

# Ajmera Realty & Infra India Limited

Regd. Office: "Citi Mall", 2<sup>nd</sup> Floor, Link Road, Andheri (West), Mumbai 400 053

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CIN NO. L27104 MH 1985 PLC035659



**Ref: SEC/ARIL/BSE-NSE/2021-22**

**Date: 8<sup>th</sup> February, 2022**

Bombay Stock Exchange Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai – 400 001  <b>Script Code : 513349</b>	National Stock Exchange of India Limited 5 <sup>th</sup> Floor, Exchange Plaza, Bandra Kurla Complex Bandra (East) Mumbai-400 051  <b>Script Code : AJMERA</b>
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**Sub: Investor Presentation Q3: FY 2021-22**

Dear Sir/Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the Investor presentation on the Unaudited Financial Results of the Company for the third quarter and nine months ended 31<sup>st</sup> December, 2021.

The copy of the same shall be uploaded on the Company's website viz., [www.ajmera.com](http://www.ajmera.com)

Kindly take the same on record.

Thanking You.

Yours faithfully,

**For AJMERA REALTY & INFRA INDIA LIMITED**

**MR. NITIN D. BAVISI**  
**CHIEF FINANCIAL OFFICER**

**Encl.: As above**



Built on Trust

Ajmera Realty & Infra India Limited

# INVESTOR PRESENTATION

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Q3 & 9M FY22

# DISCLAIMER

The information in this presentation contains certain forward-looking statements. These include statements regarding the intent, plans, objectives, goals, strategies, future events or performance, current expectations of the Company and the underlying assumptions, other than those based on historical facts, including, but not limited to, those that are identified by the use of words such as “anticipates”, “believes”, “estimates”, “expects”, “intends”, “plans”, “predicts”, “projects” and similar expressions.

These forward-looking statements involve certain risks and uncertainties like economic or regulatory changes, political developments and other factors that could cause the actual results to differ materially from those expressed by such forward looking statements. These risks and uncertainties include, but are not limited to; general economic and business conditions; changes in macroeconomic and political trends; the ability to implement our growth, expansion plans & strategy; fluctuations in currency exchange rates; changes in interest rates and other fiscal cost; government policies and actions with respect to investments; changes in the laws and regulations; changes in tax laws, import duties, litigation, industry structure and

labour relations; competitive pressures; technical developments & technological changes.

We undertake no obligation to update any forward-looking information contained in this presentation to reflect any subsequent events or circumstances unless it is required by Law. Any statements and projections made by third parties included in this presentation are not adopted by us and we are not responsible for such third-party statements.

# BUSINESS HIGHLIGHTS

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# BUSINESS HIGHLIGHTS & OUTLOOK

## 5X GROWTH PLAN



## NEW LAUNCHES & ACQUISITIONS



Unlocking development potential of owned land banks



Acquisition through asset light model approach



Robust business pipeline for next 15 months

### Launch of Codename Wadala

(Area ~5 lakh sq.ft, Est. topline INR 1,500 cr, & RERA registration certificate achieved)

### High end residential project Acquisition in Juhu

Area ~30,000 sq.ft, Est topline INR 150 Cr

### 3.2 Mn Sft to be Launched

7 projects (Wadala, Ghatkopar, Juhu, Pune & Central Mumbai locations) with an Est. topline of INR ~4,400 Cr

## OPERATIONAL EFFICIENCY



Approval & premiums payments made before 31<sup>st</sup> Dec 2021 deadline  
Payment made INR 209 Cr  
Savings to company INR 181 Cr



Financial closure achieved at sub 10% for Codename Wadala, positively impacting overall cost of debt



Steady increase in profitability margins - EBIDTA margin of ~30%

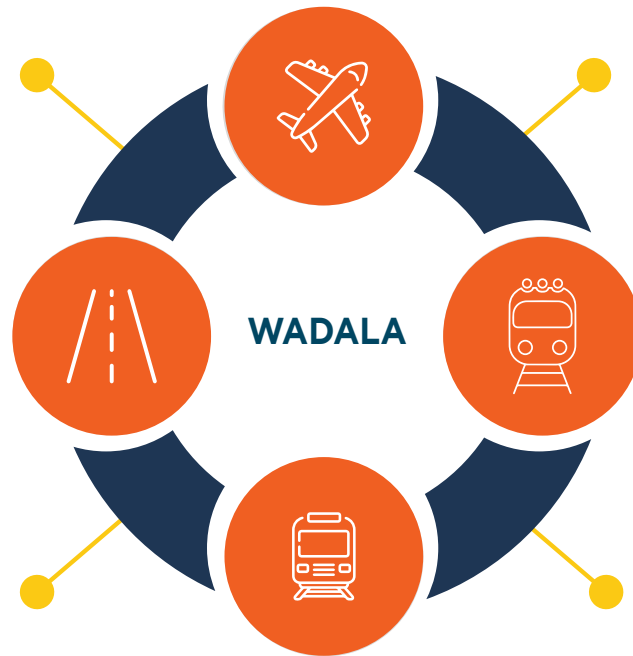
# WADALA PIN CODE CREATED

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# LOCATIONAL ADVANTAGE – WADALA INFRASTRUCTURE

~15 Km from International Airport & ~12 km from the Domestic Airport



Excellent connectivity via Eastern Freeway & Sewri-Chembur Road

Upcoming metro lines – Dahisar to Mankhurd & Wadala to Kasarvadavali

Wadala Railway Station runs on the Harbour Railway Line

- ✓ PROXIMITY TO BUSINESS HUBS
- ✓ UPCOMING METRO RAIL NETWORK
- ✓ GRADE A DEVELOPMENTS
- ✓ ATTRACTION FOR FUTURE COMMERCIAL PROJECTS

Infrastructure Upgrades that have further improved connectivity



BKC Connector



Monorail

# LOCATIONAL ADVANTAGE – WADALA MICRO MARKET SUMMARY



Wadala got its first large scale project in 1995 with Ajmera Group's Bhakti Park Complex

In recent times, this micro market has seen multiple large scale developments by Grade A developers

Connectivity to major business hubs has propelled residential sales in this micro market

Upcoming infrastructure projects in the area continue to attract buyers across the spectrum from mid to luxury segments

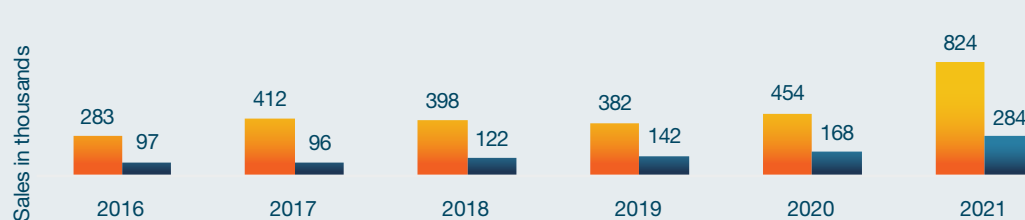
## Key Developers in Micro Market



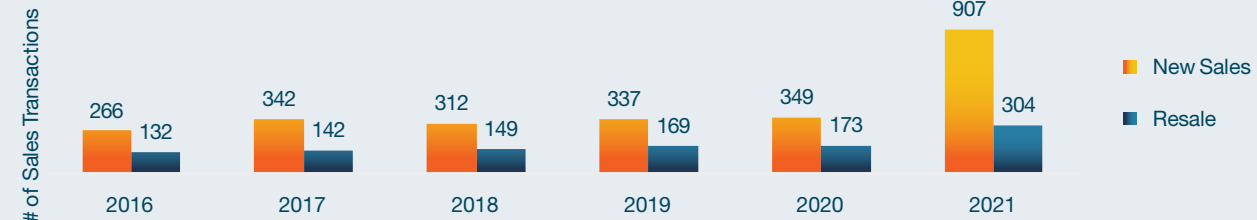
### Ajmera I-Land

The Group has delivered ~8 lakh sq.ft of carpet area and have another ~4 million sft of development potential apart from existing launches announced on the 100 acre layout

YoY Sales in Wadala



YoY Number of Sales Transactions Wadala



Source: C&W Research, Propstack



# KEY BUSINESS HIGHLIGHTS – Q3 FY22

INR **108** Cr  
Sales Value



Steady Sales book with QoQ increase by 19%

**87,056** Sq.ft  
Sales volume



QoQ increase in Sale volume by 13%

INR **83** Cr  
Collections



Collections relatively lower due to base effect

**12,419** INR/Sq.ft.  
Realisation



QoQ realisation increased from INR 11,801/sq.ft. by 5%

~INR **181** Cr  
Savings on Premiums



Availed 50% rebate on early payment of premium

~INR **1,500** Cr  
Codename Wadala



RERA Registration certificate achieved Approval premium paid

**11.2%**  
Cost of debt



Incremental project debt at **9.85%** to positively impact overall cost of debt

~INR **150** Cr  
Codename Juhu



Prime location in Juhu, Mumbai  
High end residential acquisition  
Advance premium paid

INR **3,111** Cr  
Revenue visibility



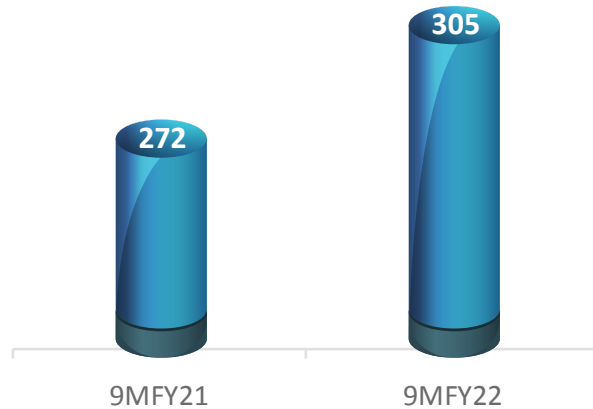
Strong Revenue visibility over next 3-4 years

# FINANCIAL PERFORMANCE

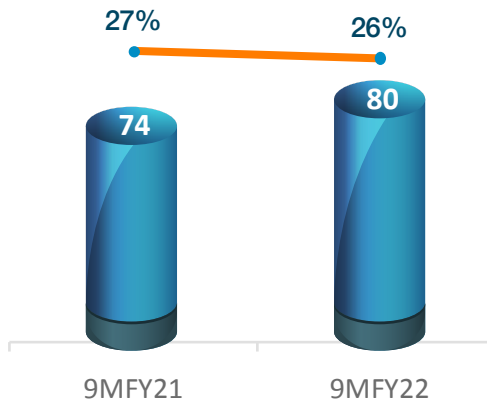
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# FINANCIAL HIGHLIGHTS – 9MFY22

Total Revenue  
(INR crore)

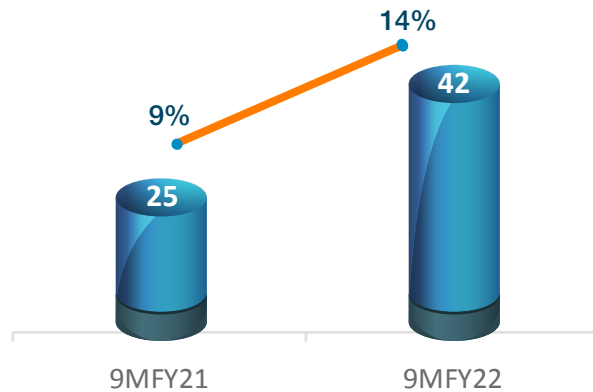


EBITDA (INR crore) &  
EBITDA Margin %

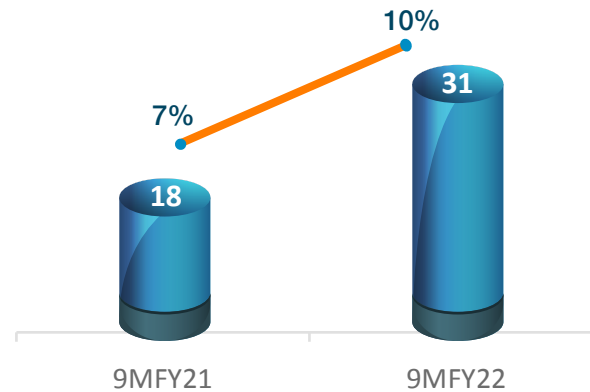


- Steep rise in revenue for 9 months of FY22 when compared with similar period of FY21
- Sharp increase in profit margins (PBT by **51%** & PAT by **58%**)
- Consistent business performance as a result of a robust business pipeline

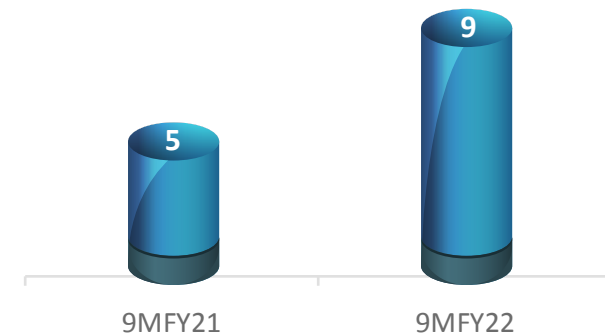
PBT (INR crore)  
& PBT Margin



PAT (INR crore)  
& PAT Margin

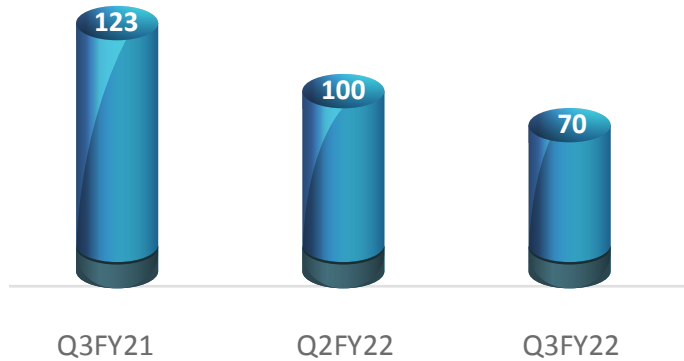


EPS  
(INR)

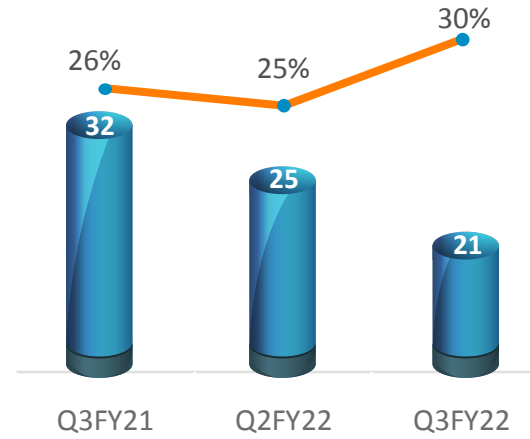


# FINANCIAL HIGHLIGHTS – Q3FY22

Total Revenue  
(INR crore)

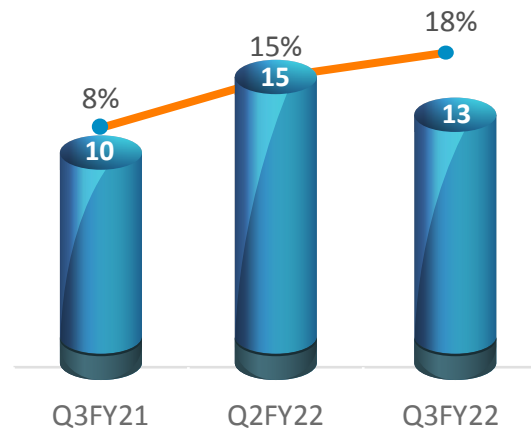


EBITDA (INR crore) &  
EBITDA Margin %

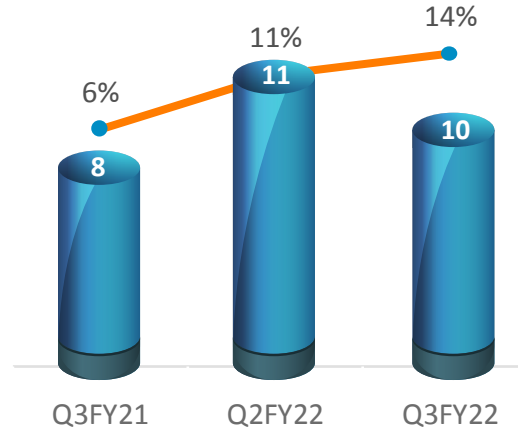


- Incremental debt at project level secured at sub 10% at pre-launch stage
- YoY improvement in profit margins (PBT by **117%** & PAT by **114%**)
- Overall increase in operational efficiency

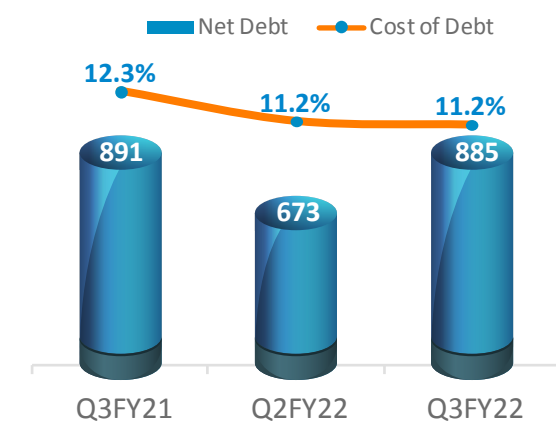
PBT (INR crore)  
& PBT Margin %



PAT (INR crore)  
& PAT Margin %



Net Debt  
(INR crore)





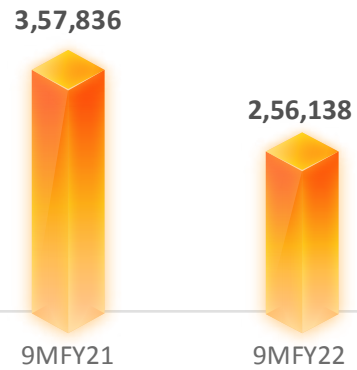
# OPERATIONAL HIGHLIGHTS

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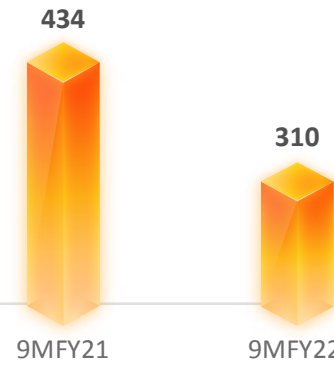


# OPERATIONAL HIGHLIGHTS – Q3 FY22 & 9M FY22

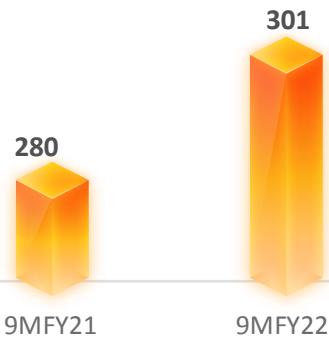
VOLUME (sq.ft.)



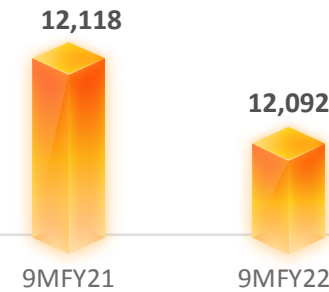
SALES VALUE (INR crore)



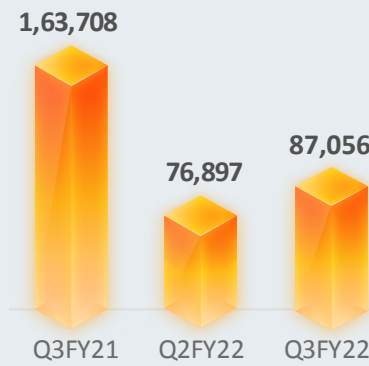
COLLECTIONS (INR crore)



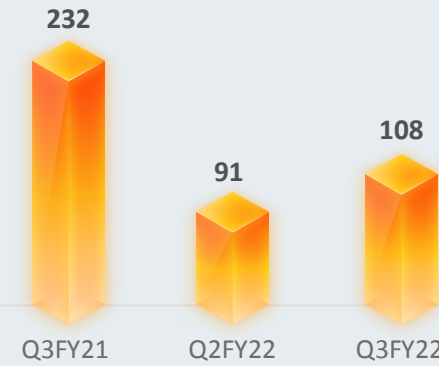
REALIZATION (INR per sq.ft.)



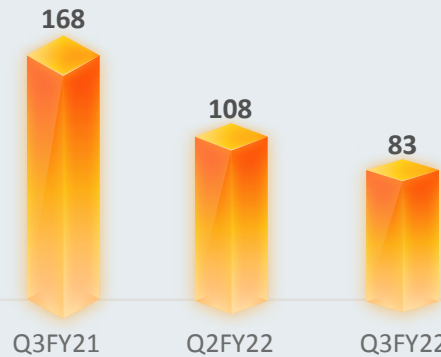
VOLUME (sq.ft.)



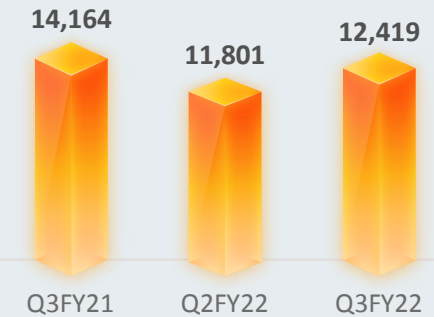
SALES VALUE (INR crore)



COLLECTIONS (INR crore)



REALIZATION (INR per sq.ft.)



# SALES & COLLECTIONS FOR Q3 FY22

Project	Location	Area sold	Sales Value	Realization	Collections
		(sq.ft.)	(INR crore)	(INR/sq.ft.)	(INR crore)
Aeon, Zeon, Treon	Mumbai	33,372	60	17,979	24
Nucleus	Mumbai	26,038	15	5,651	12
Sikova	Mumbai	10,368	18	17,361	18
Greenfinity	Mumbai	6,486	10	15,461	21
Casa Vyoma & Enigma	Ahmedabad	10,792	5	4,633	8
<b>TOTAL</b>		<b>87,056</b>	<b>108</b>	<b>12,419</b>	<b>83</b>

# SALES & COLLECTIONS FOR 9M FY22

Project	Location	Area sold	Sales Value	Realization	Collections
		(sq.ft.)	(INR crore)	(INR/sq.ft.)	(INR crore)
Aeon	Mumbai	8,490	18	20,681	48
Zeon	Mumbai	6,570	12	17,637	8
Treon	Mumbai	80,295	140	17,463	128
Nucleus	Mumbai	62,029	35	5,637	27
Sikova	Mumbai	21,223	42	19,786	23
Casa Vyoma	Ahmedabad	45,072	22	4,947	25
Enigma	Ahmedabad	7,787	3	4,058	3
Greenfinity	Bangalore	23,700	37	15,617	37
Lugaano	Bangalore	972	1	5,439	1
Annex	Bangalore	-	-	-	1
<b>TOTAL</b>		<b>2,56,138</b>	<b>310</b>	<b>12,092</b>	<b>301</b>



# PORTFOLIO & LAND BANK

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# ONGOING & CURRENT PROJECTS

Project Name	Location	Project Type	Ownership %	Total area (sq.ft.)	Completion %	Sold Area (sq.ft.)	Unsold Area (sq.ft.)	Estimated (Month , Year) Completion
Aeon	Mumbai	Residential	100%	2,91,810	100%	2,86,340	5,470	Completed
Zeon	Mumbai	Residential	100%	4,85,019	100%	4,75,164	9,855	Completed
Casa Vyoma	Ahmedabad	Residential	100%	9,16,506	100%	8,91,693	24,813	Completed
Enigma	Ahmedabad	Residential	100%	3,06,196	100%	3,01,299	4,897	Completed
Treon	Mumbai	Residential	100%	5,63,079	99%	5,24,730	38,349	Mar 2022
Nucleus - Resi	Bangalore	Residential	100%	2,79,873	88%	2,23,926	55,947	Mar 2022
Greenfinity	Mumbai	Residential	100%	1,14,926	46%	59,154	55,772	Dec 2022
Sikova	Mumbai	Commercial	100%	1,27,876	32%	37,086	90,790	Mar 2023
Nucleus - C	Bangalore	Residential	100%	1,50,355	35%	16,406	1,33,949	Mar 2023
Lugaano	Bangalore	Residential	100%	2,78,241	33%	76,711	2,01,530	Jun 2023
Florenza	Bangalore	Residential	100%	2,74,182	2%	15,650	2,58,532	Apr 2024
<b>TOTAL</b>				<b>37,88,063</b>		<b>29,08,159</b>	<b>8,79,904</b>	



# NEW LAUNCHES, UPCOMING & POTENTIAL DEVELOPMENT

## LAUNCHES IN FY22

Project Name	Location	Project Type	Ownership %	Estimated Completion (Month , Year)	Estimated Revenue (INR crores)	Estimated Saleable Area (sq.ft.)
Codename Wadala	Mumbai	Residential	100%	Mar 2026	1,500	8,06,009
Codename Market Yard	Pune	Residential	23%	Mar 2025	340	3,08,145
Codename Ghatkopar	Mumbai	Residential	100%	Dec 2023	250	1,50,604
Codename Juhu	Mumbai	Residential	100%	June 2025	150	30,000
<b>TOTAL</b>					<b>2,240</b>	<b>12,94,758</b>

## LAUNCHES IN FY23

Location	Project Type	Estimated Saleable Area (sq.ft.)
Central Mumbai	Mix Use	7,70,458
Central Mumbai	Residential	6,42,101
Pune	Mix Use	5,72,248
<b>TOTAL</b>		<b>19,84,808</b>

**30.5**  
Mn sq.ft.

COMPLETED  
PROJECTS

**3.8**  
Mn sq.ft.

EXISTING  
PORTFOLIO

**1.3**  
Mn sq.ft.

FY22  
LAUNCHES

**2**  
Mn sq.ft.

FY23  
LAUNCHES

**18.2**  
Mn sq.ft.

FUTURE  
POTENTIAL

**25.3**  
Mn sq.ft.

TOTAL  
PORTFOLIO

# WAY AHEAD

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# PROJECT WISE REVENUE RECOGNITION – ADVANCED STAGE PROJECTS

PROJECTS	COMPLETION AS ON 31 DEC 2021	TOTAL AREA SOLD (SQ.FT)	SALES BOOK AS ON 31 DEC 2021	REVENUE RECOGNISED (INR CR)	BALANCE REVENUE RECOGNITION (INR CR)	UNSOLD AREA (SQ.FT)	ESTIMATED SALE VALUE (INR CR)	BALANCE REVENUE POTENTIAL (INR CR)
Aeon	100%	218,770	317	317	-	1,995	3	3
Aeon II	100%	67,570	123	123	-	3,475	6	6
Treon	99%	524,730	904	895	9	38,349	66	75
Zeon	100%	475,164	766	766	-	9,855	17	17
Nucleus – Resi	88%	223,926	118	104	14	55,947	29	43
<b>Grand Total</b>	<b>-</b>	<b>15,10,160</b>	<b>2,227</b>	<b>2,204</b>	<b>23</b>	<b>1,09,621</b>	<b>121</b>	<b>144</b>

Sale Book as on  
31<sup>st</sup> December 2021  
**INR 2,227 Cr**

Revenue to be  
Recognised  
on committed sales  
**INR 23 Cr**

Revenue to be  
Recognised from  
Unsold stock  
**INR 121 Cr**

Total Balance  
Revenue Potential  
**INR 144 Cr**

# PROJECT WISE REVENUE RECOGNITION – MID STAGE PROJECTS

PROJECTS	COMPLETION AS ON 31 DEC 2021	TOTAL AREA SOLD (SQ.FT)	SALES BOOK AS ON 31 DEC 2021	REVENUE RECOGNISED (INR CR)	BALANCE REVENUE RECOGNITION (INR CR)	UNSOLD AREA (SQ.FT)	ESTIMATED SALE VALUE (INR CR)	BALANCE REVENUE POTENTIAL (INR CR)
Sikova (Carpet)	32%	37,086	69	-	69	90,790	180	249
Nucleus - C	35%	16,406	9	3	6	133,949	71	77
Lugaano	33%	76,711	35	-	35	201,530	93	128
Greenfinity	46%	59,154	92	37	56	55,772	86	142
Florenza	2%	15,650	7	-	7	258,532	124	131
<b>Grand Total</b>	<b>-</b>	<b>2,05,007</b>	<b>213</b>	<b>40</b>	<b>173</b>	<b>7,40,573</b>	<b>554</b>	<b>727</b>

Sale Book as on  
31<sup>st</sup> December 2021  
**INR 213 Cr**

Revenue to be  
Recognised on  
committed sales  
**INR 173 Cr**

Revenue to be  
Recognised from  
Unsold stock  
**INR 554 Cr**

Total Balance  
Revenue Potential  
**INR 727 Cr**

# REVENUE VISIBILITY

## Advanced Stage Projects



Pre-sales revenue  
from nearly  
completed projects



Sales revenue  
from unsold  
inventory

INR **144 Cr**  
envisaged over the  
next 3 months

## Mid Stage Projects



Pre-sales revenue  
from mid stage  
projects



Sales revenue  
from unsold  
inventory

INR **727 Cr**  
envisaged over the  
next 30 months

## Upcoming Projects



Sales revenue  
from  
unsold inventory

TOTAL BALANCE REVENUE  
POTENTIAL  
INR **3,111 Cr**



Launches of 1.3 mn  
in FY22

Monetization of selected  
assets post value creation

## VALUATION & GROWTH DRIVERS

Launches of ~2 mn sq.ft.  
in FY 23

Future development potential  
of 18.2 mn sft through fully  
owned land bank

Inorganic opportunities through  
asset light approaches like JV,  
JDA & DM

Repatriation from International  
Projects

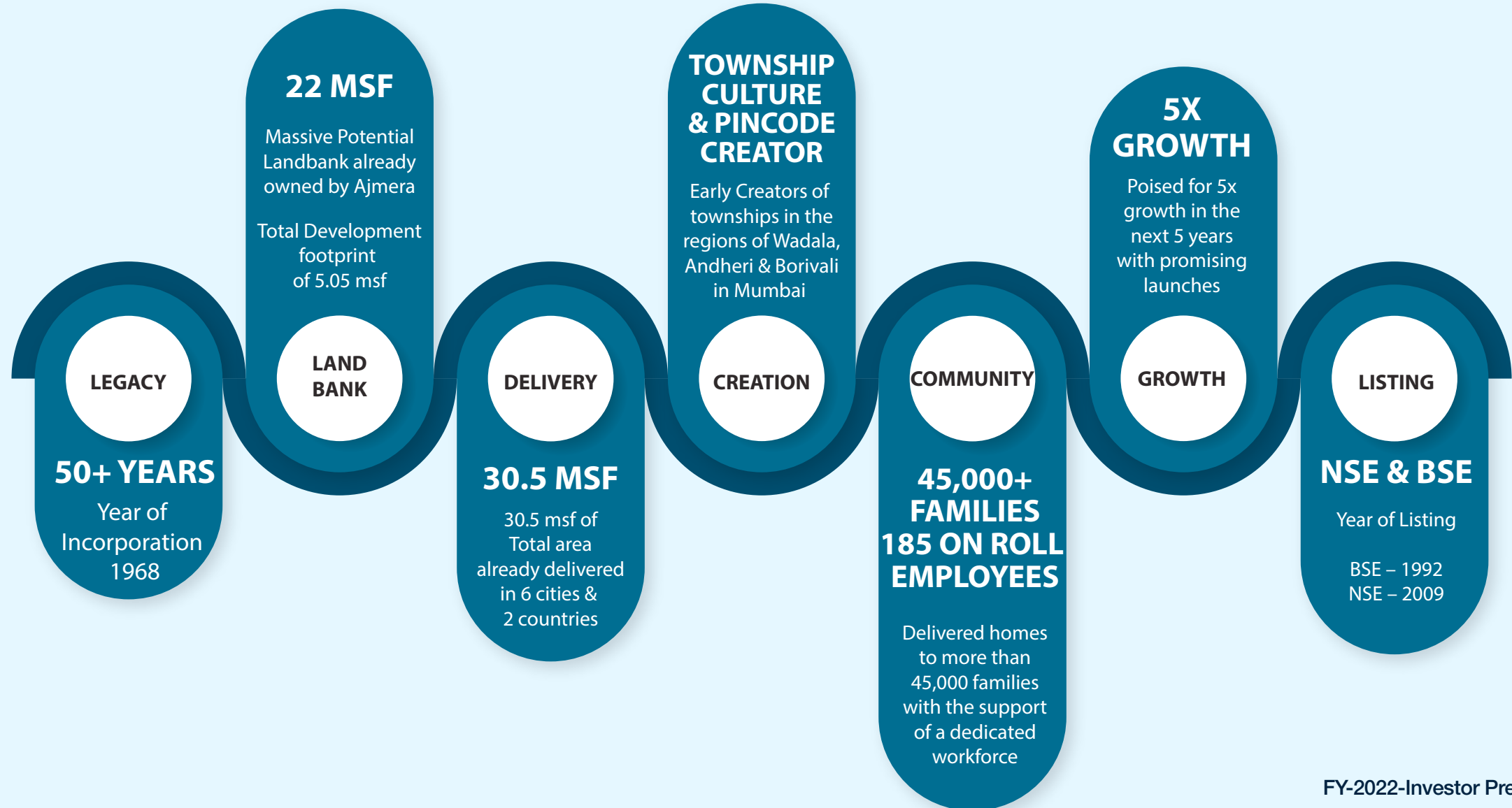
Aiming at 5x topline  
growth target from the base of  
INR 352 Cr in FY21

# COMPANY OVERVIEW

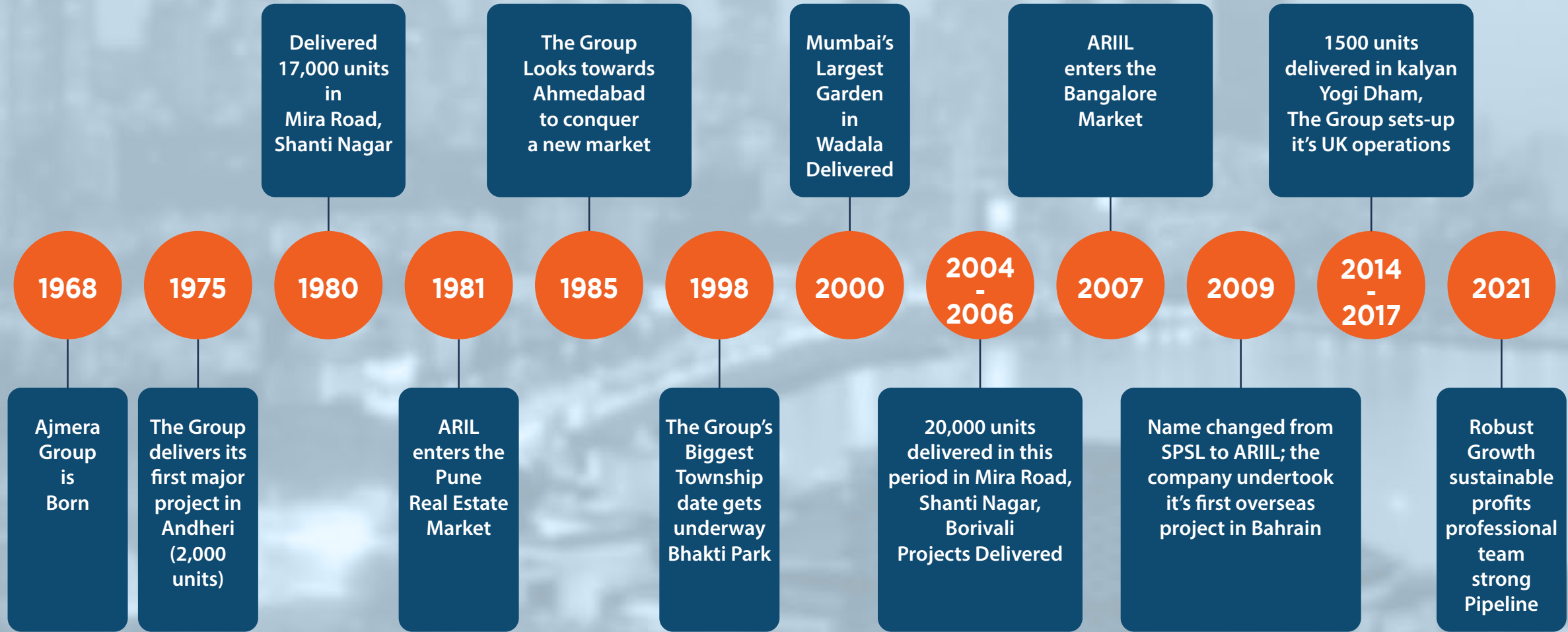
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# AJMERA GROUP AT A GLANCE



# AJMERA GROUP - JOURNEY





# VISION, MISSION & PHILOSOPHY

Re-invent the wheel through new business practises

Inspire to adopt & adapt to the new world order

Supply creation to meet demands of end users

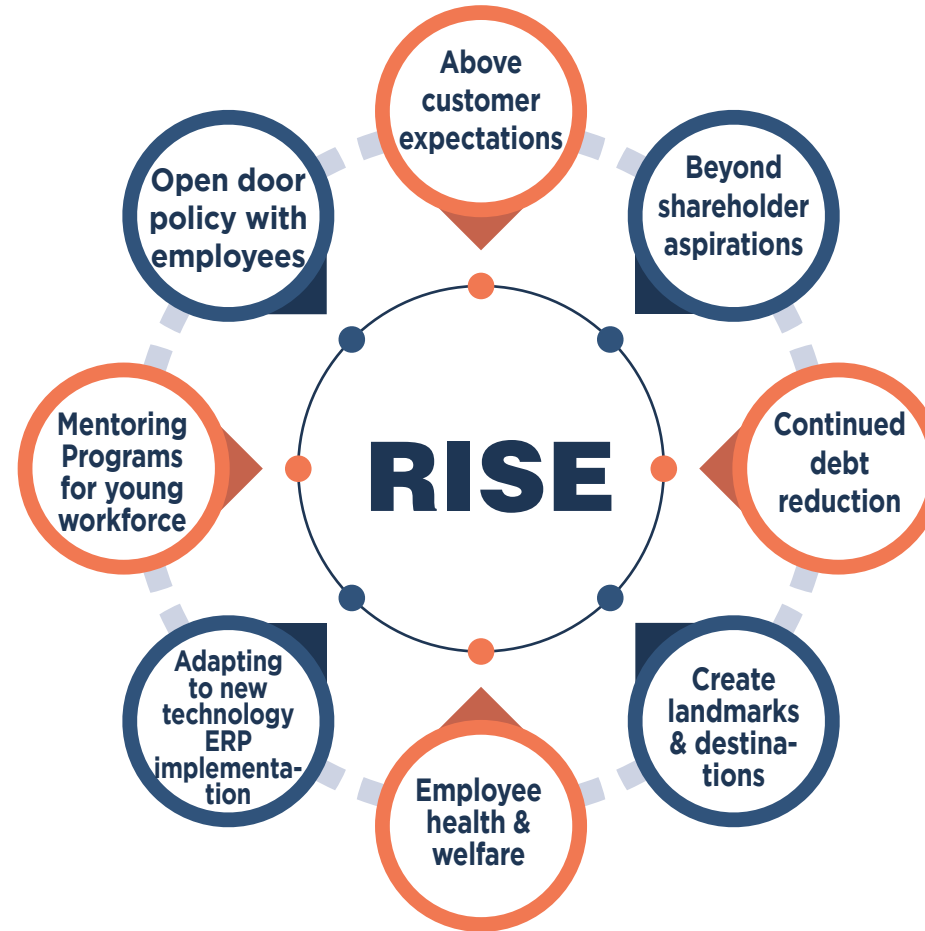
An Example to the community exemplified by the Ajmera family values

R

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S

E





# PAN INDIA PRESENCE

**569 lakh square feet of development**

\*\*Includes completed, ongoing & upcoming development



**Presence in 6 cities**

Bangalore, Mumbai, Pune, Ahmedabad, Surat & Rajkot



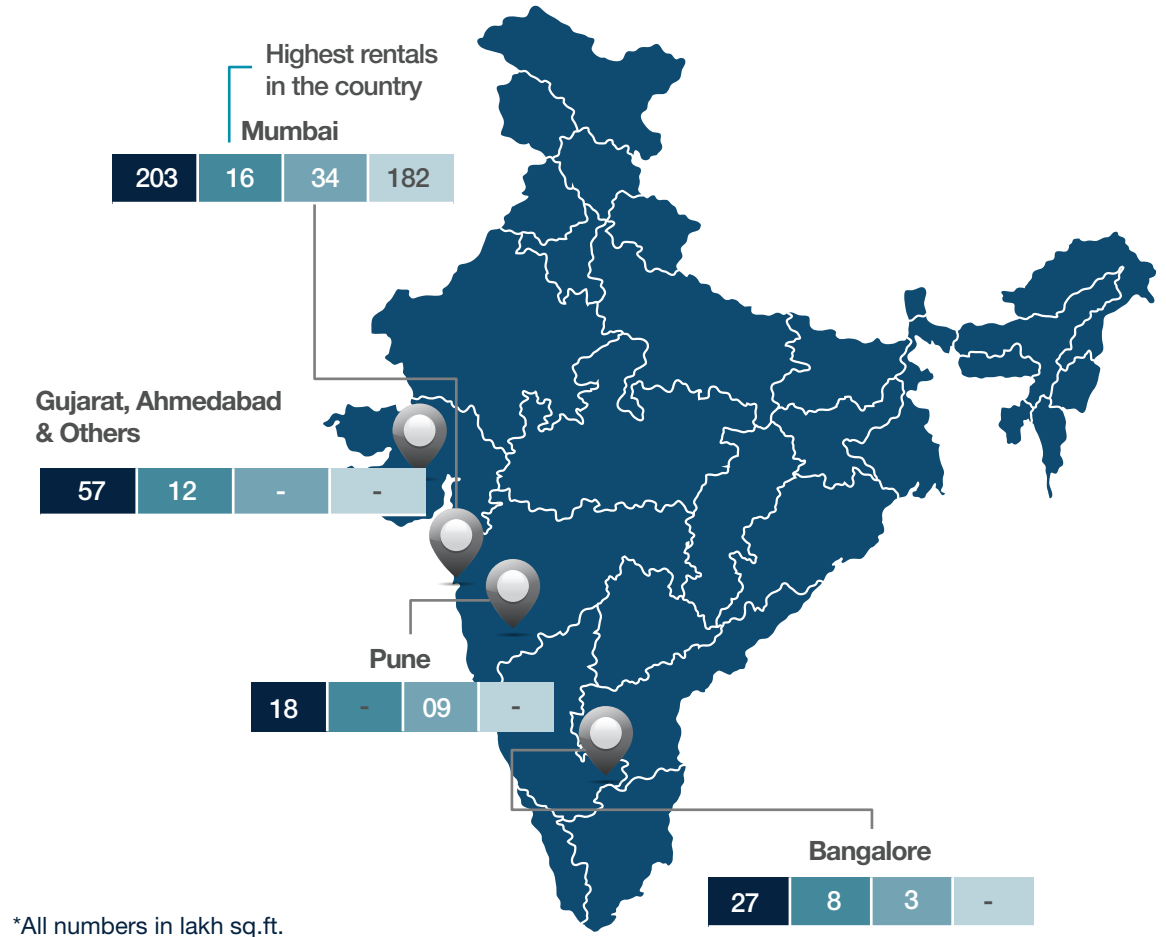
**Presence across Asset Classes**

Commercial, residential & retail developments



**Masters of the craft**

Two of Mumbai's largest townships in Mira Road and Wadala



\*All numbers in lakh sq.ft.

Developed & Handed Over	Under Development	Planned in next 5 years	Future Potential
305	36	46	182

# MUMBAI PRESENCE

**434 lakh square feet of development \*\***

\*\*Includes completed, ongoing & upcoming development

**Advanced stage projects set for delivery in FY22**

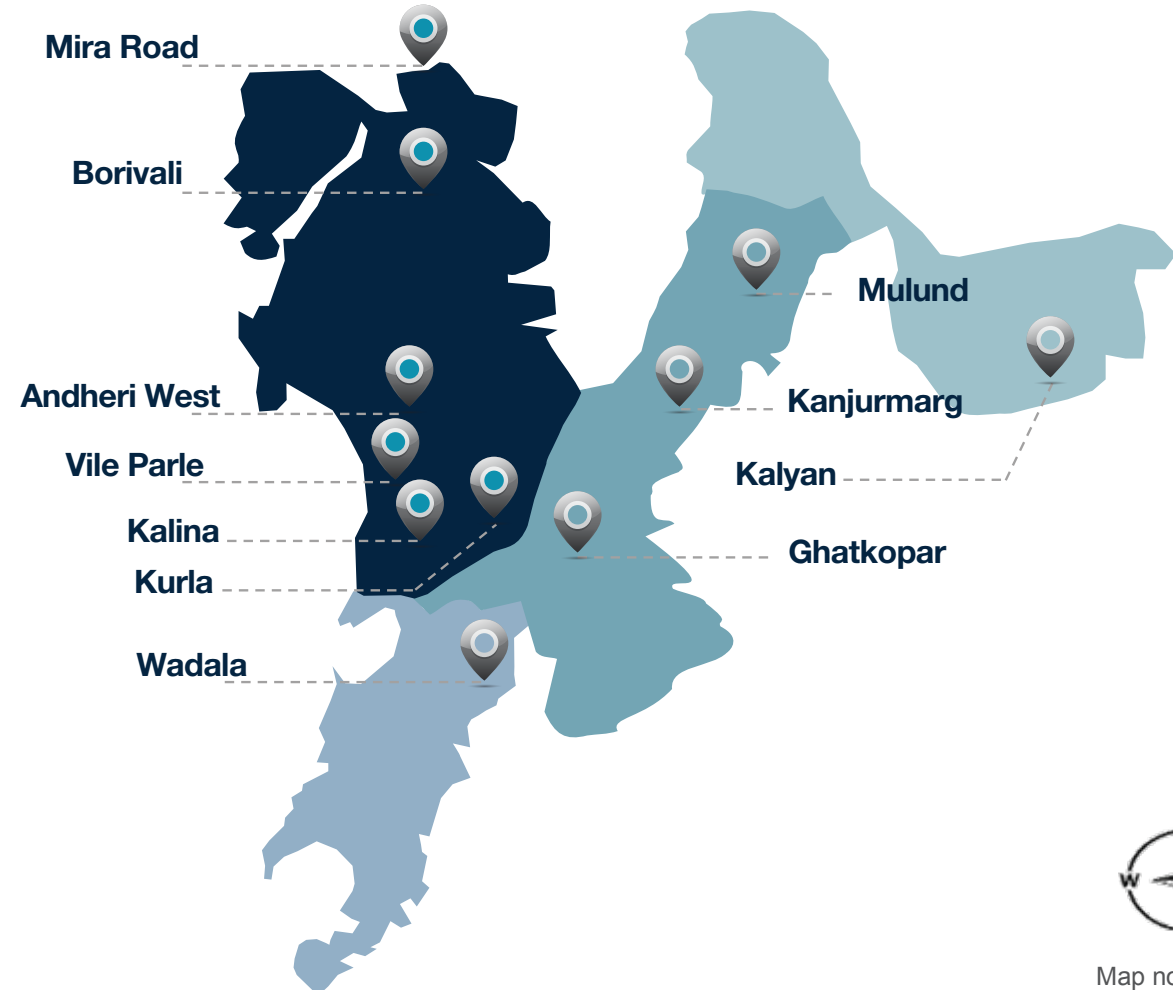
**Two new launches in FY21**

**Acquisitions at various stages of evaluation**

**Destination Creator - Wadala, Andheri, Borivali, Mira Road & Kalyan**



## Mumbai Presence



Map not to scale

# INTERNATIONAL PROJECTS UPDATE - UNITED KINGDOM

The Crossways, London



Kings Borough, London



**Area under development  
~67,000 sq. ft**



**Estimated Revenue  
~INR 270 Cr**



Southall Men's Working Club, Southall



Calico, Liverpool



The Mill House, Windsor

# ESG & ACCOLADES

## ESG

# E

Environment  
safety first

- Use of **organic waste converters** to minimise garbage volumes
- **Solar Power**, reusing **STP** wastage water for irrigation and toilets in projects
- **Environment friendly AAC blocks** instead of using burnt clay bricks
- **Gold rating by India Green Building Council** for flagship project – Ajmera Zeon

# S

Social  
Responsibility

- **Free health checkup camps** and free medical at clinics for laborers
- **Best in class safety** arrangements to all at project sites
- **Group insurance** and health check ups for **employees**. CSR spend of **INR ₹15 lakhs** during the quarter
- **First private free Covid Care Centre** in Andheri East with 40 beds and 150 beds in Dahisar Centre

# G

Strong  
Governance

- **Structured digital database online portal to curb trading with UPSI**
- **Board diversity policy to enhance effectiveness of board performance**
- **Insurance renewals with regular health checkups**
- **SEBI Compliant, Regular and timely disclosures**
- **Use of ERP platform for supply chain management**
- **Manufacturers with low carbon footprint**

## ACCOLADES



## EXECUTIVE DIRECTORS



Shri. Rajnikant S. Ajmera  
Chairman & MD

- Aged 68, is the pillar and guiding force behind the growth of Ajmera Group
- Served as MCHI President as well as President and Vice President of CREDAI



Shri. Manoj I. Ajmera  
Managing Director

- Aged 59, leads the strategic planning, fund raising & monitoring overall growth trajectory of Ajmera group
- Efficiently leads the legal matters
- Also serves as Managing Trustee of various trusts.



Shri. Sanjay C. Ajmera

- Aged 55, heads the Ajmera Group  
Actively involved with the group for almost 30 years.
- He plays a leading role in the development and construction work of the projects in Pune
- Also associated with the Redevelopment projects undertaken by the Group.

## INDEPENDENT DIRECTORS



Mr. A C PATEL  
Independent Director

- Aged 77, is a Metallurgical Engineer from IISC, Bengaluru (batch of 1969).
- Also serves as an Independent Board member of major Indian Corporates such as Sumeru Industries Ltd, SAL Steels Ltd., Jindal Hotels Ltd. and Shree Precoated Steels Ltd.



Mr. K. G. Krishnamurthy  
Independent Director

- Served as MD & CEO of HDFC Property Ventures Limited (Earlier as Snr GM Technical Services, HDFC)
- Serves on the Board of Booker India (A TATA & TESCO Enterprise), Ajmera Realty & Infra India Ltd., Vascon Engineers., MMK Toll Road Private Ltd. and Shriram Properties & Puravankara.



Aarti Ramani  
Independent Director

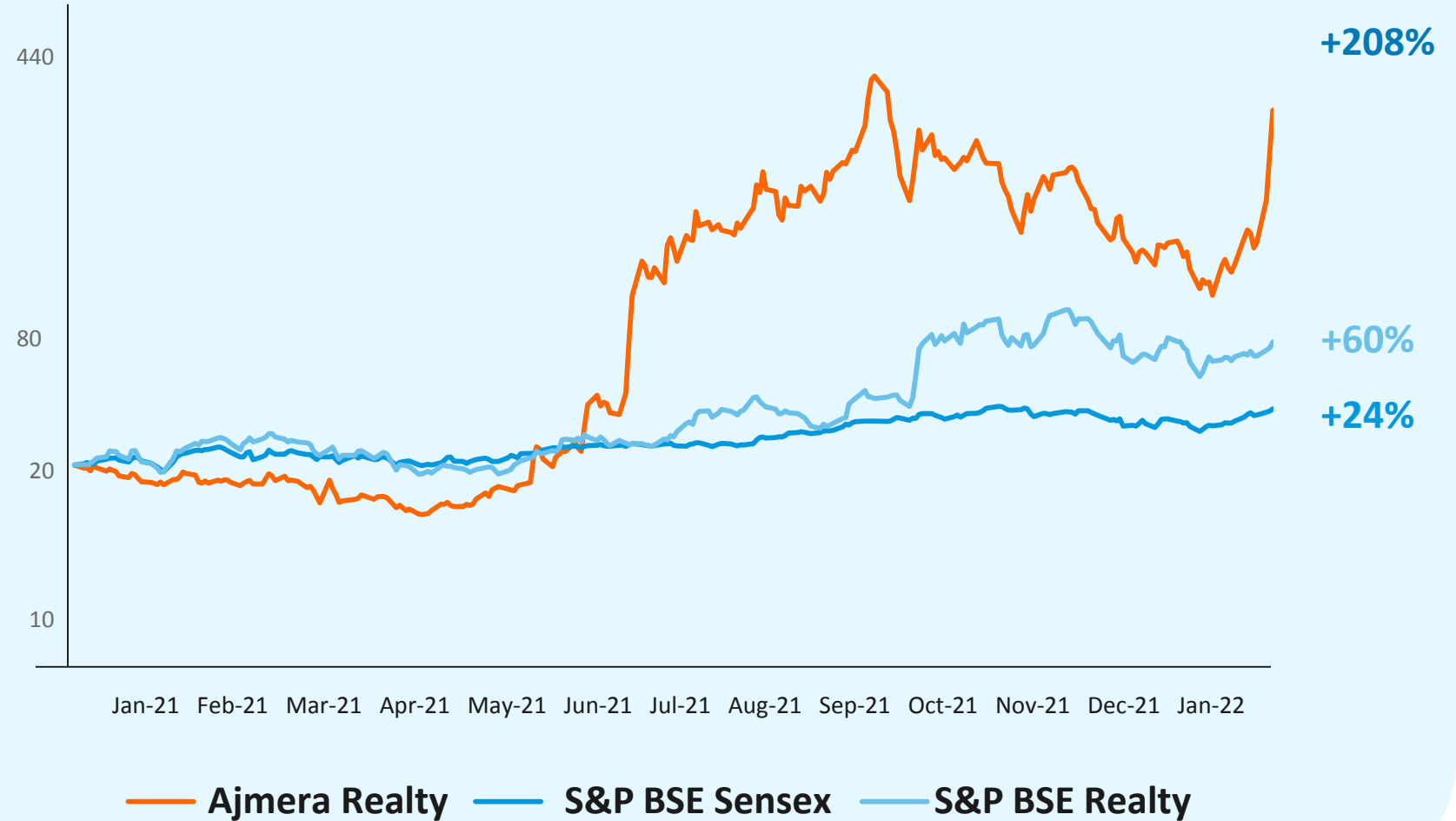
- Aged 61, is the proprietor of ALPHA ENVIRONS, a pioneering environmental & water management firm with extensive government, semi-government, private projects in hand.
- Her firm has successfully executed large afforestation projects of forest land in Goa, Maharashtra & Gujarat. The firm also specializes in CRZ consultancy



# SHAREHOLDING & PRICE MOVEMENT

## Shareholder Information as on 31st Dec 2021

BSE Ticker	513349
NSE Symbol	AJMERA
Market Cap (in ₹ Cr)	1,450
Promoter holding %	69.73 %
% Free-Float	30.27%
Free-Float Market Cap (in INR Cr)	334
Shares Outstanding in (in Cr)	3.55
1M ADTV (Shares)	30,766
1M ADTV (INR in Cr)	0.90
Industry	Real Estate





# ANNEXURE

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# FINANCIAL SUMMARY - Q3 & 9M

Particulars (INR in crore)	Q3 FY22	Q3 FY21	YoY	Q2 FY22	QoQ	9M FY22	9M FY21	YoY
Revenue From Operations	69.1	120.7	-43%	98.5	-30%	<b>302.2</b>	268.0	13%
Other Income	1.1	1.8	-39%	1.6	-31%	<b>3.4</b>	4.0	-15%
<b>Total Income</b>	<b>70.2</b>	<b>122.5</b>	<b>-43%</b>	<b>100.1</b>	<b>-30%</b>	<b>305.5</b>	<b>272.0</b>	<b>12%</b>
Cost Of Raw Material	43.2	80.2	-46%	69.6	-38%	<b>206.9</b>	175.7	18%
Employee Benefit Cost	5.9	10.6	-44%	5.7	4%	<b>18.8</b>	21.9	-14%
Finance Cost	7.8	21.0	-63%	9.5	-18%	<b>36.5</b>	48.2	-24%
Depreciation & Amortisation	0.3	0.4	-25%	0.4	-25%	<b>1.2</b>	1.3	-8%
<b>Total Expenses</b>	<b>57.2</b>	<b>112.2</b>	<b>-49%</b>	<b>85.2</b>	<b>-33%</b>	<b>263.4</b>	<b>247.2</b>	<b>7%</b>
<b>Profit Before Tax</b>	<b>12.9</b>	<b>10.4</b>	<b>24%</b>	<b>14.9</b>	<b>-13%</b>	<b>42.2</b>	<b>24.8</b>	<b>70%</b>
Total Tax Expense	3.3	2.5	32%	3.4	-3%	<b>10.5</b>	6.2	69%
<b>Profit After Tax</b>	<b>9.7</b>	<b>7.9</b>	<b>23%</b>	<b>11.5</b>	<b>-16%</b>	<b>31.4</b>	<b>17.7</b>	<b>77%</b>

# CASH FLOW STATEMENT & BALANCE SHEET (SUMMARY)

## Cash Flow statement

Particulars	FY20	H1 FY21	FY21	H1 FY22
Opening Cash & Cash Equivalents	16	8	8	25
Operating Cash Flows	-23	-76	196	69
Investing Cash Flows	11	-23	-9	4
Financing Cash Flows	4	116	-170	-82
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>-7</b>	<b>16</b>	<b>17</b>	<b>-10</b>
<b>Closing Cash and Bank Balance</b>	<b>8</b>	<b>24</b>	<b>25</b>	<b>15</b>

## Balance sheet (Consolidated)

Liabilities	H1 FY22	FY21	Assets	H1 FY22	FY21
Shareholders Funds	686	670	Trade Receivables	210	179
Minority Interest	76	102	Inventories	832	910
Borrowings	672	754	Loans & Advances	449	464
Others	343	356	Cash & Bank balances	20	43
Provisions	16	16	Others	283	301
<b>Total</b>	<b>1794</b>	<b>1897</b>	<b>Total</b>	<b>1794</b>	<b>1897</b>

## COMPLETED PROJECTS IN MUMBAI

Project Name	Location	City	Area (sq.ft.)	Units
Bhakti-Park	Wadala	Mumbai	39,63,028	3400
Zeon, i-Land	Wadala	Mumbai	4,82,000	225
Shastri Nagar	Andheri- West	Mumbai	17,30,000	4026
Citi Mall	Andheri- West	Mumbai	1,00,000	235
Yogi Nagar	Borivali	Mumbai	16,01,688	3000
Royal Classique	Andheri- West	Mumbai	4,00,000	413
Yogidham Phase-I -IV	Kalyan	Mumbai	10,85,027	1,546
Shanti Nagar	Miraroad	Mumbai	70,00,000	17000
Yogi Hills	Mulund-West	Mumbai	6,00,000	855
Summit	Kalina	Mumbai	45,000	12

## COMPLETED PROJECTS IN GUJARAT

Project Name	Location	City	Area (sq.ft.)	Units
Shastri Nagar	Dharam Nagar	Rajkot	7,00,000	1200
Enigma	SG Road	Ahmedabad	3,00,000	150
Sahajanand Shopping Center	Khadia	Ahmedabad	1,10,000	374
Pramukh Park	Udhna	Surat	35,00,000	Approx.7,000
Casa Vyoma	Vastrapur	Ahmedabad	6,99,840	400

## COMPLETED PROJECTS IN PUNE

Project Name	Location	City	Area (sq.ft.)	Units
Yogi Park	Koregaon Park	Pune	50,000	100
Neelkanth Nagar	Bhavani Park	Pune	2,00,000	240
Parvati Nagar	Parvati Nagar	Pune	3,50,000	600
Ajmera Housing Complex	Pimpri	Pune	10,00,000	2000
Aria	Koregaon Park	Pune	1,50,000	25

## COMPLETED PROJECTS IN BANGALORE

Project Name	Location	City	Area (sq.ft.)	Units
Stone Park	E-City	Bangalore	3,00,000	355
Infinity	E-City	Bangalore	15,06,904	1221
Green Acres	Bannerghatta	Bangalore	5,38,180	354
Villows	E-City	Bangalore	1,80,000	54
Arista	Banaswadi	Bangalore	96,872	36
Annex	Electronic City	Bangalore	86,000	60



# THANK YOU

## **Ajmera Realty and Infra India Limited**

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