



TM

SYSTEMATIX GROUP

Investments Re-defined

SYSTEMATIX
CORPORATE
SERVICES LTD

INVESTOR
PRESENTATION

Q1FY25



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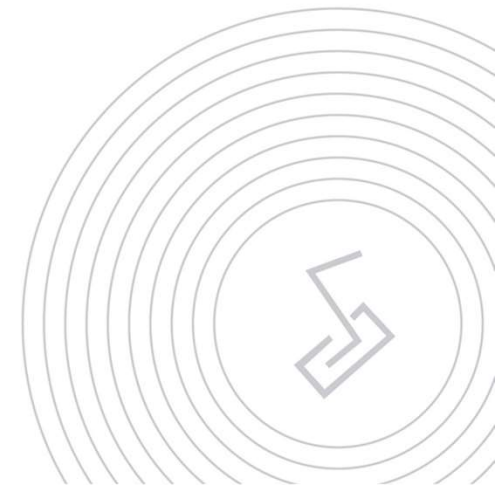
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1. Q1FY25 updates



Updates for Q1 & FY24

Systematix Corporate Services reports a robust Q1 FY25 with Revenues of Rs 29.28 crs, a growth of 66% YoY with PBT and PAT of Rs 2.37 cr and Rs 1.74 cr respectively

We remain a 'Partner of Choice' for mid-market companies

Q1FY25 Highlights:

Investment Banking and ECM businesses: Achieved closure of 2 M&A, 2 Block Deals (Promoter/ PE / Family office Stake sales) , 1 Preferential Issue (PI) transaction and 1 Delisting transaction.

Institutional Equities: Over 240 companies under coverage, we recorded an overall cash market share of 0.57% at end of Q1


Wealth Management: More than 1600 clients with an AUM of Rs 750+ crs.

Systematix PMS continues to excel, and has recorded returns of ~19% between 1st April 2024 to 30th June 2024 – one of the best performances in the PMS / AIF industry



Investment Banking and ECM – Q1FY25 & FY24 Transaction Highlights

Private Equity Deals



**Acquired by
YOKOGAWA**

Sole Advisor to Adept
100% Equity Stake Sale





Secondary Sale to A91
FY24 - INR100Cr
Advisors to Pushp
FY21 -INR 127 Cr





Equity Fund Raise:
Sole Advisor to RK
Lighting
INR 130 Cr




Acquisition: Sole
Advisor to Acquirer -
HCG
INR 50 Cr

Preferential Issue



Advisors
INR 135 Cr
(May 24)



Advisors
INR 400 Cr
(Dec 23)



Advisors
INR 88 Cr
(Feb 24)



Advisors
INR 42 Cr
(Feb 24)

IPO



INR 500 Cr
(Including Pre-IPO)
(Mar 24)

Open Offer

**Indian Bright
Steel Co. Ltd.**

INR 34 Cr
(Mar 24)

Delisting



KK Fincorp Ltd

INR 11 Cr
(Mar – June 24)

Qualified Institutional Placement



Swan Energy Ltd

INR 3,320 Cr
(Mar 24)



INR 403.41
(Nov 23)



INR 1,000 Cr
(Jun 23)



INR 125
(May 23)

Block Deals



Swan Energy Ltd

INR 350 Cr
(Dec 23 & Jan 24)




INOXWIND

INR 500 Cr
(Aug 23)




JINDAL SAW LTD.
TOTAL PIPE SOLUTIONS

INR 504 Cr.
(Dec 23 & Feb 24)



TILAKNAGAR

INR 74 Cr
(Dec 23)



PRAVEG
Accelerating ideas
PRAVEG LIMITED

INR 50 Cr
(Mar 24)



INR 240 Cr
(Dec 23 & Feb 24)



OrchidPharma

INR 50 Cr
(Nov 23)



SHAILY

INR 135 Cr
(Jun 24)

Result Snapshot – Q1FY24/12MFY24

STATEMENT OF THE CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 30TH JUNE 2024					
					(Rs. In Lakhs)
Sr. No.	Particulars	Consolidated			
		3 months ended			12 months ended
		30 06 2024	31 03 2024	30 06 2023	31 03 2024
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	Total Income from Operations	2,927.52	5,282.51	1,763.77	13,708.87
2	Net Profit / (Loss) for the period (before Tax & Exceptional items)	236.77	2,892.90	553.23	6,772.69
3	Net Profit / (Loss) for the period before Tax (After Exceptional items)	236.77	2,892.90	553.23	6,772.69
4	Net Profit / (Loss) for the period after Tax (After Exceptional items)	174.22	2,319.20	442.72	5,334.63
5	Total Comprehensive Income for the period (Comprising profit/(Loss) for the period (After Tax) and Other Comprehensive Income (After Tax))	174.22	2,311.80	436.77	5,321.27
6	Equity Share Capital	1,298.03	1,298.03	1,298.03	1,298.03
7	Earning Per Share (of Rs. 10/- each) (not annualised)				
	(a) Basic	1.34	17.87	3.41	41.10
	(b) Diluted	1.34	17.87	3.41	41.10

STATEMENT OF THE STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 30TH JUNE 2024					
					(Rs. In Lakhs)
Sr. No.	Particulars	Standalone			
		3 months ended			12 months ended
		30 06 2024	31 03 2024	30 06 2023	31 03 2024
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	Total Income from Operations	932.72	3,641.89	550.34	5,574.90
2	Net Profit / (Loss) for the period (before Tax & Exceptional items)	(19.27)	2,591.34	135.63	2,960.67
3	Net Profit / (Loss) for the period before Tax (After Exceptional items)	(19.27)	2,591.34	135.63	2,960.67
4	Net Profit / (Loss) for the period after Tax (After Exceptional items)	(10.17)	1,936.48	97.61	2,192.19
5	Total Comprehensive Income for the period (Comprising profit/(Loss) for the period (After Tax) and Other Comprehensive Income (After Tax))	(10.17)	1,933.16	97.61	2,188.86
6	Equity Share Capital	1,298.03	1,298.03	1,298.03	1,298.03
7	Earning Per Share (of Rs. 10/- each) (not annualised)				
	(a) Basic	(0.08)	14.92	0.75	16.89
	(b) Diluted	(0.08)	14.92	0.75	16.89

2. Executive Summary



Systematix: 3 decades old financial services firm founded by Mr. CP Khandelwal

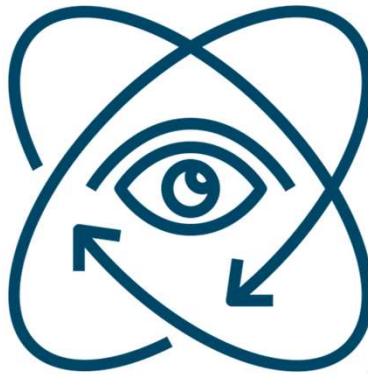
The Systematix Group was founded in 1985 by Mr. Chandra Prakash Khandelwal. We are one of India's premier financial institution that rests on the strong foundations of ethics and trust

- **An array of services:** We offer robust products across the Investment Banking, Merchant Banking, Broking, Wealth Management, Portfolio Management Services (PMS), NRI, E-Broking, and Depository Services.
- **Leading presence across markets:** We offer services in Equity, Derivative, PMS, Commodity, Currency Derivative, IPO, Mutual Fund, and Debt Product (Primary) markets.
- **A wide-ranging clientele:** We service over 40,000 registered clients that include Foreign Institutional Investors (FIIs), Domestic Financial Institutions (DIIs), Insurance Companies, Bank Treasuries, Corporates, Corporate Treasuries, Promoters, Ultra HNIs, HNIs and retail investors.
- **Pan India presence:** Our wide network is spread across more than 100 cities in India's key locations of Mumbai, Delhi, Lucknow, Jaipur, Indore, and Ujjain.

Mission & Vision Statement

Our Vision

To be amongst the most admired financial institutions in India with a reputation built on strong ethics and trust



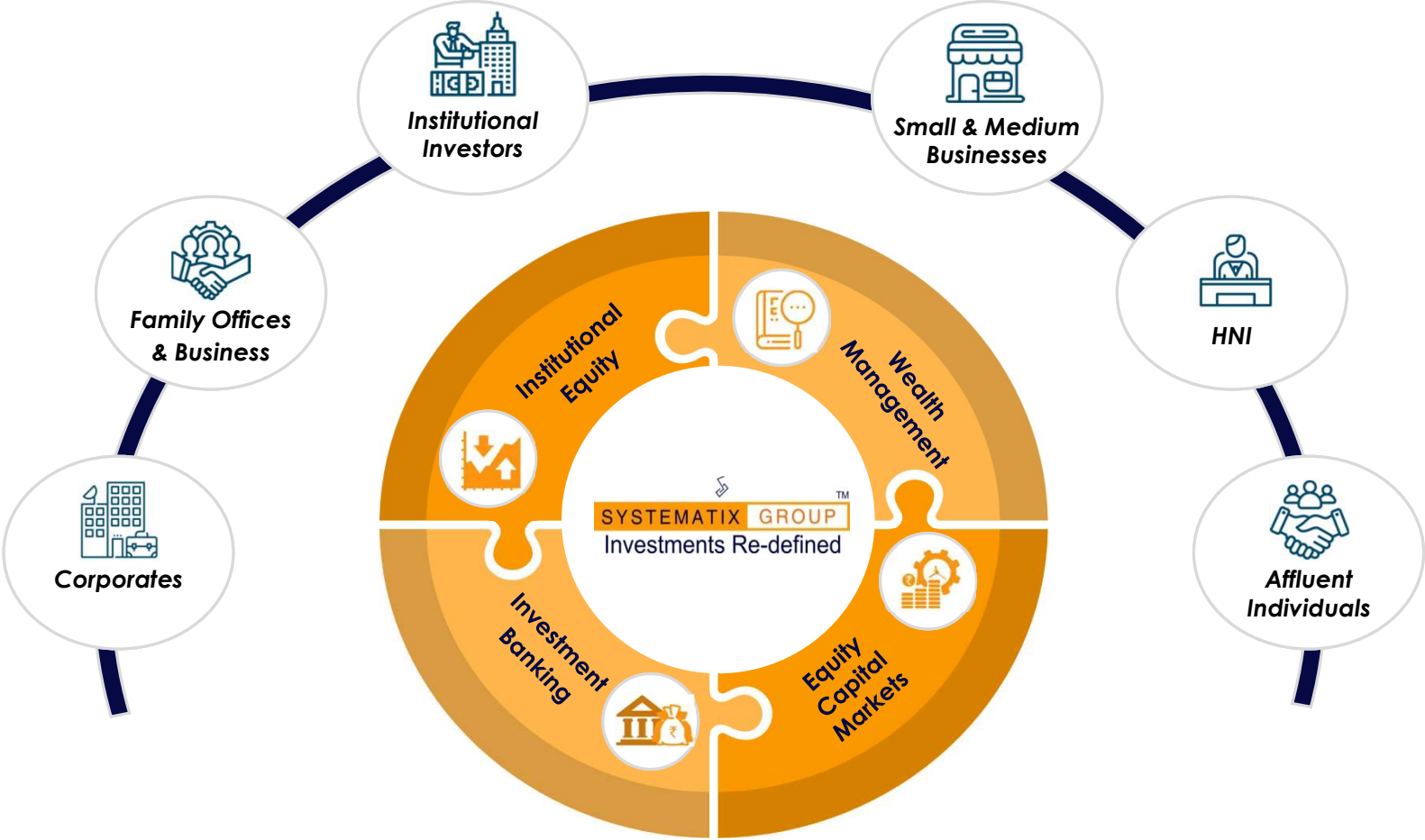
To enhance the economic value of our client's business by providing integrated financial & investment products and services

Our Mission

Group Strengths



Client Solutions across Holistic Ecosystem



3. Management Team



Senior Leadership



Mr. Nikhil Khandelwal
(Chairman & Managing
Director)

- Nikhil is CMD of Systematix Group with 18 years of experience in Investment Banking, Equity Capital Markets and Wealth Management.
- Under his leadership and strong relationships with leading Indian Corporates and Institutional Investors, Systematix Group has emerged as one of the fastest growing player in Investment Banking and Institutional Equities.
- Responsible for Systematix's expansion and transforming the group into a diversified financial services player.
- Holds an MBA from the ISB, Hyderabad & NYU Stern and BE from Manipal Institute of Technology



Mr. Sunil Sarda
(Executive Director)

- Sunil brings more than 30 years of experience at various levels in the financial services industry
- Currently oversees the Brokerage (Stocks, Commodities & Currency), PCG, Retail, Operations and NBFC business within Systematix
- Previously, Executive Director with Anand Rathi Securities and Manager-Finance with Indian Rayon and Industries Ltd., part of the Aditya Birla Group



Mr. Kiran Vaidya
(Professional Advisor)

- Kiran has over 35 years of experience in various industries in the fields of Finance, accounts, costing, budgeting, project finance, working capital management, equity raising through IPO, QIP and private equity, mergers and acquisition, general overall business Management and strategic planning
- He has worked with Religare Capital Market as Managing Director, COO of SRL Diagnostics Ltd., JBF Industries Ltd. as Group President and CFO

Key Management Personnels



Mr. Dhananjay Sinha
(Co Head of Equities & Head of Research)



Mr. Vipul Sanghvi
(Co Head of Equities & Head of Sales)



Mr. Amit Kumar
(Director - IB)



Mr. Jigar Kamdar
(Director - IB)



Mr. Ankur Rajoria
(Director - IB)



Mr. Ankit Gor
(Director - IB)



Mr. Rajeev Bajaj
(President – Wealth)

4. Business Verticals



1 Investment Banking: Service Offerings

We offer full spectrum of Investment Advisory Services

Fund Raising

- Private Equity
- Venture Capital
- Family offices / HNI
- Pre-IPO

Mergers & Acquisitions

- Strategic buyout
- Management buyout
- Asset sale
- Cross border transaction

Structured Finance

- Mezzanine financing
- Structured debt

Within select sectors

Pharmaceutical & Healthcare



- CRO/ CMO/ CDMO
- Medical Devices
- Specialized APIs
- Formulations
- OTC and Nutraceuticals

Industrials



- Capital Goods
- Building and construction materials
- Paper Products
- Auto/Auto Ancillary
- Chemicals

Fin & Tech Services



- Banks
- MFI NBFCs
- Fin-techs
- SAAS
- Data Centres & Cloud Computing

Business Services



- Freight Forwarding & Supply Chain
- Transportation & Courier
- Third Party Logistics (3PL)
- Recycling Services

Consumer & Retail



- Consumer Products & Services
- Direct to Consumer (D2C) brands
- Retail /E-commerce
- Consumer tech

We have a 14 member Advisory team backed by senior management with cumulative experience of 120 years

Select Transaction Experience – PE and M&A



Secondary Sale to A91
FY24 - INR 100 Cr
 Advisors to Pushp
FY21 - INR 127 Cr



Equity Fund Raise: Sole Advisor
 to RK Lighting
INR 130 Cr



Acquisition: Sole Advisor to
 Acquirer - HCG
INR 50 Cr



Equity Fund Raise: Sole Advisor
 to Magicrete
INR 66 Cr



Equity Fund Raise: Sole Advisor
 to Eastman Exports
INR 350 Cr



M&A Sell Side: Financial
 Advisor to White Turtle
INR 170 Cr



Primary & Secondary Sale:
 Sole Advisor to Wonderchef &
 Capvent - **INR 140 Cr**



Secondary Sale: Sole Advisor
 to Target - Newquest
INR 100 Cr



Secondary Sale: Sole Advisor
 to Target - Ivy Cap
INR 360 Cr



Secondary Sale: Sole Advisor
 to Target - DDRC Promoters
INR 350 Cr



Secondary Sale: Sole Advisors
INR 200 Cr



Private Equity + Pre-IPO
INR 200 Cr



Acquisition: Sole Advisor to
 Target - GATI
INR 125 Cr



Sole Advisor
FY20 - INR 50 Cr
FY19 - INR 40 Cr



Acquisition: Sole Advisor
 to Target - Stericat + Promoter
INR 150 Cr

2 Equity Capital Markets: Service Offerings

Fund Raising



IPO / FPO



QIP



Preferential Issue



Rights Issue



Institutional Placement /
Block Deal

Restructuring Services



Buyback of Shares



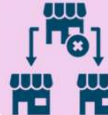
Delisting



Merger /
Amalgamation



Takeovers (Open Offer)



Demerger

Advisory and Valuation Services



Valuation / Fairness
Opinion



ESOP



AIF



Direct Listing



Reclassification / Migration


We have 15 members ECM team backed by senior management with a cumulative experience of over 80 years

Select Transaction Experience – Capital Markets





Qualified Institutional Placement

 <p>Swan Energy Ltd</p> <p>INR 3,320 Cr (Mar 24)</p>	 <p>Bank of India</p> <p>INR 2,550 Cr (Aug 21)</p>	 <p>बैंक ऑफ महाराष्ट्र Bank of Maharashtra</p> <p>INR 1,000 Cr (Jun 23)</p>	 <p>JUPITER ENGINEERING THE FUTURE</p> <p>INR 403 Cr + 125 Cr (Dec 23 & May 23)</p>
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Initial Public Offering

 <p>exicom</p> <p>INR 500 Cr (Including Pre-IPO) (Mar 24)</p>	 <p>INOXGreen ENERGY SERVICES LIMITED</p> <p>INR 740 Cr (Nov 22)</p>	 <p>Veranda</p> <p>INR 200 Cr (Apr 22)</p>	 <p>TECHNOCRAFT INDUSTRIES INDIA LTD.</p> <p>INR 150 Cr (Feb 23)</p>
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Preferential Issue

 <p>JUPITER ENGINEERING THE FUTURE</p> <p>Advisors INR 125 Cr (May 24)</p>	 <p>AVG LOGISTICS</p> <p>Advisors INR 88 Cr (Feb 24)</p>	 <p>JASH</p> <p>Advisors INR 42 Cr (Feb 24)</p>	 <p>HIF HINDUSTAN FOODS LIMITED</p> <p>Advisors INR 400 Cr (Dec 23)</p>
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Open Offer

 <p>Indian Bright Steel Co. Ltd.</p> <p>INR 34 Cr (Apr 24)</p>
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Delisting

 <p>REMI KK Fincorp Ltd</p> <p>INR 11 Cr (Mar – June 24)</p>

Block Deals

 <p>SHAILY</p> <p>INR 135 Cr (Jun 24)</p>	 <p>INOXWIND</p> <p>INR 500 Cr (Aug 23)</p>	 <p>PRAVEG Accelerating ideas PRAVEG LIMITED</p> <p>INR 50 Cr (Mar 24)</p>	 <p>TILAKNAGAR</p> <p>INR 74 Cr (Dec 23)</p>
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Block Deals

 <p>Swan Energy</p> <p>INR 350 Cr (Dec 23 & Jan 24)</p>	 <p>Welspun</p> <p>INR 350 Cr (Jan 18)</p>	 <p>JINDAL SAW LTD. TOTAL PIPE SOLUTIONS</p> <p>INR 504 Cr. (Dec 23 & Feb 24)</p>	 <p>LIGHTHOUSE DREAM DARE SCALE CARE</p> <p>STYLAM abakkus smart</p> <p>INR 250 Cr (Jul 21, Mar 22 & Dec 22)</p>	 <p>Blackstone Indiabulls HOUSING FINANCE</p> <p>INR 250 Cr (Dec 21)</p>	 <p>JUPITER ENGINEERING THE FUTURE</p> <p>INR 240 Cr (Dec 23 & Feb 24)</p>	 <p>OrchidPharma</p> <p>INR 50 Cr (Nov 23)</p>	 <p>Tracxn</p> <p>INR 150 Cr (Nov 23)</p>	 <p>SHAILY</p> <p>INR 135 Cr (Jun 24)</p>
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Institutional Equities Desk: Service Offerings

Expertise

Coverage across the Large, Mid and Small Cap space - 234 companies

Expertise in identifying "Hidden Gems" from the Small and the Mid Cap space

Road shows and Conferences with senior managements of high repute

Meetings with unlisted corporates and channel checks

Distribution reach across Institutional Investors based in India, Asia Pacific & Europe

Execution capabilities: We have dedicated team to execute any kind of technical trade

Empanelled with 200+ Institutional Investors (including DIs, FIs, Insurance, Treasury, AIFs, PMS etc)

Cash Market Turnover

FY23-24
INR ~300bn

Q1 FY25
INR ~105bn

F&O Turnover

FY23-24
INR ~170bn

Q1FY25
INR ~44bn

Institutional Equities Clients

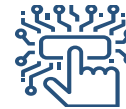


Research Coverage of 246 Companies



**Consumer Durables, EMS,
Building Materials,
Small-Mid Caps**

39



IT & ITES

23



**Consumer Staples
& Discretionary, FMCG**

41



Cement

8



**Banking,
Insurance**

22



**Oil & Gas, Logistics,
Railways**

18



**NBFCs & Diversified
Financials**

20



**Pharmaceuticals &
Healthcare**

26



**Specialty & Agro Chem,
Fertilisers, Sugar, Textiles
and Select Midcaps**

34



**Metals, Mining &
Renewable**

15

Note: * Midcap constitute of chemicals, packaging, pipes, textiles

Trading Desk

Trading Desk

1. State of the art infrastructure for execution of equity and derivatives markets
2. Order execution through Bloomberg via Fix Protocol
3. Latest trading platform "Omnesys & Greek software" with advance algorithms
4. Specialized in executing cash future arbitrage trades
5. Expertise in closing long dated options through blocks.
6. Specialized algos for derivatives trades
7. Dedicated strategist, traders and dealers for Derivatives Segment.
8. State of art & Dedicated separate Direct Marker Access (DMA) desk for execution

Derivatives Products

1. Cash to Future (Arbitrage)
2. Options Skews and Vol trading
3. Special situations strategies and dividend arbitrage

4

Wealth management / PMS: Service Offerings

- The Systematix DIP PMS is the multi-cap strategy equity portfolio under Systematix Wealth Management, catering to investors from clients to corporates
- Following a Core + Satellite approach, the PMS is focused on delivering risk-adjusted returns in an active and agile manner



Multi-cap Strategy

- Wide Investment Universe
- Mid-&-Small Bias



Research Strength

- Sector-agnostic study
- Total Management Exp. of 75+ years



Alpha Driver

- High Conviction Bets
- Price-oriented Churn



Returns* (CAGR)

- 5 Year – 26%
- 3 Year – 28%
- Q1FY25 - 19% (actual)

*DIP: Dynamic Investment Plan
 *Data as on 30th June '24
 Returns are pre-tax, post-fees

Investment Philosophy

- Carrying a Value tilt, the Systematix DIP PMS is a function of qualitative and quantitative factors, subject to rigorous and recurring study
- The modus operandi welcomes dynamic balance between agility and conviction, amplifying capital appreciation and arresting downside risk



People

- Shareholding Interest
- Capital Allocation
- Corp. Governance
- Execution History



Product

- Opportunity Size
- Industry Moat
- Nature Of Business
- Consistent Cash Flow



Price

- Intrinsic Price Gap
- Corporate Actions
- Profit Potential
- Breakout Opportunity

THANK YOU

CORPORATE OFFICE

SYSTEMATIX GROUP



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