#### UNAUDITED STAND-ALONE FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2012

Particulars	3 Months Ended 30th September 2012	3 Months Ended 30th June 2012	3 Months Ended 30th September 2011	6 Months Ended 30th September 2012	6 Months Ended 30th September 2011	Previous Accounting Year Ended 31st March 2012
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1 Income from Operations		1000		0.0000000		
a) Net Sales/Income from Operations (Net of Excise Duty)	6,244	5,621	5,952	11,865	10,932	23,77
Total Income from Operations (Net)	6,244	5,621	5,952	11,865	10,932	23,77
2 Expenses			15-15-15-			
a) Cost of Materials Consumed	4,285	3,006	3,311	7,291	5,433	13,13
b) Purchase of Stock-in-Trade	418	743	424	1,161	891	2,98
Changes in Inventories of Finished goods, Work-in-Progress and Stock-in- Trade	(598)	(371)	(243)	(969)	133	(1,48
d) Employee Benefits Expense	1,030	1.090	876	2,120	1,781	3,48
e) Depreciation and Amortisation Expense	250	243	116	493	243	48
f) Other Expenses	821	1,024	919	1,845	1,593	3,87
	6,206	5,735	5,403	11,941	10,074	22,47
Total Expenses						
3 Profit / (Loss) from Operations before Other Income, finance costs and exceptional Items (1-2)	38	(114)	549	(76)	858	1,30
4 Other Income (Refer Note 4 below)	112	41	1,995	153	2,256	4,91
5 Profit / (Loss) from ordinary activities before finance costs and Exceptional Items (3+4)	150	(73)	2,544	77	3,114	6,22
6 Finance Costs	472	439	49	911	214	47
7 Profit / (Loss) from ordinary activities after finance costs but before Exceptional Items (5-6)	(322)	(512)	2,495	(834)	2,900	5,74
8 Exceptional Items						
9 Profit / (Loss) from Ordinary Activities before tax ( 7+8)	(322)	(512)	2,495	(834)	2,900	5.74
0 Tax Expense	(522)	29	242	30	375	4
	(202)					
1 Net Profit / (Loss) from Ordinary Activities after Tax (9-10)	(323)	(541)	2,253	(864)	2,525	5,29
2 Extraordinary Item (net of tax expenses)						
3 Net Profit / (Loss) for the period (11-12)	(323)	(541)	2,253	(864)	2,525	5,2
4 Paid-up Equity Share Capital	1,003	1,003	1,003	1,003	1,003	1,00
(Face Value of ₹ 10/- each)						
5 Reserves Excluding Revaluation Reserve						25,48
(As per Balance Sheet of Previous Accounting Year)						
16 Earnings per share (EPS) (of ₹ 10/- each) [Not Annualised]	1					
	(2.22)	/E 201	22.46	10 511	25.17	52.8
	(3.22)	(5.39)		(8.61)		
b) - Diluted	(3.22)	(5.39)	22.46	(8.61)	25.17	52.8
RT-II	-					- 2
A) PARTICULARS OF SHAREHOLDING						
1 Public Shareholding						100000000000000000000000000000000000000
-Number of Shares	4,443,467	4,443,467	4,845,662	4,443,467	4,845,662	4,845,66
-Percentage of Shareholding	44.30%	44.30%	48.31%	44.30%	48.31%	48.3
2 Promoters and Promoter Group Shareholding						
a) Pledged/Encumbered						
- Number of shares	50,000	50,000	NIL	50,000	NIL	
- Percentage of shares (as a % of the total shareholding of Promoter and	0.89%	0.89%		0.89%	NIL	
	0.09%	0.08%	NIL	0.09%	NIL	
Promoter Group)						
- Percentage of shares (as a% of the total share capital of the Company)	0.50%	0.50%	NIL	0.50%	NIL	
b) Non-encumbered		The street of th				
- Number of shares	5,536,798	5,536,798	5,184,603	5,536,798	5,184,603	5,184,6
Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	99.11%	99.11%	100.00%	99.11%	100.00%	100.0
- Percentage of shares (as a% of the total share capital of the Company)	55.20%	55.20%	51.69%	55.20%	51.69%	51.6
B) INVESTOR COMPLAINTS						
Pending at the begining of the quarter	Nil					
Received during the quarter	Nil					
Disposed of during the quarter	NII					
Remaining unresolved at the end of the quarter	Nil					

#### NOTES:

#### 1) Assets and Liabilities as at 30th September 2012

₹ in Lakhs

Particulars	As at 30th September 2012 (Unaudited)	As at 31st March 2012 (Audited)
EQUITY AND LIABILITIES		-
1 Shareholders' Funds :		
(a) Share Capital	1,003	1,003
(b) Reserves and Surplus	25,300	26,164
2 Non- Current Liabilities		
(a) Long -Term Borrowings	7,448	7,814
(b) Deferred Tax Liabilities (Net)	622	592
(C) Long- Term Provisions	372	22
3 Current Liabilities		
(a) Short -Term Borrowings	10,624	3,55
(b) Trade Payables	5,418	4,98
(c) Other Current Liabilities	1,634	1,769
(d) Short-Term Provisions	10,196	10,70
TOTAL	62,617	56,81
ASSETS		
1 Non - Current Assets		
(a) Fixed Assets	22,111	20,90
(b) Non -Current Investment	10,386	10,38
(c) Long-Term Loans and Advances	339	29
2 CURRENT ASSETS		
(a) Inventories	12,766	8,69
(b) Trade Receivables	4,386	4,59
(c) Cash and Cash Equivalents	56	2
(d) Other Current Assets	12,573	11,91
TOTAL	62,617	56,81

- The above results for the quarter and six month ended 30th September, 2012, drawn in terms of Clause 41 of the "Listing Agreement" have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 19th October, 2012 at Kolkata. 2)
- The operations of the Company pertains only to Material Handling Solutions (i.e. manufacturing and marketing of various Material Handling Equipments namely Mobile Cranes, Port Equipments, Self Loading Truck Cranes, Road Construction Equipments, etc. and dealing in spares and providing services to related equipments). The Company has only one reportable segment as envisaged in Accounting Standard-17 on 'Segment Reporting', hence information pertaining to segment, as contemplated under Clause 41 of the Listing Agreement is not applicable for the Company. During March 2012 a new plant at Kharagpur, West Bengal was commissioned.

Hasking

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Other income for the quarter and six month ended 30th September, 2012, includes dividend received from a Subsidiary Company - ₹19 lakhs [quarter and six month ended 30th September, 2011 ₹1,958 lakhs; Year ended 31st March, 2012 - ₹4,556 lakhs].

Previous year's/period's figures have been rearranged/regrouped with

Registered Office : 1, Taratolla Road, Kolkata 700 024. 19th October, 2012

Sumit Mazumder Vice Chairman & Managing Director

### TIL LIMITED

### UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND SIX MONTHS ENDED 30TH SEPTEMBER 2012

in Lakhs

Particulars	3 Months Ended 30th September 2012	3 Months Ended 30th June 2012	3 Months Ended 30th September 2011	6 Months Ended 30th September 2012		Year Ended 31st March 2012
1 Income from Operations	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
(a) Net Sales/Income from Operations (Net of Excise Duty)	28,409	22.227				
(b) Other Operating Income		23,327	34,751	51,736	69,683	137,886
	89	109	80	198	122	1,095
Total Income from Operations (Net)	28,498	23,436	34,831	51,934	69,805	138,981
2 Expenses						
a) Cost of Materials Consumed	5,416	3,940	4,583	9,356	8,194	18,321
b) Purchase of Stock-in-Trade	20,160	12,620	22,814	32,780	40,728	85,986
c) Changes in Inventories of Finished goods, Work-in-Progress and Stock-in-Trade d) Employee Benefits Expense	(3,490)	813	496	(2,677)	6,552	4,394
d) Employee Benefits Expense e) Depreciation and Amortisation Expense	2,752 716	3,069 705	2,651	5,821	5,846	11,560
n Other Expenses	1,899	2,607	524 2,498	1,421 4,506	1,090 4,779	2,150
Total Expenses	27,453	23,754	33,566	51,207	67,189	132,948
3 Profit / (Loss) from Operations before Other Income, finance costs and exceptional	21,403	23,754	33,500	51,207	67,169	132,840
Items (1-2)	1,045	(318)	1,265	727	2,616	6,033
4 Other Income	111	36	295	147	642	199
5 Profit / (Loss) from ordinary activities before finance costs and Exceptional Items		•		1.00	-	100
(3+4)	1,156	(282)	1,560	874	3,258	6,232
6 Finance Costs	1,511	1,259	701	2,770	1,531	3,830
7 Profit / (Loss) from ordinary activities after finance costs but before Exceptional	25.00		100.00		2000	2000
Items (5-6)	(355)	(1,541)	859	(1,896)	1,727	2,393
8 Exceptional Items						
9 Profit / (Loss) from Ordinary Activities before tax (7+8)	(355)	(1,541)	859	(1,896)	1,727	2,393
10 Tax Expense	54	(12)		42	532	859
11 Net Profit / (Loss) from Ordinary Activities after Tax (9-10)	(409)	(1,529)	582	(1,938)	1,195	1,534
12 Extraordinary Item (net of tax expenses)						
13 Net Profit / (Loss) for the period (11-12)	(409)	(1,529)		(1,938)	1,195	1,534
14 Paid-up Equity Share Capital	1,003	1,003	1,003	1,003	1,003	1,003
(Face Value of ₹ 10/- each)						
15 Reserves Excluding Revaluation Reserve						33,453
(As per Balance Sheet of Previous Accounting Year)						
16 Earnings per share (EPS) (of ₹ 10/- each) [Not Annualised] a) - Basic	// 000	*****				
b) - Diluted	(4.08)	(15.24)		(19.32)	11.91	15.29
ART-II	(4.00)	(15.24	0.60	(19.32)	11.91	15.29
A) PARTICULARS OF SHAREHOLDING	-					
1 Public Shareholding						
-Number of Shares	4,443,467	4,443,467	4,845,662	4,443,467	4,845,662	4,845,662
-Percentage of Shareholding	44.30%	44.30%	48.31%	44.30%	48.31%	48.319
2 Promoters and Promoter Group Shareholding						
a) Pledged/Encumbered						
- Number of shares	50,000	50,000	NIL	50,000	NIL	NI
- Percentage of shares (as a % of the total shareholding of Promoter and	0.89%	0.89%	NIL	0.89%	NIL	NI
Promoter Group)			3000	1000000		
- Percentage of shares (as a% of the total share capital of the Company)	0.50%	0.50%	NIL	0.50%	NIL	NI
b) Non-encumbered			1	0.0070		
- Number of shares	5,536,798	5,536,798	5,184,603	5,536,798	5,184,603	£ 40 4 000
- Percentage of shares (as a % of the total shareholding of Promoter and						5,184,603
Promoter Group)	99.11%	99.11%	100.00%	99.11%	100.00%	100.009
- Percentage of shares (as a% of the total share capital of the Company)	55.20%	55.20%	51.69%	55,20%	51,69%	51.699
B) INVESTOR COMPLAINTS	00.2076	35.20 //	01.00%	33.2076	31.0976	51.00
Pending at the begining of the quarter	Nil					
Received during the quarter						
	NII					
Disposed of during the quarter	Nii					
Remaining unresolved at the end of the quarter	Nil					

Sr No	Particulars:						Previous Accounting
		3 Months Ended 30th September 2012 (Unaudited)	3 Months Ended 30th June 2012 (Unaudited)	3 Months Ended 30th September 2011 (Unaudited)	6 Months Ended 30th September 2012 (Unaudited)	6 Months Ended 30th September 2011 (Unaudited)	Year Ended 31st March 2012 (Audited)
1	Segment Revenue:						
	a) Material Handling Solutions	6,244	5,621	5,952	11,865	10,932	23,77
	b) Construction and Mining Solutions	15,767	12,637		28,404	43,988	84,26
	c) Power Systems Solutions	6.498	5,191		11,689	14,932	30,99
	Total	28,509	23,449			69,852	139,04
	Less : Inter Segment Revenue	(11)	(13)			(47)	(64
	Total Income from Operations	28,498	23,436		51,934	69,805	138,981
	Add : Un-allocable Income	-	20,100	04,001	01,004	00,000	130,00
	Total	28,498	23,436	34,831	51,934	69,805	138,98
2	Segment Results : Profit(+)/Los4(-) before tax and interest from each segment:						
	a) Material Handling Solutions	47	(58)	692	(11)	1,001	1,54
	b) Construction and Mining Solutions	641	(193)	996	448	1,799	2,21
	c) Power Systems Solutions	354	40	231	394	676	2,45
	Total	1,042	(211)	1,919	831	3,476	6,21
	Add/(Less): I) Finance Costs : II) Other Un-allocable expenditure	(1,511)	(1,259)	(701)	(2,770)	(1,531)	(3,83
	net off Un-allocable income	114	(71)	(359)	43	(218)	2
	Total Profit Before Tax	(355)	(1,541)	859	(1,896)	1,727	2,39
	Capital Employed :						
3							
	(Segment Assets - Segment Liabilities) a) Material Handling Solutions		1000000	100000	10000000		
	b) Construction and Mining Solutions	35,135	33,159				29,60
	c) Power Systems Solutions	21,517	34,693			30,560	33,53
	c) Power Systems Solutions	8,003	10,068	17,265	8,003	17,265	12,81
	Total	64,655	77,920	70,219	64,655	70,219	75.95



NOTES:

1) UNAUDITED STAND-ALONE INFORMATION PERTAINING TO TIL LIMITED

₹in Lakhs

Sr No	Particulars	3 Months Ended 30th September 2012 (Unaudited)	3 Months Ended 30th June 2012 (Unaudited)	3 Months Ended 30th September 2011 (Unaudited)	6 Months Ended 30th September 2012 (Unaudited)	6 Months Ended 30th September 2011 (Unaudited)	Previous Accounting Year Ended 31st March 2012 (Audited)
11	Total income from Operations  Profit / (Loss) from Ordinary Activities before tax  Net Profit / (Loss) for the period	6,244 (322) (323)	5,621 (512) (541)		11,865 (834) (864)	2,900	23,779 5,748 5,298

2) Consolidated Statement of Assets and Liabilities as at 30th September 2012

Particulars		As at 30th September 2012 (Unaudited)	As at 31st March 2012 (Audited)
EQUITY AND LIABILITIES			
1 Shareholders' Funds :			
(a) Share Capital		4.000	
(b) Reserves and Surplus		1,003 32,384	1,00
2 Non- Current Liabilities		32,384	34,12
(a) Long -Term Borrowings		0.440	
(b) Deferred Tax Liabilities (Net)		9,440 1,065	9,86
(c) Long- Term Provisions		784	1,02
3 Current Liabilities		704	9.3
(a) Short -Term Borrowings		27,194	29,06
(b) Trade Payables		20,865	11,53
(c) Other Current Liabilities		5,623	4,81
(d) Short- Term Provisions		11,518	12,05
	TOTAL	109,876	104,02
ASSETS			
1 Non - Current Assets			
(a) Fixed Assets		33,405	
(b) Non -Current Investment		33,405	31,74
(c) Long-Term Loans and Advances		339	29
2 CURRENT ASSETS		339	20
(a) Inventories		35,163	20.00
(b) Trade Receivables		18,122	29,60
(c) Cash and Cash Equivalents		6,863	20,99
(d) Short Term Loans and Advances		15,976	6,48 14,89
	TOTAL	109,876	104,02

- 3) The above Consolidated financial results of TIL Limited (the 'Company') and its subsidiaries (comprising Tractors India Private Limited, TIL Overseas Pte. Limited (TILO), Myanmar Tractors Limited (MTL) and Tractors Nepal Private Limited, frawn in terms of Clause 41 of the 'Listing Agreement' have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 19th October, 2012 at Kolikata.
- 4) The unaudited stand-alone financial results of the Company are being forwarded to the Stock Exchanges (BSE, NSE and CSE) for uploading on their respective websites and the same are also made available on the Company's website viz. www.tilindia.in.
- 5) Consequent to the appointment of new dealer in Myanmar by Caterpillar inc., USA, the operations hitherto carried on by MTL have ceased with effect from 1st July, 2011.

  During the period April to September 2011 the total income includes income from operations of '2,870 Lacs from Myanmar Tractors Limited and '6,775 lacs from TIL Overseas Pte Ltd (formed to facilitate transactions in Myanmar). Similar income does not exist during the period April to September 2012.
- 6) Business Segments of TIL Limited and its subsidiaries comprises :
- a. Material Handling Solutions engaged in manufacturing and marketing of various Material Handling Equipments namely Mobile Cranes, Port Equipments, Self Loading Truck Cranes, Road Construction Equipments etc. and dealing in spares and providing services to related equipments.
- b. Construction and Mining Solutions engaged as a dealer for Caterpillar Inc. USA for their earthmoving, construction mining equipments, spares etc. and providing related services in Eastern and Northern India, Bhutan, Nepal and Myanmar(till 30th June 2011).
- c. Power Systems Solutions engaged in assembly, supply, erection and commissioning of Generating Sets powered by Caterpillar engines and dealing in spares and providing related services in Eastern and Northern India, Bhutan, Nepal and Myanmar(till 30th June 2011).

7) Previous year's/period's figures have been rearranged/regrouped wherever necessary, to conform to those of the current period.

Registered Office: 1, Taratolla Road, Kolkata 700 024. 19th October, 2012

Sumit Mazumder
Vice Chairman & Managing Director



# Deloitte Haskins & Sells

Chartered Accountants Bengal Intelligent Park Building Alpha, 1st Floor Block - EP & GP, Sector - V Salt Lake Electronics Complex Kolkata - 700 091 India

Tel.: +91 (33) 6612 1000 Fax: +91 (33) 6612 1001

#### AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF TIL LIMITED

- 1. We have reviewed the accompanying statement of Unaudited Stand-Alone Financial Results ("the Statement") of **TIL Limited** ("the Company") for the quarter and six months ended 30 September, 2012. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an opinion.
- 3. Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the stock exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. Further, we also report that we have traced the number of shares as well as the percentage of shareholdings in respect of the aggregate amount of public shareholdings and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoters and promoter group shareholding in terms of Clause 35 of the Listing Agreements and the particulars relating to undisputed investor complaints from the details furnished by the Registrars.

For DELOITTE HASKINS & SELLS

Chartered Accountants (Registration No. 302009E)

A. Bhattacharya Partner

(Membership No. 054110)

Kolkata, 19 October, 2012



# **Deloitte**Haskins & Sells

Chartered Accountants Bengal Intelligent Park Building Alpha, 1st Floor Block - EP & GP, Sector - V Salt Lake Electronics Complex Kolkata - 700 091 India

Tel.: +91 (33) 6612 1000 Fax: +91 (33) 6612 1001

#### AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF TIL LIMITED

- We have reviewed the accompanying statement of Unaudited Consolidated Financial Results ("the Statement") of TIL Limited ("the Company") and its subsidiaries (the Company and its subsidiaries constitute "the Group") quarter and six months ended 30 September 2012. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.
- 2. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor or the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an opinion.
- The Statement includes the results of TIL Limited and the following subsidiaries: Tractors India Private Limited, Myanmar Tractors Limited, Til Overseas Pte Ltd and Tractors Nepal Private Limited.
- 4. The Statement reflects the Group's share of Revenues of ₹ 40,126 lakhs and Loss after Tax of ₹ 1,076 lakhs relating to subsidiaries whose results have been reviewed by other auditors. Accordingly, our assurance on the Statement in so far as it relates to the amounts included in respect of these subsidiaries is based solely on the reports of such other auditors which have been furnished to us.
- 5. Based on our review and read with our comments in paragraph 4 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies, has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with the stock exchanges, including the manner in which it is to be disclosed, or that it contains any material misstatement.

## Deloitte Haskins & Sells

6. Further, we also report that we have traced the number of shares as well as the percentage of shareholdings in respect of the aggregate amount of public shareholdings and the number of shares as well as the percentage of shares pledged/encumbered and non-encumbered in respect of the aggregate amount of promoter and promoter group in terms of Clause 35 of the Listing Agreements and the particulars relating to the undisputed investor complaints from the details furnished by the Registrars.

#### For DELOITTE HASKINS & SELLS

Chartered Accountants (Registration No. 302009E)

A. Bhattacharya Partner

(Membership No. 054110)

Kolkata, 19 October, 2012

