

CENTURY Textiles and Industries Limited

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CIN-L17120MH1897PLC000163

OUR REF. :

SH/XII/2021

14th October, 2021

Corporate Relationship Department
BSE Limited
1st Floor, Phiroze Jeejebhoy Towers
Dalal Street, Fort,
Mumbai-400 001
Scrip Code: 500040

Listing Department
National Stock Exchange of India Limited
"Exchange Plaza" 5th floor,
Bandra-Kurla Complex
Bandra (East), Mumbai-400 051.
Scrip Code: CENTURYTEX

Dear Sir/ Madam,

Sub: Earnings Presentation of Century Textiles and Industries Limited ('the Company')

Ref: Regulation 30 of Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

As informed in our earlier letter dated 12th October, 2021, regarding earnings call to be held on Thursday, 14th October, 2021 to discuss Q2- FY 2021-22 earnings.

In connection to the above, enclosed herewith the Earnings Presentation for Q2-FY2021-22.

This for your information and record.

Thanking you

Yours faithfully

For **CENTURY TEXTILES AND INDUSTRIES LIMITED**


ATUL K. KEDIA
Company Secretary

Encl: as above





Century
Textiles
and Industries
Limited

Earnings Presentation – Q2 FY22

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Real Estate



Pulp and Paper



Textiles



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Q2 FY22 KEY OPERATIONAL HIGHLIGHTS

- Overall, an excellent performance by the businesses supported by higher operating efficiencies and good turnaround in the market sentiments.
- Major approvals obtained for Century Mills, Worli Project. Launch activities initiated and are progressing well.
- Launched the second phase at Birla Vanya, Kalyan in the month of September and clocked over INR 105 Crs of sales in the first month.
- Pulp and Paper Business operated at 110% capacity utilisation due to improved demand, reaching a life-time highest ever volume.
- Textile business operated at more than 90% capacity utilisation, continuous increase in dispatches were able to bring down inventory to normal levels.

Stellar performance majorly from the manufacturing businesses

COMPANY OVERVIEW

- Incorporated in 1897, Century Textiles and Industries Limited (CTIL) has evolved from a single unit textile mill into a diversified conglomerate under the visionary leadership of Mr. B. K. Birla.
- The company's 123-years-old legacy is built on a steadfast commitment to the development of the nation with an unwavering focus on quality and innovation, combined with agility and customer centricity, Century is in a good stead to capitalise on market opportunities.

FY20 BUSINESS MIX (CONSOLIDATED)



BIRLA ESTATES

Birla Estates – with an aim to deliver exceptional and premium home and office spaces, the company marked its entry into the realty sector in 2016.



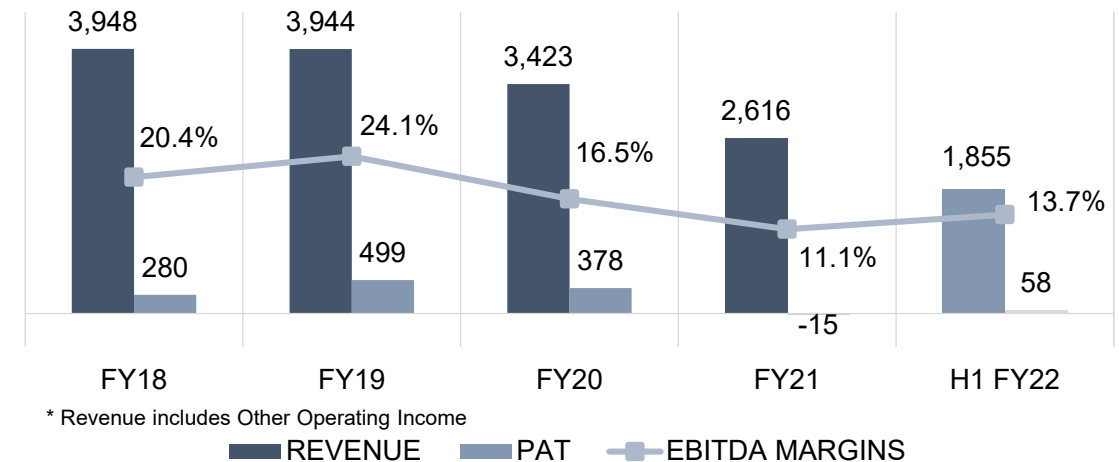
CENTURY
PULP & PAPER

Century Paper & Pulp – is a producer of excellent quality writing and printing paper, and a leading manufacturer of tissue and board, as well as Rayon Grade Pulp products.

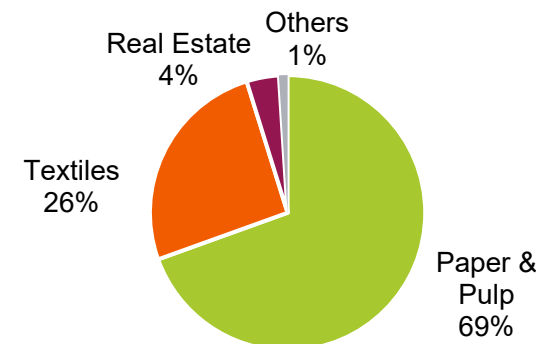


Birla Century - Produces a wide range of customised premium textiles which have applications in personal apparel and household linen.

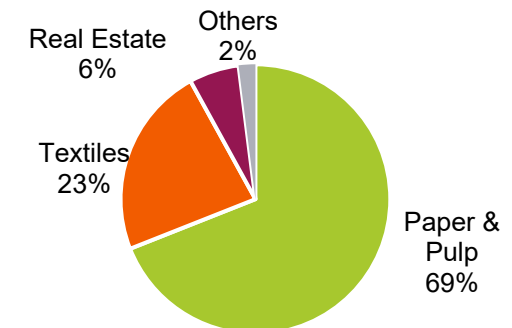
REVENUE* & PAT (RS. IN CRORES) EBITDA MARGIN (%)



REVENUE MIX – H1 FY22

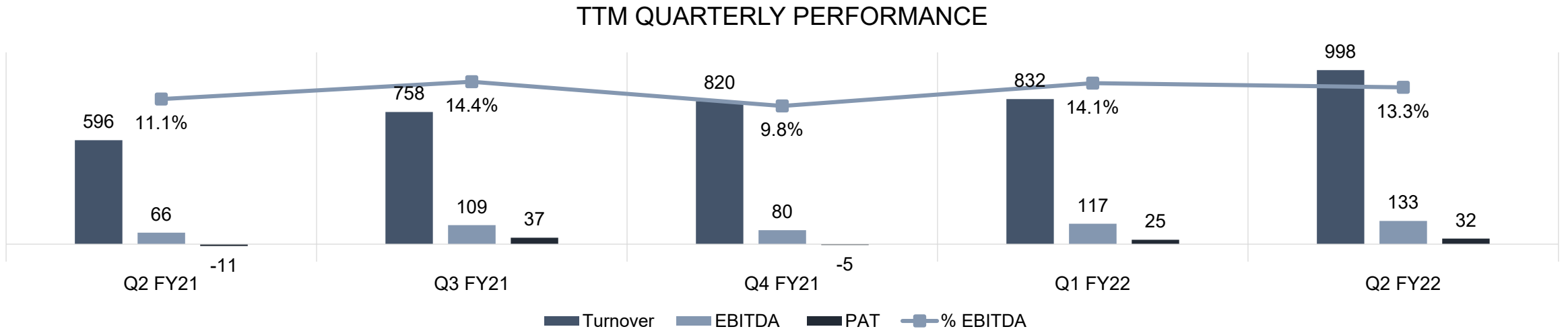
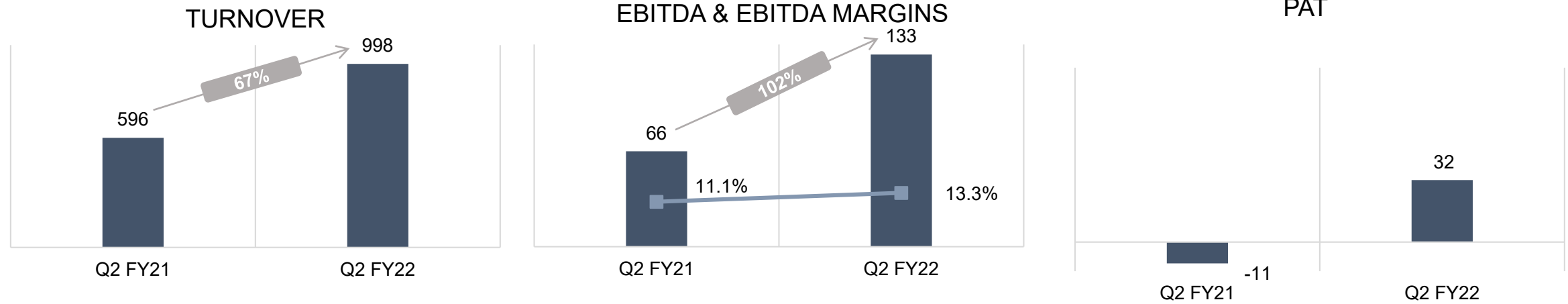


REVENUE MIX – FY21



QUARTERLY CONSOLIDATED PERFORMANCE AT A GLANCE

(RS. IN CRORES)

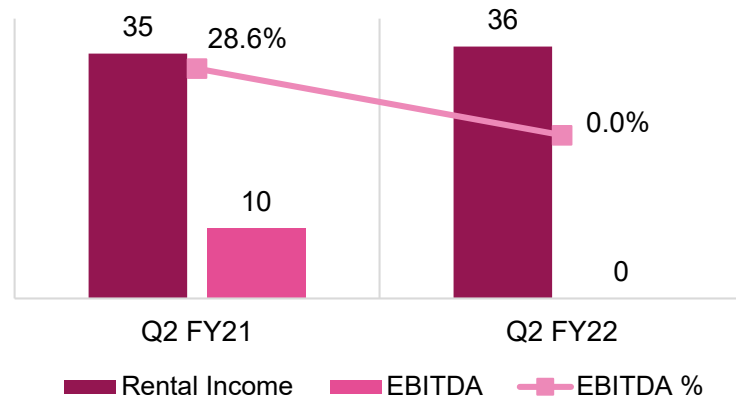


Total Net Debt Outstanding is ~Rs. 1,467 Cr. as on 30th September, 2021

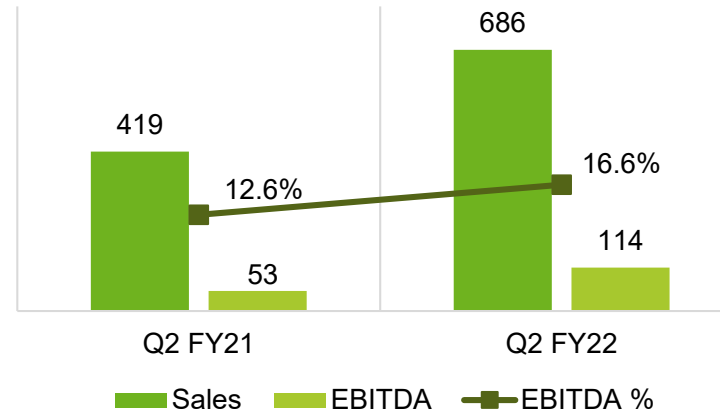
Q2 FY22 SEGMENT WISE CONSOLIDATED PERFORMANCE

(RS. IN CRORES)

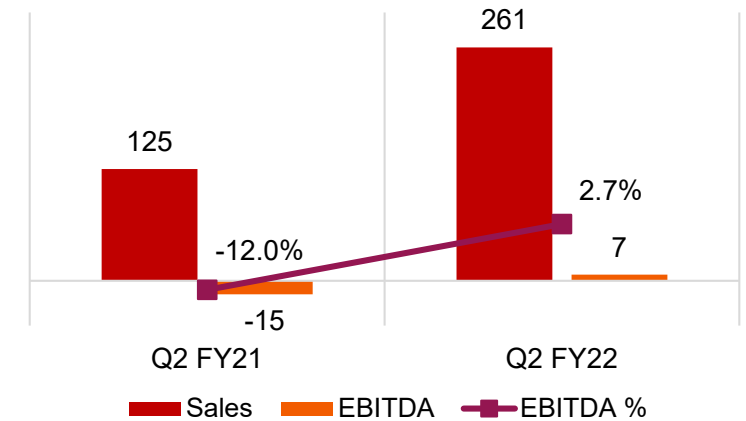
REAL ESTATE



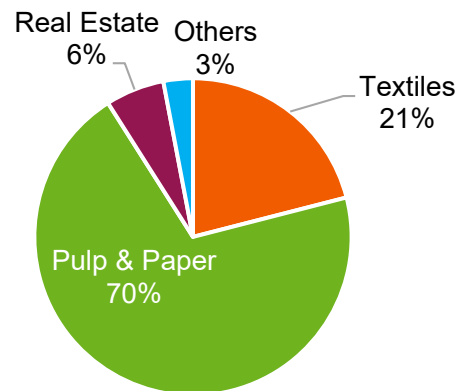
PAPER AND PULP



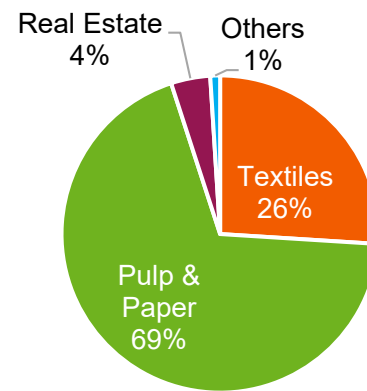
TEXTILES



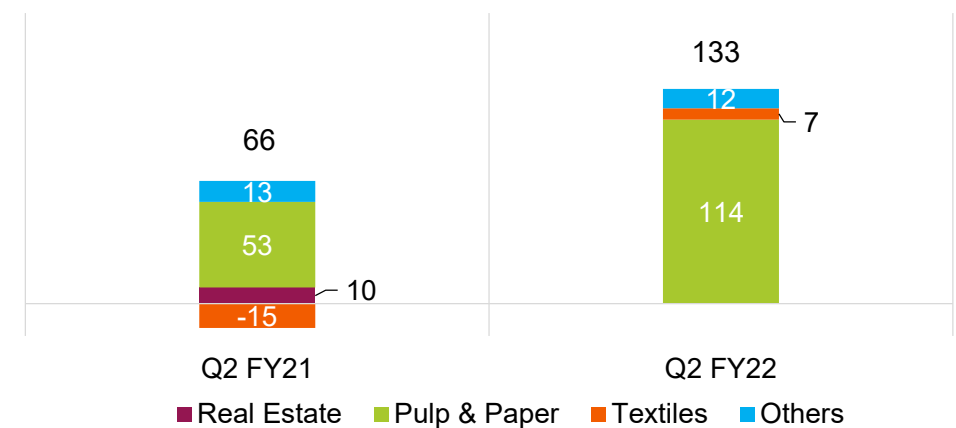
REVENUE PIE : Q2 FY21



REVENUE PIE : Q2 FY22

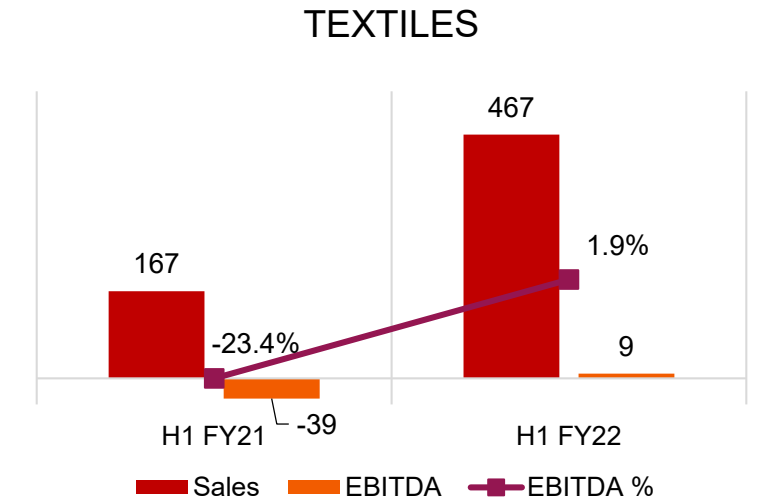
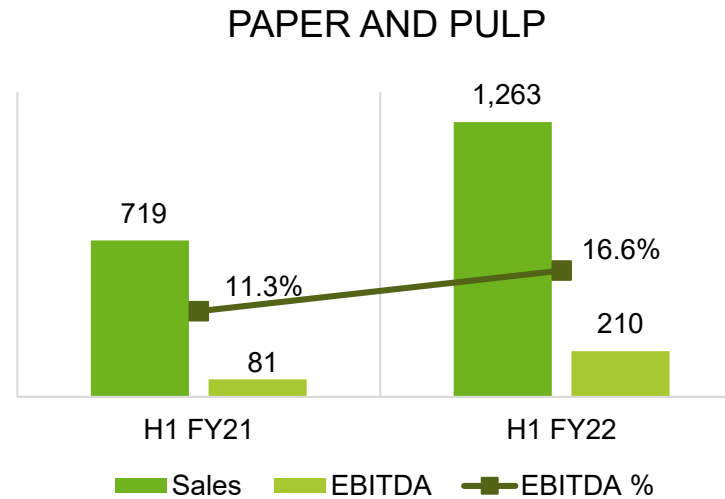
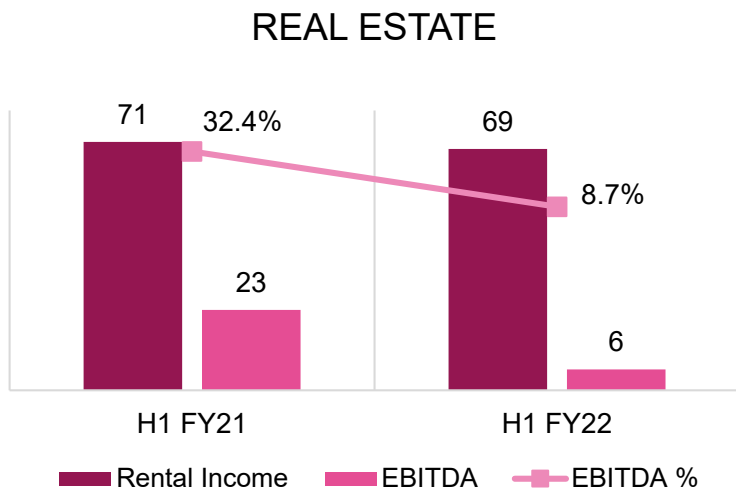
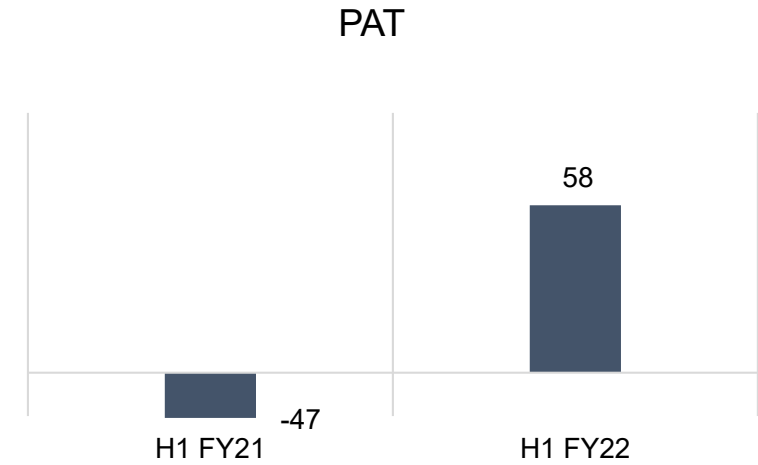
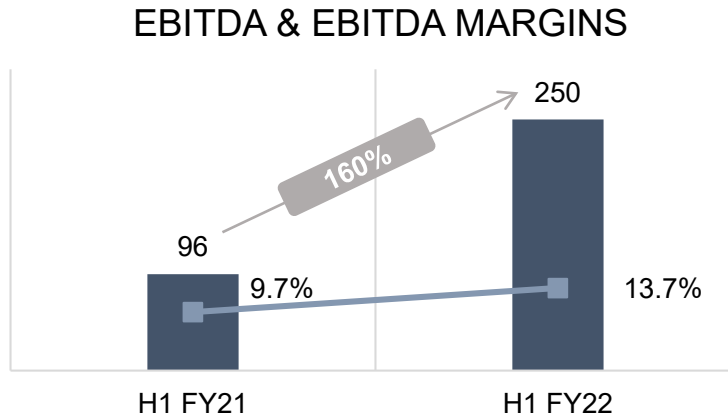
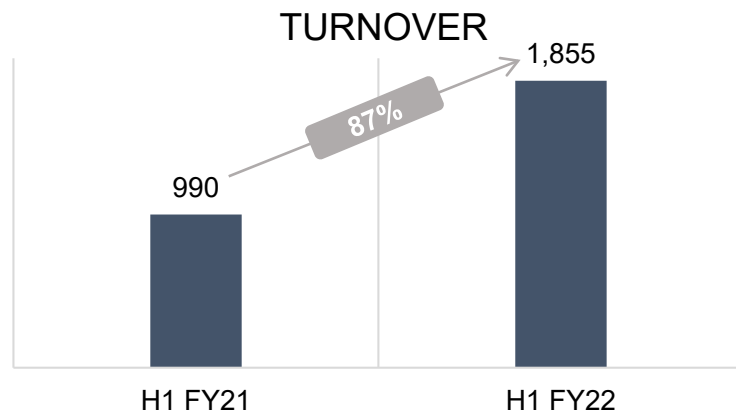


EBITDA BREAKUP - YoY



HALF YEARLY CONSOLIDATED PERFORMANCE

(RS. IN CRORES)





Real Estate

Over 36 lakh sq. ft. under construction across 3 projects

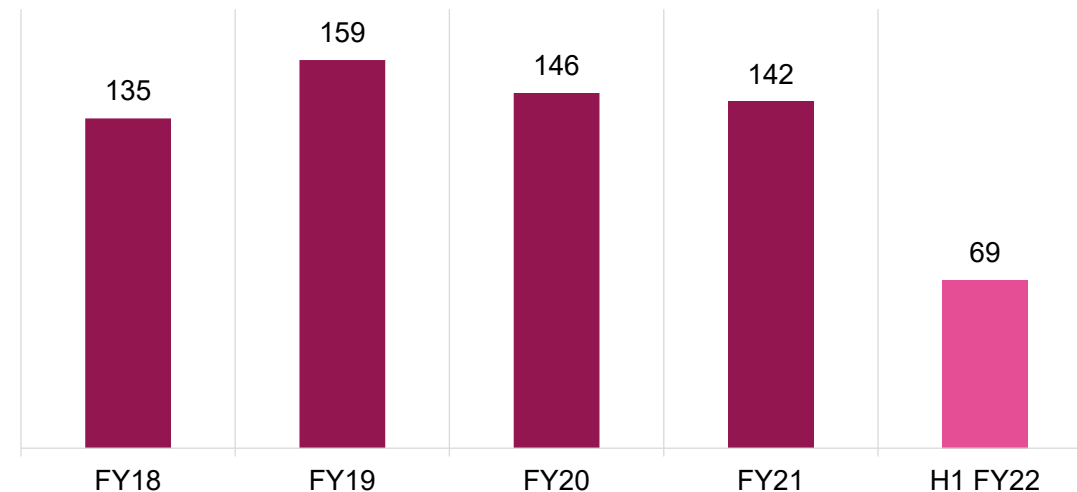
EXECUTIVE SUMMARY - REAL ESTATE

- The B. K. Birla Group forayed into the real estate sector in 2016 under the brand name 'Birla Estates'.
- The company is focused on developing land parcels owned by the Group, as well as growing the business with joint development agreements and strategic tie-ups across major cities in India.
- Furthering the Birla legacy of trust, excellence and leadership, the company aims to combine technology, innovation and sustainability to deliver premium real estate projects across commercial and residential segments.
- The vision is to transform the perception of the Indian real estate sector by delivering an exceptional experience and creating value; at every level, for every stakeholder.
- To start with, the company plans to focus on 4 markets – MMR, Bengaluru, NCR & Pune.

COMMERCIAL REAL ESTATE

- **BIRLA AURORA** - Birla Aurora is a 2.6 lakh square feet leasable property with distinctively refreshing architecture owing to an unconventional elliptical design. Birla Aurora houses some of the leading brands like General Atlantic, Siemens Ltd. and many more.
- **BIRLA CENTURION** - Birla Centurion is a 3.5 lakh square feet leasable property in a highly sought after business location with splendid architecture that inspires creativity. The sophisticated design incorporates minimalistic yet contemporary trends. Brands like Vodafone Idea, CoWrks, Hindalco Industries & Woori Bank have offices in this property.

REVENUE (RS. IN CRORES)



RESIDENTIAL REAL ESTATE

- **BIRLA VANYA** - Birla Estates launched its first residential project in FY 20 in Kalyan Maharashtra and till date over 70% of the total launched inventories is sold comprising of phase 1 & 2.
- **BIRLA ALOKYA** – The duplex homes project in Bengaluru has witnessed robust sales performance and till date 74% inventory is sold out in the project.
- **BIRLA NAVYA** - Birla Navya is a township project in the Golf Course extension road at Gurugram with premium floor residences. Company has achieved more than INR 587 Crs. of booking value since the launch of the project.

STEP TOWARDS MORE FOCUS ON GROWING BUSINESS



Leveraging:

- The Birla Brand
- Valuable portfolio of premium land parcels
- Dynamic team with extensive real estate experience
- Robust project pipeline of owned and joint development land parcels
- Strong sales and execution capability

Encash on:

- Rapid urbanization and nuclearization of families
- Rising per capita income in the long term
- Government thrust on Housing for All
- Rapid shift to becoming a professional and organised business
- Strong governance standards driven by RERA and GST implementation

Strong focus on:

- Maintaining a capital efficient, asset light model
- Delivering an exceptional experience and creating value for stakeholders
- Residential development, opportunistic approach to commercial
- Premium / mid-income residential segment
- Mumbai, NCR, Bengaluru & Pune Markets

Q2 FY22 KEY OPERATIONAL HIGHLIGHTS – REAL ESTATE



- Launched the 2nd phase at Birla Vanya, Kalyan in September and received a strong response from the customers. Clocked over INR 105 Crs of sales in the 1st month itself.
- Achieved booking value of INR 245 Crs and collections of INR 124 Crs in H1FY22.
- Robust collections from all projects on the back of strong customer connect and outreach
- Approvals for the 1st phase at Century Mills, Worli & Magadi Road project, Bengaluru are progressing well.
- As part of the 'Customer Connect' initiatives, Covid Warriors amongst the customers were acknowledged and presented with thoughtful mementos

MARKET OUTLOOK – REAL ESTATE

- Economic activity is expected to further gain momentum led by favorable monetary conditions and improved customer sentiments due to festive season and fast paced vaccination drives.
- Significantly improved job security, robust hiring in the IT/ITeS and financial sectors, record-low home loan rates and growing homeownership sentiment has supported residential housing demand.
- WFH & e-schooling realities have become the fulcrum of home buying decisions in the post-pandemic world.
- Customer predisposition towards branded developers with credibility, well designed apartments, top-grade quality, superior location and reliable post sales activity will hold us in good stead as we build up on our growth story over the coming quarters.

Fundamentals of the Real Estate Sector continue to remain strong



GEOGRAPHICAL PRESENCE



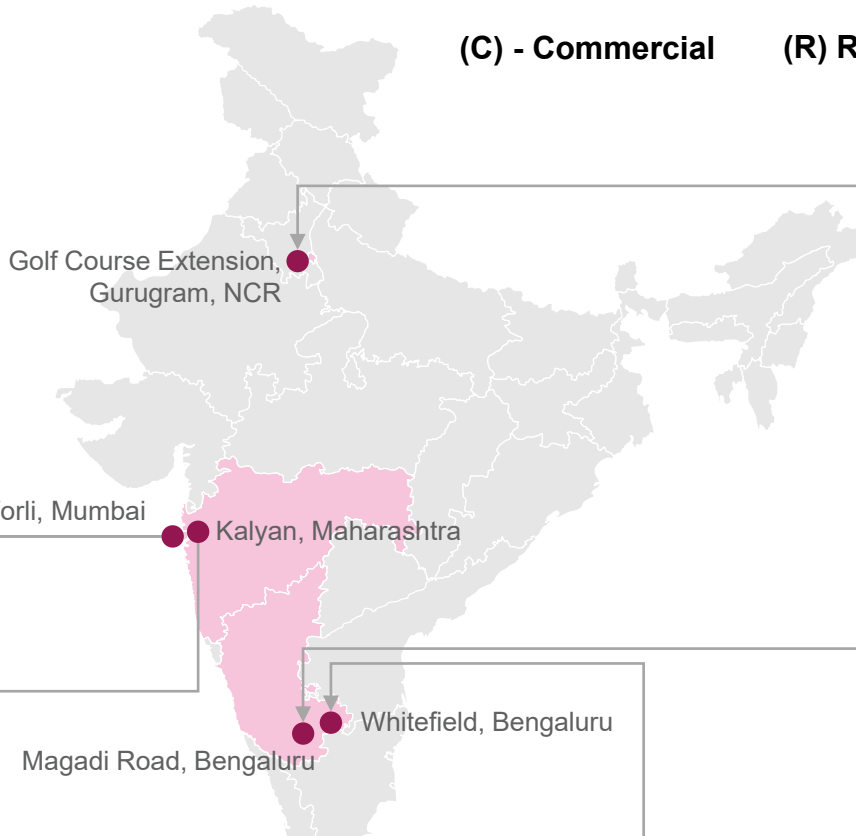
BIRLA CENTURION (C)



BIRLA AURORA (C)



CENTURY MILLS (R +C)



BIRLA NAVYA & GROUP HOUSING (R)



MAGADI ROAD (R)



BIRLA VANYA (R)



BIRLA ALOKYA (R)

SUMMARY OF PRODUCT PORTFOLIO

COMMERCIAL

Name of the Project	Location	Area (Lakh sq. ft)	No. of Storeys	Annual Leasing Revenues
Birla Aurora	Worli	2.6	22	Approx. Rs. 125 Cr
Birla Centurion		3.5	12	

RESIDENTIAL

Project Name	Location	Area (acres)	Saleable Area (lakh sq. ft)	Revenue Potential (Rs. In Cr)	Cumulative Booking Value (Rs. In Cr)	Project Type	Classification	Status
Birla Vanya	Kalyan, Maharashtra	22	Total 13.2 Phase I - 5.2	1,134	474	Residential – 1 BHK, 2 BHK, 3 BHK & 4 BHK	Own	Launched-Phase I and 2
Birla Alokya	Whitefield, Bengaluru	8	5.5	393	269	Duplex homes with 3 BHK and 4 BHK spread across 2 floors	Own	Launched
Birla Navya (IF) + GH *	Golf Course Extention, Gurugram, NCR	65	Total 36.5 Phase I – 5.7	4,415	587	Residential – 2 BHK, 3 BHK & 4 BHK	JV	Launched-Phase I
Century Mills	Worli, Mumbai	30	Approx. Residential – 34 Commercial – 8	Res. – 10,000+ Comm. - lease	Yet to Launch	Product designing under progress	Own	Launch year-FY'22
Magadi Road	Magadi Road, Bengaluru	4.8	Approx 6	589	Yet to Launch	Product designing under progress	JV	Launch year-FY'22

* Currently Framework agreement is signed for group housing with revenue potential of Rs 2,150 Cr



RESIDENTIAL & COMMERCIAL SALES HIGHLIGHTS

Particulars	UOM	Q2 FY22	Q2 FY21	% chg YoY	Q1 FY22	% chg QoQ	H2 FY22	H1 FY21	% chg YoY
Commercial									
Leasing Income	Rs. Cr.	30.9	31.3	-1.8%	30.8	0.3%	61.8	62.8	-1.6%
Average Rent Realisation (BA&BC)	Rs./sq.ft.	157.6	159.2	-1.0%	156.5	0.7%	157.0	159.7	-1.7%
Residential									
Booking Value	Rs. Cr.	199.9	96.1	108.0%	45.2	342.8%	245.1	128.4	90.9%
Collection	Rs. Cr.	76.1	27.6	175.5%	48.3	57.7%	124.4	32.1	287.5%



BIRLA VANYA, KALYAN – PROJECT UPDATE (LAUNCHED – Q1 FY20)



Location	Shahad, Kalyan
Area	22 acres
Saleable Area	13.2 lakh sq. ft. Phase 1 and 2 – 9.9 lakh sq. ft. launched
Revenue Potential	Rs. 1,134 Crs
Product Type	Residential – 1 BHK, 2 BHK, 3 BHK & 4 BHK
Cumulative Sales	Achieved Booking Value of Rs. 474 Crs
Construction	Construction of super structure in full swing

BIRLA ALOKYA, BENGALURU (Outright) - PROJECT UPDATE (LAUNCHED - Q3 FY20)



Location	Soukya Road, Bengaluru
Area	8.1 acres
Saleable Area	5.47 lakh sq. ft.
Revenue Potential	Rs. 393 Crs
Product Type	Residential – 3-Bed and 4-Bed Villaments
Cumulative Sales	Achieved Booking Value of Rs. 269 Crs
Construction	Construction of structure in full swing

BIRLA NAVYA, GURUGRAM (JV) – PROJECT UPDATE



Location	Sector 63 A, Gurugram, NCR
Area	65 acres
Saleable Area*	36.5 lakh sq. ft. Phase 1 – 5.7 lakh sq. ft. launched
Revenue Potential	Rs. 4,415 Crs *
Product Type	Residential – 2 BHK, 3 BHK & 4 BHK
Launch Year	October 2020
Cumulative Sales	Achieved Booking Value of Rs. 587 Crs
Construction	Sample flat completed. Foundation work in progress.

* Includes Independent Floors and Group Housing



Pulp & Paper

Flag bearer in Paper Industry

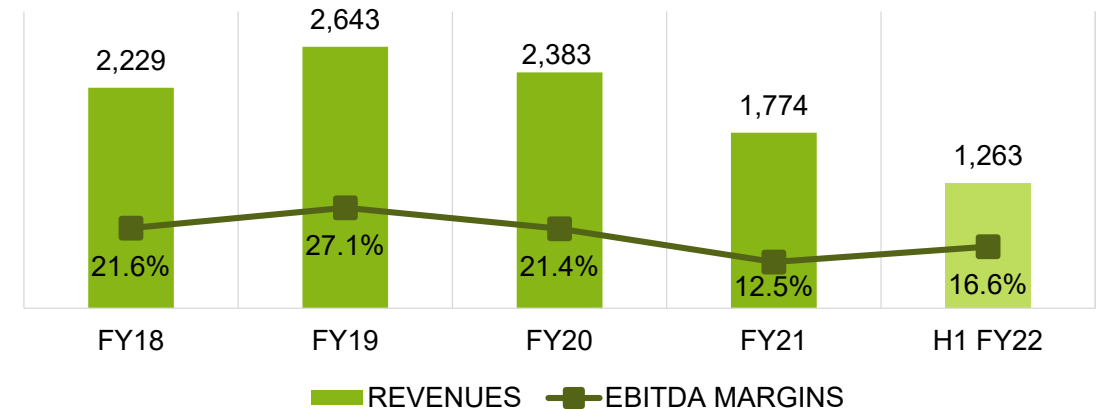
PULP & PAPER - EXECUTIVE SUMMARY

- Century Pulp and Paper (CPP) is a producer of excellent quality writing and printing paper, and a leading manufacturer of tissue and board, as well as Rayon Grade Pulp (RGP) products.
- Established in 1984, with relentless focus on quality, the company manufactures international-grade products and is now a leading player in India's pulp and paper industry.

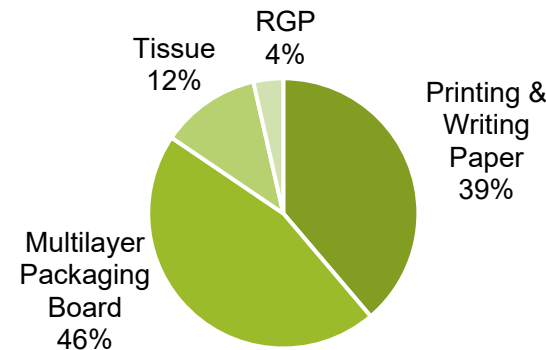
PRODUCT PORTFOLIO

- **WRITING & PRINTING PAPER** - Century Pulp & Paper range of writing and printing paper is used to produce a wide range of stationery such as notebooks and envelopes. The current capacity for Paper stands at 550 ton per day
- **MULTI LAYER PACKAGING BOARD** - With a capacity of 500 ton per day, the company manufactures packaging boards with applications in e-commerce, food, FMCG and pharma industries
- **TISSUE** - Set up in 2009 & 2021, Century is the largest and most advanced manufacturer of Jumbo Soft Tissue Paper Rolls in India. Further product diversification include Facial Tissue, Towel Grade Tissue, Napkin Tissue and Toilet Tissue with a total capacity of 200 ton per day.
- **RAYON GRADE PULP** - Rayon Grade Pulp is a highly purified form of cellulose made from wood and used in a wide variety of consumer applications including Viscose Staple Fiber, Viscose Filament Yarn and cellophane papers. The total capacity stands around 100 tons per day.

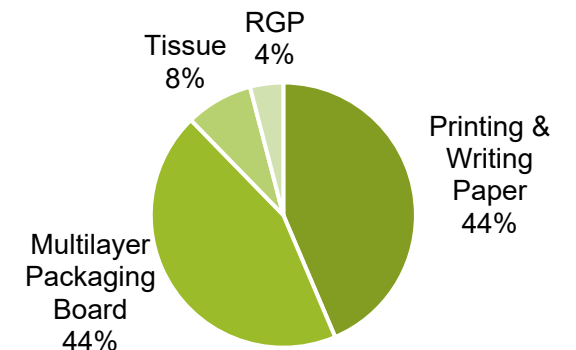
TURNOVER (RS. IN CRORES) & EBITDA MARGINS (%)



REVENUES MIX – H1 FY22



REVENUES MIX – FY21



STEP TOWARDS MORE FOCUS ON GROWING BUSINESS



Leveraging:

- India's only integrated Pulp & Paper mill providing comprehensive solution from single location
- The Birla Brand
- Recent expanded capacity in the tissue paper segment
- In-house power generation of up to 95% of the total requirement

Encash on:

- Growth in tissue paper demand due to awareness towards hygiene & sanitation
- India's per capita paper consumption being one of the lowest compared to other developing economies like China & Indonesia
- Higher spends by Government on education and rising literacy levels
- Increased demand for packaging board for e-commerce, FMCG, Pharma & FMCD

Strong focus on:

- Cash Conservation and asset light model
- Increasing dealer network and improving working capital management
- Innovation & increasing exposure to specialty products like tissue and packaging Board
- Sustainable wood procurement

Q2 FY22 KEY OPERATIONAL HIGHLIGHTS – PULP & PAPER

22

Real Estate



Pulp & Paper



Textiles



Financials



- Highest quarterly sales & production volumes since the Plant commenced operations 37 years back.
- Marked improvement in the demand for WPP especially in the copier segment with opening of offices & judiciary etc.
- Board segment continued to perform well with robust demand from Pharma, FMCG, food packaging sectors, and even uptick in demand from the non-packaging sector.
- Rising awareness towards hygiene among general public, further helped by second Covid wave, greatly enhanced the consumption of tissue products in the quarter.
- New tissue Plant (TM7) under stabilization as supplier (Valmet) at Plant from Sep'21. Team from Sweden to visit in Oct'21 for the final trial. We are hopeful of achieving full capacity utilization (100%) in Q3/FY22.

- Improved medical infrastructure facilities in the country, has negated the earlier speculation that 3rd Covid wave will be hitting the country in the beginning of Q-3
- Most of the paper consumption points are projected to open completely. Therefore, order flows are expected to be remain stable or improving going forward.
- Due to increase in input prices of Wood and Imported Pulp, during the quarter, multiple price increases were taken in the Board and tissue segment to cover our increased cost of production. Impact of these price increase will get fully reflected from October month.
- Due to shortage of containers, globally Logistic cost has increased drastically affecting exports.

Short to Medium term outlook for Indian paper industry appears to be positive.

Q2 FY22 PRODUCTION & SALES

Real Estate



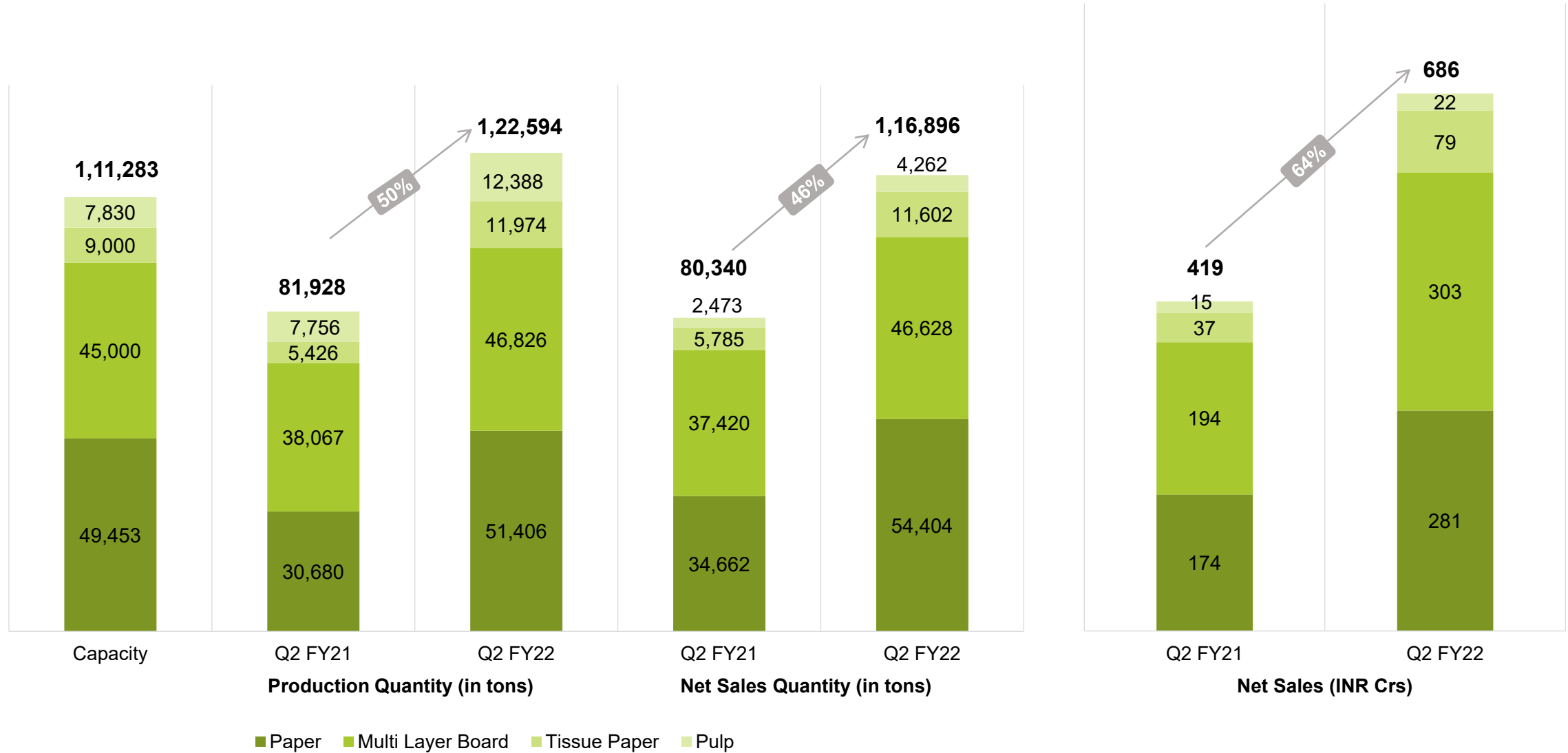
Pulp & Paper



Textiles



Financials



The Capacity Utilisation for Q2 FY22 was 110% as compared to 74% in Q2 FY21

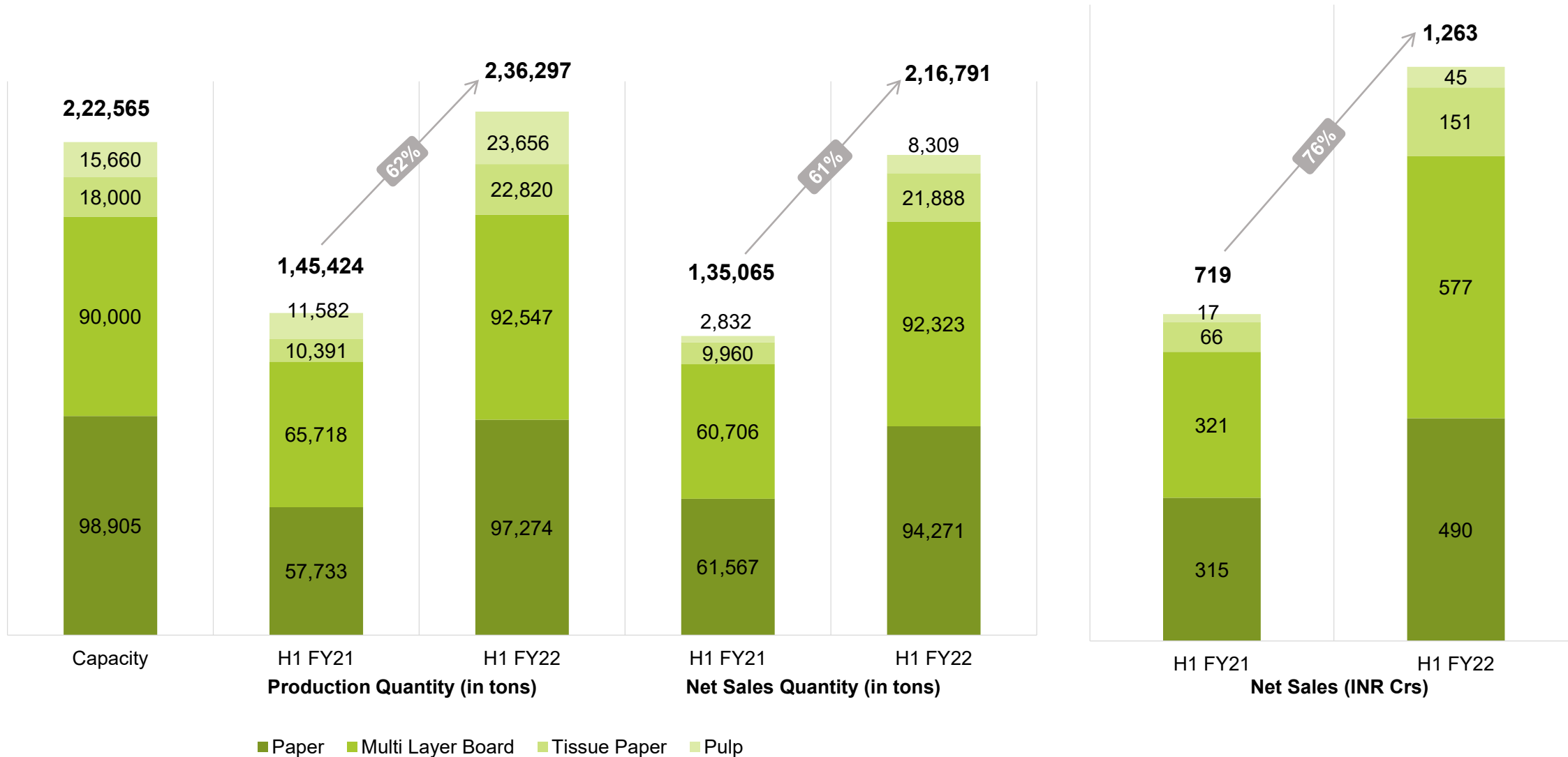
H1 FY22 PRODUCTION & SALES

Real Estate

Pulp & Paper

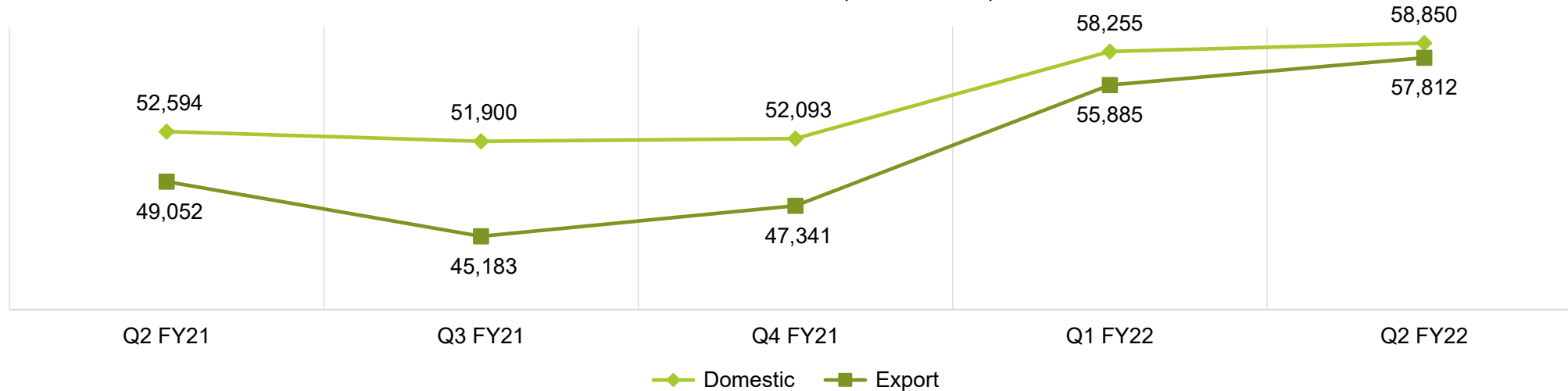
Textiles

Financials



The Capacity Utilisation for H2 FY22 was 106% as compared to 65% in H1 FY21

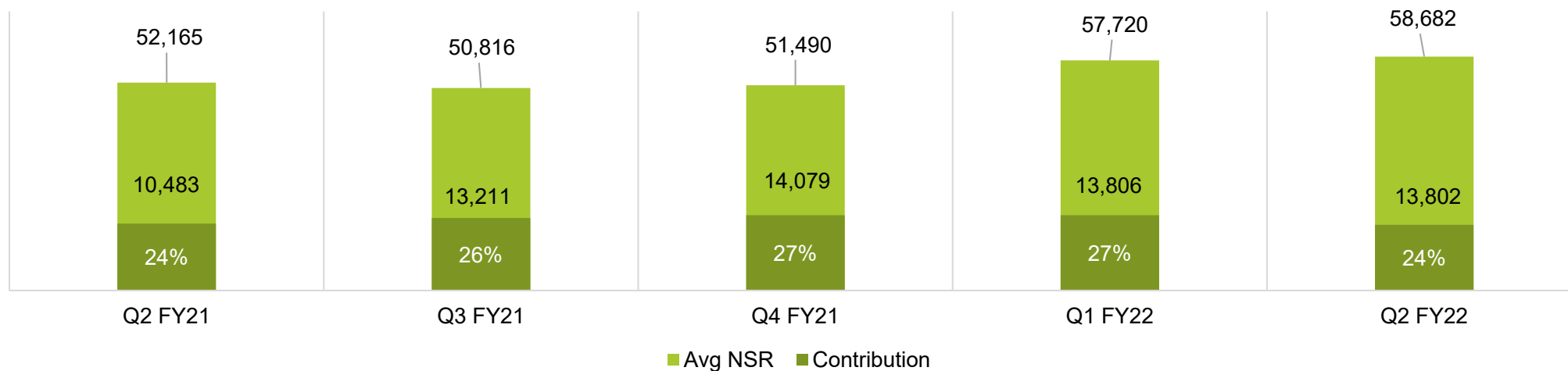
NSR MOVEMENT (INR/TONS)



YoY	QoQ
12%	1%

YoY	QoQ
18%	3%

OVERALL CONTRIBUTION



ENVIRONMENT



- ▶ Falling of dry Perul (Pine tree leaves) in hill areas of Uttarakhand result in wildfire.
- ▶ Collection of Perul initiative successfully implemented & 165 MT perul processed in Plant Boilers during Q2, thereby, reducing carbon footprints.
- ▶ Total no. of beneficiaries especially women to the tune of ~ 5000

SOCIAL

सेंचुरी मिल ने बिंदुखत्ता आईटीआई को दिए 10 कंप्यूटर और फर्नीचर

लालकुआं। सेंचुरी पल्प एंड पेपर मिल ने औद्योगिक प्रशिक्षण संस्थान बिंदुखत्ता को 10 कंप्यूटर, 10 कुर्सियां एवं इतनी ही कंप्यूटर टेबल भेंट की। इस मौके पर उन्होंने संस्थान के प्रधानाचार्य को भरोसा दिलाया कि भविष्य में मिल उक्त संस्थान की मदद जारी रखेगी। सोमवार को सेंचुरी पल्प एंड पेपर मिल के महाप्रबंधक नरेश चंद्रा और प्रबंधक सुभाष शर्मा के नेतृत्व में बिंदुखत्ता स्थित औद्योगिक प्रशिक्षण संस्थान में पहुंचे सेंचुरी मिल के अधिकारियों ने संस्थान के प्रधानाचार्य वीरेंद्र कुमार को 10 कंप्यूटर 10 कंप्यूटर चेयर एवं इतनी ही टेबल भेंट की। इस मौके पर महाप्रबंधक नरेश चंद्रा ने बताया कि मिल द्वारा सामाजिक दायित्व योजना के तहत औद्योगिक शिक्षा को बढ़ावा देने के उद्देश्य से आईटी लैब के छात्रों के लिए 10 कंप्यूटर, 10 कुर्सियां एवं

इतनी ही कंप्यूटर टेबल प्रदान की जा रही है। संस्थान के प्रधानाचार्य वीरेंद्र कुमार ने मिल प्रबंधन का आभार जताते हुए कहा कि आईटीआई छात्रों के लिए प्रदान किए गए कंप्यूटर एवं फर्नीचर से वह गुणवत्ता युक्त औद्योगिक शिक्षा ग्रहण कर पाएंगे। इधर सेंचुरी मिल के सीईओ जेपी नारायण ने कहा कि सामाजिक दायित्व योजना के तहत मिल प्रबंधन क्षेत्र के तमाम विकास कार्यों को बढ़ावा देने के लिए इस प्रकार के प्रयास जारी रखेगा।

- ▶ 275 nos. chairs & tables provided to classrooms for students at govt. primary schools – benefitting 275 nos. of students.
- ▶ 40 no. toilets constructed in the quarter at Bindukhatta & Shantipuri for poor people. Number of beneficiaries are approx. 40,160
- ▶ 30 no. hand pumps provided for drinking water at Shantipuri benefitting 3,750.

GOVERNANCE



- ▶ Improved digital security stance by implementing 'Zscaler' - a secure internet and web gateway. Our users and endpoints are now protected from threats related to unsecure internet connections.
- ▶ Robust compliances of all regulatory requirements



Textiles

World's 2nd and India's 1st LEED V4 certified textile mfg co.



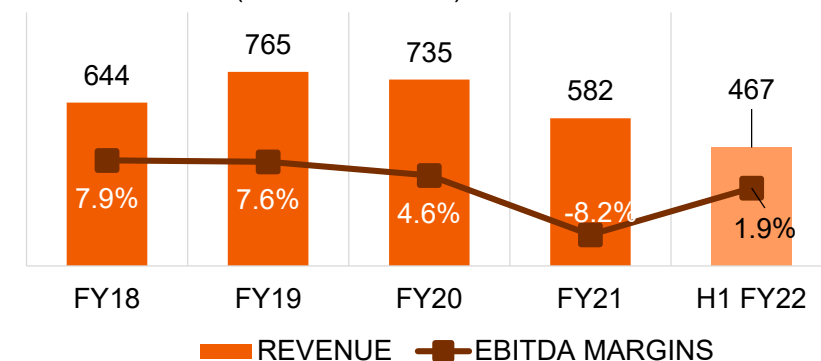
EXECUTIVE SUMMARY – CENTURY TEXTILES

- Century Textiles and Industries Limited (CTIL), was incorporated in Mumbai, India, in 1897. A state-of-the-art, vertically integrated plant, Birla Century (A Division of CTIL) was set up at Jhagadia, Bharuch, Gujarat, in the year 2008, using the best modern machinery to produce a wide range of premium textiles.
- The company's USP is the customisation it offers clients in terms of the weave, design and texture of products. It has an extensive network of distributors and dealers in India and we also sell our exclusive range of home-textiles and other products in the global market.
- The focus is on manufacturing products of excellent and consistent quality; adding value by offering a variety of weaves, designs, and finishes; innovating continuously to create new products; and satisfying our customers with our excellent service and timely delivery.

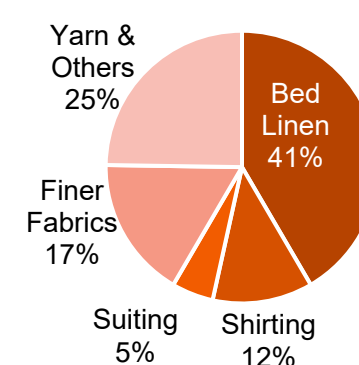
PRODUCT PORTFOLIO

- **SHIRTINGS** - Manufactures premium range elite shirting in elegant designs, weaves and colours in the range of Ne 40 to Ne 150 in singles and Ne 2/80 to Ne 2/200 in 2 plys.
- **BOTTOM WEIGHT** - As one of the leading bottom-weight fabric manufacturers in India, the company manufactures luxury bottom weights in the range of Ne 10 to Ne 4/100 and is available in whites, solids, prints, and yarn dyed with special weaves and designs.
- **FINER FABRICS** - The Birla Century range of Finer Fabrics i.e. dress materials are available in a variety of contemporary designs, weaves and colours. Poplin, cambric, lawn, twill, satin, mull, voile, dobby and slub dress materials are manufactured at the technologically-advanced factory in the range from Ne 40 to Ne 150 in singles and doubles.
- **BED LINEN** - Premium quality household linen from Birla Century includes a wide range of elegantly tailored sheets, and bed and bath coordinate pieces. Suited perfectly for domestic as well as international markets, the 100% cotton products are available in varied styles and designs in the range of 180 TC to 2000 TC.

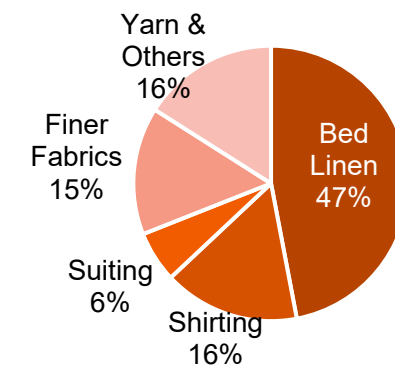
TURNOVER (RS. IN CRORES) & EBITDA MARGINS (%)



REVENUE MIX – H1 FY22



REVENUE MIX – FY21





STEP TOWARDS MORE FOCUS ON GROWING BUSINESS



Strengths

- State-of-the-Art Vertically Integrated Plant (Fibre to Finishing)
- Birla Century Brand
- Fine spinning up to count 200 ne
- Legacy of Textile for more than 100 years
- STEP Certification – 1st fabric manufacturing company in India to receive this for sustainability



Growth Drivers

- US-China trade war has increased demand of Indian products in USA
- RCEP (Regional Comprehensive Economic Partnership) non signing at present helps India's domestic market
- Go-green & zero discharge at Bharuch unit, justifies parameters of global brand
- Opened LLC at USA to cater big brands, regional retailers, hospitality industries, etc.



Advantages

- Increased penetration of organised retail, better demographics and rising income levels
- Abundant availability of raw material - cotton
- Growing exports demand and direct catering to big brands in USA



Q2 FY22 KEY OPERATIONAL HIGHLIGHTS– TEXTILES

31

Real Estate



Pulp & Paper



Textiles



Financials



- Domestic demand which was subdued for a long time started picking up considering festive season coming up.
- Dispatches have increased, bringing down the inventory to normal level. Production ran at more than 90% utilization.
- 'Home Textiles' margins reeling under pressure with increased sea freight due to vessel issue & global brands emphasis on higher priced organic cotton/ imported fiber.
- 'Apparels' order flow was good as normalcy attained after vaccination drive. The price trend was also upwards, and we are expecting the market to stabilize further.



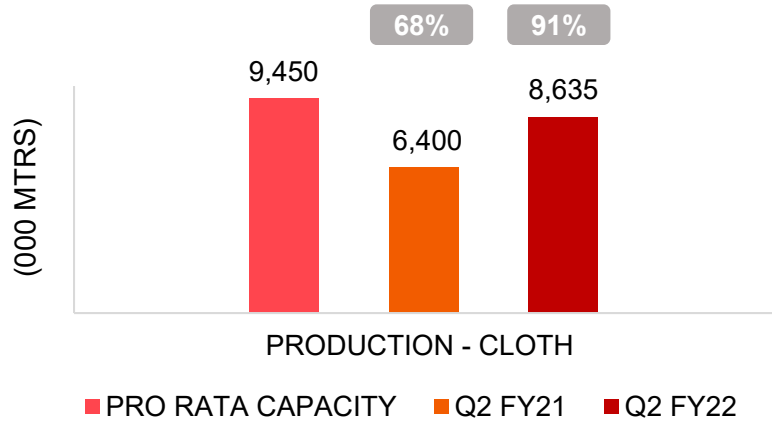
- Raw material prices have again started increasing, normalcy is expected from Q3 provided new crop brings stability to cotton prices.
- Product Development in various cotton blends using sustainable options of viscose, polyester etc seems to be the new trend and we are working on these product ranges.
- With new normal, business expected to increase with good demand locally as well as in international market.
- Overall, it is expected to be a good year for textile players in India.

Sustainable and cotton blended products will be our focus

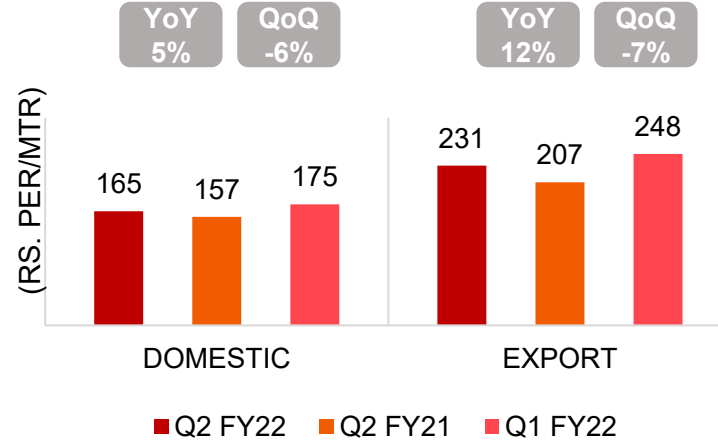


MACROS – Q2 FY22

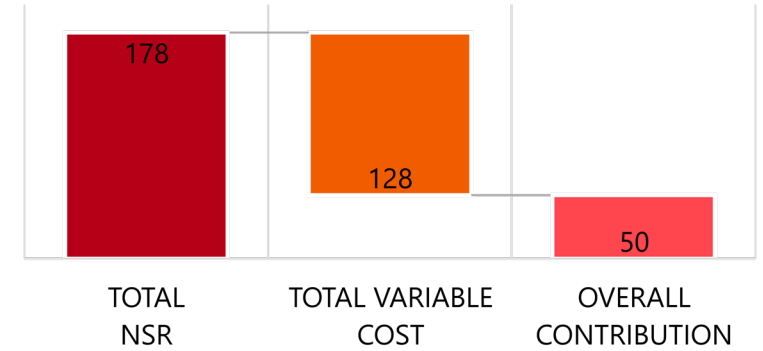
CLOTH – CAPACITY UTILISATION



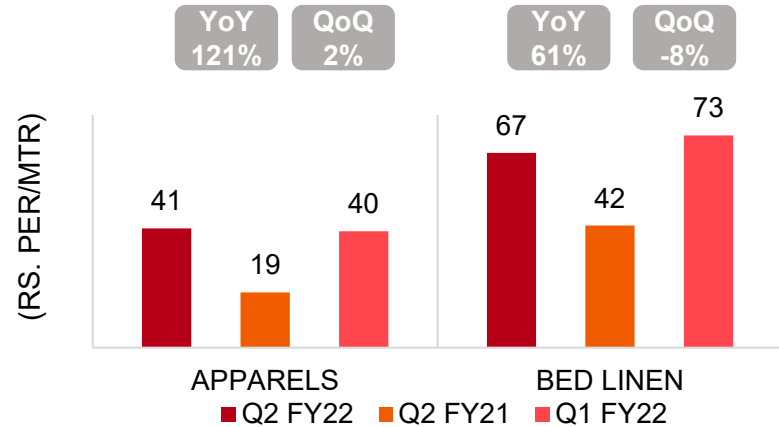
NET SALES REALISATIONS



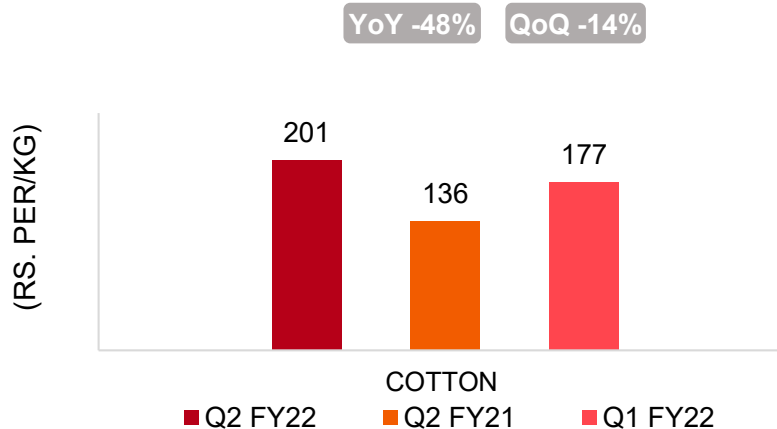
OVERALL CONTRIBUTION (RS. PER/MTR) Q2 FY22



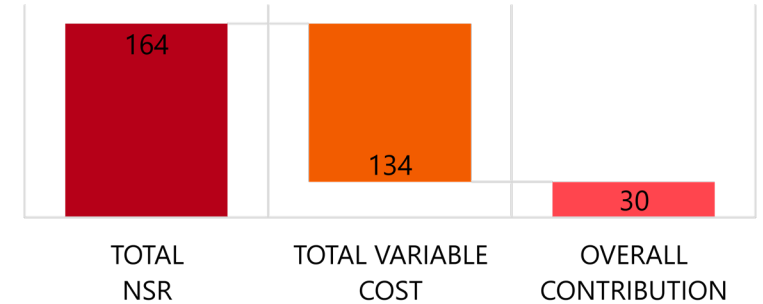
FABRIC CONTRIBUTION



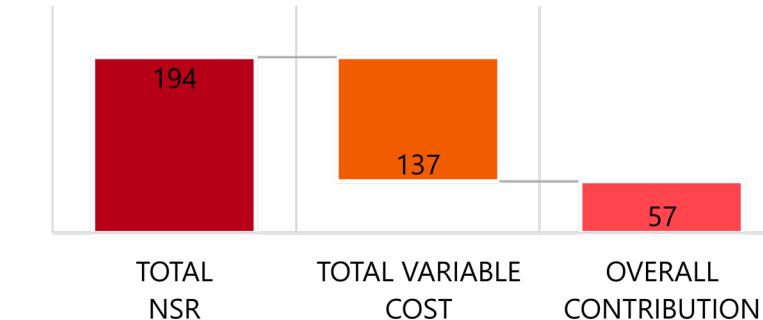
INPUT PRICE – COTTON



Q2 FY21



Q1 FY22

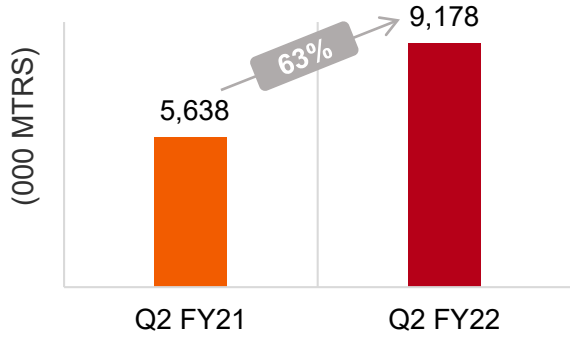




SALES – Q2 FY22

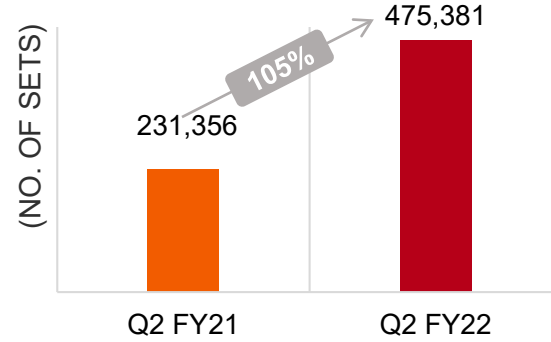
CLOTH

NET SALES QUANTITY



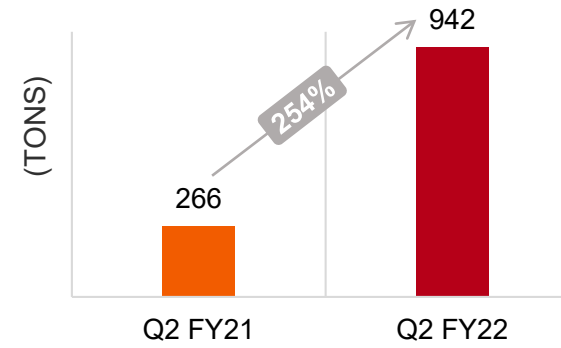
BED SHEETS

NET SALES QUANTITY



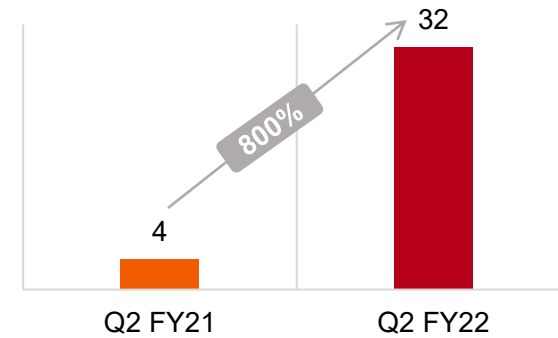
YARN

NET SALES QUANTITY

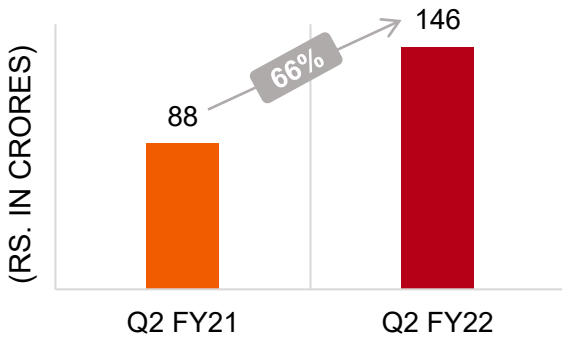


OTHERS

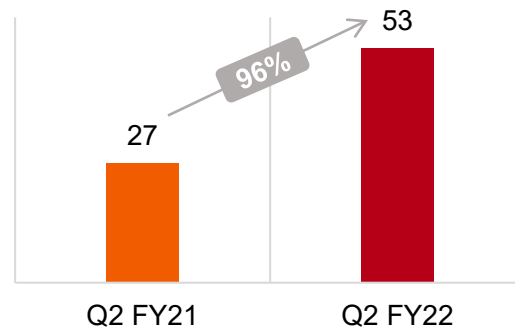
NET SALES



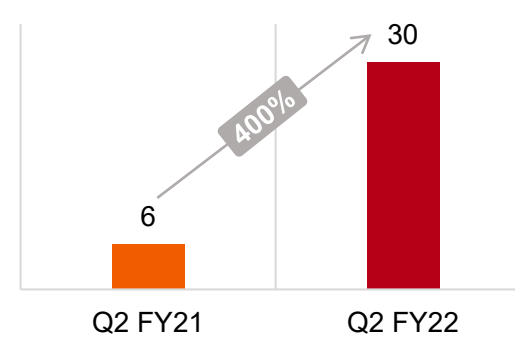
NET SALES



NET SALES



NET SALES





ENVIRONMENT SOCIAL GOVERNANCE (ESG) - TEXTILES



ENVIRONMENT



A supplier's roadmap for leading sustainable chemical management
Certificate– 117-2303-7E7 – Foundation
Certificate– 362 – Progressive Level

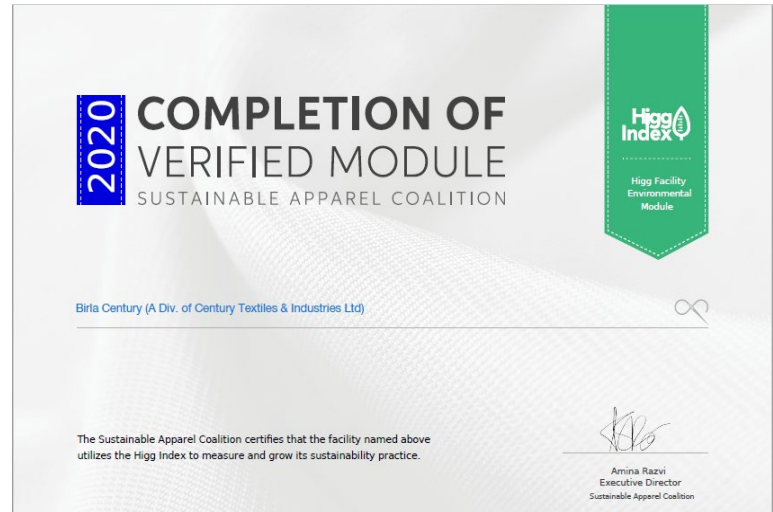
- ▶ Successfully completed Foundation & Progressive level of **“Supplier to Zero”** certification of ZDHC (Zero Discharge of Hazardous Chemicals).
- ▶ Based on “Incheck report” released by ZDHC our score is 99% in Dyes and 95% in chemicals for using safe material as per global guidelines of ZDHC.

SOCIAL



- ▶ Installed oxygen generation plant at Sevarshram hospital, Bharuch with a capacity of 280 liter per minute which is sufficient to cater to 30-35 patients at a time.
- ▶ Classrooms constructed in nearby village schools.

GOVERNANCE



- ▶ With focus towards customer centricity, adopted SAC (Sustainable Apparel Coalition) guidelines for improving transparency & traceability as sought by global brands.
- ▶ We stand as one of the best textile manufacturer with 86% score in Higg Index, qualified by internationally accepted independent certifying agency - BluWin.



Financial Summary

PROFIT & LOSS – Q2 FY22

(RS. IN CRORES)

Particulars	Q2 FY 21	Q1 FY 22	Q2 FY 22 Actual	Variance Q on Q		Variance Y on Y	
				Amount	%	Amount	%
Continuing Operations							
Sales							
Textiles	125	205	261	56	27%	136	109%
Pulp & Paper	419	577	686	109	19%	267	64%
Real Estate	35	34	36	2	6%	1	3%
Others	17	16	15	-1	-6%	-2	-12%
Total Sales	596	832	998	166	20%	402	67%
EBITDA							
Textiles	-15	2	7	5	250%	22	NA
Pulp & Paper	53	96	114	18	19%	61	115%
Real Estate	10	6	0	-6	NA	-10	NA
Others	13	13	12	-1	-8%	-1	-8%
Interest income of income tax refund	5						
Total EBITDA	66	117	133	16	14%	67	102%
Less : Finance Cost	17	13	13	NA	NA	NA	NA
PBDT	49	104	120	16	15%	71	145%
Less : Depreciation	58	57	58	1	2%	0	0%
PBT	-9	47	62	15	32%	NA	NA
Tax	2	22	30	NA	NA	NA	NA
Net Profit after Tax	-11	25	32	7	28%	NA	NA
Discontinuing Operations							
Profit after Tax	-4	-4	12	NA	NA	NA	NA
Total Net Profit after Tax	-15	21	44	NA	NA	NA	NA

Historical Consolidated Income Statement

(RS. IN CRORES)

Particulars	FY19	FY20	FY21	H1 FY22
Continuing Operations				
Sales				
Textiles	765	735	582	467
Pulp & Paper	2,643	2,383	1,774	1,263
Real Estate	159	146	142	69
Others	66	67	69	31
Total Sales	3,633	3,331	2,567	1,830
EBITDA				
Textiles	58	34	-48	9
Pulp & Paper	716	511	221	210
Real Estate	232	4	31	6
Others	55	51	48	25
Interest income of income tax refund			33	
Total EBITDA	1,061	600	285	250
Less : Finance Cost	102	87	71	25
PBDT	959	513	214	225
Less : Depreciation	193	229	230	115
PBT	766	284	-16	110
Tax	266	-94	-1	52
Net Profit after Tax	500	378	-15	58
Discontinuing Operations				
Profit after Tax	-30	-17	-19	7
Total Net Profit after Tax	470	361	-34	65

CASH FLOW – Q2 FY22

(INR CRORES)

Real Estate



Pulp & Paper



Textiles



Financials



■ Increase ■ Decrease ■ Total



CASH FLOW – H1 FY22

(INR CRORES)

Real Estate



Pulp & Paper



Textiles



Financials



■ Increase ■ Decrease ■ Total



STATEMENT OF OUTSTANDING LOAN

(INR CRORES)

Particulars	O/s as on 31/03/21	O/s as on 30/06/21	O/s as on 30/09/21
Long Term Loans	578	526	578
<i>Average Rate of Interest</i>	6.85%	6.85%	6.69%
Short Term and Working Capital Loans	3	372	404
<i>Average Rate of Interest</i>	4.00%	3.60%	3.83%
NCD	400	400	400
<i>Average Rate of Interest</i>	7.65%	7.65%	7.65%
Total CTIL Loans	981	1,298	1,382
<i>Average Rate of Interest as on date</i>	7.17%	6.17%	6.13%
Standalone Loan Taken by Birla Estate Pvt.Ltd	44	64	85
	7.20%	7.20%	7.20%
Total Consolidated Loans	1,025	1,362	1,467
Average Interest for Quarter	7.17%	6.21%	6.19%

OUTSTANDING LOAN

Real Estate



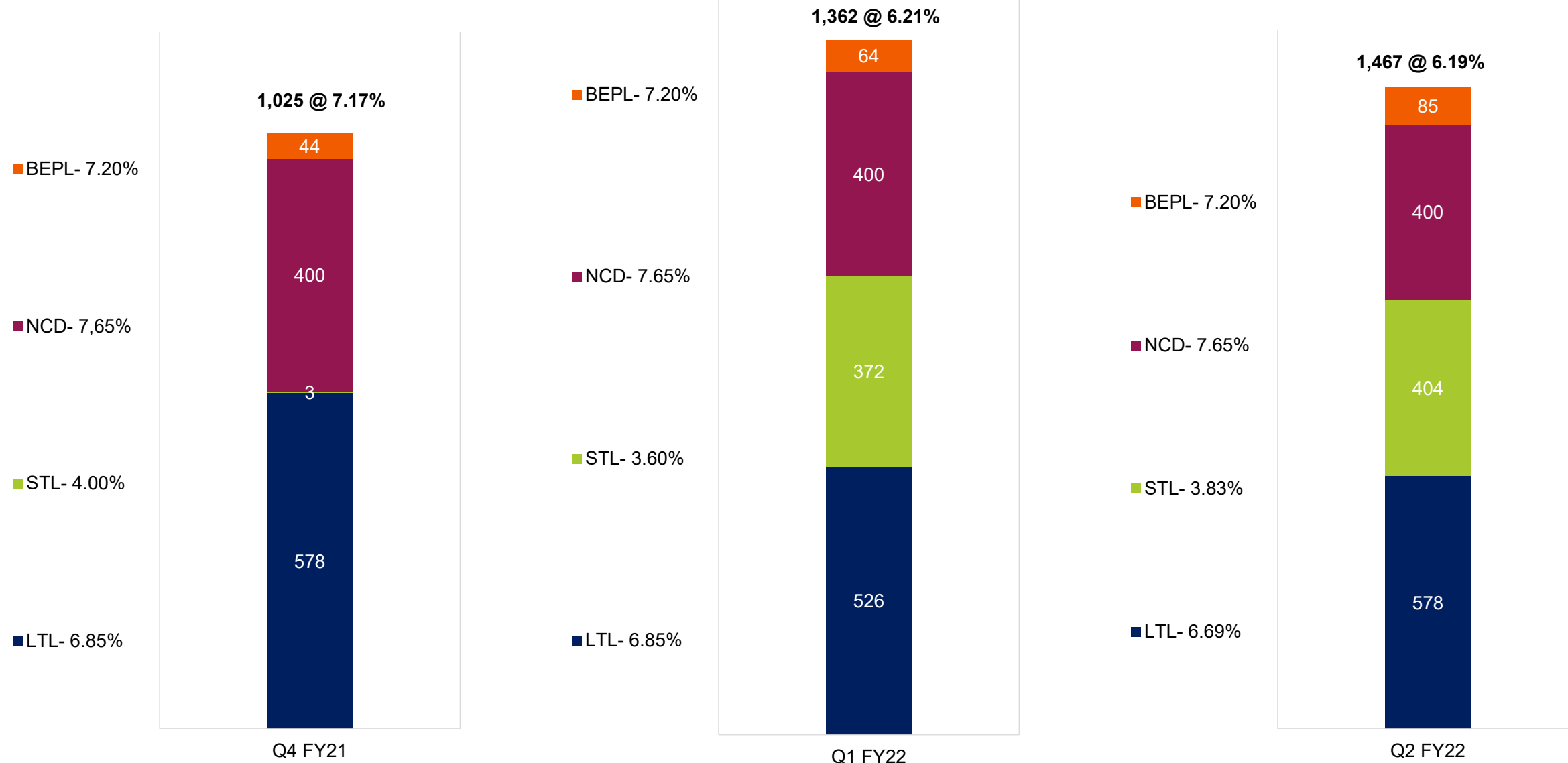
Pulp & Paper



Textiles

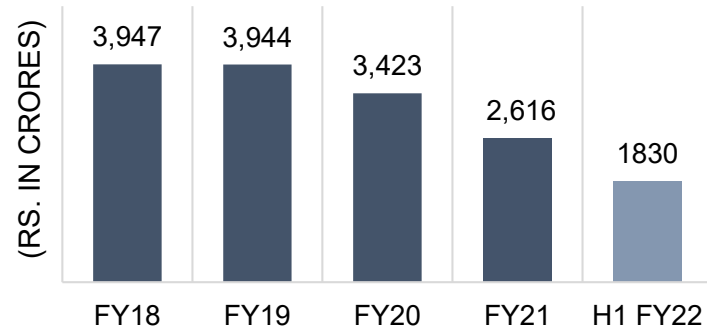


Financials

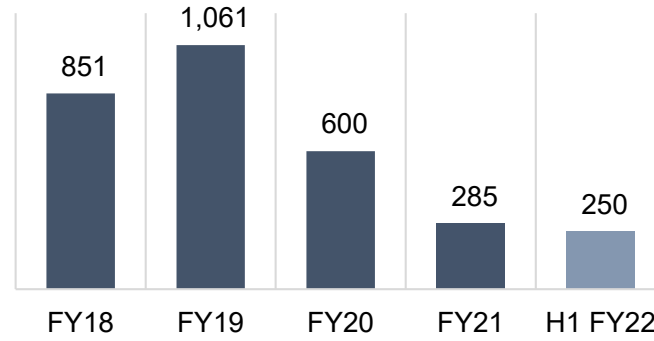


FINANCIAL PERFORMANCE

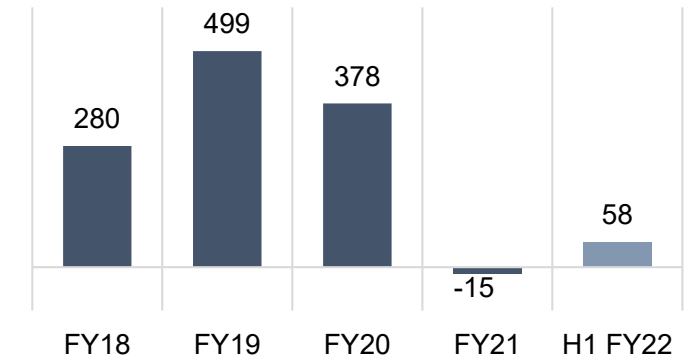
REVENUES (RS. IN CRORES)



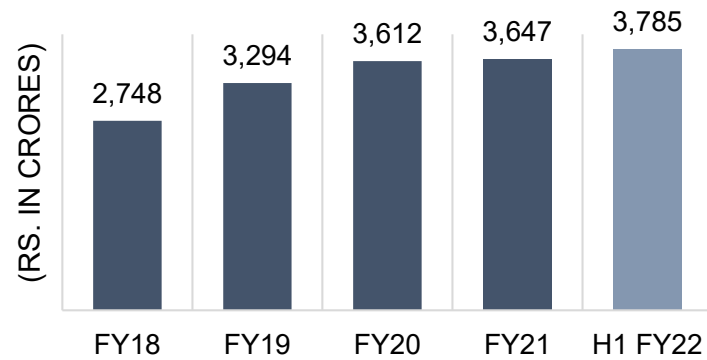
EBITDA (RS. IN CRORES)



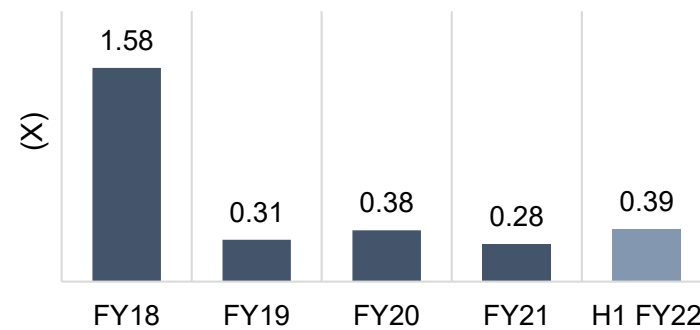
PAT (RS. IN CRORES)



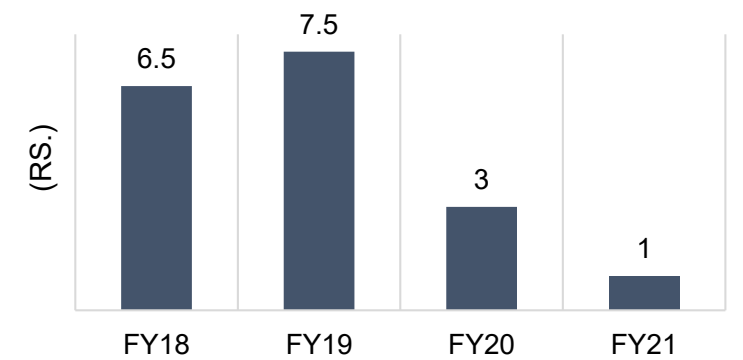
NET WORTH (RS. IN CRORES)



NET DEBT TO EQUITY (X)



DIVIDEND PER SHARE (RS.)



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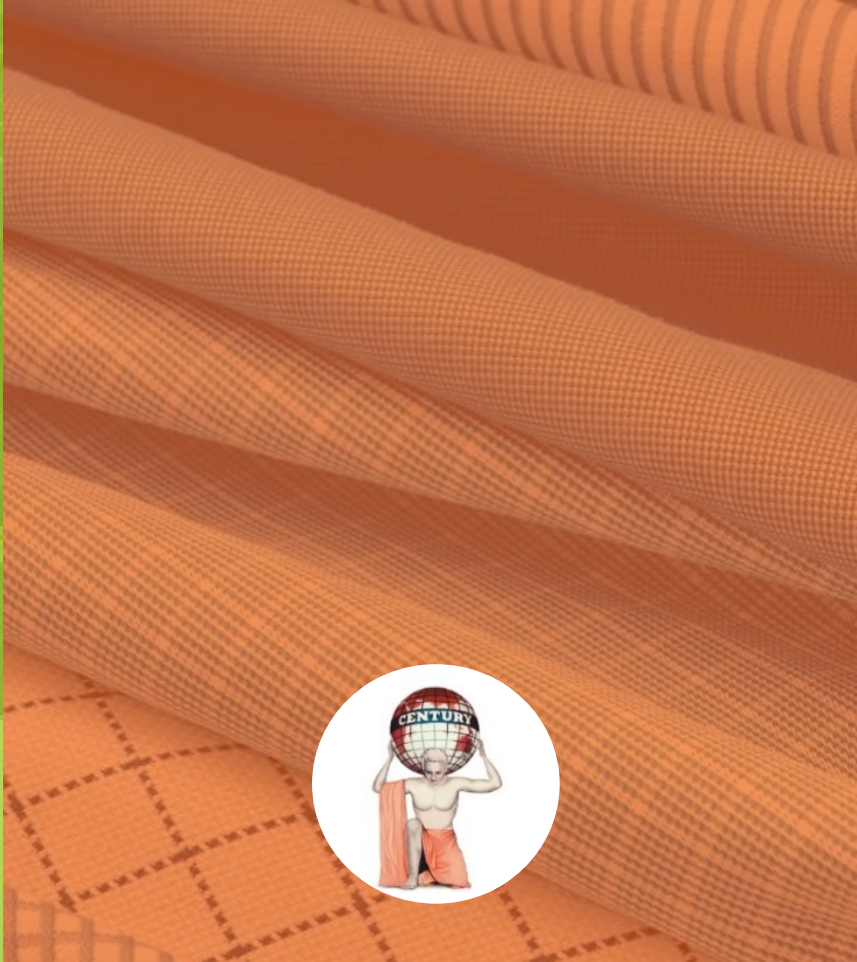
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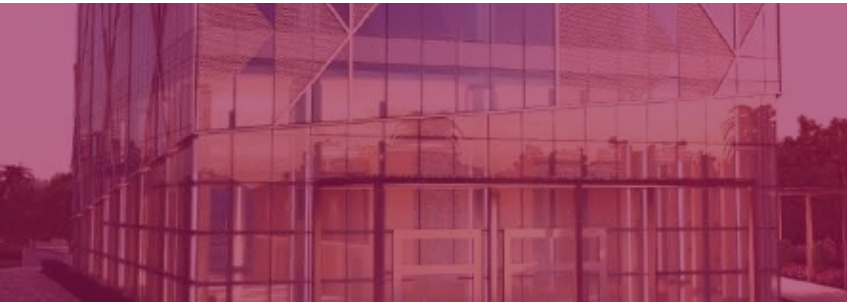
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Email: century@valoremadvisors.com



Bringing our century old legacy and expertise into all our businesses while focusing on sustainability, customer centricity, technology and innovation to be future ready



Thank You

