

Calcom Vision Limited

CIN :- L92111DL1985PLC021095

Calcom

ISO - 9001 - 2015

ISO - 14001 - 2015

SA - 8000 - 2014

Corp. Office & Factory : B-16, Site-C, Surajpur, Industrial Area, Greater Noida, Gautam Budh Nagar U.P.-201 306

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Website : www.calcomindia.com

November 19, 2024

To,
The Manager (Department of Corporate Services)
Bombay Stock Exchange Ltd.
PhirozeJeejeebhoy Towers
Dalal Street
MUMBAI - 400 001

Scrip Code: 517236

Dear Sir,

Sub: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 —Investor Release

Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed an investor release being issued by the Company in respect of the Unaudited Financial Results for the Quarter ended September 30, 2024.

We request you to kindly take this on your record.

Thanking You

**Yours Truly
For Calcom Vision Limited**

**Rakhi Sharma
Company Secretary & Compliance officer
M. No A72812**

Encl-A/a

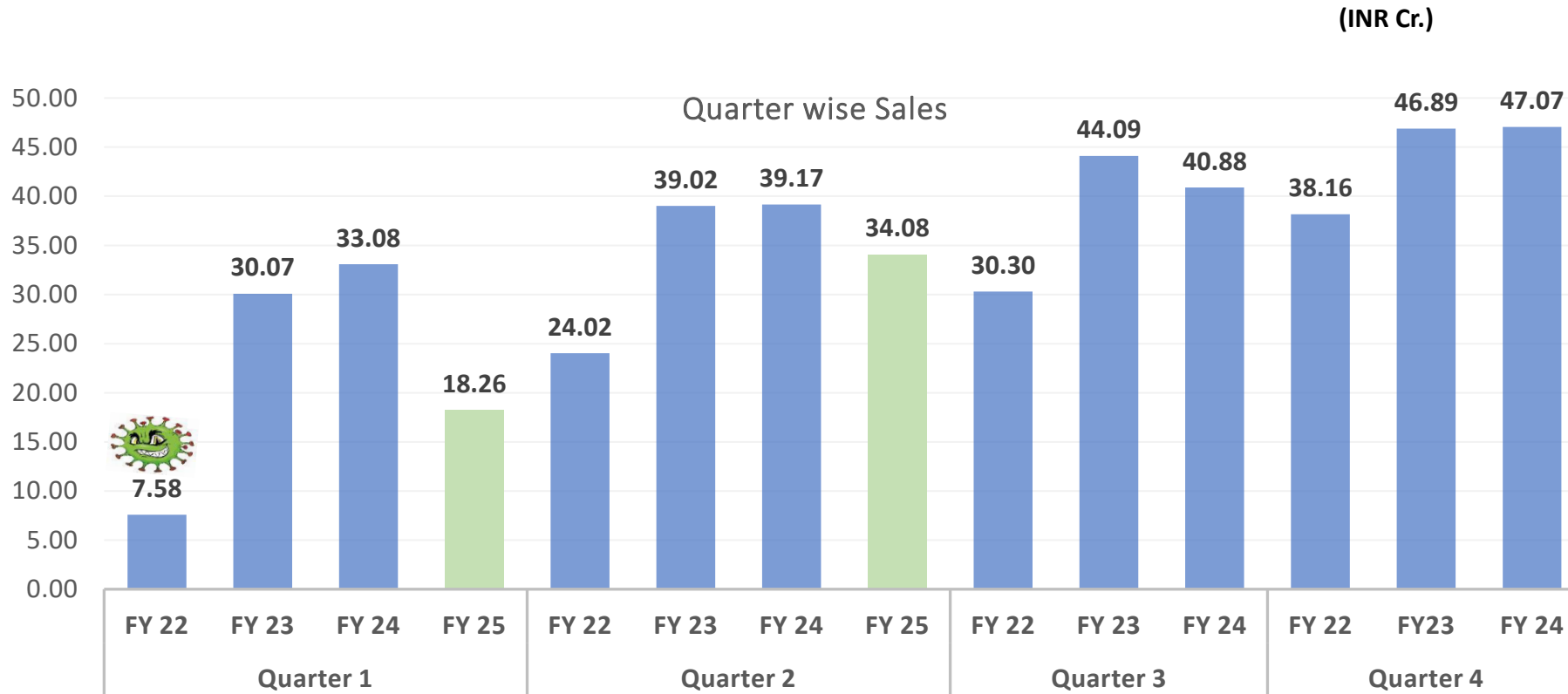


Calcom Vision Limited

2nd Quarter FY25- Investor Presentation

Company's Performance

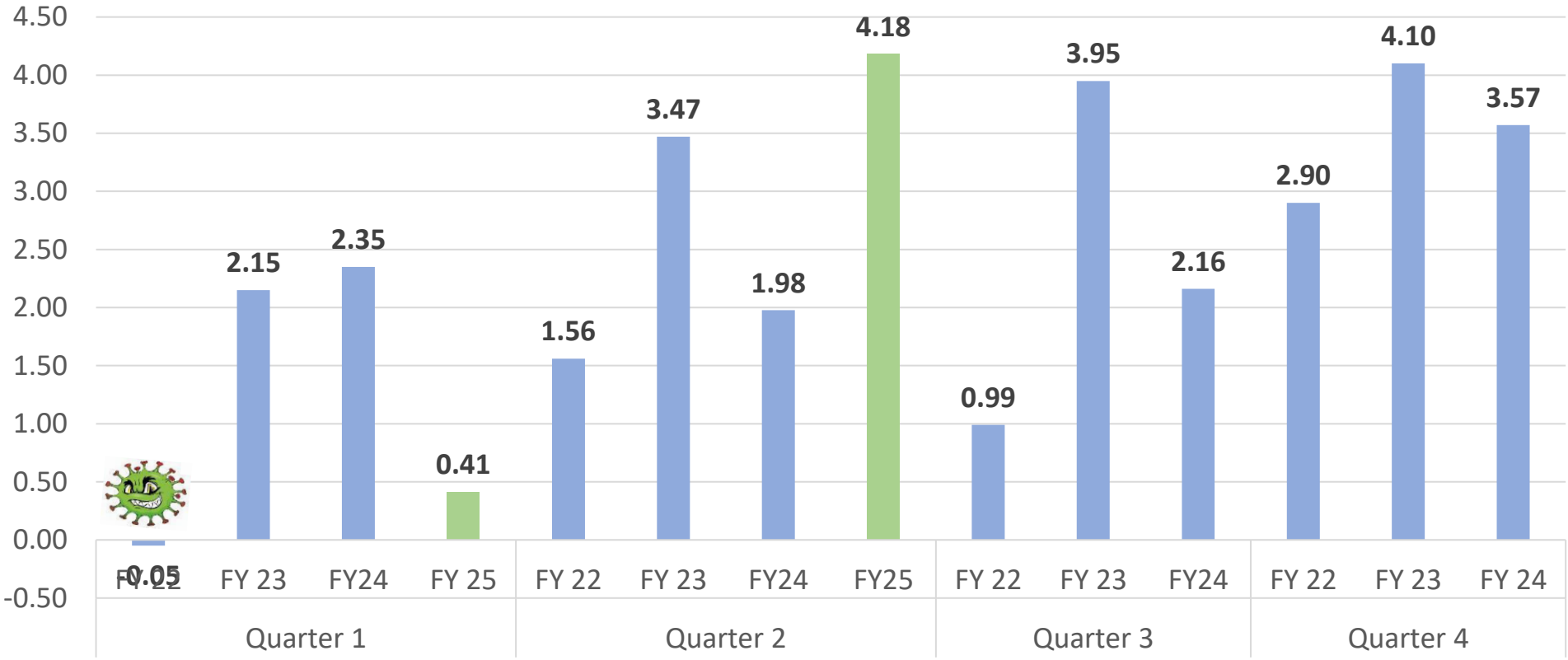




- Company has achieved the quarterly sales of INR 34.08 Cr. The Q2 FY25 sales have increased by 86.59% as compared to previous Quarter of FY25.

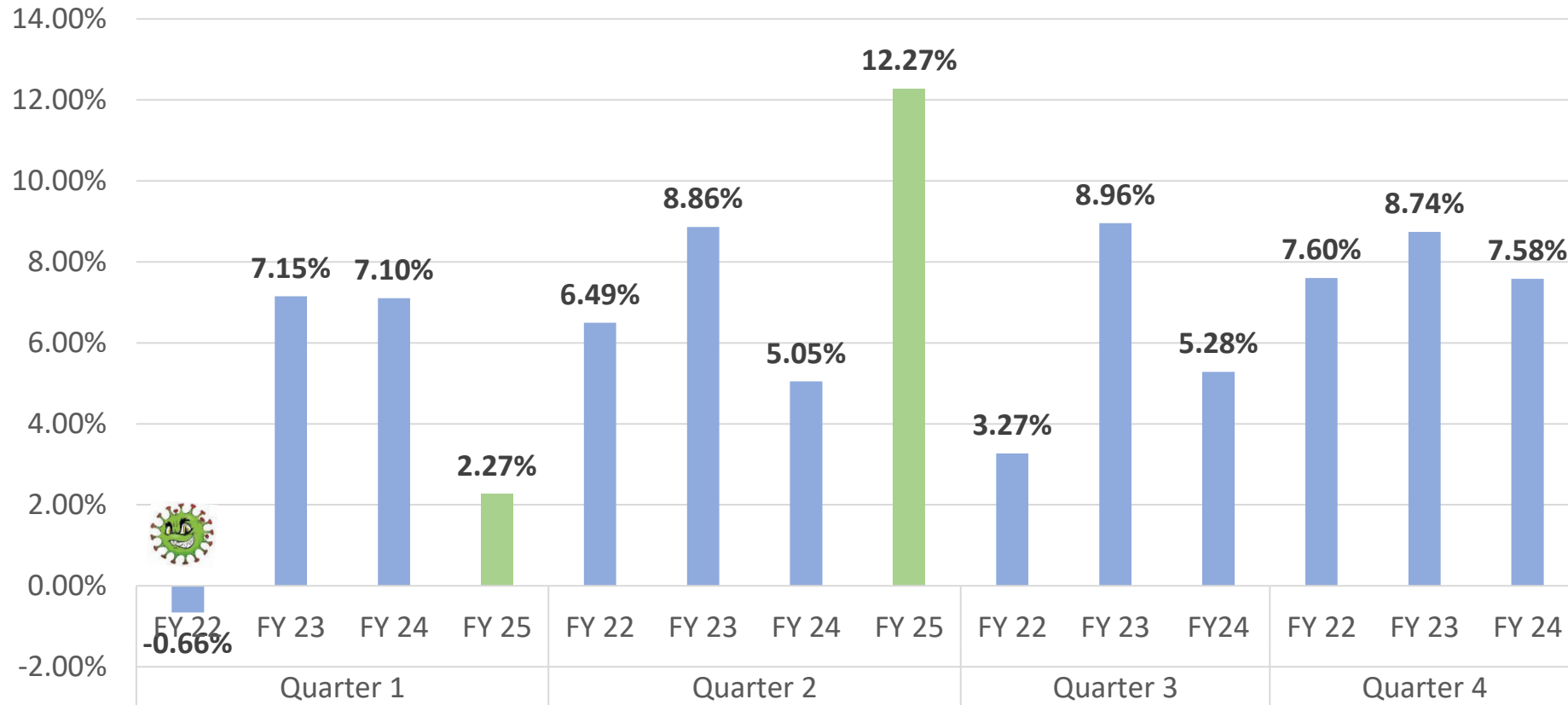
(INR Cr.)

EBITDA



The Company has achieved highest ever Quarterly EBITDA in the last 5 Years.

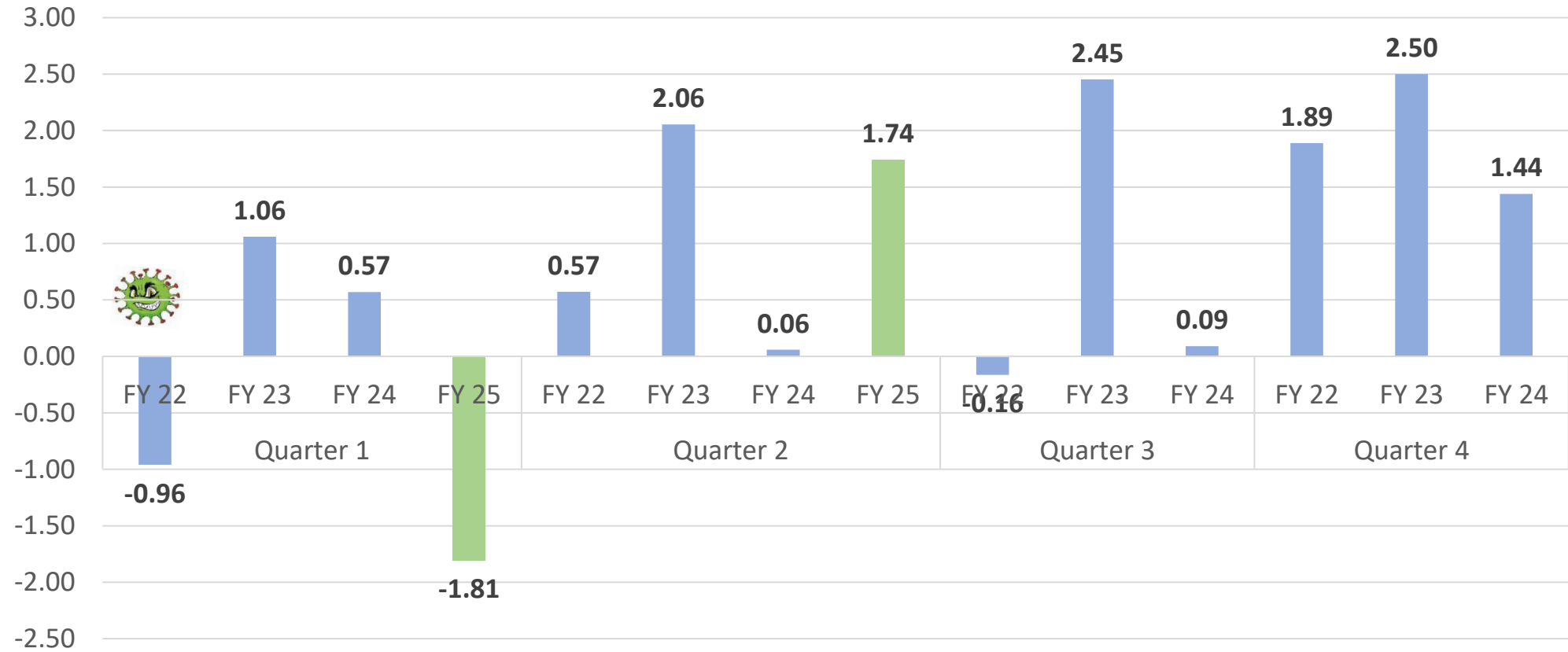
EBITDA%



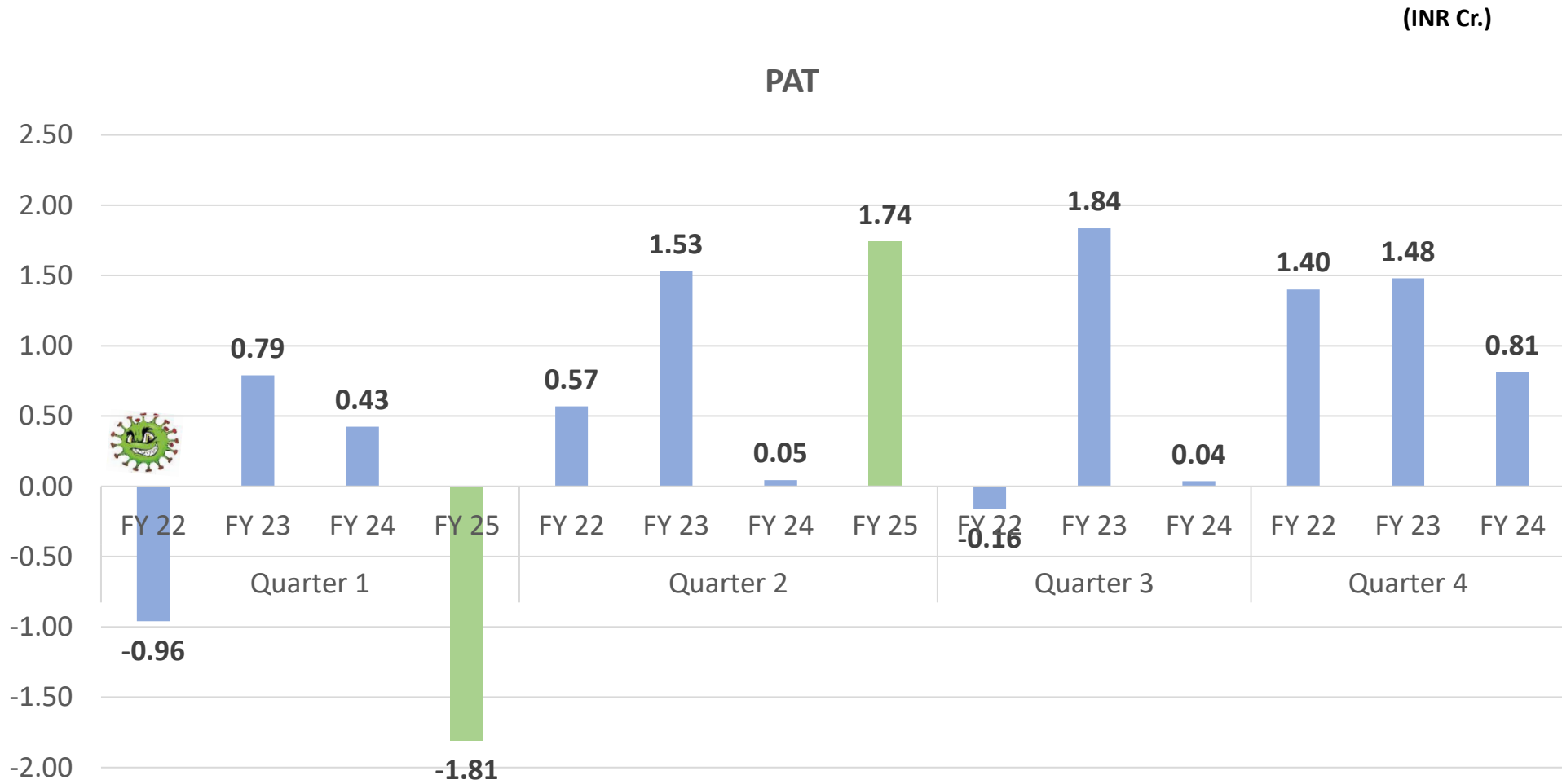
The EBITDA of this Quarter has increased to 12.27% considering PLI and 8.04% without PLI as compared to 2.27% in the previous Quarter.

(INR Cr.)

PBT

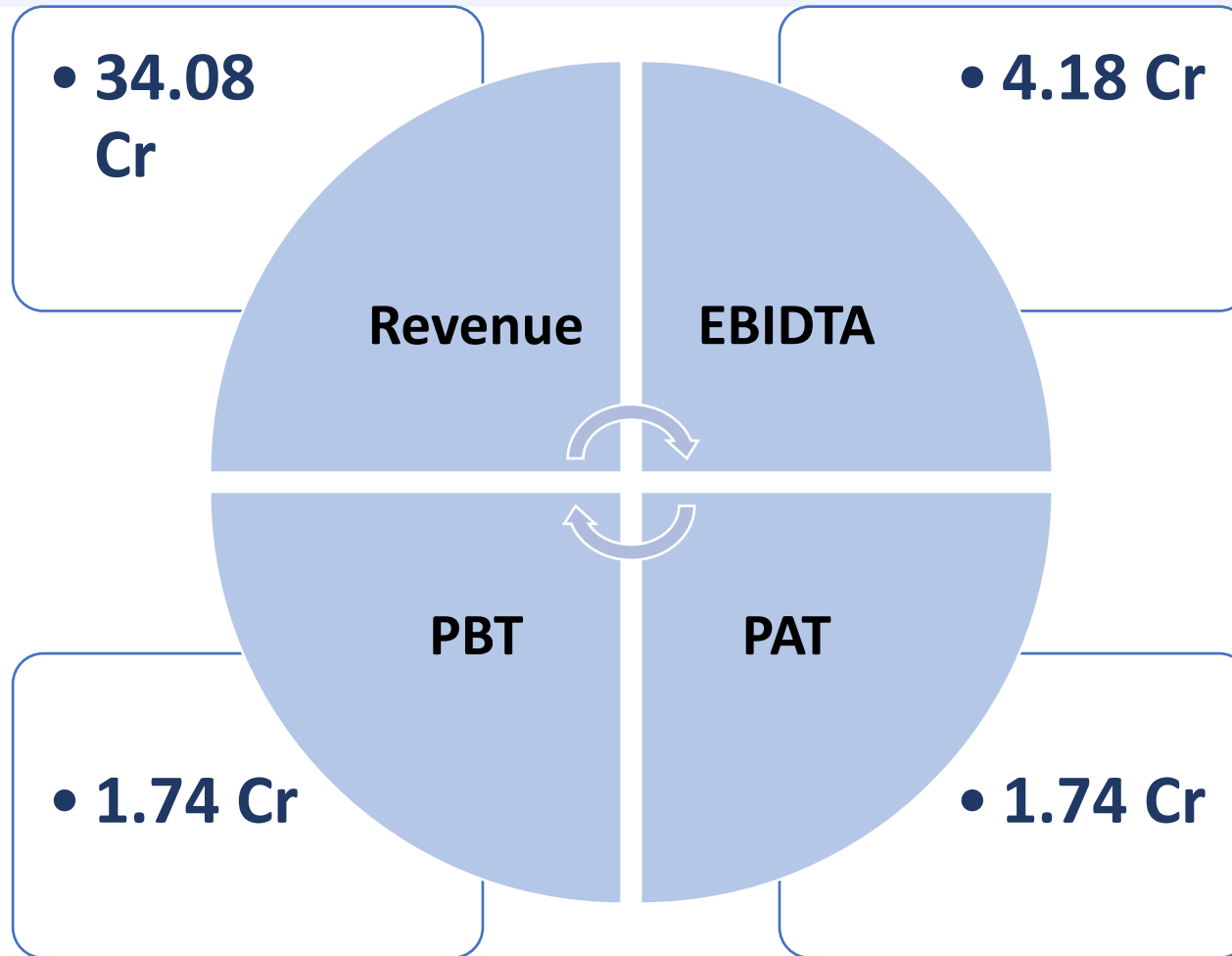


The PBT of this Quarter is 1.74 Cr. as compared to 0.06 Cr. In the corresponding Quarter of FY 24.



The PAT of this Quarter is 1.74 Cr. as compared to 0.05 Cr in the corresponding Quarter of FY 24

Financial Results:



Link to Detailed Results: [Click Here](#)

Other Updates



Challenges we faced:

- 1. Significant price erosion occurring in the LED market, making it essential for us to continuously reduce costs.*
- 2. To continuously increase production to maintain sustainable levels.*

Strategies & Actions to counter Challenges:

1. We have decided to expand our indoor LED lighting portfolio by adding batten production and implementing in-house backward integration for extrusion.
2. Additionally, we have decided to diversify into outdoor LED products, including Street Lights and Flood Lights, along with in-house backward integration for Pressure Die-Casting and Powder Coating facilities.
3. Expanded our product range to include Solar Lighting.
4. Developing EV chargers as a addition to our product portfolio, enhancing our presence in the electric mobility sector.

Strategies & Actions to counter Challenges:

5. Production Linked Incentive (“PLI”):

- Current PLI: INR 10 Cr.
- Required Investment of INR 2 Cr./Year from FY 21-22 to 25-26 & achieve growth of 100% in sales for specified Product.
- Government opened a new window for both New and Existing Companies to do further investment.
- Calcom decided to upgrade PLI Scheme to INR 25 Crores.

Strategies & Actions to counter Challenges:

6. Strengthen Technical & Marketing Team: We have strengthened our R&D team by hiring more Engineers and made Capital Investment decisions, for innovation and development of new Products. We have also strengthened our marketing function.

7. Focus on Exports.

8. Raising of Funds: The Company has take approval of Board in its meeting held on 14th November for raising funds upto INR 50 Crores for business expansion, Capital Expenditure requirement of the Company, partial repayment of the loans and other requirements as shall be deemed appropriate.

The background features a light gray color with several faint, overlapping technical illustrations. On the left side, there are several interlocking gears of various sizes. In the center and right, there are faint line drawings of a network or circuit board, with nodes connected by lines and some circular components. The overall aesthetic is clean and professional, suggesting a focus on technology or engineering.

Thank You

Disclaimer

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