

Onward Technologies Limited

Unaudited Consolidated Financial Results for the Quarter ended 30th September, 2011

(Rs. in Lacs)

| Sr. | | Quarter ended | | Half year ended | | Year ended | |
|------|--|---|---|---|-------------|------------|--|
| No. | Particulars | 30.9.2011 30.9.2010 | | 30.9.2011 30.9.2010 | | 31.3.2011 | |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | |
| 1 | Net Sales/Income from Operations | 3,398.86 | 2,374.60 | 6,196.56 | 4,624.53 | 10,319.12 | |
| 2 | Total Expenditure | | | | | | |
| _ | a) Purchase of traded goods | 36.19 | 37.86 | 75.58 | 58.60 | 195.96 | |
| | b) Employee Cost | 2,334.84 | 1,767.06 | 4,389.14 | 3,307.96 | 6,349.92 | |
| | c) Other expenditure | 673.92 | 266.76 | 1,054.95 | 652.89 | 2,740.87 | |
| | d) Depreciation | 112.30 | 110.32 | 221.02 | 225.36 | 461.00 | |
| | e) Total | 3,157.25 | 2,182.00 | 5,740.69 | 4,244.81 | 9,747.75 | |
| 3 | Profit/(Loss) from Operations before Other Income & Interest (1-2) | 241.61 | 192.60 | 455.87 | 379.72 | 571.37 | |
| 4 | Other Income | 16.45 | 10.75 | 35.33 | 20.70 | 114.30 | |
| 5 | Profit/(Loss) before Interest (3+4) | 258.06 | 203.35 | 491.20 | 400.42 | 685.67 | |
| 6 | Finance Charges | 80.26 | 55.85 | 145.40 | 116.08 | 243.16 | |
| 7 | Profit/(Loss) after Interest (5-6) | 177.80 | 147.50 | 345.80 | 284.34 | 442.51 | |
| 8 | Tax Expenses | | | | | | |
| U | a) Current | - [| - | - | - | 19.05 | |
| | b) Wealth Tax | _ | - | - | - | 0.25 | |
| | c) Deferred Tax Expense/(Benefit) | | - | . 1 | - 1 | (76.41) | |
| 9 | Net Profit/(Loss) for the period (7-8) | 177,80 | 147.50 | 345.80 | 284.34 | 499.62 | |
| 10 | Paid-up Equity Share Capital | | ļ | | 1 | | |
| 10 | (Face value Rs.10) | 1,346.54 | 1,327.29 | 1,346.54 | 1,327.29 | 1,332.01 | |
| 11 | Reserve excluding Revaluation Reserve | - | _ | - | - | (358.71) | |
| 12 | Earnings Per Share (Rupees per Share) | | | | | | |
| 12 | a) Basic | 1.32 | 1.11 | 2.57 | 2.14 | 3.76 | |
| | b) Diluted | 1.27 | 1.09 | 2,48 | 2.09 | 3.58 | |
| 13 | Public Shareholding | | 1 | | | | |
| 13 | - Number of shares | 6,091,854 | 6,055,360 | 6,091,854 | 6,055,360 | 6,053,821 | |
| | - Percentage of shareholding | 45.24% | 45.62% | 45.24% | 45.62% | 45.45% | |
| 14 | Promoters and promoter group shareholding | 141-111 | | 1 | ì | | |
| 7-4 | a) Pledged/Encumbered | | | l | | | |
| | - Number of shares | 49,140 | 2,234,210 | 49,140 | 2,234,210 | 172,840 | |
| | - Percentage of shares (as a % of the total shareholding of | , | _,, | , | , , | _ | |
| | promoter and promoter group) | 0.67% | 30.96% | 0.67% | 30.96% | 2.38% | |
| | - Percentage of shares (as a % of the total share capital of | 1 33377 | | | | | |
| | the company) | 0.36% | 16.83% | 0.36% | 16.83% | 1.30% | |
| | b) Non-encumbered | | | _ | | | |
| | 1 ' | 7,324,426 | 4,983,300 | 7,324,426 | 4,983,300 | 7,093,409 | |
| | - Number of Shares - Percentage of shares (as a % of the total shareholding of | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 1,, | | |
| | promoter and promoter group) | 99.33% | 69.04% | 99.33% | 69.04% | 97.629 | |
| | Percentage of shares (as a % of the total share capital of | 33.3370 | 33.3476 | | | | |
| | I | 54.39% | 37.55% | 54.39% | 37.55% | 53.25% | |
| Note | the company) | 34.3370 | 37,3376 | 3-10-770 | 0: | | |

Notes:

1 The above results were reviewed by the Audit Committee and thereafter were taken on record at the meeting of the Board of Directors held on 21st October, 2011.

2 The Company did not have any investor complaint pending as on 30th September, 2011. One investor complaint was received during the said quarter and resolved during the said quarter

(Rs. in Lacs)

| Summary of Standalone Results of Onward Technologies Inflifed is as | UNUMP . | | | | ,, |
|--|---------------|-------------|-----------------|-------------|------------|
| Summer of State Control | Quarter ended | | Half year ended | | Year ended |
| Particulars | 30.9.2011 | 30.9.2010 | 30.9.2011 | 30.9.2010 | 31.3.2011 |
| | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| Turnover | 1,552.42 | 1,142.24 | 2,876.82 | 2,213.12 | 4,625.27 |
| Profit/(Loss) before Tax | 116.13 | 115.99 | 294.15 | 232.91 | 372.04 |
| Profit/(Loss) after Tax | 116.13 | 115.99 | 294.15 | 232.91 | 371.79 |

- 4 The auditors of the Company have carried out a Limited Review of Standalone Unaudited Results of the Company for the quarter ended 30th September, 2011.
- 5 Standalone Unaudited Financial results are available for perusal at the website of the Company and Stock Exchanges.
- 6 The impact of taxation, Employee Benefit AS-15 & Financial Instruments Recognition and Measurement (AS-30), if any, shall be incorporated in the Accounts at the end of the Accounting Year as per the Company's consistently followed practice.

Continuation Sheet



7 The Statement of Consolidated Assets & Liabilities is as follows:

| Statement of Consolidated Ass | ets and Liabilities | | (Rs. in Lacs) |
|---|---------------------|-----------|----------------------|
| | As at | As at | As at |
| Particulars | 30.9.2011 | 30.9.2010 | 31.3.2011 |
| - Cal de Calaire | Unaudited | Unaudited | Audited |
| Shareholders' Funds: | | 4 227 22 | 4 222 61 |
| Capital | 1,346.54 | 1,327.29 | 1,332.01 840.47 |
| Reserves and Surplus | 910.21 | 764.13 | |
| Loan Funds | 3,133.53 | 2,707.55 | 2,778.06 4,950.54 |
| TOTAL | 5,390.28 | 4,798.97 | |
| Fixed Assets (Net) | 1,403.92 | 1,562.98 | 1,499.48 |
| Investments | 2.21 | 2.21 | 2.21 |
| Current Assets, Loans And Advances | | | |
| Sundry Debtors | 3,154.41 | 1,758.38 | 2,725.97 |
| Cash and Bank balances | 103.35 | 140.79 | 117.86 |
| Other current assets | 1,309.83 | 1,006.03 | 2.72 |
| Loans and Advances | 287.22 | 156.87 | 1,445.06 |
| EDG113 BIND ACTORIOGS | 4,854.81 | 3,062.07 | 4,291.61 |
| Less: Current Liabilities and Provisions | | 1 | |
| Liabilities | 1,617.27 | 984.64 | 1,835.82 |
| Provisions | 233,65 | 184.96 | 233.91 |
| PTOVISIONS | 1,850.92 | 1,169.60 | 2,069.73 |
| Net Current Assets | 3,003.89 | 1,892.47 | 2,221.88 |
| Miscellaneous Expenditure (Not Written Off Or Adiusted) | 2.46 | 3.59 | 2.61 |
| | 76.42 | - 1 | 76.41 |
| Deferred Tax Assets | 901.38 | 1,337.72 | 1,147.95 |
| Profit And Loss Account TOTAL | 5,390.28 | 4,798.97 | 4,950.54 |

8 Figures for the previous periods have been regrouped/recast, wherever necessary.

For and on behalf of the Board of Directors of

Onward Technologies Limited

5 ### Harish Mehta Chairman & Managing Director

Mumbai 21.10.2011



Onward Technologies Limited

Unaudited Consolidated Segment-wise revenue and results for the quarter ended 30th September, 2011

(Rs. in Lacs)

| Sr. | | Quarter | ended | Half year | Year ended | |
|-----|---|-------------|-------------|-------------|--------------|-----------|
| No. | Particulars | 30.9.2011 | 30.9.2010 | 30.9.2011 | 30.9.2010 | 31.3.2011 |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Segment Revenue | | | İ | | |
| | (a) Professional Services & Consultancy | 3,318.28 | 2,305.39 | 6,053.28 | 4,503.55 | 9,956.13 |
| | (including Exports) | | | | | |
| | (b) Software Products - Resale | 80.58 | 69.21 | 143.28 | 120.98 | 362.98 |
| | Net Sales/Income from Operations | 3,398.86 | 2,374.60 | 6,196.56 | 4,624.53 | 10,319.11 |
| 2 | Segment Results | | | | | |
| | (Profit/(Loss) before tax and interest) | | | ŀ | | |
| | (a) Professional Services & Consultancy | 309.52 | 271.57 | 620.72 | 554.05 | 918.60 |
| | (including Exports) | 1 | | j | | |
| | (b) Software Products - Resale | 44.39 | 31.35 | 56.15 | 51.03 | 113.97 |
| | Total | 353.91 | 302.92 | 676.87 | 605.08 | 1,032.57 |
| | Less: (i) Finance Charges | 80.26 | 55.85 | 145.40 | 116.08 | 243.17 |
| | (ii) Depreciation | 112.30 | 110.32 | 221.01 | 225.36 | 461.01 |
| | (iii) Un-allocable income | (16.45) | (10.75) | (35.34) | (20.70) | (114.12) |
| | Total Profit/(Loss) Before Tax | 177.80 | 147.50 | 345.80 | 284.34 | 442.51 |
| 3 | Tax Expenses | | | | | |
| | (a) Current Tax | - 1 | -, | - | - | 19.05 |
| | (b) Wealth Tax | | - | - | - | 0.25 |
| | (c) Deferred Tax Expense/(Benefit) | - | - | - | - | (76.41) |
| | Total Profit/(Loss) after Tax | 177.80 | 147.50 | 345.80 | 284.34 | 499.62 |

Notes

- 1 It is not practicable to provide segment disclosures relating to total assets, liabilities, interest and depreciation. Interest and depreciation have been directly charged against total income.
- 2 The above results were reviewed by the Audit Committee at its meeting held on 21st October, 2011, and the same were taken on record by the Board of Directors of the Company at its meeting held on 21st October, 2011.

3 Figures for the previous periods have been regrouped/recast, wherever necessary.

For and on behalf of the Board of Directors of Onward Technologies Limited

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Mumbai 21.10.2011 Harlsh Mehta Chairman & Managing Director

Onward Technologies Limited (Stand alone) Unaudited Financial Results for the Quarter ended 30th September, 2011



(Rs. in Lacs)

| | | | | | | (KS. III LACS) | |
|-----|--|---------------|-------------|----------------|----------------------|----------------|--|
| Şr. | | Quarter ended | | Half yar ended | | Year ended | |
| No. | Particulars | 30.9.2011 | 30.9.2010 | 30.9.2011 | 30.9.2010 | 31.3.2011 | |
| | | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) | |
| 1 | Net Sales/Income from Operations | 1,552.42 | 1,142.24 | 2,876.82 | 2,213.12 | 4,625.27 | |
| 2 | Expenditure | | | | | | |
| l | a) Purchase of traded goods | 36.19 | 37.86 | 75.58 | 54.33 | 189.17 | |
| | b) Employee Cost | 920.78 | 676.22 | 1,669.00 | 1,231.40 | 2,595.97 | |
| | d) Other Expenditure | 361.12 | 207.49 | 625.19 | 473.23 | 1,061.02 | |
| | c) Depreciation | 75.20 | 69.28 | 143.59 | 143.53 | 297.72 | |
| ŀ | e) Total | 1,393.29 | 990.85 | 2,513.36 | 1,902.4 9 | 4,143.88 | |
| 3 | Profit/(Loss) from Operations before Other Income & Interest (1-2) | 159.13 | 151.39 | 363.46 | 310.63 | 481.39 | |
| 4 | Other Income | 13.13 | 9.78 | 31.76 | 18.55 | 86.73 | |
| 5 | Profit/(Loss) before interest (3+4) | 172.26 | 161.17 | 395.22 | 329.18 | 568.12 | |
| 6 | Finance Charges | 56.13 | 45.18 | 101.07 | 96.27 | 196.08 | |
| 7 | Profit/(Loss) from Ordinary Activities before tax (5-6) | 116.13 | 115.99 | 294.15 | 232.91 | 372.04 | |
| 8 | Tax Expenses | | | l | | | |
| | a) Current Tax | - | - | - [| - | - | |
| l | b) Wealth Tax | - | - | j | - | 0.25 | |
| 1 | c) Deferred Tax Expense/(Benefit) | - | - | - | - | - | |
| وا | Net Profit/(Loss) for the period (7-8) | 116.13 | 115.99 | 294.15 | 232.91 | 371.79 | |
| 10 | Paid-up Equity Share Capital | | | 1 | | | |
| | (Face value Rs.10) | 1,346.54 | 1,327.29 | 1,346.54 | 1,327.29 | 1,332.01 | |
| 11 | Reserve excluding Revaluation Reserve | - | , | - | - | 603.40 | |
| | Earnings Per Share (Rupees per Share) | | | | | | |
| | a) Basic | 0.86 | 0.87 | 2.18 | 1.75 | 2.80 | |
| | b) Diluted | 0.83 | 0.85 | 2.11 | 1.71 | 2.66 | |
| 113 | Public Shareholding | | | | | | |
| | - Number of shares | 6,091,854 | 6,055,360 | 6,091,854 | 6,055,360 | 6,053,821 | |
| | - Percentage of shareholding | 45.24% | 45.62% | 45.24% | 45.62% | 45.45% | |
| 14 | Promoters and promoter group shareholding | | | | | | |
| - | a) Pledged/Encumbered | | | | | · | |
| | - Number of shares | 49,140 | 2,234,210 | 49,140 | 2,234,210 | 172,840 | |
| | - Percentage of shares (as a % of the total shareholding of | | | | | | |
| | promoter and promoter group) | 0.67% | 30.96% | 0.67% | 30.96% | 2.38% | |
| | - Percentage of shares (as a % of the total share capital of | | | ٠ | | | |
| 1 | the company) | 0.36% | 16.83% | 0.36% | 16.83% | 1.30% | |
| | b) Non-encumbered | | | | | | |
| | - Number of Shares | 7,324,426 | 4,983,300 | 7,324,426 | 4,983,300 | 7,093,409 | |
| | - Percentage of shares (as a % of the total shareholding of | | | | | | |
| | promoter and promoter group) | 99.33% | 69.04% | 99.33% | 69.04% | 97.62% | |
| | - Percentage of shares (as a % of the total share capital of | | | | | | |
| | . | 54.39% | 37.55% | 54.39% | 37.55% | 53.25% | |
| L | the company) | | | | | · | |

Notes :

- 1 The above results were reviewed by the Audit Committee at its meeting held on 21st October, 2011, and the same were taken on record by the Board of Directors of the Company at its meeting held on 21st October, 2011.
- 2 The Company did not have any investor complaint pending as on 30th September, 2011. One investor complaint was received during the said quarter and resolved during the said quarter
- 3 The auditors of the Company have carried out a Limited Review of the Unaudited Results of the Company for the quarter ended 30th September, 2011.
- 4 The impact of taxation, Employee Benefit AS-15 & Financial Instruments Recognition and Measurement (AS-30), if any, shall be incorporated in the Accounts at the end of the Accounting Year as per the Company's consistently followed practice.

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Continuation Sheet



5 The Statement of Assets & Liabilities is as follows:

| Statement of Assets and | Liabilities (Standalone) | - | | | |
|--|--------------------------|-----------|--------------------|--|--|
| | <u>.</u> | | (Rs. in Lacs) | | |
| As at As at | | | | | |
| Particulars | 30.9.2011 | 30.9.2010 | 31.3.2011 | | |
| <u> </u> | Unaudited | Unaudited | Audited | | |
| Shareholders' Funds: | | | | | |
| Capital | 1,346.54 | 1,327.29 | 1,332.01 | | |
| Reserves and Surplus | 915.18 | 766.41 | 789.23 | | |
| Loan Funds | 1,496.16 | 1,472.16 | 1,405.49 | | |
| TOTAL | 3,757.88 | 3,565.86 | 3,526.73 | | |
| Fixed Assets (Net) | 1,154.07 | 1,176.28 | 1,182.58 | | |
| Investments | 2,131.55 | 1,776.55 | 1,981.55 | | |
| Current Assets, Loans And Advances | | | | | |
| Sundry Debtors | 1,045.32 | 915.58 | 859. 94 | | |
| Cash and Bank balances | 34.47 | 99.02 | 84.94 | | |
| Other current assets | 814.58 | 494.49 | 8.93 | | |
| Loans and Advances | 188.88 | 152.30 | 816.53 | | |
| | 2,083.25 | 1,661.39 | 1,770.34 | | |
| Less: Current Liabilities and Provisions | | | | | |
| Liabilities | 1,422.92 | 1,228.11 | 1,405.25 | | |
| Provisions | 188.07 | 144.96 | 188.31 | | |
| | 1,610.99 | 1,373.07 | 1,593.56 | | |
| Net Current Assets | 472.26 | 288.32 | 176.78 | | |
| Profit And Loss Account | _ | 324.71 | 185.82 | | |
| TOTAL | 3,757.88 | 3,565.86 | 3,526.73 | | |

⁶ Figures for the previous periods have been regrouped/recast, wherever necessary.

For and on behalf of the Board of Directors of

Onward Technologies Limited

21.10.2011

Harish Mehta Chairman & Managing Director



Onward Technologies Limited (Stand alone)

Unaudited Segment-wise revenue and results for the quarter ended 30th September, 2011

(Rs. in Lacs)

| Sr. | | Quarter | Quarter ended | | Half year ended | |
|------------|---|--|---|--|---|---|
| ər. Na. | Particulars | 30.9.2011 | 30.9.2010 | 30.9.2011 | 30.9.2010 | 31.3.2011 |
| NO. | Lat Archia 2 | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Segment Revenue (a) Professional Services & Consultancy (including Exports) | 1,471.84 | 1,073.03 | 2,733.54 143.28 | 2,092.14 120.98 | 4,270.71 354.56 |
| | (b) Software Products - Resale | 80.58 | 69.21 | | | 4,625.27 |
| | Net Sales/Income from Operations | 1,552.42 | 1,142.24 | 2,876.82 | 2,213.12 | 4,025.21 |
| 2 | Segment Results (Profit/(Loss) before tax and interest) (a) Professional Services & Consultancy (including Exports) (b) Software Products - Resale Total Less: (i) Finance Charges (ii) Depreciation (iii) Un-allocable income Total Profit/(Loss) Before Tax | 189.94 44.39 234.33 56.13 75.20 (13.13) | 189.33 31.35 220.68 45.18 69.29 (9.78) 115.99 | 450.90 56.15 507.05 101.07 143.59 (31.76) 294.15 | 403.14 51.03 454.17 96.27 143.54 (18.55) 232.91 | 666.22 112.90 779.12 196.08 297.72 [86.72] |
| 3 | Tax Expenses (a) Current Tax (b) Wealth Tax | - | - | - | - | - 0.25 |
| _ | (c) Deferred Tax Expense / (Benefit) Total Profit/(Loss) after Tax | 116.13 | 115.99 | 294.15 | 232.91 | 371.79 |

Notes :

- 1 It is not practicable to provide segment disclosures relating to total assets, liabilities, interest and depreciation. Interest and depreciation have been directly charged against total income.
- 2 The above results were reviewed by the Audit Committee at its meeting held on 21st October, 2011, and the same were taken on record by the Board of Directors of the Company at its meeting held on 21st October, 2011.
- 3 Figures for the previous periods have been regrouped/recast, wherever necessary.

For and on behalf of the Board of Directors of **Onward Technologies Limited**

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Mumbai 21.10.2011

Harish Mehta Chairman & Managing Director