



June 18, 2021

Scrip Code- 534597  
BSE Limited  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai-400 001

RTNINDIA  
National Stock Exchange of India Limited  
Exchange Plaza, Plot No. C/1, G-Block,  
Bandra Kurla Complex, Bandra (E),  
Mumbai-400051

**Sub: Investors Presentation - RattanIndia Enterprises Limited (the "Company").**

Dear Sirs/Madam,

Please find attached herewith, a copy of the Investors Presentation. Please take the same on your records.

Thanking you,

Yours truly,  
For **RattanIndia Enterprises Limited**  
(Formerly RattanIndia Infrastructure Limited)

A handwritten signature in black ink, appearing to read "R. Agarwal", written over a horizontal line.

**RK Agarwal**  
Company Secretary

Encl: a/a

**RattanIndia Enterprises Limited**

(formerly RattanIndia Infrastructure Limited)

CIN: L74110DL2010PLC210263

**Registered Office Address:** H.no. 9, First Floor, Vill. Hauz Khas, New Delhi - 110016

**Website:** <https://www.rattanindiaenterprises.com/>; **Phone:** 011 46611666; **Fax:** 011 46611777



## Investor Presentation – Q4 FY 21

18 June, 2021

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# Strategy

# Digital ecosystems will be key drivers in India's aspirations to be \$5 trillion economy

## Enablers of India's digital economy



**1.3**  
billion

**People onboarded  
on Aadhaar stack**

*Aadhaar has evolved into a  
world-class digital service  
delivery platform*



**760**  
million

**Smartphone  
enabled Internet  
Users**

*Second largest internet  
connected population in  
the world*



**650**  
million

**Bank Account  
Holders**

*Led by largest financial  
inclusion scheme in the  
world*



**1**  
billion

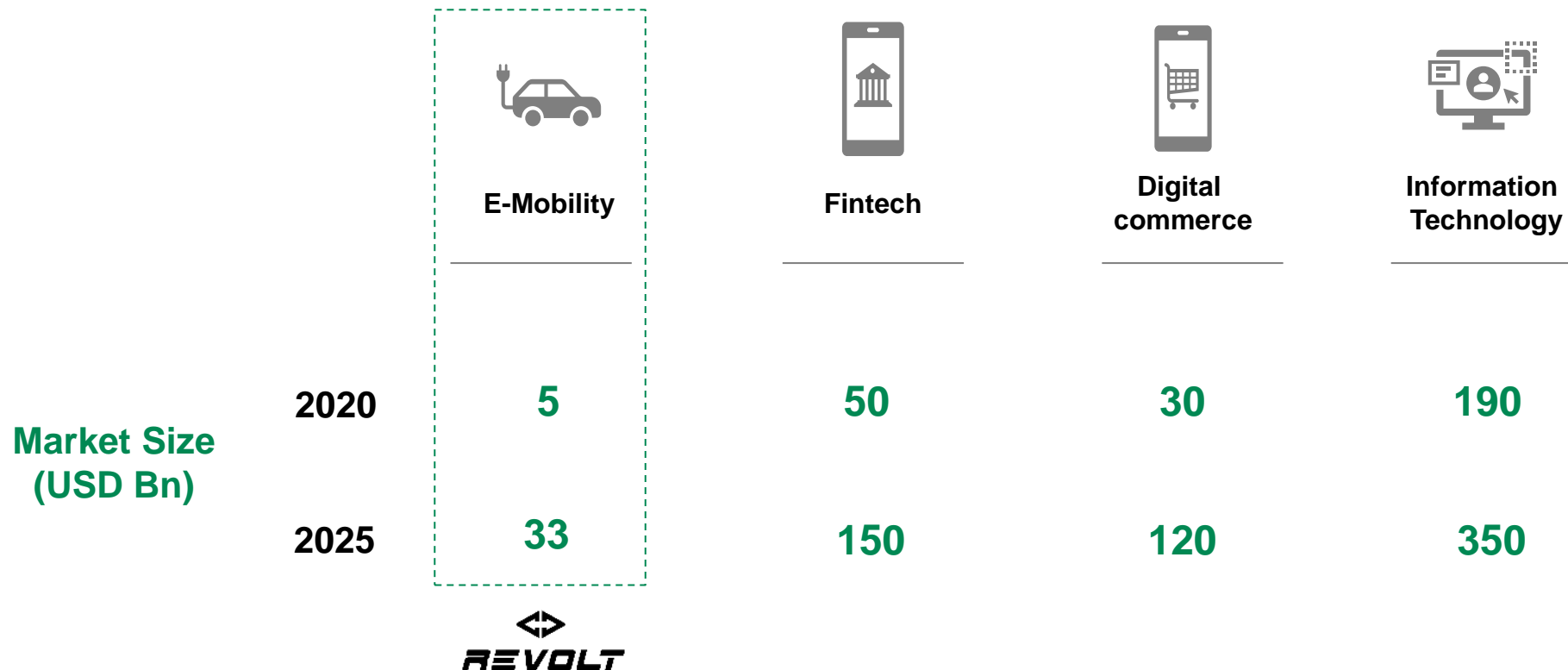
**Aspiring Indians**

*Large population in  
income range of Rs. 2.5 –  
14 lac per annum*

**RattanIndia Enterprises Ltd. (REL) will capitalize on businesses with cutting edge technologies which have the potential to transform the lives of billion plus Indians**

# New age sectors with large addressable markets and fast growth will be new business avenues for REL

Illustrative



**With Revolt - REL has launched a new investment cycle in tech driven transformative**

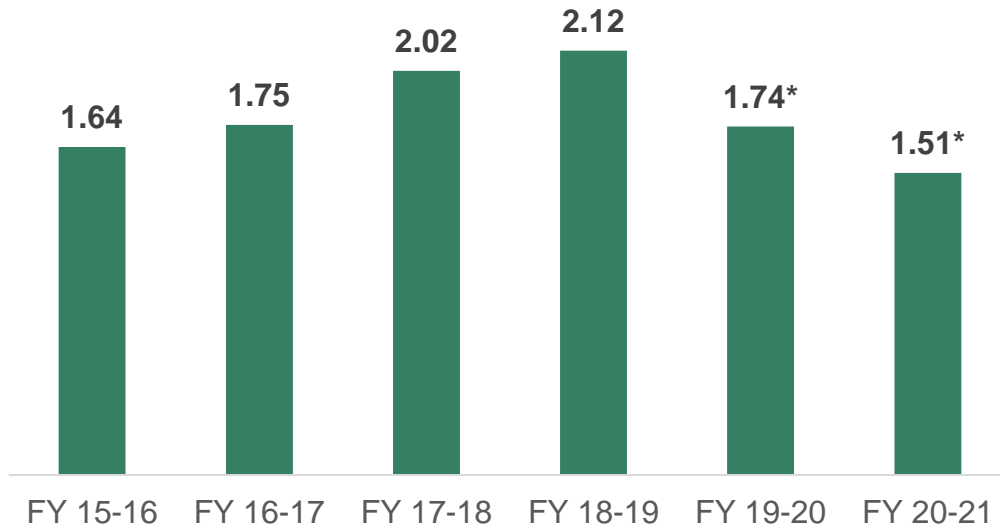
RattanIndia Enterprises has invested in Revolt Intellicorp (Electric two wheeler maker) on 28<sup>th</sup> April 2021. Hence, Revolt results will not form part of results for the extant period FY 2020-21.



## Revolt Overview

# India is largest two-wheeler (2W) market in the world ripe for transformation

India Petrol 2W unit sales (in Crores)



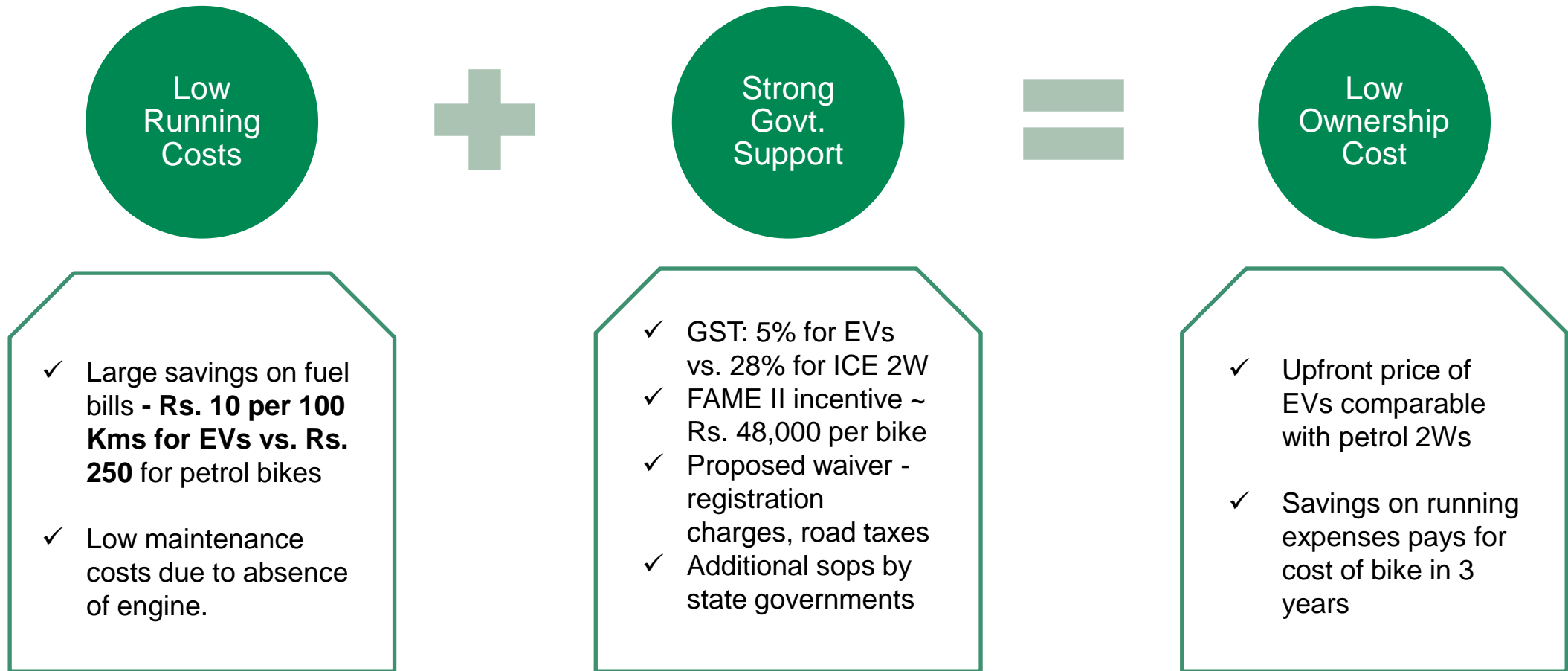
- India is world's largest two-wheeler market, 2.12 crore vehicles worth ~ Rs. 1.3 lac crore sold in 2019\*
- India is world's largest market of bikes with 1.3 crore bikes sold worth Rs. 1 lac crores sold in 2019\*
- Two-wheeler market in India is still grappling with Bharat VI emission norms while world is moving towards green EVs

**India - world's largest two-wheeler market – ready to be transformed by EV technology**

\* Figures aberration due to COVID-19 pandemic



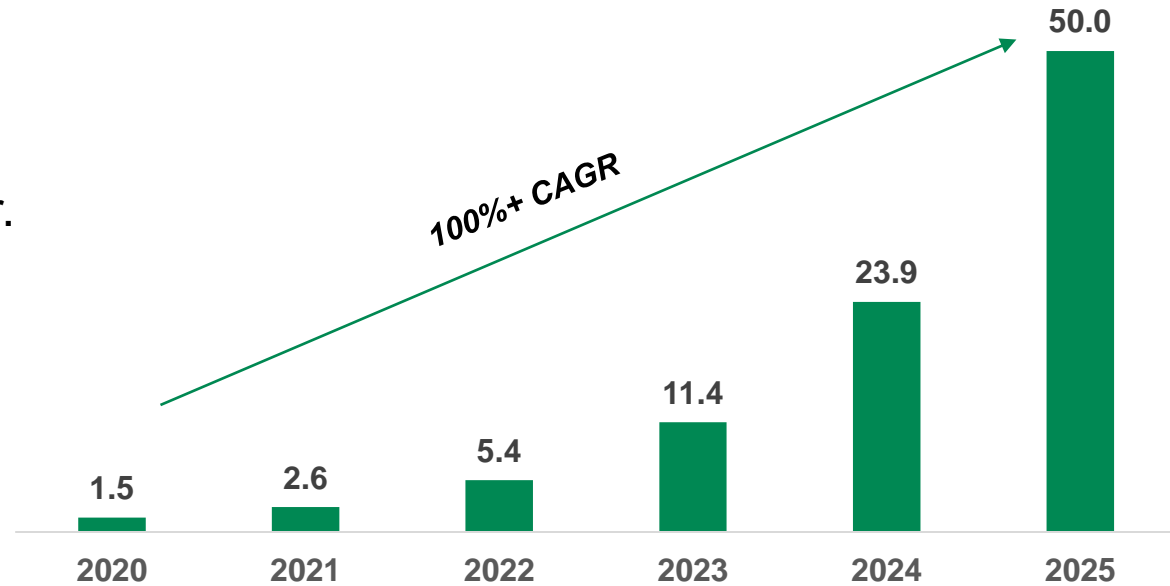
# Compelling Value Proposition driving EV 2W adoption



2W auto space rapidly shifting towards EV vehicles for its unbeatable value proposition

# Rapid scale up of EV two wheelers expected in India

McKinsey's EV 2W Annual Sales Projections  
(in Lac units)

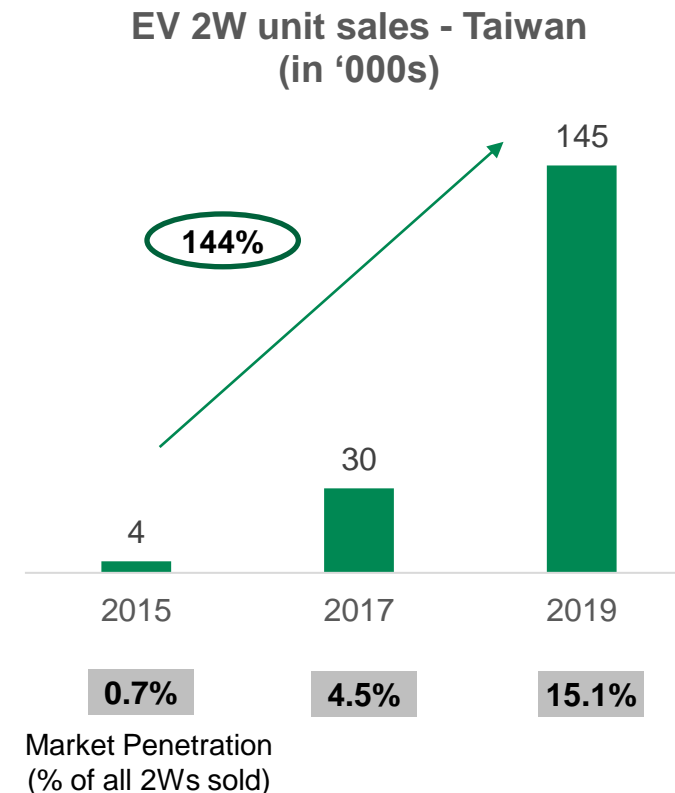
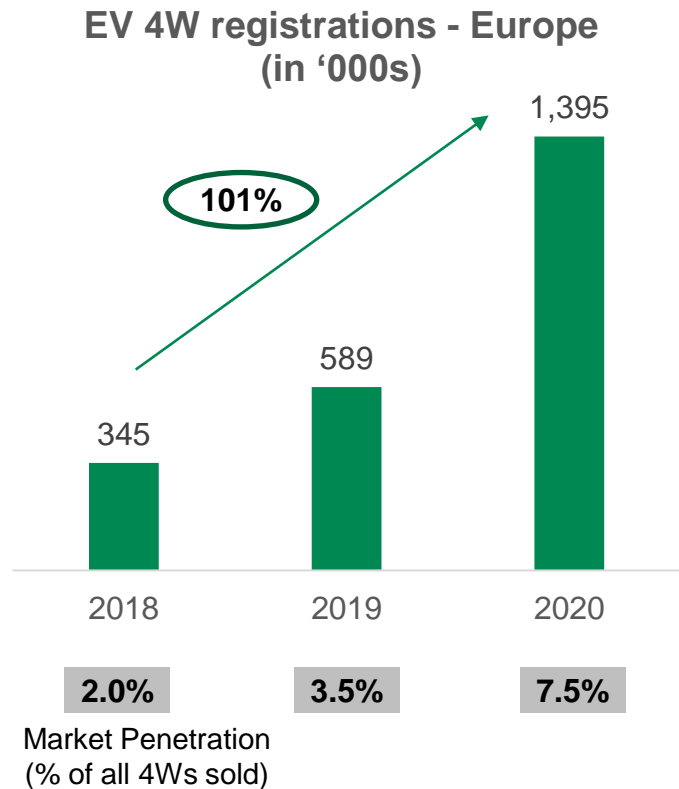
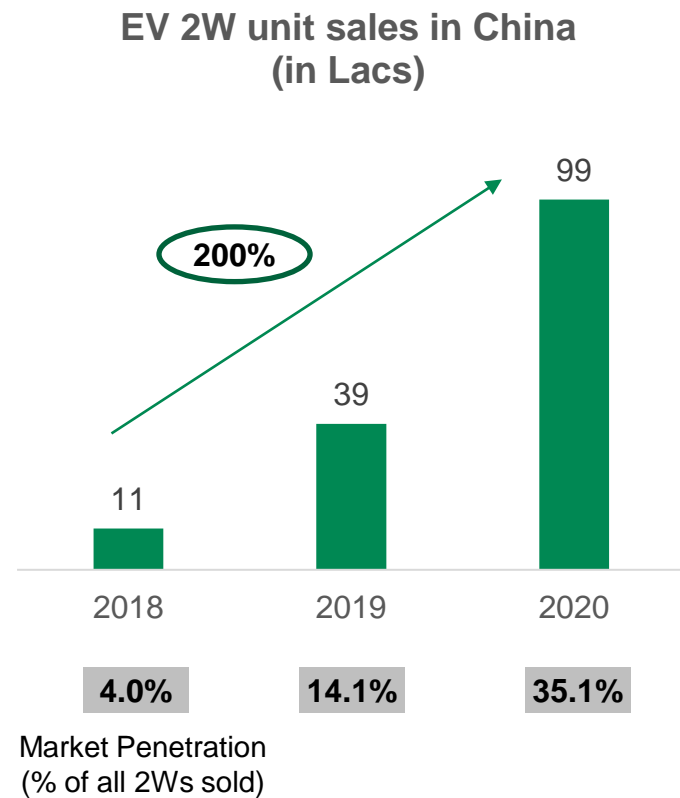


EV 2W market expected to be Rs. 50,000 Cr.  
by 2025 with annual sales of 50 lac units

India is expected to become second largest E2W market globally in this decade

# EV sales have grown rapidly around the world

## Global EV trends



High growth being witnessed in EVs globally

# India has adopted new technologies at a much faster rate than major economies

## India has exhibited....



362x

Fastest growth in number of demat accounts

From 1998-2010



160x

Fastest growth in mobile subscriptions

From 2000-09



70x

Fastest growth digital payment transactions

From 2014-20



345x

Fastest growth in smart phones sold in India

From 2009-21

... pointing to faster adoption of electric vehicles in India than rest of the world

# EV 2Ws offer large export market for EV OEMs from India

Sales – Indian 2Ws in FY 2019 (in Mn units)

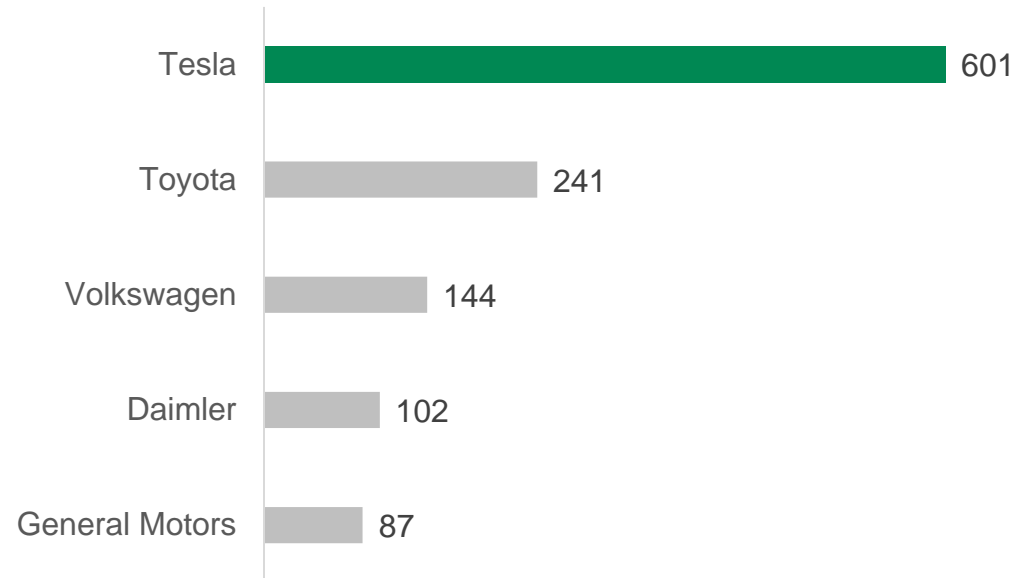


- India is the largest 2W exporter globally with ~3.2 Mn 2Ws exported in 2019.
- Huge opportunity for EV exports originating out from India

**E2W leader from India has the potential capture significant market share in exports as well**

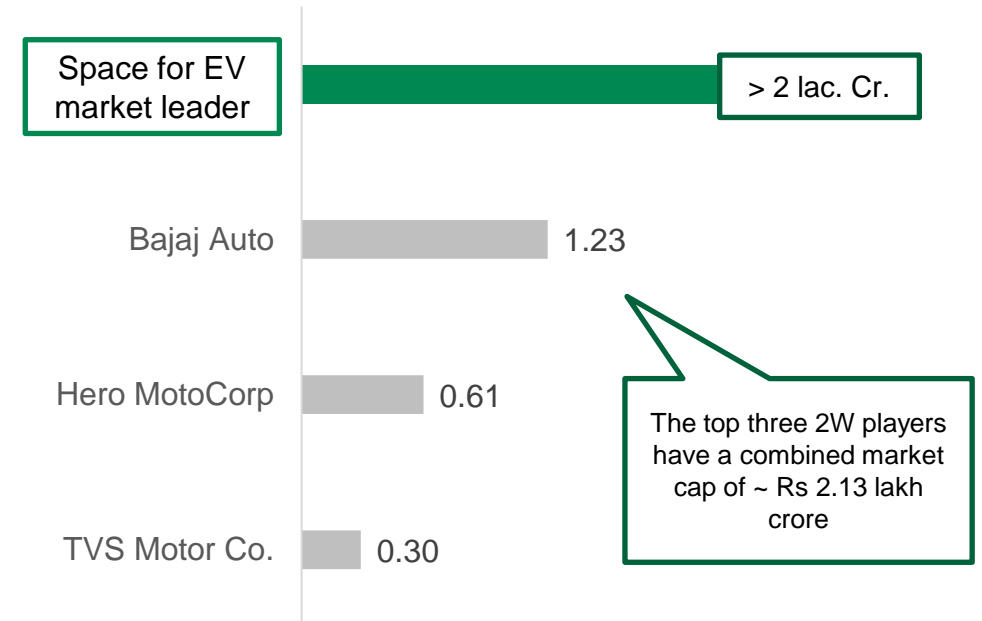
# EV market leaders get superior market valuations

Top automobile companies globally by market cap as on June 1 (in \$ Bn)



Tesla market cap is equal to market cap of next top 4 auto companies

Market caps of leading 2W players (as on 4<sup>th</sup> June, 2021) in Rs Lac Crores



Revolt is the market leader in EV motorcycles in India

## Revolt – India’s most advanced AI enabled next-gen EV bike



- Vehicle Control Unit with edge processing capabilities at heart of Revolt. On the fly bike customization of motor controller and battery management system
- Multiple sensors on the bike communicate with cloud-based AI engine to optimize driving experience. More than 35 data points captured in each data packet in real time
- Owner mobile app to operate the bike with vehicle and battery diagnostics, geo-fencing, sound customizations, battery status, battery swap locations, ride details etc.

More than 329 million data points processed on AI engine from more than 2 crore kms driven on Revolt bikes

## Revolt is favourably positioned to capture a large market share

# RV300



Equivalent to 125 CC  
Range: 160 Km Range  
Top Speed: 65 Km/hr  
Battery: 2.7 KWH, full charge in 4 hrs

# RV400



Equivalent to 150 CC  
Range: 150 Km Range  
Top Speed: 85 Km/hr  
Battery: 3.2KWH, full charge in 4 hrs

Revolt competes in ~50% of the 2W market segment with the current set of models



# Revolt – completely focused on bike deliveries

- Experiencing great demand from customers – since investing in Revolt in April 2021, fresh booking have been opened twice with bikes being sold out within few hours.
- Deep focus of the Company to expand production capacities to deliver bikes in shortest period of time.
- 3,000+ bikes already on roads and fresh deliveries to restart in July 2021 on a large scale.
- Production capacity ramp up in progress with 100% “Make in India” products.



**Revolt expects to scale up its market leadership position in EV bikes segment.**

## Revolt – focused on future scale up

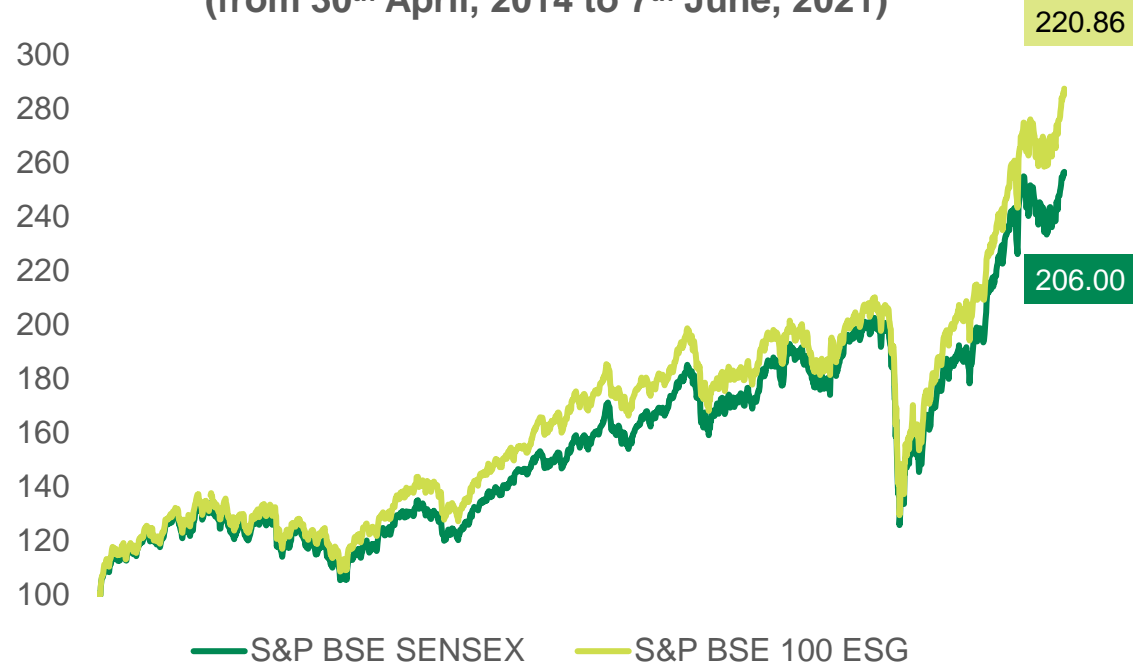


- New bike model launches in pipeline.
- Expanding pan India footprint from current 6 cities to 35 cities.
- State of the art contactless online sales system.
- Developing in-house cutting-edge battery technology & expanding the IP repository.
- Revolt has saved 7 lac kg of CO<sub>2</sub> emissions till date, equivalent to planting 11,000 trees

**Revolt expects to scale up its market leadership position in EV bikes segment.**

# REL's investment in Revolt is in line with ESG (Environment, Social & Governance) investment philosophy

BSE 100 ESG has outperformed the BSE SENSEX index over the years  
(from 30<sup>th</sup> April, 2014 to 7<sup>th</sup> June, 2021)



- Global money invested in ESG assets now exceeds \$100 Tn highlighting change in investment practices around the world
- Energy self-sufficiency is a strategic goal for India, and the government would be looking to curb imports; encouraging shift towards EVs
- Investment in Revolt is in line with United Nation's Sustainable Development Goals – “Affordable and Clean Energy”, “Sustainable Cities and Communities” and “Climate Action”

Firms following ESG practices build long term business models ensuring superior returns



**THANK YOU**

