



गेल (इंडिया) लिमिटेड

(भारत सरकार का उपक्रम – महारत्न कंपनी)

GAIL (India) Limited

(A Government of India Undertaking - A Maharatna Company)

पंजीकृत कार्यालय:
गेल भवन
16 भीकाएजी कामा प्लेस, आर.के. पुरम
नई दिल्ली-110066, इंडिया

Regd. Office:
GAIL BHAWAN
16 BHIKAJI CAMA PLACE, R.K. PURAM
NEW DELHI-110066, INDIA

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फैक्स/FAX : +91 11 2618 2955
ई-मेल/Email: info@gail.co.in

30.01.2025

ND/GAIL/SECTT/2025

- | | |
|---|--|
| <p>1. Listing Compliance
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block,
Bandra-Kurla Complex, Bandra (East),
Mumbai – 400051
Scrip Code: GAIL-EQ</p> | <p>2. Listing Compliance
BSE Limited
Floor 1,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001
Scrip Code: 532155</p> |
|---|--|

Sub.: Information pertaining to Financial Results

Dear Sir/ Madam,

Please find attached:

- Financial Information and Physical Performance for Q3 (2024-25) and
- Investors' & Analysts' Presentation.

The above information is also available on the website of the Company at www.gailonline.com

The same is for your information and records.

Thanking You
Yours faithfully

(Mahesh Kumar Agarwal)
Company Secretary

Copy to:

- | | |
|--|-----------------------------------|
| <p>1. Deutsche Bank AG, Filiale Mumbai
TSS & Global Equity Services
The Capital, 14th Floor
C-70, G Block, Bandra Kurla Complex
Mumbai -400051</p> | <p>K/A- Ms. Aparna Salunke</p> |
| <p>2. Beacon Trusteeship Limited
4 C and D Siddhivinayak Chambers,
Gandhi Nagar, Opposite MIG Cricket Club,
Bandra East, Mumbai -400051</p> | <p>K/A- Mr. Kaustubh Kulkarni</p> |



GAIL (India) Limited
New Delhi

Date: 30.01.2025

Information for Q3 (2024-25)

Financial Information:

(₹ crores)

SL. No.	PARTICULARS	Q3 2023-24	Q3 2024-25
I	GROSS SALES (TURNOVER)		
1	Transmission Services		
	a) Natural Gas	2,321	2,468
	b) LPG Transmission	182	244
2	Gas Marketing	28,080	28,285
3	Petrochemicals	2,030	2,054
4	LPG & Other Liquid Hydro Carbons	1,128	1,406
5	Others	427	455
	TOTAL TURNOVER	34,168	34,912
II	GROSS MARGIN (EBIDTA)		
1	Transmission Services		
	a) Natural Gas	1,565	1,782
	b) LPG Transmission	101	158
2	Gas Marketing	2,073	3,073
3	Petrochemicals	205	129
4	LPG & Other Liquid Hydro Carbons	280	408
5	Others	411	477
	TOTAL GROSS MARGIN	4,635	6,027

Physical Performance:

SL. No.	PARTICULARS	U/M	Q3 2023-24	Q3 2024-25
I	TRANSMISSION			
1	Natural Gas	MMSCMD	121.54	125.93
2	LPG	000'MT	1,095	1,157
II	PRODUCTION			
1	Petrochemicals	000'MT	205	216
2	LPG	000'MT	177	214
3	Other Liquid Hydro Carbons	000'MT	72	69
III	SALES			
1	Natural Gas	MMSCMD	98.14	103.46
2	Petrochemicals	000'MT	215	221
3	LPG	000'MT	176	212
4	Other Liquid Hydro Carbons	000'MT	72	70

Note: Previous period figures have been regrouped/ reclassified, wherever necessary to confirm to the figures of the current period.



GAIL (India) Ltd.

Investors' & Analysts' Presentation

9M FY'25



Safe Harbor Statement

This presentation has been prepared by GAIL (India) Ltd (Company or GAIL) solely for providing information about the Company.

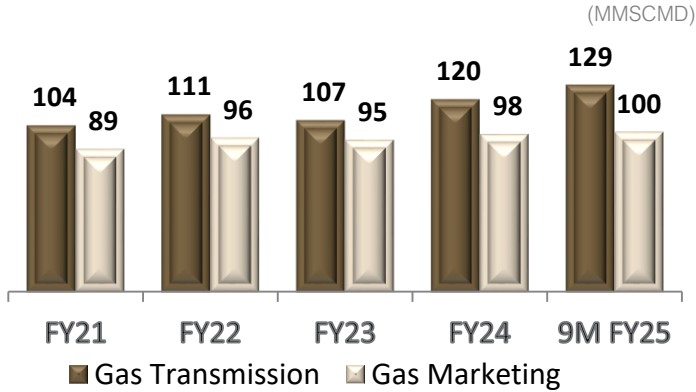
The information contained in this presentation is only current as of its date. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking statements", including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects, and future developments in its industry and its competitive and regulatory environment. Actual results may differ materially from these forward-looking statements due to a number of factors, including future changes or developments in the Company's business, its competitive environment, information technology and political, economic, legal and social conditions in India.

This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Company do not accept any liability whatsoever, direct or indirect, that may arise from the use of the information herein.

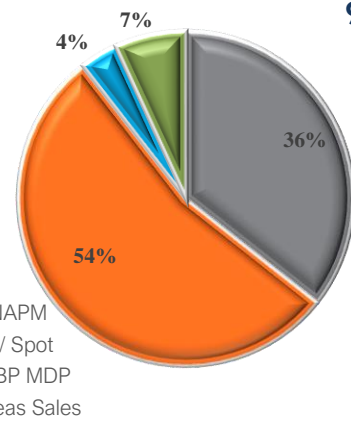
The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes.

Physical Performance

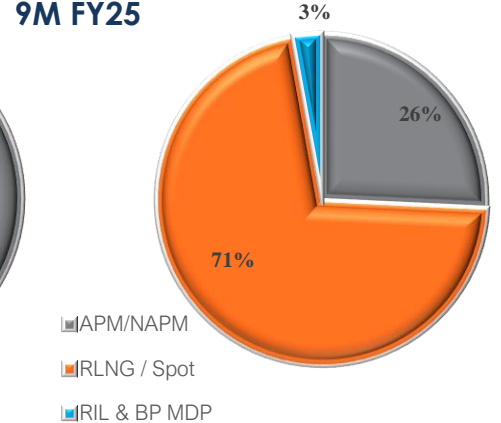
Gas Volume Trend



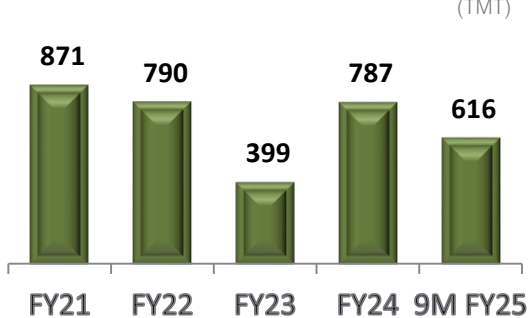
Gas Marketing Mix



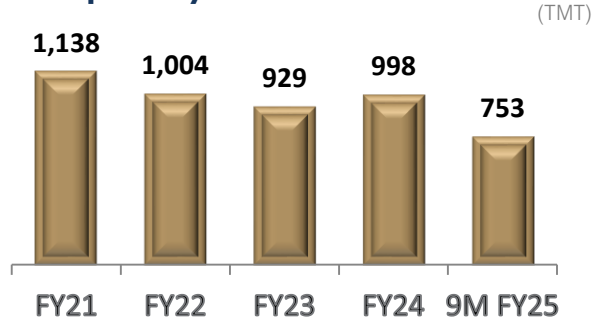
Gas Transmission Mix



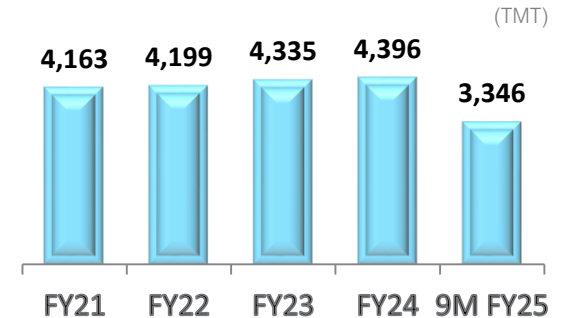
Petrochemicals Sales



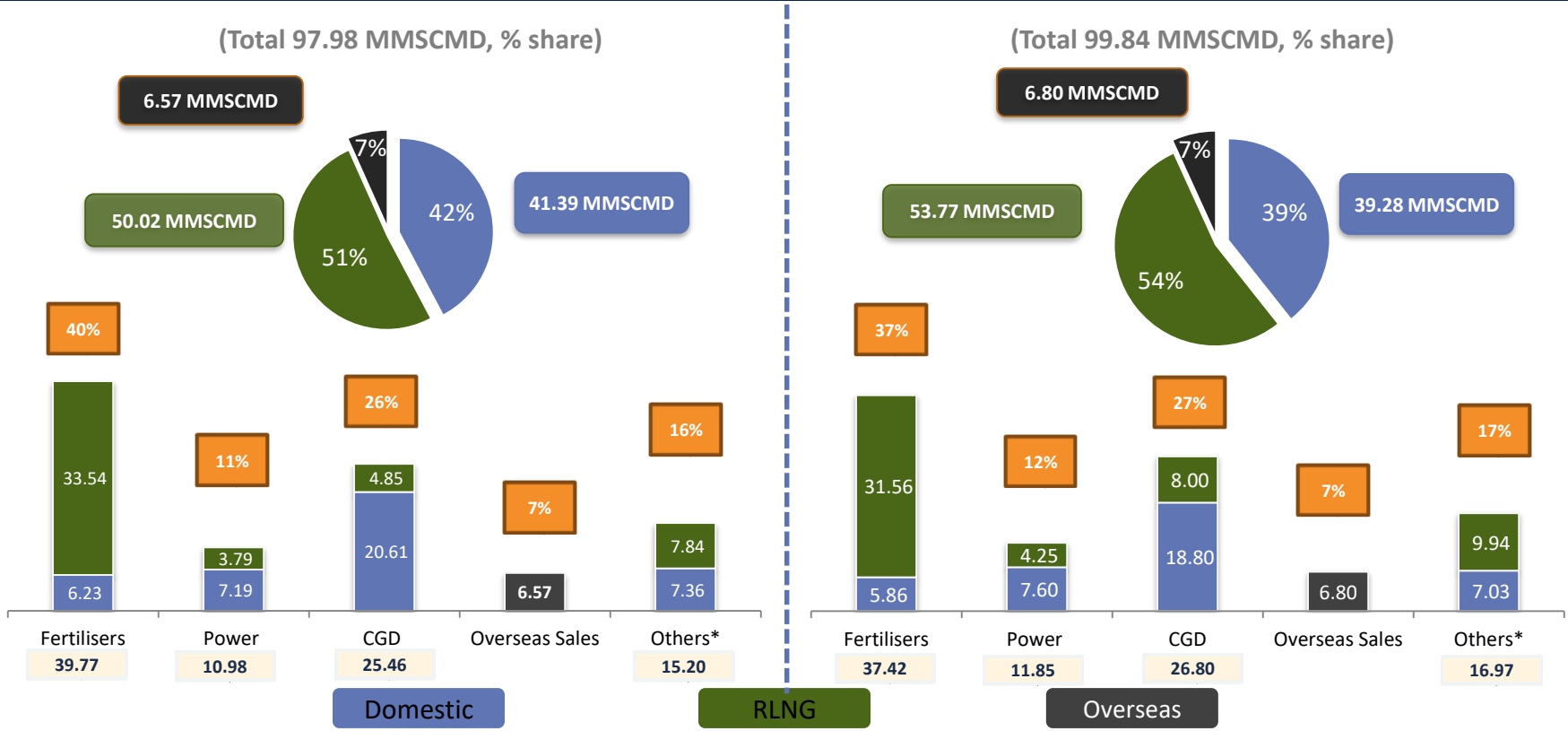
Liquid Hydrocarbons Sales



LPG Transmission



Natural Gas Sector Wise Supply– 9M FY24 Vs. 9M FY25



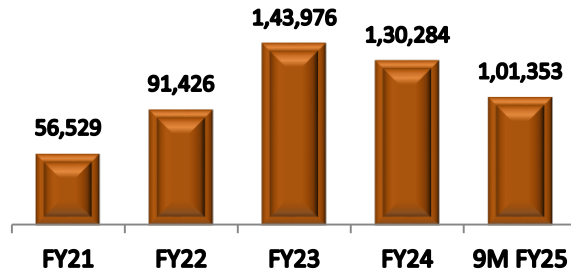
- Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- Highest demand of Natural Gas from Fertilizer, Power & CGD companies

* Others include Steel, Refineries, Sponge Iron, Petrochemicals, GAIL Internal consumption etc.

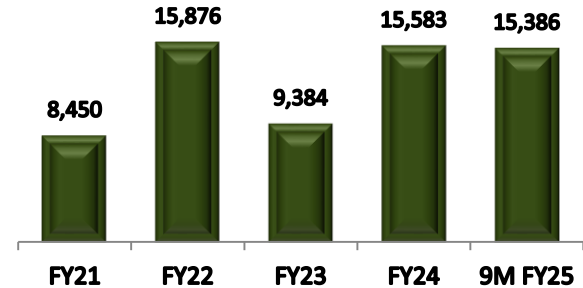
Financial Performance (Standalone)

(₹ in crores)

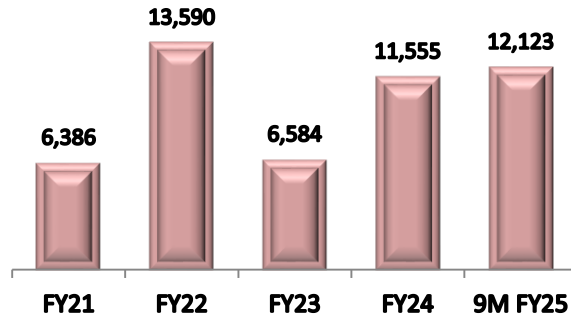
Turnover (Gross)



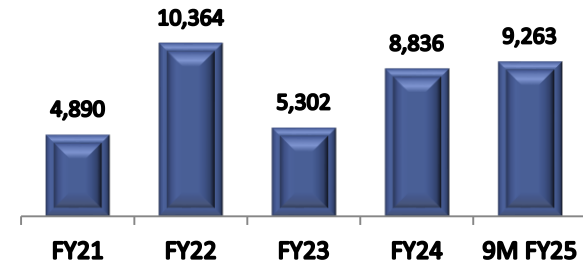
Gross Margin (EBIDTA)



Profit Before Tax



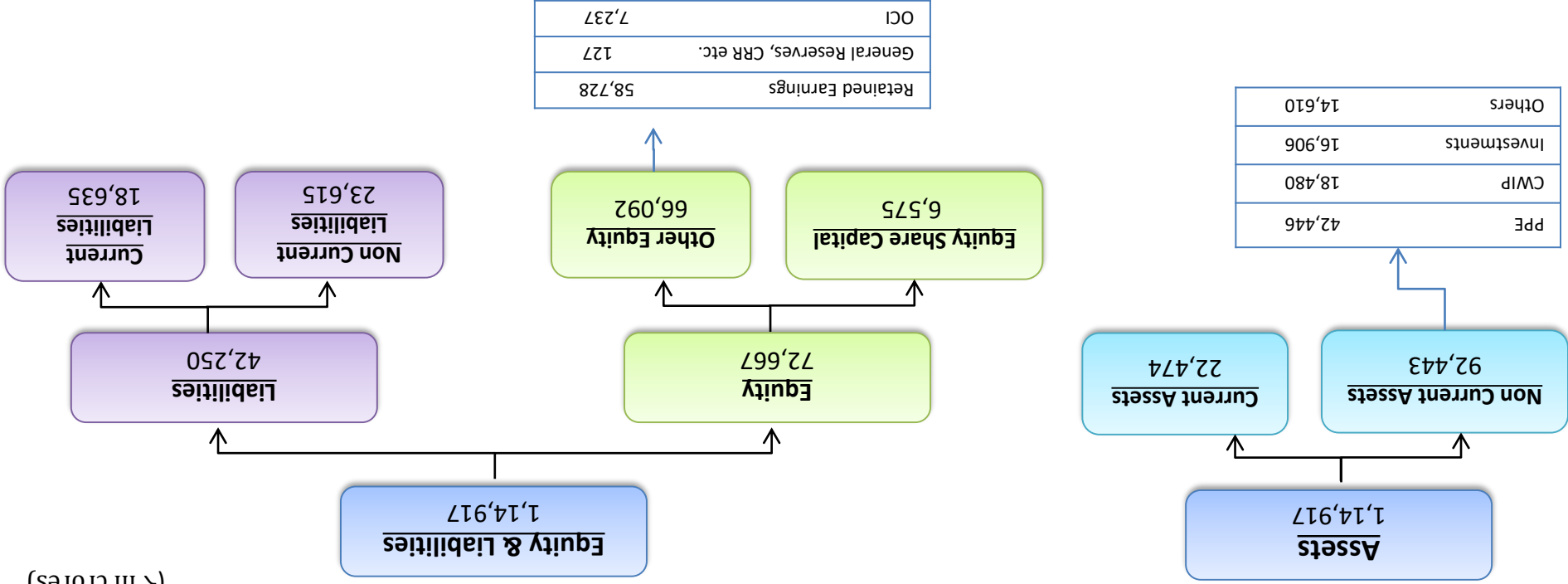
Profit After Tax



NOTE: An exceptional income of ₹ 2,440 Crores (\$285 Million) on account of arbitration settlement with M/s SMTS has been accounted for in 9M FY25 EBIDTA & PBT and reflected in PAT accordingly.

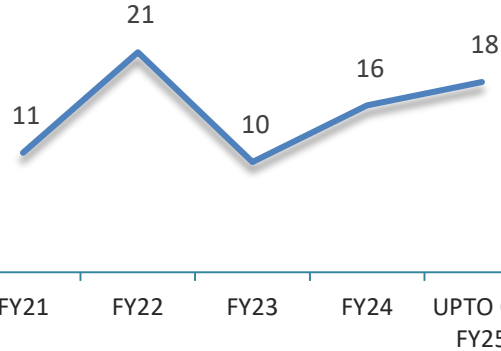
Balance Sheet as on 31st December 2024 (Standalone)

(₹ in crores)

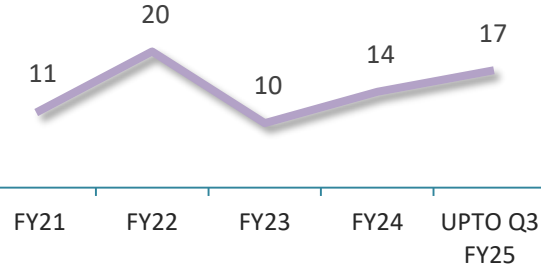


Key Financial Ratios

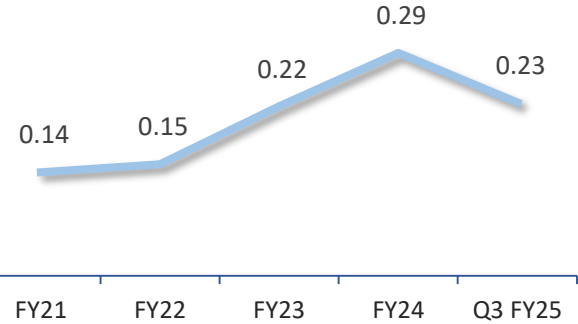
PAT to Net Worth* (in %)



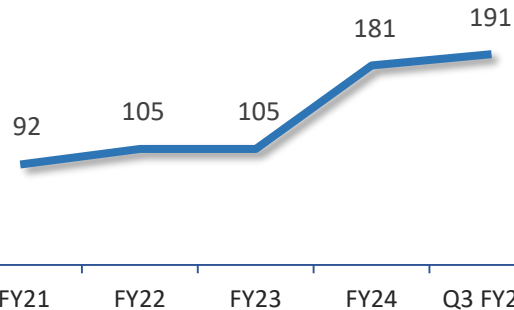
Return on Capital Employed* (in %)



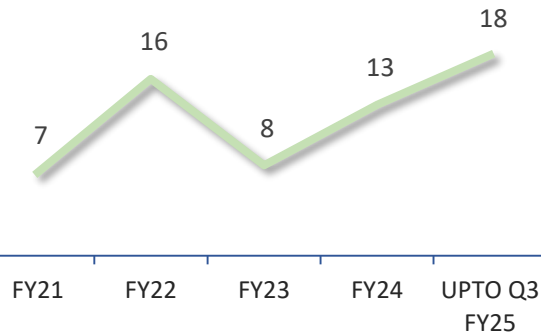
Debt Equity Ratio



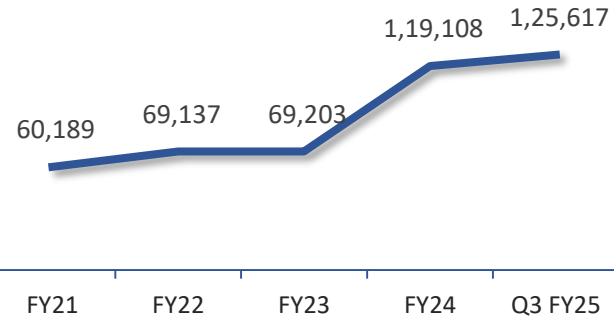
Share Price\$ (₹/Share)



Earning Per Share*\$ (₹/Share)



Market Capitalization (₹/Crore)



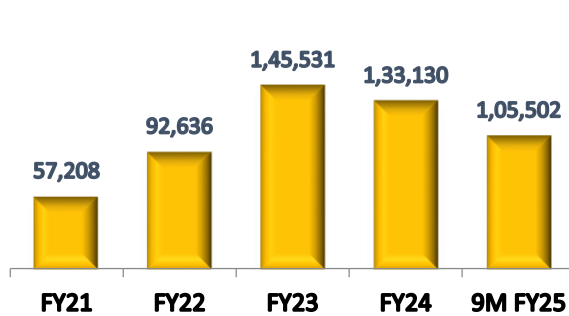
*Figures are on annualised & includes Exceptional items

\$ Share Price & EPS for past periods are adjusted for Bonus issue & Buy Back

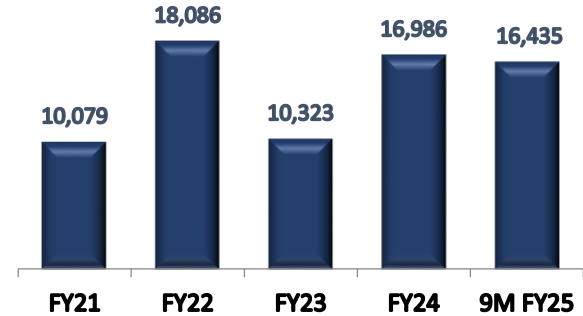
Financial Performance (Consolidated Basis)

(₹ in crores)

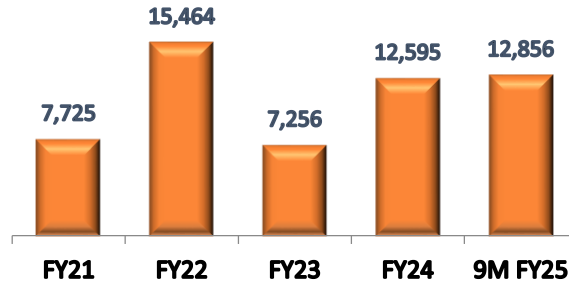
Turnover (Gross)



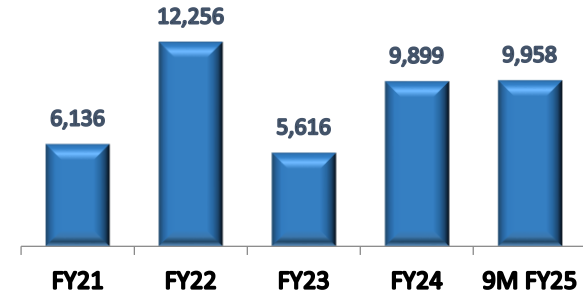
Gross Margin (EBIDTA)



Profit Before Tax



Profit after Tax



NOTE: An exceptional income of ₹ 2,440 Crores (\$285 Million) on account of arbitration settlement with M/s SMTS has been accounted for in 9M FY25 EBIDTA & PBT and reflected in PAT accordingly.

Revenue Reconciliation on Consolidated Basis – 9M FY25

(₹ in crores)

Entity	Revenue from Operations	Elimination	Consolidated Revenue from operations
GAIL	101,580	(6,822)	94,758
GGSPPL	8,523	(6,086)	2,437
GGUI	4,634	(4,554)	80
TNGCL	217	-	217
GAIL GAS	9,179	(969)	8,210
BGCL	38	-	38
KLL	613	(613)	-
GMPL	-	-	-
Consolidated Revenue From Operations			105,740
Less: Other Operating Income			283
Consolidated Turnover			1,05,502

PAT Reconciliation on Consolidated Basis

(in ₹ crore)

Particulars	% Share holding as on 31 st Dec 24	Investment (Net) on 31 st Dec 24	YTD Q3 FY25 Dec 2024
GAIL		9263	9263
Subsidiaries*		4,744	96
GAIL GAS	100%	2,061	352
GG SPL	100%	54	23
GGUI\$	100%	187	-14
Bengal Gas Company Limited	88%	670	-6
Konkan LNG Limited	93%	886	-271
TNGCL	49%	15	34
GMPL	100%	870	-23
Less.: Minority Interest	-		1
Associates		2844	1040
MGL	33%	32	253
PLL	13%	99	360
BCPL	70%	992	2
IGL	23%	32	284
Opal	4%	995	0
China Gas	3%	97	105
Fayum Gas	19%	8	2
Ramagundam Fertilizer	14%	270	39
ONGC Tripura Power Company Ltd	26%	319	-4
Joint Ventures (JVs)		1,474	179
MNGL	23%	23	102
CGD JVs & Others (BGL, CUGL, GGL, AGL ,VGL, TAPI,IGGL, BEOL, LJSCL,TFL)	-	1,451	76
Adjustments			
Elimination of Dividend	-		-523
Elimination Profit/Loss recognized from investments			-
Others			-95
Consolidated*			9958

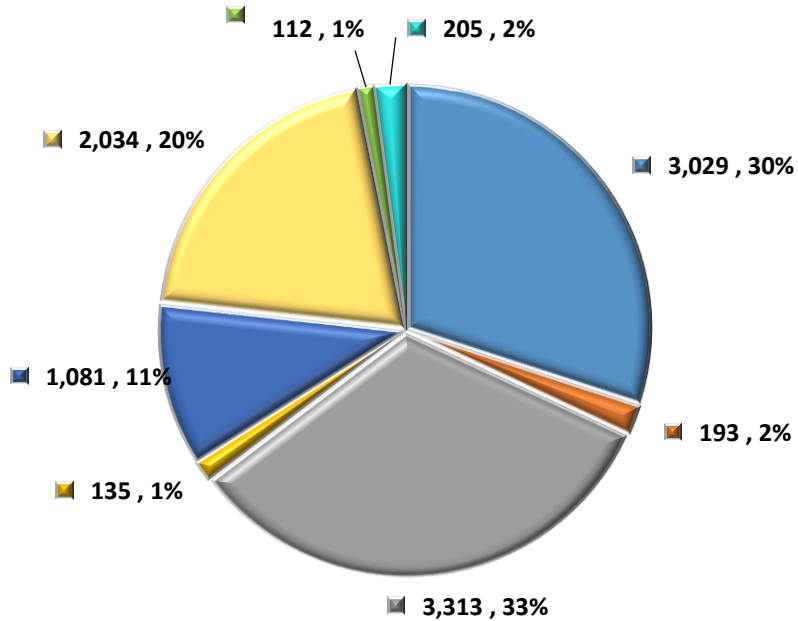
* Excluding Minority interest of Rs. 0.78 Crore

\$ Investment amount of GGUI net of Provision for impairment is Rs 7.5 Crore

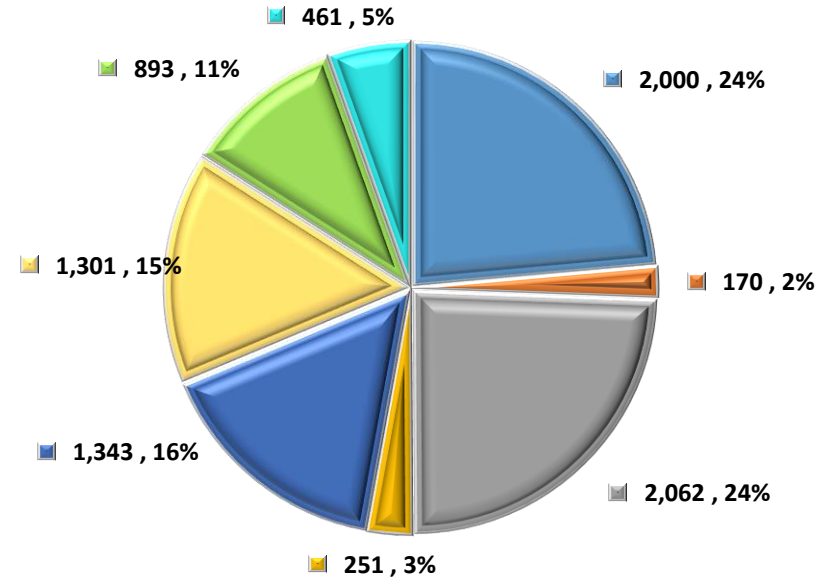
Capital Expenditure Profile*

(₹ in crores)

FY 2024-25E
~ 10,100



FY 2025-26E
~ 8,480



■ Pipeline
 ■ City Gas Distribution (Equity)
 ■ Petrochemical
 ■ E&P
 ■ Equity Investments
 ■ Operational Capex & Others
 ■ Net Zero/Renewables
 ■ Other Projects

* Capital Expenditure include plan, non-plan and operational capex

Thank You

