### KIRLOSKAR BROTHERS LIMITED

Regd.Office : Udyog Bhavan, Tilsk Rosd, Pune : 411 CO2.

### UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2012

PART	AND	HALF YEAR EN	DED SEPTEMBER	30, 2012			
	Statement of Standalone U	naudited Resulte	for the Ouastan	and Half V	4-4 20 (66 (55 -		(Rs.in Lacs)
		Maddied Hesuits	Quarter Ended	and Hait Year en			
	Particulars Particulars	30.09.2012	30.06.2012	30.09.2011	Half Yea 30.09.2012	30.09.2011	Year Ended
Sr No		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	31.03.201
1	Income from operations				Gildonted	Olladdited	Audite
	(a) Net Sales/ Income from Operations	47,308.79	42.075.04	40.000	_		
	(net of excise duty)	47,306.79	43,875.61	40,930.75	91,184.40	83,671.07	176,880.15
		Í					
	(b) Other Operating Income	383.88	341.12	217.68	725.00	462.36	1,307.46
	Total Income from operations (net)	47.000.07	44.040.55				
2	Expenses	47,692.67	44,216.73	41,148.43	91,909.40	84,133.43	178,187.61
-	,	ı	İ				_
	a) Cost of materials consumed	23,866.76	20,658.10	21,725.65	44,524.86	44,628.62	81,041.8
	b) Purchases of stock-in-trade	9,389.42	10,801.73	10,700.32	20,191.15	19,903.18	• • • • • •
	c) Changes in inventories of finished goods, work-				20,101.10	10,303.10	46,812.2
	in-progress and stock-in-trade	1,199.84	(955.02)	(1,540.63)	244.82	(2,853.24)	(1,244.48
	d) Employee benefits expense	3,988.45	3,542.46	3,305.68	7,530.91	- 1	
	e) Depreciation and amortization expense	806.61	749.00		1,555.61	7,274.26 1,521.32	14,896.83
	f) Other expenses		1	786.34	i	I	3,026.13
	Total expenses	5,591.83 44,842.91	7,307.15	4,961.35	12,898.98	10,330.82	28,544.9
		44,042.51	42,103.42	39,938.71	86,946.33	80,804.96	173,077.56
3	Profit /(Loss) from Operations before Other Income,				i		
	finance costs and exceptional items (1-2)	2 940 76	2 1 1 2 2 1	4 444			
	Other Income	2,849.76	2,113.31	1,209.72	4,963.07	3,328.47	5,110.05
		319.50	175.40	557.20	494.90	4,258.60	4,627.87
,	Profit /(Loss) from ordinary activities before finance	ŀ	- 1				
3	costs and exceptional items (3 + 4) Finance costs	3,169.26	2,288.71	1,766.92	5,457.97	7,587.07	9,737.92
	Profit /(Loss) from ordinary activities after finance	1,181.50	1,166.36	1,461.34	2,347.86	2,611.92	6,341.38
	costs but before exceptional items (5-6)	1 007 70					
	Exceptional Items	1,987.76	1,122.35	305.58	3,110.11	4,975.15	3,396.54
	Profit /(Loss) from ordinary activities before tax (7-	1 007 70			•		-
,	8)	1,987.76	1,122.35	305.58	3,110.11	4,975.15	3,396.54
0	To.,						
	Tax expense	512.47	220.00	10.00	732.47	1,060.00	277.69
1	Net Profit/(Loss) from ordinary activities after tax (9-						
·	107	1,475.29	902.35	295.58	2,377.64	3,915.15	3,118.85
2	Extraordinary items (net of tax expenses)	1			-		
	, and a control of the control of			-			
3	Net Profit/(Loss) for the period (11-12)	1,475.29	902.35	205 50			
4	Paid-Up Equity Share Capital	1,587.17	1,586.79	295.58 1,586.79	2,377.64	3,915.15	3,118.85
	Face value of Rs.2/- each)	1,55111,	1,550.75	1,560.79	1,587.17	1,586.79	1,586.79
	Reserves excluding Revaluation Reserves as per						
<u> </u>	palance sheet of previous accounting year		ſ		ŀ		
- 1	Earnings Per Share (before extraordinary items)						73,776.19
- 1					1		
ا ا	of Rs. 2/- each) (Not Annualised) - (Rs.)	•		l			
E	Basic	1.86	1.14	0.37	3.00	4 93	0.00
[	Diluted	1.86	i		1	4.93	3.93
		1.00	1.14	0.37	3.00	4.93	3.93
	arnings Per Share (after extraordinary items)			-			
(	of Rs. 2/- each) (Not Annualised) - (Rs.)	1			1	-	
E	Basic	1.86	1.14	007			i
ŀ	Piluted	J	1	0.37	3.00	4.93	3.93
		1.86	1.14	0.37	3.00	4.93	3.93

Regd.Office : Udyog	Bhavan, Tilak	Road, Pune	:	411	00
PART II					

	Select Informat	ion for the Quarte	er ended 30/09/2	012 of the com	pany			
<u> </u>			Quarter Ended		Half Year Ended		Year Ended	
Put	PARTICULARS OF SHAREHOLDING blic Shareholding	30.09.2012	30.06.2012	30.09.2011	30.09.2012	30.09.2011	31.03.2012	
- N - Pe	lumber of Shares ercentage of Shareholding	29,229,591 36.83	29,245,853 36.86	29,858,464 37.63	29,229,591 36,83	29,858,464 37.63	29,245,853 36.86	
sha a) F	omoters and promoter group areholding. Pledged / Encumbered Number of shares	- <u>-</u>				37.00		
hok - P	Percentage of Shares (as a % of the total share Iding of promoter and promoter group Percentage of Shares (as a % of the total share Dital of the compnay)	-	-	-	-	-		
1 - 1	Non-encumbered Number of shares	50,128,860	50,093,848	49,481,237	50,128,860	49,481,237	50,093,848	
hold - Pe	Percentage of Shares (as a % of the total share ding of promoter and promoter group Percentage of Shares (as a % of the total share	100.00	100.00	100.00	100.00	100.00	100.00	
сар	pital of the compnay)	63.17	63.14	62.37	63.17	62.37	63.14	

В	INVESTOR COMPLAINTS	3 months
		ended
		30/09/2012
	Pending at the beginning of the quarter	0
	Received during the quarter	ا ا
	Disposed during the quarter	o
	Remaining unresolved at the end of the quarter	0

#### Notes:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on October 18, 2012.
- The Limited review of the financial results for the quarter ended September 30, 2012, pursuant to clause 41 of the listing agreement, has been carried out by the statutory auditors.
- Profit before tax for the half year ended September 30, 2011 includes profit of Rs. 3,506 lacs on sale of investment in Gondwana Engineers Limited.
- Figures related to Equity Share Capital, Earnings per share and public and promoters shareholdings are after issue of shares under ESOS.
- Figures have been regrouped wherever necessary.

Date: October 18, 2012

Place : Pune

For Kirloskar Brothers Limited

SANJAY KIRLOSKAR CHAIRMAN AND MANAGING DIRECTOR

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# STANDALONE SEGMENT-WISE REVENUE, RESULTS AND CAPITAL EMPLOYED UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Rs. In Jac.

	Particulars	Quarter Ended					
Sr.		<del></del>	Quarter Ended		Half Yea	r Ended	Year Ended
Vo.		30.09.2012	30.06.2012	30.09.2011	30.09.2012	30.09.2011	31.03.201
1	Segment revenue	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audite
·	a. Pumps	45 900 64	10 100 70				
	b. Others	45,800.64	42,130.76	38,943.81	87,931.40	80,254.66	169,491.4
	Total	2,239.51	2,096.95	2,978.35	4,336.46	4,790.21	10,179.3
i	Less:	48,040.15	44,227.71	41,922.16	92,267.86	85,044.87	179,670.7
	Inter segment revenue	731.36	352.10	991.41	1,083.46	1,373,80	2 700 5
_	Net sales / income from operations	47,308.79	43,875.61	40,930.75	91,184,40	83,671.07	2,790.5
2	Segment Results Profit before tax and				31,104.40	03,071.07	176,880.1
	finance costs from each segment		İ			İ	
- 1	a. Pumps	2,985.06	4,304.81	2,006.01	7,289.87	5,743.19	14,897.7
	b. Others	529.95	520.06	725.79	1,050.01	1,117.92	
	Total	3,515.01	4,824.87	2,731.80	8,339.88	6,861.11	2,574.8
	Less:				0,000.00	0,601.11	17,472.6
	Finance Costs     Other un-allocable expenditure net of un-	1,181.50	1,166.36	1,461.34	2,347.86	2,611.92	6,341.3
	allocable income	345.75	2,536.16	964.88	2,881.91	(725.96)	7,734.7
_	Total Profit/(Loss) Before Tax	1,987.76	1,122.35	305.58	3,110.11	4,975.15	3,396.5
ŀ	Capital Employed					1,070110	3,030.3
	(Segment Assets - Segment Liabilities)		i				
	a. Pumps	65,472.16	65,192.50	67,664.63	65,472.16	67,664,63	63,634.6
- 1	b. Others	3,347.66	2,905.31	2,866.68	3,347.66	2,866.68	3,021.0
ļ	c. Unallocated Corporate Assets	44,353.48	42,095.36	55,486.22	44,353.48	55,486.22	43,705.6
_ [	Total	113,173.30	110,193.17	126,017.53	113,173.30	126,017.53	110,361.4

Figures have been regrouped wherever necessary.

Date : October 18, 2012

Place : Pune

For Kirloskar Brothers Limited

- SANJAY KIRLOSKAR
CHAIRMAN AND MANAGING DIRECTOR

Rs. In lacs

Standalone statement of Asse	ets and Liabilities	Rs. In lacs
	······································	Year Ended
Particulars		31.03.2012
	Unaudited	Audited
A EQUITY AND LIABILITIES		7-tuditou
1 Shareholders' funds		
a) Share capital	1,587.17	1,586.79
b) Reserves and surplus	76,151.35	73,776.19
c) Money received against share warrants	_	· -
Sub-total - Shar	eholders' funds 77,738.53	75,362.98
2 Share application money pending allotment	-	-
3 Non-current liabilities		
a) Long-term borrowings	4,625.80	4,551.00
b) Deferred tax liabilities (Net)	-	-,551.50
c) Other long term liabilities	9,865.61	9,797.57
d) Long-term provisions	1,595.24	1,528.17
Sub-total - Non-c	urrent liabilities 16,086.65	15,876.74
4 Current liabilities		
a) Short-term borrowings	28,076.96	07 700 57
b) Trade payables	40,209.75	27,736.57
c) Other current liabilities	30,335.32	41,245.19 28,706.17
d) Short-term provisions	4,205.08	4,563.56
Sub-total - C	urrent liabilities 102,827.11	102,251.49
TOTAL - EQUITY AI	ND LIABILITIES 196,652.29	193,491.21
B ASSETS		
1 Non-current assets		
a) Fixed assets	31,869.84	31,894.31
b) Non-current investments	23,543.75	21,494.32
c) Deferred tax assets (net)	157.48	259.95
d) Long-term loans and advances	14,529.77	13,873.39
e) Other non-current assets	9,097.12	8,810.09
Sub-total - Non-		76,332.06
2 Current assets		
a) Current investments	ļ	-
b) Inventories	20,184.80	20,996.16
c) Trade receivables	36,836.28	29,804.83
d) Cash and bank balances	2,032.57	2,053.36
e) Short-term loans and advances	20,422.54	25,360.00
f) Other current assets	37,978.14	38,944.80
	Current assets 117,454.33	117,159.15
	AL - ASSETS 196,652.29	193,491.21

For Kirloskar Brothers Limited

Date : October 18, 2012

Place : Pune

SANJAY KIRLOSKAR
CHAIRMAN AND MANAGING DIRECTOR

# M/s P. G. BHAGWAT

**CHARTERED ACCOUNTANTS** 

### **HEAD OFFICE**

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The Board of Directors Kirloskar Brothers Ltd Udyog Bhavan, Pune 411002

## **Limited Review Report**

We have reviewed the accompanying statement of un-audited financial results of **Kirloskar Brothers Limited** for the period ended 30<sup>th</sup> September, 2012 except for the disclosures regarding 'Public Shareholding' and 'Promoter and Promoter Group Shareholding' which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and an analytical procedure applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of un-audited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

For M/s P G BHAGWAT Chartered Accountants

Firm's Registration No: 101118W

Abhijeet Bhagwat

Partner

Membership No. 136835 Pune: 18<sup>th</sup> October, 2012 PUNE SENTED ACCOUNT