



6th February, 2025

**BSE Limited
Phiroze Jeejeebhoy
Towers,
Dalal Street, Fort,
Mumbai — 400 001
Scrip Code: 531548**

**National Stock Exchange of India Ltd.
(NSE)
Exchange Plaza,
Bandra Kurla Complex, Bandra (E),
Mumbai — 400 051
Symbol: SOMANYCERA**

Sub: Investor Update for the Q3/FY2024-25.

Dear Sir/Madam,

Please find enclosed herewith Investor update of Somany Ceramics Limited regarding performance of the Company during the Quarter and Nine Months ended on 31st December, 2024.

The Investor update may also be accessed on the website of the Company www.somanyceramics.com.

This is for your information & records.

Thanking you,

Yours faithfully,
For **Somany Ceramics Limited**

**Amrish Julka
Sr. GM (Legal) and Company Secretary
M No.: F4484**

Encl: as above

SOMANY CERAMICS LIMITED

Investor Update – Q3'Fy25

February 06, 2025

Embracing the

FUTURE

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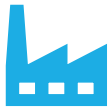
We reported a topline growth of 5% in Q3, demonstrating our resilience and ability to navigate a softer demand environment in both domestic and export markets. While market conditions remain dynamic, our focus on operational efficiency has enabled us to maintain stable operating margins on a QoQ basis.

In line with our continuous steps towards the efficient capital allocation, we divested two joint ventures during the quarter.

As a part of our strategic growth initiatives, we would be investing in a company engaged in construction chemical which is an emerging business for us.

We welcome the government's progressive income tax rationalization for individuals, which is expected to enhance disposable income and drive discretionary spending.

Moreover, the continued push for urbanization and sanitation through increased allocations for city redevelopment, water and sanitation projects, and additional allocation (under SWAMIH 2.0) for completion of another 1 lakh housing units should provide a tailwind for industry growth.



Capacity

Tiles capacity of ~80 msm p.a. (including dedicated outsource tie ups)

Sanitaryware capacity of 0.48 mn pcs p.a. (excluding outsource tie ups)

Bath fittings capacity at 1.30 mn pcs p.a. (excluding outsource tie ups)



Production

Tiles Production of 12.49 msm; Own plants (6.39 msm) and JVs (6.10 msm)

Capacity Utilisation in Q3 stood at:

- 86% in tiles
- 87% in sanitaryware
- 109% in faucets



Sales Mix

Own manufacturing (27%), JVs (36%) & Others (37%)



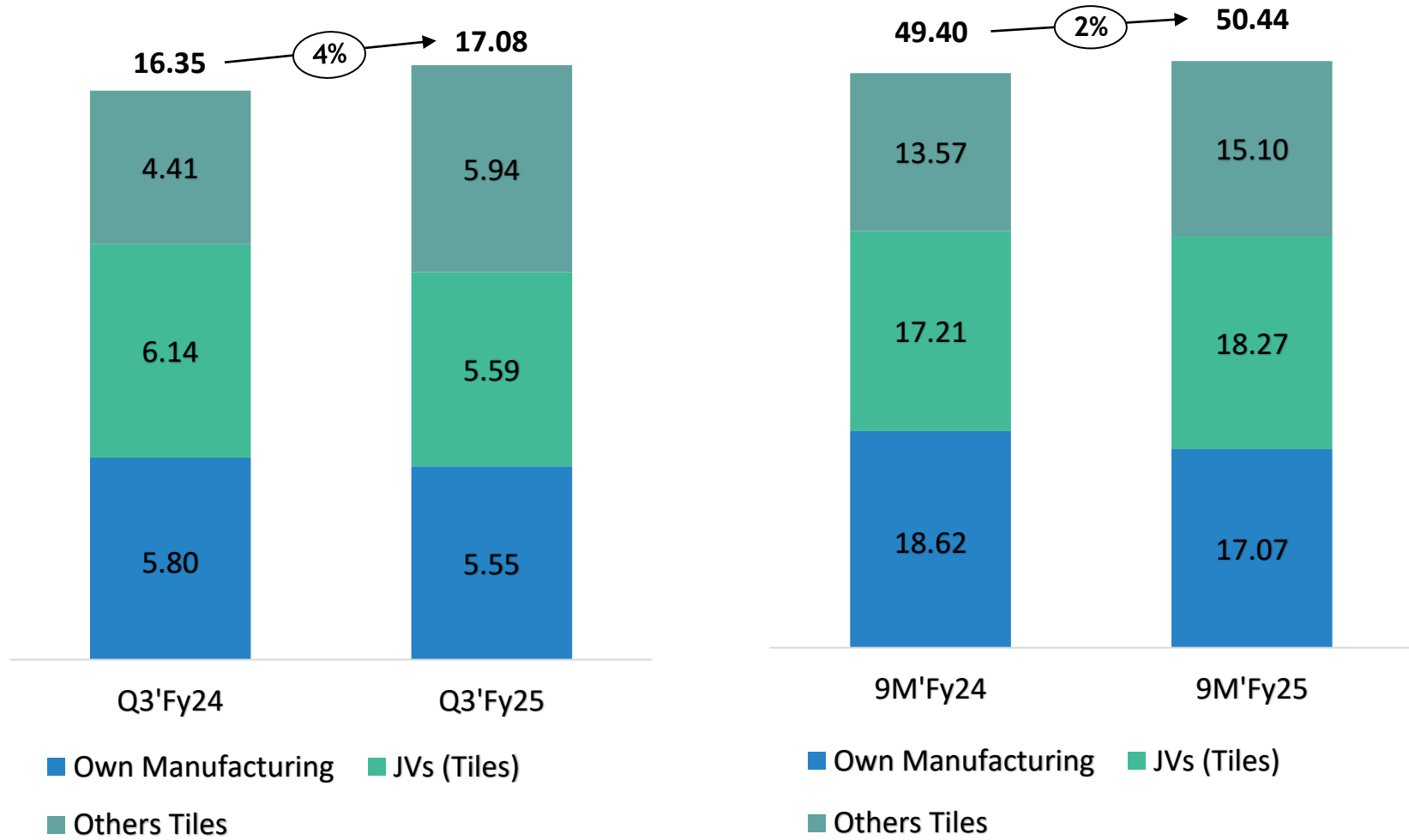
Financial

Sales grew by 5.1% to ₹ 640 crores

Operating margin @ 8.4%

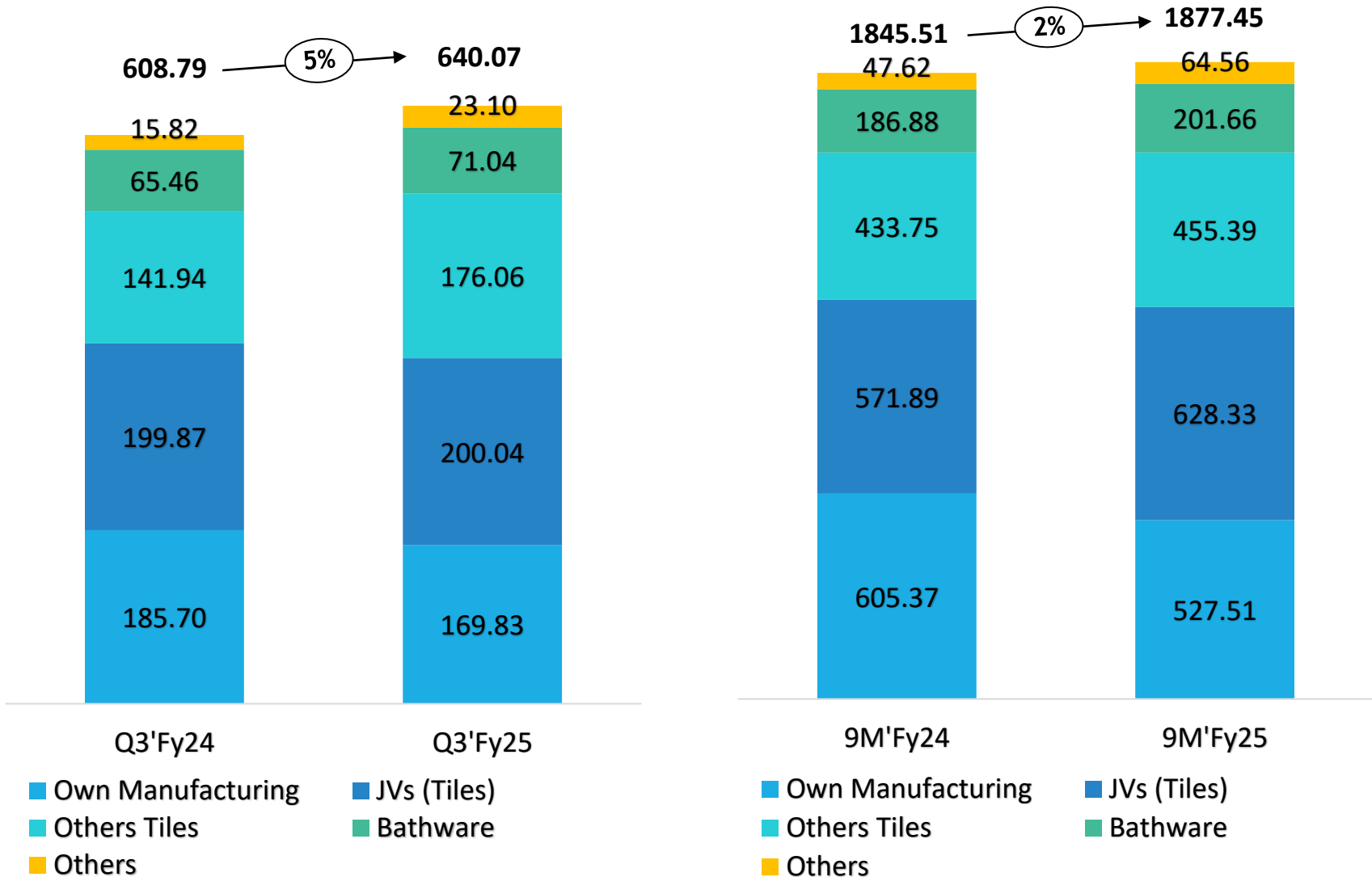
PBT and PAT stood at ₹ 19 and ₹ 9 crores respectively

Tiles Volume (msm)



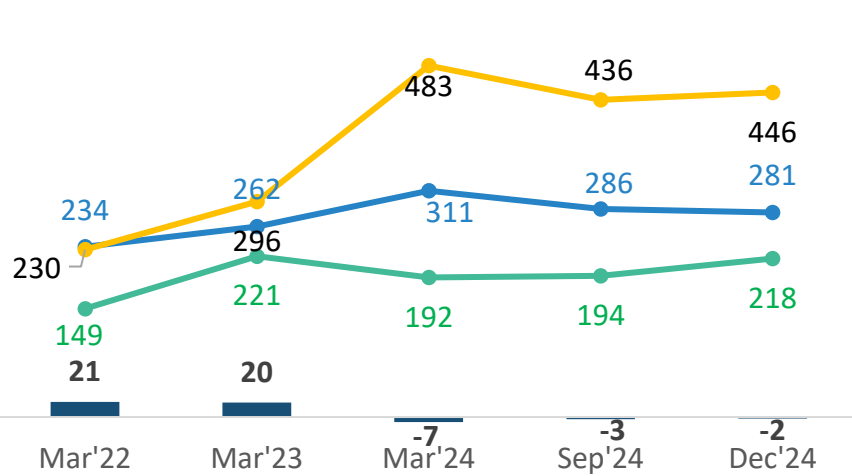
Sales Performance (Value)

₹ in crores

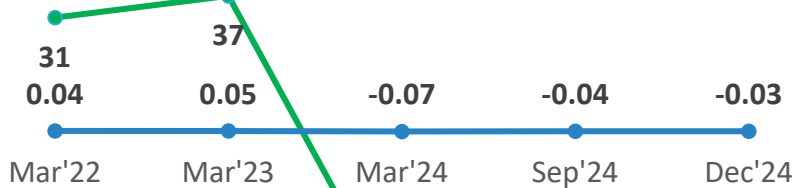


Working Capital & Net Debt

Standalone

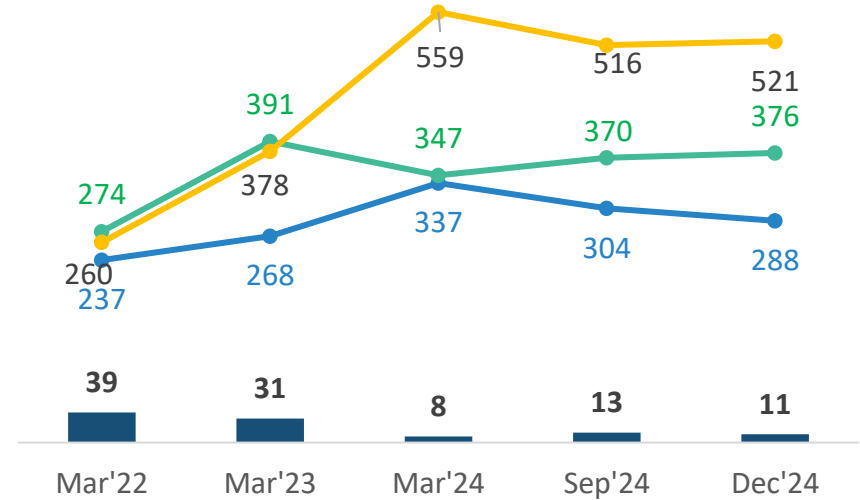


■ Working Capital days ●— Debtors
●— Inventories ●— Trade payable

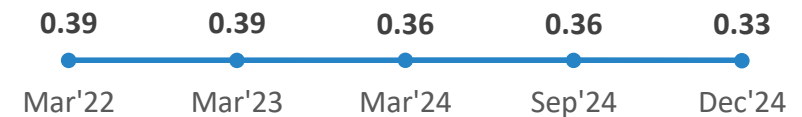
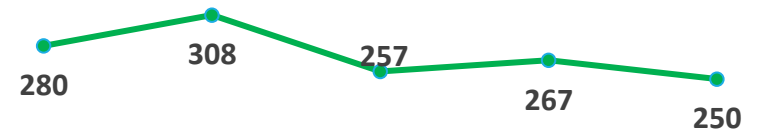


●— Net Debt ●— Net Debt Equity ratio

Consolidated



■ Working Capital days ●— Debtors
●— Inventories ●— Trade payable



●— Net Debt ●— Net Debt Equity ratio

Figures in INR crores; Working Capital days excluding investments & cash balance, short term borrowings, capital creditors

Profit & Loss (Standalone)

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Particulars	Q3'Fy25	Q3'Fy24	Growth	9M'Fy25	9M'Fy24	Growth
Sales	621	597	4.0%	1,819	1,816	0.2%
EBIDTA	32	36	(12.4%)	93	120	(22.8%)
<i>EBIDTA margin</i>	5.1%	6.1%	(1.0%)	5.1%	6.6%	(1.5%)
Profit Before Tax	20	28	(28.1%)	66	102	(35.0%)
<i>PBT margin</i>	3.3%	4.7%	(1.5%)	3.7%	5.6%	(2.0%)
Exceptional Item (Gain)/Loss	(9)	(1)	-	(9)	2	-
PBT after Exceptional Item	30	30	0.5%	76	100	(24.2%)
Tax expenses	7	9	(21.6%)	19	26	(28.2%)
Profit after tax	23	21	9.5%	57	74	(22.9%)
EPS (Rs.)	5.63	4.97	13.3%	13.95	17.46	(20.1%)

Figures in ₹ crores

Profit & Loss (Consolidated)



Particulars	Q3'Fy25	Q3'Fy24	Growth	9M'Fy25	9M'Fy24	Growth
Sales	640	609	5.1%	1,877	1,846	1.7%
EBIDTA	53	59	(9.4%)	158	174	(8.8%)
<i>EBIDTA margin</i>	8.4%	9.7%	(1.3%)	8.4%	9.4%	(1.0%)
Profit Before Tax	19	32	(40.3%)	62	97	(35.5%)
<i>PBT margin</i>	3.0%	5.3%	(2.3%)	3.3%	5.2%	(1.9%)
Exceptional Item (Gain)/Loss	2	(1)	-	2	5	-
PBT after Exceptional Item	17	33	(48.6%)	60	91	(33.9%)
Tax expenses	8	10	(25.1%)	21	26	(18.4%)
Profit after tax	10	23	(58.7%)	39	66	(40.0%)
PAT - Controlling Interest	9	22	(58.1%)	39	66	(41.4%)
EPS (Rs.)	2.26	5.22	(56.7%)	9.45	15.56	(39.3%)

Figures in ₹ crores

Pan India Manufacturing Facilities

SOMANY

1.30 mn pcs @ Derabassi, Punjab (Faucet)



23.32 MSM @ Bahadurgarh, Haryana (Tiles)



Tiles Adhesive @ Bahadurgarh, Haryana



10.13 MSM @ Ahmedabad, Gujarat (Tiles)



Tiles Adhesive @ Ahmedabad, Gujarat



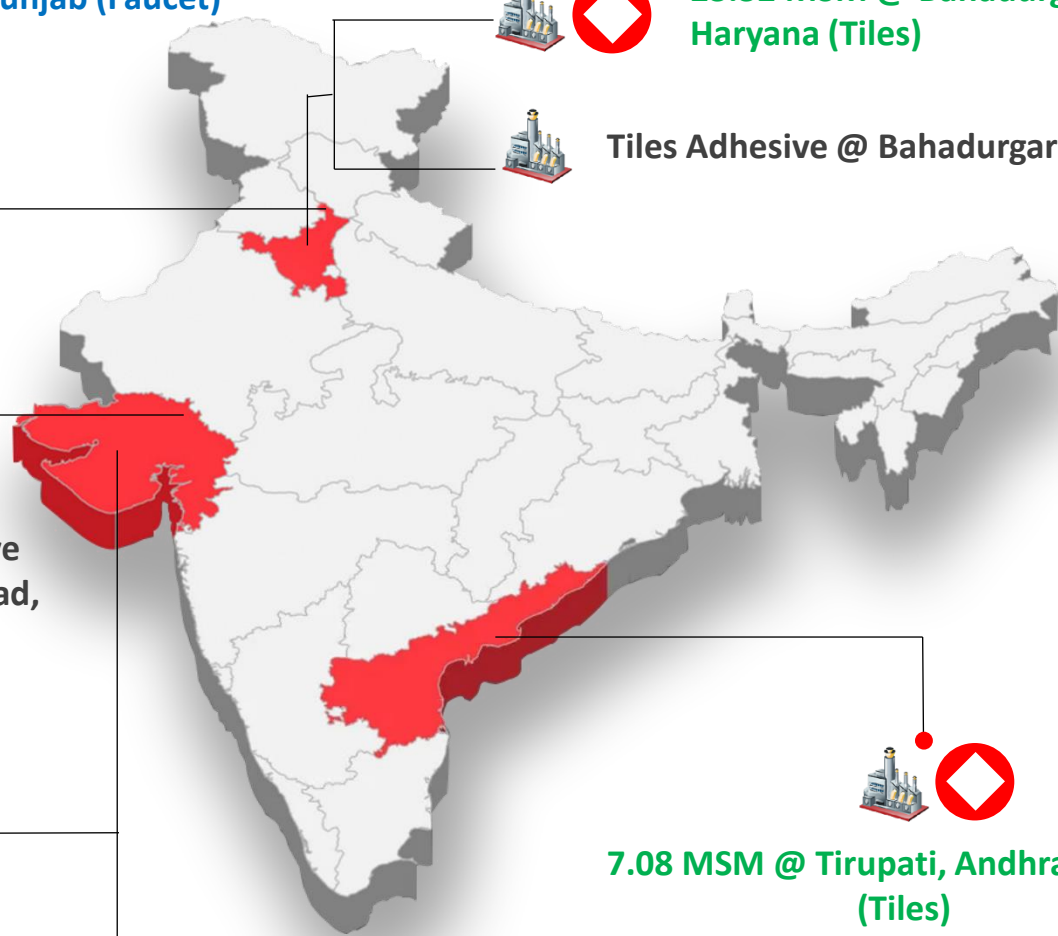
11.44 MSM @ Morbi, Gujarat (Tiles)



7.08 MSM @ Tirupati, Andhra Pradesh (Tiles)



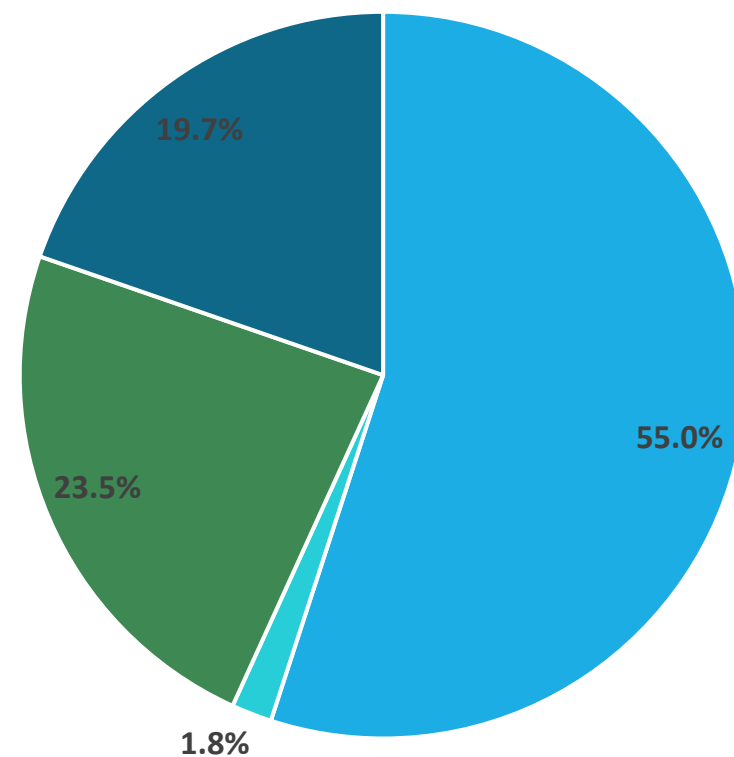
0.48 mn pcs @ Morbi, Gujarat (Sanitaryware)*



Shareholding as on 31st Dec'24

SOMANY

Particulars	31 st Dec'24	30 th Sep'24
Promoters	55.0%	55.0%
FII	1.6%	1.8%
DII	23.6%	23.5%
Others	19.8%	19.7%
Equity Shares	4,10,07,703	4,10,03,620



Equity shares of ₹ 2/- each

■ Promoters ■ FII ■ DII ■ Others

For further information, please contact:

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www.somanyceramics.com



CIN - L40200WB1968PLC224116
