

**MEDIA RELEASE • MEDIA RELEASE • MEDIA RELEASE****Novartis India Announces Results for the Quarter and Half-Year ended 30 September 2011**

At a meeting held in Mumbai today, the Board of Novartis India Limited approved results for the quarter and half-year ended 30 September 2011. During the quarter ended September 2011 sales of Rs 206.8 crore registered a growth of 11.8% over sales during the corresponding previous quarter.

During the quarter under review, our core business, Pharmaceuticals with sales of Rs 140.1 crore grew by 8.6% over the corresponding previous period (Rs 129.0 crore). The Generics business recorded sales of Rs 13.2 crore (Rs 11.4 crore). The Animal Health business registered sales of Rs 21.1 crore (Rs 18.1 crore). OTC business registered sales of Rs 32.4 crore (Rs 26.5 crore).

Profit before tax was Rs 65.0 crore (Rs 59.6 crore). After providing for tax of Rs 21.8 crore (Rs 19.0 crore), profit after tax stood at Rs 43.2 crore (Rs 40.6 crore).

During the half-year ended September 2011 sales of Rs 394.8 crore registered a growth of 11.8% over sales during the corresponding previous six months period.

During the half-year under review, our core business, Pharmaceuticals with sales of Rs 274.6 crore grew by 9.3% over the corresponding previous period (Rs 251.2 crore). The Generics business recorded sales of Rs 26.1 crore (Rs 22.6 crore). The Animal Health business registered sales of Rs 40.7 crore (Rs 33.0 crore). OTC business registered sales of Rs 53.3 crore (Rs 46.4 crore).

Profit before tax was Rs 120.9 crore (Rs 107.1 crore). After providing for tax of Rs 40.2 crore (Rs 35.0 crore), profit after tax stood at Rs 80.8 crore (Rs 72.1 crore).

**Note: All figures in brackets refer to prior corresponding period.**

*Issued by Corporate Communications on 31 October 2011*  
*For further information contact: S.Pinto/L.Albuquerque on Tel: 24958804/5*  
*e-mail [svetlana.pinto@novartis.com](mailto:svetlana.pinto@novartis.com), [liana.albuquerque@novartis.com](mailto:liana.albuquerque@novartis.com)*