## PRESTIGE ESTATES PROJECTS LIMITED

# REGD OFFICE: 'THE FALCON HOUSE' NO 1 MAIN GUARD CROSS ROAD, BANGALORE - 560 001

Audited financial results for the quarter ended and year ended March 31, 2011

( Rs. in Lakhs except earnings per share and public shareholding data)

|          |  | Standalone                                |                                      |                                      | Consolidated                         |                                      |
|----------|--|---|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
| SI<br>No | Particulars  | Quarter ended<br>31-Mar-11<br>(Unaudited) | Year ended<br>31-Mar-11<br>(Audited) | Year ended<br>31-Mar-10<br>(Audited) | Year ended<br>31-Mar-11<br>(Audited) | Year ended<br>31-Mar-10<br>(Audited) |
| 1        | Net Sales/Income from Operations   | 47.547                                    | 120 500                              | 94,967                               | 154,311                              | 102,444                              |
|          | (a) Sale of Projects & Property Income   | 46,546                                    | 138,500                              | 94,967                               | 154,311                              | 102,444                              |
|          | Total Revenue  | 46,546                                    | 138,500                              | 74,967                               | 104,011                              |                                      |
| 2        | Expenditure (a) (Increase) / Decrease of units in completed projects / work in                             | (1,611)                                   | (7,528)                              | t 7.543 r                            | (17,625)                             | (27,209)                             |
|          | progress projects  | 37,635                                    | 105,163                              | 75.055                               | 122,412                              | 97,540                               |
|          | (b) Cost of Projects and Other Operating Expenses  | 745                                       | 3 906                                | 5,033                                | 5,481                                | 4,904                                |
|          | (c) Employees cost   | 831                                       | 3,323                                | 3,493                                | 6,061                                | 4,906                                |
|          | (d) Depreciation (e) General and administrative expenses & Selling Expenses                                | 1,121                                     | 4,580                                | 2.596                                | 6,658                                | 4,864                                |
|          | Total Expenditure  | 38,721                                    | 109,444                              | 76,634                               | 122,987                              | 85,005                               |
| 3        | Profit from Operations before Other Income, Interest and Exceptional Items (1-2)                           | 7,825                                     | 29,056                               | 18,333                               | 31,324                               | 17,439                               |
| 4        | Other Income   | 3,702                                     | 7,648                                | 4.350                                | 6,823                                | 6,156                                |
| 5        | Profit before Interest and Exceptional Items (3+4)   | 11,527                                    | 36,704                               | 22,683                               | 38,147                               | 23,595                               |
| 6        | Financial Expenses   | 1,924                                     | 7,872                                | 6.608                                | 12,342                               | 7,825                                |
| 7        | Profit after Interest but before Exceptional Items (3-6) Exceptional items                                 | 9,603                                     | 28,832                               | 16,075                               | 25,805                               | 15,770                               |
| 9        | Profit (+)/ Loss (-) from Ordinary Activities before tax (7+8)   | 9,603                                     | 28,832                               | 16,075                               | 25,805                               | 15,770                               |
| 10       | Tax expense (a) Current Tax  | 2,360                                     | 7.580                                | 2.400                                | 8,227                                | 3,300                                |
|          | (b) Income Tax pertaining to earlier years   | 41  | 126                                  | (211)                                | 152                                  | (211)                                |
|          | (c) Deferred Tax   | 187                                       | 771                                  | (287)                                | 759                                  | (264)                                |
|          | (C) Deterred 1 ax  | 2,588                                     | 8.477                                | 1,902                                | 9,139                                | 2,825                                |
| 11<br>12 | Net Profit (+)/ Loss (-) from ordinary activities after tax(9-10) Extraordinary items (not of tax expense) | 7,015                                     | 20,355                               | 14,173                               | 16,666                               | 12,945                               |
| 13       | Not Profit(+)/ Loss(-) for the period (11-12)  | 7,015                                     | 20.355                               | 14,173                               | 16,666                               | 12,945                               |
| 14       | Paid-up equity share capital (Face Value of the Share Rs 10/- cach)  | 32,807                                    | 32,807                               | 26,250                               | 32,807                               | 36,250                               |
| 15       | Reserve excluding Revaluation Reserves   | - 1                                       |                                      | 36.512                               | ,                                    | 39.575                               |
| 16       | Earnings Per Share (not annualised)  |   |                                      |                                      |                                      |                                      |
|          | a) Basic   | 2.14                                      | 6 98                                 | 5.40                                 | 5 86                                 | 5.72                                 |
|          | b) Diluted   | 2.14                                      | 6.98                                 | 5.40                                 | 5.86                                 | 5.72                                 |
| 17       | Public Shareholding  |   |                                      |                                      |                                      |                                      |
| •        | - Number of shares   | 65,573,770                                | 65,573,770                           | N A                                  | 65,573,770                           | NΑ                                   |
|          | - Percentage of shareholding   | 19.99%                                    | 19,99%                               | N.A                                  | 19,99%                               | <u> </u>                             |
| 18       | Promoters and promoter group Shareholding  a) Pledged/Encumbered   | -   |                                      | -                                    | -                                    | -                                    |
|          | - Number of shares<br>- Percentage of shares (as a % of the total shareholding of promoter                 | -   |                                      | -                                    | -                                    | -                                    |
|          | and promoter group) - Percentage of shares (as a % of the total share capital of the company)              | -   |                                      | -                                    |                                      |                                      |
|          | b) Non-encumbered  |   |                                      | :                                    |                                      |                                      |
|          | - Number of Shares   | 262,500,000                               | 262,500,000                          | 262.500,000                          | 762,500,000                          | 262,500,000                          |
|          | Percentage of shares (us a % of the total shareholding of promoter   | 80.01%                                    | 80,01%                               | 100.00%                              | 80 01%                               | 100.000                              |
|          | and promoter group)  | 80,01%                                    |                                      | £00,00°                              | i                                    | 100 00%                              |
|          | Percentage of shares (as a % of the total share capital of the company)                                    | 907,0179                                  | G. (* ) 10                           | s arsarar W                          |                                      |                                      |

#### Notes:

- The above audited results for the year ended March 31, 2011 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 17, 2011.
- 2 This being the first year of listing, the figures for the corresponding periods during the previous year has not been prepared and consequently have not been given.
- 3 In October 2010, the Company has issued and alloted 65,573,770 equity shares of Rs.10% at a premium of Rs.173% per share as part of Initial Public Offer (IPO) and got its shares listed on October 27,2010 in Bombay Stock Exchange and National Stock Exchange

- And -

- The Board of Directors has recommended a Dividend of Rs. 1 20% per equity share (12%) of face value of county states for the financial year 20 (in [1]) the payment of dividend is subject to the approval of the shareholders in the Annual General Meeting of the Company
- During this quarter the Zero Coupan Company has invested in Compulsarily convertible culmulative debenture of Rs 30 each at par in M's Prestige Mangalore Retail Ventures Private Limited aggreating to Rs. 1,712/- lakhs.

Number of complaints received from investors/shareholders for the quarter ended on March 31,2011

| Pending at  | the beginning of the quarter | Nil |
|-------------|------------------------------|-----|
| Received of | luring the quarter           | 2   |
| Responded   | during the quarter           | 2   |
| Pending at  | the end of the quarter       | Nil |

#### Segmental information

The company operates within a single business segment which constitutes real estate development and letting out of developed properties. The Company operates only in India and hence there is no other geographical segment. Hence the disclosure of segment information as per Accounting Standard-17 is not applicable.

### 8 Additional information as required under clause 35

Litilization of net issue proceeds from IPO (Rx.114.768 lakhs) is as follows

| Particulars of Funds utilisation for   | Amount to be<br>utilised as per<br>prospectus | Amount<br>utilised till<br>31.03,2011 |
|--|---|---------------------------------------|
| Finance our ongoing projects and projects under development                              | 42,881  | 18,218                                |
| Investment in our existing subsidiaries for the construction and development of projects | 19,319  | 4,422                                 |
| Financing for the acquisiton of Land   | 2,134   | 7,688                                 |
| Repayment of loans   | 28,000  | 34,384                                |
| General Corporate Purposes   | 22,434  | 22,434                                |
| Total  | 114,768                                       | 87,145                                |

The unutilised funds as at March 31, 2011 have been temporirly invested in fixed deposits with schedule banks, investments in mutual funds and in current account balance with schedule banks

The actual utilisation of IPO proceeds exceeds the amounts mentioned in the offer document in respect of repayment offoans aggregating to. Rs 6.384 - lakhs. acquisition of land aggregating to Rs.7,628/- lakhs and also utilised proceeds aggregating to Rs. 13,442/- lakhs towards ongoing projects, other than those mentioned in the offer document which is subject to ratification / approval of the Board of Directors and from members in the ensuing Annual General Meeting

Il The amounts unutilised are invested/held in:

| a) Fixed deposit & Mutual Funds                 | 23,000 |
|---|--------|
| b) Balance with banks in current accounts       | 4,623  |
| Ralance utilized towards other anguing projects | 27.623 |

- The consolidated financial results include certain associates whose unaudited financial results reflect the Group's share of profit for the year ended March 31. 2011 of Rs. 20.41 Lakhs which have been consolidated based on management accounts
- The figures of the previous year have been regrouped/reclassified, wherever necessary.

half of Board of Directors

Shairman and Managing Director

Place: Bangalore Date May 17, 2011