable sourcing? (Yes/ No). If yes, what percentage of inputs were sourced sustainably?

Your company is committed to adopting sustainable practices across the lifecycle of our product. We are dedicated on working with vendors and suppliers to reduce the environmental impacts of sourcing. Further we have ensured to procure maximum raw materials from ISO 9001 certified sources.

Corporate Overview

- Describe the processes in place to safely reclaim your products for reusing, recycling and disposing at the end of life, for
   (a) Plastics (including packaging) (b) E-waste (c) Hazardous waste and (d) other waste.
  - (a) Your company is providing life saving drugs at affordable cost thus our constant approach is to reduce the waste. Even if any plastic waste generated then the Company handles, processes and disposes plastic waste generated in line with the EPR plan submitted to the Central Pollution Control Board.
  - (b) 100% e-waste is sold to authorised vendors.
  - (c) any reusable hazardous waste will be channelized for recycling and not usable waste is sent to secured landfills.
  - (d) Other non-hazardous waste such as boiler ash, biomedical waste are sent back to recyclers, manufacturers & authorised management facility.
- 4) Whether Extended Producer Responsibility (EPR) is applicable to the entity's activities (Yes/No). If yes, whether the waste collection plan is in line with the Extended Producer Responsibility (EPR) plan submitted to Pollution Control Boards? If not, provide steps taken to address the same:

Yes, EPR is applicable to the Company's activities. The Company handles, processes and disposes plastic waste generated in linewith the EPR plan submitted to the Central Pollution Control Board.

## LEADERSHIP INDICATORS

1) Has the entity conducted Life Cycle Perspective / Assessments (LCA) for any of its products?

No, the company has not undertaken any Lifecycle Perspective / Assessments for any of its products for FY 2023-24.

2) If there are any significant social or environmental concerns and/or risks arising from production or disposal of your products / services, as identified in the Life Cycle Perspective / Assessments (LCA) or through any other means, briefly describe the same along-with action taken to mitigate the same.

Name of Product / Service	Description of the risk / concern	Action Taken
N.A.	N.A	N.A

- 3) Percentage of recycled or reused input material to total material (by value) used in production: Not Applicable as the company manufactures lifesaving drugs hence to maintain good practice, company does not use recycled or reused input materials.
- 4) Of the products and packaging reclaimed at end of life of products, amount (in metric tonnes) reused, recycled, and safely disposed of:NIL

	Cur	FY2023-24 Current Financial Year			FY2022-23 Previous Financial Year		
	Re-Used	Recycled	Safely Disposed	Re-Used	Recycled	Safely Disposed	
Plastics (including packaging							
E-waste		NIL			NIL		
Hazardous waste							
Other waste							

5) Reclaimed products and their packaging materials (as percentage of products sold) for each product category. : NIL

Indicate product category Reclaimed products and their packaging materials as % of total products sold in respective category

NIL

PRINCIPLE 3: Businesses should respect and promote the well-being of all employees, including those in their value chains.

## **ESSENTIAL INDICATORS**

- 1) Details of measures for the well-being of employees and workers.
  - a. Details of measures for the well-being of employees:

					% o	femployee	es covere	d by			
Category	Total (A)	Health ir	nsurance		ident rance	Mate bene	,		ernity efits	Day ( facili	
			Number (B)	% (B /A)	Number (C)	% (C / A)	Number (D)	% (D / A)	Number (E)	% (E / A)	Number (F)
					Pern	nanent em	ployees				
Male	1588	1588	100	1588	100	Nil	Nil	Nil	Nil	Nil	Nil
Female	99	99	100	99	100	Nil	Nil	Nil	Nil	Nil	Nil
Total	1687	1687	100	1687	100	Nil	Nil	Nil	Nil	Nil	Nil
				Othe	er than Pe	rmanent e	mployees				
Male	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Female	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Total	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil

## b. Details of measures for the well-being of workers:

Category			% of	f workers covere	d by	
	Total (A)	Health insurance Number (B)	Accident insurance % (B /A)	Maternity benefits Number (C)	Paternity Benefits % (C / A)	Day Care facilities Number (D)
		Permanent	workers			
Male	Nil	Nil	Nil	Nil	Nil	Nil
Female	Nil	Nil	Nil	Nil	Nil	Nil
Total	Nil	Nil	Nil	Nil	Nil	Nil
		Other than Permo	anent workers			
Male	Nil	Nil	Nil	Nil	Nil	Nil
Female	Nil	Nil	Nil	Nil	Nil	Nil
Total	Nil	Nil	Nil	Nil	Nil	Nil

c. Spending on measures towards well-being of employees and workers (including permanent and other than permanent) in the following format –

					F	Y 2023-24	FY 2022-23
	Cost incurred on well-be	ing measures a	s a % of total	revenue of the c	ompany	NIL	NIL
Det	ails of retirement benefits	, for Current FY	and Previous	Financial Year:			
S.	Benefits		FY 2023-24			FY 2022-23	
No.			(Current FY)			(Previous FY)	1
		No. of employees	No. of workers	Deducted and deposited	No. of employees	No. of workers	Deducted and deposited
		covered as a % of total	covered as a % of total	with the authority	covered as a % of total	covered as a % of total	with the authority
		employees	worker	(Y/N/N.A.)	employees	worker	(Y/N/N.A.)
1.	PF	90.36%	100	Y	91.79%	100	Y
2.	Gratuity	38.35%	-	-	36.53%	-	-
3.	ESI	35.91%	-	Y	1.40%	-	Y
4.	Others-Please Specify	_	_	_	-	-	-

2)

- 3) Accessibility of workplaces: Are the premises/offices of the entity accessible to differently abled employees and workers, as per the requirements of the Rights of Persons with Disabilities Act, 2016? If not, whether any steps are being taken by the entity in this regard: Yes, the premises and offices of the Company are accessible to differently abled employees and workers, as per the requirements of the Rights of Persons with Disabilities Act, 2016.
- 4) Does the entity have an equal opportunity policy as per the Rights of Persons with Disabilities Act, 2016? If so, provide a web-link to the policy:No

Gender	Permanent E	mployees	Permanent Workers		
	Return to work rate	<b>Retention Rate</b>	Return to work rate	<b>Retention Rate</b>	
Male	N.A	N.A	N.A	N.A	
Female	N.A	N.A	N.A	N.A	
Total	N.A	N.A	N.A	N.A	

5) Return to work and Retention rates of permanent employees and workers that took parental leave.

#### 6) Is there a mechanism available to receive and redress grievances for employees and workers?

	Yes/No	(If Yes, then give details of the mechanism in brief)
Permanent Workers	Yes	Your company have a zero tolerance approach hence they ensures
Other than Permanent Workers	N.A	quick redressal of complaints and whole report is shared for review
Permanent Employees	Yes	to the Directors on Quarterly basis. Further, all complaints with
Other than Permanent Employees	Yes	respect to cases of sexual harassment are addressed by the Internal Committee in timely manner.

#### 7) Membership of employees and workers in association(s) or Unions recognized by the listed entity.

		FY 2023-24 (Current Financial Year)		FY 2022-23 (Previous Financial Year)			
Category	Total Employees/ Workers (A)	No. of Employees / Workers who are part of association(s) or Union (B)	% (B/A)	Total Employees/ Workers (A)	No. of Employees / Workers who are part of association(s) or Union (B)	% (B/A)	
Male	Nil	Nil	Nil	Nil	Nil	Nil	
Female	Nil	Nil	Nil	Nil	Nil	Nil	
Total Permanent Employees	Nil	Nil	Nil	Nil	Nil	Nil	
Male	Nil	Nil	Nil	Nil	Nil	Nil	
Female	Nil	Nil	Nil	Nil	Nil	Nil	
Total Permanent Workers	Nil	Nil	Nil	Nil	Nil	Nil	

#### 8) Details of training given to employees and workers.

Category		-	Y 2023-2 rent Finan		r)			Y 2022-2 ous Finan		ır)
		On Hec safety m	alth and neasures		Skill dation			alth and measures		Skill adation
	Total (A)	No. (B)	% (B/ A)	No. (C)	% (C / A)	Total (D)	No. (E)	% (E/ D)	No. (F)	% (F / D)
Male	1588	1318	83%	1402	88.29%	1558	1278	82.03%	1355	86.97%
Female	99	80	80.81%	85	85.86%	87	70	80.46%	76	87.36%
Total Permanent Employees	1687	1398	82.87%	1487	88.14%	1645	1348	81.95%	1431	86.99%
Male	Nil	Nil		Nil		Nil	Nil		Nil	
Female	Nil	Nil		Nil		Nil	Nil		Nil	
Total Permanent Workers	Nil	Nil		Nil		Nil	Nil		Nil	

9) Details of performance and career development reviews of employees and wa
--

	(Cu	FY 2023-24 Irrent Financial Y	(F	FY 2022-23 (Previous Financial Year)			
Category	Total (A)	No. (B)	% (B/ A)	Total (D)	No. (E)	% (E/ D)	
Employees							
Male	1588	1220	76.83%	1558	1200	77.02%	
Female	99	79	79.80%	87	70	80.46%	
Total	1687	1299	77.00%	1645	1270	77.20%	
Workers							
Male	Nil	Nil	Nil	Nil	Nil	Nil	
Female	Nil	Nil	Nil	Nil	Nil	Nil	
Total	Nil	Nil	Nil	Nil	Nil	Nil	

#### 10) Health and safety management system:

- a. Whether an occupational health and safety management system has been implemented by the entity? (Yes/No). If yes, what is the coverage of such a system?
- b. What are the processes used to identify workrelated hazards and assess risks on a routine and non-routine basis by the entity?

Yes, the Company has a definite Occupational Health and Safety Management System. It covers all the employees from the different locations from which we operate.

The Company has Risk Management Committee that formulate risk management plan to ensure that management identifies, analyzes, and responds appropriately to risks that may adversely affect realization of an organization's business objectives.

Yes

Yes

- Whether you have processes for workers to report the work-related hazards and to remove themselves from such risks. (Yes/No)
- d. Do the employees/ worker of the entity have access to non-occupational medical and healthcare services? (Yes/ No)

11) Details of safety-related incidents

Safety Incident/Number	Category	FY 2023-24 Current Financial Year	FY 2022-23 Previous Financial Year
Lost Time Injury Frequency Rate (LTIFR)	Employees	Nil	Nil
(per one million-person hours worked)	Workers	Nil	Nil
Total recordable work-related injuries	Employees	Nil	Nil
	Workers	Nil	Nil
No. of fatalities	Employees	Nil	Nil
	Workers	Nil	Nil
High consequence work-related injury or ill-health	Employees	Nil	Nil
(excluding fatalities)	Workers	Nil	Nil

## 12) Describe the measures taken by the entity to ensure a safe and healthy workplace.

Your Company is conducting training programmes on regular intervals for all the employees and workers. Special training given to the employee/worker on his/her new joining to area about the risk and incidences as well as safety measures for their safety and well-being.

## 13) Number of Complaints on the following made by employees and workers:

		(C	FY 2023-24 urrent Financial Ye	ar)	(Pr	FY 2022-23 evious Financial Ye	ear)
		Filed during the year	Pending resolution at the end of the year	Remarks	No. of employees covered as a % of total employees	No. of workers covered as a % of total worker	Remarks
1.	Working Conditions	Nil	Nil	N.A	Nil	Nil	N.A
2.	Health & safety	Nil	Nil	N.A	Nil	Nil	N.A

## 14) Assessments for the year:

	% of your plants and offices that were assessed (by entity or statutory authorities or third parties)
Health and safety practices	100%
Working Conditions	100%

15) Provide details of any corrective action taken or underway to address safety-related incidents (if any) and on significant risks / concerns arising from assessments of health & safety practices and working conditions: Not Applicable, as there were no incidents of this nature identified throughout the year.

## LEADERSHIP INDICATORS

- 1) Does the entity extend any life insurance or any compensatory package in the event of death? Yes, Accidental Life Insurance coverage is extended to your employees.
- 2) Provide details on the measures undertaken by the entity to ensure that statutory dues have been deducted and deposited by value chain partners.

Payment of statutory dues is included as a contractual prerequisite with all value chain partners. Non-payment of statutory dues leads to termination of the agreement hence making sure that all our Value chain partners are remitting the statutory dues to the employee and the authority regularly.

3) Provide the number of employees / workers having suffered high consequence work- related injury / ill-health / fatalities (as reported in Q11 of Essential Indicators above), who have been are rehabilitated and placed in suitable employment or whose family members have been placed in suitable employment:

	Total no. of affect	ed employees/ workers	No. of employees/workers that are rehabilitated and placed in suitable employment or whose family members have been placed in suitable employment			
	FY 2023-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year)	FY 2023-24 (Current Financial Year)	FY2022-23 (Previous Financial Year)		
Employees	Nil	Nil	Nil	Nil		
Workers	Nil	Nil	Nil	Nil		

- 4) Does the entity provide transition assistance programs to facilitate continued employability and the management of career endings resulting from retirement or termination of employment? (Yes/No).- No
- 5) Details on assessment of value chain partners.

	% of value chain partners (by value of business done with such partners) that were assessed
Health and safety practices	100
Working Conditions	100

6) Provide details of any corrective actions taken or underway to address significant risks / concerns arising from assessments of health and safety practices and working conditions of value chain partners.

No corrective actions taken as no concerns were identified in the assessment.



## PRINCIPLE 4: Businesses should respect the interests of and be responsive to all its stakeholders.

## **ESSENTIAL INDICATORS**

#### 1) Describe the processes for identifying key stakeholder groups of the entity.

Your Company engages with a stakeholders to insights into their needs and expectations. Stakeholders engagement is required to achieve better outcomes. It engages with multiple stakeholder groups like Employees, Suppliers, Investors, Consumers, through different channels to understand their concerns and take constructive feedback to improve business strategy and business plans. Based on stakeholder's requirement, meeting may be scheduled accordingly through suitable channel.

Stakeholder Group	Whether identified as Vulnerable & Marginalized Group (Yes/No)	Channels of Communication (Email, SMS, Newspaper, Pamphlets, Advertisement, Community Meetings, Notice Board, Website), Other	Frequency of Engagement	Purpose and Scope of Engagement including Key Topics and Concerns raised during Such Engagement
Investors	No	Email and Website, Annual General Meeting	Need Basis	<ol> <li>2 Transparency</li> <li>2 Corporate Governance</li> <li>2 Compliances</li> <li>2 Financial performances</li> </ol>
Employees	No	Email and Meetings, Internal Communications	Quarterly	<ol> <li>Safety and Health</li> <li>Remuneration and Wages</li> <li>Training Programmes</li> <li>Work ethics and Skill Development</li> </ol>
Suppliers & Contracto	rs No	Email and Meetings	Need Basis	<ol> <li>Business growth</li> <li>Timely Delivery &amp; Payment</li> <li>Product Quality</li> <li>Cost of the Product</li> </ol>
Government and Regulatory Bodies	No	Email and letters	Need Basis	<ol> <li>Licence to manufacture</li> <li>Government approval for the pricing</li> <li>Government policies</li> </ol>
Financial Institutions	No	Email and Meetings	Need Basis	2 return on investment

#### LEADERSHIP INDICATORS

## 1) Provide the processes for consultation between stakeholders and the Board on economic, environmental, and social topics or if consultation is delegated, how is feedback from such consultations provided to the Board.

To create a long term value & to grow our business, shareholder's care and safety in addition to the taking care of environment is essential. For any issues raised by the stakeholder, consultation is delegated between Stakeholders and the Board through leadership team& further reviewed by CSR Committee.Our Company have a CSR Committee to review, monitor, and provide strategic direction to our CSR practices and social initiatives. During the periodic meetings, feedbacks of the stakeholders on environmental, or social impacts on Lincoln's business, reputation, and operations shared with the boardfor their review and further required steps.

2) Has stakeholder consultation been used to support the identification and management of environment and social topics? If so, provide details of instances as to how the inputs received from stakeholders?

Yes. Stakeholders are assets of the Company hence any suggestion/feedback received from the stakeholder has been taken into considered by your company. Inputs from stakeholders improves ability to address environmental & social aspects, provide us guidance to deliver maximum value, enable us to meet the expectations of our employees and improve areas with respect to process and policies in timely manner.

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 Details of instances of engagement with, and actions taken to, address the concerns of vulnerable/ marginalized stakeholder groups.

Further our CSR activities majorly involves education, nutrition and healthcare which gives them abundant opportunity and growth. More details are mention under Annexure - II of the Directors Report.

## Principle 5: Businesses should respect and promote human rights

## ESSENTIAL INDICATORS

1) Employees and workers who have been provided training on human rights issues and policy(ies) of the entity.

	(C	FY 2023-24 Current Financial Ye		FY 2022-23 (Previous Financial Year)		
Category	Total (A)	No. of employees / workers covered (B)	% (B/ A)	Total (C)	No. of employees / workers covered (D)	% (D / C)
Employees						
Permanent	1687	1603	95.02%	1645	1546	93.98%
Other than permanent	0	0	0	0	0	0
Total Employees	1687	1603	95.02%	1645	1546	93.98%
		Worke	rs			
Permanent	Nil	Nil	Nil	Nil	Nil	Nil
Other thanpermanent	232 215 92.67%			278	253	91.01%
Total Workers	232	215	92.67%	278	253	91.01%

## 2) Details of minimum wages paid to employees and workers.

Category		FY 2023-24 (Current Financial Year)				FY 2022-23 (Previous Financial Year)				ar)
		Equal to Minimum Wage		More than Minimum Wage			Equal to Minimum Wage		More than Minimum Wag	
	Total (A)	No. (B)	% (B/ A)	No. (C)	% (C / A)	Total (D)	No. (E)	% (E/ D)	No. (F)	% (F / D)
		Employees								
Permanent	1687	203	12.03%	1484	87.97%	1645	885	53.80%	760	46.20%
Male	1588	182	11.46%	1406	88.54%	1558	855	54.88%	703	45.12%
Female	99	21	21.21%	78	78.79%	87	30	34.48%	57	65.52%
Other than Permanent	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Male	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Female	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
		Workers								
Permanent	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Male	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Female	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Other than Permanent	232	232	100%	Nil	Nil	278	278	100%	Nil	Nil
Male	126	126	100%	Nil	Nil	155	155	100%	Nil	Nil
Female	106	106	100%	Nil	Nil	123	123	100%	Nil	Nil

- 3) Details of remuneration/salary/wages, in the following format:
  - a) Median remuneration/wages:

	Male			Female	
	Number	Median remuneration/ salary/ wages of respective categories	Number	Median remuneration/ salary/ wages of respective categories	
Board of Directors (BoD)	4	48.66 lakhs	Nil	Nil	
Key Managerial Personnel (KMP)	1	13.23 lakhs	1	2.46 lakhs	
Employees other than BoD and KMP	1583	4.81 lakhs	98	4.35 lakhs	

## b) Spending on measures towards well-being of employees and workers (including permanent and other than permanent) in the following format:

	FY 2023-24 Current Financial Year	FY 2022-23 Previous Financial Year	
Gross Wages paid to females	475.80 lakhs	426.03 lakhs	
Total Wages	9,519.34 lakhs	8,757.91 lakhs	
Gross wages paid to females as % of total wages	5.00%	4.86%	

4) Do you have a focal point (Individual/Committee) responsible for addressing human rights impacts or issues caused or contributed to by the business? (Yes/No).- Yes

## 5) Describe the internal mechanisms in place to redress grievances related to human rights issues.

The Company continuously keeping an eye on the policies and programmes to address the issue related to human rights. Moreover, a report of complaints received and action taken to resolve that issues is shared to the board on quarterly basis for their review. Company also have a Whistle Blower Policy for reporting any non-compliance by internal employees.

6) Number of Complaints on the following made by employees and workers:

	FY 2023-24 (Current Financial Year)			FY 2022-23 (Previous Financial Year)			
	Filed during the year	Pending resolution at the end of year	Remarks	Filed during the year	Pending resolution at the end of year	Remarks	
Sexual Harassment	Nil	Nil	Nil	Nil	Nil	Nil	
Discrimination at Workplace	Nil	Nil	Nil	Nil	Nil	Nil	
Child Labour/Forced Labour/ Involuntary Labour	Nil	Nil	Nil	Nil	Nil	Nil	
Wages	Nil	Nil	Nil	Nil	Nil	Nil	
Other human rights related issues	Nil	Nil	Nil	Nil	Nil	Nil	

## 7) Complaints filed under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, in the following format:

	FY 2023-24	FY 2022-23
Total Complaints reported under Sexual Harassment on of Women at Workplace	0	0
(Prevention, Prohibition and Redressal) Act, 2013 (POSH)		
Female Employees/Workers	0	0
Complaints on POSH as a % of female employees / workers	0	0
Complaints on POSH upheld	0	0

#### 8) Mechanisms to prevent adverse consequences to the complainant in discrimination and harassment cases.

Any form of harmful act against individuals reporting legitimate concerns will not be tolerated in our company. Those who engage in aiming such individuals will be subject to disciplinary action.

The Company has formulated and implemented a "POSH" policy aims the protection of the women employees at work place and providing the safe working environment where women feels secure. Further, Whistle Blower Policyprovide safeguard against any unethical behaviour, fraud or violation of company's code of conduct.

#### 9) Do human rights requirements form part of your business agreements and contracts? (Yes/No).- Yes

#### 10) Assessments for the year: 2023-24

Particulars	% of your plants and offices that were assessed (by entity or statutory authorities or third parties)
Child labor	NA
Forced/involuntary labor	NA
Sexual harassment	NA
Discrimination at workplace	NA
Wages	NA
Others (Please Specify)	NA

11) Provide details of any corrective actions taken or underway to address significant risks / concerns arising from the assessments at Question 9 above.

Not relevant, as no risks of this nature have been identified.

#### LEADERSHIP INDICATORS

- Details of a business process being modified / introduced as a result of addressing human rights grievances/complaints. There have been no significant human rights grievances / complaints warranting modification / introduction of business processes but the company creates awareness among its employees on code of conduct through different training programmes.
- 2) Details of the scope and coverage of any Human rights due-diligence conducted.

Not Applicable

3) Is the premise/office of the entity accessible to differently abled visitors, as per the requirements of the Rights of Persons with Disabilities Act, 2016?

Yes, your company is taking pro-active steps to support the needs of individuals with disabilities. Various measures has been taken likelowered reception desk for wheelchair access, fire alarm flasher, elevator facility etc. Additionally, we aim to achieve minimum standards required for the persons with disability.

4) Details on assessment of value chain partners:

	% of value chain partners (by value of business done with such partners) that were assessed
Sexual Harassment	NIL
Discrimination at workplace	NIL
Child Labour	NIL
Forced Labour/Involuntary Labour	NIL
Wages	NIL
Others – please specify	NIL

5) Provide details of any corrective actions taken or underway to address significant risks / concerns arising from the assessments at Question 4 above.

Not Applicable



PRINCIPLE 6: Businesses should respect and make efforts to protect and restore the environment :

## **ESSENTIAL INDICATORS**

1) Details of total energy consumption (in Joules or multiples) and energy intensity, in the following format:

Parameter		FY 2023-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year)
FROM RENEWABLE SOURCES			
Total electricity consumption (A)		-	-
Total fuel consumption (B)	Agro waste ( GJ )	-	-
	Natural gas( GJ)	-	-
	Diesel (GJ)	-	-
Energy consumption through other sources (C)	Solar( GJ)	2,229.01	2,319.99
	(Wind Mill ) (GJ)	16,942.68	17,092.93
Total energy consumption (A+B+C)		19,171.69	19,412.92
FROM NON-RENEWABLE SOURCES			
Total electricity consumption (D)		22,768.78	19,485.55
Total fuel consumption (E)	Agro waste (GJ)	9,309.03	9,579.18
	Natural gas (GJ)	902.59	955.62
	Diesel (GJ)	437.90	326.30
Energy consumption through other sources (F)	Solar (GJ)	-	-
	(Wind Mill) (GJ)	-	-
Total energy consumption (D+E+F)		33,418.30	30,346.65
Total energy consumed (A+B+C+D+E+F)		52,589.99	49,759.57
Energy intensity per rupee of turnover		0.000009	0.000010
(Total energy consumed / Revenue from operations)			
*Energy intensity per rupee of turnover adjusted for			
Purchasing Power Parity (PPP)		0.000207	0.000223
(Total energy consumed / Revenue from operations adjusted for PPP)			
Energy intensity in terms of physical output			
Energy intensity (optional) — th e relevant metric may be selected by the entitys			

\*The revenue from operations has been adjusted for PPP based on the latest PPP conversion factor published for the year 2022 by world bank for India which is 22.88.

2) Does the entity have any sites / facilities identified as designated consumers (DCs) under the Performance, Achieve and Trade (PAT) Scheme of the Government of India? (Y/N) If yes, disclose whether targets set under the PAT scheme have been achieved. In case targets have not been achieved, provide the remedial action taken, if any.

Not Applicable, as we do not have any recognized sites/facilities as a Designated Consumer (DC) under Perform, Achieve & Trade scheme of the Government of India.



Parameter	FY 2023-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year
Water withdrawal by source (in kilolitres)		
(i) Surface water	NIL	NIL
(ii) Groundwater	19267	13985
(iii) Third party water	Nil	Nil
(iv) Seawater / desalinated water	Nil	Nil
(v) Others	Nil	Nil
Total volume of water withdrawal (in kilolitres) (i + ii + iii + iv + v)	19267	13985
Total volume of water consumption (in kilolitres)	19267	13985
Water intensity per rupee of turnover	0.000033	0.000027
(Water consumed / turnover)	KL/Rupee	KL/Rupee
*Water intensity per rupee of turnover adjusted for		
Purchasing Power Parity (PPP) (Total water consumed /	0.0000759	0.0000627
Revenue from operations adjusted for PPP)		
Water intensity in terms of physical output		
Water intensity (optional) – the relevant metric may be selected by t	he entity	

\*The revenue from operations has been adjusted for PPP based on the latest PPP conversion factor published for the year 2022 by world bank for India which is 22.88.

## 4) Provide the following details related to water discharged:

Parc	ameter	23-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year)
Wat	ter discharge by destination and level of treatment (in kilolitres)		
(i)	To Surface water		
	- No treatment	-	-
	- With treatment – please specify level of treatment	-	-
(ii)	To Groundwater		
	- No treatment	-	-
	- With treatment – please specify level of treatment	-	-
(iii)	To Seawater		
	- No treatment	-	-
	- With treatment – please specify level of treatment	-	-
(iv)	Sent to third-parties		
	- No treatment	-	-
	- With Primary & Secondary Treatment	251	251
(v)	Others		
	- No treatment	N.A	N.A
	- With treatment – please specify level of treatment	N.A	N.A
	Total water discharged (in kilolitres)	251	251

5) Has the entity implemented a mechanism for Zero Liquid Discharge? If yes, provide details of its coverage and implementation.:

No, your company has not implemented a mechanism for Zero Liquid Discharge.



## 6) Please provide details of air emissions (other than GHG emissions) by the entity, in the following format:

Parameter	Please specify unit	FY 2023-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year)
NOx	KGS	16.42	4.99
SOx	KGS	31.30	2.74
Particulate matter (PM)	KGS	28.830	11.380
Persistent organic pollutants (POP)	—	_	_
Volatile organic compounds (VOC)	—	_	_
Hazardous air pollutants (HAP)	—	_	_
Others – please specify	—	_	_

## 7) Provide details of greenhouse gas emissions (Scope 1 and Scope 2 emissions) & its intensity, in the following format:

Parameter	Unit	FY 2023-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year)
Total Scope 1 emissions (Break-up of the GHG into CO2, CH4, N2O, HFCs, PFCs,SF6, NF3, if available)	Metric tonnes of CO2 equivalent	3820	3722
Total Scope 2 emissions (Break-up of the GHG into CO2, CH4, N2O, HFCs, PFCs,SF6, NF3, if available)	Metric tonnes of CO2 equivalent	8052	7939
Total Scope 1 and Scope 2 emissions per rupee of turnove	er	0.0000020	0.0000023
*Total Scope 1 and Scope 2 emissions per rupee of turnov adjusted for Purchasing Power Parity (PPP) (Total Scope 1 and Scope 2 GHG emissions / Revenue from operations adjusted for PPP)		0.0000458	0.0000526
Water intensity in terms of physical output			
Total Scope 1 and Scope 2 emission intensity (optional)- the relevant metric may be selected by the entity			

\*The revenue from operations has been adjusted for PPP based on the latest PPP conversion factor published for the year 2022 by world bank for India which is 22.88.

- 8) Does the entity have any project related to reducing Green House Gas emission? If Yes, then provide details. : No
- 9) Provide details related to waste management by the entity, in the following format:

Parameter	FY 2023-24 (Current Financial Year)	
Total Waste generated (in metric tonnes)		
Plastic waste (A)	12.75	5 9.75
E-waste <b>(B)</b>	0.15	5 0.12
Bio-medical waste <b>(C)</b>	0.69	0.65
Construction and demolition waste (D)	Ni	l Nil
Battery waste <b>(E)</b>	Ni	l Nil
Radioactive waste <b>(F)</b>	Ni	l Nil
Other Hazardous waste. Please specify, if any. (G)	ETP Sludge 11.200MT	ETP Sludge 27.540MT
	OFF 44.620MT Specification Medicine (MT )	OFF 8.850MT Specification Medicine (MT )

Other Non-hazardous waste generated (H).

Parameter	FY 2023-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year)
Please specify, if any. (Break-up by composition i.e. by materials relevant to the sector)	NIL	NIL
Total (A+B + C + D + E + F + G+ H)	69.410MT	46.910MT
Waste intensity per rupee of turnover (Total waste generated / Revenue fromoperations)	0.00000012	0.000000092
*Waste intensity per rupee of turnover adjusted for Purchasing Power Parity (PPP) (Total waste generated / Revenue from operations adjusted for PPP)	0.000003	0.000002
Waste intensity in terms of physical output		
Waste intensity (optional) - the relevant metric may be selected by the entity		

\*The revenue from operations has been adjusted for PPP based on the latest PPP conversion factor published for the year 2022 by world bank for India which is 22.88.

For each category of waste generated, total waste recovered through recycling, re-using or other recovery operations (in metric tonnes)

	Category of waste	2023-24	2022-23
(i)	Recycled	NIL	NIL
(ii)	Re-used	—	_
(iii)	Other recovery operations	_	_
	Total	NIL	NIL

For each category of waste generated, total waste disposed by nature of disposal method (in metric tonnes)

	Category of waste	2023-24	2022-23
(i)	Incineration	44.620 M.T.	8.850 M.T.
(ii)	Landfilling	11.200 M.T.	27.5400M.T
(iii)	Other disposal operations	13.590 M.T.	10.520 M.T.
	Total	69.410 M.T	46.910 M.T

10) Briefly describe the waste management practices adopted in your establishments. Describe the strategy adopted by your company to reduce usage of hazardous and toxic chemicals in your products and processes and the practices adopted to manage such wastes.

Your company collects the waste generated from its own operations. On collection, the waste is separated and handed over to authorised waste handlers for recycling and incineration, as appropriate.

 If the entity has operations/offices in/around ecologically sensitive areas (such as national parks, wildlife sanctuaries, biosphere reserves, wetlands, biodiversity hotspots, forests, coastal regulation zones etc.) where environmental approvals / clearances are required, please specify details in the following format:No

S.No. Location of Type of Whether the conditions of environmental approval / clearance operations/offices operations are being complied with? (Y/N) If no, the reasons thereof and corrective action taken, if any.
---

None of your company's operations are located in and around ecologically sensitive areas.

12) Details of environmental impact assessments of projects undertaken by the entity based on applicable laws, in the current financial year:

Name and brief details of project	EIA Notification No.	Date	Whether conducted by independent external agency (Yes / No)	Results communicated in public domain (Yes / No)	Relevant Web link
			N.A		



13) Is the entity compliant with the applicable environmental law/ regulations/ guidelines in India; such as the Water (Prevention and Control of Pollution) Act, Air (Prevention and Control of Pollution) Act, Environment protection act and rules thereunder (Y/N). If not, provide details of all such non-compliances, in the following format:YES

S. No.	Specify the law / regulation/ guidelines which was not complied with	Provide details of the non- compliance	Any fines / penalties / action taken by regulatory agencies such as pollution control boards or by courts	Corrective action taken, if any
		NIL		

## LEADERSHIP INDICATORS

1) Water withdrawal, consumption and discharge in areas of water stress (in kilolitres):

For each facility / plant located in areas of water stress, provide the following information:

Not Applicable. Lincoln's operation sites are not located in water stressed regions. Neither water is withdrawn, consumed, nor discharged from any water stressed areas.

- (i) Name of the area: -
- (ii) Nature of operations: -

## (iii) Water withdrawal, consumption and discharge in the following format:

Parc	ameter	FY 2023-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year)	
Wat	ter withdrawal by source (in kilolitres)	N.A	N.A	
(i)	Surface water			
(ii)	Groundwater			
(iii)	Third party water			
(iv)	Seawater / desalinated water			
(v)	Others			
Toto	al volume of water withdrawal (in kilolitres)	N.A	N.A	
Toto	al volume of water consumption (in kilolitres)	N.A	N.A	
Wat	ter intensity per rupee of turnover (Water consumed / turnover)			
Wat	t <b>er intensity (</b> optional) – the relevant metric may be selected by the entit	у		
Wat	ter discharge by destination and level of treatment (in kilolitres)			
(i)	Into Surface water			
	- No treatment	N.A	N.A.	
	- With treatment – please specify level of treatment	N.A	N.A.	
(ii)	Into Groundwater			
	- No treatment	N.A	N.A.	
	<ul> <li>With treatment – please specify level of treatment</li> </ul>	N.A	N.A.	
(iii)	Into Seawater			
	- No treatment	N.A	N.A.	
	<ul> <li>With treatment – please specify level of treatment</li> </ul>	N.A	N.A.	
(iv)	Sent to third-parties			
	- No treatment	N.A	N.A.	
	<ul> <li>With treatment – please specify level of treatment</li> </ul>	N.A	N.A.	
(v)				
	- No treatment	N.A	N.A.	
	<ul> <li>With treatment – please specify level of treatment</li> </ul>	N.A	N.A.	
Toto	al water discharged (in kilolitres)	N.A	N.A.	

## 2) Please provide details of total Scope 3 emissions & its intensity, in the following format:

Parameter	Unit	FY 2023-24 (Current Financial Year)	FY 2022-23 (Previous Financial Year)
Total Scope 3 emissions (Break-upof the GHG into CO2, CH4, N2O, HFCs, PFCs,SF6, NF3, if available)	Metric tonnes of CO2 equivalent	2150	2150
Total Scope 3 emissions per rupee of turnover		0.0000004	0.0000004

- 3) With respect to the ecologically sensitive areas reported at Question 10 of Essential Indicators above, provide details of significant direct & indirect impact of the entity on biodiversity in such areas along-with prevention and remediation activities.: Not Applicable
- 4) If the entity has undertaken any specific initiatives or used innovative technology or solutions to improve resource efficiency, or reduce impact due to emissions / effluent discharge / waste generated, please provide details of the same as well as outcome of such initiatives, as per the following format:

Sr. No	Initiative undertaken	Details of the initiative (Web-link, if any, may be provided along- with summary)	Outcome of the initiative
1.	Use of agro waste in boiler asa fuel	-	Reduction of Co2 emmision
2.	Provision of shift bus for employee's' commuting	The buses are running to pick up and drop at different locations including in shift also.	Reduction of GHG gas emmission

## 5) Does the entity have a business continuity and disaster management plan? Give details in 100 words/ web link.

Yes. The Business Continuity Plan is limited in scope to recovery and business continuance from a serious disruption in activities due to non-availability of Lincoln Pharmaceutical Limited facilities. The Business Continuity Plan includes procedures for all phases of recovery as defined in the Business Continuity Strategy of this document. This plan is separate from Lincoln Pharmaceutical Limited Disaster Recovery Plan, which focuses on the recovery of technology facilities and platforms, such as critical applications, databases, servers or other required technology infrastructure.

The scope of this plan is focused on localized disasters such as fires, floods, and other localized natural or man-made disasters. This plan is not intended to cover major regional or national disasters such as regional earthquakes, war, or nuclear holocaust. However, it can provide some guidance in the event of such a large scale disaster.

It has the following section as

## Section I

It contains general statements about the organization of the plan. It also establishes responsibilities for the testing (exercising), training, and maintenance activities that are necessary to guarantee the ongoing viability of the Plan.

## Section II

Business Continuity Strategy, describes the strategy that the corporate admin wing Department will control/implement to maintain business continuity in the event of a facility disruption. These decisions determine the content of the action plans, and if they change at any time, the plans should be changed accordingly.

## Section III

Recovery Teams, lists the Recovery Team enclosed who functions, those individuals who are assigned specific responsibilities, and procedures on how each of the team members is to be notified.

## Section IV

Team Procedures, determines what activities and tasks are to be taken, in what order, and by whom in order to affect the recovery.

## Section V

Appendices, contains all of the other information needed to carry out the plan.



6) Disclose any significant adverse impact to the environment, arising from the value chain of the entity. What mitigation or adaptation measures have been taken by the entity in this regard.:

No such adverse impact to the environment is identified from the value-chain partners of the entity.

7) Percentage of value chain partners (by value of business done with such partners) that were assessed for environmental impacts.: Not Applicable

PRINCIPLE 7: Businesses, when engaging in influencing public and regulatory policy, should do so in a manner that is responsible and transparent

#### **Essential Indicators**

1. a. Number of affiliations with trade and industry chambers/ associations.

The Company is a member of 4 trade and industry chamber/associations.

b. List the top 10 trade and industry chambers/ associations (determined based on the total members of such body) the entity is a member of/ affiliated to.

S. No.	Name of the trade and industry chambers/ associations	Reach of trade and industry chambers/ associations (State/National)
1	Gujarat Chambers of Commerce Industries	State
2	Ahmedabad Export Import Development association(AEIDA)	State
3	Pharmexcil Export Promotion council(PHARMEXCIL)	National
4	Indian Drug Manufacturers' Association council(PHARMEXCIL)	) National

2. Provide details of corrective action taken or underway on any issues related to anti- competitive conduct by the entity, based on adverse orders from regulatory authorities.

During FY 2023-24, no such cases were reported against the Company related to anti-competitive conduct.

## LEADERSHIP INDICATORS

1. Details of public policy positions advocated by the entity:

No. advocated for such advocacy available in public (Annually/ Hal	f Review by Board Web Link, if f yearly/ Quarterly/ available please specify)
--	---

The company is not involved in matters directly relating to public policy advocacy.

PRINCIPLE 8: Businesses should promote inclusive growth and equitable development.

#### **ESSENTIAL INDICATORS**

1) Details of Social Impact Assessments (SIA) of projects undertaken by the entity based on applicable laws, in the current financial year.

Name and brief details of project	SIA Notification No.	Date of notification	Whether conducted by independent external agency (Yes / No)	Results communicated in public domain	Relevant Web link (Yes / No)
			N.A.		

2) Provide information on project(s) for which ongoing Rehabilitation and Resettlement (R&R) is being undertaken by your entity, in the following format:

S. No.	Name of Project for which R&R is ongoing	State	District	No. of Project Affected Families (PAFs)	% of PAFs covered by R&R	Amounts paid to PAFs in the FY (In INR)
				N.A.		

#### 3) Describe the mechanisms to receive and redress grievances of the community.

Generally, Our Board level CSR Committee is responsible to redresses any community related grievances and for any specific grievances, the mechanism includes one-to-one interactions and discussion to investigate in detail, record such details and to act upon.

## 4) Percentage of input material (inputs to total inputs by value) sourced from suppliers:

	FY 2023-24 Current Financial Year	FY 2022-23 Previous Financial Year
Directly sourced from MSMEs/ small producers	11.22%	7.84%
Sourced directly from within the district and neighboring districts	51.79%	58.33%

5) Job creation in smaller towns – Disclose wages paid to persons employed (including employees or workers employed on a permanent or non-permanent/on contract basis) in the following locations, as % of total wage cost

	FY 2023-24 FY 2022-23 Current Previous Financial Year Financial Year	
Rural		
Semi-urban	· · ·	
Urban	96.64% 96.86%	
Metropolitan	3.36% 3.14%	

(Place to be categorised as per RBI Classification System - rural/semi-urban/urban/metropolitan)

#### LEADERSHIP INDICATORS

 Provide details of actions taken to mitigate any negative social impacts identified in the Social Impact Assessments (Reference: Question 1 of Essential Indicators above):

Details of negative social impact identified		Corrective action taken
	N.A	

2) Provide the following information on CSR projects undertaken by your entity in designated aspirational districts as idmified by government bodies:

S. No. State Aspirational District Amount spent (In INR)	
--	--

During the Financial Year, no CSR projects has been taken in designated aspirational districts as identified by government bodies.

 a) Do you have a preferential procurement policy where you give preference to purchase from suppliers comprising marginalized /vulnerable groups? (Yes/No):

No, the company does not have a preferential procurement policy for vulnerable/marginalized suppliers. But, followed bybusiness ethics and Company's Code of Conduct policy, we prefer to work with the suppliers who justifies our business standards.

- b) From which marginalized /vulnerable groups do you procure? : NIL
- c) What percentage of total procurement (by value) does it constitute?: NIL
- 4) Details of the benefits derived and shared from the intellectual properties owned or acquired by your entity (in the current financial year), based on traditional knowledge:

S.No.	Intellectual Property basedon	Owned/Acquired	Benefit shared	Basis of calculating
	traditional knowledge	(Yes/No)	(Yes /No)	benefit share
		NIL		

## 5) Details of corrective actions taken or underway, based on any adverse order in intellectual property related disputes wherein usage of traditional knowledge is involved.

Name of authority		authority Brief of the Case Corrective action	
		N.A	
SR NO.	CSR Project	No. of persons benefitted from CSR Projects	% of beneficiaries from vulnerable and marginalized groups

The details are mentioned in report on the CSR projects carried by the Company is annexed as Annexure II of the Director Report.

PRINCIPLE 9 Businesses should engage with and provide value to their consumers in a responsible manner

## ESSENTIAL INDICATORS

1) Describe the mechanisms in place to receive and respond to consumer complaints and feedback.

Consumers can also reach out to us through our company's website, social media platforms, and our Contact Us details containing email id and contact number. There is a team dedicated to attend and address consumer feedback and queries.

## 2) Turnover of products and/services as a percentage of turnover from all products/service that carry information about:

As a percentage to total turnover
Not Applicable

## 3) Number of consumer complaints in respect of the following:

	(Cı	FY 2023-24 (Current Financial Year)			FY 2022-23 (Previous Financial Year)			
	Received during the year	Pending resolution at the end of year	Remarks	Received during the year	Pending resolution at the end of year	Remarks		
Data Privacy	Nil	Nil	Nil	Nil	Nil	Nil		
Advertising	Nil	Nil	Nil	Nil	Nil	Nil		
Cyber-security	Nil	Nil	Nil	Nil	Nil	Nil		
Delivery of essential services	Nil	Nil	Nil	Nil	Nil	Nil		
Restrictive Trade Practices	Nil	Nil	Nil	Nil	Nil	Nil		
Unfair Trade Practices	Nil	Nil	Nil	Nil	Nil	Nil		
Other	Nil	Nil	Nil	Nil	Nil	Nil		

4) Details of instances of product recalls on account of safety issues:

	Number	Reasons for recall
Voluntary recalls	0	N.A
Forced recalls	0	N.A

5) Does the entity have a framework/ policy on cyber security and risks related to data privacy? (Yes/No) If available, provide a web-link of the policy.: No

6) Provide details of any corrective actions taken or underway on issues relating to advertising, and delivery of essential services; cyber security and data privacy of customers; re-occurrence of instances of product recalls; penalty / action taken by regulatory authorities on safety of products / services.:

Since our company is compliant, there was no corrective action suggested by an auditing or inspecting authority for FY 2023-24.



## 7) Provide the following information relating to data breaches:

- a) Number of instances of data breaches: NIL
- b) Percentage of data breaches involving personally identifiable information of customers: NIL
- c) Impacts, if any, of the data breaches: NA

## LEADERSHIP INDICATORS

1) Channels / platforms where information on products and services of the entity can be accessed (provide web link, if available):

Your company's products are displayed on their website <u>https://www.lincolnpharma.com/portfolio/product-portfolio/</u> and specific information has been provided with respect to their names and their active ingredients.

2) Steps taken to inform and educate consumers about safe and responsible usage of products and/or services.

The health and safety warnings are printed on each product. The customers can contact the support team for any additional understanding they may require by reachingout on an email <u>info@lincolnpharma.com</u>.

3) Mechanisms in place to inform consumers of any risk of disruption/discontinuation of essential services.

The Company has adequate measures in place towards informing its customers of any risks of disruption or discontinuation of its services.

4) Does the entity display product information on the product over and above what is mandated as per local laws? (Yes/No/Not Applicable) If yes, provide details in brief. Did your entity carry out any survey with regard to consumer satisfaction relating to the major products / services of the entity, significant locations of operation of the entity or the entity as a whole? (Yes/No) :

All information as required by the Drugs and Cosmetics Act & Rules is made available on your company's product packaging.

## ANNEXURE - 6 TO THE DIRECTORS' REPORT

## CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

[Section 134(3) (m) of the Act read with Rule 8(3) of The Companies (Accounts) Rules, 2014]

(A)	Con	servation of Energy-					
	(i)	the steps taken or impact on conservation of energy;	monitor day to day use of energy with r day to day consur	nsumption, to endeo xtent possible wast monitored and vari	d strict control system to avor to ensure the optimal age as far as possible. The ous ways and means are effort to save energy.		
	(ii)	the steps taken by the company for utilizing alternate sources of energy;	The Company endeavors in using the alternative save the natural source of energy to an extent a alternative the Company has installed wind to alternative renewable source of energy. Renewable energy and energy efficiency are see sustainable energy policy. The Company recog energy conservation offers significant economic climate change benefits. In the last few years, to improve energy efficiency significantly by investing equipment.			nt as much as possible. As an	
	(iii)	the capital investment on energy conservation equipment's				nizes that investment in ic benefits in addition to the Company has tried to	
(B)	Tecl	nnology absorption-					
	I.	techno		technolo		naking best effort towards ptation and innovation to luction.	
	II.	the benefits derived like product impro reduction, product development or im				ompany's products being the cost of production.	
	III.	in case of imported technology (imported during the NA last three years reckoned from the beginning of the financial year:-					
	IV.	The Expenditure incurred on Research	and Development:		(₹ In Lakh		
		SN Particulars			March 31, 2024	March 31, 2023	
		1. Capital Expenditure			24.77	407.26	
		2. Recurring Expenditure			1,097.12	1,176.91	
		3. Total			1,121.88	1,584.17	
		4. Total R&D expenditure as a perce	entage of total turno	ver	1.93%	3.10%	
(C)	Fore	ign Exchange Earnings and Outgo: -					
		Foreign Exchange earned in terms of a erms of actual outflows:	ctual inflows during t	ne year an	d the Foreign Excha	nge outgo during the year (₹ In Lakhs)	
	SN	Particulars			March 31, 2024	March 31, 2023	
	1.	Foreign Exchange Earned			36,250.95	29,310.53	
	2.	Outgo of Foreign Exchange			1,556.04	1,001.83	
						nd on behalf of the board Pharmaceuticals Limited	
Ahn	neda	bad, August 8, 2024		٣	M. G. Patel Ianaging Director DIN: 00104706	H. I. Patel Whole-Time Director DIN: 00104834	



## ANNEXURE - 7 TO THE DIRECTORS' REPORT

## REPORT ON CORPORATE GOVERNANCE

[Pursuant to Part C of Schedule V to the SEBI Listing Regulations]

## 1. A BRIEF STATEMENT ON COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE:

Corporate Governance is about upholding the highest standards of integrity, transparency and accountability. Our governance standards are initiated by senior management and percolate down throughout the organization. We believe that retaining and enhancing stakeholder trust is essential for sustained corporate growth. We have engrained into our culture and into each associate the values of honesty and fairness. For us, adherence to Corporate Governance stems not only from the letter of law but also from our inherent belief in doing business the right way.

The Company believes that sustainable and long term growth of every stakeholder depends upon the judicious and effective use of available resources and consistent endeavour to achieve excellence in business along with active participation in the growth of society, building of environmental balances and significant contribution in economic growth. The Company has complied with all the requirements stipulated under provisions of SEBI Listing Regulations, as applicable, with regard to Corporate Governance and listed below is the status with regard to same.

## 2. BOARD OF DIRECTORS:

The Board of Directors, being the trustee of the Company, responsible for the establishment of cultural, ethical and accountable growth of the Company, is constituted with a high level of integrated, knowledgeable and committed professionals. The Board provides strategic guidance and independent views to the Company's senior management while discharging its fiduciary responsibilities.

## A. Composition and Category of Directors:

The Company has a balanced board with optimum combination of executive and non-executive directors including independent directors, which plays a crucial role in board processes and provides independent judgment on issues of strategy and performance. The board of directors of the Company consist of eminent individuals from diverse fields having experience and expertise in their respective fields. As on March 31, 2024, board comprises of 8 (Eight) directors out of which 4 (Four) are executive directors, 2(Two) are non-executive directors and remaining 2(Two) are independent directors.

None of the directors on the board is a member of more than 10 (ten) Committees or Chairperson of more than 5 (five) Committees across all listed companies in which he / she is a director, pursuant to Regulation 26 of SEBI Listing Regulations. Further, none of the independent directors on the board is serving as an independent director in more than 7 (seven) listed companies.

## B. No. of Board of Directors and Meetings, attendance at the board meetings and the last AGM and other Directorship:

During the year under review, four board meetings were held on May 25, 2023, August 10, 2023, November 02, 2023 and February 08, 2024. The necessary quorum was present for all the meetings. The maximum gap between any two consecutive meetings was less than one hundred and twenty days, as stipulated under Section 173 (1) of the Act and Regulation 17 (2) of the SEBI Listing Regulations and the Secretarial Standards by the Institute of Company Secretaries of India.

The composition of the board, attendance at the board meetings during the year ended on March 31, 2024 and the last AGM and also the number of other directorships and committee memberships are given below:

Name of Directors	Date of Appointment	Category of Directorship	No. of Board Meeting attended	#No. of other Committee Member or Chairman	Whether last AGM held on September 30, 2023 attended	*@No. of other Directorships including the names of the listed entities where the person is director
Mr. Kishor M. Shah DIN: 02769085	August 16, 1995	Non-Executive Non-Independent (Chairman) and Non-Promoter	l out of 4		_	_
Mr. Mahendra G. Patel DIN: 00104706	January 20, 1995	Managing Director and Promoter	4 out of 4	_	Yes	_
Mr. Hashmukh I. Patel DIN: 00104834	January 20, 1995	Whole Time Director and Promoter	2 out of 4	_	Yes	_
*Mr. Anand Arvindbhai Patel DIN:00103316	August 09, 2022	Whole Time Director and Promoter	l out of l	_	Yes	_
Mr. Ashish R. Patel DIN: 01309017	November 14, 2014	Whole Time Director and Promoter	2 out of 4	_	Yes	_
Mr. Munjal M. Patel DIN: 02319308	November 14, 2014	Whole Time Director and Promoter	4 out of 4	_	Yes	
Mr. Rajnikant G. Patel DIN: 00104786	June 08, 2018	Non-Executive Non-Independent and Promoter	l out of 4	_	Yes	_
**Mr. Pirabhai R. Suthar DIN: 00453047	October 30, 1999	Non-Executive Independent	4 out of 4	_	Yes	_
***Ms. Meha M. Patel DIN: 07254852	August 04, 2015	Non-Executive Independent	4 out of 4	_	Yes	_
Mr. Saurin J. Parikh DIN: 02136530	March 27, 2018	Non-Executive Independent	3 out of 4	1		Pashupati Cotspin Limited – Executive Director

\*@Excludes Directorships in Private / Foreign and Section 8 Companies.

#In Compliance with Regulation 26 of SEBI Listing Regulations, Membership / Chairmanship of only Audit Committee and Stakeholders Relationship Committee were considered.

\*Mr. Anand Arvindbhai Patel (DIN: 00103316) resigned as a Whole Time Director w.e.f. closing of business hours on 25<sup>th</sup> May, 2023.

\*\*Mr. Pirabhai R. Suthar (DIN: 00453047) ceased to be Independent Director of the Company on account of completion of his second and final term of directorship w.e.f March 31, 2024.

\*\*\*Ms. Meha M. Patel (DIN: 07254852) resigned as an Independent Director w.e.f February 16, 2024.

## C. Disclosure of relationships between Directors inter-se:

Mr. Mahendra G. Patel and Mr. Rajnikant G. Patel are brothers. Mr. Munjal M. Patel is son of Mr. Mahendra G. Patel. Mr. Ashish R. Patel is son of Mr. Rajnikant G. Patel. No other Directors on the board are related to each other.

## D. Number of shares and convertible instruments held by non-executive directors:

Details of shares held by the Non-executive directors of the Company are as under:

Sr. No.	Name of the Non-executive director	No. of equity shares held in the Company	No. of convertible instruments held in the Company
1.	Mr. Rajanikant G. Patel	7,56,801	There is no convertible
2.	Mr. Kishor M. Shah	4,78,400	instruments issued by the
3.	Mr. Pirabhai R. Suthar	_	Company, during the
4.	Ms. Meha M. Patel	_	year under review.
5.	Mr. Saurin J. Parikh	_	

## E. Web Link for details of familiarisation programmes for Independent Directors:

In order to enable the independent directors to fulfill their role in the Company, the Company keeps them updated by conducting various presentations, imparting information on new initiatives taken by the Company, intimating the changes taking place in the industry scenario etc. The Company has in place a policy on the Familiarization Programme for independent directors to make them aware about the details of the Company. The said policy is available on the website of Company and can be accessed at

https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/ 8.%20Familiarization%20Program%20For%20Independent%20Directors.pdf?\_t=1676642953.

## F. Chart / Matrix Setting out the Skills / Expertise / Competence of the Board of Directors:

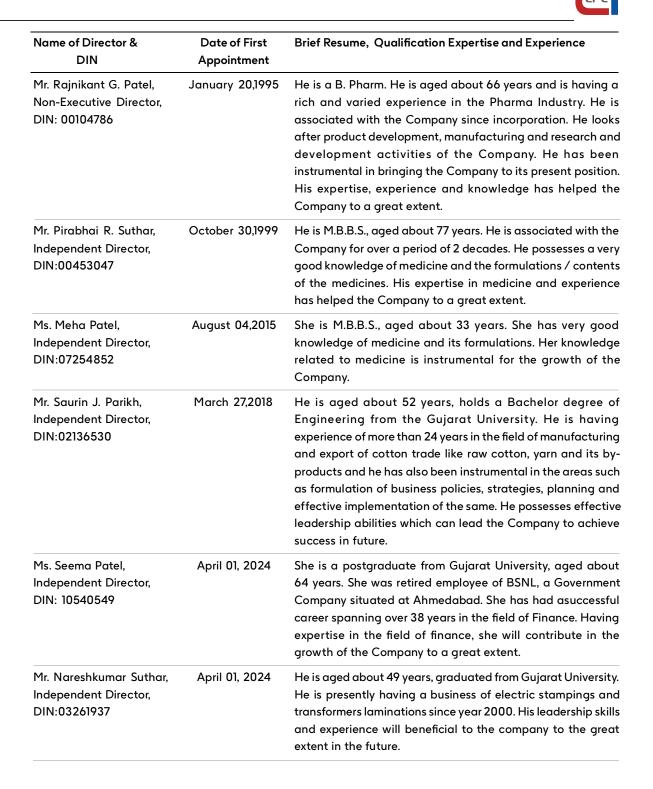
The Board has identified, inter alia, the following core skills / expertise/ competencies to ensure the board's effective composition to discharge its responsibilities and duties required to govern the Company and those actually available with Board:

The Board has identified, inter alia, the following core skills / expertise/ competencies to ensure the board's effective composition to discharge its responsibilities and duties required to govern the Company and those actually available with Board:

- 1. Finance and Management Expertise: Knowledge and skills in accounting, finance, treasury management, tax and financial management of large corporations with understanding of capital allocation, funding and financial reporting processes.
- 2. Leadership: Extensive leadership experience of an organization for practical understanding of the organization, its processes, strategic planning, risk management for driving change and long-term growth.
- 3. Global Experience: Global mindset and staying updated on global market opportunities, competition experience in driving business success around the world with an understanding of diverse business environments, economic conditions and regulatory frameworks.
- 4. Technical / R & D / Production Expertise: Experience or knowledge of emerging areas of technology such as digital, artificial intelligence, cyber security, data centre, data security etc.

5. Legal and Regulatory Expertise: Understanding the legal eco system in which the Company operates and possesses the required skill and knowledge of compliance, governance, laws and regulations applicable to the Company and ensuring its compliance in best possible manner.

Name of Director & DIN	Date of First Appointment	Brief Resume, Qualification Expertise and Experience
Mr. Kishor M. Shah, Non-Executive Director, ChairmanDIN:02769085	August 16,1995	He is associated with the company since more than twenty five years. His vision and commitment inspires the Board and the core committees of the Company. He carries immense experience in the area of International marketing and directing projects across diverse industries and magnitudes.
Mr. Mahendra G. Patel, Executive Director, DIN: 00104706	January 20,1995	He is a Law Graduate. He is aged about 70 years and has immense and varied experience in corporate planning. He is associated with the Company since incorporation. Under his leadership and Guidance the Company has flourished and has reached the current position. He mainly looks after export business, legal and financial matters. He handles corporate planning, formulation of strategies, policy decisions, corporate finance, legal matters etc. His expertise, experience and knowledge has helped the Company to a great extent.
Mr. Hashmukh I. Patel, Executive Director, DIN:00104834	January 20,1995	He is a science graduate. He is aged about 66 years and is having a rich and varied experience in the Pharmaceutical Industry and is managing the entire gamut of domestic marketing as well as the entire sales distribution system of the Company. His experience and knowledge has helped the Company to a great extent.
Mr. Anand Arvindbhai Patel, Executive Director DIN: 00103316	August 09,2022	He is having rich and vide experience of more than 15 years, 12 of which have been in the pharmaceutical industry. He is specialized in the area of procurement of raw material and packing material, business, administration, distribution channel and social activities. His expertise, experience and knowledge has helped the Company to a great extent.
Mr. Munjal M. Patel, Executive Director, DIN: 02319308	November 14, 2014	Armed with a degree in Finance from USA and Diploma in investment & Financial Analysis, he is having immense knowledge and great experience of the global Financial Services Sector. He is mainly responsible for International Trade and financial matters. He handles International Operations, formulation of strategies, policy decisions, etc. His expertise, experience and knowledge has helped the Company to a great extent.
Mr. Ashish R. Patel, Executive Director, DIN:01309017	November 14, 2014	Armed with a degree in Marketing from U.K. and commerce graduate, he is having immense knowledge and experience in the area of marketing. He mainly looks after Marketing Operation of the Company. He handles Sales Operation, formulation of strategies, policy decisions etc. His expertise, experience and knowledge has helped the Company to a great extent.



The specific areas of expertise/skills of an individual Board Member, associated with the Company as of March 31, 2024 are as under:

Sr No.	Name of Director	Finance and Management Expertise	Leadership	Global Experience	Technical / R & D / Production Expertise	Legal and Regulatory Expertise
1.	Mr. Kishor M. Shah	-	$\checkmark$	$\checkmark$	-	-
2.	Mr. Mahendra G. Patel	$\checkmark$	$\checkmark$	$\checkmark$	-	$\checkmark$
3.	Mr. Hashmukh I. Patel	$\checkmark$	$\checkmark$	-	$\checkmark$	-
4.	Mr. Anand Arvindbhai Patel*	$\checkmark$	-	-	$\checkmark$	-
5.	Mr. Ashish R. Patel	$\checkmark$	-	$\checkmark$	$\checkmark$	-
6.	Mr. Munjal M. Patel	-	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
7.	Mr. Rajnikant G. Patel	$\checkmark$	$\checkmark$	-	$\checkmark$	$\checkmark$
8.	Mr. Pirabhai R. Suthar**	-	$\checkmark$	-	$\checkmark$	$\checkmark$
9.	Ms. Meha M. Patel***	-	$\checkmark$	-	$\checkmark$	-
10.	Mr. Saurin J. Parikh	$\checkmark$	$\checkmark$	-	$\checkmark$	-

\*Mr. Anand Arvindbhai Patel (DIN: 00103316) has been appointed as Whole Time Director w.e.f August 09, 2022 and resigned from the directorship w.e.f. closing of business hours on May 25, 2023.

\*\* Mr. Pirabhai R. Suthar (DIN: 00453047) ceased to be Independent Director of the Company on account of completion of his second and final term of directorship w.e.f March 31, 2024.

\*\*\*Ms. Meha M. Patel (DIN: 07254852) resigned as an Independent Director w.e.f February 16, 2024.

## G. Confirmation regarding Independent Directors:

On the basis of the annual declarations given by the Independent Directors of the Company, the Board hereby confirms that all the Independent Directors fulfils the conditions as specified in SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time and are independent of the management.

The independent directors confirms on annual basis that they fulfil the criteria prescribed under Section 149 (6) of the Act, and Regulation 16 (1) (b) of the SEBI Listing Regulations regarding an independence of director.

A formal letter of appointment to Independent Directors as provided in the Act, has been issued and disclosed on website of the company.

A separate meeting of the independent directors was held on February 08, 2024, inter alia, to discuss evaluation of the performance of Non-Independent Directors, evaluation of the performance of the Chairman, taking into account the views of the Executive and Non-Executive Directors and the evaluation of the quality, content and timelines of flow of information between the management and the Board that is necessary for the Board to effectively and reasonably perform its duties. The Independent Directors expressed satisfaction on the Board's freedom to express views on matters transacted at meetings and the manner in which the management discusses various subject matters specified in the agenda of meetings. The suggestions made by the Independent Directors were discussed at the Board meeting and are being implemented.

## H. Detailed reasons for the resignation of an Independent Director:

During the financial year ended March 31, 2024, Ms. Meha Patel (DIN:07254852), Non-Executive Independent Director of the Company resigned from the company with effect from February 16, 2024 before the expiry of her tenure due to her personal commitments and change in professional career.

## 3. Audit Committee:

## A. Brief description of Terms of Reference:

The terms of reference of Audit Committee articulates the roles, responsibilities and powers of the Audit Committees under Regulation 18 (3) read with Schedule II (Part C) of the Listing Regulations and Section 177 of the Act. The Role of the Audit Committee is as prescribed under Regulation 18 of SEBI Listing Regulations.

The role of the Audit Committee inter alia includes the following:

- 1. Oversight of Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 2. Recommendation for the appointment, remuneration and terms of appointment of auditors of the Company;
- 3. Approval of payment to Statutory Auditors for any other services rendered by the statutory auditors;
- 4. Review with the management, the annual financial statements and Auditor's Report thereon before submission to the Board for approval, with particular reference to:
  - u Matters required to be included in the Directors' Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section (3) of Section 134 of the Act;
  - u Changes, if any, in accounting policies and practices and reasons for the same;
  - u Major accounting entries involving estimates based on the exercise of judgment by management;
  - u Significant adjustments made in the financial statements arising out of audit findings;
  - u Compliance with listing and other legal requirements relating to financial statements;
  - u Disclosure of any related party transactions; and
  - u Modified opinion(s) in the draft audit report.
- 5. Review with the management, the quarterly financial statements before submission to the Board for approval;
- 6. Review with the management, the statement of uses / application of funds, if any, raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- 7. Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- 8. Approval or any subsequent modification of transactions of the Company with related parties;
- 9. Scrutiny of inter-corporate loans and investments;
- 10. Valuation of undertakings or assets of the Company, wherever it is necessary;
- 11. Evaluation of Internal Financial Controls and Risk Management Systems;
- 12. Review with the management, performance of statutory and internal auditors, and adequacy of the internal control systems;
- 13. Review the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussion with internal auditors of any significant findings and follow up there on;
- 15. Review the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 16. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17. Review the reasons for substantial defaults, if any, in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 18. Review the functioning of the whistle blower mechanism;
- 19. Approval of appointment of Chief Financial Officer after assessing the qualifications, experience and background, etc. of the candidate;

- 20. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee under the Act and the SEBI Listing Regulations.
- 21. reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments.
- B. Composition, Meetings and attendance:

During the financial year ended March 31, 2024, the audit committee met four times on May 25, 2023, August 10, 2023, November 02, 2023 and February 08, 2024. The maximum time gap between any two meetings was not more than one hundred and twenty days. The composition and details of attendance of members of the Committee are given as under:

Name of the Member	Position	Category	No. of Meetings attended
Ms. Meha M. Patel *	Chairperson	Independent Director	4 out of 4
Mr. Pirabhai R. Suthar**	Chairman	Independent Director	4 out of 4
Mr. Munjal M. Patel	Member	Executive Director	4 out of 4
Mr. Saurin Parikh***	Member	Independent Director	NA

\*Ms. Meha Patel (DIN:07254852) Non-Executive Independent Director of the Company has resigned as a Director and Member of the all the Committees w.e.f February 16, 2024.

\*\* Mr. Pirabhai Suthar (DIN:00453047) who was a member of Audit Committee appointed as a Chairman of Audit Committee on account of reconstitution of committee after resignation of Ms. Meha Patel as an Independent Director and Members from all the committees of the Company. He ceased to be a Director and Member of the all the Committees upon completion of his second and last tenure w.e.f closing of business hours on 31.03.2024.

\*\*\* Mr. Saurin J. Parikh (DIN: 02136530) was appointed as Member of the committee w.e.f February 16, 2024.

- The constitution of the committee is in accordance with the applicable provisions of the Act and SEBI Listing Regulations as amended.
- The committee invites the representatives of the statutory and internal auditor(s). Further, the chief financial officer also attends the audit committee meeting(s). The Company Secretary acts as a secretary to the audit committee.
- The Chairman of audit committee i.e.Ms. Meha Patel(DIN: 07254852) was present at the last AGM held on September 30, 2023.

## 4. Nomination and Remuneration Committee:

#### A. Brief description of Terms of Reference:

The terms of reference of the Nomination and Remuneration Committee are in line with Regulation 19 read with Part D of Schedule II of the SEBI Listing Regulations and Section 178 of the Act:

- a) To guide the Board in relation to appointment and removal of Directors, Key Managerial Personnel and Senior Management.
- b) To evaluate the performance of the members of the Board and provide necessary report to the Board for further evaluation.
- c) To recommend to the Board on Remuneration payable to the Directors, Key Managerial Personnel and Senior Management.

The role of the Nomination and Remuneration inter alia includes the following:

- 1. Formulation of the criteria for determining qualifications, positive attributes and independence of a Director and recommend to the Board a policy relating to the remuneration of the Directors, Key Managerial Personnel and other employees;
- 2. Formulation of criteria for evaluation of performance of Independent Directors and the Board;

- 3. Devising a policy on diversity of the Board;
- 4. Identifying persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal.
- 5. Whether to extend or continue the term of appointment of the Independent Director, on the basis of the report of performance evaluation of Independent Directors.

#### B. Composition, meetings and attendance:

During the financial year ended March 31, 2024, nomination and remuneration committee met on May 25, 2023. The company secretary acts as the secretary to the Committee. The composition and details of attendance of members of the Committee are given as under:

Name of the Member	Position Category		No. of Meetings attended	
Ms. Meha M. Patel *	Chairperson	Independent Director	l out of l	
Mr. Pirabhai R. Suthar**	Chairman	Independent Director	1 out of 1	
Mr. Saurin J. Parikh	Member	Independent Director	l out of l	
Mr. Rajanikant G. Patel***	Member	Non-Executive	NA	
		Non-Independent Director		

\*Ms. Meha Patel (DIN:07254852) Non-Executive Independent Director of the Company has resigned as a Director and Member of the all the Committees w.e.f February 16, 2024.

\*\*Mr. Pirabhai Suthar (DIN:00453047) who was a member of Nomination & Remuneration Committee appointed as a Chairman of Nomination & Remuneration Committee on account of reconstitution of committee after resignation of Ms. Meha Patel as an Independent Director and Members from all the committees of the Company.He ceased to be a Director and Member of all the Committees upon completion of his second and last tenure w.e.f closing of business hours on 31.03.2024.

\*\*\* Mr. Rajanikant G. Patel (DIN: 00104786) was appointed as Member of the committee w.e.f February 16, 2024.

The composition of the committee is in compliance of the provisions of the Act and SEBI Listing Regulations as amended.

## C. Performance evaluation criteria for Independent Directors:

The performance of the independent director is evaluated based on the criteria such as knowledge, experience, integrity, expertise in any area, number of Board / Committee meetings attended, time devoted to the Company, his participation in the Board / Committee meetings etc. The Performance evaluation of the Independent Directors was carried out by the Board and while evaluating the performance of the Independent Directors, the Director who was subject to the evaluation did not participate.

## 5. Stakeholders Relationship Committee:

## A. Brief description of Terms of Reference:

The role and brief terms of reference of the Stakeholders Relationship Committee are as per Section 178 (5) of the Act and Regulation 20 read with Part D of Schedule II of SEBI Listing Regulations, the Company has in place, a Stakeholders' Relationship Committee ("SRC").

The terms of reference of the Stakeholders Relationship Committee are as under:

- Resolving the grievances of the security holders, including complaints related to transfer/transmission of shares, non-receipt of Annual Report, non-receipt of declared dividends, non-receipt of new/duplicate certificates, etc.
- 2. Review of measures taken for effective exercise of voting rights by shareholders.
- 3. Review of adherence to the service standards adopted by the Company in respect of various services being rendered by the registrar and share transfer agent.
- 4. Review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/ Annual Reports/ statutory notices by the shareholders of the Company.



#### B. Constitution and attendance:

During the financial year ended March 31, 2024, stakeholder's relationship committee met two times on April 13, 2023 and September 29, 2023. The composition of the Committee is in compliance of the provisions of the Act and SEBI Listing Regulations as amended and details of attendance of members of the Committee at the meetings are given as under:

Name of the Member	Position	Category	No. of Meetings attended
Ms. Meha M. Patel *	Chairperson	Independent Director	2 out of 2
Mr. Mahendra G. Patel	Member	Executive Director	2 out of 2
Mr. Hasmukh I. Patel	Member	Executive Director	2 out of 2
Mr. Pirabhai Suthar**	Chairman	Independent Director	NA

\*Ms. Meha Patel (DIN:07254852) Non-Executive Independent Director of the Company has resigned as a Director and Member of the all the Committees w.e.f February 16, 2024.

\*\*Mr. Pirabhai Suthar (DIN:00453047) appointed as a Chairman of Stakeholder Relationship Committee on account of reconstitution of committee after resignation of Ms. Meha Patel as an Independent Director and Members from all the committees of the Company. He ceased to be a Director and Member of all the Committees upon completion of his second and last tenure w.e.f closing of business hours on 31.03.2024.

Name of the Non-Executive director heading the Committee: Ms. Meha M. Patel (DIN:07254852) till February 16, 2024 and Mr. Pirabhai Suthar (DIN:00453047) w.e.f February 16, 2024 till March 31, 2024.

#### C. Status Report of Investor Complaints during the year:

Status of Investor Complaints as on March 31, 2024 as reported under Regulation 13 (3) of the SEBI Listing Regulations is as under:

Number of complaints at the beginning of the year	NIL
Number of complaints received during the year	NIL
Number of Complaints resolved during the year	NIL
Number of Complaints not solved to the satisfaction of shareholders	NIL
Number of complaints pending at the ending of the year	NIL

During the year under review, there were no complaints which were not solved to the satisfaction of the Shareholders.

#### D. Name, Designation and Contact Details of the Compliance officer:

Ms. Trusha Shah, Company Secretary and Compliance Officer,

Lincoln Pharmaceuticals Limited, Regd. Office:"LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad – 380060. Ph. No.: +91-79-4107-8000, E-Mail: <u>investor@lincolnpharma.com</u>.

#### 6. Risk Management Committee:

#### A. Brief description of Terms of Reference:

The terms of reference of RMC articulates the roles, responsibilities and powers of the RMC under Regulation 21 read with Schedule II (Part D) of the SEBI Listing Regulations, besides other terms as may be referred to by the board of directors from time to time.

The terms of reference of the RMC are as under:

- 1. To consider, review and recommend the Risk Management Policy, guidelines, processes and practices of the Company.
- 2. To ensure that the Company is taking the appropriate measures to achieve balance between the risk and reward in ongoing and new business activities.
- 3. To evaluate significant risk exposures of the Company and assess management's actions to mitigate the exposures in a timely manner.



- 4. To coordinate its activities with the Audit Committee in instances of overlap with audit activities.
- 5. To provide periodical reports/ recommendations to the Board of Directors.
- 6. To adopt best method in the interest of the Company to deal with different kinds of risks being confronted by the Company.

## B. Composition, meetings and attendance:

During the financial year ended March 31, 2024, Risk Management Committee met on April 03, 2023, September 08, 2023 and March 04, 2024. The composition of the Committee is in compliance of the provisions of the Act and SEBI Listing Regulations as amended and details of attendance of members of the Committee at the meetings are given as under:

Name of the Member	Position	Category	No. of Meetings attended
Ms. Meha M. Patel *	Chairperson	Independent Director	2 out of 2
Mr. Munjal M. Patel	Member	Executive Director	3 out of 3
Mr. Darshit A. Shah	Member	Chief Financial Officer	3 out of 3
Ms. Pirabhai Suthar**	Chairperson	Independent Director	l out of l

\*Ms. Meha Patel (DIN:07254852) Non-Executive Independent Director of the Company has resigned as a Director and Member of the all the Committees w.e.f February 16, 2024.

\*\*Mr. Pirabhai Suthar (DIN:00453047) appointed as a Chairman of Risk Management Committee on account of reconstitution of committee after resignation of Ms. Meha Patel as an Independent Director and Members from all the committees of the Company. He ceased to be a Director and Member of all the Committees upon completion of his second and last tenure w.e.f closing of business hours on 31.03.2024.

## 7. Corporate Social Responsibility (CSR) Committee:

In line with the provisions of Section 135 of the Act, read with Schedule VII of the Act, the board has constituted the CSR committee for the purpose of determining the activities to be undertaken by the Company towards the CSR.

## A. Brief description and terms of reference:

The terms of reference of CSR articulates the roles, responsibilities and powers of the CSR under Section 135 read with Schedule VII of the Act, besides other terms as may be referred to by the board of directors from time to time.

## B. Composition, attendance at the meetings during the year:

During the financial year ended March 31, 2024, CSR committee met three times on May 25, 2023, August 10, 2023 and November 17, 2023. The constitution of the committee is in compliance of the provisions of the Act. The composition and details of attendance of members of the Committee are as under:

Name of the Member	Position	Category	No. of Meetings attended	
Ms. Meha M. Patel *	Chairperson	Independent Director	3 out of 3	
Mr. Mahendra G. Patel	Member	Executive Director	3 out of 3	
Mr. Munjal M. Patel	Member	Executive Director	3 out of 3	
Mr. Pirabhai Suthar**	Member	Independent Director	NA	

\*Ms. Meha Patel (DIN:07254852) Non-Executive Independent Director of the Company has resigned as a Director and Member of the all the Committees w.e.f February 16, 2024.

\*\*Mr. Pirabhai Suthar (DIN:00453047) appointed as a Member of Corporate Social Responsibility Committee on account of reconstitution of committee after resignation of Ms. Meha Patel as an Independent Director and Members

from all the committees of the Company. He ceased to be a Director and Member of all the Committees upon completion of his second and last tenure w.e.f closing of business hours on 31.03.2024.

## 8. Remuneration Policy on Directors' Appointment:

As per Section 178 of the Act, the Nomination and Remuneration Committee recommended the policy relating to the remuneration of Directors, Key Managerial Personnel and other employees which was approved by the Board. The below mentioned is the Appointment and Remuneration policy as adopted by the Board:

- A. All pecuniary relationship or transactions of the Non-Executive Directors vis-à-vis listed entity: During the year under review, the non-executive directors of the Company had no pecuniary relationship or transactions with the Company.
- B. Criteria determining the qualifications, positive attributes and independence of a Director and Policy for appointment and removal:

## **INDEPENDENT DIRECTORS:**

- Qualifications of Independent Director:

An Independent director shall possess appropriate skills, experience and knowledge in one or more fields of medical, finance, law, management, sales, marketing, administration, research, corporate governance, operations or other disciplines related to the company's business.

- Positive attributes of Independent Directors:

An independent director shall be a person of integrity, who possesses relevant expertise and experience and who shall uphold ethical standards of integrity and probity; act objectively and constructively; exercise his responsibilities in a bona-fide manner in the interest of the company; devote sufficient time and attention to his professional obligations for informed and balanced decision making; and assist the company in implementing the best corporate governance practices.

- Independence of Independent Directors:

An Independent director should meet the requirements of Section 149, Schedule IV of the Act, and Regulation 16 (1) (b) of SEBI Listing Regulations as amended from time to time.

## OTHER DIRECTORS AND SENIOR MANAGEMENT:

- The Nomination and Remuneration Committee shall identify and ascertain the integrity, qualification, expertise and experience of the person for appointment as Director or at Senior Management level and recommend to the Board his / her appointment.
- A person should possess adequate qualification, expertise and experience for the position he / she is considered for appointment. The said Committee has discretion to decide whether qualification, expertise and experience possessed by a person is sufficient / satisfactory for the concerned position.
- The Company shall not appoint or continue the employment of any person as Whole-time Director who has attained the age of seventy years. Provided that the term of the person holding this position may be extended beyond the age of seventy years with the approval of shareholders by passing a special resolution based on the explanatory statement annexed to the notice for such motion indicating the justification for extension of appointment beyond seventy years. Moreover any person appointed shall not continue in the Company if the evaluation of his performance is not satisfactory to the said committee.

## **RATIONALE FOR REMUNERATION FRAMEWORK:**

 Internal Ratios: The Compensation package for employees at levels lower than Executive Directors should be revised in the form of performance increments, structural improvements and Cost of Living Adjustments at regular intervals. This will lead to a compressing of the compensation differential between the lowest and highest levels of executive management. Compliance & Risk Parameters: In view of company law regulations, the compliance roles of Executive Directors
far outweigh that of any other level, and consequently the risk parameters associated with these jobs are of a
significantly higher level as compared to the junior levels and accordingly the remuneration should be paid.

## C. Remuneration Pattern:

## **Executive Directors:**

Structure: A summary of the structure set is as mentioned below:

Components	ltem	Description	Policy	
Base Salary	<ul> <li>Reflects the person's experience, criticality of the role with the Company and the risk factor involved</li> </ul>	<ul> <li>Consolidated Salary fixed for each financial year</li> <li>This component is also used for paying retiral benefits</li> <li>Paid on a monthly basis</li> </ul>		
Short-term incentive	<ul> <li>Based totally on the performance of the Director</li> </ul>	<ul> <li>Variable component of the remuneration package</li> <li>Paid on an annually basis</li> </ul>	Determined by the Nomination and Remuneration Committee after year-end based on the evaluation of performance against the pre-determined financial and non- financial metrics	
Long-term incentive	<ul> <li>Drive and reward delivery of sustained long-term performance</li> </ul>	<ul> <li>Variable long-term remuneration component.</li> </ul>	Determined by the Nomination and Remuneration Committee and distributed on the basis of time, level and performance	
Retirement Benefits	<ul> <li>Provide for sustained contribution</li> </ul>	<ul> <li>Accrues depending on length on service.</li> </ul>	Paid post separation from the Company as per the Rules of the Provident Fund and Gratuity Acts	

## Key Management Personnel and senior Management and Other Employees:

- "Senior Management" shall mean, all the officers / personnel of the Company involved in the core management team and all the members excluding the Board of Directors of the management that are one level below CEO / MD / WTD / Manager and includes the Chief financial officer and Company Secretary of the Company.
- The remuneration package of the Key Management and Senior Management and Other Employees comprises of:
  - **Fixed Remuneration**: This includes a Monthly Salary such as Consolidated Pay, Variable House Rent Allowance, Compensatory Allowance, Utility Allowance, Interest Subsidy on Housing Loans;
  - Annual Allowances: This consists of Leave Travel Allowance, Medical Reimbursement and House Maintenance Allowance.
  - Retirals: This includes Provident Fund, Gratuity and Superannuation, if any.

## Non-Executive Directors:

The Remuneration to the Non-Executive Directors should be determined as per the provisions of the Act, and related rules framed there under. However the Nomination and Remuneration Committee may from time to time suggest the payment and revision in the same as and when necessary.

## D. Remuneration of Directors:

The total remuneration package is designed to provide an appropriate balance between fixed and variable components with focus on performance related pay so that strong performance is incentivized but without encouraging excessive risk.

The Board has approved a policy for director's appointment and remuneration in the meeting held on August 14, 2014. During the year, the Company has reviewed the nomination and remuneration policy in compliance of the provisions of SEBI Listing Regulations and the same has been available on the website of the Company at www.lincolnpharma.com.

Name	Service Contract /	Position held	•	Perquisites	Total
	Period	during the Period	allowances		Remuneration
Mr. Mahendra G. Patel	3 years commencing from	Managing	48.96	0.29	49.25
	September 30, 2022	Director			
Mr. Hashmukh I. Patel	3 years commencing from	Whole-Time	37.76	0.29	38.05
	September 30, 2022	Director			
Mr. Ashish R. Patel	3 years commencing from	Whole-Time	66.15	0.29	66.44
	November 14, 2022	Director			
Mr. Munjal M. Patel	3 years commencing from	Whole-Time	66.18	0.29	66.47
	November 14, 2022	Director			
Mr. Anand A. Patel	3 years commencing from	Whole-Time	1.37	0	1.37
	August 08, 2022	Director			
	(Resigned w.e.f				
	May 25, 2023)				
		Total	220.42	1.16	221.58

All the executive directors have been paid remuneration as per the limits approved by the Board and shareholders . of the Company.

- The Company has not paid sitting fees to any Directors of Company.
- Notice Period: The office of the above mentioned Managing Director and Whole Time Directors is terminable by giving six months' notice in writing by either side.

#### 9. Senior Management:

The Particular of senior management of the Company including therein since the close of the previous financial year are as under:

Name	Designation	
Mr. Darshit Shah	CFO	
Ms. Trusha Shah	CS	
Mr. Mayur Khakhar	Vice President- Global International Marketing	
Mr. Dhaval Gandhi	I.T Head	
Mr. Laxmikant Harsola	Vice President- Technical	
Mr. Sanjiv Patel	Senior Manager-Planning & Administration	
Mr. Sanjay Bhatt	Senior Manager- operation	
Mr. Jayesh Panchal	Vice President- Production	
Mr. Amit Dwivedi	Group Marketing Manager	
Mr. Anil Verma	Sales and Distributor Head	
Mr. Bipin Suthar	Senior Manager –Purchase (P.M)	
Mr. Ritesh Patel	Senior Manager- Purchase (R.M)	
Mr. Sujitprasad Venugpoal Pillai*	Assistant G.M- H.R	
Mr. Bhavesh Patel	Manager- Sales & Admin	
Mr. Manoj Rai	Head- Q.A	

Name	Designation
Mr. Hiren Sonani	Senior Manager-IRA
Mr. Jayesh Patel	Manager- Costing
Mr. Jimit Desai	Senior manager- Import & Export
Mr. Rakesh Vijaykumar Singh	Deputy General Manager- Q.C
Mr. Manubhai Hargovandas Patel**	General Manager- Engineering & Maintenance

\* Mr. Sujitprasad Venugopal Pillai appointed as Assistant General Manager-HR w.e.f 01.05.2023. \*\* Mr. Manubhai H. Patel appointed as General Manager-E&M w.e.f 18.04.2023.

## 10. General Body Meetings:

A. The details of location, date and time of the last three AGMs held and any special resolutions passed:

	Ann	ual General N	leeting	
Financial Year Ended	Venue	Date	Time	Particulars of Special Resolution passed
March 31, 2023	Through video conference / other audio visual means	September 30, 2023	11:00A.M.	NIL
March 31, 2022	Through video conference / other audio visual means	September 30, 2022	11:00A.M.	<ol> <li>Appointment of Mr. Anand A. Patel (DIN: 00103316) as a Whole Time Director of the Company.</li> </ol>
				<ol> <li>Re-Appointment of Mr. Saurin J. Parikh (DIN 02136530) as an Independent Director of th Company.</li> </ol>
				<ol> <li>Re-appointment of Mr. Mahendra G. Pate (DIN:00104706) as a Managing Director o the Company.</li> </ol>
				<ol> <li>Re-appointment of Mr. Hashmukh I. Pate (DIN: 00104834) as a Whole Time Director of the Company.</li> </ol>
				<ol> <li>Re-appointment of Mr. Ashish R. Patel (DIN 01309017) as a Whole Time Director of th Company.</li> </ol>
				<ol> <li>Re-appointment of Mr. Munjal M. Patel (DIN 02319308) as a Whole Time Director of th Company.</li> </ol>
March 31, 2021	Through video conference / other	September 30, 2021	11:00 A.M.	NIL

audio visual means

## B. Whether any special resolution passed last year through postal ballot:

No special resolution was required to be put through postal ballot last year.

## C. Whether any special resolution is proposed to be conducted through postal ballot:

No item of business requiring voting by postal ballot is included in the notice convening the AGM / extra ordinary general meeting ("EGM") of the Company.

**Corporate Overview** 

## 11. Means of Communication:

The board believes that effective communication of information is an essential component of Corporate Governance. The Company regularly interacts with members through multiple channels of communication such as results announcement and newspaper publications, annual report, Company's website and specific communications to stock exchanges, where the Company's shares are listed.

excitatiges, where the company's site					
•		The quarterly / annually financial results were published in accordance with the requirements of the SEBI listing regulations.			
Newspapers wherein results normally published Any website, where displayed		The quarterly / annually financial were published in the leading english newspapers "The Indian Express" and gujarati newspaper "Financial Express". The quarterly / annually financial results were displayed on the website of the Company on <u>www.lincolnpharma.com</u> and also of the website of the Stock exchanges <u>www.bseindia.com</u> and www.nseindia.com			
					Whether it also displays official news
Presentations made to institutional ir or to the analysts	nvestors	During the year under review, the company has not made an presentation to institutions investors / analysts.			
General Shareholder Information:					
AGM with Date, Time and Venue		•	Monday), through video conference er the circulars issued by the MCA ,		
Financial Year	April 01, 2023 to March 31, 2024				
Tentative Schedule for considering	Will be publi	shed on or before (tentative and s	subject to change):		
Financial Results	For the quarter ending June 30, 2024 On or before August 14, 2024				
	For the quarter ending September 30, 2024 On or before November 14, 2024				
	For the quar	ter ending December 31, 2024	On or before February 14, 2024		
	For the quarter ending March 31, 2024 On or before May 30, 2025				
Dividend Payment Date	Within statu ensuring AG		late of approval of members at th		
Listing on Stock Exchanges with	Company's e	quity shares are listed at:			
Scrip Code	PhirozeJe Dalal stre Mumbai	<b>(BSE) – (Scrip Code: 531633)</b> eeJeebhoy Towers, eet, - 400 001, htra, India.			
	Exchange Bandra ( Mumbai	<b>Stock Exchange of India Limited</b> e Plaza, Bandra – Kurla Complex East), – 400051, htra, India.			
Payment of Listing Fees	The company has paid the listing fees for the financial year 2024-2025 to a stock exchanges.				
Whether the securities are suspended from trading	During the y shares of the		suspension from trading in equit		

LPL

5 <sup>th</sup> Floor, 506 to 508, Amarnath Business Centre-1 (ABC-1), Beside Gala Business Centre, Near St. Xavier's Collage Corner, Off C. G. Road, Navrangpura, Ahmedabad – 380 009. Tel.: +91-79-2646-5179 / 3000-2684, Email: <u>ahmedabad@linkintime.co.in</u>
As per SEBI notification SEBI/LAD-NRO/GN/2018/24 dated 8 <sup>th</sup> June, 2018 read with SEBI Press Release dated 3 <sup>rd</sup> December, 2018, the requests for effecting transfer of securities (except in case of transmission or transposition of securities) is not being processed after March 31, 2019, unless the securities are held in the dematerialized form with the depositories. All shares sent for transmission / transposition by the shareholder(s) in physical form are registered by the registrar and share transfer agents as per the SEBI Listing Regulations. In case of any objection(s), the same is normally attended to within 15 days from the receipt of the request provided the documents are in order.
Pursuant to the provisions of Regulation 40 (9) of the SEBI Listing Regulations, certificate received from a practicing company secretary which is submitted to the both the stock exchanges, on half yearly basis. Further, certificate of reconciliation of the share capital has been received from a practicing company secretary which is submitted to the both the stock exchanges, on a quarterly basis.
For addressing the investors' grievances,
Email: investor@lincolnpharma.com.
As on March 31, 2024, 1,99,17,404 (99.44%) equity shares of the Company were held in dematerialized form.
As on March 31, 2024, there are no outstanding global depository receipts / American depository receipts or warrants or any convertible instruments which impacts on equity.
The Company does not trade in commodities. The relevant details of foreign exchange exposure and risk / hedging activities are provided in financial statements.
<ol> <li>The Company's plant is located at 10,12,13, Trimul Estate, At.Khatraj, Ta-Kalol, District – Gandhinagar, Gujarat, India.</li> <li>Re-Survey Block No – 410/ P 1, Old Block No – 125/P 1, B/h. Shanku's Water Park, Gam Mouje – Baliyasan, Mehsana, Gujarat – 282722, India</li> </ol>
Gujarat – 382732, India. To, The Company Secretary, LINCOLN PHARMACEUTICALS LIMITED "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad – 380 060. Ph. No.: +91-79-4107-8000; Fax No.: +91-79-4107-8062, E-mail: investor@lincolnpharma.com; Website: www.lincolnpharma.com
The ratings given by CRISIL for long term bank loan facilities and short term bank loan facilities of the Company are 'CRISIL A/Stable and CRISIL AI' respectively. There was no revision in the said ratings during the year under review.

LINK INTIME INDIA PRIVATE LIMITED

Corporate Office:

Registrar and Share Transfer

Agent (for Shares held in both

# a) Market Price Data-High / Low during each month in the financial year 2023-2024 on BSE Limited (BSE) and National Stock Exchange of India Limited:

SN	Month – Year	BSE Limited (₹)		National Stock Exchange of India Limited (NSE) (₹)		
		High Price	Low Price	High Price	Low Price	
1	April 2023	413.35	339.05	412.90	340.10	
2	May 2023	456.05	365.40	456.30	365.25	
3	June 2023	417.15	370.55	416.95	371.00	
4	July 2023	443.55	392.00	444.40	391.95	
5	August 2023	534.95	411.45	531.00	406.25	
6	September 2023	543.00	490.55	543.25	491.80	
7	October 2023	530.50	470.60	532.00	472.00	
8	November 2023	691.35	477.85	692.00	476.30	
9	December 2023	704.80	599.80	704.95	600.10	
10	January 2024	706.45	624.70	714.95	621.70	
11	February 2024	754.25	623.65	755.15	620.00	
12	March 2024	697.30	558.10	696.60	555.00	

#### b) Share Performance of the Company:



#### c) The Distribution of Shareholdings as on March 31, 2024 is as under:

No. of Shares	No. of Shareholders	% of holders	No. of Shares	% of Shares
1 – 500	29660	92.77	2212545	11.05
501 – 1000	1229	3.85	955710	4.77
1001 – 2000	513	1.60	770916	3.85
2001 – 3000	199	0.62	507728	2.53
3001 – 4000	83	0.26	298419	1.49
4001 – 5000	55	0.17	255936	1.28
5001 – 10,000	115	0.36	862437	4.30
10,001 and above	119	0.37	14166037	70.73
TOTAL	31973	100.00	20029728	100.00

d) Shareholding Pattern as on March 31, 2024:

Sr. No.	Category	No. of Shares	(%) of Holding
1.	Promoters & Promoter group	99,21,430	49.53
2.	Mutual Funds/ UTI / Trust	130	0.00
3.	Foreign Portfolio Investors	7,87,167	3.93
4.	Bodies Corporate	3,56,969	1.78
5.	Body Corporate-LLPs	21,790	0.11
6.	NRI (Repatriable & Non-Repatriable)	4,08,488	2.04
7.	Individuals / HUF	84,80,575	42.35
9.	Clearing Members	891	0.00
10.	Central Government (IEPF)	52,288	0.26
	Total	2,00,29,728	100.00

#### **Other Disclosures:**

#### A. Related Party Transactions:

All related party transactions are entered into by the company only after obtaining the prior approval of the audit committee and on arm's length basis with ordinary course of business and do not attract the provisions of section 188 of the Act. There were no materially significant transactions with related parties during the year which were in the conflict of interest of the company.

In terms of the Act, and SEBI Listing Regulations as amended, the Company has adopted a policy to determine related party transactions and has been uploaded on the website of the Company: <u>https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/</u>6.%20Policy%20on%20Related%20Party%20Transactions.pdf.

#### B. Details of Non-Compliance by the Company:

Due to sad demise of Shri Ishwarlal Patel, Independent Director on December 04, 2022, the composition of Board was changed and the strength of Independent Director fell below minimum requirement of one-third of the board of directors. Thus, the Company is required to appoint one more Independent Director. The Company was in search of suitable candidate who can justify the role of Independent Director in true spirit taking into account the size and industry of the Company. Due to this reason, there has been delay in appointing Independent Director.

It may be noted that earlier the Company has received notice dated 22.05.2023 received from NSE Ltd. & BSE Ltd. respectively for non-compliance of Regulation 17(1) of SEBI (Listing Obligations & Disclosure Requirement) Regulations, 2015 for the Quarter ended March 2023 and imposed a fine of ₹ 1,65,200/- respectively. The Company has remitted the fine on 22.05.2023 through RTGS to the Bank Accounts as provided in the aforesaid Notice of NSE and BSE Limited and intimated the same to both the exchanges.

Further, for the Quarter ended June-2023, the company has received the Notice dated 21.08.2023 received from both the exchanges for the continuation of the above said non-compliance and imposed with a fine of ₹ 3,24,500/ - from both BSE and NSE respectively. The Company has remitted the fine on 22.08.2023 through RTGS to the Bank Accounts as provided in the aforesaid Notice of NSE and BSE Limited and intimated the same to both the exchanges.

#### C. Details of establishment of Vigil Mechanism / Whistle Blower Policy:

In accordance with the provisions of Section 177 (9) of the Act, and the Rules made there under read with SEBI Listing Regulations, company has established a vigil mechanism termed as whistle blower policy, for Directors and employees to report concerns about unethical behavior, actual or suspected fraud or violation of the company's code of conduct or ethics policy, which also provides for adequate safeguards against victimization of director(s) / employee(s) who avail of the mechanism and also provide for direct access to the chairman of the audit committee in exceptional cases. Corporate Overview

The vigil mechanism / whistle blower policy is devised in such a manner that would enable the stakeholders, including individual employees and their representative bodies, to freely communicate their concerns about illegal or unethical practices. As per the policy no person has been denied the access to the audit committee. The said policy is made available on the website of the Company on <a href="https://www.lincolnpharma.com/Investor/Disclosures%200">https://www.lincolnpharma.com/Investor/Disclosures%200</a> O R e g u l a t i o n % 2 0 4 6 % 2 0 o f % 2 0 t h e % 2 0 L O D R / 5.%20Details%20of%20establishment%20of%20Whistle%20Blower%20Policy.pdf.

#### D. Details of compliance with mandatory requirements and adoption of the non-mandatory requirements:

The Company have complied with the mandatory corporate governance requirements under the SEBI Listing Regulations.

#### E. Policy for determining Material Subsidiaries and dealing with related party transactions:

The policy for determining 'material' subsidiaries and dealing with related party transactions are available on the website of the Company:

https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/ 6.%20Policy%20on%20Related%20Party%20Transactions.pdf.

#### F. Disclosure of commodity price risks and commodity hedging activities:

The Company is not carrying on any commodity business and has not undertaken any commodity hedging activities, hence same are not applicable to the Company.

#### G. Utilization of funds raised through preferential allotment or qualified institutions placement:

During the year, Company has not raised any funds through preferential allotment or qualified institutions placement.

#### H. Certificate from a Practicing Company Secretary on the Board:

A certificate from a company secretary in practice as required under Part C of Schedule V of SEBI Listing Regulations stating that none of the Directors on the Board of the Company have been debarred or disqualified from being appointed or continuing as directors of Company by SEBI / Ministry of Corporate Affairs / any such statutory authority forms part of this corporate governance report.

- I. During the year under review, there has been no such incidence where the board has not accepted the recommendation of any committees.
- J. The details of total fees paid on a consolidated basis to the statutory auditors:

	(₹ in Lakhs)
Particulars	Fees paid for the FY 2023-2024
Fees paid for Statutory Audit of the Company and its Subsidiary	8.15
Fees paid for other services	0.00
Total	8.15

K. Disclosures in relation to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013:

i.	Number of complaints on Sexual harassment received during the year	- Nil
ii.	Number of Complaints disposed off during the year	- Nil
iii.	Number of cases pending as on end of the Financial Year	- Nil

- 13. All the requirements of corporate governance report of sub paragraphs (2) to (10) of Para C of Schedule V of SEBI Listing Regulations has been duly complied with.
- 14. Disclosure of the Company and its subsidiaries of 'Loans and advances in the nature of loans to firms/companies in which directors are interested by name and amount:

During the year under review, Company not givenloans and advances in the nature of any loans to firms / companies in which directors are interested.



15. Details of material subsidiaries of the listed entity; including the date and place of incorporation and the name and date of appointment of the statutory auditors of such subsidiaries:

Not Applicable as there is no material Subsidiary of the Company.

16. Adoption of discretionary requirements as specified in Part E of Schedule II of the SEBI Listing Regulations:

With regard to discretionary requirements, the Company has adopted clauses relating to the following:

- i. Board: The Company has non executive chairperson and separate persons were appointed for the post of chairman and managing director.
- ii. Reporting of Internal Auditor: Internal Auditors reports directly to the audit committee.
- iii. The Company has moved towards the regime of obtaining the report of auditors with un-modified opinion with respect to the audited financial results (standalone and consolidated) of the Company for the year ended on March 31, 2024.
- 17. Disclosure of the compliance with corporate governance requirements specified in Regulation 17 to 27 and Clauses (b) to (i) of sub-regulation (2) of Regulation 46 of the SEBI Listing Regulations:

The Company have complied with the requirements specified in regulation 17 to 27 and clause (b) to (i) of sub-regulation (2) of regulation 46 of the SEBI Listing Regulation.

- 18. During the year under review, there has been no instance of entering into any agreement falling within purview of Clause 5A of Para A of Part A of Schedule III of the Listing Regulations.
- 19. Declaration of compliance of Code of Conduct:

According to the information provided / available, it is hereby confirmed that all the board members and senior management personnel have affirmed compliance with the code of conduct of the Company during the year. The code of conduct is also posted on the website of the Company on i.e. <u>https://www.lincolnpharma.com/Investor/Disclosures%20under%20Regulation%2046%20of%20the%20LODR/4.%20Code%20of%20Conduct%20of%20Board%20of%20Directors%20and%20Senior%20Management%20Personnel.pdf</u>

#### 20. Disclosures with respect to demat suspense account/ unclaimed suspense account:

As on March 31, 2024, the Company does not have any equity shares lying inDemat suspense account/unclaimed suspense account.

#### 21. Code of conduct to regulate, monitor and report trading by insiders:

The Company has adopted a code to regulate, monitor and report trading by insiders under SEBI (Prohibition of Insider Trading Regulations), 2015 and the Board reviews the same on need basis.

For and on behalf of the board For Lincoln Pharmaceuticals Limited

Mahendra G. PatelHashmukh I. PatelManaging DirectorWhole-Time DirectorDIN: 00104706DIN: 00104834

<u>it</u> - Corporate Overview

Statutory Reports

Ahmedabad, August 8, 2024



## DECLARATION ON ADHERENCE WITH COMPANY'S CODE OF CONDUCT

[Pursuant to Regulation 34(3) and Schedule V of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015]

#### То

### The Members of, Lincoln Pharmaceuticals Limited

This is to confirm that the company has adopted code of conduct and ethics for all the members of board of directors, senior management personnel of the company as stipulated under Regulation 17 (5) of the SEBI Listing Regulations, and the members of board of directors, senior management personnel of the Company have affirmed compliance with this code of conduct & ethics for the financial year ended on March 31, 2024.

For Lincoln Pharmaceuticals Limited

#### Ahmedabad, August 08, 2024

Mahendra G. Patel Managing Director DIN: 00104706

# CEO AND CFO CERTIFICATE

To, The Board of Directors, Lincoln Pharmaceuticals Limited

We hereby certify that:

- a) We have reviewed Audited Financial Statements for the financial year Ended March 31, 2024 and that to the best of our knowledge and belief:
  - (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) There are, to the best of our knowledge and belief no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's code of conduct.
- c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- d) We have indicated to the Auditors and the Audit Committee that there are no:
- (i) significant changes in internal control over financial reporting during the year;
- (ii) significant changes in accounting policies during the year requiring disclosure in the notes to the financial statements; and
- (iii) instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having significant role in the company's internal control system over financial reporting.

For Lincoln Pharmaceuticals Limited

Mahendra G. PatelDarshit A. ShahManaging DirectorChief Financial OfficerDIN: 00104706

Ahmedabad, August 8, 2024

# CERTIFICATE ON CORPORATE GOVERNANCE

To, The Members, LINCOLN PHARMACEUTICALS LIMITED, (CIN:- L24230GJ1995PLC024288), "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad – 380060

We have examined the compliance of conditions of Corporate Governance by LINCOLN PHARMACEUTICALS LIMITED for the Year Ended on March 31, 2024 as stipulated in Regulation 27 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

On the basis of my examination of the records produced, explanations and information furnished given to us, I certify that the Company has complied with all the mandatory conditions of the Corporate Governance, as stipulated in Regulations 17 to 27 and clauses (b) to (i) of Regulation 46 (2) and Paragraphs C, D and E of Schedule V of the Listing Regulations, during the year ended on March 31, 2024 except non-compliance/delayed compliance of composition of the Board of Directors under Regulation 17(1) of the SEBI (LODR) Regulation, 2015 due to non-appointment of new Independent Director within stipulated time period on casual vacancy caused due to death of Mr. Ishwarlal Ambalal Patel (DIN: - 00217324) on December 04, 2022 till May 25, 2023 during the reporting period.

I further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For, Vishwas Sharma and Associates, Company Secretaries,

Place : Ahmedabad Date : August 08, 2024 Vishwas Sharma Proprietor FCS: 12606, COP No.:16942 UDIN: F12606F000935627 PR No.:854/2020



## CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS

[Pursuant to Regulation 34 (3) and Schedule V Para C clause (10) (i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015]

To,

The Members, Lincoln Pharmaceuticals Limited, (CIN:- L24230GJ1995PLC024288), "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad – 380060

I have examined the relevant registers, records, forms, returns and disclosures received from the Directors of Lincoln Pharmaceuticals Limited (CIN: L24230GJ1995PLC024288) and having registered office "LINCOLN HOUSE", Behind Satyam Complex, Science City Road, Sola, Ahmedabad – 380060 (hereinafter referred to as "the Company"), produced before me by the Company for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para C Sub Clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In my opinion and to the best of my information and according to the verifications (including Directors Identification Number (DIN) status at the portal www.mca.gov.in) as considered necessary and explanations furnished to me by the Company and its officers, I hereby certify that none of the Directors on the Board of the Company as stated below for the Financial year ending on 31<sup>st</sup> March, 2024 have been debarred or disqualified from being appointed or continuing as Directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs, or any such other Statutory Authority.

Sr. No.	Name of Director	DIN	Designation
1.	KISHOR MEGHJI SHAH	02769085	Chairman and Non-Executive Director
2.	MAHENDRABHAI GULABDAS PATEL	00104706	Managing Director
3.	MUNJAL MAHENDRABHAI PATEL	02319308	Whole-Time Director
4.	HASHMUKHBHAI ISHWARLAL PATEL	00104834	Whole-Time Director
5.	ANAND ARVINDBHAI PATEL *	00103316	Whole-Time Director
6.	ASHISH RAJANIKANT PATEL	01309017	Whole-Time Director
7.	SAURIN JAGDISH BHAI PARIKH	02136530	Independent Director
8.	PIRABHAI RAMJIBHAI SUTHAR <sup>^</sup>	00453047	Independent Director
9.	RAJANIKANT GULABDAS PATEL	00104786	Non-Executive Director
10.	MEHA PATEL**	07254852	Independent Director
11.	NARESHKUMAR PIRABHAI SUTHAR#	03261937	Independent Director
12.	SEEMA MANUBHAI MEHTA\$	10540549	Independent Director

# appointed as Independent Director w.e.f. April 01, 2024

\$ appointed as Women Independent Director w.e.f. April 01, 2024

\* ceased as Whole-Time Director w.e.f. May 25, 2023

\*\*ceased as Women Independent Director w.e.f. February 16, 2024

^ceased as Independent Director w.e.f. March 31, 2024

Ensuring the eligibility for the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. My responsibility is to express an opinion on these based on my verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the company.

For, Vishwas Sharma and Associates, Company Secretaries, Vishwas Sharma Proprietor FCS: 12606, COP No.:16942 UDIN: F012606F000935616 PR No.:854/2020

Place : Ahmedabad Date : August 08, 2024

## INDEPENDENT AUDITOR'S REPORT

To, The Members of Lincoln Pharmaceuticals Limited

#### Report on the Audit of the Standalone Financial Statements

#### Opinion

- We have audited the Standalone financial statements of Lincoln Pharmaceuticals Limited ("the Company"), which comprise the Balance Sheet as at 31<sup>st</sup> March, 2024, and the Statement of Profit and Loss (including other comprehensive income), the Statement of Changes in Equity and Statement of Cash Flows for the year then ended and notes to the financial statements, including a summary of the material accounting policies and other explanatory information (hereinafter referred to as "Standalone Financial Statements").
- 2. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Standalone financial statements give the information required by the Companies Act, 2013 (the 'Act') in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under Section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March, 2024, and its profit, other comprehensive income, its cash flows and the changes in equity for the year ended on that date.

#### **Basis for Opinion**

3. We conducted our audit in accordance with the Standards on Auditing ("SAs") specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the Standalone financial statements under the provisions of the Companies Act, 2013 and the Rules there under and we have fulfilled our ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on the Standalone Financial Statement.

#### **Key Audit Matters**

4. Key audit matters are those matters that in our professional, judgment were of most significance in our audit of the standalone financial statements of the current period.

These matters were addressed in the context of our audit, of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion, on these matters.

5. Key audit matter identified in our audit is on assessment of revenue recognition as follows:

Key audit matter	How our audit addressed the key audit matter
Revenue Recognition	
Revenue from the sale of goods is recognised upon the transfer of control of the goods to the customer, usually on delivery of goods. The Company uses a variety of shipment terms across its operating markets and this has an impact on the timing of revenue recognition. There is a risk that revenue could be recognised in the incorrect period for sales transactions occurring on and around the year end therefore revenue recognition has been identified as a key audit matter.	<ol> <li>Our audit procedures included reading the Company's revenue recognition accounting policies to assess compliance with Ind AS 115 "Revenue from contracts with customers".</li> <li>We performed test of controls of management's process of recognizing the revenue from sales of goods and placed specific attention on the timing of revenue recognition as per the sales terms with the customers.</li> <li>We performed test of details of the sales transactions testing based on a representative sampling of the sales orders to test that the related revenues and trade receivables are recorded appropriately taking into consideration the terms and conditions of the sale orders, including the shipping terms.</li> <li>We also performed sales cut off procedures by agreeing deliveries occurring around the year end to supporting documentation to establish that sales and corresponding trade receivables are properly recorded in the correct period.</li> </ol>

#### Information other than the Standalone Financial Statements and Auditors' Report thereon.

6. The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility Report, Corporate Governance and Shareholder's Information and other information in the Company's annual report, but does not include the standalone financial statements and our auditor's report thereon. The other information is expected to be made available to us after the date of this auditor's report.

Our opinion on the Standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Standalone financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and as may be legally advised.

#### Responsibilities of Management and Those Charged with Governance for the Standalone Financial Statements

- 7. The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Act with respect to the preparation of these Standalone financial statements that give a true and fair view of the financial position, financial performance including other Comprehensive Income, changes in equity and cash flows of the Company in accordance with the Ind AS and other accounting principles generally accepted in India including the Accounting Standards specified under Section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate implementation and maintenance of accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.
- 8. In preparing the Standalone financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.
- 9. Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Statements

- 10. Our objectives are to obtain reasonable assurance about whether the Standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Standalone financial statements.
- **11.** As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the Standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis of opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for our resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial control system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Standalone financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- 12. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- 13. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable, related safeguards.
- 14. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the Standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on Other Legal and Regulatory Requirements**

- **15.** As required by the Companies (Auditor's Report) Order, 2020 ("the Order") issued by the Central Government of India in terms of Section 143(11) of the Act, we give in "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
- 16. Further to our comments in Annexure-A, as required by Section 143(3) of the Act, based on our audit, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The Standalone Financial Statements dealt with by this Report are in agreement with the books of account.
  - d) In our opinion, the aforesaid Standalone financial statements comply with the Accounting Standards as specified under section 133 of the Act.
  - e) On the basis of the written representations received from the directors and taken on record by the Board of Directors, none of the directors is disqualified as on 31<sup>st</sup> March, 2024 from being appointed as a director in terms of Section 164 (2) of the Act.



- f) With respect to the adequacy of the internal financial controls with reference to Standalone Financial Statements of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls with reference to Standalone Financial Statement.
- g) In our opinion and according to the information and explanations given to us, the remuneration paid by the Company to its directors during the current year is in accordance with the provisions of Section 197 of the Act read with Schedule V to the Act.
- With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in the financial statements-Refer Note-44 of financial statement;
  - **ii.** The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts;
  - iii. There has been no delay in transferring the amount, required to be transferred, to the Investor Education and Protection Fund by the Company.
  - iv. (i) The management has represented that, to the best of its knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the company to or in any other persons or entities, including foreign entities ("Intermediaries") with the understanding, whether recorded in writing or otherwise, that the Intermediaries shall, whether, directly or indirectly lend or invest in the other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
    - (ii) The management has represented, that to the best of its knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the company shall, whether directly or indirectly lend or invest in the other persons or entities identified in any manner whatsoever by or on behalf of the Funding Parties ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
    - (iii) Based on such audit procedures as considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub clause (i) and (ii) of Rule 11(e) of the Companies (Audit and Auditors) Rules, 2014, as mentioned at para (iv)(i) and (iv)(ii) above, contain any material mis-statement.
  - v. The dividend declared and paid during the year by the company is in compliance with Section 123 of the Companies Act, 2013.
  - vi. Based on our examination, the Company has used accounting software for maintaining its books of account, which has a feature of recording audit trail (edit log) facility and the same has operated throughout the year for all relevant transactions recorded in the software. Further, during the course of our audit, we did not come across any instance of the audit trail feature being tampered with.

For, Samir M Shah & Associates Chartered Accountants, [Firm Regd. No. 122377W]

(Samir M Shah) Partner [M. No. 111052] UDIN: 24111052BKBQFN7507

Place : Ahmedabad Date : 16/05/2024

# Statutory Reports

**Financial Statements** 

#### ANNEXURE "A" TO INDEPENDENT AUDITORS' REPORT

Referred to in paragraph 15 of "**Report on Other Legal and Regulatory Requirements**" of our Report of even date to the Members of Lincoln Pharmaceuticals Limited for the year ended **31**<sup>st</sup> March, 2024.

In terms of the information and explanations sought by us and given by the Company and the books of account and records examined by us in the normal course of audit and to the best of our knowledge and belief, we state that:

- 1. In respect of Property, Plant and Equipment :
  - (a) (i) The Company has maintained proper records showing full particulars including quantitative details and situation of Property, Plant & Equipments.
    - (ii) The Company has maintained proper records showing full particulars of intangible assets on the basis of available information.
  - (b) The property, plant and equipments were physically verified by the Management according to a phased programme at regular intervals which, in our opinion, is reasonable having regard to the size of the company and the nature of its assets. Pursuant to the programme, property, plant and equipments have been physically verified by the management during the year and no material discrepancies have been noticed on such verification.
  - (c) Based on the examination of the registered sale deed / transfer deed / conveyance deed provided to us, we report that, the title deeds of all the immovable properties of land and buildings (other than properties where the Company is the lessee and the lease agreements are duly executed in favour of the Company) disclosed in the financial statements included in property, plant and equipment are held in the name of the Company as at the balance sheet date. In respect of immovable and movable properties that have been taken on lease and disclosed in the financial statements as right-of use asset as at the balance sheet date, the lease agreements are duly executed in favour of the Company.
  - (d) The company has not revalued its Property, Plant & Equipments and intangible assets during the year.
  - (e) No proceedings have been initiated or pending against the company for holding any benami property under the Benami Transaction (Prohibition) Act, 1988 and rules made there under.

#### 2. In respect of its Inventories :

- (a) The physical verification of inventories has been conducted at reasonable intervals by the management. In our opinion, the coverage and procedure of such verification by management is appropriate and no material discrepancies of 10% or more in aggregate for each class of inventories were noticed on such physical verification of inventories when compared with books of account.
- (b) The company has been sanctioned working capital limit in excess of ₹ 5.00 Crores in aggregate. Copies of quarterly statement and return, furnished to bank have also been made available for our verification. We have verified the same on random sampling basis and found the same in agreement with books of accounts. Discrepancies noticed during the verification, were reasonably explained by the management.
- 3. (a) The company has not made any investments in, provided any guarantee or security, however the Company has provided advances in the nature of loans or loans in nature unsecured loans to other parties during the year and details of the same are given below:

#### (Amount ₹ in Lakhs)

Particulars	In Nature of Loan
Aggregate amount granted/provided during the year to other parties	9,700.50
Balance outstanding as at Balance Sheet date	10,420.08

- (b) The investments made, guarantees provided, security given and the terms and conditions of the grant of all the above-mentioned loans and advances in the nature of loans and guarantees provided, during the year are, in our opinion, prima facie, not prejudicial to the Company's interest.
- (c) In respect of loans granted or advances in the nature of loans provided by the Company, there has been no stipulated schedule of repayment of principal and payment of interest thereon, hence verification repayment or receipts are regular as per stipulation does not arise.



- (d) According to information and explanations given to us and based on the audit procedures performed, in respect of loans granted and advances in the nature of loans provided by the Company, there is no overdue amount remaining outstanding as at the balance sheet date.
- (e) No loan or advance in the nature of loan granted by the Company which has fallen due during the year, has been renewed or extended or fresh loans granted to settle the overdues of existing loans given to the same parties.
- (f) The Company has granted any loans or advances in the nature of loans either repayable on demand or without specifying any terms or period of repayment during the year, the details of the same are as under:

#### (Amount ₹ in Lakhs)

Particulars	In Nature of Loan	% of Total Loan Granted during the year
Aggregate amount granted/provided during the year	9,700.50	100%
a) Amount granted to Promoters as defined in Clause (76) of Section 2 of the Companies Act,2013	Nil	Nil
b) Amount granted to Other parties	9,700.50	100%

4. The Company has complied with the provisions of Sections 185 and 186 of the Companies Act, 2013 in respect of loans granted, investments made and guarantees and securities provided, as applicable.

#### 5. In respect of Deposits:

The company has not accepted any deposits or amount which are deemed to be deposits and hence the directives issued by the Reserve Bank of India and the provisions of sections 73 to 76 or any other relevant provisions of the Companies Act and the rules framed there under are not applicable to the company. Accordingly, clause 3(v) of Companies (Auditor's Report) Order, 2020 is not applicable.

#### 6. Cost Records:

Pursuant to the rules made by the central government of India, the Company is required to maintain cost records as specified under section 148(1) of the Act.

We have broadly reviewed the same, and are of the opinion that, prima facie, the prescribed accounts and records have been made and maintained. However, we have not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.

#### 7. In respect of Statutory Dues :

- (a) The Company is by and large regular in depositing with appropriate authorities undisputed statutory dues including Goods and Service Tax, Provident Fund, Employees State Insurance, Income Tax, Duty of Customs, Value Added tax, cess and any other material statutory dues with the appropriate authorities. According to the information and explanations given to us, no undisputed amounts payable in respect statutory dues were outstanding as at 31<sup>st</sup> March, 2024 for a period of more than six months from the date they became payable.
- (b) There were no dues of Sales tax, Goods and Service Tax, Provident Fund, Employees State Insurance, Duty of Excise, Duty of Customs, cess and any other statutory dues which have not been deposited on account of any dispute. The particulars of dues of Income Tax which have not been deposited on account of disputes and the forum where the dispute is pending is given below:

Name of the Statute	Nature of the Dues	Year	Amount (₹ in Lakhs)	Forum where dispute is pending
Income Tax Act,1961	Penalty	2012-13	7.00	Commissioner of Income Tax
	Penalty	2013-14	14.50	(Appeals)
	Penalty	2015-16	1.60	

#### 8. In respect of Undisclosed Income Discovered in Income tax Assessment:

There were no transactions that were not recorded in books of accounts and have been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961. Hence, clause 3(viii) of Companies (Auditor's Report) Order, 2020 is not applicable to the company.

#### 9. In respect of Repayment of Loans:

- (a) In our opinion, the Company has not defaulted in repayment of loans or other borrowings or in the payment of interest thereon to any lenders.
- (b) The company has not been declared as willful defaulter by any bank or financial institution or other lenders or government or government authority.
- (c) The Company has not taken any term loan during the year and there are no unutilized term loans at the beginning of the year and hence, reporting under sub clause (c) of clause (ix) of paragraph 3 of the Order is not applicable.
- (d) On an overall examination of the standalone financial statements of the Company, prima facie, the company has not utilized any funds raised on short term basis for long term purpose.
- (e) The company has not taken any funds from any entity or person to meet obligations of its subsidiaries, associates or joint ventures. Hence reporting under clause 3(ix)(e) of the Companies (Auditor's Report) Order, 2020 is not applicable to the Company.
- (f) The company has not has raised any loans during the year on the pledge of securities held in its subsidiaries, joint ventures or associate companies. Hence, clause 3 (ix)(f) of the Companies (Auditor's Report) Order, 2020 is not applicable to the Company.

#### 10. In respect of Public Offerings:

- (a) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments). Accordingly, clause 3 (x)(a) of the Companies (Auditor's Report) Order, 2020 is not applicable to the Company.
- (b) The company has not made any preferential allotment or private placement of shares or convertible debentures during the year. Accordingly, clause 3(x)(b) of the Companies (Auditor's Report) Order, 2020 is not applicable to the Company.
- **11.** (a) As represented to us by the management and to the best of our knowledge, no fraud by the Company or no material fraud on the company has been noticed or reported during the year.
  - (b) As informed to us by the management and to the best of our knowledge, no report under sub-Section (12) of Section 143 of the Companies Act, 2013 has been filed by the auditors in Form ADT-4 as prescribed under rule 13 of Companies (Auditor and Auditor) Rules 2014 with the Central Government, during the year and up to the date of this report.
  - (c) As represented to us by the management, there were no whistle-blower complaints were received during the year and up to the date of this report by the company.
- 12. As the company is not a Nidhi Company, the Nidhi Rules, 2014 are not applicable to it. Accordingly, provisions of clause (xii) (a) to (c) of the Company's (Auditor's Report) Order, 2020 are not applicable to the Company.
- 13. The company has entered into transactions with related parties in compliance with the provisions of section 177 and 188 of the Companies Act 2013 where applicable and the details of related part transactions have been disclosed in the standalone financial statements as required under Indian Accounting Standard (Ind AS) 24 "Related Party Disclosure" specified under section 133 of the act.

#### 14. In respect of Internal Audit:

(a) In our opinion, the company has an internal audit system commensurate with the size and nature of its business of the company.

- (b) We have considered the report of the internal auditor for the period under audit received till date of this report.
- **15.** The Company has not entered in to any non-cash transactions with its directors or persons connected with him. Accordingly, clause 3(xv) of the Companies (Auditor's Report) Order, 2020 is not applicable to the Company.
- 16. In Respect to the Provisions of Reserve Bank Of India Act 1934:
  - (a) The company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, clause (xvi)(a) of the Company's (Auditor's Report) Order, 2020 is not applicable to the company.
  - (b) The company has not conducted any Non-Banking Financial or Housing Finance activities. Accordingly, clause (xvi)(b) of the Company's (Auditor's Report) Order, 2020 is not applicable to the company.
  - (c) The company is not a Core Investment Company (CIC) as defined in the regulations made by the Reserve Bank of India. Hence, clause (xvi)(c) & (d) of the Company's (Auditor's Report) Order, 2020 is not applicable to the company.
- 17. The Company has not incurred any cash losses in the financial year under review and immediately preceding financial year. Accordingly, clause (xvii) of the Company's (Auditor's Report) Order, 2020 is not applicable to the company.
- 18. There has been no resignation of the statutory auditors during the year under consideration. Accordingly, clause 3(xviii) of the Company's (Auditor's Report) Order, 2020 is not applicable to the company.
- 19. On the basis of the financial ratios, ageing and expected dates of realization of financial assets and payment of financial liabilities, other information accompanying the financial statements and our knowledge of the Board of Directors and Management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to believe that any material uncertainty exists as on the date of the audit report indicating that Company is not capable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assurance as to the future viability of the Company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due within a period of one year from the balance sheet date and when they fall due within a period of one year from any assurance that all liabilities falling due within a period of one year from the balance that all liabilities falling due within a period of one year from the balance that all liabilities falling due.
- 20. According to the information and explanation given to us and the records of the company examined by us, there were no unspent amount required to be transferred to special account as required by Section 135 of the Companies Act,2013. Accordingly, provisions of sub clause (a) and (b) of clause (xx) of the Company's (Auditor's Report) Order, 2020 are not applicable to the company.

For, Samir M Shah & Associates Chartered Accountants, [Firm Regd. No. 122377W]

(Samir M Shah) Partner [M. No. 111052] UDIN: 24111052BKBQFN7507

Place : Ahmedabad Date : 16/05/2024

#### ANNEXURE "B" TO INDEPENDENT AUDITORS' REPORT

Referred to in paragraph 16(f) of "**Report on Other Legal and Regulatory Requirements**" of our Report of even date to the Members of Lincoln Pharmaceuticals Limited for the year ended 31<sup>st</sup> March, 2024.

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

#### Opinion

We have audited the internal financial controls over financial reporting of Lincoln Pharmaceuticals Limited ("the Company") as of March 31, 2024 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2024, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of standalone financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) Provide reasonable assurance that transactions are



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recorded as necessary to permit preparation of standalone financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the standalone financial statements.

#### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

For, Samir M Shah & Associates Chartered Accountants, [Firm Regd. No. 122377W]

(Samir M Shah) Partner [M. No. 111052] UDIN: 24111052BKBQFN7507

Place : Ahmedabad Date : 16/05/2024

Particul	are		Note	As at March	(₹ in Lakh As at Marc
			No.	31, 2024	31, 202
	SETS				
1		current assets		17.070.00	15 0 00
	(a)	Property, plant and equipment	5	17,879.00 21.06	15,000. 23.
	(b)	Right of Use Assets Capital work-in-progress	5A 6	348.26	23. 671.4
		Other intangible assets	7	348.28	29.
	(u) (e)	Financial Assets	1	32.00	27.
	(e)	(i) Investments	8	5.26	5.
		(ii) Loans	9	6,576.15	5,931
		(iii) Other financial assets	10	60.45	103.
	(f)	Other non-current assets	10	437.24	261.
	(.)	Total non-current assets		25,360.02	22,025.
2	Curr	ent assets			,00.
	(a)	Inventories	12	7,716.81	7,002
	(b)	Financial assets		,	,
	• •	(i) Investments	13	13,891.61	9,132.
		(ii) Trade receivables	14	16,090.23	13,546
		(iii) Cash and cash equivalents	15	530.61	458
		(iv) Other bank balances	16	808.34	2,926
		(v) Loans	17	3,843.93	2,322
		(vi) Other financial assets	18	173.17	190
	(c)	Current tax assets (Net)	19	Nil	
	(d)	Other current assets	20	1,600.27	1,120
		Total current assets		44,654.97	36,699
	Toto	assets (1+2)		70,014.99	58,725
B <b>EQ</b>		ND LIABILITIES			
1	Equ				
		Share capital	21	2,002.97	2,002
	(b)	Other equity	22	57,280.62	48,244
		Total equity		59,283.59	50,247.
	BILITI				
2		current liabilities			
	(a)	Financial liabilities		N I H	
		(i) Borrowings	22	Nil	470
	(1-)	(ii) Other financial liabilities	23	362.45	472
		Provisions Deferred tax liabilities (Net)	24		794
	(c)	Total non current liabilities	25	1,145.58 1, <b>517.74</b>	1,280.
3	C	ent ligbilities		1,517.74	1,200.
3		Financial liabilities			
	(4)	(i) Borrowings	26	106.68	199
		(ii) Trade payables	27	100.00	177
		- Total outstanding dues of micro and small		275.34	459
		- Total outstanding dues of creditors other th		6,954.58	4,613.
		small enterprises		-,	,
		(iii) Other financial liabilities	28	1,244.33	1,241
	(b)	Other current liabilities	29	273.59	209
	(c)	Provisions	30	352.02	388
	(d)	Current tax liabilities (Net)	31	7.12	85
		Total current liabilities		9,213.66	7,198
		equity and liabilities (1+2+3)		70,014.99	58,725
See acc	ompan	ving notes forming part of the financial statements			
		ort of even date attached herewith. ah & Associates	For and on behalf of the Boa Lincoln Pharmaceuticals Limi		
		ountants			
	Firm Regd. No.122377W)		<b>(Mahendra G. Patel)</b> (Managing Director)	<b>(Hasmukh I. Pa</b> t (Whole Time Di	
[Samir N	1 Shah		(DIN : 00104706)	(DIN : 00104834	•

Balance Sheet as at March 31, 2024

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[Samir M Shah] Partner (M.No. 111052)

Place : Ahmedabad Date : 16/05/2024

(Darshit A. Shah) (Chief Financial Officer)

Place : Ahmedabad Date : 16/05/2024

Annual Report 2023-24

(Trusha K. Shah)

(Company Secretary) (M. No. A59416)



Statement of Profit and Loss for the y	year ended March 31, 2024
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		/		
				(₹ in Lakhs)
Par	ticulars	Note No.	Year Ended March 31, 2024	Year Ended March 31, 2023
	INCOME	110.		
I	Revenue from operations	32	58,054.96	51,030.88
11	Other income	33	3,442.25	2,248.35
	Total income (I + II )		61,497.21	53,279.23
	EXPENSES			
	(a) Cost of materials consumed	34	20,112.45	17,699.52
	(b) Purchases of stock-in-trade	35	8,291.48	6,864.12
	(c) Changes in inventories of finished goods,			
	stock-in-trade and work-in-progress	36	(570.06)	(423.95)
	(d) Employee benefit expense	37	10,289.96	9,315.95
	(e) Finance costs	38	146.26	202.89
	(f) Depreciation and amortisation expense	39	1,062.47	916.6
	(g) Other expenses	40	9,940.39	8,658.50
IV	Total Expenses		49,272.95	43,233.70
V	Profit before tax (III- IV)		12,224.26	10,045.53
VI	Tax Expense			
	(a) Current tax	41	2,520.50	2,472.50
	(b) Deferred Tax (Net)	41	349.48	158.6
	(c) Short/(Excess) Provision of Tax of earlier year	41	23.79	124.48
	Total tax expense		2,893.77	2,755.59
VII	Profit for the year (V - VI)		9,330.49	7,289.94
VIII	Other comprehensive income			
	Items that will not be reclassified to Statement of profit and loss			
	a) Remeasurements of the defined benefit plans	42	8.16	(39.79)
	b) Income tax relating to items (a) above	42	(2.05)	10.0
IX	Total other comprehensive income		6.11	(29.78)
Х	Total comprehensive income for the year (VII+IX)		9,336.60	7,260.16
XI	Basic & diluted earnings per share of face value of			
	₹ 10 each fully paid up.			
	(a) Basic	50	46.58	36.40
	(b) Diluted	50	46.58	36.40
~				

See accompanying notes forming part of the financial statements

As per our report of even date attached herewith. For, Samir M Shah & Associates	For and on behalf of the Bo Lincoln Pharmaceuticals Lin	
Chartered Accountants (Firm Regd. No.122377W)	<b>(Mahendra G. Patel)</b> (Managing Director) (DIN : 00104706)	<b>(Hasmukh I. Patel)</b> (Whole Time Director) (DIN : 00104834)
<b>[Samir M Shah]</b> Partner (M.No. 111052)	<b>(Darshit A. Shah)</b> (Chief Financial Officer)	<b>(Trusha K. Shah)</b> (Company Secretary) (M. No. A59416)
Place : Ahmedabad Date : 16/05/2024	Place : Ahmedabad Date : 16/05/2024	

		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Cash flow from operating activities		
Profit before tax	12,224.26	10,045.53
Adjustments for :		
Depreciation and amortisation expense	1,062.47	916.61
Finance costs	146.26	202.89
Provision/(Reversal) for Expected Credit Loss	64.95	(17.76)
Dividend Income	(0.44)	Nil
MTM (gain) / loss on fair valuation of derivative financial instruments	3.94	12.85
Loss / (Profit) on sale of property, plant & Equipment (net)	27.60	(7.60)
Interest income	(702.31)	(617.11)
Share of Loss/(profit) from subsidiaries	0.53	(5.40)
(Gain) / Loss on fair valuation of Current Investment	(2,109.19)	(438.15)
Gain on sale of Current Investment	(169.32)	(75.31)
Operating profit before working capital changes	10,548.75	10,016.55
Changes in operating assets and liabilities:	,	,
(Increase)/Decrease in Inventories	(714.02)	271.41
(Increase)/Decrease in Trade receivables	(2,608.54)	(2,025.12)
(Increase)/Decrease in Other Non Current Financial Assets	7.79	(15.62)
(Increase)/Decrease in Other Current Financial Assets	6.74	(18.84)
(Increase)/Decrease in Other non current assets	44.88	5.87
(Increase)/Decrease in Other current assets	(480.08)	456.66
Increase/(Decrease) in Trade payable	2,157.28	(2,041.46)
Increase/(Decrease) in Other current financial liabilities	52.52	24.60
Increase/(Decrease) in Other non current financial liabilities	(109.67)	18.21
Increase/(Decrease) in Other current liabilities	64.40	86.84
Increase/(Decrease) in Provisions	(32.98)	97.26
Cash flow generated from operations	8,937.07	6,876.36
Direct taxes paid (net)	(2,612.62)	(2,960.74)
NET CASH FLOW FROM OPERATING ACTIVITIES (A)	6,324.45	3,915.62
Cash flows from investing activities		
Purchase of Property, Plant and Equipments (including Capital Work-in-Progress)	(3,947.59)	(1,425.91)
Purchase of Other Intangible Assets	(13.71)	(2.32)
Proceeds from sale of Property, Plant and Equipments	9.00	70.58
Margin Money / Fixed Deposit Made	(675.00)	(1,574.05)
Margin Money / Fixed Deposit Withdraw	2,830.24	72.02
Non Current Loans Given	(4,142.50)	(1,800.00)
Non Current Loans Received Back	1,843.88	Nil
Current Loans Given	(5,558.00)	(2,600.00)
Current Loans Received Back	5,500.55	2,441.41
Interest Received	899.07	92.55
Dividend Received	0.44	Nil
Sale of Current Investment	7,482.62	7,380.13
Purchase of Current Investment	(9,963.10)	(6,318.69)
NET CASH FLOW FROM INVESTING ACTIVITIES (B)	(5,734.10)	(3,664.28)

# Statement of Cash Flow for the year ended March 31, 2024

LPL

		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Cash flows from financing activities		
Repayment of Long-term borrowings	Nil	Nil
Proceeds from Short-term borrowings	2,000.00	1,935.74
Repayment of Short-term borrowings	(2,090.19)	(1,950.18)
Dividend paid on equity shares	(300.45)	(300.45)
Finance costs Paid	(127.17)	(135.14)
NET CASH FLOW FROM FINANCING ACTIVITIES (C)	(517.81)	(450.03)
NET INCREASED IN CASH AND CASH EQUIVALENTS (A + B + C)	72.54	(198.69)
Cash and cash equivalents at the beginning of the year	458.07	656.76
Cash and cash equivalents at the end of the year	530.61	458.07

#### Notes:

i) Components of cash and cash equivalents at each balance sheet date:		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Cash on hand	56.17	36.95
Balances with Bank	474.44	421.12
Total Cash and cash equivalents (Refer Note. 15)	530.61	458.07

(ii) The above the Statement of Cash Flow has been prepared under the 'Indirect Method' set out in Indian Accounting Standard (Ind AS) 7 'Statement of Cash Flow'.

#### See accompanying notes forming part of the Financial Statements

As per our report of even date attached herewith. For, Samir M Shah & Associates Chartered Accountants (Firm Regd. No.122377W)

[Samir M Shah] Partner (M.No. 111052)

Place : Ahmedabad Date : 16/05/2024 For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited

(Hasmukh I. Patel)

(DIN: 00104834)

(Trusha K. Shah)

(M. No. A59416)

(Company Secretary)

(Whole Time Director)

(Mahendra G. Patel) (Managing Director) (DIN : 00104706)

(Darshit A. Shah) (Chief Financial Officer)

Place : Ahmedabad Date : 16/05/2024

# Statement of Changes in Equity for the year ended on March 31, 2024

Equity Share Capital		(₹ in Lakhs)
Particulars	Note No.	Total
Balance as on 1 <sup>st</sup> April, 2022	21	2,002.97
Changes in Equity Share capital due to prior period Errors		Nil
Restated Balance as on 1st April, 2022		2,002.97
Changes during the year		Nil
Balance as on 31 <sup>st</sup> March, 2023	21	2,002.97
Changes in Equity Share capital due to prior period Errors		Nil
Restated Balance as on 01st April 2023		2,002.97
Changes during the year		Nil
Balance as on 31 <sup>st</sup> March, 2024	21	2,002.97

#### **Other Equity**

							(
		Re	serves and	Surplus			
	Note		l Earnings				
Particulars	No.	Profit	Other	General	Capital	Equity	Tota
		and	Compre-	Reserve	Reserve	Securities	
		Loss	hensive			Premium	
		24.00/.04	Income	070 70	(050.00)		41 00 4 74
Balance as at 1 <sup>st</sup> April, 2022	22	34,826.34	(17.98)	973.72	(958.98)	6,461.66	41,284.76
Profit for the year		7,289.94	Nil	Nil	Nil	Nil	7,289.94
Other comprehensive income for the year	ır						
(Net of Tax)		Nil	(29.78)	Nil	Nil	Nil	(29.78)
Total Comprehensive Income for							
the year		42,116.28	(47.76)	973.72	(958.98)	6,461.66	48,544.92
Transactions with Owners in their							
capacity as Owners:							
Payment of Final Dividends		(300.00)	Nil	Nil	Nil	Nil	(300.00)
Transfer to General Reserve		(50.00)	Nil	50.00	Nil	Nil	Ni
Balance as at 31 <sup>st</sup> March, 2023	22	41,766.28	(47.76)	1,023.72	(958.98)	6,461.66	48,244.92
Profit for the year		9,330.49	Nil	Nil	Nil	Nil	9,330.49
Other comprehensive income for the yea	ır						
(Net of Tax)		Nil	6.11	Nil	Nil	Nil	6.11
Total Comprehensive Income							
for the year		51,096.77	(41.65)	1,023.72	(958.98)	6,461.66	57,581.52
Transactions with Owners in their							
capacity as Owners:							
Payment of Final Dividends		(300.45)	Nil	Nil	Nil	Nil	(300.45)
Transfer to General Reserve		(50.00)	Nil	50.00	Nil	Nil	Ni
Balance as at 31 <sup>st</sup> March, 2024	22	50,746.32	(41.65)	1,073.72	(958.98)	6,461.66	57,281.07
As per our report of even date attached l	herewith	F	or and on b	ehalf of the	Board of C	)irectors of	
For, Samir M Shah & Associates			incoln Phar				
Chartered Accountants		/		Dutul)	/11		D.
(Firm Regd. No.122377W)		•	Mahendra (	•	•	<b>mukh I. Pate</b> ole Time Dire	•
			Managing [ DIN : 00104]		•	: 00104834)	•
		(1	2111.00104				,
[Samir M Shah]		(1	Darshit A. S	hah)	(Trus	sha K. Shah)	
Partner							

Place : Ahmedabad Date : 16/05/2024 (Darshit A. Shah) (Chief Financial Officer)

Place : Ahmedabad Date : 16/05/2024 LPL

(₹ in Lakhs)

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(Company Secretary)

(M. No. A59416)

Annual Report 2023-24

#### 1. Corporate information:

The Lincoln Pharmaceuticals Limited ('the Company') is a listed company, incorporated on January 20, 1995 under the provisions of the Companies Act, 1956, having it registered office in the Ahmedabad, Gujarat, India. The shares of the company are listed on BSE and NSE. The Company is engaged in the business of manufacturing and trading of pharmaceutical products. The Company has manufacturing plant located in state of Gujarat.

These financial statements are presented in Indian rupee with figures rounded off to nearest rupee except otherwise indicated and same were approved by board of the Company in their meeting held on May 16, 2024.

#### 2. Statement of compliance:

The financial statements have been prepared in accordance with Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended read with Section 133 of the Companies Act, 2013.

The current financial statements comprising of Balance Sheet, Statement of Profit and Loss, Statement of Changes in Equity and Statement of Cash Flows as at March 31, 2024 have been prepared in accordance with Indian Accounting Standards ('Ind AS') under the historical cost convention on the accrual basis, except for certain financial instruments which are measured at fair values as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016. The accounting policies are applied consistently to all the periods presented in the financial statements except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use. The Company retains the presentation and classification of items in the financial statements from one period to the next.

#### 3. Basis of preparation:

The financial statements have been prepared on accrual basis of accounting under historical cost convention, except for the following where the fair valuation have been carried out in accordance with the requirements of respective Ind AS:

- a. Employee defined benefit plans Plan assets Refer Note 45
- b. Financial Instruments recognised at FVTPL or FVTOCI Refer Note 47

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Company takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

#### 4. Summary of material accounting policies:

#### i) Use of estimates:

The preparation of the financial statements in conformity with Ind AS requires the Management to make estimates, judgements and assumptions. These estimates, judgements and assumptions affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the period. Application of accounting policies that require critical accounting estimates involving complex and subjective judgements and the use of assumptions in financial statements have been specified in Note 4(ii) below. Accounting estimates could change from period to period. Actual results could differ from estimates. Appropriate changes in estimates are made as the Management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in financial statements in the period in which the changes are made and, if material, their effects are disclosed in these notes to the individual financial statements.

Critical Accounting Estimates and Judgement used in application of Accounting Policies are specified here-inafter:

#### a. Income Taxes

Significant judgements are involved in determining the provision for Income Taxes, including amount expected to be paid / recovered for uncertain tax positions. (Also refer Note 11, 19 and 31)

#### b. Property, Plant and Equipment

Property, plant and equipment represent a significant proportion of the asset base of the Company. The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful life and residual values of the Company's assets are determined by the Management at the time the asset is acquired and reviewed periodically, including at each financial year end. The life is based on historical experience with similar assets as well as anticipation of future events, which may impact their life such as changes in technology. (Refer Note 5)

#### c. Impairment of Financial Assets

The impairment provisions for financial assets are based on assumptions about risk of default and expected loss rates. The Company uses judgement in making these assumptions and selecting the inputs to the impairment calculation based on empirical evidence available without under cost or effort, existing market conditions as well as forward looking estimates at the end of each reporting period. (Refer Note 10 & 18)

#### d. Defined Benefit Plan

The cost of the defined benefit plan and other post-employment benefits and the present value of such obligations is determined using actuarial valuation. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and attrition rate. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. (Refer Note 45)

#### e. Fair Value Measurement of Financial Instruments

When the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets, where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include consideration of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair values of financial instruments. (Refer Note 48)

#### f. Provision for Customer / Sales returns

The Company accounts for sales returns accrual by recording an allowance for sales returns concurrent with the recognition of revenue at the time of a product sale. This allowance is based on the Company's estimate of expected sales returns. With respect to established products, the Company considers its historical experience of sales returns, levels of inventory in the distribution channel, estimated shelf life, to the extent each of these factors impact the Company's business and markets. With respect to new products introduced by the Company, such products have historically been either extensions of an existing line of product where the Company has historical experience or in therapeutic categories where established products exist and are sold either by the Company.

#### g. Other estimates

The preparation of financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Company estimates the probability of collection of accounts receivable by analysing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

#### ii) Revenue Recognition:

#### **Revenue from Contacts with Customers**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made.Revenue is measured at the transaction price for each separate performance obligation, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The transaction price is net of estimated Sales returns, rebates and other similar allowances.

#### a) Sale of Goods

Revenue from the sale of goods is recognized at that point in time, the customer has the ability to direct the use of, and obtain substantially all of the remaining benefits from, the asset or to restrict the access of other entities to those benefits.

The time taken from entering into order and sale is less than 12 months and the normal credit period offered to customers is also less than 12 months. The company offers trade Discount, Quantity Discount, cash Discount, Discount for Shortage or quality issue discount which are factored while determining transaction price. Revenue is recognised such that significant reversal is not highly probable. The reconciliation between the contract price and revenue recognised is given in Note 32.

When the consideration is received, before the Company transfers goods to the customer, the Company presents the consideration as a contract liability.

#### b) Rendering of Services

#### Revenue from Job work service contracts

- i) Job Work service contracts are recognised at point in time as control is transferred to the customer only on dispatch and
- ii) the revenue relating to supplies are measured in line with policy set out in 4(ii)(a).

When the consideration is received, before the Company transfers goods to the customer, the Company shall present the consideration as a contract liability and when the services rendered by the Company exceed the payment, a contract asset is recognised excluding any amount presented as receivable.

#### c) Export Incentives

Export entitlements are recognized in the Statement of Profit and Loss when the right to receive credit as per the terms of scheme is established in respect of the exports made and where there is no significant uncertainty regarding the ultimate collection of the relevant export proceeds

#### d) Interest Income

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the fainancial assets except when the financial asset is credit-impaired in which case the effective interest rate is applied to the amortised cost of the financial asset. Effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's gross carrying amount on initial recognition.

#### iii) Property, Plant & Equipment:

Property, plant and equipment are tangible items that are held for use in the production or supply of goods and services, rental to others or for administrative purposes and are expected to be used during more than one period. The cost of an item of property, plant and equipment is recognised as an asset if and only, if it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. Freehold land is carried at cost less accumulated impairment losses. All other items of property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Cost of an item of property, plant and equipment comprises:

- Its purchase price, all costs including financial costs till commencement of commercial production are capitalized to the cost of qualifying assets. Tax credit, if any, are accounted for by reducing the cost of capital goods;
- Any other costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

An item of property, plant and equipment is de recognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in Statement of profit and loss account.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use.

#### Capital Work-in-progress

Capital work in progress is stated at cost, comprising direct cost, related incidental expenses and attributable borrowing cost and net of accumulated impairment losses, if any. All the direct expenditure related to implementation including incidental expenditure incurred during the period of implementation of a project, till it is commissioned, is accounted as Capital work in progress (CWIP) and after commissioning the same is transferred / allocated to the respective item of property, plant and equipment. Pre-operating costs, being indirect in nature, are expensed to the statement of profit and loss account as and when incurred.

#### Compensation for impairment:

The Company recognises compensation from third parties for items of property, plant and equipment that were impaired, lost or given up in profit or loss when the compensation becomes receivable.

#### Derecognition of Property, Plant and Equipment:

The carrying amount of an item of property, plant and equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. The gain or loss from the derecognition of an item of property, plant and equipment is recognised in the statement of profit and loss account when the item is derecognized.

#### iv) Depreciation on Property, Plant & Equipment:

Depreciation is provided on straight line method for property, plant and equipment so as to expense the cost over their estimated useful lives based on evaluation which are as indicated in Schedule II to Companies Act, 2013. The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate. Depreciable amount of an item of property, plant and equipment is arrived at after deducting estimated residual value. The depreciable amount of an asset is allocated on a systematic basis over its useful life. Depreciation commences when the item of property, plant and equipment is in the location and condition necessary for it to be capable of operating in the manner intended by management. Depreciation ceases at the earlier of the date that the asset is classified as held for sale (or included in a disposal group that is classified as held for sale) and the date that the asset is derecognized. The Company review the depreciation method at each financial year-end and if, there has been a significant change in the expected pattern of consumption of the future economic benefits embodied in the asset, the method is changed to reflect the changed pattern. Such a change is accounted as a change in accounting estimate on prospective basis.Depreciation on property, plant and equipment is provided over the useful lives specified as under:-

Nature of Assets	Useful life (in Years)
Land (Free Hold)	Nil
Factory Buildings	30
Non Factory Building	
RCC Frame Structure	60
Non RCC Frame Structure	30
Computer	3 / 6
Electrical Installation	10
Furniture & Fixtures	10
Office Equipments	5
Plant & Machinery	5 to 22
Vehicle	8 / 10

#### v) Intangible Assets and Amortisation:

The Company identifies an identifiable non-monetary asset without physical substance as an intangible asset. The Company recognises an intangible asset if it is probable that expected future economic benefits attributable to the asset will flow to the entity and the cost of the asset can be measured reliably. An intangible asset is initially measured at cost unless acquired in a business combination in which case an intangible asset is measured at its fair value on the date of acquisition. The Company identifies research phase and development phase of an internally generated intangible asset. Expenditure incurred on research phase is recognised as an expense in the profit or loss for the period in which incurred. Expenditure on development phase are capitalised only when the Company is able to demonstrate the technical feasibility of completing the intangible asset, the ability to use the intangible asset and the development expenditure can be measured reliably. The Company subsequently measures all intangible assets at cost less accumulated amortisation less accumulated impairment. An intangible asset is amortised on a straightline basis over its useful life. Amortisation commences when the asset is in the location and condition necessary for it to be capable of operating in the manner intended by management. Amortisation ceases at the earlier of the date that the asset is classified as held for sale (or included in a disposal group that is classified as held for sale) and the date that the asset is derecognised. The amortisation charge for each period is recognised in profit or loss unless the charge is a part of the cost of another asset. The amortisation period and method are reviewed at each financial year end. Any change in the period or method is accounted for as a change in accounting estimate prospectively. The Company derecognises an intangible asset on its disposal or when no future economic benefits are expected from its use or disposal and any gain or loss on derecognition is recognised in statement of profit and loss account as gain / loss on derecognition of asset.

#### vi) Inventories:

#### Raw Materials, Packing Materials, Stores and Spares

Raw Materials, Packing Materials, Stores & Spares and consumables are valued at lower of cost (net of refundable taxes and duties) and net realisable value. The cost of these items of inventory are determined on FIFO basis and comprises of cost of purchase and other incidental costs incurred to bring the inventories to their location and condition. Materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost.

#### Finished Goods and Work-in-progress

Work-in-progress and finished goods are valued at lower of cost and net realisable value. The cost of work-inprogress and finished goods of inventory is determined on weighted average basis. The cost of work-in-progress and finished goods includes cost of conversion and other costs incurred to bring the inventories to their present location and condition. Obsolete, slow moving and defective inventories are identified and valued at lower of cost and net realisable value.



#### Stock in Trade

Stock in Trade is valued at lower of cost and net realisable value. Cost is determined on FIFO basis.

#### vii) Leases:

#### As a Lessee

The Company's leased assets consist of leases for Land. At inception of a contract, the company assesses whether a contract is, or contains, a lease. A contract is or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the company assesses whether: (i) the contract involves the use of an identified asset (ii) the company has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use; and (iii) the company has the right to direct the use of the asset.

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The right-ofuse asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-to-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of Property, Plant and Equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Generally, the Company uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently measured as given below:

- (a) increasing the carrying amount to reflect interest on the lease liability;
- (b) reducing the carrying amount to reflect the lease payments made; and
- (c) remeasuring the carrying amount to reflect any reassessment or lease modifications.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-to-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### Short-term leases and leases of low-value assets

The Company has elected not to recognise right-to-use assets and lease liabilities for short term lease that have a lease term of 12 months or less and leases of low-value assets. The Company recognises the lease payments associated with these leases on straight line basis as per the terms of the lease.

#### viii) Government Grants and Subsidies:

Assistance by government in the form of transfers of resources to the Company in return for past or future compliance with certain conditions relating to operating activities of the entity other than those which cannot reasonably have a value placed upon them or those that cannot be distinguished from normal trading transactions of the Company are termed as government grants. All government grants are identified as either relating to assets or relating to income. Government grants whose primary condition is that a Company qualifying for them should purchase, construct or otherwise acquire long-term assets are identified as grants related to assets. Grants other than those related to assets are identified as related to income. Government grants are recognised when there is a reasonable assurance that the Company will comply with the conditions attaching to them and the grants will be received. A forgivable loan from government is treated as a government grant when there is a reasonable assurance that the terms for forgiveness of the loan. The Company recognises Government grants in profit or loss

on a systematic basis over the periods in which the entity recognises as expenses the related costs for which the grants are intended to compensate. Grants related to assets, including non-monetary grants at fair value, are presented in the balance sheet as deferred income. Deferred income is recognised in profit or loss on the basis the related assets are depreciated or amortised if they are related to asset or under other income when the grant becomes receivable. Grants related to income are presented in profit or loss under other income. Grants received in advance before fulfilment of conditions are recognised as Other Liability classified into current or non-current, as appropriate in the circumstances of the case.

#### ix) Financial Instruments:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### **Financial Assets**

#### a. Initial recognition and measurement

At initial recognition, the Company measures a financial asset (which are not measured at fair value) through profit or loss at its fair value plus or minus transaction costs that are directly attributable to the acquisition or issue of the financial asset.

#### b. Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in following categories:

- i) Financial assets measured at amortised cost;
- ii) Financial assets at fair value through profit or loss (FVTPL) and
- iii) Financial assets at fair value through other comprehensive income (FVTOCI).

The Company classifies its financial assets in the above mentioned categories based on:

- a) The Company's business model for managing the financial assets, and
- b) The contractual cash flows characteristics of the financial asset.
- i) Financial assets measured at amortised cost :

A financial asset is measured at amortised cost if both of the following conditions are met:

- a) A financial asset is measured at amortised cost if the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and the Contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.
- b) Financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the profit or loss. The losses arising from impairment are recognised in the profit or loss.

Trade receivables, Advances, Security Deposits, Cash and Cash Equivalents etc. are classified for measurement at amortised cost.

ii) Financial assets at fair value through profit or loss (FVTPL):

A financial asset is measured at fair value through profit or loss unless it is measured at amortised cost or fair value through other comprehensive income. In addition, The Company may elect to designate a financial asset, which otherwise meets amortised cost or FVTOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch').

#### iii) Financial assets at fair value through other comprehensive income (FVTOCI):

Financial assets are measured at fair value through other comprehensive income if these financial assets are held within a business model whose objective is achieved by collecting both contractual cash flows that gives rise on specified dates to solely payments of principal and interest on the principal amount outstanding and by selling financial assets.

#### c. Derecognition

The Company derecognizes a financial asset when contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognized in the Statement of Profit and Loss.

#### d. Impairment

The Company applies expected credit losses (ECL) model for measurement and recognition of loss allowance on the following:

- i. Trade receivables,
- ii. Financial assets measured at amortized cost (other than trade receivables and lease receivables),
- iii. Financial assets measured at fair value through other comprehensive income (FVTOCI). ECL is the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original effective interest rate.

In case of trade receivables, the Company follows a simplified approach wherein an amount equal to lifetime ECL is measured and recognized as loss allowance. As a practical expedient, the Company uses a provision matrix to measure lifetime ECL on its portfolio of trade receivables.

In case of other assets (listed as ii and iii above), the Company determines if there has been a significant increase in credit risk of the financial asset since initial recognition. If the credit risk of such assets has not increased significantly, an amount equal to 12-month ECL is measured and recognized as loss allowance. However, if credit risk has increased significantly, an amount equal to lifetime ECL is measured and recognized as loss allowance.

Subsequently, if the credit quality of the financial asset improves such that there is no longer a significant increase in credit risk since initial recognition, the Company reverts to recognizing impairment loss allowance based on 12-month ECL.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial asset. 12-month ECL are a portion of the lifetime ECL which result from default events that are possible within 12 months from the reporting date.

ECL impairment loss allowance (or reversal) recognized during the period is recognized as income/ expense in the Statement of Profit and Loss under the head 'Other expenses'.

ECL are measured in a manner that they reflect unbiased and probability weighted amounts determined by a range of outcomes, taking into account the time value of money and other reasonable information available as a result of past events, current conditions and forecasts of future economic conditions.

#### **Financial Liabilities**

#### a. Initial recognition and measurement

At initial recognition, the Company measures a financial liabilities (which are not measured at fair value) through profit or loss at its fair value plus or minus transaction costs that are directly attributable to the financial liability.

The company's financial liabilities include trade and other payables, loans and borrowings, bank overdrafts and financial guarantee.

#### b. Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

- i) Financial liabilities measured at amortised cost.
- ii) Financial liabilities at fair value through profit or loss.
- i) Financial liabilities measured at amortised cost :

All financial liabilities are measured at amortised cost. Any discount or premium on redemption/ settlement is recognised in the Statement of Profit and Loss as finance cost over the life of the liability using the effective interest method and adjusted to the liability figure disclosed in the Balance Sheet.

#### ii) Financial liabilities at fair value through profit or loss (FVTPL):

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognized in OCI. These gains/ loss are not subsequently transferred to P&L. However, the company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit and loss.

#### c. Derecognition

Financial liabilities are derecognised when the liability is extinguished, that is, when the contractual obligation is discharged or cancelled or expiry. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit and loss.

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

#### **Derivative financial instruments**

The Company enters into a variety of derivative financial instruments to manage its exposure to foreign exchange rate risks and interest rate risks.

Derivatives are initially recognised at fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which the timing of the recognition in profit or loss depends on the nature of the hedging relationship and the nature of the hedged item.

#### Off setting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the standalone balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions.

The Company categorizes assets and liabilities measured at fair value into one of three levels depending on the ability to observe inputs employed in their measurement which are described as follows:

- (a) Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- (b) Level 2 inputs are inputs that are observable, either directly or indirectly, other than quoted prices included within level 1 for the asset or liability.
- (c) Level 3 inputs are unobservable inputs for the asset or liability reflecting significant modifications to observable related market data or Company's assumptions about pricing by market participants.

#### x) Cash and cash equivalents

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), which are subject to an insignificant risk of changes in value.

For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Company's cash management.

#### xi) Employee benefits

#### Short term employee benefits

Short Term benefits are recognised as an expense at the undiscounted amounts in the Statement of Profit and Loss of the year in which the related service is rendered.

#### Post employment benefits

#### a. Defined contribution plans

The Employee and Company make monthly fixed Contribution to Government of India Employee's Provident Fund equal to a specified percentage of the covered employees' salary, Provision for the same is made in the year in which service are render by employee.

#### b. Defined benefit plans

The Liability for Gratuity to employees, which is a defined benefit plan, as at Balance Sheet date determined on the basis of actuarial Valuation based on Projected Unit Credit method is funded to a Gratuity fund administered by the trustees and managed by Life Insurance Corporation of India and the contribution thereof paid/ payable is absorbed in the accounts.

The present value of the defined benefit obligations is determined by discounting the estimated future cash flows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation. The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expenses in the statement of profit and loss.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in balance sheet. Changes in present value of the defined benefit obligation resulting from plan amendment or curtailments are recognized immediately in profit or loss as past service cost.



#### xii) Income Taxes:

#### a) Current tax:

Current tax is determined on income for the year chargeable to tax in accordance on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Current tax items are recognised in correlation to the underlying transaction either in profit or loss or OCI or directly in equity. The Company has provided for the tax liability based on the significant judgment that the taxation authority will accept the tax treatment.

#### b) Deferred tax:

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the balance sheet and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences, unabsorbed losses and tax credits to the extent that it is probable that future taxable profits will be available against which those deductible temporary differences, unabsorbed losses and tax credits to the extent that it is probable that future taxable profits will be utilised. The carrying amount of deferred tax assets is reviewed at the end of financial year and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is expected to be settled or the asset realised, based on tax rates and tax laws that have been substantively enacted by the balance sheet date. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

The Company restricts recognition of deferred tax asset on unabsorbed depreciation to the extent of the corresponding deferred tax liability in absence of availability of sufficient future taxable profit which allow the full or part of the assets to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

#### xiii) Earnings per equity share:

Basic earnings per share is calculated by dividing the profit or loss for the period attributable to the equity holders of the Company by the weighted average number of ordinary shares outstanding during the year. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

#### (xiv) Statement of Cash flows

Cash flows are reported using the indirect method, whereby profit / (loss) before tax is adjusted for the effects of transactions of non cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

4.1 With respect to amendments made vide notification no. G.S.R 255(E) dated 31<sup>st</sup> March 2023 by the Ministry of Corporate Affairs for Companies (Indian Accounting Standards) Amendment Rules, 2022. There was no material impact on the financial statements of the company during the financial year with respect to the said IND AS amendment related to Ind AS 1 – Presentation of Financial Statements, Ind AS 8 – Accounting Policies, Changes in Accounting Estimates and Errors & Ind AS 12 – Income Taxes.

#### 4.2 Standards issued but not yet effective

Till the date of approval of these financial statements, no notification issued in respect of amendments to Ind AS that would be effective in future periods have been notified by the Ministry of Corporate Affairs.

Particulars	Free Hold Land	Buildings	Plant and Equipment	Furniture and Fixtures	Vehicles	Office Equipments	Electrical Installation	Computer	Total
Gross Block									
Gross Carrying Value as on April 01, 2022	1,863.19	4,786.11	8,439.29	409.33	756.47	120.34	389.19	199.12	16,963.03
Addition during the year	10.41	1,020.45	1,339.89	52.00	243.26	30.02	116.27	29.69	2,842.04
Deduction during the year	Nil	Nil	72.45	Nil	131.34	Nil	Nil	Nil	203.79
Gross Carrying Value as on March 31, 2023	1,873.60	5,806.56	9,706.73	461.33	868.39	150.36	505.46	228.81	19,601.28
Addition during the year	128.75	215.49	1,210.46	373.83	284.20	17.15	1,643.19	92.15	3,965.22
Deduction during the year	Nil	Nil	61.48	Nil	Nil	Nil	Nil	Nil	61.48
Gross Carrying Value as on March 31, 2024	2,002.35	6,022.05	10,855.71	835.16	1,152.59	167.51	2,148.65	320.96	23,505.02
Accumulated Depreciation									
Accumulated Depreciation as on April 01, 2022	lin	618.24	2,543.05	209.36	248.02	17.37	63.46	139.11	3,838.63
Depreciation provided during the year	Nil	137.94	571.83	34.54	90.46	12.51	30.80	25.25	903.33
Deduction during the year	Nil	Nil	54.49	Νi	86.32	Nil	Nil	Nil	140.81
Accumulated Depreciation and	lin	756.18	3,060.39	243.90	252.16	29.88	94.26	164.36	4,601.15
Impairment on March 31, 2023									
Depreciation provided during the year	Nil	167.62	640.95	37.58	113.86	15.75	38.21	35.76	1,049.74
Deduction during the year	Νi	Nil	24.87	Νï	Nil	Nil	Nil	Nil	24.87
Accumulated Depreciation and	lin	923.80	3,676.47	281.48	366.02	45.63	132.47	200.12	5,626.02
Impairment on March 31, 2024									
Net Carrying Value as on March 31, 2023	1,873.60	5,050.38	6,646.34	217.43	616.23	120.48	411.20	64.45	15,000.13
Net Carrying Value as on March 31, 2024	2,002.35	5,098.25	7,179.24	553.68	786.57	121.88	2,016.18	120.84	17,879.00
Notes:									
i. Assets pledged as security:									
Refer Note 56 of financial statement for disclosure of assets pledged as security.	losure of asset	s pledged a:	s security.						
ii. Capitalised borrowing cost:									
Borrowing Cost Capitalised on Property, Plant and Lakhs).		ient during t	Equipment during the year ended March 31, 2024 - ₹ 5.05 Lakhs (for the year ended March 31, 2023: ₹ Nil	March 31, 2	024 - ₹ 5.(	)5 Lakhs (for t	the year ende	ed March 31,	2023: ₹ Ni
iii. Contractual obligations:									
Refer Note. 43 for disclosure of Contractual Commitments for the acquisition of property, Plant & Equipment.	Commitments	for the acqu	uisition of prop	erty, Plant &	Equipmer	it.			
iv. Depreciation on Property, Plant & Equipment	īt								
Refer Note 4(iv) for disclosure of Policies and method used for the depreciation of Property. Plant & Eauipment.	d method used	for the depr	eciation of Pro	perty, Plant	& Equipm	ent.			

Corporate Overview

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**Financial Statements** 

5A Right-of-Use Assets	(₹ in Lakhs)
Particulars	Total
Gross Block	
Gross Carrying Value as on April 01, 2022	31.86
Addition during the year	Nil
Deduction during the year	Nil
Gross Carrying Value as on March 31, 2023	31.86
Addition during the year	Nil
Deduction during the year	Nil
Gross Carrying Value as on March 31, 2024	31.86
Accumulated Amortisation	
Accumulated Amortisation as on April 01, 2022	6.48
Amortisation during the year	2.16
Elimination on disposal	Nil
Accumulated Amortisation as on March 31, 2023	8.64
Amortisation during the year	2.16
Elimination on disposal	Nil
Accumulated Amortisation as on March 31, 2024	10.80
Net Carrying Value as on March 31, 2023	23.22
Net Carrying Value as on March 31, 2024	21.06

# Note 6 : Capital Work in Progress

Particulars	Total
Balance at April 01, 2022	1,605.36
Addition during the year	1,028.93
Capitalised during the year	1,962.89
Balance at March 31, 2023	671.40
Addition during the year	2,570.25
Capitalised during the year	2,893.39
Balance at March 31, 2024	348.26

## Note 6(i): Ageing schedule in respect of Capital Work in Progress

As at March 31, 2024					(₹ in Lakhs)
Particulars	Amount in CWIP for a period of				Total
	Less than 1 year	1-2 years	2-3 years	More than 3 years	
Projects in progress					
Capital Work in Progress	348.26	Nil	Nil	Nil	348.26
Projects temporarily suspended	Nil	Nil	Nil	Nil	Nil

(₹ in Lakhs)

	An	nount in CWI	ount in CWIP for a period of			
Particulars	Less than	1-2 years	2-3 years	More than		
	1 year			3 years		
Projects in progress						
Capital Work in Progress	671.40	Nil	Nil	Nil	671.40	
Projects temporarily suspended	Nil	Nil	Nil	Nil	Nil	
Note 7 : Other Intangible Assets					(₹ in Lakhs)	
		Computers	offware		<u> </u>	
Particulars		Computer S	oftware	Patents	(₹ in Lakhs) Total	
Particulars Gross Block		Computer S		Patents	Total	
Particulars		Computer S	Goftware		<u> </u>	
Particulars Gross Block		Computer S		Patents	Total	
Particulars Gross Block Gross Carrying Value as on April 01, 2022		Computer S	110.50	Patents 1.40	Total 111.90	
Particulars Gross Block Gross Carrying Value as on April 01, 2022 Addition during the year		Computer S	110.50 2.32	Patents 1.40 Nil	Total 111.90 2.32	

Deduction during the year	Nil	Nil	Nil
Gross Carrying Value as on March 31, 2024	126.53	1.40	127.93
Accumulated Amortisation			
Accumulated Amortisation as on April 01, 2022	72.33	1.30	73.63
Amortisation during the year	11.13	Nil	11.13
Elimination on disposal	Nil	Nil	Nil
Accumulated Amortisation as on March 31, 2023	83.46	1.30	84.76
Amortisation during the year	10.57	Nil	10.57
Elimination on disposal	Nil	Nil	Nil
Accumulated Amortisation as on March 31, 2024	94.03	1.30	95.33
Net Carrying Value as on March 31, 2023	29.36	0.10	29.46

Notes:

i. Amortisation on intangible Assets

Refer Note 4(v) for disclosure of Policies and method used for the amortisation of intangible assets.



As at March 31, 2023

#### 8

No	n Current Investments		(₹ in Lakhs)	
Par	ticulars	As at March 31, 2024 March 31,		
A	Investment in Limited Liability Partnership: (unquoted)			
	i Zullinc Healthcare LLP (Refer Note (i) to this schedule)	5.00	5.00	
		5.00	5.00	
В	Investments in other equity instruments at amortized cost (unquoted)			
	1,056 (P.Y. 1,056) Equity Share of Navnirman Co operative Bank Limited	0.26	0.26	
	of face value ₹ 25 each fully paid up			
	Total	5.26	5.26	
	Aggregate amount of quoted investment - At cost	Nil	Nil	
	Aggregate amount of unquoted investment - At cost	5.26	5.26	

#### Note:

i Investment in Zullinc Healthcare LLP includes fixed capital contribution made by the Company. The Company has also invested in Current Capital of the said LLP. Being current in nature and can be withdrawn at any time by the company, the same is being classified under "other current financial asset". (Refer Note 18)

Details in respect of investment in Subsidiary:

Name of the Company	<b>Principle place</b>	% of holding	% of holding
	of business/	as at	as at
	Country of	31/03/2024*	31/03/2023*
	Incorporation		
Zullinc Healthcare LLP	India	100.00	100.00

\*Note: Held by the company with other partners, who hold their share in capacity of nominees for the company.

#### 9 **Non-Current Loans** (₹ in Lakhs) As at As at Particulars March 31, 2024 March 31, 2023 (Unsecured, considered good) 230.00 Inter-Corporate Loans 814.59 Loans to others 5,761.56 5,701.15 5,931.15 6,576.15 Total .....

#### 10 Other Non-Current Financial Assets

Particulars	As at March 31, 2024	As at March 31, 2023
Margin Money Deposit with more than 12 months maturity	11.81	47.26
Fixed Deposit with more than 12 months maturity	0.09	0.06
Loan to Employees	21.34	27.68
Security Deposits	27.21	28.66
Total	60.45	103.66



## (₹ in Lakhs)

(₹ in Lakhs)

Other Non-Current Assets		(₹ in Lakhs)
Particulars	As at	As at
	March 31, 2024	March 31, 2023
(Unsecured, considered good)		
Advances for Property, Plant & Equipment	406.60	153.76
Advance Payment of Income Tax	21.40	2,575.33
Less: Provision for Income tax	Nil	(2,521.75)
Advance Income Tax (net)	21.40	53.58
Advance to Employees	9.24	54.12
Total	437.24	261.46

#### 12 Inventories

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Particulars	As at	As at
	March 31, 2024	March 31, 2023
Raw materials	2,240.23	2,063.28
Work-in-Process	828.13	917.54
Finished Stock	1,747.11	1,572.67
Packing Material	891.89	924.88
Stock in Trade	2,009.45	1,524.42
Total	7,716.81	7,002.79

Inventory of Raw Material includes material in transit- as on 31-03-2024 of ₹ Nil Lakhs (as on 31-03-2023 ₹ Nil a) Lakhs)

b) Inventory of Finished Stock Includes Goods in Transit- as on 31-03-2024 ₹ 986.16 Lakhs (as on 31-03-2023 ₹ 1,402.82 Lakhs)

During the period, the Company recorded inventory write-downs of ₹ 117.14 Lakhs (as on 31-03-2023 ₹ 183.87 c) Lakhs). These adjustments were included in cost of material consumed and changes in inventories.

d) Inventories pledged as Security with bank for borrowing as on 31-03-2024 of ₹ 7,716.81 Lakhs (as on 31-03-2023 ₹ 7,002.79 Lakhs)

Cur	rent Investments		(₹ in Lakhs)
Par	ticulars	As at March 31, 2024 March 31	
(A)	Investment in mutual fund at fair value through profit and loss		
	41,22,897.511 (PY. 67,03,849.056) units of SBI Savings Fund - Direct Plan - Growth	1,667.36	2,518.72
	3,52,15,474.828 (PY. 3,52,15,474.828) units of SBI Balance Advantage Fund Direct Growth	4,942.91	3,879.41
	19,99,900.005 (PY. 19,99,900.005) units of SBI Multicap Fund Direct Plan Growth	278.29	203.44
	49,52,883.660 (PY. 49,52,883.660) units of SBI CRISIL IBX Gilt Index - April 2029 Fund - Regular Plan - Growth	554.78	515.47
	24,99,875.006 (PY. 24,99,875.006) units of SBI CRISIL IBX SDL Index - September 2027 Fund - Regular Plan - Growth	277.09	259.30

Corporate Overview

		(₹ in Lakhs
Particulars	As at March 31, 2024	As a March 31, 2023
2,34,064.803 (PY. Nil) units of SBI Magnum Midcap Fund-Regular Gro		N
199,297.859 (PY. Nil) units of SBI Energy Opportunities Fund-Direct Gr	owth 20.14	Ν
68,385.299 (PY. 55,330.099) units of HDFC Balanced Advantage Fun Regular Plan Growth		178.8
4,00,340.631 (PY. Nil) units of HDFC Technology Fund - Regular Plan Growth	44.93	Ν
3,39,112.901 (PY. Nil) units of HDFC Mid-Cap Opportunities Fund - Regular Plan Growth	531.78	Ν
75,532.531 (PY. Nil) units of HDFC Small Cap Fund - Regular Plan Gro	wth 88.87	Ν
9,04,897.101 (PY. 9,04,897.101) units of HSBC Aggressive Hybrid Fund - Regular Plan Growth	425.88	326.9
Nil (PY. 39,39,239.374) units of HSBC Dynamic Bond Fund-Regular G	rowth Nil	980.7
76,22,306.694 (PY. Nil) units of HSBC Arbitrage Fund - Regular Growt	h 1,330.82	Ν
2,47,789.670 (PY. 27,475.118) units of Nippon India Small Cap Fund - Growth Plan Growth Option	349.94	24.9
15,354.501 (PY. Nil) units of Nippon India Growth Fund - Growth Optic	on 500.95	١
49,040.716 (PY. Nil) units of Nippon India Innovations Fund - Growth F	Plan 5.85	1
3,80,349.495 (PY. 3,80,349.495) units of ICICI Balance Advantage Fur Direct Plan Growth	nd- 271.34	219.7
1,20,947.511 (PY. Nil) units of ICICI Prudential Technology Fund - Growt	th 207.92	1
8,32,329.046 (PY. 1,06,093.907) units of Canara Robeco Small Cap Fu Regular Plan Growth	nd - 273.00	25.
27,013.148 (PY. Nil) units of Franklin India Opportunities Fund - Growt	h 53.30	1
38,955.044 (PY. Nil) units of Kotak Small Cap Fund-Regular Plan-Grov	wth 84.69	٦
5,36,856.096 (PY. Nil) units of TATA Digital India Fund Regular Plan Gro	owth 226.93	٦
Sub Total (A)	12,918.22	9,132.6
<ol> <li>Investment in equity shares at fair value through profit and loss</li> </ol>		
5,507 (PY. Nil) Equity Shares of ICICI Bank Limited - Face value of ₹ 2	each 60.20	١
24,035 (PY. Nil) Equity Shares of Finolex Industries Limited - Face valu ₹ 2 each		١
3,354 (PY. Nil) Equity Shares of ICICI Lombard General Insurance Com Limited - Face value of ₹ 10 each	ipany 56.50	Ν
4,993 (PY. Nil) Equity Shares of Carborundum Universal Limited - Face value of ₹ 1 each		Ν
15,779 (PY. Nil) Equity Shares of V-Guard Industries Limited - Face values of ₹ 1 each		1
1,319 (PY. Nil) Equity Shares of Divis Laboratories Limited - Face value of ₹ 2 each	45.44	٦

LPL



		(₹ in Lakhs)	
ticulars	As at March 31, 2024	As at March 31, 2023	
3,028 (PY. Nil) Equity Shares of Neogen Chemicals Limited - Face value of ₹ 10 each	36.22	Nil	
3,138 (PY. Nil) Equity Shares of HDFC Bank Limited - Face value of ₹ 1 each	45.44	Ni	
5,219 (PY. Nil) Equity Shares of Relaxo Footwears Limited - Face value of ₹1 each	42.65	Ni	
5,082 (PY. Nil) Equity Shares of Dodla Dairy Limited - Face value of ₹ 10 each	40.82	Ni	
6,624 (PY. Nil) Equity Shares of Sona Blw Precision Forgings Limited - Face value of ₹ 10 each	46.76	Ni	
3,491 (PY. Nil) Equity Shares of Muthoot Finance Limited - Face value of ₹ 10 each	51.68	Nil	
216 (PY. Nil) Equity Shares of Wendt India Limited - Face value of $\gtrless$ 10 each	24.27	Ni	
649 (PY. Nil) Equity Shares of Hawkins Cooker Limited - Face value of ₹ 10 each	39.39	Ni	
6,522 (PY. Nil) Equity Shares of Gokaldas Exports Limited - Face value of ₹ 5 each	46.04	Ni	
6,881 (PY. Nil) Equity Shares of Elin Electronics Limited - Face value of ₹ 5 each	9.17	Ni	
8,294 (PY. Nil) Equity Shares of Chemplast Sanmar Limited - Face value of ₹ 5 each	37.32	Ni	
5,480 (PY. Nil) Equity Shares of Aether Industries Limited - Face value of ₹ 10 each	42.80	Ni	
3,956 (PY. Nil) Equity Shares of Whirlpool of India Limited - Face value of ₹ 10 each	48.32	Ni	
4,426 (PY. Nil) Equity Shares of Ganesha Ecosphere Limited - Face value of ₹ 10 each	43.60	Ni	
11,990 (PY. Nil) Equity Shares of EIH Limited $$ - Face value of $$ ₹ 2 each	53.90	Ni	
34,153 (PY. Nil) Equity Shares of SBFC Finance Limited - Face value of ₹ 10 each	27.99	Ni	
160 (PY. Nil) Equity Shares of Yes Bank Limited $$ - Face value of $$ $\stackrel{ allel}{ imes}$ 2 each	0.04	Ni	
Sub Total (B)	973.39	Ni	
Total (A) + (B)	13,891.61	9,132.62	
Aggregate Cost of Investment held in Mutual Fund	10,355.49	8,482.14	
Aggregate Cost of Investment held in Equity Share	966.52	Ni	
Aggregate NAV of Investment held in Mutual Fund	12,918.22	9,132.62	
Aggregate Market Value of Investment held in Equity Share	973.39	Ni	

#### 14

Trade receivables		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Trade Receivables (Unsecured)		
Trade Receivable Considered Good	13,132.79	12,210.61
Trade Receivables - Credit impaired	3,173.03	1,486.66
	16,305.82	13,697.27
Less: Allowance for Expected Credit Loss*	215.59	150.64
Total	16,090.23	13,546.63

#### Notes:

For details of receivables from firms / private companies in which directors of the company are partners / directors, i. please refer note 52.

			(₹ in Lakhs)
Disputed Trad	le Receivables	Undisputed Tra	de Receivables
Credit Impaired	Considered Good	Credit Impaired	Considered Good
Nil	Nil	Nil	6,656.22
Nil	Nil	Nil	6,476.57
Nil	Nil	2,094.74	Nil
Nil	Nil	361.86	Nil
Nil	Nil	597.93	Nil
Nil	Nil	43.98	Nil
Nil	Nil	74.52	Nil
Nil	Nil	3,173.03	13,132.79
	Credit Impaired Nil Nil Nil Nil Nil Nil Nil	ImpairedGoodNil	Credit ImpairedConsidered GoodCredit ImpairedNilNilNilNilNilNilNilNilNilNilNilNilNilNil361.86NilNil597.93NilNilNilNilNil43.98NilNilNil

#### (₹ in Lakhs)

Gross Outstanding as on 31/03/2023	Disputed Trad	le Receivables	Undisputed Tra	de Receivables
Ageing	Credit Impaired	Considered Good	Credit Impaired	Considered Good
Not Due	Nil	Nil	Nil	7,721.96
Due less than 3 months	Nil	Nil	Nil	4,488.65
Due for 3 to 6 Months	Nil	Nil	874.05	Nil
Due for more than 6 Months to 1 Years	Nil	Nil	317.94	Nil
Due for more than 1 year to 2 Years	Nil	Nil	160.23	Nil
Due for more than 2 year to 3 Years	Nil	Nil	49.26	Nil
Due for more than 3 Years	Nil	Nil	85.18	Nil
Total	Nil	Nil	1,486.66	12,210.61

(i) The general credit period in respective on Domestic sale ranges between 30-90 days and for Export it ranges between 30-90 days, by and large company is not charging any interest on late payment.

- (ii) Credit risk is managed at the operational segmental level. The credit limit and credit period are fixed for each customer after evaluating the financial position, past performance, business opportunities, credit references etc. The credit limit and the credit period are reviewed regularly at periodical intervals.
- (iii) Concentration risk considers significant exposures relating to industry, counter party, geography, currency etc. The concentration of credit risk is not significant as the customer base is large and diversified. \*Note: Refer Note 48(I) for details of movement in Expected Credit Loss.

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**Financial Statements** 

Cash & Cash Equivalents		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Cash on hand	56.17	36.95
Bank Balance	474.44	421.12
Total	530.61	458.07

#### 16 **Other Bank Balances**

15

Particulars	As at March 31, 2024	As at March 31, 2023
Margin Money Deposit with more than 3 month and less than 12 months maturity	11.76	1,165.74
Fixed Deposit with more than 3 month and less than 12 months maturity	778.26	1,744.10
Unclaimed Dividend Account*	18.32	16.92
Total	808.34	2,926.76

\*Note: The company can utilise this balances only towards settlement of unclaimed dividend.

#### 17 **Current Loans**

Particulars	As at March 31, 2024	As at March 31, 2023
Inter Corporate Loan	1,203.29	2,077.59
Loans to others	2,640.64	245.00
Total	3,843.93	2,322.59

## Details of Loans to Promoter, Director, KMP and Related parties

Type of Borrower	Amount of lo	an outstanding % of Total Sales		
	As at March 31, 2024	As at March 31, 2023	As at March 31, 2024	As at March 31, 2023
Promoters	Nil	Nil	Nil	Nil
Directors	Nil	Nil	Nil	Nil
Key Management Personnel	Nil	Nil	Nil	Nil
Related Parties	Nil	Nil	Nil	Nil

#### 18 **Other Current Financial Assets**

Other Current Financial Assets		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Current Capital Account in Limited Liability Partnership (Refer Note 8)	121.81	122.35
Derivative contracts not designated as a hedge relationship (at fair value through profit and loss)	Nil	2.64
Interest Receivable	6.42	13.45
Loan to Employees	44.94	51.68
Total	173.17	190.12

(₹ in Lakhs)

As at	As at
March 31, 2023	2024
2,077.59	03.29
245.00	40.64
2,322.59	43.93

### nt Tax Assets (Net)

Current Tax Assets (Net)	(₹ in Lo	akhs)
Particulars	As at March 31, 2024 March 31, 2	As at 2023
Advance Income Tax :		
Advance Payment of Income Tax	Nil	Nil
Less: Provision for Income tax	Nil	Nil
Total	Nil	Nil

### 20 Other current assets

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5.	ns	КІ	La	In.		
	ns	KI	La	in	۲)	

(₹ in Lakhs)

Particulars	As at March 31, 2024	As at March 31, 2023
(Unsecured, Considered good unless otherwise stated)		
Advances to Suppliers	434.02	209.94
Prepaid Expenses	162.49	193.58
Advance to employees	39.89	17.60
Balances with/amount receivable from Statutory authorities	963.87	699.07
Total	1,600.27	1,120.19

#### 21 **Equity Share Capital**

#### As at As at Particulars March 31, 2024 March 31, 2023 [i] Authorized Share Capital: 3,20,00,000 (PY.3,20,00,000) Equity shares of face value of ₹ 10 each 3,200.00 3,200.00 [ii] Issued, Subscribed & Paid-up Capital: 2,00,29,728 (PY.2,00,29,728) Equity shares of face value of ₹ 10 each 2,002.97 2,002.97 fully paid 2,002.97 2,002.97 Total .....

#### (a) Reconciliation of the number of shares outstanding and the amount of share capital as at March 31, 2024 and March 31, 2023 is set out below:-

				(₹ in Lakhs)
Particulars	As at Mar	ch 31, 2024	As at March 31, 2023	
	No. of Shares	Amount	No. of Shares	Amount
Shares at the beginning	2,00,29,728	2,002.97	2,00,29,728	2,002.97
Addition	Nil	Nil	Nil	Nil
Deletion	Nil	Nil	Nil	Nil
Shares at the end	2,00,29,728	2,002.97	2,00,29,728	2,002.97

### (b) The details of shares holding more than 5% shares is set out below:-

Name of the Share holder	As at Marcl	h 31, 2024	As at March 31, 2023	
	No. of Shares	% held	No. of Shares	% held
Munjal Mahendrabhai Patel	26,30,300	13.13%	22,49,000	11.23%
Ashish Rajanibhai Patel	21,22,902	10.60%	15,04,802	7.51%

	As at Mar	ch 31, 2024	As at Mar	ch 31, 2023	% Change
Name of Promoter	No. of shares	% of total shares	No. of shares	% of total shares	
Ashish Rajanibhai Patel	21,22,902	10.60%	15,04,802	7.51%	3.09%
Anand Arvinbhai Patel	3,32,000	1.66%	2,82,000	1.41%	0.25%
Arvindbhai Gulabdas Patel	1,11,000	0.55%	1,11,000	0.55%	0.00%
Bhagirathbhai Tribhovanbhai Patel	24,500	0.12%	24,500	0.12%	0.00%
Dharmistaben Hashmukhbhai Patel	65,003	0.32%	65,003	0.32%	0.00%
Dharmisthaben Bhagirathbhai Patel	1,24,459	0.62%	1,24,459	0.62%	0.00%
Hansaben Arvindbhai Patel	1,77,200	0.88%	1,77,200	0.88%	0.00%
Hashmukhbhai Ishwarlal Patel	3,73,600	1.87%	3,73,600	1.87%	0.00%
Jigar Hasmukhbhai Patel	86,200	0.43%	86,200	0.43%	0.00%
Kailashben Mahendrabhai Patel	4,80,000	2.40%	4,80,000	2.40%	0.00%
Kalpanaben Rajnibhai Patel	Nil	0.00%	2,93,100	1.46%	-1.46%
Mahendrabhai Gulabdas Patel	6,75,000	3.37%	6,75,000	3.37%	0.00%
Mansi Munjal Patel	2,00,000	1.00%	2,00,000	1.00%	0.00%
Meenaben Yogeshbhai Patel	365	0.00%	354	0.00%	0.00%
Mihirbhai Vithalbhai Patel	82,669	0.41%	82,669	0.41%	0.00%
Munjal Mahendrabhai Patel	26,30,300	13.13%	22,49,000	11.23%	1.90%
Nidhi Mahendrabhai Patel	54,000	0.27%	54,000	0.27%	0.00%
Aniruddh Hasmukhbhai Patel	86,200	0.43%	86,200	0.43%	0.00%
Nishitkumar Maheshbhai Patel	1,53,400	0.77%	1,81,900	0.91%	-0.14%
Rajnibhai Gulabdas Patel	7,56,801	3.78%	7,56,801	3.78%	0.00%
Renukaben Maheshbhai Patel	98,047	0.49%	1,73,400	0.87%	-0.38%
Shivani B. Shah	2,06,475	1.03%	2,06,475	1.03%	0.00%
Yogeshkumar Ishwerlal Patel	309	0.00%	309	0.00%	0.00%
Downtown Finance Pvt. Ltd.	1,06,000	0.53%	1,06,000	0.53%	0.00%
Downtown Travels LLP	4,75,000	2.37%	4,75,000	2.37%	0.00%
Sunmed Corporation LLP	5,00,000	2.50%	5,00,000	2.50%	0.00%
TOTAL	99,21,430	49.53%	92,68,972	46.28%	3.26%
Total No. of Shares	2,00,29,728		2,00,29,728		

## (c) Details in respect of shares held by promoters at the end of the year

#### (d) Rights, Preferences and Restrictions attached to equity shares

The company has only one type of equity share of ₹ 10 each listed on BSE & NSE. Each of the share holders has right give one vote per share. The company declares and pays dividend in Indian rupees. The dividend proposed by the Board of Director is subject to the approval of the shareholders in the Annual General Meeting. In the event of liquidation of the Company, the equity shareholders shall be entitled to proportionate share of their holding in the assets remaining after distribution of all preferential amounts.

(e) The Company has not reserved any share for issue under options and contracts or commitments for the sale of shares or disinvestment.

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(f) The Company declares and pays dividends in Indian Rupees. The Dividend proposed by the Board of Director is subject to the approval of the shareholders in the ensuing Annual General Meeting.

#### (g) In the Period of five years immediately preceding 31<sup>st</sup> March, 2024

In FY. 2021-22 on account of Amalgamation, the company had alloted 29,728 Shares to the eligible Share Holders of the transferor company as per the Order of Hon'ble National Company law Tribunal except that the company has not alloted any equity shares as fully paid up without payment being received in cash or as Bonus shares or Bought back any equity Shares. Further in the period of last five years the company has not forfeited any amount received on issue of Shares.

Oth	er Equity		(₹ in Lakhs)
Part	ticulars	As at March 31, 2024	As at March 31, 2023
(a)	Capital Reserve		
	Balance as per last financial Statement	(958.98)	(958.98)
	Closing Balance	(958.98)	(958.98)
(b)	Equity Securities Premium		
	Balance as per last financial Statement	6,461.66	6,461.66
	Closing Balance	6,461.66	6,461.66
(c)	General Reserve		
	Balance as per last financial Statement	1,023.72	973.72
	Add: Transfer from Statement of Profit & Loss	50.00	50.00
	Closing Balance	1,073.72	1,023.72
(d)	Retained Earnings		
	Statement of Profit and Loss:		
	Balance as per last financial Statement	41,765.83	34,826.34
	Add : Profit for the year	9,330.49	7,289.94
	Less: Transfer to General reserve	(50.00)	(50.00)
	Less: Final Dividend Paid	(300.45)	(300.45)
	Net Surplus in the statement of profit and loss (i)	50,745.87	41,765.83
	Other Comprehensive Income:		
	Balance as per last financial Statement	(47.76)	(17.98)
	Add: Remeasurement of Defined benefit plans (including deferred tax)	6.11	(29.78)
	Net Surplus in the statement of other comprehensive income (ii)	(41.65)	(47.76)
	Total Retained Earnings (i + ii)	50,704.22	41,718.07
	Total	57,280.62	48,244.47

#### **Capital Reserve:**

Capital reserve was realised in cash and further created on amalgamation of company and can be utilised by the company as per provisions of the Companies Act, 2013.

#### **General Reserve:**

General reserve is created from time to time by transfer of profits from retained earnings. It does not include any item which is transferred from other comprehensive income or equity component of financial instruments. General Reserve can be utilized by the company for distribution to its equity shareholders of the company.

### Equity Security Premium:

The amount received in excess of face value of the equity shares is recognized in equity security premium. Being realized in cash, the same can be utilized by the company as per provisions of the Companies Act, 2013.

#### **Retained earnings:**

Retained earnings can be utilized by the company for distribution to its equity shareholders of the company. The amount that can be distributed by the Company as dividends to its equity shareholders is determined based on the requirements of the Companies Act, 2013. Thus, the amounts reported above are not distributable in entirety.

23	Other Non Current Financial Liabilities	(₹ in Lakhs)		
	Particulars	As at March 31, 2024	As at March 31, 2023	
	Trade Deposits	362.45	472.12	
	Total	362.45	472.12	

#### 24 Non Current Provisions

Particulars	As at March 31, 2024	As at March 31, 2023
Provision for Gratuity (Refer Note. 45)	9.71	13.89
Total	9.71	13.89

## 25 Deferred Tax Liabilities (Net)

		(( III Editio)
Particulars	As at March 31, 2024	As at March 31, 2023
Deferred Tax Liabilities		
Time difference of depreciation as per Income Tax Act and Company Law	883.00	715.79
on Property, Plant and Equipment and Intangible Assets		
Time difference of Notional Gain of Mutual Fund	355.86	148.83
Total Deferred Tax Liabilities	1,238.86	864.62
Deferred Tax Assets		
Unpaid Liabilities Allowable under Income Tax Act, 1961 in	36.92	29.50
succeeding years u/s 43B on Payment basis		
Allowance for Expected Credit Losses	54.26	37.91
Allowable under Income Tax Act, 1961 in succeeding years u/s 35DD	2.10	3.16
Total Deferred Tax Assets	93.28	70.57
Net Deferred Tax Liability	1,145.58	794.05



(₹ in Lakhs)

## (₹ in Lakhs)

Movements in Deferred Tax Liabilities	Time difference of depreciation as per Income Tax Act and Company Law on Property, Plant and	of Notional	Unpaid Liabilities Allowable under Income Tax Act, 1961 in succeeding years u/s 43B	Allowance for Expected Credit Losses	Allowable under Income Tax Act, 1961 in succeeding years u/s 35DD
	Equipment and		on Payment		3322
	Intangible Assets		basis		
At April 01, 2022*	(631.84)	(60.77)	0.45	42.38	4.33
Charged/(credited):					
- to profit and loss	(83.95)	(88.06)	19.04	(4.47)	(1.17)
- to other comprehensive income	Nil	Nil	10.01	Nil	Nil
At March 31, 2023*	(715.79)	(148.83)	29.50	37.91	3.16
Charged/(credited):					
- to profit and loss	(167.21)	(207.03)	9.47	16.35	(1.06)
- to other comprehensive income	Nil	Nil	(2.05)	Nil	Nil
At March 31, 2024*	(883.00)	(355.86)	36.92	54.26	2.10

\* Figures in bracket denotes deferred tax liability.

### 26 Current Borrowings

Current Borrowings		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Unsecured Borrowing		
From Related Party	106.68	199.72
Total	106.68	199.72

#### 27 **Trade payables**

Particulars	As at March 31, 2024	As at March 31, 2023
Payable to Micro and Small Enterprise	275.34	459.44
Payable to others	6,954.58	4,613.20
Total	7,229.92	5,072.64

				(₹ in Lakhs)
Outstanding as on 31/03/2024	MSME Tro	ade Payables	Other than MSME	
Ageing	Disputed	Undisputed	Disputed	Undisputed
Not Due	Nil	254.70	Nil	6,900.69
Outstanding Less than 1 Years	Nil	20.64	Nil	37.53
Outstanding between 1 year to 2 Years	Nil	Nil	Nil	9.40
Outstanding between 2 year to 3 Years	Nil	Nil	Nil	1.54
Outstanding More than 3 Years	Nil	Nil	Nil	5.42
Total	Nil	275.34	Nil	6,954.58

## (₹ in Lakhs)

Outstanding as on 31/03/2023	MSME Tro	ade Payables	Other than MSME	
Ageing	Disputed	Disputed Undisputed		Undisputed
Not Due	Nil	457.77	Nil	4,554.38
Outstanding Less than 1 Years	Nil	1.49	Nil	37.26
Outstanding between 1 year to 2 Years	Nil	Nil	Nil	7.21
Outstanding between 2 year to 3 Years	Nil	Nil	Nil	6.11
Outstanding More than 3 Years	Nil	0.18	Nil	8.24
Total	Nil	459.44	Nil	4,613.20

(i) 'Under the Micro, Small and Medium Enterprises Development Act, 2006, (MSMED) which came in to force from 02.10.2006, certain disclosers are required to be made relating to Micro, Small and Medium enterprises. On the basis of the information and records available with management, outstanding dues to the Micro and Small enterprise as defined in the MSMED Act, 2006 are disclosed as below:

			(₹ in Lakhs)
Par	ticulars	A.s at March 31, 2024	As at March 31, 2023
a)	The Principal amount remaining unpaid to Micro and Small enterprise supplier as at the year end	275.34	459.44
b)	Interest due thereon	Nil	Nil
c)	Amount of interest paid by the Company in terms of section 16 of MSMED Act	Nil	Nil
d)	Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED 2006	Nil	Nil
e)	Amount of interest accrued and remaining unpaid at the end of accounting year	Nil	Nil
f)	the amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise for the purpose of disallowance of a deductible expenditure under section 23 of Micro, Small and Medium Enterprise Development Act, 2006.	Nil	Nil

Disclosure of payable to vendors as defined under the "Micro, Small and Medium Enterprise Development Act, 2006" is based on the information available with the Company regarding the status of registration of such vendors under the said Act, as per the intimation received from them on requests made by the Company and the same has been relied by the Auditor.

28	Other Current Financial Liabilities	(₹ in L		
	Particulars	As at March 31, 2024	As at March 31, 2023	
	Creditors for Property, Plant & Equipment	530.74	583.42	
	Employee Benefit Payable	693.97	641.45	
	Unpaid dividend	18.32	16.92	
	Derivative contracts not designated as a hedge relationship	1.30	Nil	
	(at fair value through profit and loss)			
	Total	1,244.33	1,241.79	

#### Other Current Liabilities 29

Other Current Liabilities		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Advance Received from Customer	132.44	82.07
Other Statutory dues	141.15	127.12
Total	273.59	209.19

## 30 Current Provisions

Particulars	As at March 31, 2024	As at March 31, 2023
Provision for Gratuity (Refer Note. 45)	65.52	60.60
Provision for Non Saleable Sales Return	286.50	328.38
Total	352.02	388.98
Movement in Provision for Non Saleable Sales Return		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Opening Balance	328.38	264.04
Add: Provision during the year	286.50	328.38
Less: Reversal/utilised during the year	328.38	264.04
Total	286.50	328.38

## 31 Current Tax Liabilities (Net)

Particulars	As at March 31, 2024	As at March 31, 2023
Provision For Income tax	2,520.50	2,472.50
Less: Advance Payment of Income Tax	(2,513.38)	(2,386.81)
Total	7.12	85.69

## 32 Revenue from operation

Revenue from operation		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Sale of Products:		
Finished Goods	56,599.83	49,750.61
Sale of services:		
Job Work Charges	270.09	430.75
Product Development Income	251.86	314.11
Other Operating Revenue:		
Export Incentive	847.75	448.92
Scrap Sales	85.43	86.49
	933.18	535.41
Total	58,054.96	51,030.88

## (₹ in Lakhs)

# (₹ in Lakhs)



## (a) Reconciliation of Revenue recognized in the statement of profit and loss with the Contracted price :-

		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Gross Revenue	59,454.43	53,027.17
	59,454.43	53,027.17
Less: Rebate & Discount etc	2,247.22	2,445.21
Revenue recognized from Contract with Customers	57,207.21	50,581.96

## (b) Reconciliation of Revenue from operation with Revenue from contracts with Customers :-

(₹ in Laki		
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Revenue from operation	58,054.96	51,030.88
Less: Export incentive	847.75	448.92
Revenue from contracts with Customers	57,207.21	50,581.96

### 33 Other Income

Other Income (₹ in Lo		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Interest Income:		
Interest from bank	197.98	134.92
Interest from others	504.33	482.19
Dividend Income	0.44	Nil
Share of profit from subsidiaries	Nil	5.40
Gain on fair valuation of Current Investments	2,109.19	438.15
Gain on sale of Current Investments	169.32	75.31
Reversal of Expected Credit loss	Nil	17.76
Foreign Exchange Gain (Net)	460.99	1,087.02
Profit on sale of Property, Plant & Equipment	Nil	7.60
Total	3,442.25	2,248.35

## 34 Cost of Materials Consumed

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Raw Material		
Inventory at the beginning of the year	2,063.27	2,701.77
Add: Purchase	12,862.72	10,864.66
Less: Inventory at the end of the year	2,240.23	2,063.27
Cost of Consumption of Raw Material	12,685.76	11,503.15

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(₹ in La		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Packing Materials		
Inventory at the beginning of the year	924.88	981.74
Add: Purchase	7,393.70	6,139.51
Less: Inventory at the end of the year	891.89	924.88
Cost of Consumption of Packing Materials	7,426.69	6,196.37
Total	20,112.45	17,699.52

## 35 Purchase of Stock in Trade

Purchase of Stock in Trade		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Purchase of stock in trade	8,291.48	6,864.12
Total	8,291.48	6,864.12

Change In Inventories of Finished Goods, Work In Progress And	Stock in Irade	(₹ in Lakhs
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Stock in trade		
Stock at the Beginning of the financial year	1,524.42	1,150.86
Stock at the End of the financial year	2,009.45	1,524.42
	(485.03)	(373.56)
Finished Goods		
Stock at the Beginning of the financial year	1,572.67	1,567.67
Stock at the End of the financial year	1,747.11	1,572.67
	(174.44)	(5.00)
Work in Progress		
Stock at the Beginning of the financial year	917.54	872.16
Stock at the End of the financial year	828.13	917.54
	89.41	(45.38)
Summary		
Stock at the Beginning of the financial year	4,014.63	3,590.69
Stock at the End of the financial year	4,584.69	4,014.63
Change in inventory	(570.06)	(423.95)

## 37 Employee Benefit Expense

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Salary, Wages & Bonus	9,519.34	8,757.91
Contribution to Provident Fund & Other Funds	414.71	343.33
Staff welfare Expenses	355.91	214.71
Total	10,289.96	9,315.95

Refer Note. 45 for the disclosure of Ind AS 19 in respect of Long term benefits payable to Employees recognised in financial statement.



38	Finance Costs		(₹ in Lakhs)
	Particulars	Year Ended March 31, 2024	
	Interest to bank	37.29	54.07
	Interest to others	57.12	109.69
	Other Borrowing Cost	51.85	39.13
	Total	146.26	202.89

Depreciation And Amortisation Expense		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Depreciation on Property, Plant & Equipment	1,049.74	903.32
Amortisation on Right of Use Assets	2.16	2.16
Amortisation on Intangible Assets	10.57	11.13
Total	1,062.47	916.61

## 40 Other Expenses

Other Expenses		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Power and Fuel	1,146.57	1,025.42
Labour Charges	1,592.74	1,156.62
Loading & Unloading Charges	7.58	7.88
Stores And Spares Consumption	168.06	169.08
Factory Expenses	135.73	128.21
Laboratory & Testing Charges	437.81	486.58
Repairs & Maintenance:		
Building	92.18	112.67
Machinery	0.94	20.77
Other assets	322.83	301.46
	415.95	434.90
Loss On Sales Of Property, Plant & Equipments	27.60	Nil
Loss on sale of export license	2.20	32.59
Computer Expense	57.92	66.53
Rent	24.14	17.02
Rate & Taxes	254.22	290.20
Auditors' Remuneration (Refer Note 50)	8.00	8.00
Legal and Registration Expense	397.33	494.48
Professional & Consulting Fees	1,235.97	1,370.95
Conveyance & Vehicle Expense	98.30	91.15
Travelling Expense	631.46	490.23
Transportation Expense	328.56	108.31
Donation	14.49	27.40
Insurance	104.31	62.71
Office Expense	73.58	50.87

**Corporate Overview** 

		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Post & Telephone Expense	44.84	54.53
Stationery, Printing & Xerox	61.51	63.12
Security Expense	57.25	50.05
CSR Expense (Refer Note 55)	193.19	153.13
MTM Loss on Fair Valuation of Derivative contracts	3.94	12.85
Advertisement Expense	103.37	115.68
Sales Promotion & Marketing Expense	324.39	365.17
Sales Commission Expense	1,376.83	1,106.66
Share of Loss from subsidiary	0.53	Nil
Selling & Marketing Expense	529.98	216.59
Expected credit loss expenses	64.95	Nil
Miscellaneous Expense	17.09	1.64
Total	9,940.39	8,658.56

### 41 Income tax recognized in profit and loss

Year Ended Year Ended Particulars March 31, 2024 March 31, 2023 2,472.50 Current tax 2,520.50 Short/(Excess) Provision Tax of earlier year 23.79 124.48 2,596.98 2,544.29 349.48 158.61 Deferred tax liability / (assets) 349.48 158.61 Total ..... 2,893.77 2,755.59

#### Income tax reconciliation

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Profit before tax	12,232.42	10,005.74
Tax expenses reported during the year	2,893.77	2,755.59
Income tax expenses calculated at 25.168% (P.Y. 25.168%)	3,078.66	2,518.25
Difference	(184.89)	237.34
Permanent disallowances	(193.46)	103.72
Tax benefit available under Income Tax Act	(34.74)	(21.39)
Short/(Excess) Provision of Tax of earlier year	23.79	124.48
Adjustment of current tax of prior years	8.13	6.00
Due to Other Comprehensive Income	(2.05)	10.01
Others	13.44	14.52
Total	(184.89)	237.34

## (₹ in Lakhs)



42	Stat	tement of Other Comprehensive Income		(₹ in Lakhs)
	Par	ticulars	Year Ended	Year Ended
			March 31, 2024	March 31, 2023
	(i)	Items that will not be reclassified to profit and loss		
		Remeasurement of defined benefit plans		
		Actuarial gain/(loss)	8.16	(39.79)
	(ii)	Income tax relating to these items that will not be reclassified to profit and loss		
		Deferred tax impact on actuarial gain/(loss)	(2.05)	10.01
		Total	6.11	(29.78)

### 43. Capital Commitment

of outstanding capital commitments are as under: (₹ in	
As at March 31, 2024	As at March 31, 2023
495.28	398.25
406.60	153.76
88.68	244.49
	March 31, 2024 495.28 406.60

44.	Contingent Liabilities		(₹ in Lakhs)
	Particulars	As at March 31, 2024	As at March 31, 2023
	Income Tax demands disputed in appeal by the Company/Income Tax Authorities. Against which amount of ₹ Nil (P.Y. Nil) been deposited by the company	23.10	23.10

#### 45. Details of Employee Benefits:

#### (a) Defined Contribution Plans

The Company offers its employees benefits under defined contribution plans in the form of provident fund. Provident fund cover substantially all regular employees which are on payroll of the company. Both the employees and the Company pay predetermined contributions into the provident fund and approved superannuation fund. The contributions are normally based on a certain proportion of the employee's salary and are recognised in the Statement of Profit and Loss as incurred.

A sum of ₹ 63.89 Lakhs (March 31, 2023: ₹ 49.62 Lakhs) has been charged to the Statement of Profit and Loss in respect of this plan.

#### (b) Defined Benefit Plan - Gratuity:

The Company has a defined benefit gratuity plan. Every employee who has completed five years or more of service gets a gratuity on departure at 15 days salary (last drawn salary) for each completed year of service. The scheme is funded with Life Insurance Corporation of India in the form of a qualifying insurance policy.

The fund is managed by a trust which is governed by the Board of Trustees. The Board of Trustees are responsible for the administration of the plan assets and for the definition of the investment strategy.

The following table summarizes the components of net benefit expense recognized in the Statement of Profit and

Loss and the funded status and the amounts recognized in the Balance Sheet for the plan:

Expenses Recognized during the period		(₹ in Lakhs)
	Gro	ituity
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
In Income Statement	63.89	49.62
In Other Comprehensive (Income) / loss	(8.16)	39.79
Total Expenses Recognized	55.73	89.41

### Al. Expenses Recognized in the Income Statement

	Gratuity	
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Current Service Cost	60.60	51.33
Past Service Cost	Nil	Nil
Loss / (Gain) on settlement	Nil	Nil
Net Interest Cost	3.29	(1.71)
Expenses Recognized in the Statement of Profit and Loss	63.89	49.62

### A2. Other Comprehensive Income

Gratuity		uity
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Actuarial (gains) / losses on Obligation for the period		
Due to Change in Financial Assumptiosns	11.44	(8.55)
Due to Change in Demographic Assumption	Nil	Nil
Due to Experience Adjustments	(23.62)	42.51
Return on plan assets, excluding amount recognized in net interest expense	4.02	5.83
Components of defined benefit expense / (Income) recognized in	(8.16)	39.79
other comprehensive income		

### B. Net Liability recognized in the balance sheet

Particulars	As at March 31, 2024	As at March 31, 2023
Present Value of Obligation	(474.69)	(427.40)
Fair value of plan assets	399.48	352.92
Surplus / (Deficit)	(75.21)	(74.48)
Net (Liability) recognized in the Balance sheet	(75.21)	(74.48)

(₹ in Lakhs)

(₹ in Lakhs)

## B1. Changes in the Present value of Obligation

Changes in the Present value of Obligation		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Present Value of Obligation as at the beginning	427.40	332.63
Current Service Cost	60.60	51.33
Interest Expense or Cost	29.25	22.22
Re-measurement (or Actuarial) (gain) / loss arising from:		
- change in financial assumptions	11.44	(8.55)
- change in demographic assumptions	Nil	Nil
- experience variance	(23.62)	42.51
Past Service Cost		
Benefits Paid Directly from Employer	Nil	Nil
Benefit Paid from the Fund	(30.38)	(12.74)
Present Value of Obligation as at the end of the year	474.69	427.40

## B2. Changes in the Fair Value of Plan Assets

Changes in the Fair Value of Plan Assets		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Fair value of Plan Assets at the beginning of the year	352.92	330.86
Interest Income	25.96	23.93
Contribution by Employer	55.00	16.70
(Benefit paid from the Fund)	(30.38)	(12.74)
Return on Plan Assets, Excluding Interest Income	(4.02)	(5.83)
Fair Value of Plan Assets at the end of the year	399.48	352.92

## C. Actuarial Assumptions

Particulars	As at March 31, 2024	As at March 31, 2023
Discount Rate	7.20%	7.45%
Expected rate of salary increase	5.50%	5.50%
Mortality	Indian Assured	Indian Assured
	Lives Mortality	Lives Mortality
	(2012-14) Table	(2012-14) Table
Withdrawal Rates	4 Years &	4 Years &
	Below : 20 % p.a.	Below : 20 % p.a.
	4 to 10 : 2 % p.a.	4 to 10 : 2 % p.a.
	10 to 15 : 2 % p.a.	10 to 15 : 2 % p.a.
	15 & Above :	15 & Above :
	2 % p.a.	2 % p.a.
Retirement Age	58 Years	58 Years

#### D. Sensitivity Analysis

#### (₹ in Lakhs)

	Gra	tuity
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Defined Benefit Obligation (Base)	474.69	427.40

(₹ in Lakhs)

Particulars	Year Ended M	arch 31, 2024	Year Ended March 31, 2023		
Particulars	Decrease by	Increase by	Decrease by	Increase by	
Discount Rate (- / + 1%) (% change compared to base due to sensitivity)	525.52	431.56	473.17	388.63	
(% Change)	10.71%	-9.09%	10.71%	-9.07%	
Salary Growth Rate (- / + 1%)	431.01	525.39	387.63	472.58	
(% change compared to base due to sensitivit	y)				
(% Change)	-9.20%	10.68%	-9.31%	10.57%	
Withdrawal rate (W.R.) (- / + 10%) (% change compared to base due to sensitivit	475.16 y)	474.26	427.50	427.31	
(% Change)	0.10%	-0.09%	0.02%	-0.02%	

#### E. Maturity Profile of Project Benefit Obligation

	Gratuity					
Particulars	As at March 31, 2024	As at March 31, 2023				
Weighted average duration (based on discounted cash flows)	11	11				
Expected cash out flows over the next (valued on undiscounted basis):		(₹ in Lakhs)				
	Grat	tuity				
Particulars	As at March 31, 2024	As at March 31, 2023				
l year	65.28	69.55				
2 to 5 years	105.87	85.60				
6 to 10 years	174.20	140.30				

#### F. Characteristics of defined benefit plans and risks associated with them:

Valuation of defined benefit plan are performed on certain basic set of pre-determined assumptions and other regulatory framework which may vary over time. Thus, the Company is exposed to various risks in providing the above benefit plans which are as follows:

- a. Interest Rate Risk: A fall in the discount rate which is linked to the G.Sec. Rate will increase the present value of the liability requiring higher provision. A fall in the discount rate generally increases the mark to market value of the assets depending on the duration of asset.
- b. Salary Escalation Risk: The present value of the defined benefit plan liability is calculated by reference to the future salaries of members. As such, an increase in the salary of the members more than assumed level will increase the plan's liability.
- c. Investment Risk: The present value of the defined benefit plan liability is calculated using a discount rate which is determined by reference to market yields at the end of the reporting period on government bonds. If the return on plan asset is below this rate, it will create a plan deficit. Currently, for the plan in India, it has a relatively balanced mix of investments in government securities, and other debt instruments.

(₹ in Lakhs)

(₹ in Lakhs)

### 46. Segment Reporting

The Company's management, consisting of the managing director, the chief financial officer and other key managerial personnel for corporate planning, monitors the operating results of the below business segments separately for the purpose of making decisions about resource allocation and performance assessment and accordingly, based on the principles for determination of segments given in Indian Accounting Standard 108 "Operating Segments" and in the opinion of management the Company is primarily engaged in the business of "Pharmaceutical Products". All other activities of the Company revolve around the main business and as such there is no separate reportable business segment.

The Geographic details of revenue and Non Current Assets are as under:						
Particulars	India	Rest of World	Total	Year		
Segment Revenues	21,804.01	36,250.95	58,054.96	For 2023-24		
	21,720.35	29,310.53	51,030.88	For 2022-23		
Segment Assets	25,360.02	Nil	25,360.02	As at 31/03/2024		
	22,025.74	Nil	22,025.74	As at 31/03/2023		

#### (ii) Details of customer contributing 10% or more of total revenue :

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
No. of customers contributing 10% or more of total revenue (individually)	1	1
Amount of revenue	9,478.32	7,591.52
% of total revenue	16.33%	14.88%

### 47 Fair Value Measurements

Financial instrument by category and their fair value

As at March 31, 2024	Note Reference		С	Fair Value (only those items whi are recognised at FVTPL / FVTC					
As at march 31, 2024		FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total
Financial Assets									
Investments									
Non Current	8	Nil	Nil	5.26	5.26	Nil	Nil	Nil	Nil
Current	13 1	3,891.61	Nil	Nil	13,891.61	13,891.61	Nil	Nil	13,891.61
Non Current Loans	9	Nil	Nil	6,576.15	6,576.15	Nil	Nil	Nil	Nil
Current Loans	17	Nil	Nil	3,843.93	3,843.93	Nil	Nil	Nil	Nil
Trade Receivables	14	Nil	Nil	16,090.23	16,090.23	Nil	Nil	Nil	Nil
Cash and Cash Equivalents	15	Nil	Nil	530.61	530.61	Nil	Nil	Nil	Nil
Other Bank Balances	16	Nil	Nil	808.34	808.34	Nil	Nil	Nil	Nil
Other Non Current	10	Nil	Nil	60.45	60.45	Nil	Nil	Nil	Nil
financial assets									
Other Current Financial Asse	ts 18	Nil	Nil	173.17	173.17	Nil	Nil	Nil	Nil
Total Financial Assets	1	3,891.61	Nil	28,088.14	41,979.75	13,891.61	Nil	Nil	13,891.61

Corporate Overview

## (₹ in Lakhs)

As at March 31, 2024	Note Reference	Carrying Amount		unt		• •	hose item FVTPL / I		
As at 1 Mich 31, 2024		FVTPL	FVTOCI	Amortised	Total	Level 1	Level 2	Level 3	Total
				Cost					
Financial Liabilities									
Borrowings									
Non Current		Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Current	26	Nil	Nil	106.68	106.68	Nil	Nil	Nil	Nil
Other Financial Liabilities									
Non Current	23	Nil	Nil	362.45	362.45	Nil	Nil	Nil	Nil
Current	28	1.30	Nil	1,243.03	1,244.33	Nil	Nil	1.30	1.30
Trade Payables	27	Nil	Nil	7,229.92	7,229.92	Nil	Nil	Nil	Nil
Total Financial Liabilities		1.30	Nil	8,942.08	8,943.38	Nil	Nil	1.30	1.30

As at March 31, 2023	Note Reference	Carrying Amount			ount		• •		ms which / FVTOCI
		FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total
Financial Assets									
Investments									
Non Current	8	Nil	Nil	5.26	5.26	Nil	Nil	Nil	Nil
Current	13 9	,132.62	Nil	Nil	9,132.62	9,132.62	Nil	Nil	9,132.62
Non Current Loans	9	Nil	Nil	5,931.15	5,931.15	Nil	Nil	Nil	Nil
Current Loan	17	Nil	Nil	2,322.59	2,322.59	Nil	Nil	Nil	Nil
Trade Receivables	14	Nil	Nil	13,546.63	13,546.63	Nil	Nil	Nil	Nil
Cash and Cash Equivalents	15	Nil	Nil	458.07	458.07	Nil	Nil	Nil	Nil
Other Bank Balances	16	Nil	Nil	2,926.76	2,926.76	Nil	Nil	Nil	Nil
Other Non Current	10	Nil	Nil	103.66	103.66	Nil	Nil	Nil	Nil
financial assets									
Other Current Financial Asse	ts 18	2.64	Nil	187.48	190.12	Nil	Nil	2.64	2.64
Total Financial Assets	9	,135.26	Nil	25,481.60	34,616.86	9,132.62	Nil	2.64	9,135.26
Financial Liabilities									
Borrowings									
Non Current		Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Current	26	Nil	Nil	199.72	199.72	Nil	Nil	Nil	Nil
Other Financial Liabilities									
Non Current	23	Nil	Nil	472.12	472.12	Nil	Nil	Nil	Nil
Current	28	Nil	Nil	1,241.79	1,241.79	Nil	Nil	Nil	Nil
Trade Payables	27	Nil	Nil	5,072.64	5,072.64	Nil	Nil	Nil	Nil
Total Financial Liabilities		Nil	Nil	6,986.27	6,986.27	Nil	Nil	Nil	Nil

The above fair value hierarchy explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognised and measured at fair value and (b) measured at amortised cost for which fair values are disclosed in the financial statements. To provide the indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments in to three levels prescribed is as under:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices ) or indirectly (i.e. derived from prices)

Level 3 - Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs)

There were no transfers between the levels during the year

#### Valuation process

The finance department of the Company includes a team that performs the valuations of financial assets and liabilities required for financial reporting purposes, including level 3 fair values. The fair valuation of level 1 and level 2 classified assets and liabilities are readily available from the quoted prices in the open market and rates available in secondary market respectively.

The carrying amount of trade receivable, trade payable, cash and bank balances, short term loans and advances, statutory/ receivable, short term borrowing, employee dues are considered to be the same as their fair value due to their short-term nature.

#### 48 Financial risk management

The Company's activities expose it to a variety of financial risks, including credit risk, market risk and liquidity risk. The Company's primary risk management focus is to minimize potential adverse effects of market risk on its financial performance. The Company's risk management assessment and policies and processes are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor such risks and compliance with the same.

The Company's risk management is governed by policies and approved by the board of directors. Company's identifies, evaluates and hedges financial risks in close co-operation with the Company's operating units. The company has policies for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments.

The Company's board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company manages market risk through a treasury department, which evaluates and exercises independent control over the entire process of market risk management. The treasury department recommends risk management objectives and policies, which are approved by Board of Directors. The activities of this department include management of cash resources, borrowing strategies, and ensuring compliance with market risk limits and policies.

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The audit committee oversees how management monitors compliance with the company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company. The audit committee is assisted in its oversight role by internal audit. Internal audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the audit committee. Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Company. The Company is exposed to credit risk from its operating activities (primarily trade receivables), Loans, cash and cash equivalents and other financial instruments.

Customer credit risk is managed by each business unit subject to the Company's established policy, procedures and control relating to the customer credit risk management. Outstanding customer receivables are regularly monitored and taken up on case to case basis. The Company has adopted a policy of dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Company's exposure and the credit scores of its counterparties are continuously monitored. Credit exposure is controlled by counterparty limits that are reviewed and approved by the management team on a regular basis. The Company evaluates the concentration of risk with respect to trade receivables as low, as its customers are located in several jurisdictions representing large number of minor receivables operating in largely independent markets.

The credit risk on cash and bank balances and derivative financial instruments is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies.

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Company's receivables from customers. Credit risk is managed through credit approvals, establishing credit limits, and continuously monitoring the creditworthiness of customers to which the Company grants credit terms in the normal course of business. The history of trade receivables shows a negligible provision for bad and doubtful debts. The Company establishes an allowance for doubtful debts and impairment that represents its estimate of expected losses in respect of trade and other receivables and investments. The company has adopted simplified approach of ECL model for impairment. The Company has assessed that credit risk on investments, Cash & Bank Balance, loans given & other financial assets is insignificant based on the empirical data.

#### 1) Trade Receivables:

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer, including the default risk of the industry and country in which the customer operates, also has an influence on credit risk assessment. The Company with various activities as mentioned above manages credit risk. An impairment analysis is performed at each reporting date on an individual basis for major customers. In addition, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. The calculation of the same is based on historical data. The Company does not hold collateral as security.

The Company reviews trade receivables on periodic basis and makes provision for doubtful debts if collection is doubtful. The Company also calculates the expected credit loss (ECL) for non-collection of receivables. The Company makes additional provision if the ECL amount is higher than the provision made for doubtful debts. In case the ECL amount is lower than the provision made for doubtful debts, the Company retains the provision made for doubtful debts without any adjustment.

The provision for doubtful debts including ECL allowances for non-collection of receivables and delay in collection, on a combined basis, was ₹ 215.59 Lakhs as at March 31, 2024 and ₹ 150.64 Lakhs as at March 31, 2023. The movement in allowances for doubtful accounts comprising provision for both non-collection of receivables and delay in collection is as follows:

Movement in allowance for Expected Credit Loss		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Balance at the beginning of the year	150.64	168.40
Add : Allowance made during the year	126.85	60.05
Less : Reversal of allowance made during the year	(61.90)	(77.81)
Balance at the end of the year	215.59	150.64

#### 2) Financial assets that are neither past due nor impaired

The company has assessed that credit risk on investments, loans given & other financial assets is insignificant based on the empirical data. Credit risk from balances with banks and financial institutions is managed by the Company's treasury department in accordance with the Company's assessment of credit risk about particular financial institution. None of the Company's cash equivalents & other bank balance, including term deposits (i.e., certificates of deposit) with banks, were past due or impaired as at each balance sheet date.

#### II Liquid Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company manages liquidity risk by maintaining adequate reserves, banking facilities including approved borrowing facilities sanctioned by the Parent Company, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Long-term borrowings generally mature between One to Ten years. The Company manages its liquidity risk by ensuring, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due. The Company's policy is to manage its borrowings centrally using mixture of long-term and short-term borrowing facilities to meet anticipated funding requirements.

The Company has access to a sufficient variety of sources of funding and debt maturing within 12 months can be rolled over with existing lender. As of March 31, 2024 and March 31, 2023; the Company had unutilized credit limits from banks of ₹ 8,600.00 Lakhs and ₹ 10,600.00 Lakhs respectively. The tables below analyze the company's financial liabilities into relevant maturity groupings based on their contractual maturities.

The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

(₹	in	La	kh	is)

	Contractual Cash Flows					
Contractual maturities of financial liabilities as at March 31, 2024	Carrying Amount	On demand or within 1 year	Over 1 year within 2 years	Over 3 years within 5 years	Over 5 years	Total
Borrowings:						
Non Current	Nil	Nil	Nil	Nil	Nil	Nil
Current (Refer Note.26)	106.68	106.68	Nil	Nil	Nil	106.68
Other Financial Liabilities:						
Non Current (Refer Note.23)	362.45	Nil	Nil	Nil	362.45	362.45
Current (Refer note.28)	1,244.33	1,244.33	Nil	Nil	Nil	1,244.33
Trade Payables (Refer Note.27)	7,229.92	7,229.92	Nil	Nil	Nil	7,229.92
Total	8,943.38	8,580.93	Nil	Nill	362.45	8,943.38

	Contractual Cash Flows					
Contractual maturities of financial liabilities as at March 31, 2023	Carrying Amount	On demand or within 1 year	Over 1 year within 2 years	Over 3 years within 5 years	Over 5 years	Total
Borrowings:						
Non Current	Nil	Nil	Nil	Nil	Nil	Nil
Current (Refer Note.26)	199.72	199.72	Nil	Nil	Nil	199.72
Other Financial Liabilities:						
Non Current (Refer Note.23)	472.12	Nil	Nil	Nil	472.12	472.12
Current (Refer Note.28)	1,241.79	1,241.79	Nil	Nil	Nil	1,241.79
Trade Payables (Refer Note.27)	5,072.64	5,072.64	Nil	Nil	Nil	5,072.64
Total	6,986.27	6,514.15	Nil	Nil	472.12	6,986.27

#### III Market Risk

Market risk is the risk of loss of future earnings, fair values or future cash flows that may result from adverse changes in market rates and prices (such as interest rates, foreign currency exchange rates and commodity prices) or in the price of market risk-sensitive instruments as a result of such adverse changes in market rates and prices. Market risk is attributable to all market risk-sensitive financial instruments, all foreign currency receivables and payables and all short term and long-term debt. The Company is exposed to market risk primarily related to foreign exchange rate risk and commodity risk.

#### a) Currency Risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a foreign currency).

The Company's foreign exchange risk arises mainly from following activities:

Foreign currency revenues and expenses (primarily in USD; EURO and CAD) : A portion of the Company's revenues are in these foreign currencies, while a significant portion of its costs are in Indian Rupees. As a result, if the value of the Indian rupee appreciates relative to these foreign currencies, the Company's revenues measured in Indian Rupees may decrease. The exchange rate between the Indian rupee and these foreign currencies has changed substantially in recent periods and may continue to fluctuate substantially in the future. As of March 31, 2024, the Company had entered into derivative contracts of ₹ 834.05 Lakhs (P.Y. ₹ 410.85 Lakhs) to hedge exposure to fluctuations in foreign currency risk. The below sensitivity is calculated after netting off the impact of foreign currency forward contracts which largely mitigate the risk. Company does not use derivative financial instruments for trading or speculative purposes.

balance sheet date: (₹ & FC in Lakt				
Particulars		Currency	As at March 31, 2024	As at March 31, 2023
a) Trade Receivables		USD	138.66	107.56
		INR	11,560.98	8,843.53
		EURO	6.12	1.24
		INR	552.08	111.52
		CAD	1.31	0.54
		INR	81.07	32.55
b) Bank Balances (EEFC A/c)		USD	0.04	0.12
		INR	3.74	9.47
		EURO	0.04	Nil
		INR	3.88	Nil
c) Trade Payables		USD	Nil	Nil
		INR	Nil	Nil
Net Statement of Financial Expos	ure (a + b - c)	USD	138.71	107.67
		INR	11,564.72	8,853.00
		EURO	6.16	1.24
		INR	555.96	111.52
		CAD	1.31	0.54
		INR	81.07	32.55

i) The following table analyses foreign currency risk from non-derivative financial instruments as at each balance sheet date: (₹ & FC in Lakhs)

Note - Figures in bracket denotes credit balance.

#### ii) Foreign Currency Risk Sensitivity

The sensitivity of profit or loss due to changes in the exchange rates arises mainly from non-derivative foreign currency denominated financial instruments (mainly financial instruments denominated in USD, EURO & CAD currencies). The same is summarized as below:

				(₹ in Lakhs)
Particulars	Year Ended M	arch 31, 2023		
	5% Increase	5% Decrease	5% Increase	5% Decrease
USD	578.24	(578.24)	442.65	(442.65)
EURO	27.80	(27.80)	5.58	(5.58)
CAD	4.05	(4.05)	1.63	(1.63)
Total	610.09	(610.09)	449.86	(449.86)

#### b) Interest Risk

i)

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to the risk of changes in market interest rates related primarily to the Company's short-term borrowings with floating interest rates.

The exposure of the company's borrowing to interest rate changes at the end of the reporting period are as follows:

Exposure to interest rate risk	(₹ in Lakhs)
Particulars	As at As at
	March 31, 2024 March 31, 2023
Fixed Rate Borrowings	Nil Nil
Variable Rate Borrowings (Refer Note.26)	106.68 199.72
Total	106.68 199.72

For details of the Company's short-term and long term loans and borrowings, including interest rate profiles, refer to Note 26 of these financial statements.

#### ii) Interest Rate Sensitivity

Profit or loss is sensitive to higher/lower interest expense from borrowings as a result of changes in interest rates.

		(K IN LOKNS)
Particulars	Year Ended	Year Ended
	March 31, 2024	March 31, 2023
50bp increase would decrease the profit before tax by	(0.53)	(1.00)
50bp decrease would increase the profit before tax by	0.53	1.00

#### c) Price Risk

The company's exposure to price risk arises from investments in mutual funds & Equity Shares (Refer Note 13). The company has not undertaken any risk mitigation measures to reduce the price risk. The table below summarises the impact of increases / decreases of share price of the investments and profit for the period. The analysis is based on the assumption that the market price of those investments in Mutual Funds & Equity Shares move by 5% point on either side with all other variables held constant.

					(₹ in Lakhs)
Year Ended	Total No. of Shares/	Average price per	Fair Value	% Change in Fair Value	Effect on Profit
	Units held	Share/unit			before Tax
March 31, 2024	6,10,47,740.06	22.76	13,891.61	5.00%	694.58
				-5.00%	(694.58)
March 31, 2023	5,67,85,367.65	16.08	9,132.62	5.00%	456.63
				-5.00%	(456.63)

### 49 Capital Management:

The Company's capital management is intended to maximise the return to shareholders and benefits for other stakeholders for meeting the long-term and short-term goals of the Company; and reduce the cost of capital through the optimization of the capital structure i.e. the debt and equity balance. The Company monitors the capital structure on the basis of Net debt to equity ratio and maturity profile of the overall debt portfolio of the Company.

The gearing ratio at the end of the reporting period was as follows:		(₹ in Lakhs)
Particulars	As at	As at
Falticulars	March 31, 2024	March 31, 2023
Non Current Borrowing	Nil	Nil
Current Borrowing (Refer Note.26)	106.68	199.72
Current maturity of long term borrowing	Nil	Nil
Total Borrowing	106.68	199.72
Less : Cash and cash Equivalents (Refer Note.15)	530.61	458.07
Net debt	Nil	Nil
Equity	59,283.59	50,247.44
Net debt to equity ratio	Nil	Nil

D	Details of Payment to Auditors (Refer Note 40)		(₹ in Lakhs)
P	Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Pe	ayment to auditors:		
Т	o Statutory Auditor:		
A	udit fee	8.00	8.00
Tc	axation matters	Nil	Nil
Т	otal	8.00	8.00

### 51. Earnings Per Share (EPS)

Particulars	Unit	Year Ended March 31, 2024	Year Ended March 31, 2023
Net Profit for calculation of basic / diluted EPS	₹ in Lakhs	9,330.49	7,289.94
Weighted Average Number of Equity Shares in calculating Basic and Diluted EPS	Numbers	2,00,29,728	2,00,29,728
Basic and Diluted Earnings Per Share	in ₹	46.58	36.40
Nominal Value of Equity Shares	in ₹	10.00	10.00

#### **Reconciliation on Amount of EPS** Α.

ulars Unit		Year Ended March 31, 2024	Year Ended March 31, 2023
Basic earnings per share in ₹			
From continuing operations attributable to the equity holders of the company	in ₹	46.58	36.40
Total basic earnings per share attributable to the equity holders of the company	in ₹	46.58	36.40
Diluted earnings per share in $\overline{\mathbf{T}}$			
From continuing operations attributable to the equity holders of the company	in ₹	46.58	36.40
Total diluted earnings per share attributable to the equity holders of the company	in ₹	46.58	36.40
	From continuing operations attributable to the equity holders of the company         Total basic earnings per share attributable to the equity holders of the company         Diluted earnings per share in ₹         From continuing operations attributable to the equity holders of the company         Total diluted earnings per share attributable to the equity holders of the company	Basic earnings per share in ₹         From continuing operations attributable to the equity holders of the company         Total basic earnings per share attributable to the equity holders of the company         Diluted earnings per share in ₹         From continuing operations attributable to the equity holders of the company         Diluted earnings per share in ₹         From continuing operations attributable to the equity holders of the company         Total diluted earnings per share attributable to the in ₹	ticularsMarch 31, 2024Basic earnings per share in ₹From continuing operations attributable to the equity holders of the companyin ₹Total basic earnings per share attributable to the equity holders of the companyin ₹Diluted earnings per share in ₹From continuing operations attributable to the equity holders of the companyin ₹Diluted earnings per share in ₹From continuing operations attributable to the equity holders of the companyin ₹Total diluted earnings per share attributable to the in ₹in ₹Total diluted earnings per share attributable to in ₹in ₹Total diluted earnings per share attributable toin ₹

#### В. Reconciliations of earnings used in calculating earnings per share

(₹ in Lakhs) Year Ended Year Ended Particulars March 31, 2024 March 31, 2023 (a) Basic earnings per share Profit attributable to the equity holders of the company 9,330.49 7,289.94 used in calculating basic earnings per share (b) Diluted earnings per share Profit attributable to the equity holders of the company 7,289.94 9,330.49 used in calculating diluted earnings per share

#### C. Weighted average number of shares used as the denominator

Par	ticulars	Year Ended March 31, 2024	Year Ended March 31, 2023
(a)	Basic earnings per share		
	Weighted average number of equity shares used as the denominator in calculating basic earnings per share	2,00,29,728	2,00,29,728
(b)	Diluted earnings per share		
	Weighted average number of equity shares and potential equity shares used as the denominator in calculating diluted earnings per share	2,00,29,728	2,00,29,728



#### D. Increase / decrease in EPS due to retrospective restatement of prior period error

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
(a) Basic earnings per share	Nil	Nil
(b) Diluted earnings per share	Nil	Nil

#### 52. Related Parties Disclosures

#### (i) List of related parties: Name of related party Nature of relationship Zullinc Healthcare LLP Subsidiary Key Managerial Personnel: Mahendra G Patel Managing Director Hasmukh I Patel Whole-Time Director Ashish R Patel Whole-Time Director Munial M Patel Whole-Time Director Rajnikant G Patel Director Ishwarlal A Patel Director Anand A Patel (cease as a Director Director w.e.f. 25/05/2023) Darshit A Shah Chief Financial Officer Trusha K Shah **Company Secretary** Niren A Desai (till 19/07/2022) **Company Secretary** Entities in which Key managerial personnel and/or their close members of family have control: Downtown Finance Pvt Ltd Entity controlled by Key Managerial Personnel/ or their relatives Downtown Travels LLP Entity controlled by Key Managerial Personnel/ or their relatives Sunmed corporation LLP Entity controlled by Key Managerial Personnel/ or their relatives Shardaben Gulabdas Patel Entity controlled by Key Managerial Personnel/ or their relatives Public Charitable Trust Shree Corporation Entity controlled by Key Managerial Personnel/ or their relatives Close Members of Family of Key Managerial Personnel: Ashish R Patel HUF HUF of Whole Time Director Mahendra G Patel HUF HUF of Managing Director Munjal M Patel HUF HUF of Whole Time Director Wife of Whole Time Director Dharmisthaben H Patel Arvindbhai G Patel Brother of Managing Director Anand A Patel Brother of Whole Time Director Hansaben A Patel Wife of Director Son of Whole Time Director Jigar H Patel Wife of Whole Time Director Mansi M Patel Mansi A Patel Wife of Director Nidhiben H Patel Daughter of Managing Director Aniruddh H Patel Son of Whole Time Director Shardaben G Patel Mother of Managing Director / Whole Time Director Shivani B Shah Wife of Whole Time Director Amar A Patel Brother of Whole Time Director Kailashben M Patel Wife of Managing Director Kalpanaben R Patel Wife of Director



## (ii) Transactions during the year and balances outstanding with related parties are as under: Transactions with related parties during the year:

a)	Transactions with Subsidiary		(₹ in Lakhs)	
	Name of related party	Nature of Transaction	Year ended March 31, 2024	Year ended March 31, 2023
	Zullinc Healthcare LLP	Share of Profit / (Loss) from LLP	(0.53)	5.40

b) Transactions with Entities in which Key managerial personnel and/or their close members of family have control during the year:
(7 in Lakka)

			(₹ in Lakhs)
Name of related party	Nature of Transaction	Year ended March 31, 2024	Year ended March 31, 2023
Downtown Finance Pvt Ltd	Repayment of Loan	100.00	14.44
	Interest Expense on Loan	7.73	10.89
	Dividend Paid	1.59	1.59
Downtown Travels LLP	Travelling expenses	57.53	14.03
	Advance Received back	Nil	(25.00)
	Dividend Paid	7.13	7.13
Sunmed Corporation LLP	Commission	12.04	12.04
	Dividend Paid	7.50	7.50
Shardaben Gulabdas Patel Public Charitable Trust	CSR contribution	21.00	63.59
Ashish R Patel HUF	Commission	Nil	11.80
Mahendra G Patel HUF	Commission	17.70	17.70
	Sale of Property, Plant & Equipment	Nil	3.40
Munjal M Patel HUF	Commission	17.70	17.70
	Sale of Property, Plant & Equipment	Nil	10.87

### c) Transactions with Key managerial personnel during the year:

nansactions with key managenal personner during the year.		(( III EGKIIS)	
Name of related party	Nature of Transaction	Year ended March 31, 2024	Year ended March 31, 2023
Ashish R Patel	Remuneration	66.44	53.35
	Dividend Paid	27.45	20.07
Hasmukh I Patel	Remuneration	38.05	33.25
	Dividend Paid	5.60	5.60
Mahendra G Patel	Remuneration	49.25	32.22
	Dividend Paid	10.13	8.63
	Rent	6.50	6.50
Munjal M Patel	Remuneration	66.47	34.42
	Dividend Paid	39.45	31.22
Rajnikant G Patel	Dividend Paid	11.35	11.35
Anand A Patel	Remuneration	1.37	15.33
Darshit A Shah	Remuneration	13.23	11.79
Trusha K Shah	Remuneration	5.89	2.28
Niren A Desai	Remuneration	Nil	1.59

Compensation to Key Managerial Personnel Particulars			
Componention to Koy Ma	new viel Down on al		
Amar A Patel	Dividend Paid		
Shivani B Shah	Dividend Paid		
Aniruddh H Patel	Dividend Paid		
Jigar H Patel	Dividend Paid		
Ishwarlal A Patel	Dividend Paid		

Nature of Transaction

Salary Expenses

**Dividend Paid** 

**Dividend Paid** 

**Dividend** Paid

**Dividend** Paid

**Dividend Paid** 

**Dividend Paid** 

**Dividend Paid** 

**Dividend Paid** 

Salary Expenses

Salary Expenses

Salary Expenses

Salary Expenses

Salary Expenses

Salary Expenses

Rent

#### Compensati e)

Particulars	Year ended March 31, 2024	Year ended March 31, 2023
Short term Employee benefit	240.70	184.23
Post Employment Benefits	57.81	55.84
Total	298.51	240.07

### Balances outstanding at each reporting date:

**Balance Outstanding with Subsidiary :** a)

			( · · · · · · · · · · · · · · · · · · ·
Name of related party	Nature of Amount	As at	As at
. ,		March 31, 2024	March 31, 2023
Zullinc Healthcare LLP	Non-current investments	5.00	5.00
	Other current financial assets	121.81	122.35

Name of related party

Kailashben M Patel

Kalpanaben R Patel

Arvindbhai G Patel

Anand A Patel

Mansi M Patel

Nidhiben H Patel

Hansaben A Patel

Mansi A Patel

Dharmisthaben H Patel

### (₹ in Lakhs)

(₹ in Lakhs)

(₹ in Lakhs)

Year ended

14.50

6.50

5.70

8.05

4.40

11.90

0.98

1.67

Nil

3.48

29.50

3.00

21.50

0.81

18.20

1.76

0.77

1.29

1.29

3.10

0.90

March 31, 2023

Year ended

Nil

6.50

7.20

14.73

4.40

12.75

0.98

1.67

17.61

4.23

35.50

3.00

27.50

0.81

19.50

2.66

Nil

1.29

1.29

3.10

Nil

March 31, 2024



#### Balance Outstanding with Entities in which Key managerial personnel and/or their close members of family b) have control at each reporting date: . . .

			(₹ in Lakhs)
Name of related party	Nature of Amount	As at March 31, 2024	As at March 31, 2023
Sunmed corporation LLP	Other current assets	111.88	111.88
Downtown Travels LLP	Trade Payables	Nil	(0.77)
	Advance to Supplier	89.89	Nil
Downtown Finance Private Limited	Current Borrowings	(106.68)	(199.72)

#### Balance Outstanding with Key managerial personnel at each reporting date: (₹ in Lakhs) c)

Name of related party	Nature of Amount	As at March 31, 2024	As at March 31, 2023
Ashish R Patel	Other current Financial Liability	(2.29)	(2.03)
Mahendra G Patel	Other current Financial Liability	(0.25)	(0.55)
Munjal M Patel	Other current Financial Liability	(0.31)	(0.52)
Hasmukh I Patel	Other current Financial Liability	(1.34)	(1.46)
Darshit A Shah	Other current Financial Liability	(1.07)	(0.91)
Trusha K Shah	Other current Financial Liability	(0.44)	(0.44)

#### Balance Outstanding with Close Member of Key managerial personnel at each reporting date: d)

			(₹ in Lakhs)
Name of related party	Nature of Amount	As at March 31, 2024	As at March 31, 2023
Kailashben M Patel	Other current Financial Liability	Nil	(0.56)
Anand A Patel	Other current Financial Liability	(0.74)	(0.60)
Mansi A Patel	Other current Financial Liability	(0.95)	(0.93)
Mansi M Patel	Other current Financial Liability	(1.01)	(0.80)
Nidhiben H Patel	Other current Financial Liability	(0.51)	(0.74)
Dharmisthaben H Patel	Other current Financial Liability	(0.74)	(0.64)
Kalpanaben R Patel	Other current Financial Liability	(0.20)	(0.50)
Noto: Figuros in bracket denot	es cradit balanca		

Note: Figures in bracket denotes credit balance.

## 53. Changes in Liabilities arising from Financial Activities

Changes in Liabilities arising from Financial Activities		(₹ in Lakhs)
Particulars	Year ended March 31, 2024	Year ended March 31, 2023
Opening Balance	199.72	204.36
Cash inflow of non-current borrowings	Nil	Nil
Cash outflow of non-current borrowings	Nil	Nil
Changes in current borrowings cash flows	(90.19)	(14.44)
Other	(2.85)	9.80
Closing Balance	106.68	199.72

. . .



#### 54. Details of Hedged And Unhedged Exposure in Foreign Currency Denominated Monetary Items

#### a Exposure in foreign currency - Hedged

The Company enters into forward exchange contracts to hedge against its foreign currency exposures relating to the underlying transactions and firm commitments. The Company does not enter into any derivative instruments for trading or speculative purposes.

The forward exchange contracts used for hedging foreign currency exposure and outstanding as at reporting date are as under:

			(₹ & FC in Lakhs)
Currency	Number of Contracts	Sell Amount in Foreign Currency	Indian Equivalent
Forward contract to Sell USD - As at 31/03/2024	2	10.00	834.05
Forward contract to Sell USD - As at 31/03/2023	1	5.00	410.85

#### b Exposure in foreign currency - Unhedged

The foreign currency exposure not hedged as at 31st March, 2024 and 31st March, 2023 are as under:

				(FC in Lakhs)
Currency	Payable (In FC)		Receivable & Bank Balance (In FC)	
	As at 31/03/2024	As at 31/03/2023	As at 31/03/2024	As at 31/03/2023
USD	Nil	Nil	138.70	107.67
EURO	Nil	Nil	6.16	1.24
CAD	Nil	Nil	1.31	0.54

#### (₹ in Lakhs)

Currency	Payable (In INR)		Receivable & Bank Balance (In INR)	
	As at 31/03/2024	As at 31/03/2023	As at 31/03/2024	As at 31/03/2023
USD	Nil	Nil	11,564.72	8,853.00
EURO	Nil	Nil	555.96	111.52
CAD	Nil	Nil	81.07	32.55

#### 55. Corporate Social Responsibility

Details of amount required to be spent by the company towards Corporate Social Responsibility as per Section 135 of the Companies Act, 2013 is stated as below:

			(₹ in Lakhs)
Par	ticulars	Year ended March 31, 2024	Year ended March 31, 2023
Gro	oss amount required to be spent by the company during the year	182.84	162.15
Am	ount Spent during the year on		
(i)	Construction/ Acquisition of any assets		
	In Cash	Nil	Nil
	Yet to be paid	Nil	Nil
(ii)	On purpose other than (i) above		
	In Cash	193.19	153.13
	Yet to be paid	Nil	Nil

Note: In FY 2021-22, Excess CSR of ₹ 10.94 Lakhs has been paid so in current year i.e. in FY 2022-23, less amount has been paid to that extent.



Dividends		(₹ in Lakhs)
Particulars	As At	AsAt
	31/03/2024	31/03/2023
Equity shares		
Final dividend for the year ended 31 March 2023 of ₹ 1.50/-	300.45	300.45
(31 March 2022 – ₹ 1.50/-) per fully paid share has been distributed		
Dividends not recognised at the end of the reporting period		
In addition to the above dividends, since year end the directors have	360.54	300.45
recommended the payment of a final dividend of ₹ 1.80/- per fully		
paid equity share as on 31st March 2024. This proposed dividend is subject		
to the approval of shareholders in the ensuing annual general meeting.		

### 57. Assets Pledged as Security

The Carrying amount of assets Pledged as Security for Current and non Current borrowing are: (₹ in Lakhs)

Particulars	Note No.	As At 31/03/2024	As At 31/03/2023
Non-Current Assets			
Property Plant & Equipment and Intangible Assets	5	16,510.53	13,931.65
Total Non Current Assets pledged as Security		16,510.53	13,931.65
Current Assets			
Inventories	12	7,716.81	7,002.79
Financial Assets			
Investments	13	13,891.61	9,132.62
Trade Receivable	14	16,090.23	13,546.63
Cash and cash equivalents	15	530.61	458.07
Other Bank Balance	16	790.02	2,909.84
Loans	17	3,843.93	2,322.59
Other Financial Assets	18	173.17	190.12
Other Current Assets	20	1,600.27	1,120.19
Total Current Assets pledged as Security		44,636.65	36,682.85
Total Assets Pledged as Security		61,147.18	50,614.50

Note: Asset pledge as security includes the Securities hypothecated with the bank for current and non-current borrowing by the company.

## 58. Ratios

#### (₹ in Lakhs) As At As At Variance Explanation for any change in 31/03/2024 31/03/2023 the ratio by more than 25% Ratios as compared to the preceding Numerator Numerator year. Denominator Denominator Ratio Ratio (a) Current Ratio -**Current Assets** 44,654.97 36,699.77 **Current Liabilities** 7,198.01 9,213.66 **Current Ratio** -4.94% 4.85 5.10 (b) Debt-Equity Ratio The Debt-Equity Ratio has improved due to repayment **Total Debt** 106.68 199.72 of Short Term Debt & Shareholder's Equity 59,283.59 50,247.44 increase in Profitability of the Company. **Debt-Equity Ratio** 0.0018 0.0040 -54.73% (c) Debt Service Coverage Ratio During the year Profitability of the Company has increases as Earnings available for debt service 8,471.26 7,924.56 well as repayment of loan has 127.17 Debt Service = (Interest+Principal) 135.14 been made by the company, hence ratio has improved. 13.60% **Debt Service Coverage Ratio** 66.61 58.64 (d) Return on Equity Ratio Net Profit Less Preference Dividend 9,330.49 7,289.94 54,765.52 46,767.59 Average Shareholder's Equity **Return on Equity Ratio** 9.30% 0.17 0.16 (e) Inventory turnover ratio 58,054.96 51,030.88 Sales Average Inventory 7,359.80 7,138.50 Inventory turnover ratio 7.89 7.15 10.34% (f) Trade Receivables turnover ratio Net credit sales 51,030.88 58,054.96 Average Trade receivables 14,818.43 12,525.19 Trade Receivables turnover ratio 3.92 4.07 -3.84% (g) Trade payables turnover ratio 28.547.90 23.868.29 Net credit purchases Average Trade payables 6,151.28 6,107.68 Trade payables turnover ratio 4.64 3.91 18.76% (h) Net capital turnover ratio 58,054.96 51,030.88 **Net Sales** 35,441.31 29,501.76 Working Capital Net capital turnover ratio 1.64 1.73 -5.30% Net profit ratio (i) Net profit after taxes 9,330.49 7,289.94 Net sales 58,054.96 51,030.88 16.07% 14.29% 12.51% Net profit ratio



Rati	ios	As At 31/03/2024	As At 31/03/2023	Variance	Explanation for any change in the ratio by more than 25% as compared to the preceding
		Numerator			year.
		Denominator	Denominator		
		Ratio	Ratio		
(j)	Return on Capital employed				-
	Earning before interest and Taxes	12,318.67	10,209.29		
	Capital Employed	60,908.01	51,727.22		
	Return on Capital employed	20.23%	19.74%	2.47%	
(k)	Return on investment				Return on Investment Ratio
	Income generated from investment	2,278.51	513.46		has increased due to higher return in comparision of Last
	Average Investment	11,512.11	9,406.61		Year.
	Return on investment	0.20	0.05	262.60%	

#### 59. Additional Regulatory Information (Non Ind AS)

The disclosures required by amendment to Division II of Schedule III of the Companies Act, 2013 are given only to the extent applicable:

- a) There are no transactions that have been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 which have not been recorded in the books of account.
- b) There are no charges or satisfaction of charges yet to be registered with Registrar of Companies beyond the statutory period.
- c) During the year no proceedings has been initiated or pending against the Company for holding any Benami Property under the Benami Transactions (Prohibitions) Act, 1988 (45 of 1988) and the rules made thereunder.
- d) Company has not carried our any revaluation in respect of Property, Plant & Equipments and intangible Asset, hence during the year there has been no change of 10% or more in the aggregate of the Net Carrying value of Assets on account of revaluation of Assets in respect of Property, Plant & Equipments and intangible assets.
- e) There are no intangible assets under development in the Company during the current reporting period.
- f) The company has not entered in to any transaction with companies struck off under section 248 of the Companies Act, 2013.
- g) The borrowing taken by the company from the banks has been used for the specific purpose for which it was taken.
- h) The Company has not been declared as a willful defaulter by any bank or financial institution or other lender in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India.
- i). Title deeds of immovable property other than proper taken on lease by duly executed lease agreement are held in the name of the company.

Corporate Overview



j) Details in respect of Difference in respect of Current assets as per books and details as provided in quarterly returns filed by the company, the details of the same is as under:

		As At 31/03/2024		
Name of the Bank & Quarter	Particulars of Security Provided	Amount reported in Quaterly return/ statement	Amount as per Books of Account	Amount of Difference
		NIL		

#### (₹ in Lakhs)

		As At 31/03/2023		
Name of the Bank & Quarter	Particulars of Security Provided	Amount reported in Quaterly return/ statement	Amount as per Books of Account	Amount of Difference
State Bank of India & Yes Bank	Ltd Inventories	6,154.84	7,064.53	(909.69)
Quarter - June 2022	Debtors	14,231.88	14,196.28	35.60
	Creditors	4,776.61	6,281.23	(1,504.62)

#### **Reason for Material discrepancies :**

- 1) The Effect of Stock in Transit has been given in Books of Accounts but the same effect has not been considered at the time of submitting Stock Statement.
- 2) At the time of Submitting the Stock Statement to Bank, Compnay had considered the Raw Material; Packing Material & Finished Goods Creditors only but in books other Miscellaneous creditors are also included in this category.
- 60. The financial statement are approved by the Audit Committee as at its meeting on 16<sup>th</sup> May, 2024 and by the Board of Directors on 16<sup>th</sup> May, 2024.

As per our report of even date attached herewith. For, Samir M Shah & Associates Chartered Accountants (Firm Regd. No.122377W)

[Samir M Shah] Partner (M.No. 111052)

Place : Ahmedabad Date : 16/05/2024 For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited

(Mahendra G. Patel) (Managing Director) (DIN : 00104706)

(Darshit A. Shah) (Chief Financial Officer)

Place : Ahmedabad Date : 16/05/2024 (Hasmukh I. Patel) (Whole Time Director) (DIN : 00104834)

(Trusha K. Shah) (Company Secretary) (M. No. A59416)

## INDEPENDENT AUDITOR'S REPORT

To, The Members of Lincoln Pharmaceuticals Limited

### Report on the Audit of the Consolidated Financial Statements

### Opinion

- 1. We have audited the accompanying consolidated financial statements of Lincoln Pharmaceuticals Limited (hereinafter referred to as the "Holding Company") and its subsidiary (Holding Company and its subsidiary together referred to as "the Group"), which comprise the Consolidated Balance Sheet as at 31<sup>st</sup> March, 2024, the Consolidated Statement of Profit and Loss(including Other Comprehensive Income), the Consolidated Cash Flow Statement, the Consolidated Statement of Changes in Equity for the year then ended and a summary of the material accounting policies and other explanatory information. (Hereinafter referred to as "the consolidated Ind AS financial statements").
- 2. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the report of the other auditors on separate financial statements and on the other financial information of the subsidiary, the aforesaid consolidated financial statements give the information required by the Companies Act,2013 ("Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including Indian Accounting Standards ("Ind AS") specified under Section 133 of the Act of the consolidated state of affairs (consolidated financial position) of the group as at 31<sup>st</sup> March 2024, and its consolidated profit (consolidated financial performance including other comprehensive income), its consolidated cash flow and the consolidated change in equity for the year ended on that date.

#### **Basis for Opinion**

3. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Companies act, 2013. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics issued by Institute of Chartered Accountants of India ('ICAI') together with the ethical requirements that are relevant to our auditof the financial statement under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the code of Ethics. We believe that the audit evidence we have obtained and the auditevidence obtained by the other auditors in terms of their reports referred in paragraph 15 of the other matter paragraph below, is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

4. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### 5. Key audit matter identified in our audit is on assessment of revenue recognition as follows:

Key audit matter	How our audit addressed the key audit matter
Revenue Recognition	
Revenue from the sale of goods is recognised upon the transfer of control of the goods to the customer, usually on delivery of goods. The Company uses a variety of shipment terms across its operating markets and this has an impact on the timing of revenue recognition. There is a risk that revenue could be recognised in the incorrect period for sales transactions occurring on and around the year end therefore revenue recognition has been identified as a key audit matter.	<ul> <li>accounting policies to assess compliance with Ind AS 115 "Revenue from contracts with customers".</li> <li>We performed test of controls of management's process of recognizing the revenue from sales of goods and placed specific attention on the timing of revenue recognition as per the sales terms with the customers.</li> </ul>

Information other than the Financial Statements and Auditor's Report thereon

6. The Holding Company's Board of Directors is responsible for the other information. The other information comprises theinformation included in the management Discussion & Analysis, Report on Corporate governance and Director's report, but does not include the consolidated financial statements and our auditor's report thereon. The Annual Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the Annual Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and as may be legally advised.

#### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation and presentation of these consolidated 7. financial statements in term of the requirements of the Companies Act, 2013 that give a true and fair view of the consolidated financial position, consolidated financial performance including other comprehensive income, consolidated change in equity and consolidated cash flows of the Group in accordance with the accounting principles generally accepted in India, including the Ind As specified under section 133 of the Act.The respective Board of Directors of the companies/entities included in the Groupare responsible for ensuring accuracy of records including financial information considered necessary for the preparation of consolidated Ind AS Financial statements. Further in terms of the provision of the Act, the respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

- 8. In preparing the consolidated financial statements, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
- **9.** The respective Board of Directors of the companies included in the Group and of its associate are responsible for oversee the financial reporting process of the Group and of its associates.

#### Auditor's Responsibilities for the Audit of the Financial Statements

- 10. Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.
- **11.** As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional skepticisms throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud
    or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient
    and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from
    fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions,
    misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associates and jointly controlled entities to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
  - Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group and its associates to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entities included in the consolidated financial statements, which we are the independent auditors. For the other entities included in the consolidated financial statements, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audited by other auditors. We remain solely responsible for our audit opinion.
- 12. We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



- 13. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- 14. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### 15. Other Matters

- (a) We did not audit the financial statements / financial information of 1 subsidiary, whose financial statements / financial information reflect total assets of ₹ 140.86 Lakhs as at 31<sup>st</sup> March, 2024, total income of Rs.Nil Lakhs and net cash flows amounting to ₹ 3.02 Lakhs for the year ended on that date, as considered in the consolidated financial statements. These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiary and our report in terms of sub-sections (3) and (11) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiary, is based solely on the reports of the other auditor.
- (b) Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial statements / financial information certified by the Management.

#### **Report on Other Legal and Regulatory Requirements**

- 16. As required by the Companies (Auditor's Report) Order, 2020 ("the Order") issued by the Central Government of India in terms of Section 143 (11) of the Act, according to the information and explanations given to us and based on our examination, there are no companies included in the consolidated financial statements of the Holding Company which are companies except the Holding Company. The Companies (Auditor's Report) Order, 2020 of the Holding Company did not include any qualifications or adverse remarks. Accordingly, the requirement to report on clause 3(xxi) of the order is not applicable to the holding company.
- 17. As required by Section 143 (3) of the Act, we report, to the extent applicable, that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit of the aforesaid consolidated financial statements;
  - (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
  - (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss, and the Consolidated Cash Flow Statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
  - (d) In our opinion, the aforesaid consolidated financial statements comply with Ind AS specified under Section 133 of the Act.
  - (e) On the basis of the written representations received from the directors of the Holding Company and taken on record by the Board of Directors of the Holding Company and the reports of the other statutory auditors of its subsidiary company covered under the act, none of the directors of the Group companies covered under the Act, are disqualified as on 31st March, 2024 from being appointed as a director in terms of Section 164 (2) of the Act.
  - (f) With respect to the adequacy of internal financial controls over financial reporting of the Group and the operating effectiveness of such controls, refer to our separate report in Annexure "A".

- (g) In our opinion and according to the information and explanations given to us, the remuneration paid during the current year by the Holding Company, being the only Company to which such requirements of the Act are applicable, to its directors is in accordance with the provisions of Section 197 of the Act. The remuneration paid to any director by the Holding Company is not in excess of the limit laid down under Section 197 of the Act.
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. the consolidated financial statement has disclosed the impact of pending litigations on its financial position in the Consolidated financial statements; (Refer Note 44 to the financial statements);
  - **ii.** The Group has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts.
  - iii. There has been no delay in transferring the amounts, required to be transferred, to the Investor Education and Protection Fund by the Group.
  - iv. (i) The management has represented that, to the best of its knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the company to or in any other persons or entities, including foreign entities ("Intermediaries") with the understanding, whether recorded in writing or otherwise, that the Intermediaries shall, whether, directly or indirectly lend or invest in the other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
    - (ii) The management has represented, that to the best of its knowledge and belief, other than as disclosed in the notes to the accounts, no funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the company shall, whether directly or indirectly lend or invest in the other persons or entities identified in any manner whatsoever by or on behalf of the Funding Parties ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
    - (iii) Based on such audit procedures applied by us, nothing has come to our notice that has caused us to believe that the representations made under sub clause (iv) (i) and (ii) contain any material misstatement.
  - v. The dividend declared and paid during the year by the Holding Company, being the only Company in the group to which such requirements of the Act are applicable, the dividend declared and paid during the year by the Company is in compliance with Section 123 of the Companies Act, 2013.
  - vi. Based on our examination, the Holding Company has used accounting software for maintaining its books of account for the financial year ended 31<sup>st</sup> March, 2024 which has a feature of recording audit trail (edit log) facility and the same has operated throughout the year for all relevant transactions recorded in the software. Further, during the course of our audit we did not come across any instance of the audit trail feature being tampered with. In case of a subsidiary, it has been communicated by their auditor that subsidiary is a Limited Liability Partnership; a proviso to Rule 3(1) of the Companies (Accounts) Rules, 2014 is not applicable to it. Therefore, we are unable to report whether the audit trail facility has been operated and maintained through the year for all transaction recorded in the software, or if the audit trail feature has been tampered with in respect of subsidiary.

For, Samir M Shah & Associates Chartered Accountants, [Firm Regd. No. 122377W]

(Samir M Shah) Partner [M. No. 111052] UDIN: 24111052BKBQF05613

Place : Ahmedabad Date : 16/05/2024

#### **ANNEXURE "A"**

# TO INDEPENDENT AUDITOR'S REPORT ON CONSOLIDATED FINANCIAL STATEMENT OF LINCOLN PHARMACEUTICALS LIMITED FOR THE YEAR ENDED ON MARCH 31, 2024

Referred to in paragraph 17(f) of our Report of even date to the Members of Lincoln Pharmaceuticals Limited for the year ended 31<sup>st</sup> March, 2024.

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

#### Opinion

We have audited the internal financial controls over financial reporting of Lincoln Pharmaceuticals Limited (hereinafter referred to as the "Holding Company") as of March 31, 2024, In Conjunction with our audit of Consolidated Ind AS financial statements of the Company for the year ended on that date.

In our Opinion, the Group has, in all material respect, an adequate internal financial control system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2024, based on the internal control over financial reporting criteria established by the Holding company considering the essential components of internal control stated in the Guidance Note on audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India.

#### Management's Responsibility for Internal Financial Controls

The respective board of Directors of the Holding, its Subsidiary Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by respective companies considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI).

These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Holding and its Subsidiary Companies based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting of the Holding and Its Subsidiary.

#### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with

Financial Statements

generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1)Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Other Matter

Our aforesaid report under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls with reference to the Consolidated financial statements insofar as it relates to a subsidiary Company, said subsidiary company is not covered under the Act and hence reporting on the adequacy and operating effectiveness of internal financial controls over financial reporting is not applicable to such subsidiary company.

For, Samir M Shah & Associates Chartered Accountants, [Firm Regd. No. 122377W]

Place : Ahmedabad Date : 16/05/2024 (Samir M Shah) Partner [M. No. 111052] UDIN: 24111052BKBQF05613



					(₹ in Lakhs
Partic	ulars		Note No.	As at March 31, 2024	As at Marc 31, 202
A	ASSET	S		,	,
1	N	on-current assets			
	(0	a) Property, plant and equipment	5	17,879.00	15,000.1
	(ł	) Right of Use Assets	5A	21.06	23.2
	(0	:) Capital work-in-progress	6	348.26	671.4
	(0	d) Other intangible assets	7	32.60	29.4
	(e	) Financial Assets			
		(i) Investments	8	0.26	0.2
		(ii) Loans	9	6,576.15	5,931.1
		(iii) Other financial assets	10	60.45	103.6
	(f	) Other non-current assets	11	437.24	261.4
	-	Total non current assets		25,355.02	22,020.7
2	2 C	urrent assets			
	(0	a) Inventories	12	7,716.81	7,002.7
	(1	) Financial assets			
		(i) Investments	13	13,891.61	9,132.6
		(ii) Trade receivables	14	16,176.69	13,633.0
		(iii) Cash and cash equivalents	15	574.72	505.2
		(iv) Other bank balances	16	808.34	2,926.7
		(v) Loans	17	3,843.93	2.322.5
		(vi) Other financial assets	18	51.37	67.7
	((	c) Current tax assets (Net)	19	Nil	Ν
	•	d) Other current assets	20	1,610.55	1.130.4
		Total current assets		44,674.02	36,721.2
	Т	otal assets (1+2)		70.029.04	58,742.0
3 E		Y AND LIABILITIES			•••,- •=••
1		quity			
		a) Share capital	21	2,002.97	2,002.9
		b) Other equity	22	57,280.62	48,244.
	(,	Total equity		59,283.59	50,247.4
1	IABIL			07,200.07	00,2 17.1
2		on-current ligbilities			
-		a) Financial liabilities			
	(	(i) Borrowings		Nil	Γ
		(ii) Other financial liabilities	23	362.45	472
	0	b) Provisions	24	9.71	13.
		<ul> <li>Deferred tax liabilities (Net)</li> </ul>	25	1,145.58	794.0
	((	Total Non - Current Liabilities	25	1.517.74	1,280.0
3	° C	urrent ligbilities		1,517.74	1,200.0
5		a) Financial liabilities			
	((	(i) Borrowings	26	106.68	199.
		(ii) Trade payables	20	100.00	177.
		- Total outstanding dues of micro and small enterprises	27	275.34	459.4
		- Total outstanding dues of micro and small enterprises		6,968.63	4,627.3
		small enterprises		0,900.03	4,027
		(iii) Other financial liabilities	28	1,244.33	1,241.
	(1	b) Other current liabilities	29	273.59	209.
	•	b) Provisions	30	352.02	388.9
		d) Current tax liabilities (Net)	31	7.12	88
		Total current liabilities	••	9,227.71	7,214.
	Т	otal equity and liabilities (1+2+3)		70,029.04	58,742.0
		anying notes forming part of the financial statements			

## Consolidated Balance Sheet as at March 31, 2024

**Chartered Accountants** (Firm Regd. No.122377W)

[Samir M Shah] -Partner (M.No. 111052)

Place : Ahmedabad Date : 16/05/2024

(Mahendra G. Patel) (Managing Director) (DIN : 00104706)

(Darshit A. Shah) (Chief Financial Officer)

Place : Ahmedabad Date : 16/05/2024

(Hasmukh I. Patel)

(DIN : 00104834)

(M. No. A59416)

(Whole Time Director)



# Consolidated Statement of Profit and Loss for the year ended March 31, 2024

				(₹ in Lakhs)
Par	ticulars	Note No.	Year Ended March 31, 2024	Year Ended March 31, 2023
	INCOME			
I	Revenue from operations	32	58,054.96	51,030.88
II	Other income	33	3,442.25	2,247.29
III	Total income (I + II )		61,497.21	53,278.17
	EXPENSES			
	(a) Cost of materials consumed	34	20,112.45	17,699.52
	(b) Purchases of stock-in-trade	35	8,291.48	6,864.12
	(c) Changes in inventories of finished goods,	36	(570.06)	(423.95)
	stock-in-trade and work-in-progress			
	(d) Employee benefit expense	37	10,289.96	9,315.95
	(e) Finance costs	38	146.49	203.01
	(f) Depreciation and Amortisation expense	39	1,062.47	916.61
	(g) Other expenses	40	9,940.16	8,654.93
IV	Total Expenses		49,272.95	43,230.19
V	Profit before tax (III- IV)		12,224.26	10,047.98
VI	Tax Expense			
	(a) Current tax	41	2,520.50	2,474.96
	(b) Deferred Tax (Net)	41	349.48	158.61
	(c) Short/(Excess) Provision of Tax of earlier year	41	23.79	124.48
	Total tax expense		2,893.77	2,758.05
VII	Profit for the year (V - VI)		9,330.49	7,289.93
VIII	Other comprehensive income			
	Items that will not be reclassified to profit and loss			
	a) Remeasurements of the defined benefit plans	42	8.16	(39.79)
	b) Income tax relating to items (a) above	42	(2.05)	10.01
IX	Total other comprehensive income		6.11	(29.78)
Х	Total comprehensive income for the year (VII+IX)		9,336.60	7,260.15
XI	Basic & diluted earnings per share of face value of			
	₹10 each fully paid up (in Rs.)			
	(a) Basic	51	46.58	36.40
	(b) Diluted	51	46.58	36.40
-				

See accompanying notes forming part of the financial statements

As per our report of even date attached herewith. For, Samir M Shah & Associates Chartered Accountants (Firm Regd. No.122377W)	For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited		
	<b>(Mahendra G. Patel)</b> (Managing Director) (DIN : 00104706)	<b>(Hasmukh I. Patel)</b> (Whole Time Director) (DIN : 00104834)	
<b>[Samir M Shah]</b> Partner (M.No. 111052)	<b>(Darshit A. Shah)</b> (Chief Financial Officer)	<b>(Trusha K. Shah)</b> (Company Secretary) (M. No. A59416)	
Place : Ahmedabad Date : 16/05/2024	Place : Ahmedabad Date : 16/05/2024		

Corporate Overview



# Consolidated Statement of Cash Flow for the year ended March 31, 2024

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Cash flow from operating activities		
Profit before tax	12,224.26	10,047.98
Adjustments for :		
Depreciation and Amortisation expense	1,062.47	916.61
Finance costs	146.49	203.01
Provision/(Reversal) for Expected Credit Loss	64.95	(17.76)
Dividend income	(0.44)	Ni
MTM (gain) / loss on fair valuation of derivative financial instruments	3.94	12.85
Loss / (Profit) on sale of property, plant & Equipment (net)	27.60	(7.60)
Interest income	(702.31)	(617.11)
(Gain) / Loss on fair valuation of Current Investment	(2,109.19)	(438.15)
Gain on sale of Current Investment	(169.32)	(75.31)
Operating profit before working capital changes	10,548.45	10,024.52
Changes in operating assets and liabilities:		
(Increase)/Decrease in Inventories	(714.02)	271.4
(Increase)/Decrease in Trade receivables	(2,608.56)	(2,021.19)
(Increase)/Decrease in Other Non Current Financial Assets	7.85	(15.62)
(Increase)/Decrease in Other Current Financial Assets	6.74	(18.84)
(Increase)/Decrease in Other Non Current Assets	44.88	5.87
(Increase)/Decrease in Other Current Assets	(480.09)	465.53
Increase/(Decrease) in Trade Payable	2,157.28	(2,051.42)
Increase/(Decrease) in Other non current Financial Liabilities	(109.67)	18.21
Increase/(Decrease) in Other current Financial Liabilities	52.52	24.60
Increase/(Decrease) in Other Current Liabilities	64.40	86.84
Increase/(Decrease) in Provisions	(32.98)	97.26
Cash flow generated from operations	8,936.80	6,887.17
Direct taxes Paid (net)	(2,615.08)	(2,960.98)
NET CASH FLOW FROM OPERATING ACTIVITIES (A)	6,321.72	3,926.19
Cash flows from investing activities		
Purchase of Property, Plant and Equipments (including Capital Work-in-Progress)	(3,947.59)	(1,425.88)
Purchase of Other Intangible Assets	(13.71)	(2.32)
Proceeds from sale of Property, Plant and Equipments	9.00	70.57
Margin Money / Fixed Deposit Made	(675.00)	(1,574.05)
Margin Money / Fixed Deposit Withdraw	2,830.18	72.02
Non Current Loans Given	(4,142.50)	(1,800.00)
Non Current Loans Received Back	1,843.88	Ni
Current Loans Given	(5,558.00)	(2,600.00)
Current Loans Received Back	5,500.55	2,441.41
Interest received	899.07	92.55
Dividend Received	0.44	Ni
Sale of Current Investment	7,482.62	7,380.13
Purchase of Current Investment	(9,963.10)	(6,318.69)
NET CASH FLOW FROM INVESTING ACTIVITIES (B)	(5,734.16)	(3,664.26)



## (₹ in Lakhs)

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Cash flows from financing activities		
Repayment of Long-term borrowings	Nil	Nil
Proceeds from Short-term borrowings	2,000.00	1,935.74
Repayment of Short-term borrowings	(2,090.19)	(1,950.18)
Dividend paid on equity shares	(300.45)	(300.45)
Finance costs Paid	(127.40)	(135.24)
NET CASH FLOW FROM FINANCING ACTIVITIES (C)	(518.04)	(450.13)
NET INCREASED IN CASH AND CASH EQUIVALENTS (A + B + C)	69.52	(188.20)
Cash and cash equivalents at the beginning of the year (Refer Note.(i) below)	505.20	693.40
Cash and cash equivalents at the end of the year	574.72	505.20

Notes:

(i) Components of cash and cash equivalents at each balance sheet date:		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Cash on hand	56.31	37.09
Balances with Bank	518.41	468.11
Total Cash and cash equivalents (Refer Note. 15)	574.72	505.20

(ii) The above the Statement of Cash Flow has been prepared under the 'Indirect Method' set out in Indian Accounting Standard (Ind AS) 7 'Statement of Cash Flow'.

See accompanying notes forming part of the Financial Statements

As per our report of even date attached herewith. For, Samir M Shah & Associates Chartered Accountants (Firm Regd. No.122377W)

[Samir M Shah] Partner (M.No. 111052)

Place : Ahmedabad Date : 16/05/2024 For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited

(Hasmukh I. Patel)

(DIN: 00104834)

(Trusha K. Shah)

(M. No. A59416)

(Company Secretary)

(Whole Time Director)

(Mahendra G. Patel) (Managing Director) (DIN : 00104706)

(Darshit A. Shah) (Chief Financial Officer)

Place : Ahmedabad Date : 16/05/2024



# Consolidated Statement of Changes in Equity for the year ended on March 31, 2024

	(₹ in Lakhs)
Note No.	Total
21	2,002.97
	Nil
	2,002.97
	Nil
21	2,002.97
	Nil
	2,002.97
	Nil
21	2,002.97
	21 21

#### **Other Equity**

(₹ in Lakhs)

		Re	serves and S	Surplus			
	Note		l Earnings				
Particulars	No.	Profit	Other	General	Capital	Equity	Tota
		and	Compre-	Reserve	Reserve	Securities	
		Loss	hensive			Premium	
Balance as at 1 <sup>st</sup> April, 2022	22	34,826.35	Income (17.98)	973.72	(958.98)	6,461.66	41,284.77
Profit for the year	22	7,289.93	Nil	Nil	(730.70) Nil	0,401.00 Nil	7,289.93
Other comprehensive income for the year		7,207.75 Nil	(29.78)	Nil	Nil	Nil	(29.78)
(Net of Tax)			(29.70)	INII	INII	INII	(29.70)
· · ·		42,116.28	(4776)	973.72	(958.98)	6 861 66	48,544.92
Total Comprehensive Income for the year Transactions with Owners in their		42,110.20	(47.76)	9/3./2	(950.90)	0,401.00	40,344.72
capacity as Owners:		(50.00)		50.00			
Transfer to General Reserve		(50.00)	Nil	50.00	Nil	Nil	Ni
Payment of Final Dividends		(300.45)	Nil	Nil	Nil	Nil	(300.45)
Balance as at 31 <sup>st</sup> March, 2023	22	41,765.83	(47.76)	1,023.72	(958.98)	6,461.66	48,244.47
Profit for the year		9,330.49	Nil	Nil	Nil	Nil	9,330.49
Other comprehensive income for the year		Nil	6.11	Nil	Nil	Nil	6.11
(Net of Tax)							
Total Comprehensive Income for the year		51,096.32	(41.65)	1,023.72	(958.98)	6,461.66	57,581.07
Transactions with Owners in their							
capacity as Owners:							
Payment of Dividends		(300.45)	Nil	Nil	Nil	Nil	(300.45)
Transfer to General Reserve		(50.00)	Nil	50.00	Nil	Nil	Ni
Balance as at 31 <sup>st</sup> March, 2024	22	50,745.87	(41.65)	1,073.72	(958.98)	6,461.66	57,280.62
As per our report of even date attached he For, Samir M Shah & Associates	rewith.	For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited					
Chartered Accountants (Firm Regd. No.122377W)		•	<b>Mahendra G</b> Managing E	•	•	<b>nukh I. Pate</b> de Time Dire	•

[Samir M Shah] Partner (M.No. 111052)

Place : Ahmedabad Date : 16/05/2024

(Managing Director) (DIN: 00104706)

(Darshit A. Shah) (Chief Financial Officer)

Date : 16/05/2024

Place : Ahmedabad

(Whole Time Director) (DIN: 00104834)

(Trusha K. Shah) (Company Secretary) (M. No. A59416)



## Notes to consolidated financial statement for the year ended on March 31, 2024

### 1. Corporate information:

The consolidated financial statements relate to Lincoln Pharmaceuticals Limited ("the Group") and its subsidiary Companies. Lincoln Pharmaceuticals Limited is a listed Group, incorporated on January 20, 1995 under the provisions of the Companies Act 1956, having it registered office in the Ahmedabad, Gujarat, India. The shares of the Group are listed on BSE and NSE. The Group is engaged in the business of manufacturing and trading of pharmaceutical products. The Group and its subsidiary constitute "the Group". The details of the subsidiary along with nature of business are as under:

Subsidiary Name	Nature of Business	% of Voting Power by the Holding Group (Refer Note 50)	Accounting Period
Zullinc Healthcare LLP	Manufacturing and Trading of Pharmaceutical Products	100%	Considered for the period: April 1, 2023 to March 31, 2024

The consolidated financial statements are approved for issue by the Group's Board of Directors on May 16, 2024.

#### 2. Statement of compliance:

The consolidated financial statements have been prepared in accordance with Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended read with Section 133 of the Companies Act, 2013.

The current consolidated financial statements comprising of Balance Sheet, Statement of Profit and Loss, Statement of Changes in Equity and Statement of Cash Flows as at March 31, 2024 have been prepared in accordance with Indian Accounting Standards ('Ind AS') under the historical cost convention on the accrual basis, except for certain financial instruments which are measured at fair values as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016. The accounting policies are applied consistently to all the periods presented in the financial statements except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use. The Group retains the presentation and classification of items in the financial statements from one period to the next.

### 3. Basis of preparation and principles of Consolidation:

#### i) Basis of preparation:

The Consolidated financial statements have been prepared on accrual basis of accounting under historical cost convention, except for the following where the fair valuation have been carried out in accordance with the requirements of respective Ind AS:

- a. Employee defined benefit plans Plan assets Note 45.
- b. Financial Instruments recognised at FVTPL or FVTOCI Note 47.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date.

#### ii) Principles of consolidation:

A. subsidiary are those entities over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the relevant activities of the entity. subsidiary are fully consolidated from the date on which control is transferred to the group. They are de-consolidated from the date that control ceases.



- B. The group combines the financial statements of the parent and its subsidiary line by line adding together the book value of like items of assets, liabilities, equity, income and expenses. Inter-Group transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset.
- C. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:
  - a. the size of the Group's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
  - b. potential voting rights held by the Group, other vote holders or other parties;
  - c. rights arising from other contractual arrangements; and
  - d. any additional facts and circumstances that indicate that the Group has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.
- D. Profit or loss and each component of other comprehensive income are attributed to the owners of the Group and to the non-controlling interests. Total comprehensive income of subsidiary is attributed to the owners of the Group and to the noncontrolling interests even if this results in the non-controlling interests having a deficit balance.
- E. The financial statements of the Group and its subsidiary have been consolidated using uniform accounting policies.

#### 4. Summary of significant accounting policies:

#### i) Use of estimates:

The preparation of the consolidated financial statements in conformity with Ind AS requires the Management to make estimates, judgements and assumptions. These estimates, judgements and assumptions affect the application of accounting policies and the reported amounts of assets and liabilities, the disclosures of contingent assets and liabilities at the date of the consolidated financial statements and reported amounts of revenues and expenses during the period. Application of accounting policies that require critical accounting estimates involving complex and subjective judgements and the use of assumptions in financial statements have been specified in Note 4(ii) below. Accounting estimates could change from period to period. Actual results could differ from estimates. Appropriate changes in estimates are made as the Management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in consolidated financial statements in the period in which the changes are made and, if material, their effects are disclosed in these notes to the consolidated financial statements.

Critical Accounting Estimates and Judgement used in application of Accounting Policies are specified here-inafter:

#### a. Income Taxes

Significant judgements are involved in determining the provision for Income Taxes, including amount expected to be paid / recovered for uncertain tax positions. (Also refer Note 11, 19 and 31)

#### b. Property, Plant and Equipment

Property, plant and equipment represent a significant proportion of the asset base of the Group. The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful life and residual values of the Group's assets are determined by the Management at the time the asset is acquired and reviewed periodically, including at each financial year end. The life is based on historical experience with similar assets as well as anticipation of future events, which may impact their life such as changes in technology. (Refer Note 5)

#### c. Impairment of Financial Assets

The impairment provisions for consolidated financial assets are based on assumptions about risk of default and expected loss rates. The Group uses judgement in making these assumptions and selecting the inputs to the impairment calculation based on empirical evidence available without under cost or effort, existing market conditions as well as forward looking estimates at the end of each reporting period. (Refer Note 10 & 18)

#### d. Defined Benefit Plan

The cost of the defined benefit plan and other post-employment benefits and the present value of such obligations is determined using actuarial valuation. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and attrition rate. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. (Refer Note 45)

#### e. Fair Value Measurement of Financial Instruments

When the fair value of consolidated financial assets and consolidated financial liabilities recorded in the balance sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the Discounted Cash Flow (DCF) model. The inputs to these models are taken from observable markets, where possible, but where this is not feasible, a degree of judgement is required in establishing fair values. Judgements include consideration of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair values of financial instruments. (Refer Note 47)

#### f. Policy on Sales returns for Critical Estimates

The Group accounts for sales returns accrual by recording an allowance for sales returns concurrent with the recognition of revenue at the time of a product sale. This allowance is based on the Group's estimate of expected sales returns. With respect to established products, the Group considers its historical experience of sales returns, levels of inventory in the distribution channel, estimated shelf life, to the extent each of these factors impact the Group's business and markets. With respect to new products introduced by the Group, such products have historically been either extensions of an existing line of product where the Group has historical experience or in therapeutic categories where established products exist and are sold either by the Group.

#### g. Other estimates

The preparation of consolidated financial statements involves estimates and assumptions that affect the reported amount of assets, liabilities, disclosure of contingent liabilities at the date of consolidated financial statements and the reported amount of revenues and expenses for the reporting period. Specifically, the Group estimates the probability of collection of accounts receivable by analyzing historical payment patterns, customer concentrations, customer credit-worthiness and current economic trends. If the financial condition of a customer deteriorates, additional allowances may be required.

#### ii) Revenue Recognition:

#### Revenue from Contacts with Customers

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is being made.Revenue is measured at the transaction price for each separate performance obligation, taking into account contractually defined terms of payment and excluding taxes or duties collected on behalf of the government. The transaction price is net of estimated customer returns, rebates and other similar allowances.

#### a) Sale of Goods

Revenue from the sale of goods is recognized at that point in time, the customer has the ability to direct the use of, and obtain substantially all of the remaining benefits from, the asset or to restrict the access of other entities to those benefits.

The time taken from entering into order and sale is less than 12 months and the normal credit period offered to customers is also less than 12 months. The Group offers trade Discount, Quantity Discount, cash Discount, Discount for Shortage or quality issue discount which are factored while determining transaction price. Revenue is recognised such that significant reversal is not highly probable. The reconciliation between the contract price and revenue recognised is given in Note 32.

When the consideration is received, before the Group transfers goods to the customer, the Group presents the consideration as a contract liability.

#### b) Rendering of Services

#### Revenue from Job work service contracts

- i) Job Work service contracts are recognised at point in time as control is transferred to the customer only on dispatch. and
- ii) the revenue relating to supplies are measured in line with policy set out in 4(ii)(a).

When the consideration is received, before the Group transfers goods to the customer, the Group shall present the consideration as a contract liability and when the services rendered by the Group exceed the payment, a contract asset is recognised excluding any amount presented as receivable.

#### c) Export Incentives

Export entitlements are recognized in the Statement of Profit and Loss when the right to receive credit as per the terms of scheme is established in respect of the exports made and where there is no significant uncertainty regarding the ultimate collection of the relevant export proceeds.

#### d) Interest Income

Interest income is calculated by applying the effective interest rate to the gross carrying amount of the financial assets except when the financial asset is credit-impaired in which case the effective interest rate is applied to the amortised cost of the financial asset.Effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's gross carrying amount on initial recognition.

#### iii) Property, Plant & Equipment:

Property, plant and equipment are tangible items that are held for use in the production or supply of goods and services, rental to others or for administrative purposes and are expected to be used during more than one period. The cost of an item of property, plant and equipment is recognised as an asset if and only, if it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. Freehold land is carried at cost less accumulated impairment losses. All other items of property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Cost of an item of property, plant and equipment comprises:

- Its purchase price, all costs including financial costs till commencement of commercial production are capitalized to the cost of qualifying assets. Tax credit, if any, are accounted for by reducing the cost of property,plant & equipment;
- Any other costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in Consolidated Statement of profit and loss account.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use.

#### Capital Work-in-progress

Capital work in progress is stated at cost, comprising direct cost, related incidental expenses and attributable borrowing cost and net of accumulated impairment losses, if any. All the direct expenditure related to implementation including incidental expenditure incurred during the period of implementation of a project, till it is commissioned, is accounted as Capital work in progress (CWIP) and after commissioning the same is transferred / allocated to the respective item of property, plant and equipment. Pre-operating costs, being indirect in nature, are expensed to the consolidated statement of profit and loss account as and when incurred.

#### Compensation for impairment:

The Group recognises compensation from third parties for items of property, plant and equipment that were impaired, lost or given up in profit or loss when the compensation becomes receivable.

#### Derecognition of Property, Plant and Equipment:

The carrying amount of an item of property, plant and equipment is derecognized on disposal or when no future economic benefits are expected from its use or disposal. The gain or loss from the derecognition of an item of property, plant and equipment is recognised in the consolidated statement of profit and loss account when the item is derecognised.

#### iv) Depreciation on Property, Plant & Equipment:

Depreciation is provided on straight line method for property, plant and equipment so as to expense the cost over their estimated useful lives based on evaluation which are as indicated in Schedule II to Companies Act, 2013. The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate. Depreciable amount of an item of property, plant and equipment is arrived at after deducting estimated residual value. The depreciable amount of an asset is allocated on a systematic basis over its useful life. Depreciation commences when the item of property, plant and equipment is in the location and condition necessary for it to be capable of operating in the manner intended by management. Depreciation ceases at the earlier of the date that the asset is classified as held for sale (or included in a disposal group that is classified as held for sale) and the date that the asset is derecognized. The Group review the depreciation method at each financial year-end and if, there has been a significant change in the expected pattern of consumption of the future economic benefits embodied in the asset, the method is changed to reflect the changed pattern. Such a change is accounted as a change in accounting estimate on prospective basis. Depreciation on property, plant and equipment is provided over the useful lives specified as under:-

Nature of Assets	Useful life (in Years)
Land (Free Hold)	Nil
Factory Buildings	30
Non Factory Building	
RCC Frame Structure	60
Non RCC Frame Structure	30
Computer	3 / 6
Electrical Installation	10
Furniture & Fixtures	10
Office Equipments	5
Plant & Machinery	5 to 22
Vehicle	8 / 10

#### v) Intangible Assets and Amortisation:

The Group identifies an identifiable non-monetary asset without physical substance as an intangible asset. The Group recognises an intangible asset if it is probable that expected future economic benefits attributable to the asset will flow to the entity and the cost of the asset can be measured reliably. An intangible asset is initially measured at cost unless acquired in a business combination in which case an intangible asset is measured at its fair value on the date of acquisition. The Group identifies research phase and development phase of an internally generated intangible asset. Expenditure incurred on research phase is recognised as an expense in the Consolidated profit or loss for the period in which incurred. Expenditure on development phase are capitalised only when the Group is able to demonstrate the technical feasibility of completing the intangible asset, the ability to use the intangible asset and the development expenditure can be measured reliably. The Group subsequently measures all intangible assets at cost less accumulated amortisation less accumulated impairment. An intangible asset is amortised on a straight-line basis over its useful life. Amortisation commences when the asset is in the location and condition necessary for it to be capable of operating in the manner intended by management. Amortisation ceases at the earlier of the date that the asset is classified as held for sale (or included in a disposal group that is classified as held for sale) and the date that the asset is derecognised. The amortisation charge for each period is recognised in Consolidated profit or loss unless the charge is a part of the cost of another asset. The amortisation period and method are reviewed at each financial year end. Any change in the period or method is accounted for as a change in accounting estimate prospectively. The Group derecognises an intangible asset on its disposal or when no future economic benefits are expected from its use or disposal and any gain or loss on derecognition is recognised in Consolidated statement of profit and loss account as gain / loss on derecognition of asset.

#### vi) Inventories:

#### Raw Materials, Packing Materials, Stores and Spares

Raw Materials, Packing Materials, Stores & Spares and consumables are valued at lower of cost (net of refundable taxes and duties) and net realisable value. The cost of these items of inventory are determined on FIFO basis and comprises of cost of purchase and other incidental costs incurred to bring the inventories to their location and condition. Materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost.

#### Finished Goods and Work-in-progress

Work-in-progress and finished goods are valued at lower of cost and net realisable value. The cost of work-inprogress and finished goods of inventory is determined on weighted average basis. The cost of work-in-progress and finished goods includes cost of conversion and other costs incurred to bring the inventories to their present location and condition. Obsolete, slow moving and defective inventories are identified and valued at lower of cost and net realisable value.

#### Stock in Trade

Stock in Trade is valued at lower of cost and net realisable value. Cost is determined on FIFO basis.

#### vii) Leases:

#### As a Lessee

The Group's leased assets consist of leases for Land. At inception of a contract, the group assesses whether a contract is, or contains, a lease. A contract is or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the group assesses whether: (i) the contract involves the use of an identified asset (ii) the group has the right to obtain substantially all of the economic benefits from use of the asset throughout the period of use; and (iii) the group has the right to direct the use of the asset.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives

of right-of-use assets are determined on the same basis as those of Property, Plant and Equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently measured as given below:

- (a) increasing the carrying amount to reflect interest on the lease liability;
- (b) reducing the carrying amount to reflect the lease payments made; and
- (c) remeasuring the carrying amount to reflect any reassessment or lease modifications.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for short term lease that have a lease term of 12 months or less and leases of low-value assets. The Group recognises the lease payments associated with these leases on straight line basis as per the terms of the lease.

#### viii) Government Grants and Subsidies:

Assistance by government in the form of transfers of resources to the Group in return for past or future compliance with certain conditions relating to operating activities of the entity other than those which cannot reasonably have a value placed upon them or those that cannot be distinguished from normal trading transactions of the Group are termed as government grants. All government grants are identified as either relating to assets or relating to income. Government grants whose primary condition is that a Group qualifying for them should purchase, construct or otherwise acquire long-term assets are identified as grants related to assets. Grants other than those related to assets are identified as related to income. Government grants are recognised when there is a reasonable assurance that the Group will comply with the conditions attaching to them and the grants will be received. A forgivable loan from government is treated as a government grant when there is a reasonable assurance that the entity will meet the terms for forgiveness of the loan. The Group recognises Government grants in profit or loss on a systematic basis over the periods in which the entity recognises as expenses the related costs for which the grants are intended to compensate. Grants related to assets, including non-monetary grants at fair value, are presented in the balance sheet as deferred income. Deferred income is recognised in profit or loss on the basis the related assets are depreciated or amortised if they are related to asset or under other income when the grant becomes receivable. Grants related to income are presented in profit or loss under other income. Grants received in advance before fulfilment of conditions are recognised as Other Liability classified into current or non-current, as appropriate in the circumstances of the case.

#### ix) Financial Instruments:

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### **Financial Assets**

#### a. Initial recognition and measurement

At initial recognition, the Group measures a financial asset (which are not measured at fair value) through profit and loss at its fair value plus or minus transaction costs that are directly attributable to the acquisition or issue of the financial asset.

#### b. Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in following categories:

- i) Financial assets measured at amortised cost;
- ii) Financial assets at fair value through profit or loss (FVTPL) and
- iii) Financial assets at fair value through other comprehensive income (FVTOCI).

The Group classifies its financial assets in the above mentioned categories based on:

- a) The Group's business model for managing the financial assets, and
- b) The contractual cash flows characteristics of the financial asset.

#### i) Financial assets measured at amortised cost :

A financial asset is measured at amortised cost if both of the following conditions are met:

- a) A financial asset is measured at amortised cost if the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and the Contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.
- b) Financial assets are subsequently measured at amortised cost using the effective interest rate (EIR) method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included in finance income in the profit or loss. The losses arising from impairment are recognised in the profit or loss.

Trade receivables, Advances, Security Deposits, Cash and Cash Equivalents etc. are classified for measurement at amortised cost.

#### ii) Financial assets at fair value through profit or loss (FVTPL):

A financial asset is measured at fair value through profit or loss unless it is measured at amortised cost or fair value through other comprehensive income. In addition, The Group may elect to designate a financial asset, which otherwise meets amortised cost or FVTOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch').

iii) Financial assets at fair value through other comprehensive income (FVTOCI):

Financial assets are measured at fair value through other comprehensive income if these financial assets are held within a business model whose objective is achieved by collecting both contractual cash flows that gives rise on specified dates to solely payments of principal and interest on the principal amount outstanding and by selling financial assets.

#### c. Derecognition

The Group derecognizes a financial asset when contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another party. On derecognition of a financial asset in its entirety, the difference between the assets's carrying amount and the sum of the consideration received and receivable is recognized in the consolidated statement of Profit and Loss.

#### d. Impairment

The Group applies expected credit losses (ECL) model for measurement and recognition of loss allowance on the following:

- i. Trade receivables,
- ii. Financial assets measured at amortized cost (other than trade receivables and lease receivables),

iii. Financial assets measured at fair value through other comprehensive income (FVTOCI).ECL is the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the entity expects to receive (i.e., all cash shortfalls), discounted at the original effective interest rate.

In case of trade receivables, the Group follows a simplified approach wherein an amount equal to lifetime ECL is measured and recognized as loss allowance. As a practical expedient, the Group uses a provision matrix to measure lifetime ECL on its portfolio of trade receivables.

In case of other assets (listed as ii and iii above), the Group determines if there has been a significant increase in credit risk of the financial asset since initial recognition then an amount equal to lifetime ECL is measured and recognized as loss allowance. If the credit risk of such assets has not increased significantly, an amount equal to 12-month ECL is measured and recognized as loss allowance.

Subsequently, if the credit quality of the financial asset improves such that there is no longer a significant increase in credit risk since initial recognition, the Group reverse the recognizing impairment loss allowance based on 12-month ECL.

Lifetime ECL are the expected credit losses resulting from all possible default events over the expected life of a financial asset. 12-month ECL are a portion of the lifetime ECL which result from default events that are possible within 12 months from the reporting date.

ECL impairment loss allowance (or reversal) recognized during the period is recognized as income/ expense in theStatement of Profit and Loss under the head 'Other expenses'.

ECL are measured in a manner that they reflect unbiased and probability weighted amounts determined by a range of outcomes, taking into account the time value of money and other reasonable information available as a result of past events, current conditions and forecasts of future economic conditions.

#### **Financial Liabilities**

a. Initial recognition and measurement

All financial liabilities are recognised initially at fair value and subsequently carried at amortised cost using the effective interest method.

The Group's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts.

#### b. Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

- i) Financial liabilities measured at amortised cost.
- ii) Financial liabilities at fair value through profit or loss.
- i) Financial liabilities measured at amortised cost :

All financial liabilities are measured at amortised cost. Any discount or premium on redemption/settlement is recognised in the Statement of Profit and Loss as finance cost over the life of the liability using the effective interest method and adjusted to the liability figure disclosed in the Balance Sheet.

#### ii) Financial liabilities at fair value through profit or loss (FVTPL):

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities

designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognized in OCI. These gains/ loss are not subsequently transferred to P&L. However, the Group may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the consolidated statement of profit and loss.

#### c. Derecognition

Financial liabilities are derecognised when the liability is extinguished, that is, when the contractual obligation is discharged or cancelled or expiry. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the consolidated statement of profit and loss.

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

#### **Derivative financial instruments**

The Group enters into a variety of derivative financial instruments to manage its exposure to foreign exchange rate risks and interest rate risks.

Derivatives are initially recognised at fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in the consolidated statement of profit and loss immediately unless the derivative is designated and effective as a hedging instrument, in which the timing of the recognition in profit or loss depends on the nature of the hedging relationship and the nature of the hedged item.

#### Off setting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the standalone balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions.

The Group categorizes assets and liabilities measured at fair value into one of three levels depending on the ability to observe inputs employed in their measurement which are described as follows:

- (a) Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- (b) Level 2 inputs are inputs that are observable, either directly or indirectly, other than quoted prices included within level 1 for the asset or liability.
- (c) Level 3 inputs are unobservable inputs for the asset or liability reflecting significant modifications to observable related market data or Group's assumptions about pricing by market participants.

#### x) Cash and cash equivalents

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), which are subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and shortterm deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Group's cash management.

**Financial Statements** 

#### Short term employee benefits

Short Term benefits are recognised as an expense at the undiscounted amounts in the Statement of Profit and Loss of the year in which the related service is rendered.

#### Post employment benefits

#### a. Defined contribution plans

The Employee and Group make monthly fixed Contribution to Government of India Employee's Provident Fund equal to a specified percentage of the covered employees' salary, Provision for the same is made in the year in which service are render by employee.

#### b. Defined benefit plans

The Liability for Gratuity to employees, which is a defined benefit plan, as at Balance Sheet date determined on the basis of actuarial Valuation based on Projected Unit Credit method is funded to a Gratuity fund administered by the trustees and managed by Life Insurance Corporation of India and the contribution thereof paid/ payable is absorbed in the accounts.

The present value of the defined benefit obligations is determined by discounting the estimated future cash flows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation. The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expenses in the statement of profit and loss.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in balance sheet. Changes in present value of the defined benefit obligation resulting from plan amendment or curtailments are recognized immediately in profit or loss as past service cost.

#### xii) Income Taxes:

#### a) Current tax:

Current tax is determined on income for the year chargeable to tax in accordance on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Current tax items are recognised in correlation to the underlying transaction either in consolidated profit or loss or OCI or directly in equity. The Group has provided for the tax liability based on the significant judgment that the taxation authority will accept the tax treatment.

#### b) Deferred tax:

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the balance sheet and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences, unabsorbed losses and tax credits to the extent that it is probable that future taxable profits will be available against which those deductible temporary differences, unabsorbed losses and tax credits to the extent that it is probable that future taxable profits will be utilised. The carrying amount of deferred tax assets is reviewed at the end of financial year and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is expected to be settled or the asset realised, based on tax rates and tax laws that have been substantively enacted by the balance sheet date. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.





The Group restricts recognition of deferred tax asset on unabsorbed depreciation to the extent of the corresponding deferred tax liability in absence of availability of sufficient future taxable profit which allow the full or part of the assets to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

#### xiii) Earnings per equity share:

Basic earnings per share is calculated by dividing the profit or loss for the period attributable to the equity holders of the Group by the weighted average number of ordinary shares outstanding during the year. For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders of the Group after adjusting for diluted earning by the weighted average number of shares outstanding during the period after adjusting for the effects of all dilutive potential equity shares.

#### xiv) Consolidated Statement of Cash flows

Cash flows are reported using the indirect method, whereby profit / (loss) before tax is adjusted for the effects of transactions of non cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Group are segregated based on the available information.

4.1 With respect to amendments made vide notification no. G.S.R 255(E) dated 31st March 2023 by the Ministry of Corporate Affairs for Companies (Indian Accounting Standards) Amendment Rules, 2022. There was no material impact on the financial statements of the company during the financial year with respect to the said IND AS amendment related to Ind AS 1 – Presentation of Financial Statements, Ind AS 8 – Accounting Policies, Changes in Accounting Estimates and Errors & Ind AS 12 – Income Taxes.

#### 4.2 Standards issued but not yet effective

Till the date of approval of these financial statements, no notification issued in respect of amendments to Ind AS that would be effective in future periods have been notified by the Ministry of Corporate Affairs.

Free building the formationFree public particip futuresOffice public particip participOffice public participOffice public participOffice participOffice participTotal participTotal participGroes Block Groes Block Groes Block Groes Block Groes Block Groes Block Groes Block18333 $4.736,13$ $7.34,33939$ $4.033$ $3.90,29$ $1.99,12$ $6.96,233$ Addition during the year10.411020 d.5 $1.320,35$ $5.44,333$ $3.64,33$ $3.64,33$ $3.96,39$ $9.90,12$ $3.96,352$ Addition during the year1.827,53 $1.323,59$ $4.033$ $3.64,33$ $3.64,33$ $3.64,33$ $3.96,33$ $3.96,33$ $3.96,33$ Addition during the year1.827,53 $1.032,53$ $1.032,53$ $1.032,53$ $3.96,33$ $3.64,33$ $3.64,33$ $3.33,64$ $2.284,01$ $3.736,40$ $3.736,40$ $3.736,40$ $3.736,40$ $3.736,40$ Accumulated Depreciation $1.81,323$ $1.032,33$ $3.44,32$ $3.64,33$ $3.24,32$ $3.63,33$ $3.63,33$ $3.63,33$ $3.63,33$ $3.63,33$ $3.236,40$ $3.736,40$ <td< th=""><th>1,87 1,87 1,300</th><th>Buildings 4,786.11 1,020.45 Nil 5,806.56</th><th>Plant and Equipment</th><th>Furniture and Fixtures</th><th>Vehicles</th><th>Office</th><th>Electrical</th><th></th><th></th></td<>	1,87 1,87 1,300	Buildings 4,786.11 1,020.45 Nil 5,806.56	Plant and Equipment	Furniture and Fixtures	Vehicles	Office	Electrical		
as Block and the year and pring the year in the interval of the interval of the interval of the year and pring the year in the interval of the year interval of the interval	1,8	4,786.11 1,020.45 Nil 5,806.56	00.001.0		))))))))))))))))))))))))))))))))))))))	Equipments	Installation	Computer	Total
as Carrying Value as an April 01, 2022 1,86319 4,786,11 8,43929 40933 756,47 120.34 387,19 195,12 29,9 2,12 14, 101 14, 102 45 1,203,45 238,11 19, 111 14,11 111 14,11 111 111 111 111 11	1,1 1,8 2,0	4,786.11 1,020.45 Nii 5,806.56							
dition during the year $10,41$ $1,020,45$ $1,333,89$ $5,200$ $2,32,6$ $30,02$ $116,27$ $29,69$ $2,205$ $2,205$ $2,216$ $2,205$ $2,216$ $2,205$ $2,216$ $2,205$ $2,216$	2,0	1,020.45 Nil 5,806.56	0,437.27	409.33	756.47	120.34	389.19	199.12	16,963.03
duction during the year         NII         NII         72.45         NII         131.34         NII         NI	2,0	Nil 5,806.56 215.40	1,339.89	52.00	243.26	30.02	116.27	29.69	2,842.04
sist Carrying Value as on March 31, 2023       1,873.46       5,806.56       9,706.73       461.33       86.83       150.36       505.46       22.81       19.6         diction during the year       128.75       216.49       1,210.46       37.333       28.4.20       17.15       16.4.31       92.15       33.5         duction during the year       12.8.75       2,002.35       6,022.05       10,855.71       835.16       1122.59       107.51       21.48.65       32.09.6       23.55         duction during the year       Nil       18.24       5,132.30       20.53.5       20.93.6       28.4.0       12.13       31.4.4       32.0.9       23.5.5       9       10.0       23.5.5       9       10.0       23.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       10.0       25.5.5       9       25.5.5       9       25.5.5       10.0       25.5.5	2,0	5,806.56	72.45	Nil	131.34	Nil	Nil	Nil	203.79
dition during the year         128.75         215.49         1,210.46         373.33         28.4 20         1,715         1,643.19         92.16         37.05           duction during the year         NII	2,0	215 40	9,706.73	461.33	868.39	150.36	505.46	228.81	19,601.28
duction during the yearNII </td <td>2,0</td> <td>44.017</td> <td>1,210.46</td> <td>373.83</td> <td>284.20</td> <td>17.15</td> <td>1,643.19</td> <td>92.15</td> <td>3,965.22</td>	2,0	44.017	1,210.46	373.83	284.20	17.15	1,643.19	92.15	3,965.22
Saccarrying Value as on March 31, 2024 2, 002, 35 6, 022, 05 10, 855, 71 835, 16 1, 152. 59 16, 75 2, 148, 65 320, 80 231 231 231 231 231 231 231 231 231 231	2,0	Nil	61.48	Nil	Nil	Nil	Nil	Nil	61.48
cumulated Depreciation         334.13         334.13         334.13         334.13         334.13         334.13         334.13         334.13         34.46         17.37         63.46         139.11         33         34.43         0         44.46         NII         NII         31.35         31.35         44.46         NII         NII         NII         31.43         91.45         15.55         94.25         5.56         6         44.49         NII         NII         5.56         6         4.13         31.55.5         5.56         6         4.13         0         4.13         0         6         6.646.3         3.65.5         3.56         6.646.3         3.173         3.23.47         203.35         5.64.43         3.173.32         3.84.65         3.84.65         3.55.66         3.56.66		6,022.05	10,855.71	835.16	1,152.59	167.51	2,148.65	320.96	23,505.02
cumulated Depreciation as on April O1, 2022         Ni $618.24$ $5,54.305$ $209,36$ $24802$ $17,37$ $63.46$ $13911$ $3.136$ preciation provided during the year         Ni $13774$ $571.83$ $34.54$ $90.46$ $12.51$ $30.80$ $25.25$ $9$ duction during the year         Ni $756.18$ $3,060.39$ $243.90$ $25.21$ $30.80$ $25.55$ $41.32$ $10$ $125$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ $10$ <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>									
preciation provided during the year Nii 13794 571.83 34.54 90.46 12.51 30.80 25.25 9 duction during the year Nii Nii Nii Nii Nii Nii Nii $34.49$ Nii $86.32$ Nii Nii Nii Nii Nii $10.10$ cumulated Depreciation on March 31, 2023 Nii $10.572$ 34.39 243.90 252.16 29.88 94.26 16 16 duction during the year Nii $10.762$ 640.95 37.58 113.86 15.75 33.21 35.76 10 duction during the year Nii $10.762$ 640.95 37.58 113.86 15.75 33.21 35.76 10 duction during the year Nii $10.722$ 640.95 37.58 113.86 15.75 33.21 35.76 10 duction during the year Nii $10.762$ 640.54 27.179 281.48 36.02 45.53 13.27 201.12 5.6 t carrying Value as on March 31, 2023 1, 873.56 5, 050.38 6, 646.34 217.43 61.62.20 44.55 15.0 t Carrying Value as on March 31, 2023 1, 873.56 5, 050.38 6, 646.34 217.43 61.62.20 44.55 15.0 t Carrying Value as on March 31, 2023 2, 002.35 5, 098.25 7, 17724 55.3.68 786.57 121.88 2, 016.18 120.34 178. test states the form of the other states the form of the other states the other states of the other states the depreciation of the other states the depreciation of the other states the devision of the other states the devision of property. Plant & Equipment. Teaks and the depreciation of property. Plant & Equipment. Teaks and the depreciation of Property. Plant & Equipment. Teaks and the depreciation of Property. Plant & Equipment.		618.24	2,543.05	209.36	248.02	17.37	63.46	139.11	3,838.63
duction during the year Nii Nii Nii Nii Nii Nii Nii Nii Nii Ni		137.94	571.83	34.54	90.46	12.51	30.80	25.25	903.33
cumulated Depreciation on March 31, 2023Nil756.183,060.39243.90252.1629.8894.2616,351,0preciation provided during the yearNil $16/62$ $640.95$ $37.58$ $113.86$ $15.75$ $38.21$ $35.76$ $1,0$ duction during the yearNil $16/62$ $640.95$ $3.758$ $13.86$ $15.75$ $38.21$ $35.76$ $1,0$ duction during the yearNil $167.62$ $640.95$ $3.676.47$ $281.48$ $36.02$ $45.63$ $41.20$ $644.5$ cumulated Depreciation as on March 31, 2023 $1,873.60$ $5,050.38$ $6,646.34$ $217.43$ $616.23$ $102.48$ $411.20$ $644.5$ t Carrying Value as on March 31, 2024 $2,002.35$ $5,098.25$ $7,1792.4$ $535.68$ $786.57$ $121.88$ $2,016.18$ $120.34$ testActorying Value as on March 31, 2024 $2,002.35$ $5,098.25$ $7,1792.4$ $553.68$ $786.57$ $121.88$ $2,016.18$ $120.34$ testActorying Value as on March 31, 2024 $5,051.38$ $7,1792.4$ $553.68$ $786.57$ $121.88$ $2,016.18$ $120.34$ Actor		Nil	54.49	Nil	86.32	Nil	Nil	Nil	140.81
preciation provided during the yearNil $167.62$ $640.95$ $37.58$ $113.86$ $15.75$ $38.21$ $35.76$ $1.0$ duction during the yearNilNilNilNilNilNilNilNilNilcumulated Depreciation as on March 31, 20241,0 $22.380$ $3,67.6.47$ $281.48$ $366.02$ $45.63$ $132.47$ $200.12$ $5,6$ t Carrying Value as on March 31, 20231,873.60 $5,050.38$ $6,646.34$ $271.43$ $616.23$ $120.48$ $411.20$ $64.45$ $17,01$ t Carrying Value as on March 31, 20242,002.35 $5,098.25$ $7,17924$ $553.68$ $786.57$ $121.38$ $2,016.18$ $120.84$ $17,31$ testAssets pledged as security:Refer Note 56 of financial statement for disclosure of assets pledged as security:Capitalised borrowing cost:Borrowing Cost Capitalised on Property, Plant and Equipment during the year ended March 31, 2024 - $₹5.05$ Lakhs (for the year ended March 31, 2024.Capitalised borrowing cost:Contractual obligations:Capitalised borrowing cost:Capitalised borrowing cost: <t< td=""><td></td><td>756.18</td><td>3,060.39</td><td>243.90</td><td>252.16</td><td>29.88</td><td>94.26</td><td>164.36</td><td>4,601.15</td></t<>		756.18	3,060.39	243.90	252.16	29.88	94.26	164.36	4,601.15
duction during the year Ni Ni Ni 24.87 Ni Carrying duction as on March 31, 2024 Ni 923.80 3,676.47 281.48 366.02 45.63 132.47 200.12 5,6 t Carrying Value as on March 31, 2023 1,873.60 5,050.38 6,646.34 231.43 616.23 120.48 41.20 64.45 15,0 t Carrying Value as on March 31, 2023 1,873.60 5,098.25 7,179.24 553.68 786.57 121.88 2,016.18 120.84 178: test spledged as security: Refer Note 56 of financial statement for disclosure of assets pledged as security. Capitalised borrowing cost: Borrowing cost Capitalised on Property, Plant and Equipment during the year ended March 31, 2024 5.05 Lakhs (for the year ended March 31, 2023: Lakhs). Contractual obligations: Refer Note 43 for disclosure of Contractual commitments for the acquisition of property, Plant & Equipment. Refer Note 43 for disclosure of Dolicies and method used for the depreciation of Property, Plant & Equipment. Refer Note 43 for disclosure of Policies and method used for the depreciation of Property, Plant & Equipment.		167.62	640.95	37.58	113.86	15.75	38.21	35.76	1,049.74
cumulated Depreciation as on March 31, 2024 NI 923.80 3,676.47 281.48 366.02 45.63 132.47 200.12 t Carrying Value as on March 31, 2023 1,873.60 5,050.38 6,646.34 217.43 616.23 120.48 411.20 64.45 1 t Carrying Value as on March 31, 2023 1,873.60 5,098.25 7,179.24 553.68 786.57 121.88 2,016.18 120.84 1 tes: Tassets plade as security: Refer Note 56 of financial statement for disclosure of assets pladed as security. Refer Note 56 of financial statement for disclosure of assets pladed as security. Capitalised borrowing cost: Borrowing Cost Capitalised on Property, Plant and Equipment during the year ended March 31, 2024 - ₹ 5.05 Lakhs (for the year ended March 31, 2024 Lakhs). Contractual obligations: Refer Note 4(v) for disclosure of Contractual Commitments for the acquisition of property, Plant & Equipment. Refer Note 4(v) for disclosure of Depreciation of Property, Plant & Equipment. Refer Note 4(v) for disclosure of Policies and method used for the depreciation of Property, Plant & Equipment.		Nil	24.87	Nil	Nil	Nil	Nil	Νi	24.87
t Carrying Value as on March 31, 2023 1,873.60 5,050.38 6,646.34 217.43 616.23 120.48 411.20 64.45 t Carrying Value as on March 31, 2024 2,002.35 5,098.25 7,179.24 553.68 786.57 121.88 2,016.18 120.84 tes: Assets pledged as security: Assets pledged as security: Refer Note 56 of financial statement for disclosure of assets pledged as security. Capitalised borrowing cost: Borrowing Cost Capitalised on Property, Plant and Equipment during the year ended March 31, 2024 7, 5.05 Lakhs (for the year ended March 31, 2024 Lakhs). Contractual obligations: Contractual obligations: Refer Note 4(iv) for disclosure of assets pledged as security. Plant & Equipment. Refer Note 4(iv) for disclosure of assets pledged as security. Plant & Equipment Refer Note 4(iv) for disclosure of Contractual Commitments for the acquisition of property, Plant & Equipment. Refer Note 4(iv) for disclosure of Depreciation of Property, Plant & Equipment.		923.80	3,676.47	281.48	366.02	45.63	132.47	200.12	5,626.02
t Carrying Value as on March 31, 2024 2,002.35 5,098.25 7,179.24 553.68 786.57 121.88 2,016.18 120.84 tes: tes: Assets pledged as security: Assets pledged as security: Refer Note 56 of financial statement for disclosure of assets pledged as security. Capitalised borrowing cost: Borrowing Cost Capitalised on Property, Plant and Equipment during the year ended March 31, 2024 - ₹ 5.05 Lakhs (for the year ended March 31, 2) Lakhs). Contractual obligations: Refer Note. 43 for disclosure of Commitments for the acquisition of property, Plant & Equipment. Refer Note. 43 for disclosure of Commitments for the depreciation of Property, Plant & Equipment. Refer Note. 44 for disclosure of Policies and method used for the depreciation of Property, Plant & Equipment. Refer Note 4(iv) for disclosure of Policies and method used for the depreciation of Property, Plant & Equipment.		5,050.38	6,646.34	217.43	616.23	120.48	411.20	64.45	15,000.13
tes: Assets pledged as security: Refer Note 56 of financial statement for disclosure o Capitalised borrowing cost: Borrowing Cost Capitalised on Property, Plant and Lakhs). Lakhs). Contractual obligations: Refer Note. 43 for disclosure of Contractual Commi Refer Note. 43 for disclosure of Policies and metho Refer Note 4(iv) for disclosure of Policies and metho		5,098.25	7,179.24	553.68	786.57	121.88	2,016.18	120.84	17,879.00
Assets pledged as security: Refer Note 56 of financial statement for disclosure o Capitalised borrowing cost: Borrowing Cost Capitalised on Property, Plant and Lakhs). Contractual obligations: Refer Note. 43 for disclosure of Contractual Commi Depreciation on Property, Plant & Equipment Refer Note 4(iv) for disclosure of Policies and metho	lotes:								
Refer Note 56 of financial statement for disclosure of <b>Capitalised borrowing cost:</b> Borrowing Cost Capitalised on Property, Plant and Lakhs). Contractual obligations: Refer Note. 43 for disclosure of Contractual Commi Depreciation on Property, Plant & Equipment Refer Note 4(iv) for disclosure of Policies and metho									
Capitalised borrowing cost: Borrowing Cost Capitalised on Property, Plant and Lakhs). Contractual obligations: Refer Note. 43 for disclosure of Contractual Commi Refer Note. 43 for disclosure of Policies and metho Refer Note 4(iv) for disclosure of Policies and metho	Refer Note 56 of financial statement for disclosure of assets	s pledged as	security.						
Borrowing Cost Capitalised on Property, Plant and Lakhs). <b>Contractual obligations:</b> Refer Note. 43 for disclosure of Contractual Commi <b>Depreciation on Property, Plant &amp; Equipment</b> Refer Note 4(iv) for disclosure of Policies and metho									
-		ent during th	e year ended	March 31, 2(	024 - ₹ 5.0	)5 Lakhs (for t	the year ende	d March 31,	2023: ₹ Nil
-	Lakhs).								
	Refer Note. 43 for disclosure of Contractual Commitments f	for the acqui	sition of prop	erty, Plant &	Equipmer	rt.			
Refer Note 4(iv) for disclosure of Policies and method used for the depreciation of Property, Plant & Equipment.									
	Refer Note 4(iv) for disclosure of Policies and method used f	for the depre	ciation of Pro	perty, Plant	& Equipm	ient.			

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LPL

5A Right-of-Use Assets	(₹ in Lakhs)
Particulars	Total
Gross Block	
Gross Carrying Value as at April 01, 2022	31.86
Addition during the year	Nil
Deduction during the year	Nil
Gross Carrying Value as on March 31, 2023	31.86
Addition during the year	Nil
Deduction during the year	Nil
Gross Carrying Value as on March 31, 2024	31.86
Accumulated Amortisation	
Accumulated Amortisation as on April 01, 2022	6.48
Amortisation during the year	2.16
Deduction during the year	Nil
Accumulated Amortisation as on March 31, 2023	8.64
Amortization during the year	2.16
Deduction during the year	Nil
Accumulated Amortisation as on March 31, 2024	10.80
Net Carrying Value as on March 31, 2023	23.22
Net Carrying Value as on March 31, 2024	21.06

## Note 6 : Capital Work in Progress

## (₹ in Lakhs)

Particulars	Total
Balance at April 01, 2022	1,605.36
Addition during the year	1,028.93
Capitalised during the year	1,962.89
Balance at March 31, 2023	671.40
Addition during the year	2,570.25
Capitalised during the year	2,893.39
Balance at March 31, 2024	348.26

## Note 6(i): Ageing schedule in respect of Capital Work in Progress

	As at March 31, 2024				(₹ in Lakhs)
	Amount in CWIP for a period of				
CWIP	Less than 1 year	1-2 years	2-3 years	More than 3 years	
Projects in progress					
Capital Work in Progress	348.26	Nil	Nil	Nil	348.26
Projects temporarily suspended	Nil	Nil	Nil	Nil	Nil



	As at March 31, 2023				(₹ in Lakhs)
	An	Total			
CWIP	Less than 1 year	1-2 years	2-3 years	More than 3 years	
Projects in progress					
Capital Work in Progress	671.40	Nil	Nil	Nil	671.40
Projects temporarily suspended	Nil	Nil	Nil	Nil	Nil

Note 7 : Other Intangible Assets			(₹ in Lakhs)
Particulars	<b>Computer Software</b>	Patents	Total Intangible Asset
Gross Block			
Gross Carrying Value as on April 01, 2022	110.50	1.40	111.90
Addition during the year	2.32	Nil	2.32
Deduction during the year	Nil	Nil	Nil
Gross Carrying Value as on March 31, 2023	112.82	1.40	114.22
Addition during the year	13.71	Nil	13.71
Deduction during the year	Nil	Nil	Nil
Gross Carrying Value as on March 31, 2024	126.53	1.40	127.93
Accumulated Amortisation			
Accumulated Amortisation as on April 01, 2022	72.33	1.30	73.63
Amortisation during the year	11.13	Nil	11.13
Deduction during the year	Nil	Nil	Nil
Accumulated Amortisation as on March 31, 2023	83.46	1.30	84.76
Amortisation during the year	10.57	Nil	10.57
Deduction during the year	Nil	Nil	Nil
Accumulated Amortisation as on March 31, 2024	94.03	1.30	95.33
Net Carrying Value as on March 31, 2023	29.36	0.10	29.46
Net Carrying Value as on March 31, 2024	32.50	0.10	32.60

### Notes:

#### Amortisation on intangible Assets i.

Refer Note 4(v) for disclosure of Policies and method used for the amortisation of intangible assets.

#### Non Current Investments 8

Nor	n Current Investments		(₹ in Lakhs)
Par	ticulars	As at March 31, 2024	As at March 31, 2023
(a)	Investments in other equity instruments at amortized cost (unquoted)		
	1,056 (P.Y. 1,056) Equity Share of Navnirman Co operative Bank Limited	0.26	0.26
	of face value ₹ 25 each fully paid up		
	Total	0.26	0.26
	Aggregate amount of quoted investment - At cost	Nil	Nil
	Aggregate amount of unquoted investment - At cost	0.26	0.26

## .

Non-Current Loans		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
(Unsecured, considered good)		
Inter-Corporate Loans	814.59	230.00
Loans to others	5,761.56	5,701.15
Total	6,576.15	5,931.15

#### 10 Other Non-Current Financial Assets

Particulars	As at March 31, 2024	As at March 31, 2023
Margin Money Deposit with more than 12 months maturity	11.81	47.26
Fixed Deposit with more than 12 months maturity	0.09	0.06
Loan to Employees	21.34	27.68
Security Deposits	27.21	28.66
Total	60.45	103.66

#### 11 **Other Non-Current Assets**

Particulars	As at March 31, 2024	As at March 31, 2023
(Unsecured, considered good)		
Advances for Property, Plant & Equipment	406.60	153.76
Advance Income Tax :		
Advance Payment of Income Tax	21.40	2,575.33
Less: Provision for Income tax	Nil	(2,521.75)
Advance Income Tax (net)	21.40	53.58
Advance to Employees	9.24	54.12
Total	437.24	261.46

## 12 Inventories

#### (₹ in Lakhs)

(₹ in Lakhs)

(₹ in Lakhs)

	As at	As at
Particulars	March 31, 2024	March 31, 2023
Raw materials	2,240.23	2,063.27
Work-in-Process	828.13	917.54
Finished Stock	1,747.11	1,572.67
Packing Material	891.89	924.88
Stock in Trade	2,009.45	1,524.42
Total	7,716.81	7,002.79

Inventory of Raw Material includes material in transit- as on 31-03-2024 of ₹ Nil Lakhs (as on 31-03-2023 ₹ Nil Lakhs) a)

Inventory of Finished Stock Includes Goods in Transit- as on 31-03-2024 ₹ 986.16 Lakhs (as on 31-03-2023 ₹ b) 1,402.82 Lakhs)

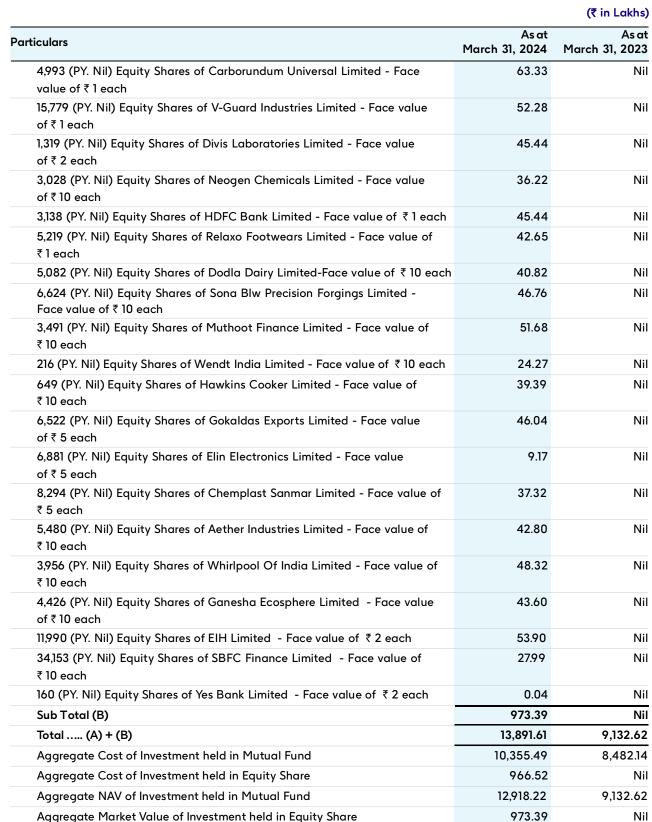
During the period, the Group recorded inventory write-downs of ₹ 117.14 Lakhs (as on 31-03-2023 ₹ 183.87 Lakhs). c) These adjustments were included in cost of material consumed and changes in inventories.

Inventories pledged as Security with bank for borrowing as on 31-03-2024 of ₹ 7,716.81 Lakhs (as on 31-03-2023 ₹ d) 7,002.79 Lakhs)



Curr	ent Investments		(₹ in Lak
Part	iculars	As at March 31, 2024	As March 31, 20
(A)	Investment in mutual fund at fair value through profit and loss		
	41,22,897.511 (PY. 67,03,849.056) units of SBI Savings Fund - Direct Plan - Growth	1,667.36	2,518
	3,52,15,474.828 (PY. 3,52,15,474.828) units of SBI Balance Advantage Fund Direct Growth	4,942.91	3,879
	19,99,900.005 (PY. 19,99,900.005) units of SBI Multicap Fund Direct Plan Growth	278.29	203
	49,52,883.660 (PY. 49,52,883.660) units of SBI CRISIL IBX Gilt Index - April 2029 Fund - Regular Plan - Growth	554.78	515
	24,99,875.006 (PY. 24,99,875.006) units of SBI CRISIL IBX SDL Index - September 2027 Fund - Regular Plan - Growth	277.09	259
	2,34,064.803 (PY. Nil) units of SBI Magnum Midcap Fund - Regular Growth	472.70	
	199,297.859 (PY. Nil) units of SBI Energy Opportunities Fund - Direct Growth	20.14	
	68,385.299 (PY. 55,330.099) units of HDFC Balanced Advantage Fund - Regular Plan Growth	308.75	178
	4,00,340.631 (PY. Nil) units of HDFC Technology Fund-Regular Plan Growth	44.93	
	3,39,112.901 (PY. Nil) units of HDFC Mid-Cap Opportunities Fund - Regular Plan Growth	531.78	
	75,532.531 (PY. Nil) units of HDFC Small Cap Fund - Regular Plan Growth	88.87	
	9,04,897.101 (PY. 9,04,897.101) units of HSBC Aggressive Hybrid Fund - Regular Plan Growth	425.88	32
	Nil (PY. 39,39,239.374) units of HSBC Dynamic Bond Fund-Regular Growth	Nil	98
	76,22,306.694 (PY. Nil) units of HSBC Arbitrage Fund - Regular Growth	1,330.82	
	2,47,789.670 (PY. 27,475.118) units of Nippon India Small Cap Fund - Growth Plan Growth Option	349.94	24
	15,354.501 (PY. Nil) units of Nippon India Growth Fund - Growth Option	500.95	
	49,040.716 (PY. Nil) units of Nippon India Innovations Fund - Growth Plan	5.85	
	3,80,349.495 (PY. 3,80,349.495) units of ICICI Balance Advantage Fund- Direct Plan Growth	271.34	21
	1,20,947.511 (PY. Nil) units of ICICI Prudential Technology Fund - Growth	207.92	
	8,32,329.046 (PY. 1,06,093.907) units of Canara Robeco Small Cap Fund - Regular Plan Growth	273.00	2
	27,013.148 (PY. Nil) units of Franklin India Opportunities Fund - Growth	53.30	
	38,955.044 (PY. Nil) units of Kotak Small Cap Fund - Regular Plan -Growth	84.69	
	5,36,856.096 (PY. Nil) units of TATA Digital India Fund Regular Plan Growth	226.93	
	Sub Total (A)	12,918.22	9,132
(B)	Investment in equity shares at fair value through profit and loss		
	5,507 (PY. Nil) Equity Shares of ICICI Bank Limited - Face value of ₹ 2 each	60.20	
	24,035 (PY. Nil) Equity Shares of Finolex Industries Limited - Face value of ₹ 2 each	59.23	
	3,354 (PY. Nil) Equity Shares of ICICI Lombard General Insurance Company Limited - Face value of ₹ 10 each	56.50	

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### (₹ in Lakhs)

		• • •
Particulars	As at March 31, 2024	As at March 31, 2023
Trade Receivables (Unsecured)		
Trade Receivable Considered Good	13,132.79	12,210.61
Trade Receivables - Credit impaired	3,259.49	1,573.10
	16,392.28	13,783.72
Less: Allowance for Expected Credit Loss*	215.59	150.64
Total	16,176.69	13,633.08

#### Notes:

**Trade receivables** 

14

 For details of receivables from firms / private companies in which directors of the company are partners / directors, please refer Note 52.
 (₹ in Lakhs)

Gross Outstanding as on 31/03/2024	Disputed Trade Receivables		Undisputed Tra	de Receivables
Ageing	Credit Impaired	Considered Good	Credit Impaired	Considered Good
Not Due	Nil	Nil	Nil	6,656.22
Due less than 3 months	Nil	Nil	Nil	6,476.57
Due for 3 to 6 Months	Nil	Nil	2,094.75	Nil
Due for more than 6 Months to 1 Years	Nil	Nil	361.86	Nil
Due for more than 1 year to 2 Years	Nil	Nil	597.93	Nil
Due for more than 2 year to 3 Years	Nil	Nil	43.98	Nil
Due for more than 3 Years	Nil	Nil	160.97	Nil
Total	Nil	Nil	3,259.49	13,132.79

### (₹ in Lakhs)

Gross Outstanding as on 31/03/2023	Disputed Trade Receivables		Undisputed Tra	de Receivables
Ageing	Credit Impaired	Considered Good	Credit Impaired	Considered Good
Not Due	Nil	Nil	Nil	7,721.96
Due less than 3 months	Nil	Nil	Nil	4,488.65
Due for 3 to 6 Months	Nil	Nil	874.04	Nil
Due for more than 6 Months to 1 Years	Nil	Nil	317.94	Nil
Due for more than 1 year to 2 Years	Nil	Nil	160.23	Nil
Due for more than 2 year to 3 Years	Nil	Nil	49.26	Nil
Due for more than 3 Years	Nil	Nil	171.63	Nil
Total	Nil	Nil	1,573.10	12,210.61

(i) The general credit period in respective on Domestic sale ranges between 30-90 days and for Export it ranges between 30-90 days, by and large company is not charging any interest on late payment.

- (ii) Credit risk is managed at the operational segmental level. The credit limit and credit period are fixed for each customer after evaluating the financial position, past performance, business opportunities, credit references etc. The credit limit and the credit period are reviewed regularly at periodical intervals.
- (iii) Concentration risk considers significant exposures relating to industry, counter party, geography, currency etc. The concentration of credit risk is not significant as the customer base is large and diversified.

\*Note: Refer Note 48(I) for details of movement in Expected Credit Loss.

#### sh & Cash Fauivale 15

Cash & Cash Equivalents		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Cash on hand	56.31	37.09
Bank Balance	518.41	468.11
Total	574.72	505.20

#### 16 **Other Bank Balances**

### (₹ in Lakhs)

Particulars	As at March 31, 2024	As at March 31, 2023
Fixed Deposit with more than 3 month and less than 12 months maturity	778.26	1,744.10
Margin Money Deposit with more than 3 month and less than12 months maturity	11.76	1,165.74
Unclaimed Dividend Account*	18.32	16.92
Total	808.34	2,926.76

\*The company can utilise this balances only towards settlement of unclaimed dividend.

#### 17 **Current Loans**

Current Loans		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Inter Corporate Loan	1,203.29	2,077.59
Loans to others	2,640.64	245.00
Total	3,843.93	2,322.59

### 17.1 Details of Loans to Promoter, Director, KMP and Related parties

Type of Borrower	Amount of le	Amount of loan outstanding		% of Total Sales	
	As at March 31, 2024	As at March 31, 2023	As at March 31, 2024	As at March 31, 2023	
Promoters	Nil	Nil	Nil	Nil	
Directors	Nil	Nil	Nil	Nil	
Key Management Personnel	Nil	Nil	Nil	Nil	
Related Parties	Nil	Nil	Nil	Nil	

#### 18 Other Current Financial Assets

Other Current Financial Assets		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Derivative contracts not designated as a hedge relationship	Nil	2.64
(at fair value through profit and loss)		
Interest Receivable	6.42	13.45
Loan to Employees	44.95	51.69
Total	51.37	67.78

(₹ in Lakhs)

#### 19 Current Tax Assets (Net)

Current Tax Assets (Net)		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Advance Payment of Income Tax	Nil	Nil
Less: Provision for Income tax	Nil	Nil
Total	Nil	Nil

#### 20 Other current assets

Other current assets		
Particulars	As at March 31, 2024	As at March 31, 2023
Advances recoverable in cash or kind	434.02	209.94
Prepaid Expenses	162.49	193.58
Loans and advance to employees	39.88	17.60
Balances with/amount receivable from Statutory authorities	974.16	709.34
Total	1,610.55	1,130.46

#### 21 Equity Share Capital

Par	ticulars	As at March 31, 2024	As at March 31, 2023
[i]	Authorized Share Capital:		
	3,20,00,000 (PY.3,20,00,000) Equity shares of face value of $\ \ensuremath{\overline{\tau}}\ 10$ each	3,200.00	3,200.00
[ii]	Issued, Subscribed & Paid-up Capital:		
	2,00,29,728 (PY.2,00,29,728) Equity shares of face value of ₹10 each	2,002.97	2,002.97
	fully paid		
	Total	2,002.97	2,002.97

#### (a) Reconciliation of the number of shares outstanding and the amount of share capital as at March 31, 2024 and March 31, 2023 is set out below:-(₹ in Lakhs)

				(
Particulars	As at Mar	rch 31, 2024	As at Marc	h 31, 2023
	No. of Shares	Amount	No. of Shares	Amount
Shares at the beginning	2,00,29,728	2,002.97	2,00,29,728	2,002.97
Addition	Nil	Nil	Nil	Nil
Deletion	Nil	Nil	Nil	Nil
Shares at the end	2,00,29,728	2,002.97	2,00,29,728	2,002.97

#### (b) The details of shares holding more than 5% shares is set out below:-

Name of the Share holder	As at Marc	:h 31, 2024	As at March 31,2023		
Name of the Share Holder	No. of Shares	% held	No. of Shares	% held	
Munjal Mahendrabhai Patel	26,30,300	13.13%	22,49,000	11.23%	
Ashish Rajanibhai Patel	21,22,902	10.60%	15,04,802	7.51%	

	As at Mar	ch 31, 2024	As at Mar	ch 31, 2023	%
Name of Promoter	No. of shares	% of total shares	No. of shares	% of total shares	
Ashish Rajanibhai Patel	21,22,902	10.60%	15,04,802	7.51%	
Anand Arvinbhai Patel	3,32,000	1.66%	2,82,000	1.41%	
Arvindbhai Gulabdas Patel	1,11,000	0.55%	1,11,000	0.55%	
Bhagirathbhai Tribhovanbhai Patel	24,500	0.12%	24,500	0.12%	
Dharmistaben Hashmukhbhai Patel	65,003	0.32%	65,003	0.32%	
Dharmisthaben Bhagirathbhai Patel	1,24,459	0.62%	1,24,459	0.62%	
Hansaben Arvindbhai Patel	1,77,200	0.88%	1,77,200	0.88%	
Hashmukhbhai Ishwarlal Patel	3,73,600	1.87%	3,73,600	1.87%	
Jigar Hasmukhbhai Patel	86,200	0.43%	86,200	0.43%	
Kailashben Mahendrabhai Patel	4,80,000	2.40%	4,80,000	2.40%	
Kalpanaben Rajnibhai Patel	Nil	0.00%	2,93,100	1.46%	
Mahendrabhai Gulabdas Patel	6,75,000	3.37%	6,75,000	3.37%	
Mansi Munjal Patel	2,00,000	1.00%	2,00,000	1.00%	
Meenaben Yogeshbhai Patel	365	0.00%	354	0.00%	
Mihirbhai Vithalbhai Patel	82,669	0.41%	82,669	0.41%	
Munjal Mahendrabhai Patel	26,30,300	13.13%	22,49,000	11.23%	
Nidhi Mahendrabhai Patel	54,000	0.27%	54,000	0.27%	
Aniruddh Hasmukhbhai Patel	86,200	0.43%	86,200	0.43%	
Nishitkumar Maheshbhai Patel	1,53,400	0.77%	1,81,900	0.91%	
Rajnibhai Gulabdas Patel	7,56,801	3.78%	7,56,801	3.78%	
Renukaben Maheshbhai Patel	98,047	0.49%	1,73,400	0.87%	
Shivani B. Shah	2,06,475	1.03%	2,06,475	1.03%	
Yogeshkumar Ishwerlal Patel	309	0.00%	309	0.00%	

#### (c

#### (d) Rights, Preferences and Restrictions attached to equity shares

Downtown Finance Pvt. Ltd.

Downtown Travels LLP

**Total No. of Shares** 

TOTAL

Sunmed Corporation LLP

The company has only one type of equity share of ₹ 10 each listed on BSE & NSE. Each of the share holders has right give one vote per share. The company declares and pays dividend in Indian rupees. The dividend proposed by the Board of Director is subject to the approval of the shareholders in the Annual General Meeting. In the event of liquidation of the Company, the equity shareholders shall be entitled to proportionate share of their holding in the assets remaining after distribution of all preferential amounts.

1,06,000

4,75,000

5,00,000

99,21,430

2,00,29,728

0.53%

2.37%

2.50%

49.53%

1,06,000

4,75,000

5.00.000

92,68,972

2,00,29,728

- (e) The Company has not reserved any share for issue under options and contracts or commitments for the sale of shares or disinvestment.
- The Company declares and pays dividends in Indian Rupees. The Dividend proposed by the Board of Director is (f) subject to the approval of the shareholders in the ensuing Annual General Meeting.

#### (g) In the Period of five years immediately preceding 31st March, 2024

In Fy.2021-22 on account of amalgamation, the company had alloted 29,728 Shares to the eligible Share Holders of the transferor company as per the Order of Hon'ble National Company law Tribunal except that the company has not alloted any equity shares as fully paid up without payment being received in cash or as Bonus shares or Bought back any equity Shares. Further in the period of last five years the company has not forfeited any amount received on issue of Shares.

0.53%

2.37%

2.50%

46.28%

0.00%

0.00%

0.00%

3.26%

Change

3.09% 0.25% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% -1.46% 0.00% 0.00% 0.00% 0.00% 1.90% 0.00% 0.00% -0.14% 0.00% -0.38% 0.00% 0.00%

2 0	Other Equity (₹ in Lakhs)				
P	Part	iculars	As at March 31, 2024	As at March 31, 2023	
(	a)	Capital Reserve			
		Balance as per last financial Statement	(958.98)	(958.98)	
		Add: Addition during the year	Nil	Nil	
		Closing Balance	(958.98)	(958.98)	
(	b)	Equity Securities Premium			
		Balance as per last financial Statement	6,461.66	6,461.66	
		Add: Share premium received during the year	Nil	Nil	
		Closing Balance	6,461.66	6,461.66	
(	c)	General Reserve			
		Balance as per last financial Statement	1,023.72	973.72	
	Add: Transfer from Statement of Profit & Loss		50.00	50.00	
	Closing Balance		1,073.72	1,023.72	
(	d)	Retained Earnings			
		i Statement of Profit and Loss:			
		Balance as per last financial Statement	41,765.83	34,826.34	
		Add : Profit for the year	9,330.49	7,289.93	
		Less: Transfer to General reserve	(50.00)	(50.00)	
		Less: Final Dividend Paid	(300.45)	(300.45)	
		Net Surplus in the statement of profit and loss (i)	50,745.87	41,765.83	
		ii Other Comprehensive Income:			
		Balance as per last financial Statement	(47.76)	(17.98)	
		Add: Remeasurement of Defined benefit plans (including deferred tax)	6.11	(29.78)	
		Net Surplus in the statement of other comprehensive income (ii)	(41.65)	(47.76)	
		Total Retained Earnings (i + ii)	50,704.22	41,718.07	
		Total (a + b + c +d)	57,280.62	48,244.47	

#### **Capital Reserve:**

Capital reserve was realised in cash and further created on amalgamation of company and can be utilised by the company as per provisions of the Companies Act, 2013.

#### Equity Security Premium:

The amount received in excess of face value of the equity shares is recognised in equity security premium. Being realised in cash, the same can be utilised by the company as per provisions of the Companies Act, 2013

#### **General Reserve:**

General reserve is created from time to time by transfer of profits from retained earnings. It does not include any item which is transferred from other comprehensive income or equity component of financial instruments. General Reserve can be utilized by the company for distribution to its equity shareholders of the company.

#### **Retained earnings:**

Retained earnings can be utilised by the company for distribution to its equity shareholders of the company. The amount that can be distributed by the Company as dividends to its equity shareholders is determined based on the requirements of the Companies Act, 2013. Thus, the amounts reported above are not distributable in entirety.



23	23 Other Non Current Financial Liabilities (₹		
	Particulars	As at March 31, 2024	As at March 31, 2023
	Trade Deposits	362.45	472.12
	Total	362.45	472.12

### 24 Non Current Provisions

Particulars	As at March 31, 2024	As at March 31,2023
Provision for Employee Benefits (Refer Note 45)	9.71	13.89
Total	9.71	13.89

# 25 Deferred Tax Liabilities (Net)

Deferred Tax Liabilities (Net)		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Deferred Tax Liabilities		
Time difference of depreciation as per Income Tax Act and Company Law	883.00	715.79
on Property, Plant and Equipment and Intangible Assets		
Time difference of Notional Gain of Mutual Fund	355.86	148.83
Total Deferred Tax Liabilities	1,238.86	864.62
Deferred Tax Assets		
Unpaid liability allowable on payment basis in succeeding years	36.92	29.50
u/s. 43B of the Income tax Act, 1961		
Allowance for Expected Credit Losses on Trade Receivables	54.26	37.91
Allowable under Income Tax Act, 1961 in succeeding years u/s 35DD	2.10	3.16
Total Deferred Tax Assets	93.28	70.57
Net Deferred Tax Liability	1,145.58	794.05

# (₹ in Lakhs)

Movements in Deferred Tax Liabilities	Note - i Deferred Tax At April 01, 2022	Note - ii Adjusted to Profit or loss C	Note - ii Adjusted to Other Comprehensive Income	Note - i Deferred Tax At March 31, 2023
Time difference of depreciation as per Tax Provision and Company Law on Property, Plant and Equipment and Intangible Assets	(631.84)	(83.95)	Nil	(715.79)
Time difference of Notional Gain of Mutual Fund	(60.77)	(88.06)	Nil	(148.83)
Unpaid liability allowable on payment basis in succeeding years u/s. 43B of the Income tax Act, 1961	0.45	19.04	10.01	29.50
Allowance for Expected Credit Losses	42.38	(4.47)	Nil	37.91
Other	4.33	(1.17)	Nil	3.16
Total	(645.45)	(158.61)	10.01	(794.05)

(₹ in Lakhs)

**Deferred** Tax

Note - i

At March

31, 2024

(883.00)

(355.86)

36.92

54.26

(1,145.58)

2.10

Note - ii

Other

Income

Nil

106.68

106.68

Adjusted to

Comprehensive

**Financial Statements** 

	199	.72
(₹ir	n Lak	hs)

199.72

#### 27 **Trade payables**

Total .....

Particulars	As at March 31, 2024	As at March 31, 2023
Payable to Micro and Small Enterprise	275.34	459.44
Payable to others	6,968.63	4,627.25
Total	7,243.97	5,086.69

				(₹ in Lakhs)
Outstanding as on 31/03/2024	MSME Tro	ade Payables	Other th	an MSME
Ageing	Disputed	Undisputed	Disputed	Undisputed
Not Due	Nil	254.70	Nil	6,900.84
Outstanding Less than 1 Years	Nil	20.64	Nil	37.53
Outstanding between 1 year to 2 Years	Nil	Nil	Nil	9.40
Outstanding between 2 year to 3 Years	Nil	Nil	Nil	14.69
Outstanding More than 3 Years	Nil	Nil	Nil	6.17
Total	Nil	275.34	Nil	6,968.63

An

rred tax asset.	
	(₹ in Lakhs
Asat	Asat
	March 31, 2023
	As at 1arch 31, 2024

Note - i

(715.79)

**Deferred** Tax

At April 01, 2023

Note - ii

(167.21)

Adjusted to

**Profit or loss** 

and Intangible Assets			
Time difference of Notional Gain of Mutual Fund	(148.83)	(207.03)	Nil
Unpaid liability allowable on payment basis in succeeding years u/s. 43B of the Income tax Act, 1961	29.50	9.47	(2.05)
Allowance for Expected Credit Losses	37.91	16.35	Nil
Other	3.16	(1.06)	Nil
Total	(794.05)	(349.48)	(2.05)

# 26

From Related Party

**Movements in Deferred Tax Liabilities** 

Time difference of depreciation as per Tax Provision

and Company Law on Property, Plant and Equipment

nnual	Report	2023-24	

				(₹ in Lakhs)
Outstanding as on 31/03/2023	MSME Tro	ade Payables	Other th	an MSME
Ageing	Disputed	Undisputed	Disputed	Undisputed
Not Due	Nil	457.77	Nil	4,554.53
Outstanding Less than 1 Years	Nil	1.49	Nil	37.26
Outstanding between 1 year to 2 Years	Nil	Nil	Nil	7.21
Outstanding between 2 year to 3 Years	Nil	Nil	Nil	19.26
Outstanding More than 3 Years	Nil	0.18	Nil	8.99
Total	Nil	459.44	Nil	4,627.25

### 28 Other Current Financial Liabilities

Particulars	As at March 31, 2024	As at March 31, 2023
Creditors for Property, Plant & Equipment	530.74	583.42
Employee Benefit Payable	693.97	641.45
Unpaid dividend	18.32	16.92
Derivative contracts not designated as a hedge relationship	1.30	Nil
(at fair value through profit and loss)		
Total	1,244.33	1,241.79

# 29 Other Current Liabilities

Particulars	As at March 31, 2024	As at March 31, 2023
Advance Received from Customer	132.44	82.07
Other Statutory dues	141.15	127.12
Total	273.59	209.19

#### 30 Current Provisions

Particulars	As at March 31, 2024	As at March 31, 2023
Provision for Employee Benefits (Refer Note 45)	65.52	60.60
Provision for Non Saleable Sales Return	286.50	328.38
Total	352.02	388.98

#### Movement in Provision for Non Saleable Sales Return

Particulars	As at March 31, 2024	As at March 31, 2023
Opening Balance	328.38	264.04
Add: Provision during the year	286.50	328.38
Less: Reversal/utilised during the year	328.38	264.04
Total	286.50	328.38

# 220

# (₹ in Lakhs)

(₹ in Lakhs)

(₹ in Lakhs)

#### 31 Current Tax Liabilities (Net)

Current Tax Liabilities (Net)		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Provision For Income tax	2,520.50	2,474.96
Less: Advance Payment of Income Tax	(2,513.38)	(2,386.81)
Total	7.12	88.15

#### 32 Revenue from operation

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Sale of Products:		
Finished Goods	56,599.83	49,750.61
Sale of services:		
Job Work Charges	270.09	430.75
Product Development Income	251.86	314.11
Other Operating Revenue:		
Export Incentive	847.75	448.92
Scrap Sales	85.43	86.49
	933.18	535.41
Total	58,054.96	51,030.88

#### (a) Reconciliation of Revenue recognized in the statement of profit and loss with the Contracted price :-

		(₹ in Lakhs)
Particulars	Year Ended	Year Ended
Particulars	March 31, 2024	March 31, 2023
Gross Revenue	59,454.43	53,027.17
	59,454.43	53,027.17
Less: Rebate & Discount etc	2,247.22	2,445.21
Revenue recognized from Contract with Customers	57,207.21	50,581.96

#### (b) Reconciliation of Revenue from operation with Revenue from contracts with Customers :-(₹ in Lakhs)

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Revenue from operation	58,054.96	51,030.88
Less: Export incentive	847.75	448.92
Revenue from contracts with Customers	57,207.21	50,581.96

#### Other Income 33

#### (₹ in Lakhs)

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Interest Income:		
Interest from bank	197.98	134.92
Interest from others	504.33	482.19
Gain on fair valuation of Current Investments	2,109.19	438.15
Gain on sale of Current Investments	169.32	75.31
Dividend Income	0.44	Nil
Foreign Exchange Gain (Net)	460.99	1,091.36
Profit on Sale of Property, Plant & Equipment	Nil	7.60
Reversal of Expected Credit loss	Nil	17.76
Total	3,442.25	2,247.29

#### 34 Cost of Materials Consumed

#### (₹ in Lakhs) Year Ended Year Ended Particulars March 31, 2024 March 31, 2023 Raw Material Inventory at the beginning of the year 2,063.27 2,701.77 Add: Purchase 12,862.72 10,864.66 Less: Inventory at the end of the year 2,240.23 2,063.27 Cost of Consumption of Raw Material 12,685.76 11,503.16 **Packing Materials** Inventory at the beginning of the year 924.88 981.74 Add: Purchase 7,393.70 6,139.51 Less: Inventory at the end of the year 891.89 924.88 7,426.69 6,196.37 Cost of Consumption of Packing Materials 17,699.52 Total ..... 20,112.45

35	Purchase of Stock in Trade		(₹ in Lakhs)
	Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
	Purchase of stock in trade	8,291.48	6,864.12
	Total	8,291.48	6,864.12

36	Change In Inventories of Finished Goods, Work In Progress And Stock In Trade		(₹ in Lakhs)
	Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
	Stock in trade		
	Stock at the Beginning of the financial year	1,524.42	1,150.86
	Stock at the End of the financial year	2,009.45	1,524.42
		(485.03)	(373.56)



# (₹ in Lakhs)

	(< in Lakns)
Year Ended	Year Ended
March 31, 2024	March 31, 2023
1,572.67	1,567.67
1,747.11	1,572.67
(174.44)	(5.00)
917.54	872.16
828.13	917.54
89.41	(45.38)
4,014.63	3,590.69
4,584.69	4,014.63
(570.06)	(423.95)
	March 31, 2024          March 31, 2024         1,572.67         1,747.11         (174.44)         917.54         828.13         89.41         4,014.63         4,584.69

### 37 Employee Benefit Expense

Particulars	Year Ended	Year Ended
	March 31, 2024	March 31, 2023
Salary, Wages & Bonus	9,519.34	8,757.91
Contribution to Provident Fund & Other Funds	414.71	343.33
Staff welfare Expenses	355.91	214.71
Total	10,289.96	9,315.95

Refer Note 45 for the disclosure of Ind AS 19 in respect of Long term benefits payable to Employees recognised in financial statement.

8	Finance Costs		(₹ in Lakhs)
	Particulars M	Year Ended	Year Ended
		March 31, 2024	March 31, 2023
	Interest Expense	37.29	54.07
	Interest Paid to others	57.34	109.71
	Other Borrowing Cost	51.86	39.22
	Total	146.49	203.01

Depreciation And Amortisation Expense		(₹ in Lakhs)
Particulars	Year Ended	Year Ended
	March 31, 2024	March 31, 2023
Depreciation on Property, Plant & Equipment	1,049.74	903.33
Amortisation on Right of Use Assets	2.16	2.16
Amortisation on Intangible Assets	10.57	11.13
Total	1,062.47	916.61

(₹ in Lakhs)

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Other Expenses		(₹ in Lakhs
Particulars	Year Ended March 31, 2024	Year Endeo March 31, 2023
Power and Fuel	1,146.57	1,025.4
Labour Charges	1,592.74	1,156.6
Loading & Unloading Charges	7.58	7.8
Stores And Spares Consumption	168.06	169.0
Factory Expenses	135.73	128.2
Laboratory & Testing Charges	437.81	486.5
Repairs & Maintenance:		
Building	92.18	112.6
Machinery	0.94	20.7
Other assets	322.83	301.4
	415.95	434.9
Loss On Sales Of Property, Plant & Equipments	27.60	Ν
Loss on sale of export license	2.20	33.2
Computer Expense	57.92	66.5
Rent	24.14	17.0
Rate & Taxes	254.22	290.2
Auditors' Remuneration	8.15	8.1
Legal and Registration Expense	397.45	494.4
Professional & Consulting Fees	1,235.97	1,370.9
Conveyance & Vehicle Expense	98.30	91.1
Travelling Expense	631.46	490.2
Transportation Expense	328.56	108.3
Donation	14.49	27.4
Insurance	104.31	62.7
Office Expense	73.61	46.3
Post & Telephone Expense	44.84	54.5
Stationery, Printing & Xerox	61.51	63.1
Security Expense	57.25	50.0
CSR Expense	193.19	153.1
MTM Loss on Fair Valuation of Derivative contracts	3.94	12.8
Advertisement Expense	103.37	115.6
Sales Promotion & Marketing Expense	324.39	365.
Sales Commission Expense	1,376.83	1,106.6
Selling & Marketing Expense	529.98	216.5
Expected credit loss expenses	64.95	N
Miscellaneous Expense	17.09	1.6
Total	9,940.16	8,654.9



Income tax recognised in Statement of profit and loss		(₹ in Lakhs)
Particulars	Year Ended	Year Ended
runculurs	March 31, 2024	March 31, 2023
Current tax	2,520.50	2,474.96
Short/(Excess) Provision Tax of earlier year	23.79	124.48
	2,544.29	2,599.44
Deferred tax liability / (assets)	349.48	158.61
	349.48	158.61
Total	2,893.77	2,758.05
Income tax reconciliation		(₹ in Lakhs)
Particulars	Year Ended	Year Ended
rarticulars	March 31, 2024	March 31, 2023
Profit before tax	12,224.26	10,047.98
Tax expenses reported during the year	2,893.77	2,758.05
Income tax expenses calculated at CY 25.18% (PY 25.09%)	3,078.66	2,520.70
Difference	(184.89)	237.35
Permanent disallowances	(193.46)	103.73
Tax benefit available under Income Tax Act	(34.74)	(21.39)
Short/(Excess) Provision of Tax of earlier year	23.79	124.48
	0.12	/ 00

Adjustment of current tax of prior years	8.13	6.00
Due to Other Comprehensive Income	(2.05)	10.01
Other Items	13.44	14.52
Total	(184.89)	237.35

Stat	tement of Other Comprehensive Income		(₹ in Lakhs)
Dar	ticulars	Year Ended	Year Ended
Ful		March 31, 2024	March 31, 2023
(i)	Items that will not be reclassified to profit and loss		
	Remeasurement of defined benefit plans		
	Actuarial gain/(loss)	8.16	(39.79)
(ii)	Income tax relating to these items that will not be reclassified to profit and loss		
	Deferred tax impact on actuarial gain/(loss)	(2.05)	10.01
	Total	6.11	(29.78)

# 43. Capital Commitment

Details of outstanding capital commitments are as under:
--

Asat	Asat
March 31, 2024	March 31, 2023
495.28	398.25
406.60	153.76
88.68	244.49
	March 31, 2024 495.28 406.60

Corporate Overview

#### 44.

4. Contingent Liabilities		(₹ in Lakhs)	
	Particulars	As at March 31, 2024	As at March 31, 2023
	Income Tax demands disputed in appeal by the Group / Income Tax Authorities.		
	Against which amount of ₹ Nil (PY ₹ NII) has been deposited by the company	23.10	23.10

#### 45. Details of Employee Benefits:

#### (a) Defined Contribution Plans

The Group offers its employees benefits under defined contribution plans in the form of provident fund. Provident fund cover substantially all regular employees which are on payroll of the Group. Both the employees and the Group pay predetermined contributions into the provident fund and approved superannuation fund. The contributions are normally based on a certain proportion of the employee's salary and are recognised in the Statement of Profit and Loss as incurred.

A sum of ₹ 63.89 Lakhs (March 31, 2023: ₹ 49.62 Lakhs) has been charged to the Statement of Profit and Loss in respect of this plan.

#### (b) Defined Benefit Plan - Gratuity:

The Group has a defined benefit gratuity plan. Every employee who has completed five years or more of service gets a gratuity on departure at 15 days salary (last drawn salary) for each completed year of service. The scheme is funded with Life Insurance Corporation of India in the form of a qualifying insurance policy.

The fund is managed by a trust which is governed by the Board of Trustees. The Board of Trustees are responsible for the administration of the plan assets and for the definition of the investment strategy.

The following table summarizes the components of net benefit expense recognized in the Consolidated Statement of Profit and Loss and the funded status and the amounts recognized in the Balance Sheet for the plan:

A. Expenses Recognized during the period		(₹ in Lakhs)
	Gra	ıtuity
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
In Income Statement	63.89	49.62
In Other Comprehensive (Income) / loss	(8.16)	39.79
Total Expenses Recognized	55.73	89.41

#### Al. Expenses Recognized in the Income Statement

	Grat	Gratuity	
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023	
Current Service Cost	60.60	51.33	
Past Service Cost	Nil	Nil	
Loss / (Gain) on settlement	Nil	Nil	
Net Interest Cost	3.29	(1.71)	
Expenses Recognized in the Statement of Profit and Loss	63.89	49.62	

(₹ in Lakhs)

(₹ in Lakhs)

#### A2. Other Comprehensive Income

	Gratuity	
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
Actuarial (gains) / losses on Obligation for the period		
Due to Change in Financial Assumptiosns	11.44	(8.55)
Due to Change in Demographic Assumption	Nil	Nil
Due to Experience Adjustments	(23.62)	42.51
Return on plan assets, excluding amount recognized in net interest expense	4.02	5.83
Components of defined benefit expense / (Income) recognized in other comprehensive income	(8.16)	39.79

#### В. Net Liability recognized in the balance sheet

Particulars	As at March 31, 2024	As at March 31, 2023
Present Value of Obligation	(474.69)	(427.40)
Fair value of plan assets	399.48	352.92
Surplus / (Deficit)	(75.21)	(74.48)
Net (Liability) recognized in the Balance sheet	(75.21)	(74.48)

# B1. Changes in the Present value of Obligation

Changes in the Present value of Obligation		(₹ in Lakhs)	
Particulars	As at March 31, 2024	As at March 31, 2023	
Present Value of Obligation as at the beginning	427.40	332.63	
Current Service Cost	60.60	51.33	
Interest Expense or Cost	29.25	22.22	
Re-measurement (or Actuarial) (gain) / loss arising from:			
- change in financial assumptions	11.44	(8.55)	
- change in demographic assumptions	Nil	Nil	
- experience variance	(23.62)	42.51	
Past Service Cost			
Benefits Paid Directly from Employer	Nil	Nil	
Benefit Paid from the Fund	(30.38)	(12.74)	
Present Value of Obligation as at the end of the year	474.69	427.40	

#### B2. Changes in the Fair Value of Plan Assets

Changes in the Fair Value of Plan Assets		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Fair value of Plan Assets at the beginning of the year	352.92	330.86
Interest Income	25.96	23.93
Contribution by Employer	55.00	16.70
(Benefit paid from the Fund)	(30.38)	(12.74)
Return on Plan Assets, Excluding Interest Income	(4.02)	(5.83)
Fair Value of Plan Assets at the end of the year	399.48	352.92

C.	Actuarial Assumptions
	Particulars

LPL

# (₹ in Lakhs)

Particulars	As at As at March 31, 2024 March 31, 2023
Discount Rate	7.20% 7.45%
Expected rate of salary increase	5.50% 5.50%
Mortality	Indian Assured Indian Assured
	Lives Mortality Lives Mortality
	(2012-14) Table (2012-14) Table
Withdrawal Rates	4 Years & 4 Years &
	Below : 20 % p.a. Below : 20 % p.a.
	4 to 10 : 2 % p.a. 4 to 10 : 2 % p.a.
	10 to 15 : 2 % p.a. 10 to 15 : 2 % p.a.
	15 & Above : 15 & Above :
	2 % p.a. 2 % p.a.
Retirement Age	58 Years 58 Years

# D. Sensitivity Analysis

	Gratuity					
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023				
Defined Benefit Obligation (Base)	474.69	427.40				

# (₹ in Lakhs)

(₹ in Lakhs)

Particulars	Year Ended M	arch 31, 2024	Year Ended March 31, 2023			
Particulars	Decrease by	Increase by	Decrease by	Increase by		
Discount Rate (- / + 1%) (% change	525.52	431.56	473.17	388.63		
compared to base due to sensitivity)						
(% Change)	10.71%	-9.09%	10.71%	-9.07%		
Salary Growth Rate (- / + 1%)	431.01	525.39	387.63	472.58		
(% change compared to base due to sensitivit	y)					
(% Change)	-9.20%	10.68%	-9.31%	10.57%		
Withdrawal rate (W.R.) (- / + 10%)	475.16	474.26	427.50	427.31		
(% change compared to base due to sensitivit	y)					
(% Change)	0.10%	-0.09%	0.02%	-0.02%		

# E. Maturity Profile of Project Benefit Obligation

	Gratuity				
Particulars	As at March 31, 2024	As at March 31, 2023			
Weighted average duration (based on discounted cash flows)	11	11			

Expected cash out flows over the next (valued on undiscounted basis):		(₹ in Lakhs)
	Gratui	ity
Particulars	As at	As at
	March 31, 2024	March 31, 2023
l year	65.28	69.55
2 to 5 years	105.87	85.60
6 to 10 years	174.20	140.30

#### F. Characteristics of defined benefit plans and risks associated with them:

Valuation of defined benefit plan are performed on certain basic set of pre-determined assumptions and other regulatory framework which may vary over time. Thus, the Group is exposed to various risks in providing the above benefit plans which are as follows:

- a. Interest Rate Risk: A fall in the discount rate which is linked to the G.Sec. Rate will increase the present value of the liability requiring higher provision. A fall in the discount rate generally increases the mark to market value of the assets depending on the duration of asset.
- b. Salary Escalation Risk: The present value of the defined benefit plan liability is calculated by reference to the future salaries of members. As such, an increase in the salary of the members more than assumed level will increase the plan's liability.
- c. Investment Risk: The present value of the defined benefit plan liability is calculated using a discount rate which is determined by reference to market yields at the end of the reporting period on government bonds. If the return on plan asset is below this rate, it will create a plan deficit. Currently, for the plan in India, it has a relatively balanced mix of investments in government securities, and other debt instruments.

#### 46. Segment Reporting

The Company's management, consisting of the managing director, the chief financial officer and other key managerial personnel for corporate planning, monitors the operating results of the below business segments separately for the purpose of making decisions about resource allocation and performance assessment and accordingly, based on the principles for determination of segments given in Indian Accounting Standard 108 "Operating Segments" and in the opinion of management the Company is primarily engaged in the business of "Pharmaceutical Products". All other activities of the Company revolve around the main business and as such there is no separate reportable business segment.

The Geographic details of revenue	(₹ in Lakhs)			
Particulars	India	Year		
Segment Revenues	21,804.01	36,250.95	58,054.96	For 2023-24
	21,720.35	29,310.53	51,030.88	For 2022-23
Segment Assets	25,355.02	Nil	25,355.02	As at 31/03/2024
	22,020.74	Nil	22,020.74	As at 31/03/2023

#### (ii) Details of customer contributing 10% or more of total revenue :

Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
No. of customers contributing 10% or more of total revenue (individually)	1	1
Amount of revenue	9,478.32	7,591.52
% of total revenue	16.33%	14.88%

**Corporate Overview** 

Statutory Reports

### 47 Fair Value Measurements

Financial instrument by category and their fair value

(₹ in Lakhs)

As at March 31, 2024	Note Reference	e	Carrying Amount			Fair Value (only those items which are recognised at FVTPL / FVTOCI			
As at 1 mich 01, 2024		FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total
Financial Assets									
Investments									
Non Current	8	Nil	Nil	0.26	0.26	Nil	Nil	Nil	Nil
Current	13	13,891.61	Nil	Nil	13,891.61	13,891.61	Nil	Nil	13,891.61
Loans									
Non Current	9	Nil	Nil	6,576.15	6,576.15	Nil	Nil	Nil	Nil
Current	17	Nil	Nil	3,843.93	3,843.93	Nil	Nil	Nil	Nil
Other Non Current	10	Nil	Nil	60.45	60.45	Nil	Nil	Nil	N
Financial Asset									
Trade Receivables	14	Nil	Nil	16,176.69	16,176.69	Nil	Nil	Nil	Nil
Cash and Cash Equivalents	15	Nil	Nil	574.72	574.72	Nil	Nil	Nil	Nil
Other Bank Balances	16	Nil	Nil	808.34	808.34	Nil	Nil	Nil	Nil
Other Current Financial Asse	ts 18	Nil	Nil	51.37	51.37	Nil	Nil	Nil	Nil
Total Financial Assets		13,891.61	Nil	28,091.91	41,983.52	13,891.61	Nil	Nil	13,891.61
Financial Liabilities									
Borrowings									
Non Current		Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil
Current	26	Nil	Nil	106.68	106.68	Nil	Nil	Nil	Nil
Other Financial Liabilities									
Non Current	23	Nil	Nil	362.45	362.45	Nil	Nil	Nil	Nil
Current	28	1.30	Nil	1,243.03	1,244.33	Nil	Nil	1.30	1.30
Trade Payables	27	Nil	Nil	7,243.97	7,243.97	Nil	Nil	Nil	Nil
Total Financial Liabilities		1.30	Nil	8,956.13	8,957.43	Nil	Nil	1.30	1.30

								(₹	in Lakhs)
As at March 31, 2023	Note Reference		С	arrying Amo	ount				ms which ⁄ FVTOCI)
As at Plaich 31, 2023		FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total
Financial Assets									
Investments									
Non Current	8	Nil	Nil	0.26	0.26	Nil	Nil	Nil	Nil
Current	13	9,132.62	Nil	Nil	9,132.62	9,132.62	Nil	Nil	9,132.62
Loans									
Non Current	9	Nil	Nil	5,931.15	5,931.15	Nil	Nil	Nil	Nil
Current	17	Nil	Nil	2,322.59	2,322.59	Nil	Nil	Nil	Nil
Other Non Current	10	Nil	Nil	103.66	103.66	Nil	Nil	Nil	Nil
Financial Asset									
Trade Receivables	14	Nil	Nil	13,633.08	13,633.08	Nil	Nil	Nil	Nil

(₹	in	Lakhs)
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As at March 21 2022	Note Reference	9	Carrying Amount				Fair Value (only those items which are recognised at FVTPL / FVTOCI)			
As at March 31, 2023		FVTPL	FVTOCI	Amortised Cost	Total	Level 1	Level 2	Level 3	Total	
Cash and Cash Equivalents	15	Nil	Nil	505.20	505.20	Nil	Nil	Nil	Nil	
Other Bank Balances	16	Nil	Nil	2,926.76	2,926.76	Nil	Nil	Nil	Nil	
Other Current Financial Asse	ts 18	2.64	Nil	65.14	67.78	Nil	Nil	2.64	2.64	
Total Financial Assets		9,135.26	Nil	25,487.84	34,623.10	9,132.62	Nil	2.64	9,135.26	
Financial Liabilities										
Borrowings										
Non Current		Nil	Nil	Nil	Nil	Nil	Nil	Nil	Nil	
Current	26	Nil	Nil	199.72	199.72	Nil	Nil	Nil	Nil	
Other Financial Liabilities										
Non Current	23	Nil	Nil	472.12	472.12	Nil	Nil	Nil	Nil	
Current	28	Nil	Nil	1,241.79	1,241.79	Nil	Nil	Nil	Nil	
Trade Payables	27	Nil	Nil	5,086.69	5,086.69	Nil	Nil	Nil	Nil	
Total Financial Liabilities		Nil	Nil	7,000.32	7,000.32	Nil	Nil	Nil	Nil	

The above fair value hierarchy explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognised and measured at fair value and (b) measured at amortised cost for which fair values are disclosed in the consolidated financial statements. To provide the indication about the reliability of the inputs used in determining fair value, the Group has classified its financial instruments in to three levels prescribed is as under:

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities

Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices ) or indirectly (i.e. derived from prices)

Level 3 - Inputs for the assets or liabilities that are not based on observable market data (unobservable inputs)

There were no transfers between the levels during the year

#### Valuation process

The finance department of the Group includes a team that performs the valuations of financial assets and liabilities required for financial reporting purposes, including level 3 fair values. The fair valuation of level 1 and level 2 classified assets and liabilities are readily available from the quoted prices in the open market and rates available in secondary market respectively.

The carrying amount of trade receivable, trade payable, cash and bank balances, short term loans and advances, statutory/ receivable, short term borrowing, employee dues are considered to be the same as their fair value due to their short-term nature.

#### 48 Financial risk management

The Group's activities expose it to a variety of financial risks, including credit risk, market risk and liquidity risk. The Group's primary risk management focus is to minimize potential adverse effects of market risk on its financial performance. The Group's risk management assessment and policies and processes are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor such risks and compliance with the same.

The Group's risk management is governed by policies and approved by the board of directors. The Group identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The Group has policies for overall risk management, as well as policies covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments.

The Group's board of directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group manages market risk through a treasury department, which evaluates and exercises independent control over the entire process of market risk management. The treasury department recommends risk management objectives and policies, which are approved by Board of Directors. The activities of this department include management of cash resources, borrowing strategies, and ensuring compliance with market risk limits and policies.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to maintain a disciplined and constructive control environment in which all employees understand their roles and obligations.

The audit committee of the Group oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The audit committee is assisted in its oversight role by internal audit carried out at the Group as well as at subsidiary level. Internal audit undertakes both regular and ad-hoc reviews of risk management controls and procedures, the results of which are reported to the audit committee.

#### I Credit Risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group is exposed to credit risk from its operating activities (primarily trade receivables),Loans, cash and cash equivalents and other financial instruments.

Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to the customer credit risk management. Outstanding customer receivables are regularly monitored and taken up on case to case basis. The Group has adopted a policy of dealing with creditworthy counterparties and obtaining sufficient collateral, where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group's exposure and the credit scores of its counterparties are continuously monitored. Credit exposure is controlled by counterparty limits that are reviewed and approved by the management team on a regular basis. The Group evaluates the concentration of risk with respect to trade receivables as low, as its customers are located in several jurisdictions representing large number of minor receivables operating in largely independent markets.

The credit risk on cash and bank balances and derivative financial instruments is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies.

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers. Credit risk is managed through credit approvals, establishing credit limits, and continuously monitoring the creditworthiness of customers to which the Group grants credit terms in the normal course of business. The history of trade receivables shows a negligible provision for bad and doubtful debts. The Group establishes an allowance for doubtful debts and impairment that represents its estimate of expected losses in respect of trade and other receivables and investments. The Group has adopted simplified approach of ECL model for impairment. The Group has assessed that credit risk on investments, Cash & Bank Balance, loans given & other financial assets is insignificant based on the empirical data.

#### 1) Trade Receivables:

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the customer, including the default risk of the industry and country in which the customer operates, also has an influence on credit risk assessment. The Group with various activities as mentioned above manages credit risk. An impairment analysis is performed at each reporting date on an individual basis for major customers. In addition, a large number of minor receivables are grouped into homogenous groups and assessed for impairment collectively. The calculation of the same is based on historical data. The Group does not hold collateral as security.

The Group reviews trade receivables on periodic basis and makes provision for doubtful debts if collection is doubtful. The Group also calculates the expected credit loss (ECL) for non-collection of receivables. The Group makes additional provision if the ECL amount is higher than the provision made for doubtful debts. In case the ECL amount is lower than the provision made for doubtful debts, the Group retains the provision made for doubtful debts without any adjustment.

The provision for doubtful debts including ECL allowances for non-collection of receivables and delay in collection, on a combined basis, was ₹ 215.59 Lakhs as at March 31, 2024 and ₹ 150.64 Lakhs as at March 31, 2023. The movement in allowances for doubtful accounts comprising provision for both non-collection of receivables and delay in collection is as follows:

Movement in allowance for Expected Credit Loss		(₹ in Lakhs)
Particulars	As at March 31, 2024	As at March 31, 2023
Balance at the beginning of the year	150.64	168.40
Add : Allowance made during the year	126.85	60.05
Less : Reversal of allowance made during the year	(61.90)	(77.81)
Balance at the end of the year	215.59	150.64

#### 2) Financial assets that are neither past due nor impaired

The Group has assessed that credit risk on investments, loans given & other financial assets are insignificant based on the empirical data. Credit risk from balances with banks and financial institutions is managed by the Group's treasury department in accordance with the Group's assessment of credit risk about particular financial institution. None of the Group's cash equivalents, including term deposits (i.e., certificates of deposit) with banks, were past due or impaired as at each balance sheet date.

#### II Liquid Risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they become due. The Group manages liquidity risk by maintaining adequate reserves, banking facilities including approved borrowing facilities sanctioned by the Parent Group, by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Long-term borrowings generally mature between One to Ten years. The Group manages its liquidity risk by ensuring, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due. The Group's policy is to manage its borrowings centrally using mixture of long-term and short-term borrowing facilities to meet anticipated funding requirements.

The Group has access to a sufficient variety of sources of funding and debt maturing within 12 months can be rolled over with existing lender. As of March 31, 2024 and March 31, 2023; the Group had unutilized credit limits from banks of ₹ 8,600.00 Lakhs and ₹ 10,600.00 Lakhs respectively. The tables below analyze the Group's financial liabilities into relevant maturity groupings based on their contractual maturities.

The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

	Contractual Cash Flows					
Contractual maturities of financial liabilities as at March 31, 2024	Carrying Amount	On demand or within 1 year	Over 1 year within 2 years	Over 3 years within 5 years	Over 5 years	Total
Borrowings:						
Non Current	Nil	Nil	Nil	Nil	Nil	Nil
Current (Refer Note.26)	106.68	106.68	Nil	Nil	Nil	106.68
Other Financial Liabilities:						
Non Current (Refer Note.23)	362.45	Nil	Nil	Nil	362.45	362.45
Current (Refer note.28)	1,244.33	1,244.33	Nil	Nil	Nil	1,244.33
Trade Payables (Refer Note.27)	7,243.97	7,243.97	Nil	Nil	Nil	7,243.97
Total	8,957.43	8,594.98	Nil	Nil	362.45	8,957.43

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	Contractual Cash Flows					
Contractual maturities of financial liabilities as at March 31, 2023	Carrying Amount	On demand or within 1 year	Over 1 year within 2 years	Over 3 years within 5 years	Over 5 years	Total
Borrowings:						
Non Current	Nil	Nil	Nil	Nil	Nil	Nil
Current (Refer Note.26)	199.72	199.72	Nil	Nil	Nil	199.72
Other Financial Liabilities:						
Non Current (Refer Note.23)	472.12	Nil	Nil	Nil	472.12	472.12
Current (Refer Note.28)	1,241.79	1,241.79	Nil	Nil	Nil	1,241.79
Trade Payables (Refer Note.27)	5,086.69	5,086.69	Nil	Nil	Nil	5,086.69
Total	7,000.32	6,528.20	Nil	Nil	472.12	7,000.32

#### III Market Risk

Market risk is the risk of loss of future earnings, fair values or future cash flows that may result from adverse changes in market rates and prices (such as interest rates, foreign currency exchange rates and commodity prices) or in the price of market risk-sensitive instruments as a result of such adverse changes in market rates and prices. Market risk is attributable to all market risk-sensitive financial instruments, all foreign currency receivables and payables and all short term and long-term debt. The Group is exposed to market risk primarily related to foreign exchange rate risk and commodity risk.

#### a) Currency Risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a foreign currency).

The Group's foreign exchange risk arises mainly from following activities:

Foreign currency revenues and expenses (primarily in USD; EURO and CAD) : A portion of the Group's revenues are in these foreign currencies, while a significant portion of its costs are in Indian Rupees. As a result, if the value of the Indian rupee appreciates relative to these foreign currencies, the Group's revenues measured in Indian Rupees may decrease. The exchange rate between the Indian rupee and these foreign currencies has changed substantially in recent periods and may continue to fluctuate substantially in the future. As of March 31, 2024, the Group had entered into derivative contracts of ₹ 834.05 Lakhs (PY. ₹ 410.85 Lakhs) to hedge exposure to fluctuations in foreign currency risk. The below sensitivity is calculated after netting off the impact of foreign currency forward contracts which largely mitigate the risk.

The Group does not use derivative financial instruments for trading or speculative purposes.

i)	The following table analyses foreign currency risk from non-derivative fi	nancial instruments as at each
	balance sheet date:	(₹ & FC in Lakhs)

Pai	ticulars	Currency	As at March 31, 2024	As at March 31, 2023	
a)	Trade Receivables	USD	138.66	107.56	
		INR	11,560.98	8,843.53	
		EURO	6.12	1.24	
		INR	552.08	111.52	
		CAD	1.31	0.54	
		INR	81.07	32.55	

#### (₹ & FC in Lakhs)

Par	ticulars	Currency	As at March 31, 2024	As at March 31, 2023
b)	Bank Balances	USD	0.04	0.12
		INR	3.74	9.47
		EURO	0.04	Nil
		INR	3.88	Nil
c)	Trade Payables (Against import -	USD	Nil	Nil
	including capital import)			
		INR	Nil	Nil
Net	Statement of Financial Exposure (a + b - c)	USD	138.71	107.67
		INR	11,564.72	8,853.00
		EURO	6.16	1.24
		INR	555.96	111.52
		CAD	1.31	0.54
		INR	81.07	32.55

Note - Figures in bracket denotes credit balance.

#### ii) Foreign Currency Risk Sensitivity

The sensitivity of profit or loss due to changes in the exchange rates arises mainly from non-derivative foreign currency denominated financial instruments (mainly financial instruments denominated in USD,EURO and CAD currencies). The same is summarized as below:

				(₹ in Lakhs)
Particulars	Year Ended M	1arch 31, 2024	Year Ended March 31, 2023	
	5% Increase	5% Decrease	5% Increase	5% Decrease
USD	578.24	(578.24)	442.65	(442.65)
EURO	27.80	(27.80)	5.58	(5.58)
CAD	4.05	(4.05)	1.63	(1.63)
Total	610.09	(610.09)	449.86	(449.86)

#### b) Interest Risk

i)

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to the risk of changes in market interest rates related primarily to the Group's short-term borrowings with floating interest rates.

The exposure of the Group's borrowing to interest rate changes at the end of the reporting period are as follows:

)	Exposure to interest rate risk		(₹ in Lakhs)
	Particulars	As at	As at
	Functions	March 31, 2024	March 31, 2023
	Fixed Rate Borrowings	Nil	Nil
	Variable Rate Borrowings (Refer Note.26)	106.68	199.72
	Total	106.68	199.72

For details of the Group's short-term and long term loans and borrowings, including interest rate profiles, refer to Note 23 and 26 of these consolidated financial statements.

#### ii) Interest Rate Sensitivity

Profit or loss is sensitive to higher/lower interest expense from borrowings of variable rate as a result of changes in interest rates.

		(₹ in Lakhs)
Particulars	Year Ended March 31, 2024	Year Ended March 31, 2023
50bp increase would decrease the profit before tax by	(0.53)	(1.00)
50bp decrease would increase the profit before tax by	0.53	1.00

#### c) Price Risk

The Group's exposure to price risk arises from investments in mutual funds & Equity Shares (Refer Note 13). The Group has not undertaken any risk mitigation measures to reduce the price risk. The table below summarises the impact of increases / decreases of share price of the investments and profit for the period. The analysis is based on the assumption that the market price of those investments in Mutual Funds & Equity Shares move by 5% point on either side with all other variables held constant.

					(₹ in Lakhs)
Year Ended	Total No. of Shares/	Average price per	Fair Value	% Change in Fair Value	Effect on Profit
	Units held	Share/unit			before Tax
March 31, 2024	6,10,47,740.06	22.76	13,891.61	5.00%	694.58
				-5.00%	(694.58)
March 31, 2023	5,67,85,367.65	16.08	9,132.62	5.00%	456.63
				-5.00%	(456.63)

#### 49 Capital Management:

The Group's capital management is intended to maximise the return to shareholders and benefits for other stakeholders for meeting the long-term and short-term goals of the Group; and reduce the cost of capital through the optimization of the capital structure i.e. the debt and equity balance. The Group monitors the capital structure on the basis of Net debt to equity ratio and maturity profile of the overall debt portfolio of the Group.

The gearing ratio at the end of the reporting period was as follows:		(₹ in Lakhs)
Particulars	As at	As at
	March 31, 2024	March 31, 2023
Non Current Borrowing	Nil	Nil
Current Borrowing (Refer Note.26)	106.68	199.72
Current maturity of long term borrowing	Nil	Nil
Total Borrowing	106.68	199.72
Cash and cash Equivalents (Refer Note.15)	574.72	505.20
Net debt	Nil	Nil
Equity	59,283.59	50,247.44
Net debt to equity ratio	Nil	Nil

#### 50 Interest in Subsidiary:

#### 50.1 Subsidiary:

The group's subsidiary at March 31, 2024 and March 31, 2023 are set out below:

Name of entity	Place of business	<b>Principal activities</b>	As at March 31, 2024	As atMarch 31, 2023
Zullinc Healthcare LLP	India	Manufacturing and trading of Pharmaceutical Products		
Ownership Interest Held by the Co	mpany		100%	100%
Ownership interest held by non-controlling interests			0%	0%

### 50.2 Details of subsidiary and non-controlling interest:

Set out below is summarised financial information of M/s. Zullinc Healthcare LLP (100% Owned subsidiary). The amounts disclosed for subsidiary are before inter-company eliminations.

Summarised Balance Sheet of subsidiary as at each balance sheet date:		(₹ in Lakhs)
Particular	As at March	As at March
Particular	31, 2024	31, 2023
Current assets	140.86	143.85
Current liabilities	14.05	16.51
Net Current assets / (liabilities)	126.81	127.34
Non-current assets	Nil	Nil
Non-current liabilities	Nil	Nil
Net Non-current assets / (liabilities)	Nil	Nil
Net Assets	126.81	127.34
Accumulated Non-controlling interest	Nil	Nil

#### (ii) Summarised Statement of Profit and Loss of subsidiary during each financial year:

For the year Particulars ended March 31, 2024		For the year ended March 31, 2023
Revenue	Nil	9.80
Profit / (Loss) for the year	(0.53)	5.40
Other Comprehensive Income	Nil	Nil
Profit / (loss) attributable to Non-controlling interest	Nil	Nil
Other Comprehensive Income attributable to Non-controlling interest	Nil	Nil
Total comprehensive income attributable to Non-controlling interest	Nil	Nil

iii) Summarised Cash Flows of subsidiary:	(₹ in Lakh	
Particulars	For the year ended March	For the year ended March
	31, 2024	31, 2023
Cash flows from operating activities	(2.79)	10.60
Cash flows from investing activities	Nil	Nil
Cash flows from financing activities	(0.23)	(0.11)
Net increase/ (decrease) in cash and cash equivalents	(3.02)	10.49

### 51. Earnings Per Share (EPS)

Particulars	Unit	Year Ended March 31, 2024	Year Ended March 31, 2023
Net Profit for calculation of basic / diluted Earnings Per Share	₹ in Lakhs	9,330.49	7,289.93
Weighted Average Number of Equity Shares in calculating Basic and Diluted Earnings Per Share	Numbers	2,00,29,728	2,00,29,728
Basic and Diluted Earnings Per Share	in ₹	46.58	36.40
Nominal Value of Equity Shares	in ₹	10.00	10.00

### A. Reconciliation on Amount of EPS

Par	ticulars	Unit	Year Ended March 31, 2024	Year Ended March 31, 2023
(a)	Basic earnings per share			
	From continuing operations attributable to the equity holders of the company	in₹	46.58	36.40
	Total basic earnings per share attributable to the equity holders of the company	in ₹	46.58	36.40
(b)	Diluted earnings per share in ₹			
	From continuing operations attributable to the equity holders of the company	in ₹	46.58	36.40
	Total diluted earnings per share attributable to the equity holders of the company	in ₹	46.58	36.40

### B. Reconciliations of earnings used in calculating earnings per share

(₹ in Lakhs)

Par	articulars Year End March 31, 20		Year Ended March 31, 2023
(a)	Basic earnings per share		
	Profit attributable to the equity holders of the company used in calculating basic earnings per share	9,330.49	7,289.93
(b)	Diluted earnings per share		
	Profit attributable to the equity holders of the company used in calculating diluted earnings per share	9,330.49	7,289.93

### C. Weighted average number of shares used as the denominator

Particulars Year Ended March 31, 2024			
(a)	Basic earnings per share		
	Weighted average number of equity shares used as the denominator in calculating basic earnings per share	2,00,29,728	2,00,29,728
(b)	Diluted earnings per share		
	Weighted average number of equity shares and potential equity shares used as the denominator in calculating diluted earnings per share	2,00,29,728	2,00,29,728



### D. Increase / decrease in EPS due to retrospective restatement of prior period error

Particulars		Year Ended March 31, 2024	Year Ended March 31, 2023
(a)	Basic earnings per share	Nil	Nil
(b)	Diluted earnings per share	Nil	Nil

#### 52. Related Parties Disclosures

#### (i) List of related parties:

their relatives
their relatives
their relatives
their relatives
their relatives
ctor

# (ii) Transactions during the year and balances outstanding with related parties are as under: Transactions with related parties during the year:

a)	Transactions with Entities in which Key managerial personnel and/or their close members of	of family have
	control during the year:	(₹ in Lakhs)

control during the year.		(CIII)	
Name of related party	Nature of Transaction	Year ended March 31, 2024	Year ended March 31, 2023
Downtown Finance Pvt Ltd	Repayment of Loan	100.00	14.44
	Interest Expense on Loan	7.73	10.89
	Dividend Paid	1.59	1.59
Downtown Travels LLP	Travelling expenses	57.53	14.03
	Advance Received back	Nil	(25.00)
	Dividend Paid	7.13	7.13
Sunmed Corporation LLP	Commission	12.04	12.04
	Dividend Paid	7.50	7.50
Shardaben Gulabdas Patel Public Charitable Trust	CSR contribution	21.00	63.59
Ashish R Patel HUF	Commission	Nil	11.80
Mahendra G Patel HUF	Commission	17.70	17.70
	Sale of Property, Plant & Equipment	Nil	3.40
Munjal M Patel HUF	Commission	17.70	17.70
	Sale of Property, Plant & Equipment	Nil	10.87

# b) Transactions with Key managerial personnel during the year:

Name of related party	Nature of Transaction	Year ended March 31, 2024	Year ended March 31, 2023
Ashish R Patel	Remuneration	66.44	53.35
	Dividend Paid	27.45	20.07
Hasmukh I Patel	Remuneration	38.05	33.25
	Dividend Paid	5.60	5.60
Mahendra G Patel	Remuneration	49.25	32.22
	Dividend Paid	10.13	8.63
	Rent	6.50	6.50
Munjal M Patel	Remuneration	66.47	34.42
	Dividend Paid	39.45	31.22
Rajnikant G Patel	Dividend Paid	11.35	11.35
Anand A Patel	Remuneration	1.37	15.33
Darshit A Shah	Remuneration	13.23	11.79
Trusha K Shah	Remuneration	5.89	2.28
Niren A Desai	Remuneration	Nil	1.59



Name of related party	Nature of Transaction	Year ended March 31, 2024	Year ended March 31, 2023
Kailashben M Patel	Salary Expenses	Nil	14.50
	Rent	6.50	6.50
	Dividend Paid	7.20	5.70
Kalpanaben R Patel	Salary Expenses	14.73	8.05
	Dividend Paid	4.40	4.40
Dharmisthaben H Patel	Salary Expenses	12.75	11.90
	Dividend Paid	0.98	0.98
Arvindbhai G Patel	Dividend Paid	1.67	1.6
Anand A Patel	Salary Expenses	17.61	N
	Dividend Paid	4.23	3.48
Mansi M Patel	Salary Expenses	35.50	29.50
	Dividend Paid	3.00	3.0
Nidhiben H Patel	Salary Expenses	27.50	21.5
	Dividend Paid	0.81	0.8
Mansi A Patel	Salary Expenses	19.50	18.20
Hansaben A Patel	Dividend Paid	2.66	1.70
Ishwarlal A Patel	Dividend Paid	Nil	0.7
Jigar H Patel	Dividend Paid	1.29	1.29
Aniruddh H Patel	Dividend Paid	1.29	1.29
Shivani B Shah	Dividend Paid	3.10	3.10
Amar A Patel	Dividend Paid	Nil	0.9

#### e) Compensation to Key Managerial Personnel

Particulars	Year ended	Year ended
	March 31, 2024	March 31, 2023
Short term Employee benefit	240.70	184.23
Post Employment Benefits	57.81	55.84
Total	298.51	240.07

Balances outstanding at each reporting date:

# a) Balance Outstanding with Entities in which Key managerial personnel and/or their close members of family have control at each reporting date: (₹ in Lakhs)

Name of related party	Nature of Amount	As at March 31, 2024	As at March 31, 2023
Sunmed corporation LLP	Other current assets	111.88	111.88
Downtown Travels LLP	Trade Payables	Nil	(0.77)
	Advance to Supplier	89.89	Nil
Downtown Finance Private Limited	Current Borrowings	(106.68)	(199.72)

# c) Transactions with close members of family of Key Management Personnel during the year: (₹ in Lakhs)

Name of related party	Nature of Amount	As at March 31, 2024	As at March 31, 2023
Ashish R Patel	Other current Financial Liability	(2.29)	(2.03)
Mahendra G Patel	Other current Financial Liability	(0.25)	(0.55)
Munjal M Patel	Other current Financial Liability	(0.31)	(0.52)
Hasmukh I Patel	Other current Financial Liability	(1.34)	(1.46)
Darshit A Shah	Other current Financial Liability	(1.07)	(0.91)
Trusha K Shah	Other current Financial Liability	(0.44)	(0.44)

#### c) Balance Outstanding with Close Member of Key managerial personnel at each reporting date:

Name of related party	Nature of Amount	As at March 31, 2024	As at March 31, 2023
Kailashben M Patel	Other current Financial Liability	Nil	(0.56)
Anand A Patel	Other current Financial Liability	(0.74)	(0.60)
Mansi A Patel	Other current Financial Liability	(0.95)	(0.93)
Mansi M Patel	Other current Financial Liability	(1.01)	(0.80)
Nidhiben H Patel	Other current Financial Liability	(0.51)	(0.74)
Dharmisthaben H Patel	Other current Financial Liability	(0.74)	(0.64)
Kalpanaben R Patel	Other current Financial Liability	(0.20)	(0.50)

Note: Figures in bracket denotes credit balance.

#### 53. Changes in Liabilities arising from Financial Activities

Particulars	Year ended March 31, 2024	Year ended March 31, 2023
Opening Balance	199.72	204.36
Cash inflow of non-current borrowings	Nil	Nil
Cash outflow of non-current borrowings	Nil	Nil
Changes in current borrowings cash flows	(90.19)	(14.44)
Other	(2.85)	9.80
Closing Balance	106.68	199.72

#### 54. Details of Hedged And Unhedged Exposure in Foreign Currency Denominated Monetary Items

#### a Exposure in foreign currency - Hedged

The Company enters into forward exchange contracts to hedge against its foreign currency exposures relating to the underlying transactions and firm commitments. The Company does not enter into any derivative instruments for trading or speculative purposes.

The forward exchange contracts used for hedging foreign currency exposure and outstanding as at reporting date are as under: (₹ & FC in Lakhs)

Currency	Number of Contracts	Sell Amount in Foreign Currency	Indian Equivalent
Forward contract to Sell USD - As at 31/03/2024	2	10.00	834.05
Forward contract to Sell USD - As at 31/03/2023	1	5.00	410.85

Corporate Overview

The foreign currency exposure not hedged as at 31st March, 2024 and 31st March, 2023 are as under:

				(FC in Lakhs)
	Payable (In FC)		Receivable & Ban	k Balance (In FC)
Currency	As at 31/03/2024	As at 31/03/2023	As at 31/03/2024	As at 31/03/2023
USD	Nil	Nil	138.70	107.67
EURO	Nil	Nil	6.16	1.24
CAD	Nil	Nil	1.31	0.54

# (₹ in Lakhs)

(₹ in Lakhs)

LPL

	Payable	Payable (In INR)		Balance (In INR)
Currency	As at 31/03/2024	As at 31/03/2023	As at 31/03/2024	As at 31/03/2023
USD	Nil	Nil	11,564.72	8,853.00
EURO	Nil	Nil	555.96	111.52
CAD	Nil	Nil	81.07	32.55

### 55. Dividends

b

Particulars	As At	As At
	31/03/2024	31/03/2023
Equity shares		
Final dividend for the year ended 31 March 2023 of ₹ 1.50/-		
(31 March 2022 – ₹ 1.50/-) per fully paid share has been distributed	300.45	300.45
Dividends not recognised at the end of the reporting period		
In addition to the above dividends, since year end the directors have	360.54	300.45
recommended the payment of a final dividend of ₹ 1.80/- per fully		
paid equity share as on $31^{st}$ March 2024. This proposed dividend is subject		
to the approval of shareholders in the ensuing annual general meeting.		

# 56. Assets Pledged as Security

The Carrying amount of assets Pledged as Security for Current and non Current borrowing are:			(₹ in Lakhs)
Particulars	Note No.	As At 31/03/2024	As At 31/03/2023
Non-Current Assets			
Property Plant & Equipment and Intangible Assets	5	16,510.53	13,931.65
Total Non Current Assets pledged as Security		16,510.53	13,931.65
Current Assets			
Inventories	12	7,716.81	7,002.79
Financial Assets			
Investments	13	13,891.61	9,132.62
Trade Receivable	14	16,090.24	13,546.63
Cash and cash equivalents	15	530.61	458.07
Other Bank Balance	16	790.02	2,909.84

**Statutory Reports** 

**Financial Statements** 

			(₹ in Lakhs)
Particulars	Note No.	As At	As At
		31/03/2024	31/03/2023
Loans	17	3,843.93	2,322.59
Other Financial Assets	18	51.37	67.78
Other Current Assets	20	1,600.25	1,120.19
Total Current Assets pledged as Security		44,514.84	36,560.51
Total Assets Pledged as Security		61,025.37	50,492.16

Note: Asset pledge as security includes the Securities hypothecated with the bank for current and non-current borrowing by the company.

#### 57. Additional Regulatory Information (Non Ind AS)

The disclosures required by amendment to Division II of Schedule III of the Companies Act, 2013 are given only to the extent applicable:

- a) There are no transactions that have been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 which have not been recorded in the books of account.
- During the year no proceedings has been initiated or pending against the Group for holding any Benami Property b) under the Benami Transactions (Prohibitions) Act, 1988 (45 of 1988) and the rules made thereunder .
- Group has not carried out any revaluation in respect of Property, Plant & Equipments and intangible Asset, hence c) during the year there has been no change of 10% or more in the aggregate of the Net Carrying value of Assets on account of revaluation of Assets in respect of Property, Plant & Equipments and intangible assets.
- There are no intangible assets under development in the Group during the current reporting period. d)
- The Group has not entered in to any transaction with companies struck off under section 248 of the Companies Act, e) 2013.
- The borrowing taken by the Group from the banks has been used for the specific purpose for which it was taken. f)
- g) The Group has not been declared as a willful defaulter by any bank or financial institution or other lender in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India.
- Details in respect of Difference in respect of Current assets as per books and details as provided in quarterly returns h) filed by the Group, the details of the same is as under:

	As At 31/03/2024			
Name of the Bank & Quarter	Particulars of Security Provided	Amount reported in Quaterly return/ statement	Amount as per Books of Account	Amount of Difference
		NIL		

				(₹ in Lakhs)
	As At 31/03/2023			
Name of the Bank & Quarter	Particulars of Security Provided	Amount reported in Quaterly return/ statement	Amount as per Books of Account	Amount of Difference
State Bank of India & Yes Bank Ltd Inventories		6,154.84	7,064.53	(909.69)
Quarter - June 2022	Debtors	14,231.88	14,196.28	35.60
	Creditors	4,776.61	6,281.23	(1,504.62)

# Reason for Material discrepancies :

- The Effect of Stock in Transit has been given in Books of Accounts but the same effect has not been considered at the time of submitting Stock Statement.
- At the time of Submitting the Stock Statement to Bank, Compnay had considered the Raw Material; Packing Material & Finished Goods Creditors only but in books other Miscellaneous creditors are also included in this category.
- 58. The financial statement are approved by the Audit Committee as at its meeting on 16<sup>th</sup> May, 2024 and by the Board of Directors on 16<sup>th</sup> May, 2024.

As per our report of even date attached herewith. For, Samir M Shah & Associates Chartered Accountants (Firm Regd. No.122377W)

[Samir M Shah] Partner (M.No. 111052)

Place : Ahmedabad Date : 16/05/2024 For and on behalf of the Board of Directors of Lincoln Pharmaceuticals Limited

(Mahendra G. Patel) (Managing Director) (DIN : 00104706)

(Darshit A. Shah) (Chief Financial Officer)

Place : Ahmedabad Date : 16/05/2024 (Hasmukh I. Patel) (Whole Time Director) (DIN : 00104834)

(Trusha K. Shah) (Company Secretary) (M. No. A59416)





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### LINCOLN HOUSE

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