**Novartis India Limited**Regd. off: Sandoz House, Shivsagar Estate, Dr Annie Besant Road, Worli, Mumbai 400 018.

# UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER 2008

					Kupees Million
,		Quarter	Quarter ended	Haif year ended	Half year ended
Sr. No.	Particulars	30.09.2008 (Unaudited)	30,09,2007 (Unaudited)	30.09.2008 (Unaudited)	30,09,2007 (Unaudited)
1. (a) Net sales		1.544.9	1.478.8	3.081.7	2.867.1
	ng income	55.5	77.6	75.7	99.0
ö	ations	1,600.4	1,556.4	3,157.4	2,966.1
<ol><li>Expenditure</li></ol>				•	
(a) (Increase)/De	(Increase)/Decrease in stock-in-trade and work-	3.0	(22.6)	20.0	(21.2)
in-progress					
(b) Consumption	Consumption of raw materials	72.2	62.7	175.9	125.3
	raded goods	517.1	576.4	1,019.6	1,118.9
_	**	168.4	132.4	340.6	289.2
(e) Depreciation		6.5	7.1	13.6	13.9
(I) Uther Expenditure	cure	456.6	393.4	857.3	//8./
	Sub-total	1,223.8	1,149.4	2,427.0	2,304.8
4. Profit from operat	Profit from operations before Other income and	•			
Interest		376.6	407.0	730.4	661.3
5. Other income		130.3	83.3	244.7	183.0
<ol><li>Profit before Interest</li></ol>	est	506.9	490.3	975.1	844.3
7. Interest		0.8	1.4	1.5	2.8
8. Profit from ordinar	Profit from ordinary activities before Tax	506.1	488.9	973.6	841.5
- Current tax		201.8	170,4	365,2	282.5
- Deferred tax		(0.2)	5.1	(4.8)	7.2
<ul> <li>Fringe benefits tax</li> </ul>	×	12.6	.9.5	24.9	19.5
10. Net profit for the period	eriod	291.9	6.505	588.3	532.3
11. Paid-up equity sha	Paid-up equity share capital (face value Rs. 5 each)	159.8	159.8	159.8	159.8
12. Reserves and	surplus (excluding revaluation				
reserves)	,_				
<b>ΡΥ</b> 13. Earnings Per Share	e - Basic and Diluted (Rs.) (not	9.13	9.51	18.41	16.65
14.		15,683,360	15,683,360	15,683,360	15.683.360
Number of priors:	robaldina	49.07	49.07	49.07	49.07
- Percentage of shareholding	יים			-	

Rupees Million

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## SEGMENT REVENUE, RESULTS AND CAPITAL EMPLOYED

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Total capital employed	corporate liabilities	Add: Inaliocable corporate accets less mailtocable	(d) Animal Health	(c) OTC	$\overline{}$	(a) Pharmaceuticals	(Segment assets less segment liabilities)	Capital employed	Total profit before tax	(c) Other unallocable income	(b) Other unallocable expenditure	AGG/(less):	Total	(d) Animal Health	(c) OTC	(b) Generics		Segment results before interest and tax	Net sales	(d) Animal Health	(c) OTC	(b) Generics	(a) Pharmaceuticals	Segment revenue	Particulars	•		
5,072.5	4,327.4	745.1	136,5	47.3	81.7	479.6			506.1	133.6	(0.8) (42.9)	69	416.2	19.8	26.2	30.0	340.2		1,544.9	136.3	211.3	144.3	1,053.0		(Unaudited)	30.09.2008	ended	Ollarter
4,418.1	3,535.0	683.1	132.9	70.6	82.7	596.9			488.9	85.5	(31.0)		435.8	18.3	33.4	31.0	353.1		1,478.8	119.4	189.2	128.3	1,041.9		(Unaudited)	30.09.2007	ended	Ougher
5,072.5	4,327.4	745.1	136,5	47.3	81.7	479.6			973.6	250.5	(1.5) (82.0)	:	806.6	37.3	39.6	68.0	661.7		3,081.7	248.5	396.9	331.4	2,104.9		(Unaudited)	30.09,2008	ended	Half vear
4,418.1	3,535.0	883.1	132.9	70.6	82.7	596.9			841.5		(2.8) (63.4)		718.9	25.8	55.3	65.5	572.3		2,867.1	212.3	386.4	269.0	1,999.4		(Unaudited)	30.09.2007	ended	1
 4,484.20	3,740.4	7,43.8	122.7	46.8	110.9	463.4			1,543.1	438.2	(6.0) (152.1)	<b>\</b>	1,263.0	52.4	114.8	97.0	998.8		5,534.5	424.5	784.2	460.6°	3,865.2		(Audited)	31,03,2008	ended	Rupees Million

## Notes:

- The above results were reviewed by the Audit Committee at its meeting held on 17th October 2008 and approved at the meeting of the Board of Directors held on
- The results for the quarter and half year ended 30th September 2008 have been subjected to limited review by the statutory auditors of the company.
- million) Other income includes income on account of VAT set-off for prior years of Rs 29.3 million for the quarter and half year ended 30th September 2008 (2007: Rs
- September 2007: net of write back of provision for earlier years Rs 5.9 million). Provision for taxation - current tax includes provision for earlier years: Rs 25.2 million for the quarter and half year ended 30th September 2008 (half year ended
- During the quarter, 3 investor complaints were received and resolved. No complaints were pending either at the beginning or at the end of the quarter.

Figures for the prior periods have been regrouped where necessary.

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By Order of the Board

R. Shahani Vice Chairman and Managing Director Mumbai, 17th October 2008