

Indian Terrain Fashions Limited				
Regd Office: No.208, Velachery Tambaram Road, Narayanapuram, Pallikaranai, Chennai - 600 100.				
Audited Financial Results for the Quarter and Year Ending 31st March 2011				
Sl. No.	Particulars	Rs. In lakhs		
		9 Months	Quarter Ended	FY 2010-11
		Unaudited Apr'10 - Dec'10	Audited 31/03/11	Audited
1	Net Sales / Income from Operations	8,853.61	3,257.40	12,111.01
	Other Operating Income			
	<b>Total</b>	<b>8,853.61</b>	<b>3,257.40</b>	<b>12,111.01</b>
2	Cost of Sales / Operating Expenses			
	-- (Increase) / Decrease in Stock	150.99	(1,305.90)	(1,154.91)
	-- Consumption of Raw Materials	2,001.31	1,834.05	3,835.36
	-- Purchase of traded goods	1,197.00	510.83	1,707.83
	-- Employee Costs	435.38	143.00	578.38
	-- Depreciation	65.38	44.05	109.43
	-- Other Operating Costs	1,339.14	677.75	2,016.89
	-- Administrative & Other Costs	191.65	69.46	261.11
	-- Selling & Distribution Costs	2,594.03	1,030.06	3,624.09
	-- Preliminary Expenses written off	-	1.25	1.25
	<b>-- Total</b>	<b>7,974.88</b>	<b>3,004.54</b>	<b>10,979.42</b>
3	<b>Profit from Operations before Other Income, Interest and Exceptional Items</b>	<b>878.73</b>	<b>252.86</b>	<b>1,131.59</b>
4	Other Income	32.24	32.98	65.22
5	<b>Profit before Interest and Exceptional Items</b>	<b>910.97</b>	<b>285.84</b>	<b>1,196.81</b>
6	Interest & Other Finance Costs	373.75	174.00	547.74
7	<b>Profit after Interest but before Exceptional Items</b>	<b>537.22</b>	<b>111.85</b>	<b>649.07</b>
8	Exceptional Item	-	-	-
9	<b>Profit / (Loss) from Ordinary Activities before Tax</b>	<b>537.22</b>	<b>111.85</b>	<b>649.07</b>
10	Provision for Tax	-	18.31	18.31
11	<b>Net Profit / (Loss) from Ordinary Activities after tax</b>	<b>537.22</b>	<b>93.54</b>	<b>630.76</b>
12	Extraordinary Items (net of tax expenses)	-	-	-
13	<b>Net Profit / (Loss) for the Period (11+12)</b>	<b>537.22</b>	<b>93.54</b>	<b>630.76</b>
14	Paid-Up Equity Share Capital (Equity Shares of Rs.10/- each)	558.13	558.13	558.13
15	Reserves as per Balance Sheet			1,431.39
16	Earnings Per Share (before Extraordinary items)			
	-- Basic EPS	9.63	1.68	11.30
	-- Diluted EPS	9.63	1.68	11.30
	Earnings Per Share (after Extraordinary items)			
	-- Basic EPS	9.63	1.68	11.30
	-- Diluted EPS	9.63	1.68	11.30
17	Public Shareholding			
	-- Number of Shares		29,70,539	29,70,539
	-- Percentage Shareholding		53.2%	53.2%
18	Promoters and Promoter Group Shareholding			
	a) Pledged / Encumbered			
	-- Number of Shares			
	-- Percentage Shares (as a % of the total shareholding of promoter and promoter group)		17,57,860	17,57,860
	-- Percentage Shares (as a % of the total share capital of the company)		67.3%	67.3%
	-- Percentage Shares (as a % of the total share capital of the company)		31.5%	31.5%
	b) Non-Encumbered			
	-- Number of Shares			
	-- Percentage Shares (as a % of the total shareholding of promoter and promoter group)		8,52,932	8,52,932
	-- Percentage Shares (as a % of the total share capital of the company)		32.7%	32.7%
	-- Percentage Shares (as a % of the total share capital of the company)		15.3%	15.3%

S. Suresh Natarajan