## SAKSOFT LIMITED

Regd & Corp. Office: S P Infocity, No 40 Dr MGR Salai, Kandanchavadi, Perungudi, Chennai: 600 096 Statement of Consolidated Unaudited Results for the Quarter and Six Months Ended 30/09/2012

(Rs. in Lakhs) Six months Quarter ended Quarter ended Quarter ended Year ended Particulars ended 30.09.2012 30.06.2012 30.09.2011 ended 30.09.2011 31.03.2012 30.09.2012 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) 1. Income from Operations a. Net sales/Income from Operations 3,766.76 3,314.54 2,867.98 7,081.30 5.854.43 12,278.40 b. Other Operating Income Total Income 3,766,76 3,314.54 2,867.98 7,081.30 5,854.43 12,278.40 2. Expenses a. Employee benefits expense 1,641.44 1,620.57 1,368.81 3,262.01 2,672.17 5,640.52 b. Depreciation and amortisation expense 35.65 37.20 43.01 72.85 3,002.08 88.46 2,478.44 168.26 5,312.27 c. Other expenses 1,668.23 1,333.85 1,172.66 **Total Expenses** 3,345.32 2,991.62 2,584.48 6,336.94 5,239.07 11,121.05 3. Profit from Operations before other income, finance costs and exceptional items (1-2) 421.44 322.92 283.50 744.36 615.36 1,157.35 4. Other Income (17.18)35.17 77.20 17.99 83.15 104.87 5. Profit from ordinary activities before finance costs and exceptional 358.09 360.70 762.35 698.51 1,262.22 6. Finance Costs 108.27 109.46 217.73 7. Profit from ordinary activities after finance costs but before exceptional items (5-6) 295.99 248.63 266.53 544.62 515.61 900.38 Exceptional Items 9. Profit from ordinary activities before tax (7+8) 295.99 248.63 266.53 544.62 515.61 900.38 10. Tax Expense 11. Net Profit from 42.08 38.52 63.51 107.5 198.68 ordinary activities after tax (9-10) 253.91 203.02 464.02 701.70 12. Extraordinary Items (net of tax expense) 13. Net Profit for the period (11-12) 253.91 210.11 203.02 464.02 408.10 701.70 14. Paid-up Equity Share Capital of Rs.10/- each 1,016.50 1,016.50 1,014.00 1,016.50 1,014.00 1,016.50 15. Reserves excluding Revaluation Reserves as per balance sheet of the previous accounting year 5,569,34 16.(i) Earnings Per Share (in Rs) before extraordinary items a) Basic 2.64 2.19 2.12 4.83 4.26 7.32 b) Diluted 2.46 2.05 1.98 4.50 3.98 6.84 sed) (not annualised) (not annualised) (not annualised) (not annualised) (ii)Earnings Per Share (in Rs) after extraordinary items a) Basic 2.12 4.26 b) Diluted 2.46 2.05 4.50 6.84 (not annualised) (not annualised) (not annualised) (not annualised) (not annualised) See Accompanying Notes to the financial results
A. PARTICULARS OF SHAREHOLDING Public Shareholding\* Number of Shares 2,561,700 2,561,700 2,536,700 2,561,700 2,536,700 2,561,700 Percentage of Shareholding 25.20% 25.20% 25.02% 25.20% 25 02% 25 20% 2. Promoters and Promoter Group Shareholding a) Pledged / Encumbered Number of Shares NIL NIL NIL NIL NIL Percentage of Shares (as a % of the total shareholding NII NIL NIL NIL NIL NIL of promoter and promoter group) Percentage of Shares (as a % of the total share capital NIL NIL NIL NIL NIL NIL of the Company) b) Non-encumbered Number of Shares 7 603 300 7 603 300 7,603,300 7,603,300 7,603,300 7,603,300 Percentage of Shares (as a % of the total shareholding 100% 100% 1009 100% 100% 100% of promoter and promoter group)
Percentage of Shares (as a % of the total share capital 74.80% 74.80% 74.989 74.80% 74.98% 74.80% of the Company) \*Public Share Holding as defined under Clause 40A of the Listing agreement (excludes shares held by Promoters and Promoter Group) Results of Stand alone financial statements

1,152.10

77.02 52.52 1,070.68

99.46 67.96 1,019.27

130.42

2.222.78

176.48

120.48



Total income

Profit / (Loss) before taxes

Profit / (Loss) after taxes



4.154.26

348.02

2,073.21

218.93

| Consolidated Statement of Assets and Liabilities | As at 30.09.12 | ( Rs. in Lakhs |
|--|----------------|----------------|
|  |                |                |
| A. EQUITY AND LIABILITIES                        |                |                |
| Shareholders' funds                              |                |                |
| (a) Share capital                                | 1,016.50       |                |
| (b) Reserves and surplus                         | 6,251.0        | 5,569.3        |
| Sub-total - Shareholders' funds                  | 7,267.51       | 6,585.8        |
| Non-current liabilities                          |                |                |
| (a) Long-term borrowings                         | 4,094.39       | 4,701.1        |
| (b) Long-Term Provisions                         | 138.58         |                |
| Sub-total - Non-current liabilities              | 4,232.97       | 4,828.7        |
| Current liabilities                              |                |                |
| (a) Short-term borrowings                        | 193.25         |                |
| (b) Trade payables                               | 1,165.50       | 1,068.8        |
| (c) Other current liabilities                    | 1,209.05       | 1,285.3        |
| (d) Short-term provisions                        | 150.21         | 245.7          |
| Sub-total - Current liabilities                  | 2,718.01       | 2,600.0        |
| TOTAL - EQUITY AND LIABILITIES                   | 14,218.49      | 14,014.5       |
| B. ASSETS  |                |                |
| Non-current assets                               |                |                |
| (a) Fixed assets                                 | 307.28         | 271.4          |
| (b) Goodwill on consolidation                    | 8,503.20       | 8,328.9        |
| (c) Deferred tax assets (net)                    | 123.49         |                |
| (d) Long-term loans and advances                 | 92.46          |                |
| Sub-total - Non-current assets                   | 9,026.43       | 8,792.7        |
| Current assets                                   |                |                |
| (a) Current investments                          | 115.00         | 8.9            |
| (b) Trade receivables                            | 2,891.81       |                |
| (c) Cash and cash equivalents                    | 558.94         |                |
| (d) Short-term loans and advances                | 1,063.37       |                |
| (e) Other current assets                         | 562.94         |                |
| Sub-total - Current assets                       | 5,192.06       |                |
| TOTAL - ASSETS                                   | 14,218.49      | 14,014.5       |

### Notes :

- 1. The standalone and consolidated financial results were reviewed by the Audit Committee and taken on record by the Board of Directors at their respective meetings held on October 29, 2012
- 2. The Company opted to publish only Consolidated financial results. The standalone results of the Company will be available on the Company website www.saksoft.com
- 3. In accordance with AS-17 Segment reporting, the Company's operations fall under single segment namely Information Technology Services
- 4. The Company conducts its operations along with its subsidiaries. The Consolidated financial results are prepared in accordance with the principles and procedures for the preparation and presentation of consolidated financial results as set out in the Accounting Standards (AS-21) prescribed by Companies (Accounting Standards) Rules, 2006. The financial statements of the holding Company and its subsidiaries (Saksoft Investments Private Limited UK, Saksoft Inc. USA, Saksoft Pte Limited Singapore, Saksoft GmbH Germany, Saksoft HK Hongkong and Synetairos Technologies Limited ) have been combined on a line by line basis by adding together, income and expenses after eliminating intra-group balances, transactions and resulting unrealised gains/losses. The Consolidated financial results are prepared by applying uniform accounting policies.
- 5. Tax expense includes current tax and deferred tax.
- 6. The Company had no investor complaints pending at the beginning of the quarter. No complaints were received during the quarter.
- 7. The above results have been subject to a limited review by the statutory auditors of the Company.
- 8. Previous period's figures have been regrouped or reclassified wherever necessary to conform to those of the current period/year.

Place: Chennai

Date: October 29, 2012

By order of the Board Saksoft Limited

Aditya Krishna Managing Director

CHENNAL

m 600 096)



SAKSOFT LIMITED

Regd & Corp. Office: S P Infocity, No 40 Dr MGR Salai, Kandanchavadi, Perungudi, Chennai: 600 096

Statement of Standalone Unaudited Results for the Quarter and Six Months Ended 30/09/2012

(Rs. in Lakhs)

|   |                             |                          |   |                                |                                | (Rs. in Lakhs)        |
|---|-----------------------------|--------------------------|---|--------------------------------|--------------------------------|-----------------------|
| Particulars   | Quarter ended<br>30.09.2012 | Quarter ended 30.06.2012 | Quarter ended 30.09.2011                | Six months ended<br>30.09.2012 | Six months<br>ended 30,09,2011 | Year ended 31.03.2012 |
|   | (Unaudited)                 | (Unaudited)              | (Unaudited)                             | (Unaudited)                    | (Unaudited)                    | (Audited)             |
| 1. Income from Operations   |                             |                          |   |                                |                                |                       |
| a. Net sales/Income from Operations   | 1,152.10                    | 1,070.68                 | 1,019.27                                | 2,222.78                       | 2,073.21                       | 4,154.26              |
| b. Other Operating Income   | -                           |                          | -                                       |                                |                                |                       |
| Total Income  | 1,152.10                    | 1,070.68                 | 1,019.27                                | 2,222.78                       | 2,073.21                       | 4,154.26              |
| 2. Expenses   |                             |                          | (01.42                                  | 1 201 10                       | 1.214.35                       | 2.337.63              |
| a. Employee benefits expense  | 642.79                      | 648.31<br>32.31          | 601.43<br>38.22                         | 1,291.10                       | 79.01                          | 149.94                |
| b. Depreciation and amortisation expense  | 29.86<br>307.84             | 232.69                   | 197.57                                  | 540.53                         | 400.84                         | 999.02                |
| c. Other expenses   | 980.49                      | 913.31                   | 837.22                                  | 1,893.80                       | 1,694,20                       | 3,486.59              |
| Total Expenses  | 900.49                      | 913.31                   | 037.22                                  | 1,075.00                       | 1,054.20                       | 5,100107              |
| 3. Profit from Operations before other income, finance costs and                  | 171.61                      | 157.37                   | 182.05                                  | 328.98                         | 379.01                         | 667.67                |
| exceptional items (1-2) 4. Other Income   | (5.53)                      | 33.34                    | 85.28                                   | 27.81                          | 91.11                          | 145.27                |
|   | (5.55)                      | 00.0                     |   | 10-000                         |                                |                       |
| 5. Profit from ordinary activities before finance costs and                       |                             | 400 54                   | 2/2 22                                  | 356 50                         | 470.13                         | 812.94                |
| exceptional items (3+4)   | 166.08                      | 190.71                   | 267.33                                  | 356.79                         | 470.12<br>145.74               | 287.65                |
| 6. Finance Costs  | 89.06                       | 91.25                    | 75.46                                   | 180.31                         | 143.74                         | 267.03                |
| 7. Profit from ordinary activities after finance costs but before                 | 77.02                       | 99.46                    | 191.87                                  | 176.48                         | 324.38                         | 525.29                |
| exceptional items (5-6)   | 77.02                       | 99.40                    | 191.07                                  | 170.40                         | 324.30                         | 020,27                |
| 8. Exceptional Items  | 77.02                       | 99.46                    | 191.87                                  | 176.48                         | 324.38                         | 525,29                |
| 9. Profit from ordinary activities before tax (7+8)                               | 24.50                       | 31.50                    | 61.45                                   | 56.00                          | 105.45                         | 177.27                |
| 10. Tax Expense   | 24.30                       | 31.30                    | 01.43                                   | 50.00                          | 105.45                         | 177.27                |
| 11. Net Profit from   | 52,52                       | 67.96                    | 130.42                                  | 120.48                         | 218.93                         | 348.02                |
| ordinary activities after tax (9-10) 12. Extraordinary Items (net of tax expense) | 32.32                       | 07.50                    | 150.42                                  |                                |                                |                       |
| 13. Net Profit for the period (11-12)   | 52.52                       | 67.96                    | 130.42                                  | 120.48                         | 218.93                         | 348.02                |
| 14. Paid-up Equity Share Capital of Rs.10/- each                                  | 1,016.50                    | 1,016.50                 | 1,014.00                                | 1,016.50                       | 1,014.00                       | 1,016.50              |
| 15. Reserves excluding Revaluation Reserves as per balance sheet of               |                             | -,                       | ,                                       | ,                              |                                |                       |
| the previous accounting year  |                             |                          |   | _                              |                                | 4,109.06              |
| 16.(i) Earnings Per Share (in Rs) before extraordinary items                      |                             |                          |   |                                |                                | 1,107100              |
| a) Basic  | 0.55                        | 0.71                     | 1.36                                    | 1.25                           | 2.28                           | 3.63                  |
| b) Diluted  | 0.51                        | 0.66                     | 1.27                                    | 1.17                           | 2.14                           | 3.38                  |
| b) Diluted  | (not annualised)            | (not annualised)         | (not annualised)                        | (not annualised)               | (not annualised)               |                       |
| (ii)Earnings Per Share (in Rs) after extraordinary items                          | (nor annuanseu)             | (nor unnumber)           | (1101 111111111111111111111111111111111 | (,                             | (                              |                       |
| a) Basic  | 0.55                        | 0.71                     | 1.36                                    | 1.25                           | 2.28                           | 3.63                  |
| b) Diluted  | 0.51                        | 0.66                     | 1.27                                    | 1.17                           | 2.14                           | 3.38                  |
| 5) 2111100  | (not annualised)            | (not annualised)         | (not annualised)                        | (not annualised)               | (not annualised)               |                       |
| See Accompanying Notes to the financial results                                   |                             |                          |   |                                |                                |                       |
| A. PARTICULARS OF SHAREHOLDING  |                             | *                        |   |                                |                                |                       |
| 1. Public Shareholding*   |                             |                          |   |                                |                                |                       |
| Number of Shares  | 2,561,700                   | 2,561,700                | 2,536,700                               | 2,561,700                      | 2,536,700                      | 2,561,700             |
| Percentage of Shareholding  | 25.20%                      | 25.20%                   | 25.02%                                  | 25.20%                         | 25.02%                         | 25.20%                |
| 2. Promoters and Promoter Group Shareholding                                      |                             |                          | 55                                      |                                |                                |                       |
| a) Pledged / Encumbered   |                             |                          |   |                                | NIV.                           | NIII                  |
| Number of Shares  | NIL                         | NIL                      | NIL                                     | NIL                            |                                | NIL                   |
| Percentage of Shares (as a % of the total shareholding                            | NIL                         | NIL                      | NIL                                     | NIL                            | NIL                            | NIL                   |
| of promoter and promoter group)   |                             | NIII                     | AIII                                    | NIL                            | NIL                            | NII                   |
| Percentage of Shares (as a % of the total share capital                           | NIL                         | NIL                      | NIL                                     | NIL                            | NIL                            | INIL                  |
| of the Company)   |                             |                          |   |                                |                                |                       |
| b) Non-encumbered   | 7.603,300                   | 7,603,300                | 7,603,300                               | 7,603,300                      | 7,603,300                      | 7,603,300             |
| Number of Shares  | 100%                        | 100%                     | 100%                                    |                                |                                | 1,003,300             |
| Percentage of Shares (as a % of the total shareholding                            | 100%                        | 100%                     | 100%                                    | 100%                           | 100%                           | 1007                  |
| of promoter and promoter group)   | 74.80%                      | 74.80%                   | 74.98%                                  | 74.80%                         | 74 98%                         | 74.80%                |
| Percentage of Shares (as a % of the total share capital                           | 74.8070                     | 74.8070                  | 74.9070                                 | 17.007                         | 1                              | , 1.00)               |
| of the Company)   |                             |                          |   |                                |                                |                       |

<sup>\*</sup>Public Share Holding as defined under Clause 40A of the Listing agreement (excludes shares held by Promoters and Promoter Group)





( Rs. in Lakhs)

| Standalone Statement of Assets and Liabilities | As at 30.09.12 | As at 31.03.12 |
|--|----------------|----------------|
| A. EQUITY AND LIABILITIES                      |                |                |
| Shareholders' funds                            |                |                |
| (a) Share capital                              | 1,016.50       | 1,016.5        |
| (b) Reserves and surplus                       | 4,111.41       | 3,990.9        |
| (u) Reserves and surplus                       |                | -,             |
| Sub-total - Shareholders' funds                | 5,127.91       | 5,007.4        |
| Non-current liabilities                        |                |                |
| (a) Long-term borrowings                       | 2,521.70       | 3,410.4        |
| (b) Long-Term Provisions                       | 134.21         | 118.2          |
| Sub-total - Non-current liabilities            | 2,655.91       | 3,528.7        |
| Current liabilities                            |                |                |
| (a) Short-term borrowings                      | 193.25         | 0.0            |
| (b) Trade payables                             | 178.36         |                |
| (c) Other current liabilities                  | 104.54         | 73.0           |
| (d) Short-term provisions                      | 107.43         | 202.1          |
| Sub-total - Current liabilities                | 583.58         | 416.7          |
| TOTAL - EQUITY AND LIABILITIES                 | 8,367.40       | 8,952.9        |
| B. ASSETS                                      |                |                |
| Non-current assets                             |                |                |
| (a) Fixed assets                               | 224.07         | 242.6          |
| (b) Non-current investments                    | 6,723.91       | 7,049.9        |
| (c) Deferred tax assets (net)                  | 118.28         |                |
| (d) Long-term loans and advances               | 59.25          |                |
| Sub-total - Non-current assets                 | 7,125.51       | 7,459.6        |
| Current assets                                 | a .            |                |
| (a) Current investments                        |                | 8.9            |
| (b) Trade receivables                          | 969.30         |                |
| (c) Cash and cash equivalents                  | 30.27          | 322.1          |
| (d) Short-term loans and advances              | 158.75         |                |
| (e) Other current assets                       | 83.57          | 53.1           |
| Sub-total - Current assets                     | 1,241.89       |                |
| TOTAL - ASSETS                                 | 8,367.40       | 8,952.9        |

## Notes:

- 1. The standalone and consolidated financial results were reviewed by the Audit Committee and taken on record by the Board of Directors at their respective meetings held on October 29, 2012
- 2. In accordance with AS-17 Segment reporting, the Company's operations fall under single segment namely Information Technology Services.
- 3. Tax expense includes current tax and deferred tax.
- 4. The Company had no investor complaints pending at the beginning of the quarter. No complaints were received during the quarter.
- 5. The above results have been subject to a limited review by the statutory auditors of the Company.
- 6. Previous period's figures have been regrouped or reclassified wherever necessary to conform to those of the current period/year.

Place: Chennai Date: October 29, 2012 By order of the Board Saksoft Limited

Aditya Krishna Managing Director



# SURI & CO., CHARTERED ACCOUNTANTS



Offices:

Chennai, Thiruvananthapuram, Madurai, Coimbatore, Bengaluru and Kochi

To
THE BOARD OF DIRECTORS
SAKSOFT LIMITED
SP INFOCITY
NO.40, Dr. MGR Salai, Kandanchavadi
Perungudi, Chennai- 600096

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No. 4, (Old No. 55-A)

Chevallar Sivaji Ganesan Road,

(South Boag Road), Thyagarayanagar,

Chennal - 600 017.

LIMITED REVIEW REPORT - FOR THE SECOND QUARTER & HALF YEAR ENDED 30th SEPTEMBER 2012

We have reviewed the accompanying statement of un-audited financial results of, SAKSOFT LIMITED, SP Infocity, No.40, Dr. MGR Salai, Kandanchavadi, Perungudi, Chennai-600096, for the quarter and half year ended 30<sup>th</sup> SEPTEMBER 2012 except for the disclosures regarding "Public Shareholding" and "Promoter and Promoter Group shareholding" which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors at their meeting held on 29th October 2012. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the standards on Review Engagement (SRE) 2400, "Engagements to Review Financial Statements" issued by The Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatements. A Review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

FOR SURI & CO

Firm Regn No. 004283S

CHARTERED ACCOUNTANTS

S GANESAN Partner

Memb No. 018525

Place: Chennai Date: 29-10-2012

# SURI & CO., CHARTERED ACCOUNTANTS



Offices:

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Chennal - 600 017.

To
THE BOARD OF DIRECTORS
SAKSOFT LIMITED
SP INFOCITY
NO.40, Dr. MGR Salai, Kandanchavadi
Perungudi, Chennai- 600096

LIMITED REVIEW REPORT - FOR THE SECOND QUARTER & HALF YEAR ENDED 30<sup>th</sup> SEPTEMBER 2012

We have reviewed the accompanying statement ("the statement") of un-audited financial results of, SAKSOFT LIMITED ("the company") and the subsidiary companies as listed in Note 4 of the accompanying statement (collectively "the group"), for the quarter and half year ended 30<sup>th</sup> SEPTEMBER 2012 except for the disclosures regarding "Public Shareholding" and "Promoter and Promoter Group shareholding" which have been traced from disclosures made by the management and have not been audited by us. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standards on Review Engagement (SRE) 2400, "Engagements to Review Financial Statements" issued by The Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A Review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our notice that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.

FOR SURI & CO

Firm Regn No. 0042835

CHARTERED ACCOUNTANTS

\$ GANESAN Partner

Memb No. 018525

Place: Chennai Date: 29-10-2012