

USHA MARTIN EDUCATION & SOLUTIONS LIMITED

Registered Office: 2A Shakespeare Sarani, Kolkata - 700 071

**UNAUDITED CONSOLIDATED FINANCIAL RESULTS
FOR THE QUARTER AND HALF-YEAR ENDED 30TH SEPTEMBER, 2011**

(Rs In Lakh)

Particulars	Quarter ended		Half-Year ended		Year ended
	30/09/2011	30/09/2010	30/09/2011	30/09/2010	31/03/2011
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1 (a) Net Sales / Income from Operations	720.36	608.94	915.20	767.21	1,549.33
(b) Other Operating Income	-	-	-	-	-
Total	720.36	608.94	915.20	767.21	1,549.33
2 Expenditure					
(a) Increase/decrease in stock in trade and work in progress	-	-	-	-	-
(b) Consumption of raw materials	-	-	-	-	-
(c) Purchase of traded goods	-	-	-	-	-
(d) Employee Costs	124.60	106.67	274.17	183.10	447.67
(e) Rent	20.58	16.22	41.46	32.94	64.10
(f) Consultancy	37.00	38.94	59.99	61.67	153.35
(g) Marketing cost	82.93	114.56	163.20	142.53	190.68
(h) Depreciation	28.76	14.70	56.50	28.92	76.93
(i) Other Expenditure	174.33	152.09	290.32	219.37	436.03
(j) Total	468.20	443.18	885.64	668.53	1,368.76
3 Profit / (Loss) from Operation before Other Income, Interest & Exceptional Items (1-2)	252.16	165.76	29.56	98.68	180.57
4 Other Income	6.96	5.36	9.74	23.33	24.70
5 Profit / (Loss) before Interest & Exceptional Items (3+4)	259.12	171.12	39.30	122.01	205.27
6 Interest	0.30	-	1.12	-	6.05
7 Profit / (Loss) after Interest but before Exceptional Items (5-6)	258.82	171.12	38.18	122.01	199.22
8 Exceptional items	-	-	-	-	-
9 Profit / (Loss) from Ordinary Activities before tax (7+8)	258.82	171.12	38.18	122.01	199.22
10 Tax Expense					
Taxation (Refer Note 3)	7.92	23.62	7.92	23.62	39.71
Fringe Benefit Tax	-	-	-	-	-
11 Net Profit / (Loss) from Ordinary Activities after tax (9-10)	250.90	147.50	30.26	98.39	159.51
12 Extraordinary Items (net of tax expense Rs. Nil)	-	-	-	-	-
13 Net Profit / (Loss) for the period (11-12)	250.90	147.50	30.26	98.39	159.51
14 Paid-up Equity Share Capital (Rs. 1 per share)	264.16	264.16	264.16	264.16	264.16
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year					1,808.29
16 Earnings Per Share (EPS)					
(a) Basic and Diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not annualised)	0.95	0.56	0.11	0.37	0.60
(b) Basic and Diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not annualised)	0.95	0.56	0.11	0.37	0.60
17 Public Shareholding -					
-Number of shares	13,249,435	13,235,960	13,249,435	13,235,960	13,249,435
-Percentage of Shareholding	50.16%	50.11%	50.16%	50.11%	50.16%



(Rs In Lakh)

Particulars	Quarter ended		Half-Year ended		Year ended
	30/09/2011	30/09/2010	30/09/2011	30/09/2010	31/03/2011
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
18 Promoters and promoter group shareholding					
a) Pledged/Encumbered					
- Number of shares	-	-	-	-	-
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
- Percentage of Shares (as a % of the total share capital of the company)	-	-	-	-	-
b) Non-encumbered					
- Number of shares	11,366,921	11,380,396	11,366,921	11,380,396	11,366,921
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of Shares (as a % of the total share capital of the company)	43.03%	43.08%	43.03%	43.08%	43.03%

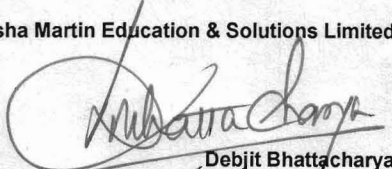
Notes :

- The above Consolidated Financial Results, after review by the Audit Committee, have been approved and taken on record by the Board of Directors at their meeting held on 3rd November 2011.
- The above consolidated financial results have been compiled by following the principles set out in the Accounting Standard 21 "Consolidated Financial Statements".
- The Company has unabsorbed depreciation and carried forward losses available for set off under the Income Tax Act, 1961. However, in view of inability to assess future taxable income, the extent of net deferred tax assets which may be adjusted in the subsequent year is not ascertainable with virtual certainty at this stage and accordingly the same has not been recognised in the accounts on consideration of prudence. Provision for Income Tax has been made as per Income Tax Act 1961.
- Due to seasonal nature of business, results of current quarter are not comparable to those of any previous quarters and should not be annualized.
- In terms of amended Clause 41 of the Listing Agreement, details of number of Investor Complaints for the quarter ended 30th September, 2011:

Complaints pending at the beginning of the quarter	Nil
Complaints received and disposed off during the quarter	6
Complaints pending at the end of the quarter	Nil
- Previous quarters' / years' figures have been re-grouped / re-arranged wherever necessary.
- Pursuant to amendment in clause 41 of the Listing Agreement, the particulars of Turnover, Profit before Tax and Profit after Tax on Standalone basis are furnished hereunder :

Particulars	Quarter ended		Year ended		
	30/09/2011 (Unaudited)	30/09/2010 (Unaudited)	30/09/2011 (Unaudited)	30/09/2010 (Unaudited)	31/03/2011 (Audited)
Turnover	652.86	583.32	786.20	669.63	1,339.33
Profit before Tax	256.93	195.89	35.67	118.50	196.18
Profit after Tax	249.79	172.27	28.53	94.88	157.08

For Usha Martin Education & Solutions Limited


 Debjit Bhattacharya
 Whole-time Director

Place : Kolkata
 Dated : November 03, 2011



USHA MARTIN EDUCATION & SOLUTIONS LIMITED

Registered Office: 2A Shakespeare Sarani, Kolkata - 700 071

Segmentwise Revenue, Results and Capital employed on Consolidated basis


(Rs In Lakh)

Sl. No	Particulars	Quarter ended		Half-Year ended		Year ended
		30/09/2011 (Unaudited)	30/09/2010 (Unaudited)	30/09/2011 (Unaudited)	30/09/2010 (Unaudited)	31/03/2011 (Audited)
1	Segment Revenue (Income from Operations)					
	a) Software and Consultancy Division	15.63	16.14	40.04	31.14	125.98
	b) Learning Solution Division	704.73	592.80	875.16	736.07	1,423.35
	Total Segment Revenue	720.36	608.94	915.20	767.21	1,549.33
	Less : Inter-Segment Revenue			-		-
	Income from Operations	720.36	608.94	915.20	767.21	1,549.33
2	Segment Results Profit/(Loss) before Tax and Interest					
	a) Software and Consultancy Division	(6.01)	7.42	2.39	34.02	79.31
	b) Learning Solution Division	265.93	172.35	44.03	101.90	153.23
	Total	259.92	179.77	46.42	135.92	232.54
	Less:					
	a) Interest Expense / (Income) [Net]	(5.93)	(0.07)	(5.23)	(0.15)	5.69
	b) Other Un-allocable Expenditure (Net of Un-allocable income)	7.03	8.72	13.47	14.06	27.63
	Total Profit before Tax	258.82	171.12	38.18	122.01	199.22
3	Capital Employed (Segment Assets minus Segment Liabilities)					
	a) Software and Consultancy Division	(16.74)	(17.21)	(16.74)	(17.21)	4.39
	b) Learning Solution Division	570.55	458.42	570.55	458.42	561.15
	c) Unallocated	1,542.23	1,555.16	1,542.23	1,555.16	1,493.59
	Total	2,096.04	1,996.37	2,096.04	1,996.37	2,059.13

Note :

Previous quarters' / years' figures have been regrouped / rearranged wherever necessary.

For Usha Martin Education & Solutions Limited


Debjit Bhattacharya
 Whole-time Director

Place : Kolkata
Dated : November 03, 2011



USHA MARTIN EDUCATION & SOLUTIONS LIMITED

Registered Office: 2A Shakespeare Sarani, Kolkata - 700 071

Consolidated Statement of Assets & Liabilities


(Rs In Lakh)

Particulars	(30/09/2011)	(30/09/2010)	(31/03/2011)
	Unaudited	Unaudited	Audited
SHAREHOLDERS FUND:			
(a) Capital	264.16	264.16	264.16
(b) Reserves and Surplus	1,838.55	1,747.18	1,808.28
LOAN FUNDS			
TOTAL	2,102.71	2,011.34	2,072.44
FIXED ASSETS	418.84	376.20	444.88
INVESTMENTS	1,550.00	1,550.00	1,550.00
CURRENT ASSETS, LOANS AND ADVANCES			
(a) Inventories	-	-	-
(b) Sundry Debtors	143.56	118.99	143.19
(c) Cash & Bank Balances	56.91	27.39	20.95
(d) Other current assets	101.15	128.12	79.09
(e) Loans and Advances	285.45	74.11	118.24
Less: Current Liabilities and Provisions			
(a) Liabilities	380.66	228.85	228.91
(b) Provisions	79.20	49.59	68.31
MISCELLANEOUS	6.66	14.97	13.31
EXPENDITURE (NOT WRITTEN OFF OR ADJUSTED)			
PROFIT AND LOSS ACCOUNT			
TOTAL	2,102.71	2,011.34	2,072.44

For Usha Martin Education & Solutions Limited

Place : Kolkata
Dated : November 03, 2011




Debjit Bhattacharya
Whole-time Director



USHA MARTIN EDUCATION & SOLUTIONS LIMITED
Registered Office: 2A Shakespeare Sarani, Kolkata - 700 071

UNAUDITED STANDALONE FINANCIAL RESULTS
FOR THE QUARTER AND HALF-YEAR ENDED 30TH SEPTEMBER, 2011

(Rs In Lakh)

1	Particulars	Quarter ended		Half-Year ended		Year ended
		30/09/2011	30/09/2010	30/09/2011	30/09/2010	31/03/2011
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	(a) Net Sales / Income from Operations	652.86	583.32	786.20	669.63	1,339.33
	(b) Other Operating Income	-	-	-	-	-
	Total	652.86	583.32	786.20	669.63	1,339.33
2	Expenditure					
	(a) Increase/decrease in stock in trade and work in progress	-	-	-	-	-
	(b) Consumption of raw materials	-	-	-	-	-
	(c) Purchase of traded goods	-	-	-	-	-
	(d) Employee Costs	99.29	99.07	229.33	175.50	423.43
	(e) Rent	20.58	16.22	41.46	32.23	63.39
	(f) Consultancy	32.72	32.63	52.75	45.35	121.43
	(g) Marketing cost	82.31	111.54	156.89	134.55	169.70
	(h) Depreciation	27.53	13.84	54.49	26.58	73.07
	(i) Other Expenditure	136.24	119.49	217.48	160.25	310.78
	(j) Total	398.67	392.79	752.40	574.46	1,161.80
3	Profit / (Loss) from Operation before Other Income, Interest & Exceptional Items (1-2)	254.19	190.53	33.80	95.17	177.53
4	Other Income	3.14	5.36	3.61	23.33	24.70
5	Profit / (Loss) before Interest & Exceptional Items (3+4)	257.33	195.89	37.41	118.50	202.23
6	Interest	0.40	-	1.74	-	6.05
7	Profit / (Loss) after Interest but before Exceptional Items (5-6)	256.93	195.89	35.67	118.50	196.18
8	Exceptional items	-	-	-	-	-
9	Profit / (Loss) from Ordinary Activities before tax (7+8)	256.93	195.89	35.67	118.50	196.18
10	Tax Expense					
	Taxation (Refer Note 2)	7.14	23.62	7.14	23.62	39.10
	Fringe Benefit Tax	-	-	-	-	-
11	Net Profit / (Loss) from Ordinary Activities after tax (9-10)	249.79	172.27	28.53	94.88	157.08
12	Extraordinary Items (net of tax expense Rs. Nil)	-	-	-	-	-
13	Net Profit / (Loss) for the period (11-12)	249.79	172.27	28.53	94.88	157.08
14	Paid-up Equity Share Capital (Rs. 1 per share)	264.16	264.16	264.16	264.16	264.16
15	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year					1,805.86
16	Earnings Per Share (EPS)					
	(a) Basic and Diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not annualised)	0.95	0.65	0.11	0.36	0.59
	(b) Basic and Diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not annualised)	0.95	0.65	0.11	0.36	0.59
17	Public Shareholding -					
	-Number of shares	13,249,435	13,235,960	13,249,435	13,235,960	13,249,435
	-Percentage of Shareholding	50.16%	50.11%	50.16%	50.11%	50.16%




Particulars	Quarter ended		Half-Year ended		Year ended
	30/09/2011	30/09/2010	30/09/2011	30/09/2010	31/03/2011
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
18 Promoters and promoter group shareholding					
a) Pledged/Encumbered					
- Number of shares	-	-	-	-	-
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-
- Percentage of Shares (as a % of the total share capital of the company)	-	-	-	-	-
b) Non-encumbered					
- Number of shares	11,366,921	11,380,396	11,366,921	11,380,396	11,366,921
- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%
- Percentage of Shares (as a % of the total share capital of the company)	43.03%	43.08%	43.03%	43.08%	43.03%

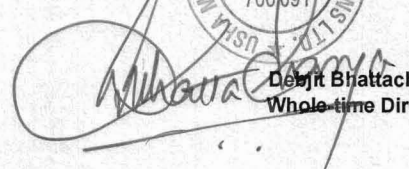
Notes :

- The above Financial Results, after review by the Audit Committee, have been approved and taken on record by the Board of Directors at their meeting held on 3rd November 2011.
- The Company has unabsorbed depreciation and carried forward losses available for set off under the Income Tax Act, 1961. However, in view of inability to assess future taxable income, the extent of net deferred tax assets which may be adjusted in the subsequent year is not ascertainable with virtual certainty at this stage and accordingly the same has not been recognised in the accounts on consideration of prudence. Provision for Income Tax has been made as per Income Tax Act 1961.
- Due to seasonal nature of business, results of current quarter are not comparable to those of any previous quarters and should not be annualized.
- In terms of amended Clause 41 of the Listing Agreement, details of number of Investor Complaints for the quarter ended 30th September, 2011:

Complaints pending at the beginning of the quarter	Nil
Complaints received and disposed off during the quarter	6
Complaints pending at the end of the quarter	Nil
- Previous quarters' / years' figures have been re-grouped / re-arranged wherever necessary.

For Usha Martin Education & Solutions Limited


 SALT LAKE
 KOLKATA
 700091
 USHA MARTIN EDUCATION & SOLUTIONS LTD.


 Debjit Bhattacharya
 Whole-time Director

Place : Kolkata

Dated : November 03, 2011



USHA MARTIN EDUCATION & SOLUTIONS LIMITED
Registered Office: 2A Shakespeare Sarani, Kolkata - 700 071

Standalone Segmentwise Revenue, Results and Capital employed

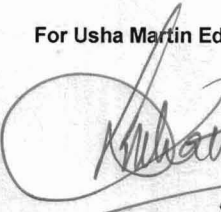
(Rs In Lakh)

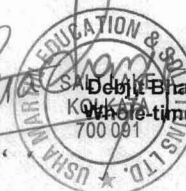
Sl. No	Particulars	Quarter ended		Half-Year ended		Year ended
		30/09/2011 (Unaudited)	30/09/2010 (Unaudited)	30/09/2011 (Audited)	30/09/2010 (Unaudited)	31/03/2011 (Audited)
1	Segment Revenue (Income from Operations)					
	a) Software and Consultancy Division	15.63	16.14	40.04	31.14	125.98
	b) Learning Solution Division	637.23	567.18	746.16	638.49	1,213.35
	Total Segment Revenue	652.86	583.32	786.20	669.63	1,339.33
	Less : Inter-Segment Revenue			-	-	-
	Income from Operations	652.86	583.32	786.20	669.63	1,339.33
2	Segment Results Profit/(Loss) before Tax and Interest and unallocable expenditure					
	a) Software and Consultancy Division	(6.01)	7.42	2.39	34.02	79.31
	b) Learning Solution Division	270.25	197.12	48.25	98.39	150.19
	Total	264.24	204.54	50.64	132.41	229.50
	Less:					
	a) Interest Expense / (Income) [Net]	0.28	(0.07)	1.50	(0.15)	5.69
	b) Un-allocable Expenditure	7.03	8.72	13.47	14.06	27.63
	Total Profit before Tax	256.93	195.89	35.67	118.50	196.18
3	Capital Employed (Segment Assets minus Segment Liabilities)					
	a) Software and Consultancy Division	(16.74)	(17.21)	(16.74)	(17.21)	4.39
	b) Learning Solution Division	573.84	414.89	573.84	414.89	517.04
	c) Unallocated	1,541.45	1,610.16	1,541.45	1,610.16	1,548.59
	Total	2,098.55	2,007.84	2,098.55	2,007.84	2,070.02

Previous quarters' / years' figures have been regrouped / rearranged wherever necessary.

For Usha Martin Education & Solutions Limited

Place : Kolkata
Dated : November 03, 2011


 Debjit Bhattacharya
 Whole-time Director



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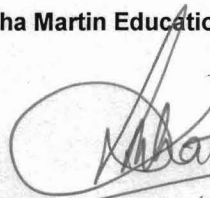
Standalone Statement of Assets & Liabilities

(Rs In Lakh)

Particulars	(30/09/2011)	(30/09/2010)	(31/03/2011)
	Unaudited	Unaudited	Audited
SHAREHOLDERS FUND:			
(a) Capital	264.16	264.16	264.16
(b) Reserves and Surplus	1,834.39	1,743.68	1,805.86
LOAN FUNDS			
TOTAL	2,098.55	2,007.84	2,070.02
FIXED ASSETS	379.21	338.32	407.22
INVESTMENTS	1,605.00	1,605.00	1,605.00
CURRENT ASSETS, LOANS AND ADVANCES			
(a) Inventories			
(b) Sundry Debtors	143.56	100.82	143.19
(c) Cash & Bank Balances	52.57	25.29	19.43
(d) Other current assets	97.63	128.12	79.08
(e) Loans and Advances	151.28	62.86	88.73
Less: Current Liabilities and Provisions			
(a) Liabilities	251.50	202.98	204.93
(b) Provisions	79.20	49.59	67.70
MISCELLANEOUS EXPENDITURE (NOT WRITTEN OFF OR ADJUSTED) PROFIT AND LOSS ACCOUNT			
TOTAL	2,098.55	2,007.84	2,070.02



For Usha Martin Education & Solutions Limited


Debit Bhattacharya
Whole-time Director

Place : Kolkata
Dated : November 03, 2011