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NMDC

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.
Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.
नैगम पहचान संख्या / Corporate Identity Number : L13100TG1958 GOI 001674



No. 18(5)/2022- Sectt

26th May 2022

1) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2) National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051
3) The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001	

Dear Sir / Madam,

Sub: Corporate Investors Presentation on Company's Performance in the FY 2021-22
Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015; BSE Equity Scrip ID: 526371, NSE Security ID: NMDC; BSE NCD
Scrip ID: 959957

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2021-22 has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

Please take note of the above information.

Thanking you



Yours faithfully,
For NMDC Limited

A S Pardha Saradhi
ED (Company Secretary)

Encl: As above

***NMDC Limited
Financial Results
FY 2021-22***

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26.05.2022

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Strong Start to 2022 with 'above- algorithm' Performance

Best Ever Physical Performance in FY22 (Q4 v/s Q4 CPLY)

138.59



Production (LT)

13%

CPLY: 123.08 LT

**Previous best: 123.08 LT
(FY'21 Q4)**

122.85



Sales (LT)

11%

CPLY: 110.91 LT

**Previous best: 110.91 LT
(FY'21 Q4)**

Quarterly Financial Performance in FY22 (Q4 v/s Q4 CPLY)

6,702 INR Cr

(CPLY: 6,848 INR Cr)

Revenue from Operations **-2%**

Best Ever: 6,848 INR Cr in Q4 FY'21

3,017 INR Cr

(CPLY: 4,330 INR Cr)

EBITDA * **-30%**

Best Ever: 4,330 INR Cr in Q4 FY'21

5,364 INR Cr

(CPLY: 6,138 INR Cr)

Average Sales Realization **-13%**

Best Ever: 6,138 INR Cr in Q4 FY'21

2,880 INR Cr

(CPLY: 4,269 INR Cr)

PBT * **-33%**

Best Ever: 4,269 INR Cr in Q4 FY'21

1,815 INR Cr

(CPLY: 2,838 INR Cr)

PAT * **-36%**

Best Ever: 2,838 INR Cr in Q4 FY'21

* Note: Impact of Additional Royalty @ 22.50% → Q4 2021-22 : Rs 1384 cr., CPLY : Rs 149 cr.

*Best Ever 12 Months
Performance!*

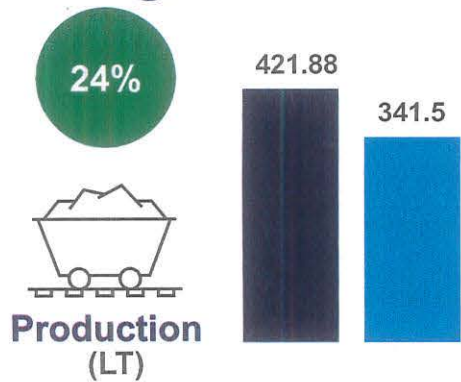
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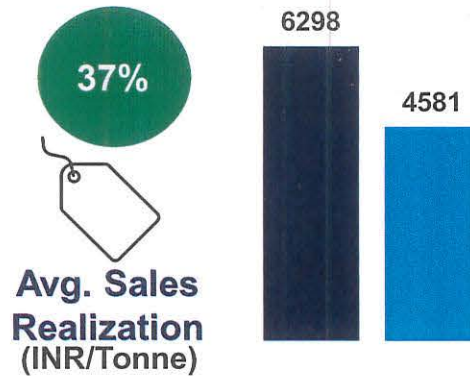
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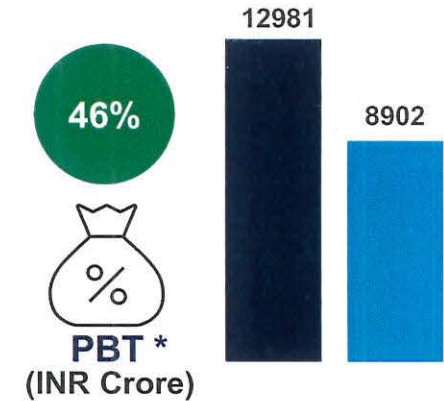
Robust growth in FY'22 underpinned by robust Volume & Pricing



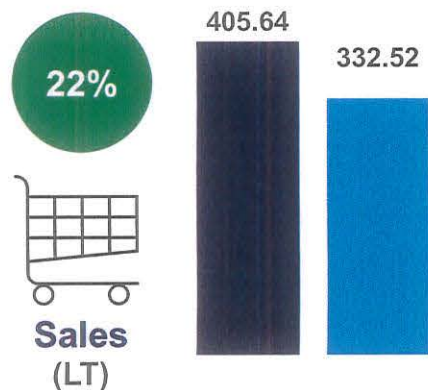
Previous Best: 355.76 LT in FY'18



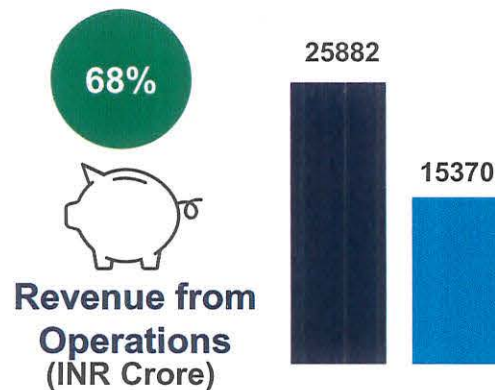
Previous Best: 4,581 INR Cr in FY'21



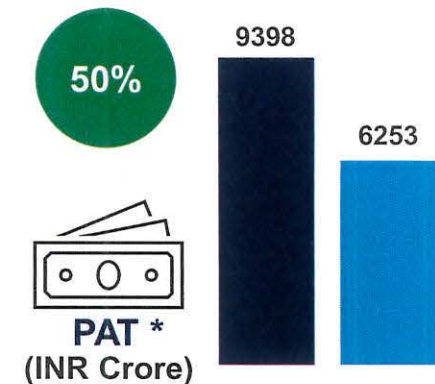
Previous Best: 10,756 INR Cr in FY'12



Previous Best: 360.75 in FY'18



Previous Best: 15,370 INR Cr in FY'21



Previous Best: 7,265 INR Cr in FY'12

* Note: Impact of Additional Royalty @ 22.50% → 2021-22 : Rs 5084 cr., CPLY : Rs 149 cr.



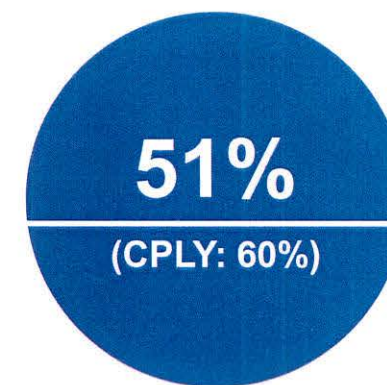
Key Financial Indicators (FY22 v/s FY21)



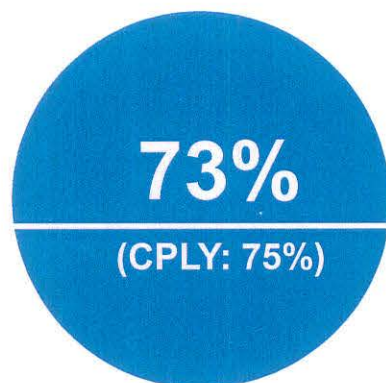
EPS



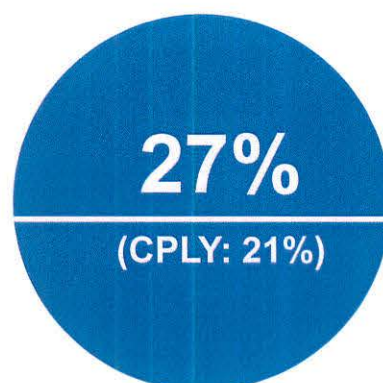
BVPS



EBITDA Margin



ROCE



RONW



DPS

Performance of FY22 v/s FY21

Particulars	2021-22	2020-21	Variance	(%)
Iron Ore Production (LT)	421.88	341.50	80.38	24
Iron Ore Sales (LT)	405.64	332.52	73.12	22
- Export Sales (LT)	-	22.93	(22.93)	(100)
- Domestic Sales (LT)	405.64	309.59	96.05	31
Average Domestic Realisation (Rs./T)	6,296	4,355	1,941	45
Average Sales Realisation (Rs./T)	6,298	4,581	1,717	37
Iron ore Sales	25,547	15,234	10,313	68
Revenue from Operations	25,882	15,370	10,512	68
Interest Income	306	176	130	74
Other Income	413	174	239	137
Total Income	26,600	15,720	10,880	69
Operational Expenses & stock adjustment	3,633	3,848	(215)	(6)
Royalty and other Levy	4,902	2,821	2,081	74
Additional/Premium Royalty	5,084	149	4,935	3312
Total Expenses	13,619	6,818	6,801	100
EBITDA & Margin (%)	13,306 (51%)	9,146(60%)	4,160	45
Profit Before Tax	12,981	8,902	4,079	46
Profit After Tax	9,398	6,253	3,145	50

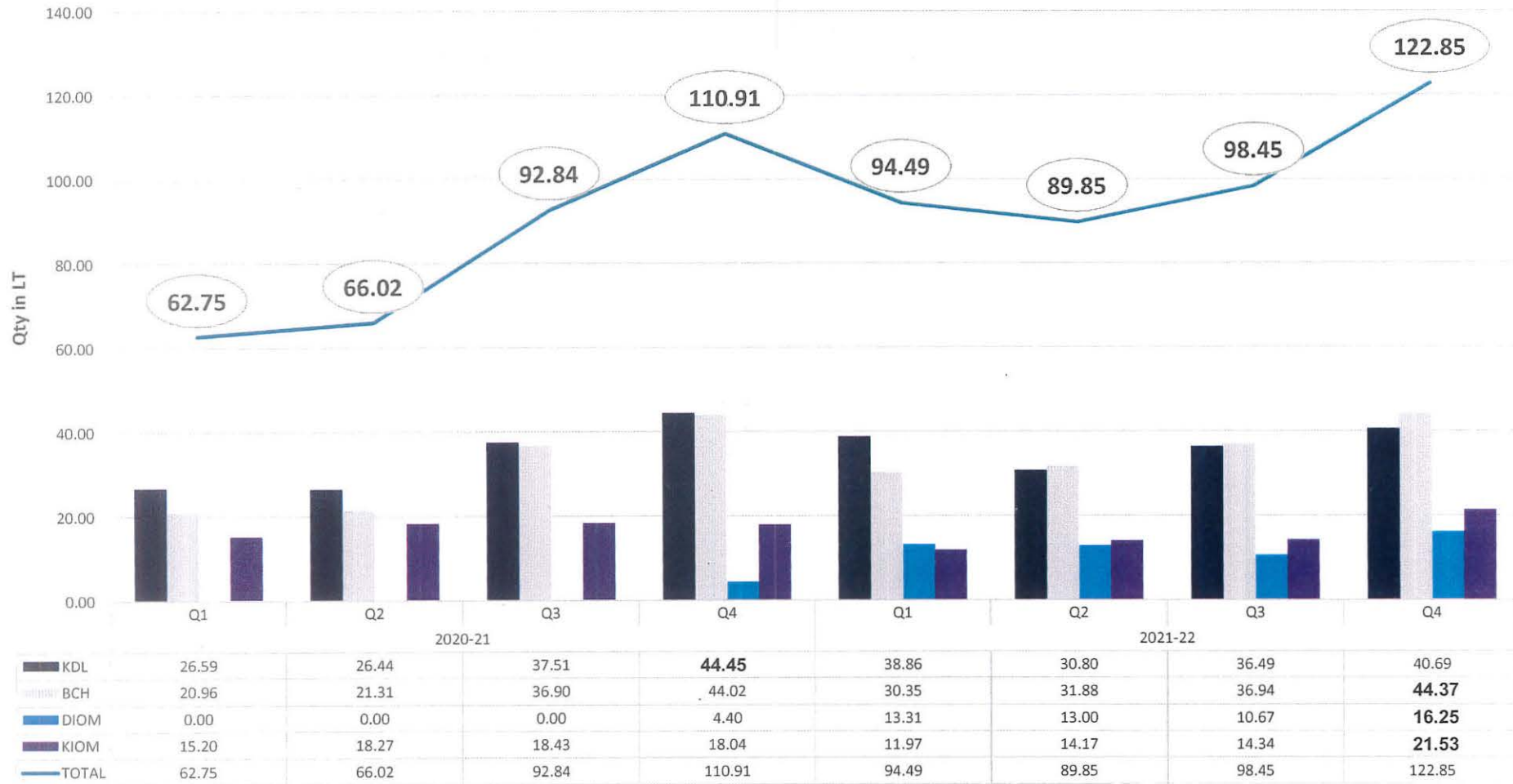
Performance of FY22 (Q4) v/s FY21 (Q4)

Particulars	2021-22 (Q4)	2020-21 (Q4)	Variance	(%)
Iron Ore Production (LT)	138.59	123.08	15.51	13
Iron Ore Sales (LT)	122.85	110.91	11.94	11
- Export Sales (LT)	-	8.20	(8.20)	(100)
- Domestic Sales (LT)	122.85	102.71	20.14	20
Average Domestic Realisation (Rs./T)	5,364	5,941	(577)	(10)
Average Sales Realisation (Rs./T)	5,364	6,138	(774)	(13)
Iron ore Sales	6,589	6,807	(218)	(3)
Revenue from Operations	6,702	6,848	(146)	(2)
Interest Income	79	47	32	68
Other Income	254	38	216	568
Total Income	7,035	6,933	102	1
Operational Expenses & stock adjustment	1,454	1,118	336	30
Royalty and other Levy	1,317	1,397	(80)	(6)
Additional/Premium Royalty	1,384	149	1,235	829
Total Expenses	4,155	2,664	1,491	56
EBITDA & Margin (%)	3017 (45%)	4,330 (63%)	(1,313)	(30)
Profit Before Tax	2,880	4,269	(1,389)	(33)
Profit After Tax	1,815	2,838	(1,023)	(36)

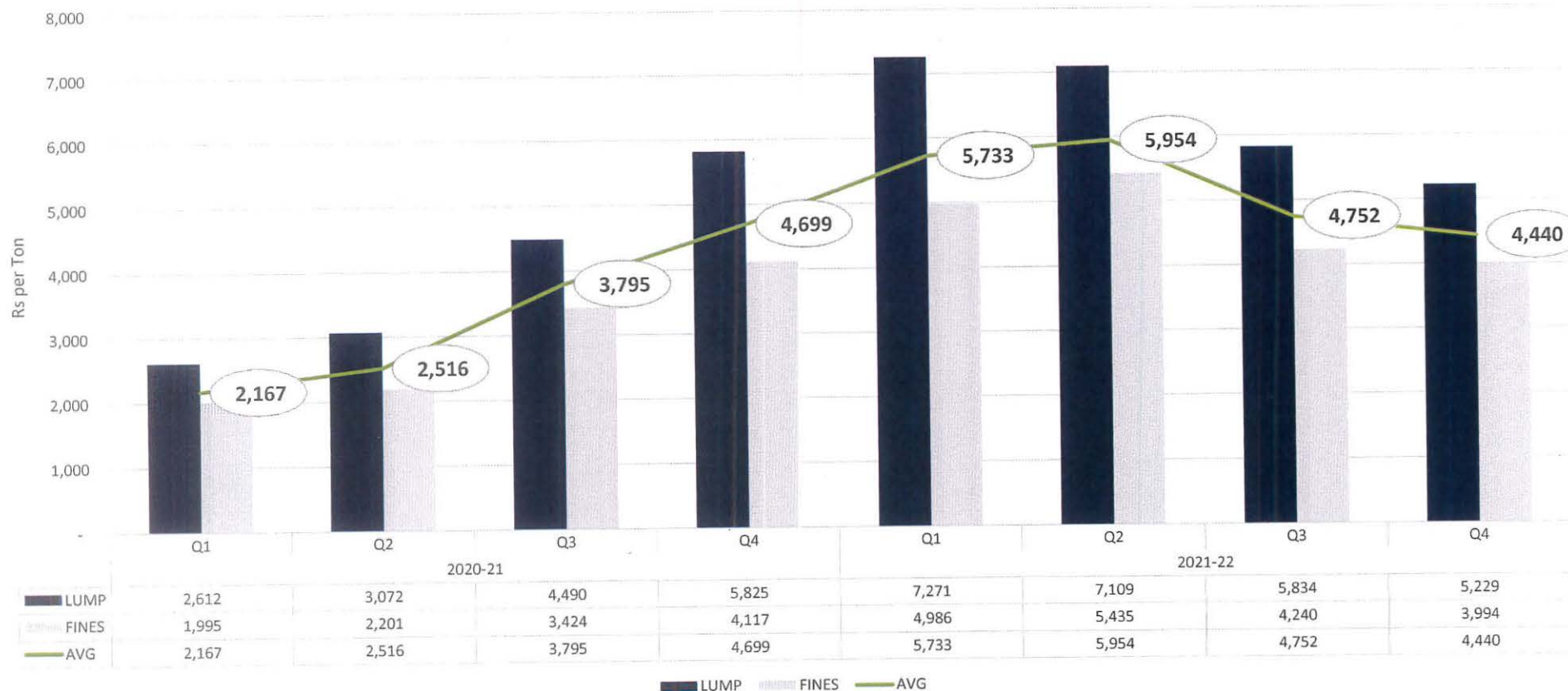
Iron Ore Production Trend



Iron Ore Sales Trend



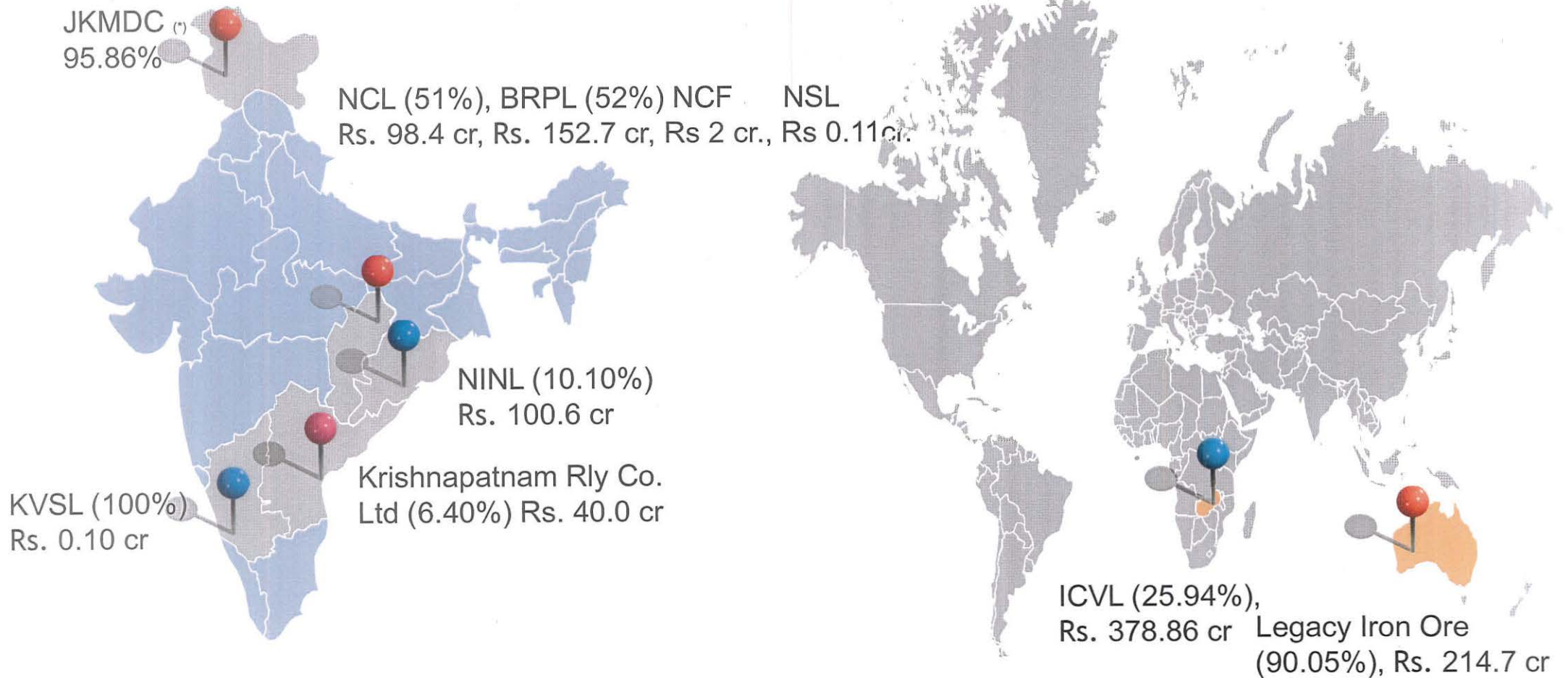
Average Basic Domestic Price of Iron Ore (Overall)



Details of Top 25 Shareholders as on 29-04-2022

Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	1781633571	60.79
2	LICI HEALTH PLUS NON UNIT FUND	414885432	14.16
3	NIPPON LIFE INDIA TRUSTEE LTD-A/C NIPPON INDIA ARBITRAGE FUND	81471347	2.78
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE MANUFACTURING EQUITY FUND	24611261	0.84
5	KOTAK INDIA EQ CONTRA FUND	18892050	0.64
6	SBI ARBITRAGE OPPORTUNITIES FUND	13608251	0.46
7	CANARA BANK-MUMBAI	11069767	0.38
8	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	10777892	0.37
9	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	9729860	0.33
10	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED	9093741	0.31
11	NPS TRUST- A/C LIC PENSION FUND SCHEME - CENTRAL GOVT	9065210	0.31
12	LSV EMERGING MARKETS EQUITY FUND LP	8184300	0.28
13	INDIAN BANK	7975863	0.27
14	PRINCIPAL FUNDS, INC. - ORIGIN EMERGING MARKETS FUND	7497100	0.26
15	THE NEW INDIA ASSURANCE COMPANY LIMITED	7418144	0.25
16	GOLDMAN SACHS FUNDS - GOLDMAN SACHS EMERGING MARKETS CORE (R) EQUITY PORTFOLIO	6885903	0.23
17	UNITED INDIA INSURANCE COMPANY LIMITED	6541033	0.22
18	SOCIETE GENERALE	5810785	0.2
19	EDELWEISS LARGE & MIDCAP INDEX FUND	5069076	0.17
20	BANK OF INDIA	4898396	0.17
21	UTI NIFTY NEXT 50 EXCHANGE TRADED FUND	4625538	0.16
22	GOLDMAN SACHS TRUST - GOLDMAN SACHS EMERGING MARKETS EQUITY INSIGHTS FUND	4542837	0.16
23	EDGBASTON ASIAN EQUITY TRUST	4331599	0.15
24	THE COLLECTIVE LSV INTERNATIONAL (ACWI EX US) VALUE EQUITY FUND OF THE NORTHERN TRUST COMPANY SUB-AD	4226000	0.14
25	VANGUARD FIDUCIARY TRUST COMPANY INSTITUTIONAL TOTAL INTERNATIONAL STOCK MARKET INDEX TRUST II	4045254	0.14
	TOTAL	2466890210	84.17

Major Investment in Subsidiaries, JVs & Associates



Total Investments - Rs. 987.43 crore

(*) Investment derated

Map is for general reference purpose only



Thank you

**NMDC Mines
India Shines**

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